

# INVESTOR PRESENTATION

FIRST QUARTER 2023

NASDAQ: CCBG

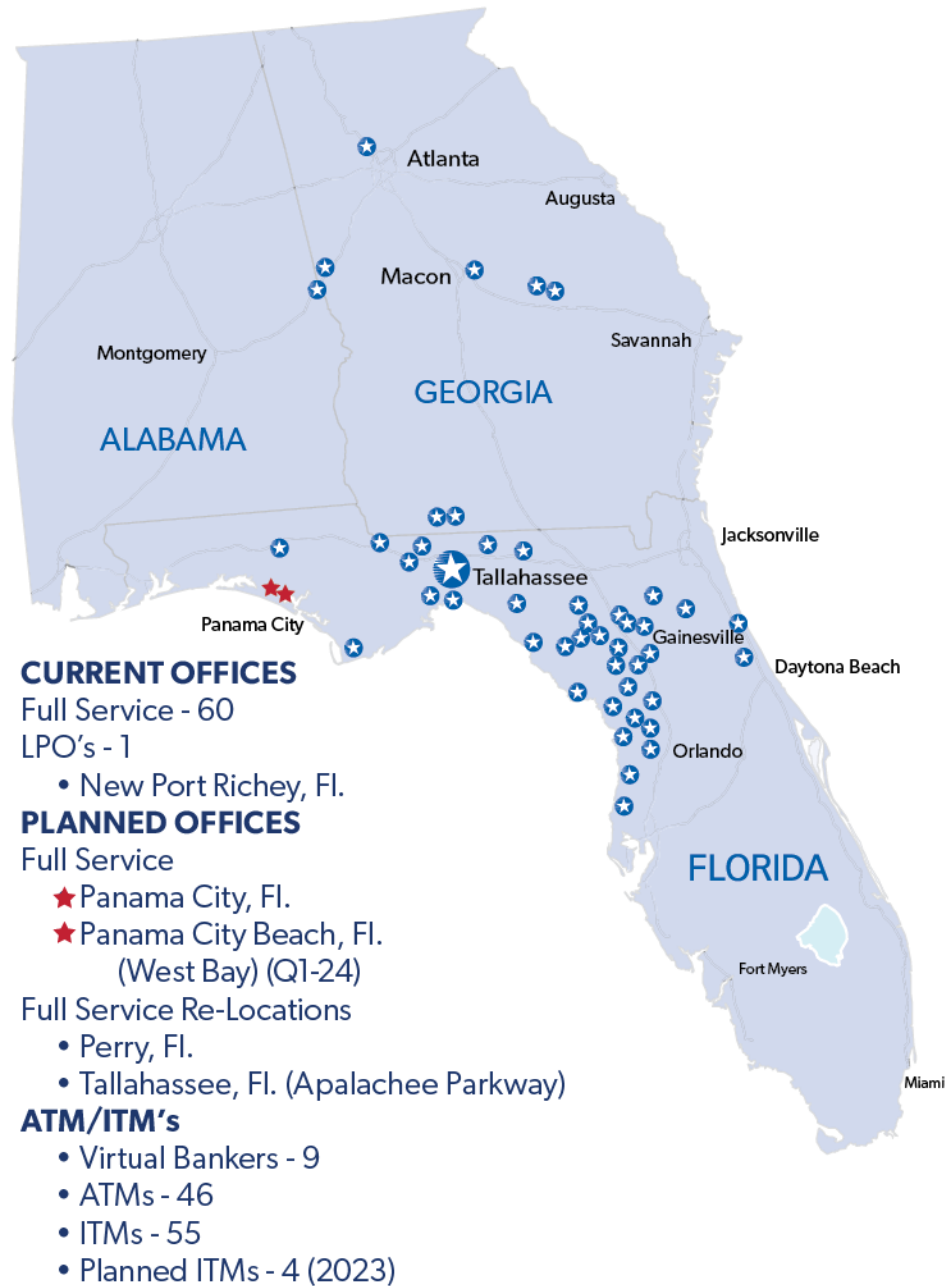


# FORWARD-LOOKING STATEMENTS

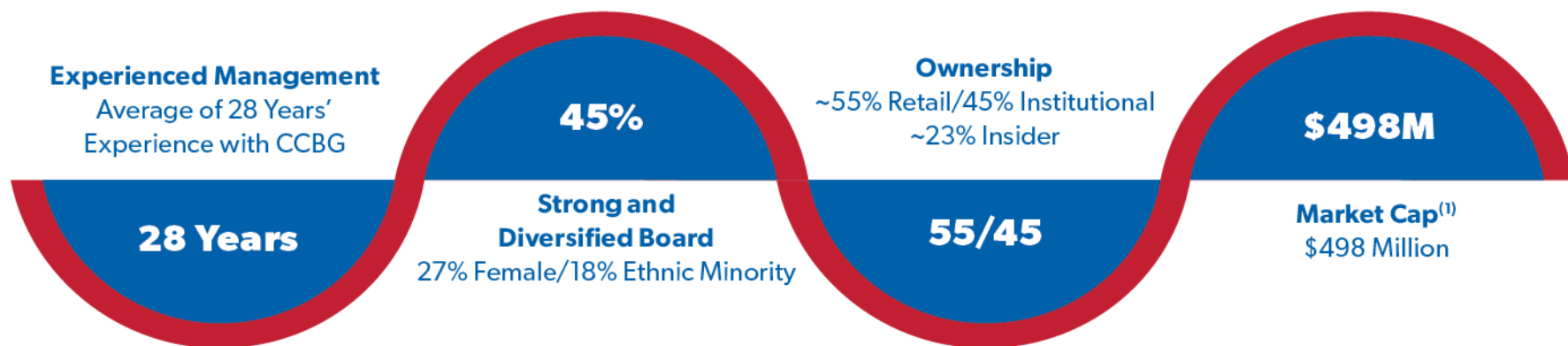
**This presentation includes forward-looking statements, including statements about future results. These statements are subject to uncertainties and risks that could cause the Company's future results to differ materially. The following factors, among others, could cause the Company's actual results to differ:** our ability to successfully manage credit risk, interest rate risk, liquidity risk, and other risks inherent to our industry; legislative or regulatory changes; adverse developments in the financial services industry generally, such as the recent bank failures and any related impact on depositor behavior; the effects of changes in the level of checking or savings account deposits and the competition for deposits on our funding costs, net interest margin and ability to replace maturing deposits and advances, as necessary; the effects of actions taken by governmental agencies to stabilize the financial system and the effectiveness of such actions; changes in monetary and fiscal policies of the U.S. Government; inflation, interest rate, market and monetary fluctuations; the effects of security breaches and computer viruses that may affect our computer systems or fraud related to debit card products; the accuracy of our financial statement estimates and assumptions, including the estimates used for our allowance for credit losses, deferred tax asset valuation and pension plan; changes in our liquidity position; changes in accounting principles, policies, practices or guidelines; the frequency and magnitude of foreclosure of our loans; the effects of our lack of a diversified loan portfolio, including the risks of loan segments, geographic and industry concentrations; the strength of the United States economy in general and the strength of the local economies in which we conduct operations; our ability to declare and pay dividends, the payment of which is subject to our capital requirements; changes in the securities and real estate markets; structural changes in the markets for origination, sale and servicing of residential mortgages; uncertainty in the pricing of residential mortgage loans that we sell, as well as competition for the mortgage servicing rights related to these loans and related interest rate risk or price risk resulting from retaining mortgage servicing rights and the potential effects of higher interest rates on our loan origination volumes; the effect of corporate restructuring, acquisitions or dispositions, including the actual restructuring and other related charges and the failure to achieve the expected gains, revenue growth or expense savings from such corporate restructuring, acquisitions or dispositions; the effects of natural disasters, harsh weather conditions (including hurricanes), widespread health emergencies (including pandemics, such as the COVID-19 pandemic), military conflict, terrorism, civil unrest or other geopolitical events; our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate; the willingness of clients to accept third-party products and services rather than our products and services and vice versa; increased competition and its effect on pricing; technological changes; the outcomes of litigation or regulatory proceedings; negative publicity and the impact on our reputation; changes in consumer spending and saving habits; growth and profitability of our noninterest income; the limited trading activity of our common stock; the concentration of ownership of our common stock; anti-takeover provisions under federal and state law as well as our Articles of Incorporation and our Bylaws; other risks described from time to time in our filings with the Securities and Exchange Commission; and our ability to manage the risks involved in the foregoing. Additional factors can be found in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and our other filings with the SEC, which are available at the SEC's internet site (<http://www.sec.gov>).

# CORPORATE PROFILE

- Oldest Florida-based Publicly Traded Bank
- Managed Multiple Business Cycles Successfully
- \$4.4B Assets
- Loans HFI: \$2.6B/Deposits: \$3.8B
- 88% Florida/12% Georgia
  - Florida Deposit market share of 7.7%
  - Georgia Deposit market share of 5.5%
- ~50/50 Mix of Consumer and Commercial Clients (Deposits)
- \$2.3B Assets Under Management



# CORPORATE PROFILE



(1) As of 03/31/23

# FLORIDA AT A GLANCE

- ↘ Highest Migration Rate in U.S.
  - 6th Consecutive Year
- ↘ 3rd Most Populous State - Projected Population Growth
  - 2X National Average
- ↘ Projected Population Change
  - (2023-2028) of 5.0%
- ↘ State Budget - FY 2022-2023
  - Largest in state history
- ↘ Business-friendly State with No Personal Income Tax

## CCB Targeted Areas for Growth:

Government  
Higher Education  
Healthcare  
Construction

## Other Opportunities:

Agriculture  
Defense  
Manufacturing  
Professional Associations  
Retail Distribution  
Retirees  
Technology  
Tourism  
Transportation



# GROWTH MARKETS

## TALLAHASSEE MSA

|  |                                     |
|--|-------------------------------------|
| Total Deposits ( <i>in Thousands</i> )     | \$1,633,066                         |
| Market Share <sup>(1)</sup>                | 14.6%                               |
| Market Share Rank <sup>(1)</sup>           | #3                                  |
| Top 3 Industries                           | Government, Education, Professional |
| Projected Population Growth <sup>(2)</sup> | 2.8%                                |
| Projected HH Income Growth <sup>(2)</sup>  | 11.5%                               |

## GAINESVILLE MSA

|  |  |
|--|--|
| Total Deposits ( <i>in Thousands</i> )     | \$496,481                                  |
| Market Share <sup>(1)</sup>                | 7.6%                                       |
| Market Share Rank <sup>(1)</sup>           | #7   |
| Top 3 Industries                           | Education, Healthcare, Retail Distribution |
| Projected Population Growth <sup>(2)</sup> | 3.5%                                       |
| Projected HH Income Growth <sup>(2)</sup>  | 12.9%                                      |

## MACON MSA

|  |                                |
|--|--------------------------------|
| Total Deposits ( <i>in Thousands</i> )     | \$134,222                      |
| Market Share <sup>(1)</sup>                | 2.9%                           |
| Market Share Rank <sup>(1)</sup>           | #8                             |
| Top 3 Industries                           | Education, Healthcare, Defense |
| Projected Population Growth <sup>(2)</sup> | 1.5%                           |
| Projected HH Income Growth <sup>(2)</sup>  | 14.5%                          |

## RURAL COMBINED - 15 Markets<sup>(3)</sup>

|   |   |
|---|---|
| Total Deposits ( <i>in Thousands</i> )  | \$1,214,491                             |
| Market Share <sup>(1) (3)</sup>         | 9.1%                                    |
| Market Champions                        | Agriculture, Manufacturing, County Seat |
| - Top 3 Market Share in 8 of 15 Markets |   |

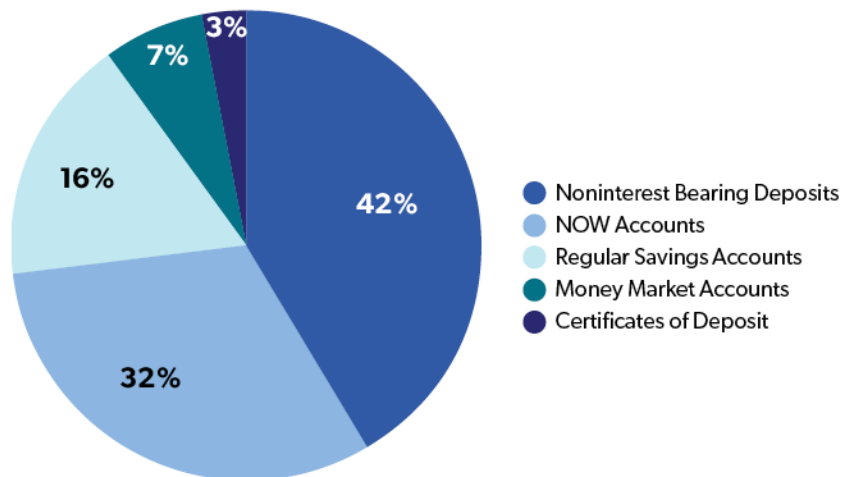
(1) Source: S&P Global Market Intelligence as of 06/30/2022

(2) Projected Change from 2022-2027 (Nielson)

(3) Excludes Markets with < 2% Share

# DEPOSIT FRANCHISE

## Average Deposit Portfolio Composition



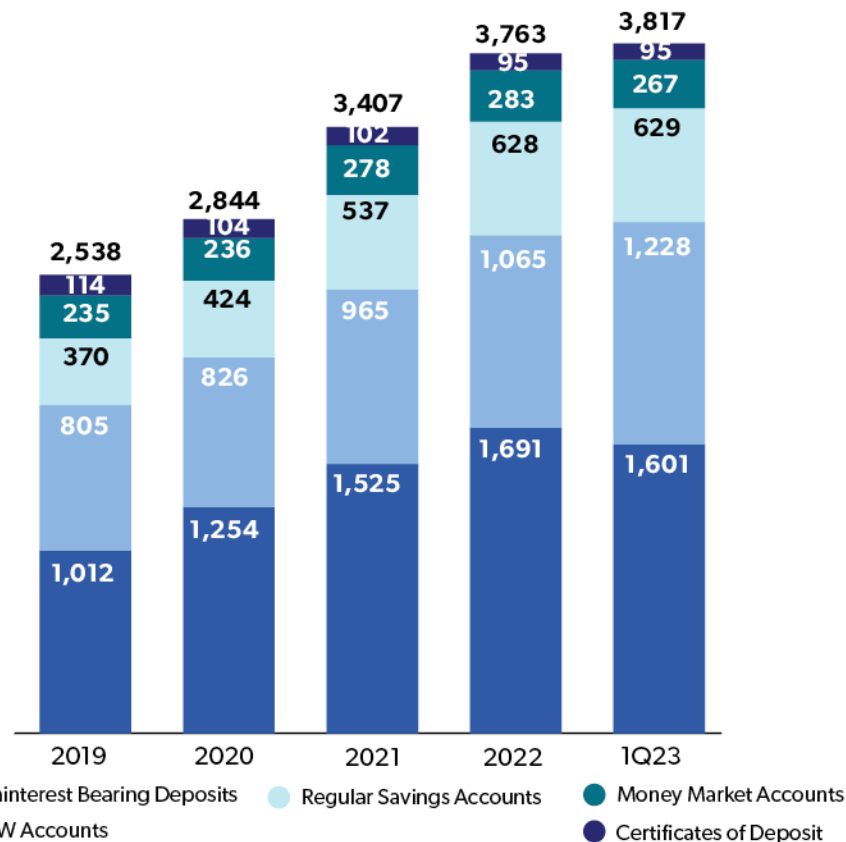
## Deposit Portfolio Highlights

- CAGR<sup>(4)</sup> of ~ 12.5% DDA, ~ 9.1% MMA/SAV/NOW
- 97% Core Deposit<sup>(1)</sup> to Total Deposit<sup>(2)</sup>
- 42% Noninterest Bearing Balance

## Deposit Beta History

| RATE CYCLE         | INT BEARING DEPOSITS | TOTAL DEPOSITS |
|--------------------|----------------------|----------------|
| 4Q.2003 to 4Q.2006 | 42%                  | 33%            |
| 4Q.2015 to 4Q.2018 | 15%                  | 9%             |
| 1Q.2022 to 1Q.2023 | 9%                   | 5%             |

## Average Deposit Growth



|   |       |       |       |       |       |
|---|-------|-------|-------|-------|-------|
| Total Cost of Funds - CCBG                | 0.35% | 0.16% | 0.10% | 0.17% | 0.35% |
| Total Cost of Deposits                    | 0.27% | 0.05% | 0.02% | 0.09% | 0.26% |
| Total Cost of Funds - Peer <sup>(3)</sup> | 0.89% | 0.69% | 0.30% | 0.46% | 0.68% |

(1) Total Deposits less CDs

(2) YTD

(3) Publicly Traded \$1-\$5 Billion SE Commercial Banks (Source: S+P Market Intelligence)

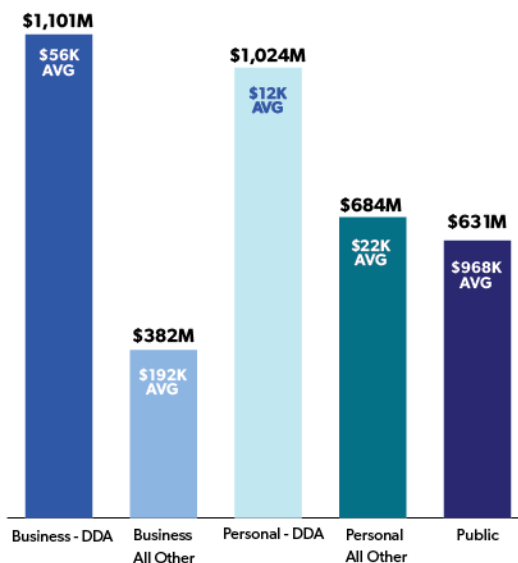
(4) 2019 to 2023

# DEPOSIT FRANCHISE

- Very Diversified and Granular Deposit Base
  - > Consumer/Commercial/Institutional Mix of **45%/38%/17%**
  - > Total Accounts Average Tenure of **12 Years**
  - > Institutional Account Average Tenure of **20 Years**
  - > Average Account balance of **\$28,408**
- Noninterest Bearing Deposits of **42%** at March 31, 2023
  - > Drives a Lower Than Peer Cost of Funds
  - > ~ **\$1B** in Commercial Operating Account Balances
- Highly Focused on Winning the Whole Banking Relationship
  - > Goal is Drive Consistent, Balanced Growth in Loans and Deposits
  - > Banker Incentives Focused on Deposit Retention & Acquisition
- Uninsured Deposits of **\$840M** is **22%** of Total Deposits Versus Peer Median of **43%**

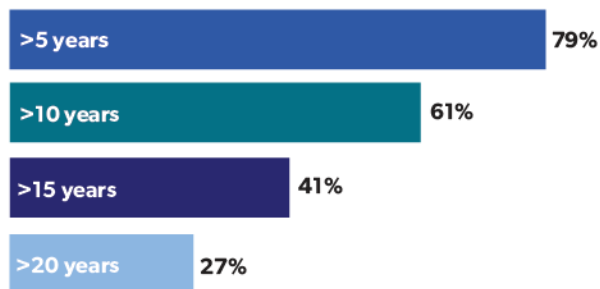
## Deposits Breakdown<sup>(1)</sup>

Overall Average Account Balance \$28,408



## Deposit Account Tenure

Overall Average Tenure = 12 Years



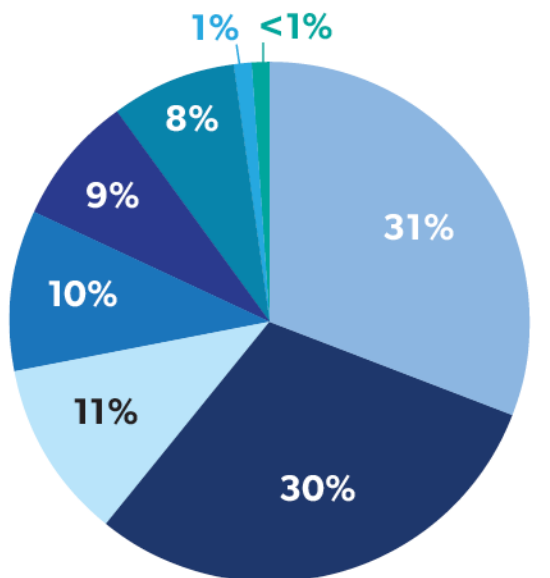
| Top 10 Commercial Deposit Sectors (NAICS Code) Dollars in Thousands | Balance   | % of Commercial | % of Total Deposits |
|---|-----------|-----------------|---------------------|
| Public Administration   | 434,926   | 20.6%           | 11.4%               |
| Finance and Insurance   | 261,057   | 12.3%           | 6.2%                |
| Construction  | 176,690   | 8.4%            | 4.6%                |
| Other Services (except Public Administration)                       | 176,100   | 8.3%            | 4.6%                |
| Educational Services  | 158,293   | 7.5%            | 4.1%                |
| Professional, Scientific, and Technical Services                    | 130,283   | 6.2%            | 3.4%                |
| Real Estate and Rental and Leasing                                  | 117,026   | 5.5%            | 3.1%                |
| Health Care and Social Assistance                                   | 103,504   | 4.9%            | 2.7%                |
| Retail Trade  | 92,471    | 4.4%            | 2.4%                |
| Manufacturing   | 80,997    | 3.8%            | 2.1%                |
| Total Top 10  | 1,731,345 | 81.9%           | 45.3%               |

| Uninsured Deposit Analysis           | (000's)   |
|--------------------------------------|-----------|
| Uninsured Deposits (000's)           | 1,560,856 |
| Less: Collateralized Deposits        | (605,085) |
| Less: Affiliate Deposits (CCB owned) | (115,440) |
| Uninsured Deposits                   | 840,331   |
| Total Deposits <sup>(1)</sup>        | 3,823,920 |
| Percentage of Uninsured Deposits     | 22%       |

(1) Total deposits as reported on Earnings Release dated 3/31/23

# LOAN PORTFOLIO DIVERSIFICATION

**Loan Portfolio**  
**\$2,636,844**

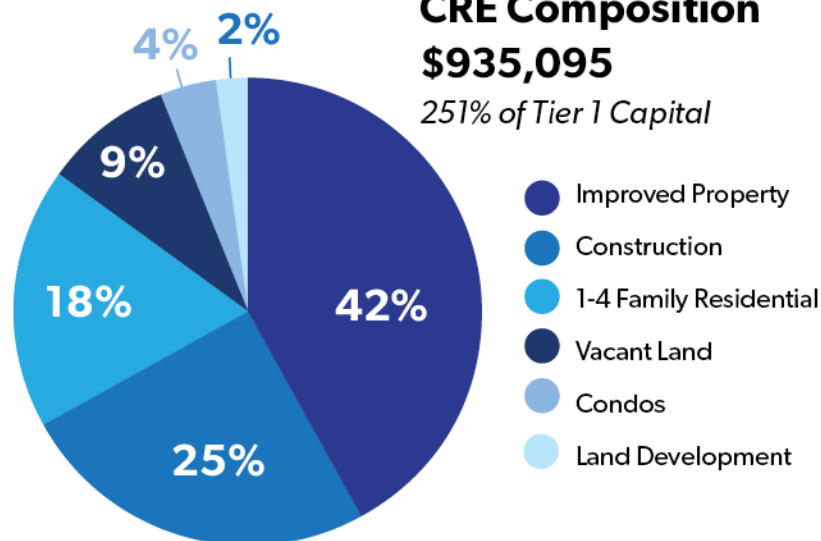


- Residential R/E
- Commercial R/E
- Indirect Auto
- Construction R/E
- Commercial Loans
- Home Equity R/E
- Direct Consumer
- Other Loans

Top 25 loans represent 7% of total loans.  
Average loan size of \$92,000

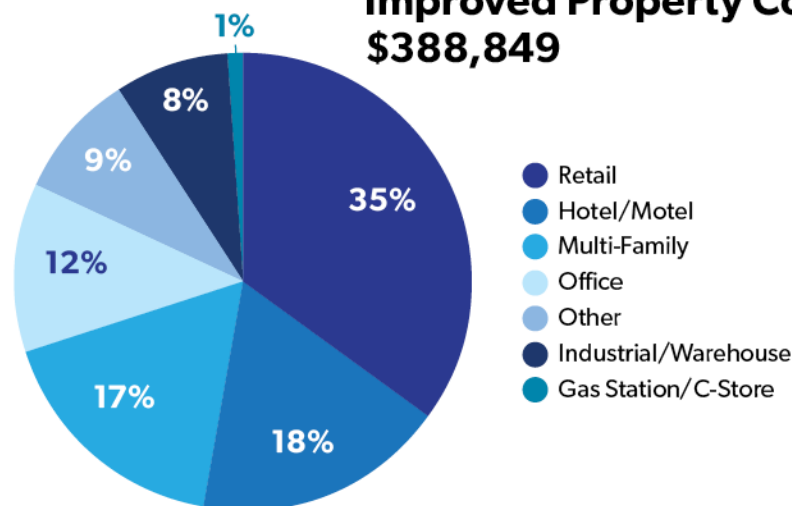
**CRE Composition**  
**\$935,095**

*251% of Tier 1 Capital*



- Improved Property
- Construction
- 1-4 Family Residential
- Vacant Land
- Condos
- Land Development

**Improved Property Composition**  
**\$388,849**

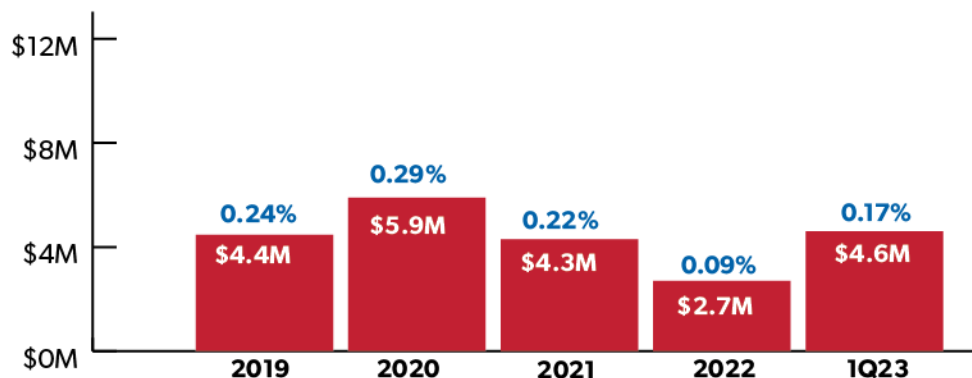


- Retail
- Hotel/Motel
- Multi-Family
- Office
- Other
- Industrial/Warehouse
- Gas Station/C-Store

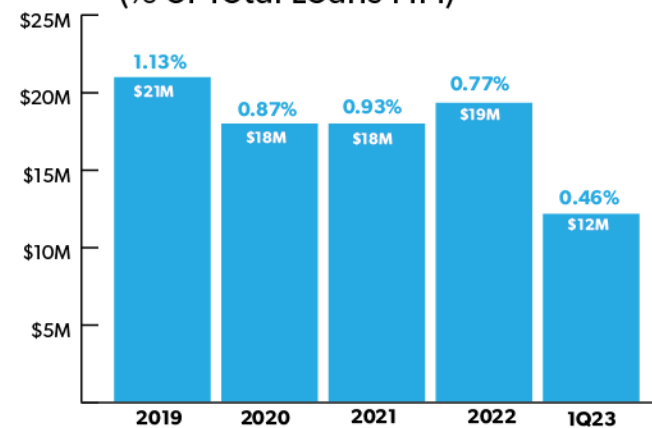
# CREDIT QUALITY

- Proven **strong** underwriting and risk management
- 5 year average annual credit losses of **10 basis points**
- **Strong credit** quality metrics at March 31, 2023
- ACL coverage **1.01% of loans**

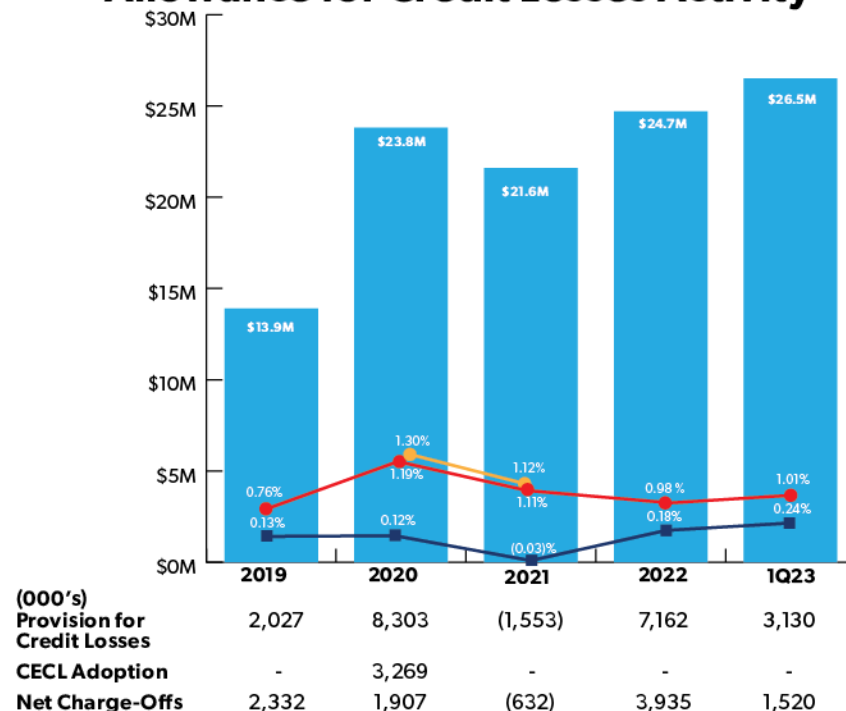
## Non-Performing Loans (% of Loans HFI)



## Classified Loans (% of Total Loans HFI)



## Allowance for Credit Losses Activity<sup>(1)</sup>

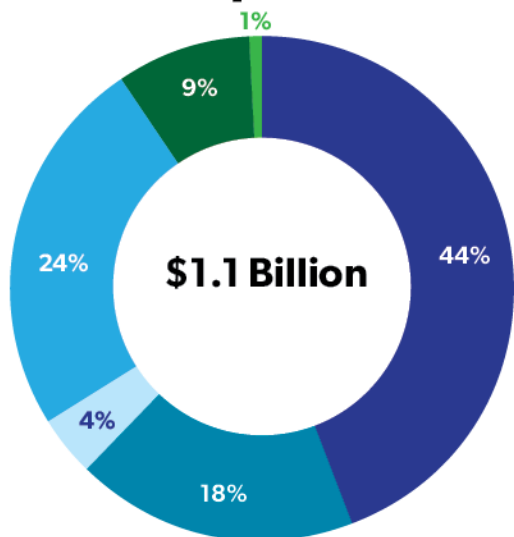


(1) HFI Loans only - does not include \$3.0M in allowance for unfunded loans at 03/31/23.

# INVESTMENTS

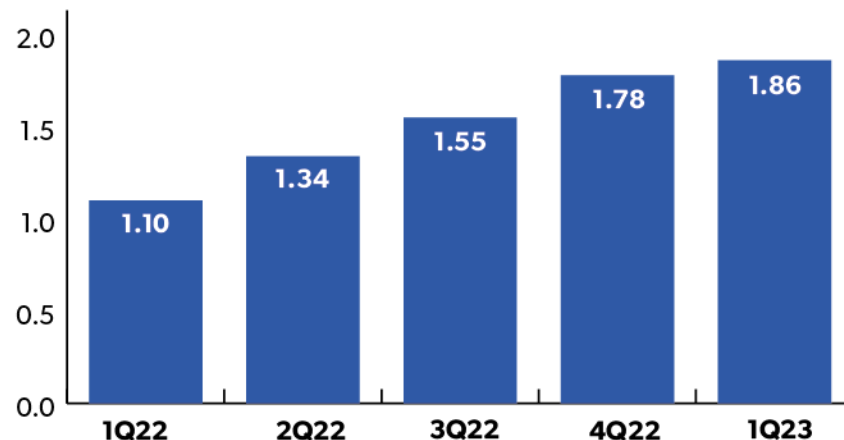
- Very Short Total Portfolio Duration of **2.99 Years**
- **73%** is Government Guaranteed
- Total After-Tax Unrealized Loss at March 31, 2023:
  - > AFS (AOCI) = **\$26.2M** (6.1% of Balance)
  - > HTM = **\$29.5M** (4.8% of Balance)
  - > Total Unrealized Loss = **5.3%** of Balance

## Composition



- U.S. Government Treasury
- Mortgage Backed Securities
- U.S. Government Agency
- Corporate Debt Securities
- States & Political Subdivisions
- Other Securities

## Securities Yield

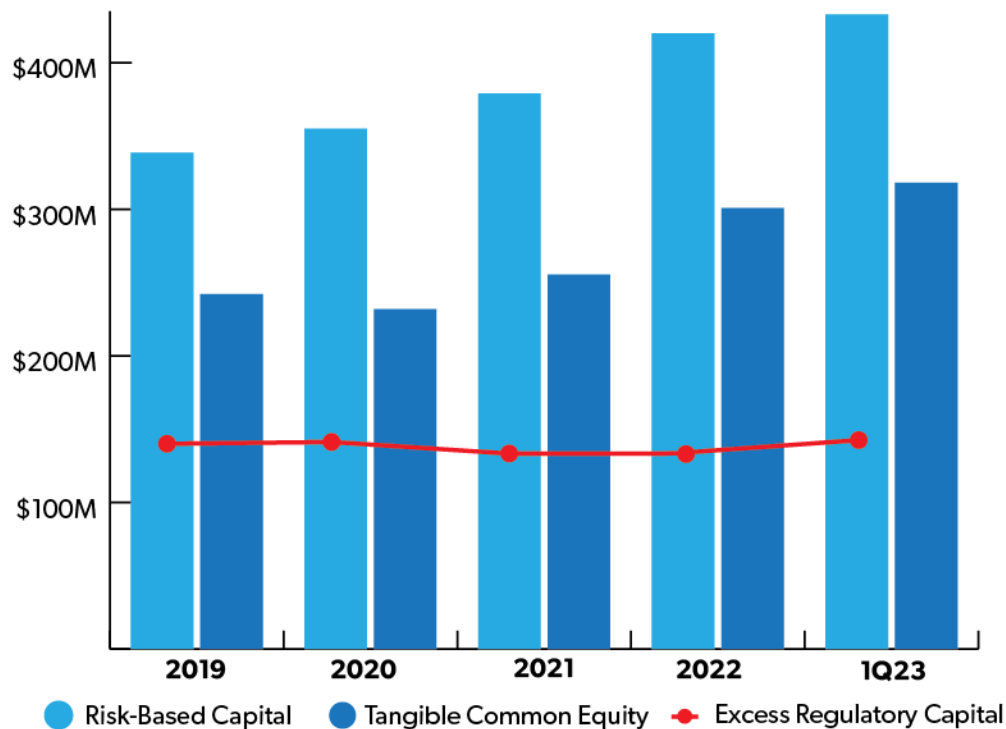


| Type                                    | AFS            |                         |                | HTM            |                         |                |
|---|----------------|-------------------------|----------------|----------------|-------------------------|----------------|
|   | Balance        | Pre-Tax Unrealized Loss | Duration (yrs) | Balance        | Pre-Tax Unrealized Loss | Duration (yrs) |
| U.S. Treasury                           | 23,984         | (1,611)                 | 2.4            | 437,174        | (20,272)                | 2.2            |
| U.S. Government Agencies & Corporations | 184,294        | (10,004)                | 1.6            |                |                         |                |
| State & Political Subdivisions          | 47,143         | (5,656)                 | 4.4            |                |                         |                |
| Mortgage-Backed Securities              | 79,148         | (10,134)                | 7.3            | 175,026        | (19,283)                | 4.1            |
| Corporate Securities                    | 96,144         | (7,684)                 | 2.9            |                |                         |                |
| <b>Total</b>                            | <b>430,713</b> | <b>(35,089)</b>         | <b>3.3</b>     | <b>612,200</b> | <b>(39,555)</b>         | <b>2.8</b>     |
| <b>Memo: After-Tax</b>                  |                | <b>(26,194)</b>         |                |                | <b>(29,528)</b>         |                |

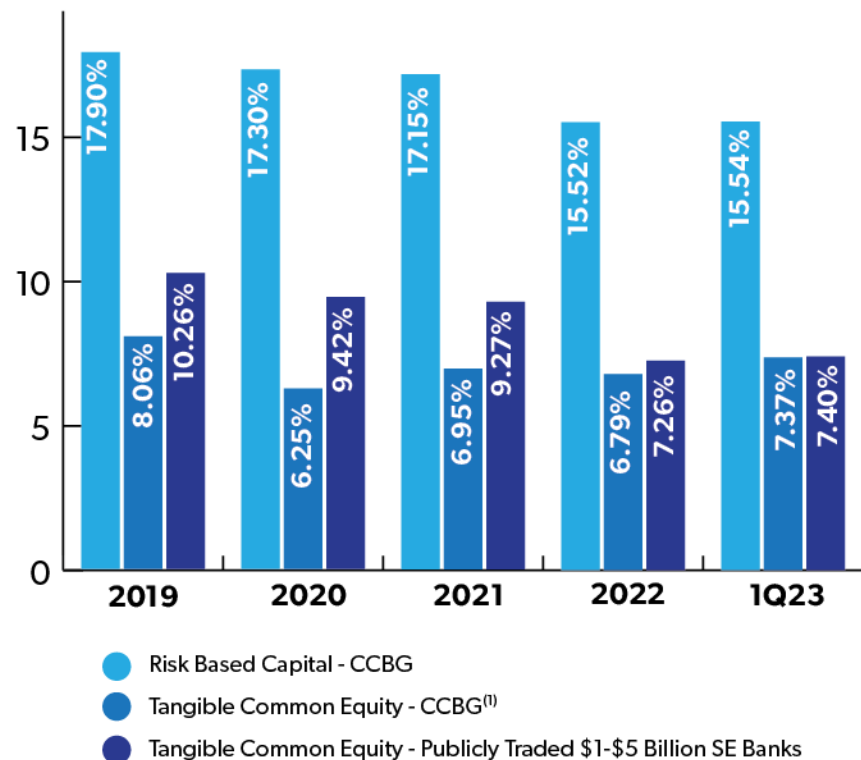
Dollars in thousands, unless otherwise noted; data as of March 31, 2023  
 Investment portfolio excludes non-marketable equity securities of \$1.9 million

# STRONG CAPITAL POSITION

## Capital To Execute



## Staying Power

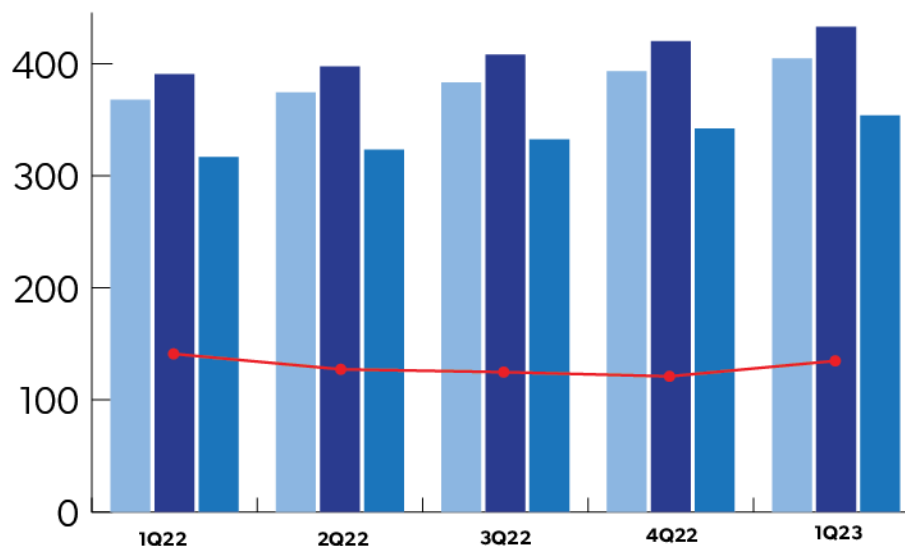


(1) Adjusted Non-GAAP, See Appendix for Reconciliation.

# CAPITAL

- YoY Growth of **14%** in TBV/Share and **12%** in TCE Ratio
- **\$140M** in Excess Regulatory Capital (Above Well-Capitalized)
- Adjusted TCE Ratio of **6.69%** if HTM Securities Loss was Recognized in AOCI

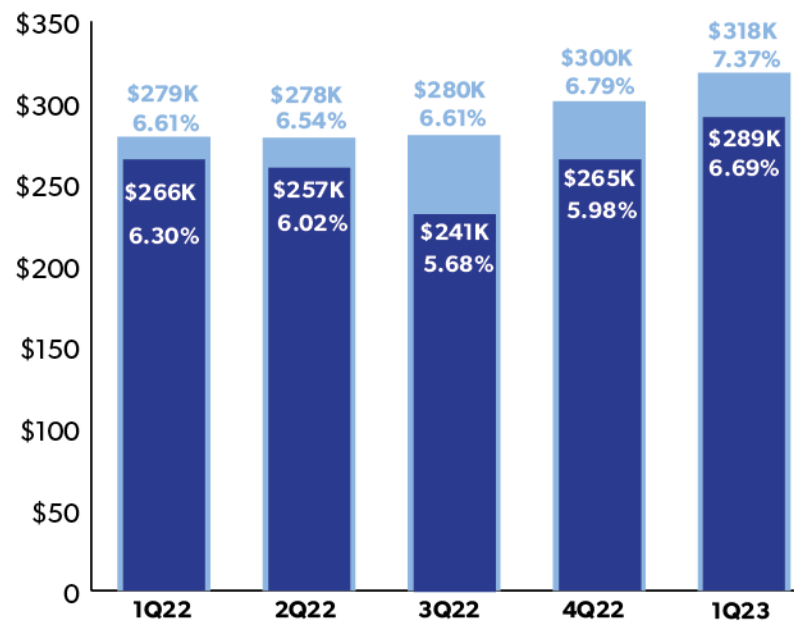
## Regulatory Capital



|                           |           |           |           |           |           |
|---------------------------|-----------|-----------|-----------|-----------|-----------|
| Tier 1 Capital Ratio      | 15.98     | 15.13     | 14.80     | 14.53     | 14.52     |
| RBC Ratio                 | 16.98     | 16.07     | 15.75     | 15.52     | 15.53     |
| Common Equity Tier 1      | 13.77     | 13.07     | 12.83     | 12.64     | 12.68     |
| Excess Regulatory Capital | \$148,988 | \$137,832 | \$136,043 | \$135,888 | \$140,339 |

● Tier 1 Capital 
 ● RBC 
 ● Common Equity Tier 1 Capital 
 ● Excess Regulatory Capital

## Tangible Common Equity



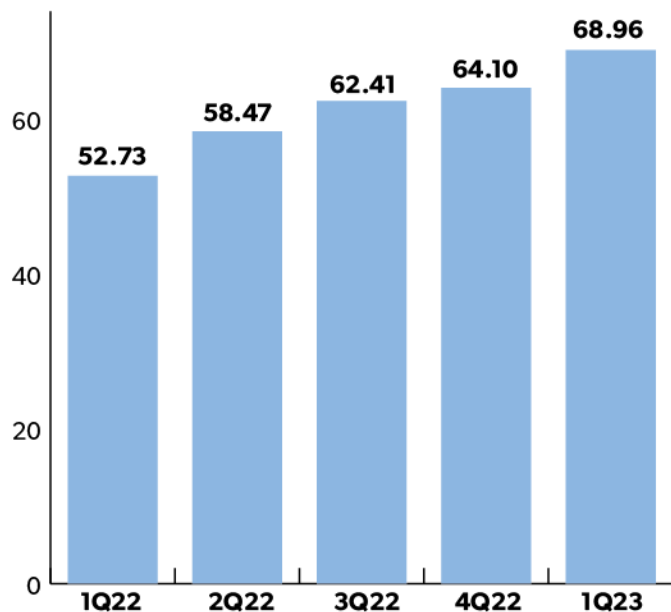
|                |       |       |       |       |       |
|----------------|-------|-------|-------|-------|-------|
| TBV/Share      | 16.44 | 16.40 | 16.47 | 17.66 | 18.66 |
| Adj. TBV/Share | 15.62 | 15.04 | 14.04 | 15.44 | 16.84 |

● TCE 
 ● Adj. Tangible Capital

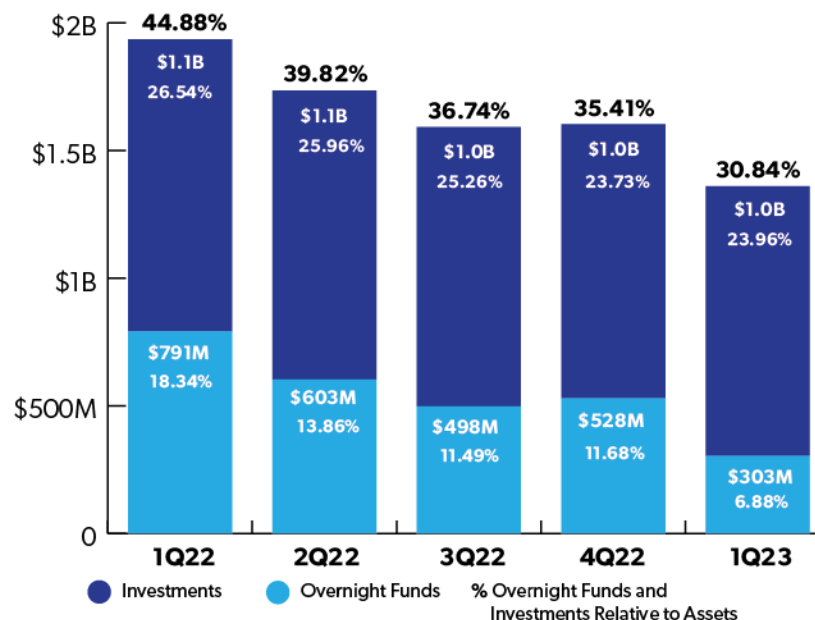
# LIQUIDITY

- Strong Balance Sheet Flexibility:
  - > Loan/Deposit Ratio of **69%**
  - > Overnight Funds + Total Securities = **31%** of Total Assets
  - > Overnight Funds + Free Securities = **14%** of Total Assets
- **112%** of Uninsured Deposits Are Covered By Overnight Funds, Free Securities, & FHLB Capacity
- Additional External Liquidity Sources of **\$1.1B**

## Loan/Deposit Ratio



## Overnight Funds & Investments



| as of March 31, 2023<br>\$ in thousands | Total Available  | Amount Used | Net Availability |
|---|------------------|-------------|------------------|
| <b>Internal Sources</b>                 |                  |             |                  |
| Free Securities (unpledged)             | 318,717          | -           | 318,717          |
| Overnight funds                         | 303,403          | -           | 303,403          |
| <b>External Sources</b>                 |                  |             |                  |
| FHLB                                    | 316,722          | -           | 316,722          |
| FRB                                     | 402,004          | -           | 402,004          |
| Brokered Deposits                       | 220,487          | -           | 220,487          |
| Other                                   | 170,000          | -           | 170,000          |
| <b>Total Liquidity</b>                  | <b>1,731,333</b> | <b>-</b>    | <b>1,731,333</b> |

# STRATEGIC INITIATIVES: Three Pillars of Execution

## DRIVE REVENUES

Generate Loan Growth > Interest Rate Profile > Grow & Diversify Fee Income

## DISCIPLINED EXPENSE MANAGEMENT

Committed to Expense Reduction > Efficiency Initiatives in Motion

## EFFECTIVELY DEPLOY CAPITAL

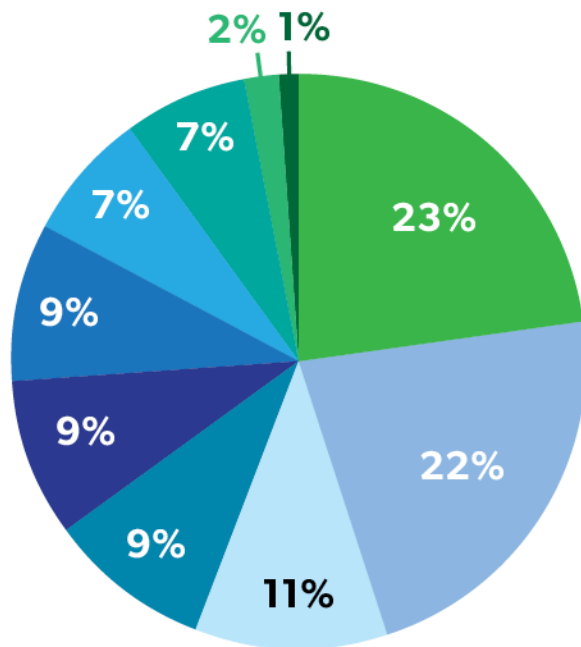
Organic Growth > Return Capital > Leverage Capital

**> Executed Under a Strong Risk Management & Credit Culture <**

# DRIVE REVENUES

## Diversified Revenues

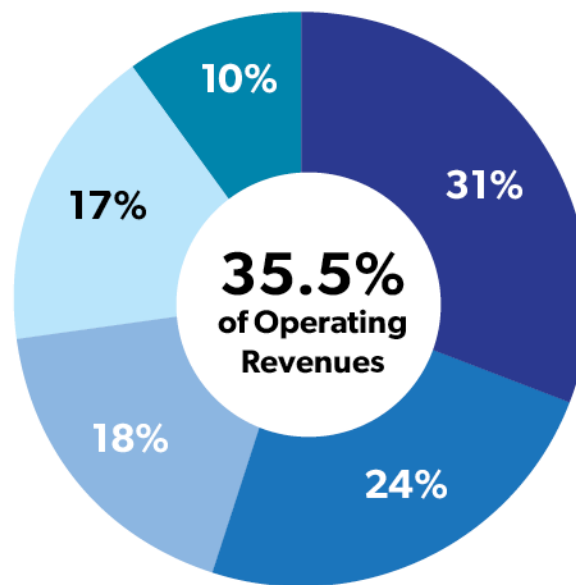
### INTEREST INCOME<sup>(1)</sup>



**\$43.9 Million**

- Commercial R/E
- Residential R/E
- Investment Securities
- Home Equity R/E
- Construction R/E
- Funds Sold & Deposits with Banks
- Indirect Auto
- Commercial Loans
- Direct Consumer
- Fees on Loans

### FEE INCOME<sup>(1)</sup>



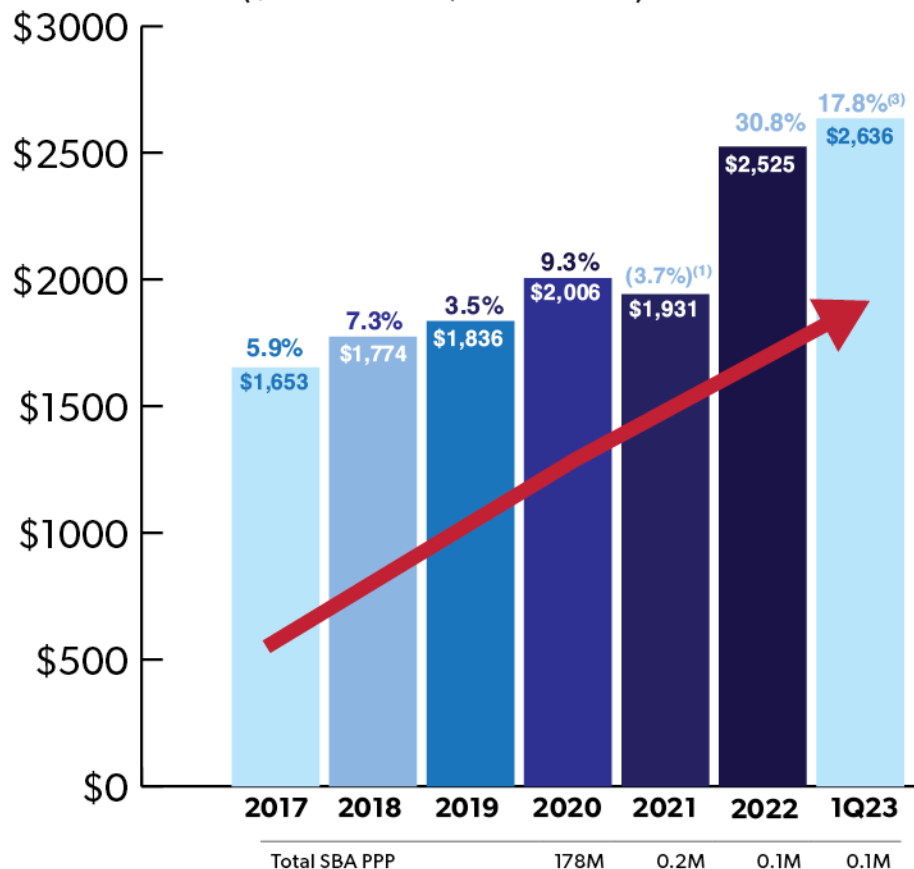
**\$22.2 Million**

- Mortgage Banking Revenues - CCHL (51% ownership)
- Deposit Fees
- Wealth Management Fee
- Bank Card Fees
- Other

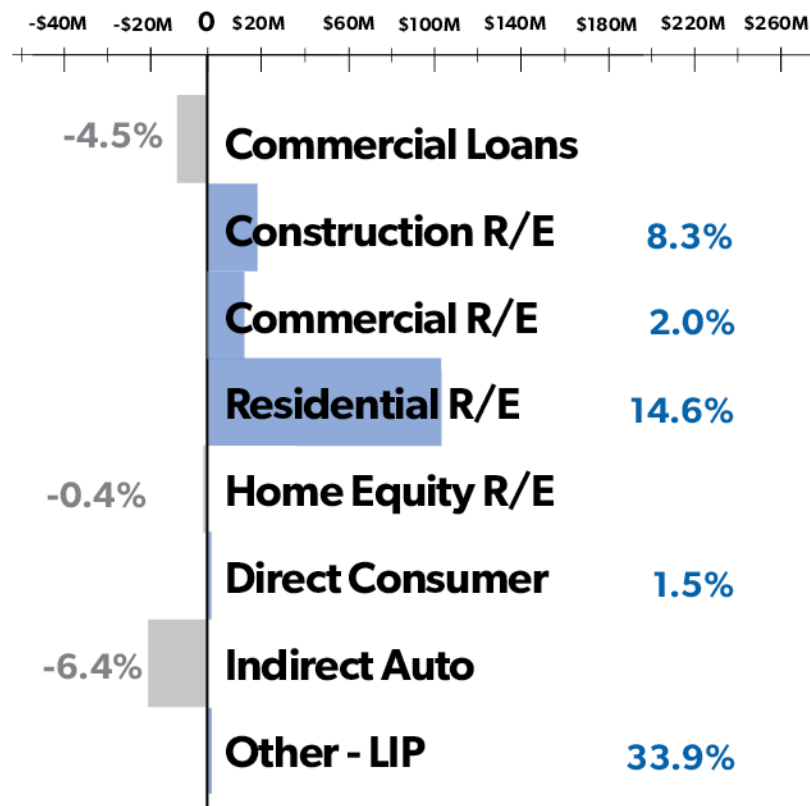
# DRIVE REVENUES

## Generate Loan Growth

**Period End Loans HFI**  
(\$ In Millions / % Growth)



**Growth By Segment<sup>(2)</sup>**

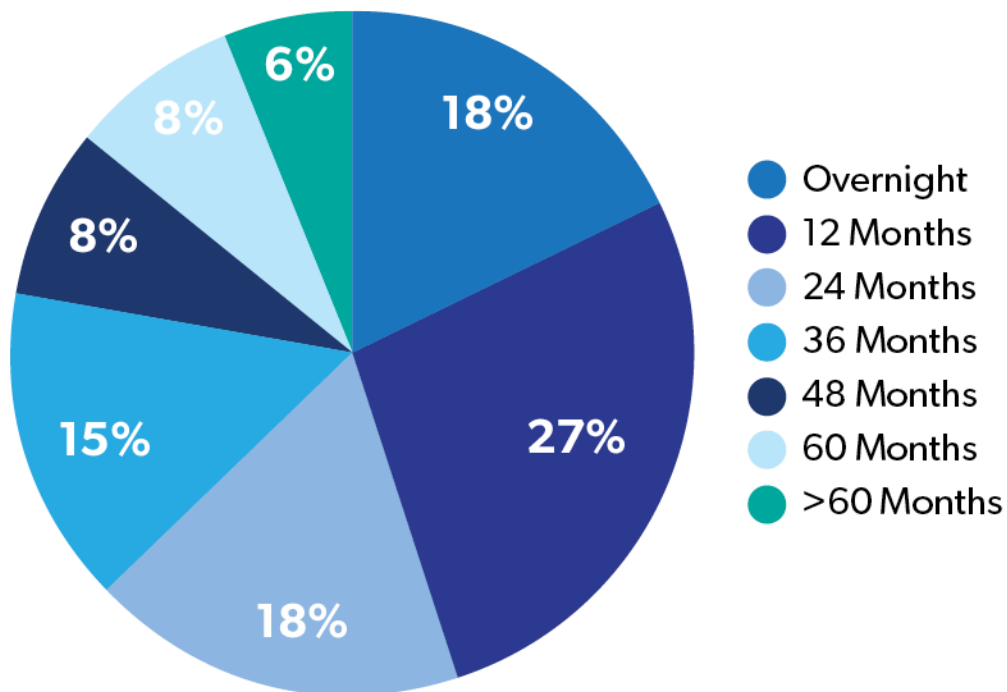


(1) Includes SBA PPP Activity - Ex SBA PPP = 5.6% core growth

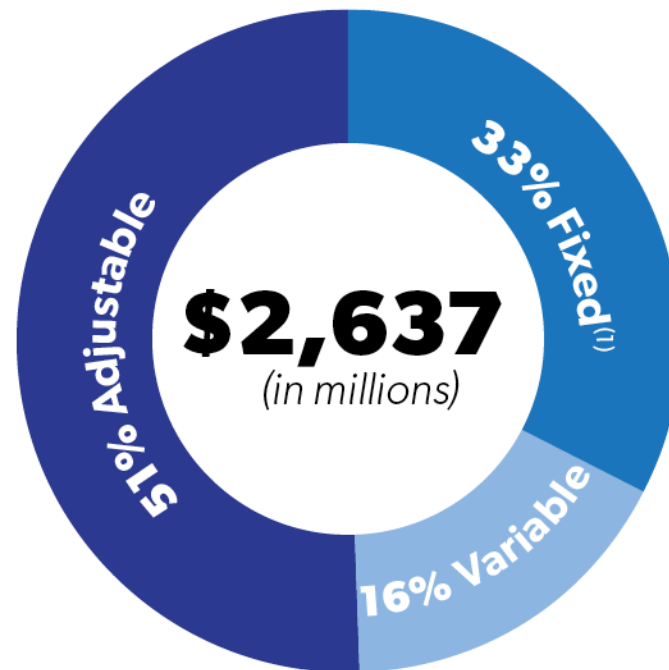
(2) 1Q 2023 vs. 1Q 2022

(3) Annualized

### Loan Repricing - HFI Loans



### Rate Mix

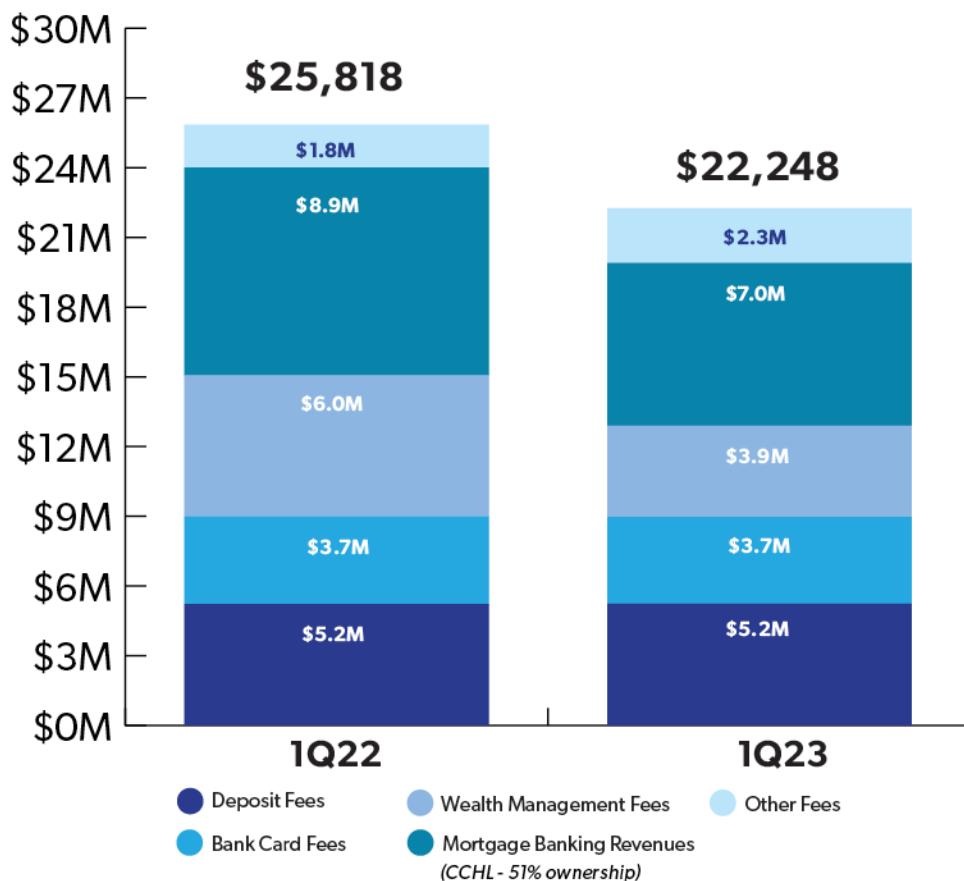


- 67% of Loan Portfolio is Variable or Adjustable
- 45% of Loan Portfolio Reprices within One Year

# DRIVE REVENUES

Grow and Diversify Fee Income

**Fee Income Mix<sup>(1)</sup>**  
(In Millions)



## Growth Initiatives



## HIGHLIGHTS

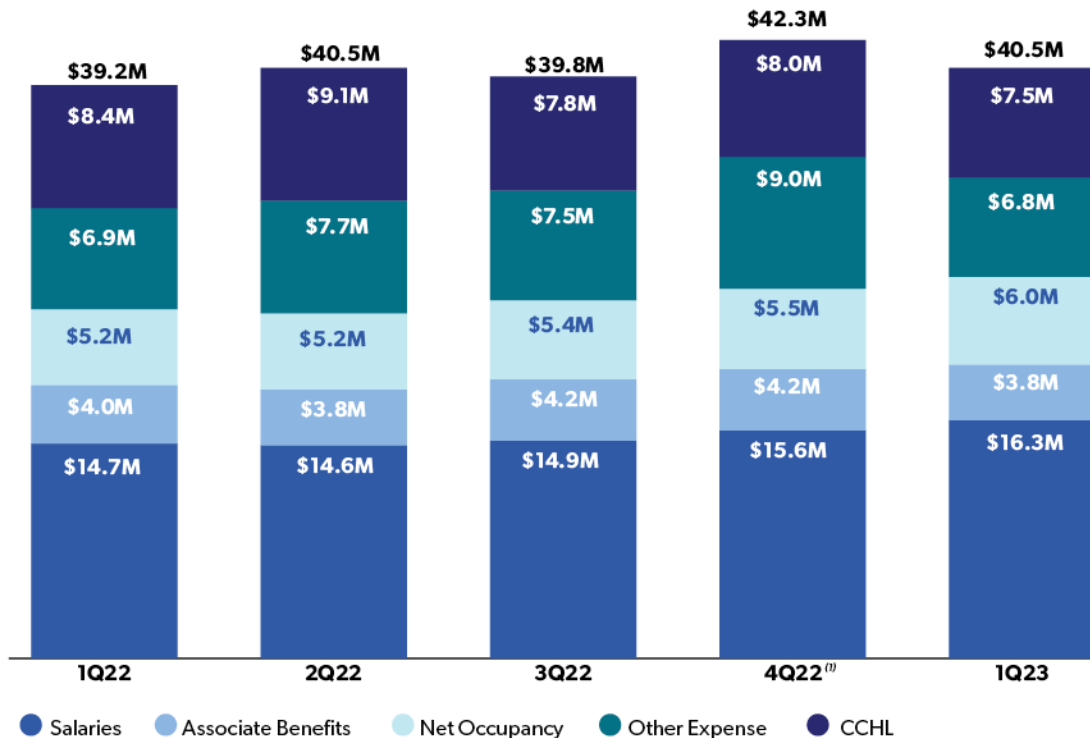
- Wealth AUM of \$2.3B - 5 year CAGR of ~10%

(1) YTD - March 31

# EXPENSE MANAGEMENT

Continued Focus on  
Expense Control

## Noninterest Expense Trend



## HIGHLIGHTS

- *Efficiency Initiatives in Motion*
  - Banking Office Optimization
  - Process Improvement/RPA
  - Enhanced Digital Front Door
  - Leverage Virtual Tellers
  - Data Analytics/Automated Target Marketing

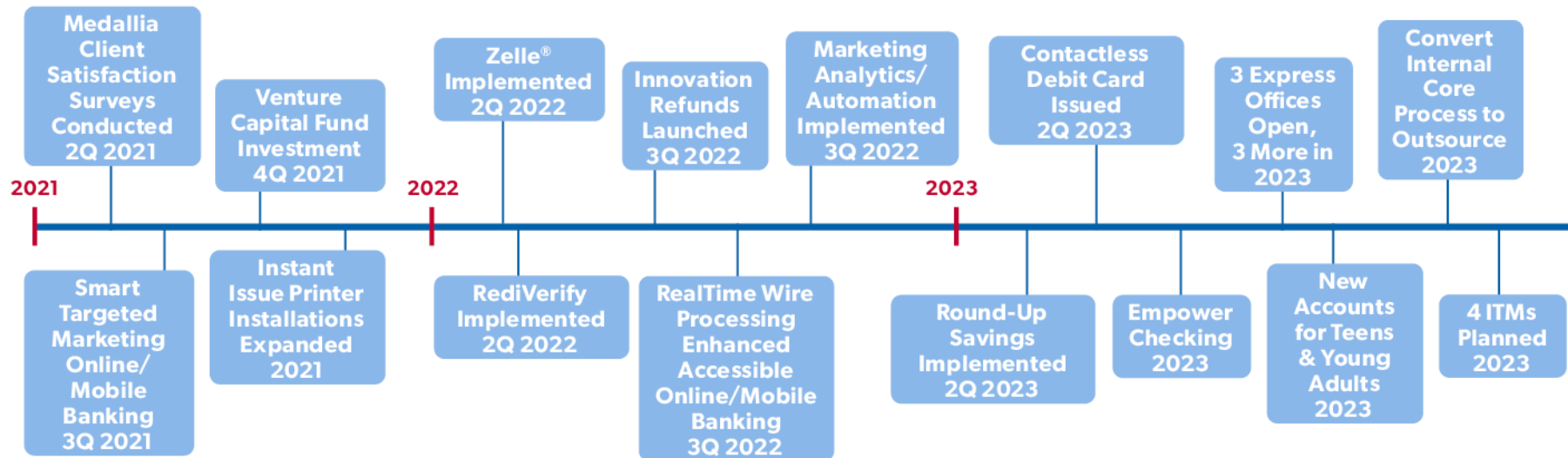
(1) Pension settlement charge of \$1.8 million

# EXPENSE MANAGEMENT

## Investing in Technology

### Technology Initiatives to Propel Growth

Embracing Technology to Expand Product Offerings, Provide Exceptional Experiences & Improve Efficiency



Continuous Investment in Platforms to Improve Loan Workflow and Understand Client Profitability

# EFFECTIVELY DEPLOY CAPITAL



## ORGANIC GROWTH

- Deepen Client Relationships
- Leverage Infrastructure
- Technology Investments

## RETURN CAPITAL

- Dividend
- Share Repurchase Program

## LEVERAGE CAPITAL

- M&A Opportunities
- Non-Bank Businesses
- New Market Expansion

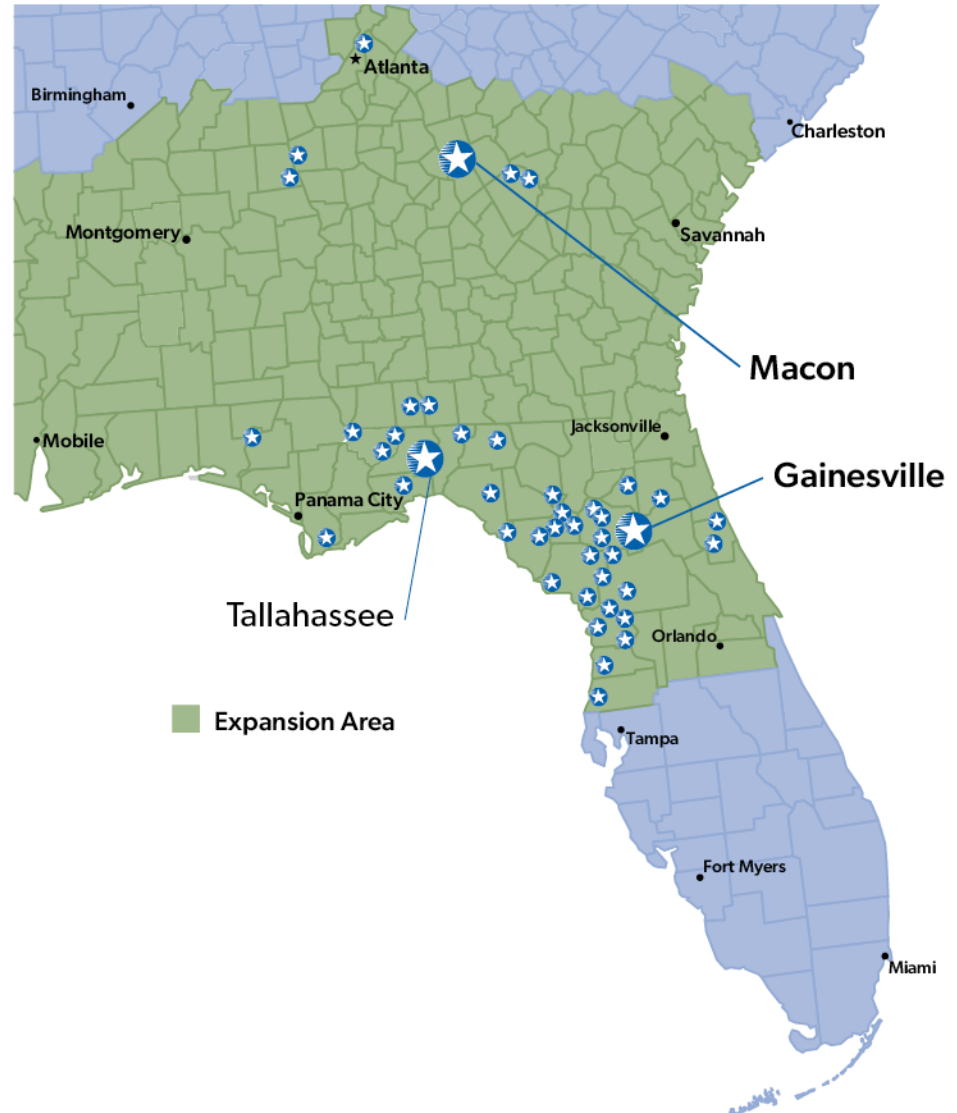
# ACQUISITION OPPORTUNITY

## PROFILE

- Banks with \$200-600M Assets  
~250 Total Banks
- TBV Pricing Attractive

## TARGETS

- Strong Core Deposit Base
- Lack of Scale to Absorb  
Regulatory Cost
- Succession Plan Unclear



# 2023 FOCUS

## BROADER BASED LOAN GROWTH

- Market Expansion, Small Business, Commercial Real Estate, Residential Real Estate, Construction Real Estate, Participations/Pools

## IMPLEMENT FEE INCOME INITIATIVES

- Checking Account Acquisition, and Strategies to Drive Interchange Revenues
- Insurance Sales
- Deepen/Cross-Sell Relationships

## EFFICIENCY

- Continue Optimization of Banking Office Network

## EVALUATE ACQUISITION OPPORTUNITIES

- Evaluate Both Bank and Non-Bank Opportunities

## WHY CCBG?

- Florida and Georgia Growth and Demographics
- Combination of Stable and High Growth Markets
- Strong Deposit Franchise
- Asset Sensitive Balance Sheet
- Strong Capital – Ability to Deploy
- Insider Ownership
- Seasoned and Experienced Bankers
- Low Execution Risk
- CCBG is One of the Few Remaining “Pure Plays” in Florida



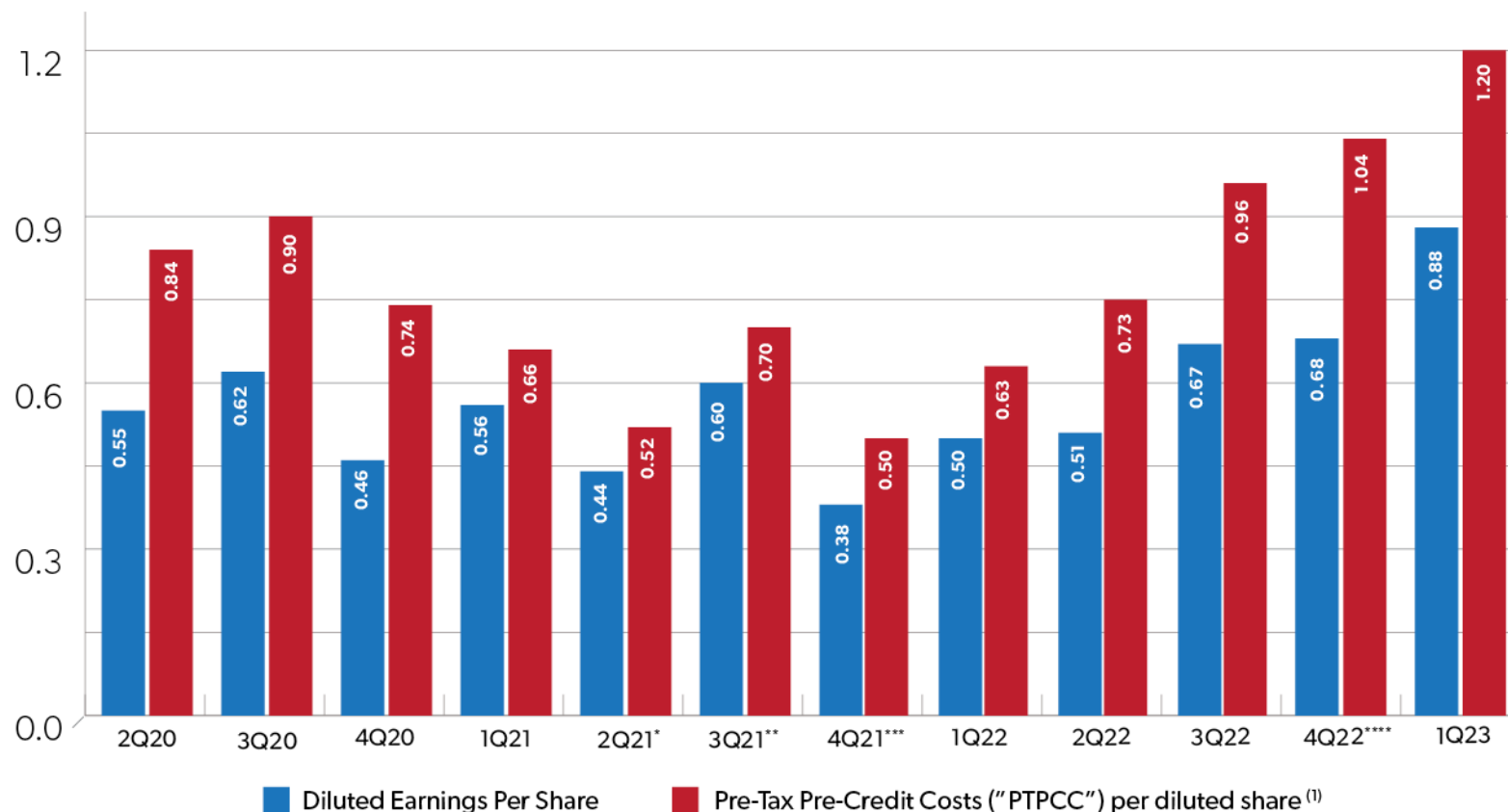
**Capital City**  
**Bank Group**

A blurred background image showing a group of people in an office setting. A man in a blue shirt is pointing at a laptop on a table, while others are seated or standing around him, engaged in a meeting.

# APPENDIX



# QUARTERLY RESULTS



\*Includes \$0.10 per share partial pension settlement expense

\*\* Includes \$0.02 per share partial pension settlement expense

\*\*\* Includes \$0.03 per share partial pension settlement expense

\*\*\*\* Includes \$0.08 per share pension settlement expense

(1) Adjusted Non-GAAP; See Appendix for Reconciliation

# FIRST QUARTER 2023

| (Dollars in thousands)        | 4Q.2022   |         | 1Q.2023   |       | \$ Change | % Change  |
|-------------------------------|-----------|---------|-----------|-------|-----------|-----------|
|                               | Core CCBG | CCHL    | Core CCBG | CCHL  | Core CCBG | Core CCBG |
| Net Interest Income           | 38,337    | (233)   | 40,546    | (157) | 2,209     | 5.76%     |
| Provision for Credit Losses   | 3,521     | -       | 3,130     | -     | (391)     | -11.10%   |
| Deposit Fees                  | 5,536     | -       | 5,239     | -     | (297)     | -5.36%    |
| Bank Card Fees                | 3,744     | -       | 3,726     | -     | (18)      | -0.48%    |
| Wealth Management Fees        | 3,649     | -       | 3,928     | -     | 279       | 7.65%     |
| Mortgage Banking Fees         | 1         | 5,496   | -         | 6,995 | (2)       | -100.00%  |
| Other                         | 1,668     | 878     | 1,684     | 676   | 16        | 0.96%     |
| Total Noninterest Income      | 14,598    | 6,374   | 14,577    | 7,671 | (22)      | -0.15%    |
| Salaries                      | 15,655    | 5,458   | 16,268    | 5,361 | 613       | 3.92%     |
| Other Associate Benefits      | 4,248     | 204     | 3,780     | 227   | (468)     | -11.02%   |
| Total Compensation            | 19,903    | 5,662   | 20,048    | 5,588 | 145       | 0.73%     |
| Occupancy, Net                | 5,458     | 795     | 6,005     | 757   | 547       | 10.02%    |
| Other                         | 8,958     | 1,511   | 6,825     | 1,232 | (2,133)   | -23.81%   |
| Total Noninterest Expense     | 34,319    | 7,968   | 32,878    | 7,577 | (1,441)   | -4.20%    |
| Operating Profit              | 15,095    | (1,827) | 19,115    | (63)  | 4,019     | 26.62%    |
| Income Taxes                  | 2,789     | (190)   | 4,126     | 7     | 1,337     | 47.94%    |
| Net Income (Before CCHL)      | 12,306    | (1,637) | 14,989    | (70)  | 2,682     | 21.79%    |
| CCHL 51% Interest, net of tax | (642)     | (642)   | (35)      | (35)  | 608       | -94.56%   |
| CCBG Consolidated Net Income  | 11,664    | -       | 14,954    | -     | 3,290     | 28.21%    |
| CCBG Consolidated Diluted EPS | 0.72      | (0.04)  | 0.88      | -     | 0.16      | 22.60%    |

0.68

0.88

## QUARTER HIGHLIGHTS

- Strong growth in net interest income of 6% - net interest margin percentage grew 28 basis points to 4.04% - deposit interest expense was well controlled at 26 basis points (total deposits) and 46 basis points (interest bearing deposits)
- Loan growth of \$143 million, or 5.9% (average) and \$112 million, or 4.4% (end of period)
- Average quarterly Deposit growth of \$14 million, or 0.4%, and a decline of \$115 million, or 2.9%, in period end balance which reflected a normal seasonal reduction of \$88 million in public fund balances
- Continued strong credit quality metrics – allowance coverage ratio increased to 1.01%
- Noninterest income increased \$1.3 million, or 6.1%, due to higher mortgage banking revenues at Capital City Home Loans ("CCHL")
- Noninterest expense decreased \$1.8 million, or 4.3%, and reflected no pension settlement expense for the quarter compared to \$1.8 million for the prior quarter – expenses (excluding pension settlement expense) were favorably impacted by a \$1.8 million gain from the sale of a banking office that was offset by higher payroll taxes (annual re-set), performance-based compensation, and the addition of two new offices during the first quarter
- Tangible book value per share increased \$1.00, or 5.7%, primarily due to strong earnings and a favorable valuation adjustment for available for sale securities

# FINANCIAL HIGHLIGHTS

| <i>Dollars in Thousands,<br/>except Earnings per Share</i> | 2019      | 2020      | 2021      | 2022      | 1Q23     |
|--|-----------|-----------|-----------|-----------|----------|
| <b>Interest Income</b>                                     | \$112,836 | \$106,197 | \$106,351 | \$131,348 | \$43,915 |
| <b>Interest Expense</b>                                    | 9,493     | 4,871     | 3,490     | 6,888     | 3,526    |
| <b>Net Interest Income</b>                                 | 103,343   | 101,326   | 102,861   | 124,460   | 40,389   |
| <b>Provision for Credit Losses</b>                         | 2,027     | 9,645     | (1,553)   | 7,162     | 3,130    |
| <b>Noninterest Income</b>                                  | 53,053    | 111,165   | 107,545   | 94,627    | 22,248   |
| <b>Noninterest Expense</b>                                 | 113,609   | 149,962   | 162,508   | 161,828   | 40,455   |
| <b>Income Taxes</b>  | 9,953     | 10,230    | 9,835     | 10,085    | 4,133    |
| <b>Noncontrolling Interest</b>                             | —         | (11,078)  | (6,220)   | 135       | (35)     |
| <b>Net Income - Common</b>                                 | 30,807    | 31,576    | 33,396    | 40,147    | 14,954   |
| <b>Diluted Earnings Per Share - Common</b>                 | 1.83      | 1.88      | 1.98      | 2.36      | 0.88     |
| <b>Ratios</b>  |           |           |           |           |          |
| <b>Return on Average Assets</b>                            | 1.03 %    | .93%      | .84 %     | 0.93 %    | 1.37 %   |
| <b>Return on Average Equity</b>                            | 9.72      | 9.36      | 9.92      | 10.58     | 15.01    |
| <b>Net Interest Margin</b>                                 | 3.85      | 3.30      | 2.83      | 3.13      | 4.04     |
| <b>Net Charge-offs to Average Loans</b>                    | .13       | .12       | (0.03)    | 0.18      | 0.24     |
| <b>Efficiency Ratio (FTE)</b>                              | 72.40     | 70.43     | 77.11     | 73.76     | 64.48    |
| <b>Dividend Payout Ratio</b>                               | 26.23     | 30.32     | 31.31     | 27.97     | 20.17    |

# FINANCIAL HIGHLIGHTS

| <b>As of Period-End</b><br><i>Dollars in Thousands</i> | <b>2019</b> | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>1Q23</b> |
|--|-------------|-------------|-------------|-------------|-------------|
| <b>Investments</b>                                     | \$643,140   | \$494,809   | \$995,073   | \$1,074,048 | \$1,056,581 |
| <b>Loans Held for Investment</b>                       | 1,835,929   | 2,006,426   | 1,931,465   | 2,525,180   | 2,636,884   |
| <b>Total Assets</b>                                    | 3,088,953   | 3,798,071   | 4,263,849   | 4,525,958   | 4,409,742   |
| <b>Noninterest Bearing Deposits</b>                    | 1,044,699   | 1,328,809   | 1,668,912   | 1,653,620   | 1,601,388   |
| <b>Interest Bearing Deposits</b>                       | 1,600,755   | 1,888,751   | 2,043,950   | 2,285,697   | 2,222,532   |
| <b>Total Deposits</b>                                  | 2,645,454   | 3,217,560   | 3,712,862   | 3,939,317   | 3,823,920   |
| <b>Capital</b>   | 327,016     | 320,837     | 383,166     | 394,016     | 411,240     |
| <b>Ratios</b>  |             |             |             |             |             |
| <b>Risk Based Capital</b>                              | 17.90%      | 17.30%      | 17.15 %     | 15.52%      | 15.54 %     |
| <b>Tangible Equity</b>                                 | 8.06        | 6.25        | 6.95        | 6.79        | 7.37        |
| <b>Diluted Tangible Book Value Per Share</b>           | 14.37       | 13.76       | 17.12       | 17.66       | 0.17        |
| <b>Nonperforming Loans to Loans HFI</b>                | .24         | .29         | .22         | .09         | 1.01        |
| <b>Reserve to Loans (ex. SBA PPP)</b>                  | .75         | 1.30        | 1.12        | .98         | 577.63      |
| <b>Reserve to Nonperforming Loans</b>                  | 310.99      | 405.66      | 499.93      | 1,076.89    | 1,076.89    |

# MARKET DEMOGRAPHIC

LEGACY MARKETS PROVIDE STABLE AND PREDICTABLE GROWTH,  
WHILE ATTRACTIVE NEW MARKETS PROVIDE HIGHER GROWTH OPPORTUNITIES.

|                             | Population Growth Rate |           | Household          |                            |
|-----------------------------|------------------------|-----------|--------------------|----------------------------|
|                             | 2010-2022              | 2022-2027 | Median Income 2022 | Projected Change 2022-2027 |
| <b>Tallahassee MSA</b>      | 7.0%                   | 2.8%      | \$59,127           | 11.5%                      |
| <b>Walton</b>               | 43.5%                  | 6.5%      | \$69,418           | 10.2%                      |
| <b>CCBG Florida Markets</b> | 15.6%                  | 3.7%      | \$59,942           | 11.1%                      |
| <b>Florida</b>              | 16.9%                  | 4.6%      | \$66,251           | 12.4%                      |
| <b>Northern Arc</b>         |                        |           |                    |                            |
| <b>Cobb</b>                 | 12.1%                  | 4.3%      | \$88,159           | 9.7%                       |
| <b>Gwinnett</b>             | 19.1%                  | 5.5%      | \$80,869           | 10.4%                      |
| <b>CCBG Georgia Markets</b> | 0.4%                   | 1.5%      | \$48,085           | 3.2%                       |
| <b>US</b>                   | 8.3%                   | 3.2%      | \$72,465           | 12.1%                      |

# NON-GAAP FINANCIAL MEASURES

We present a tangible common equity ratio that removes the effect of goodwill resulting from merger and acquisition activity. We believe this measure is useful to investors because it allows investors to more easily compare our capital adequacy to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

| <i>Dollars in Thousands</i>                    |     | 2019        | 2020        | 2021        | 2022        | 1Q23        |
|--|-----|-------------|-------------|-------------|-------------|-------------|
| <b>TANGIBLE COMMON EQUITY RATIO</b>            |     |             |             |             |             |             |
| <b>Shareowners' Equity (GAAP)</b>              |     | \$327,016   | \$320,837   | \$383,166   | \$394,016   | \$411,240   |
| <b>Less: Goodwill (GAAP)</b>                   |     | \$84,810    | \$89,095    | \$93,523    | \$93,093    | \$93,053    |
| <b>Tangible Shareowners' Equity (non-GAAP)</b> | A   | \$242,206   | \$231,742   | \$289,643   | \$300,923   | \$318,187   |
| <b>Total Assets (GAAP)</b>                     |     | \$3,088,953 | \$3,798,071 | \$4,263,849 | \$4,525,958 | \$4,409,742 |
| <b>Less: Goodwill (GAAP)</b>                   |     | \$84,810    | \$89,095    | \$93,523    | \$93,093    | \$93,053    |
| <b>Tangible Assets (non-GAAP)</b>              | B   | \$3,004,143 | \$3,708,976 | \$4,170,326 | \$4,432,865 | \$4,316,689 |
| <b>Tangible Common Equity Ratio</b>            | A/B | 8.06%       | 6.25%       | 6.95%       | 6.79%       | 7.37%       |

Pre-tax pre-credit costs per diluted share is a measure used by management to evaluate core operating results exclusive of credit costs, including loan loss provision and other real estate expenses. We believe this measure is useful to investors because it allows investors to more easily compare our core operating results to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

| <i>Dollars in Thousands</i>                         |     | 2021       | 2022     | 1Q23       |
|---|-----|------------|----------|------------|
| <b>PRE-TAX PRE-CREDIT COSTS Per Diluted Share</b>   |     |            |          |            |
| <b>Income Before Income Taxes (GAAP)</b>            |     | \$43,231   | \$50,231 | \$19,087   |
| <b>Plus: Provision for Loan Losses (GAAP)</b>       |     | \$ (1,553) | \$7,162  | \$3,130    |
| <b>Plus: Other Real Estate Owned Expense (GAAP)</b> |     | \$ (1,488) | \$ (337) | \$ (1,827) |
| <b>Pre-Tax Pre-Credit Costs (non-GAAP)</b>          | A   | \$40,190   | \$57,056 | \$20,390   |
| <b>Average Diluted Common Shares (GAAP)</b>         | B   | 16,893     | 16,985   | 17,045     |
| <b>Pre-Tax Pre-Credit Costs Per Diluted Share</b>   | A/B | \$2.38     | \$3.36   | \$1.20     |



**Capital City  
Bank Group**

**Corporate Headquarters**

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