

# New Mountain Finance Corporation Announces Financial Results for the Quarter Ended September 30, 2018

Reports Net Investment Income of \$0.36 per Weighted Average Share and Net Asset Value of \$13.58 per Share

#### **Declares Fourth Quarter 2018 Distribution of \$0.34 per Share**

NEW YORK--(BUSINESS WIRE)-- New Mountain Finance Corporation (NYSE: NMFC) (the "Company", "we", "us" or "our") today announced its financial results for the quarter ended September 30, 2018 and reported third quarter net investment income of \$0.36 per weighted average share. At September 30, 2018, net asset value ("NAV") per share was \$13.58, an increase of \$0.01 per share from June 30, 2018. The Company also announced that its board of directors declared a fourth quarter distribution of \$0.34 per share, which will be payable on December 28, 2018 to holders of record as of December 14, 2018.

#### Selected Financial Highlights

(in thousands, except per share data)	September 30, 2018					
Investment Portfolio(1)	\$	2,319,959				
Total Assets	\$	2,521,774				
Total Statutory Debt(2)	\$	1,206,292				
NAV	\$	1,033,530				
NAV per Share	\$	13.58				
Statutory Debt/Equity		1.17x				

<b>Investment Portfolio Composition</b>	September 30, 2018		Percent of Total
First Lien	\$	1,030,033	44.4%
Second Lien(1)		707,110	30.5%
Subordinated		64,606	2.8%
Preferred Equity		222,729	9.6%
Investment Fund		169,200	7.3%
Common Equity and Other(3)		126,281	5.4%
Total	\$	2,319,959	100.0%

<sup>(1)</sup> Includes collateral for securities purchased under collateralized agreements to resell.

We believe that the strength of the Company's unique investment strategy – which focuses on acyclical "defensive growth" companies that are well researched by New Mountain

<sup>(2)</sup> Excludes the Company's United States ("U.S.") Small Business Administration ("SBA")-guaranteed debentures. Includes premium received on additional convertible notes issued in September 2016.

<sup>(3)</sup> Includes investments held in New Mountain Net Lease Corporation.

Capital, L.L.C. ("New Mountain"), a leading alternative investment firm, is underscored by continued stable credit performance. The Company has had only eight portfolio companies, representing approximately \$125 million of the cost of all investments made since inception in October 2008, or approximately 2.0% of \$6.3 billion, go on non-accrual.

Robert A. Hamwee, CEO, commented: "The third quarter represented another strong quarter of performance for NMFC. We originated \$489 million of investments during the quarter which shifted our investment mix toward more senior investments. Additionally, we maintained a stable book value, continued to increase our leverage ratio and our portfolio remains healthy with no new investments placed on non-accrual."

"As managers and as significant stockholders personally, we are pleased with the completion of another successful quarter," added Steven B. Klinsky, NMFC Chairman. "We believe New Mountain's strategy of focusing on acyclical "defensive growth" industries and on companies that we know well continues to prove a successful strategy and preserves stockholder value."

### Portfolio and Investment Activity<sup>1</sup>

As of September 30, 2018, the Company's NAV was approximately \$1,033.5 million and its portfolio had a fair value of approximately \$2,320.0 million in 93 portfolio companies, with a weighted average YTM at Cost<sup>2</sup> of approximately 11.0%. For the three months ended September 30, 2018, the Company made approximately \$488.5 million of originations and commitments<sup>3</sup>. The \$488.5 million includes approximately \$339.5 million of investments in eleven new portfolio companies and approximately \$149.0 million of follow-on investments in nineteen portfolio companies held as of June 30, 2018. For the three months ended September 30, 2018, the Company had approximately \$11.2 million of sales and cash repayments<sup>3</sup> of approximately \$280.1 million.

### **Consolidated Results of Operations**

The Company's total investment income for the three months ended September 30, 2018 and 2017 were approximately \$60.5 million and \$51.2 million, respectively. For the three months ended September 30, 2018 and 2017, the Company's total cash interest income from investments consisted of approximately \$35.1 million and \$32.5 million, respectively, payment-in-kind ("PIK") and non-cash interest income from investments of approximately \$2.5 million and \$1.5 million, respectively, prepayment penalties of approximately \$2.0 million and \$1.6 million, respectively, net amortization of purchase premiums/discounts of approximately \$1.3 million and \$4.0 million, respectively, cash dividend income of approximately \$6.8 million and \$4.5 million, respectively, PIK and non-cash dividend income of approximately \$7.2 million and \$5.4 million, respectively, and other income of approximately \$5.6 million and \$1.7 million, respectively.

The Company's total net expenses after income tax expense for the three months ended September 30, 2018 and 2017 were approximately \$33.4 million and \$24.9 million, respectively. Total net expenses after income tax expense for the three months ended September 30, 2018 and 2017 consisted of approximately \$14.8 million and \$9.5 million, respectively, of costs associated with the Company's borrowings and approximately \$15.0 million and \$13.5 million, respectively, in net management and incentive fees. Since the

Company's initial public offering ("IPO"), the base management fee calculation has deducted the borrowings under the New Mountain Finance SPV Funding, L.L.C. credit facility (the "SLF Credit Facility"). The SLF Credit Facility had historically consisted of primarily lower yielding assets at higher advance rates. As part of an amendment to the Company's existing credit facilities with Wells Fargo Bank, National Association, the SLF Credit Facility merged with and into the New Mountain Finance Holdings, L.L.C. credit facility (the "Holdings Credit Facility") on December 18, 2014. Post credit facility merger and to be consistent with the methodology since the IPO, New Mountain Finance Advisers BDC, L.L.C. (the "Investment Adviser") will continue to waive management fees on the leverage associated with those assets that share the same underlying yield characteristics with investments that were leveraged under the legacy SLF Credit Facility, which as of September 30, 2018 and 2017 totaled approximately \$446.6 million and \$321.4 million, respectively. For the three months ended September 30, 2018 and 2017, management fees waived were approximately \$1.8 million and \$1.5 million, respectively. The Investment Adviser cannot recoup management fees that the Investment Advisor has previously waived. The Company's net direct and indirect professional, administrative, other general and administrative and income tax expenses for the three months ended September 30, 2018 and 2017 were approximately \$3.6 million and \$1.9 million, respectively.

For the three months ended September 30, 2018 and 2017, the Company recorded approximately \$3.2 million and \$(14.2) million, respectively, of net realized gains (losses), and \$(3.6) million and \$13.1 million of net changes in unrealized appreciation (depreciation) of investments and securities purchased under collateralized agreements to resell, respectively. For the three months ended September 30, 2018 and 2017, provision for taxes was approximately \$(0.0) million and \$(0.4) million, respectively, related to differences between the computation of income for United States ("U.S.") federal income tax purposes as compared to accounting principles generally accepted in the United States ("GAAP").

#### **Liquidity and Capital Resources**

As of September 30, 2018, the Company had cash and cash equivalents of approximately \$146.3 million and total statutory debt outstanding of approximately \$1,206.3 million<sup>4</sup>, which consisted of approximately \$466.0 million of the \$495.0 million of total availability on the Holdings Credit Facility, \$135.0 million of the \$135.0 million of total availability on the Company's senior secured revolving credit facility (the "NMFC Credit Facility"), \$270.3 million<sup>4</sup> of convertible notes outstanding and \$335.0 million of unsecured notes outstanding. Additionally, the Company had \$165.0 million of SBA-guaranteed debentures outstanding as of September 30, 2018.

#### **Portfolio and Asset Quality**

The Company puts its largest emphasis on risk control and credit performance. On a quarterly basis, or more frequently if deemed necessary, the Company formally rates each portfolio investment on a scale of one to four. Each investment is assigned an initial rating of a "2" under the assumption that the investment is performing materially in-line with expectations. Any investment performing materially below our expectations would be downgraded from the "2" rating to a "3" or a "4" rating, based on the deterioration of the investment. An investment rating of a "4" could be moved to non-accrual status, and the final development could be an actual realization of a loss through a restructuring or impaired sale.

As of September 30, 2018, three portfolio companies had an investment rating of "4". The Company's investments in these portfolio companies had an aggregate cost basis of approximately \$16.5 million and an aggregate fair value of approximately \$7.3 million.

#### **Recent Developments**

The Company has had approximately \$37.4 million of originations and commitments since the end of the third quarter through November 2, 2018. This was offset by approximately \$31.6 million of repayments and \$1.6 million of sales during the same period.

On October 17, 2018, in connection with the registered public offering, the Company issued an additional \$1.8 million aggregate principal amount of five year unsecured notes that mature on October 1, 2023 (the "5.75% Unsecured Notes") pursuant to the exercise of an overallotment option by the underwriters of the 5.75% Unsecured Notes.

On November 1, 2018, the Company's board of directors declared a fourth quarter 2018 distribution of \$0.34 per share payable on December 28, 2018 to holders of record as of December 14, 2018.

#### **Conference Call**

New Mountain Finance Corporation will host a conference call at 10 a.m. Eastern Time on Thursday, November 8, 2018, to discuss its third quarter 2018 financial results. All interested parties may participate in the conference call by dialing +1 (877) 443-9109 approximately 15 minutes prior to the call. International callers should dial +1 (412) 317-1082. This conference call will also be broadcast live over the Internet and can be accessed by all interested parties through the Company's website, <a href="http://ir.newmountainfinance.com">http://ir.newmountainfinance.com</a>. To listen to the live call, please go to the Company's website at least 15 minutes prior to the start of the call to register and download any necessary audio software. Following the call, you may access a replay of the event via audio webcast on our website. We will be utilizing a presentation during the conference call and we have posted the presentation to the investor relations section of our website.

<sup>1</sup> Includes collateral for securities purchased under collateralized agreements to resell.

<sup>2</sup> References to "YTM at Cost" assume the accruing investments, including secured collateralized agreements, in our portfolio as of a certain date, the "Portfolio Date", are purchased at cost on that date and held until their respective maturities with no prepayments or losses and are exited at par at maturity. This calculation excludes the impact of existing leverage. YTM at Cost uses the LIBOR curves at each quarter's respective end date. The actual yield to maturity may be higher or lower due to the future selection of LIBOR contracts by the individual companies in the Company's portfolio or other factors.

<sup>3</sup> Excludes revolving credit facilities, netbacks, payment-in-kind ("PIK") interest, bridge loans, return of capital and realized gains / losses.

<sup>4</sup> Excludes the Company's United States ("U.S.") Small Business Administration ("SBA")-guaranteed debentures. Includes premium received on additional convertible notes issued in September 2016.

## New Mountain Finance Corporation Consolidated Statements of Assets and Liabilities

(in thousands, except shares and per share data) (unaudited)

		September 30, 2018		December 31, 2017
Assets				
Investments at fair value				
Non-controlled/non-affiliated investments (cost of \$1,754,348 and \$1,438,889, respectively)	\$	1,755,572	\$	1,462,182
Non-controlled/affiliated investments (cost of \$178,262 and \$180,380, respectively)		190,569		178,076
Controlled investments (cost of \$328,406 and \$171,958, respectively)		348,618	_	185,402
Total investments at fair value (cost of \$2,261,016 and \$1,791,227, respectively)		2,294,759		1,825,660
Securities purchased under collateralized agreements to resell (cost of \$30,000 and		05.000		05.040
\$30,000, respectively)		25,200		25,212
Cash and cash equivalents		146,345		34,936
Interest and dividend receivable		49,964		31,844
Receivable from unsettled securities sold		1,283		- 242
Receivable from affiliates		295		343
Other assets	_	3,928	_	10,023
Total assets	<b>\$</b>	2,521,774	\$	1,928,018
Liabilities				
Borrowings				
Holdings Credit Facility	\$	465,963	\$	312,363
Unsecured Notes		335,000		145,000
Convertible Notes		270,329		155,412
SBA-guaranteed debentures		165,000		150,000
NMFC Credit Facility		135,000		122,500
Deferred financing costs (net of accumulated amortization of \$20,646 and \$16,578, respectively)		(16,906)		(15,777)
Net borrowings		1,354,386		869,498
Payable for unsettled securities purchased		80,781		_
Management fee payable		16,058		7,065
Incentive fee payable		13,210		6,671
Interest payable		8,919		5,107
Deferred tax liability		1,880		894
Payable to affiliates		988		863
Other liabilities		12,022		2,945
Total liabilities	_	1,488,244	_	893,043
Commitments and contingencies		, ,		ŕ
Net Assets				
Preferred stock, par value \$0.01 per share, 2,000,000 shares authorized, none issued		_		_
Common stock, par value \$0.01 per share, 100,000,000 shares authorized, 76,106,372 and 75,935,093				
shares issued and outstanding, respectively		761		759
Paid in capital in excess of par		1,055,796		1,053,468
Accumulated undistributed net investment income		40,227		39,165
Accumulated undistributed net realized losses on investments		(79,830)		(76,681)
Net unrealized appreciation (depreciation) (net of provision for taxes of \$1,880 and \$894, respectively)		16,576		18,264
Total net assets	\$	1,033,530	\$	1,034,975
Total liabilities and net assets	\$	2,521,774	\$	1,928,018
Number of shares outstanding		76,106,372		75,935,093
Net asset value per share	\$	13.58		13.63
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# New Mountain Finance Corporation Consolidated Statements of Operations

(in thousands, except shares and per share data) (unaudited)

	Three Months Ended				Nine Months Ended						
	Se	eptember 30, 2018	S	September 30, 2017	S	eptember 30, 2018	S	September 30, 2017			
Investment income			_		_		_				
From non-controlled/non-affiliated investments:											
Interest income	\$	38,332		38,511		112,278		107,905			
Dividend income	•	_		_		486		159			
Non-cash dividend income		1,491		59		4,254		72			
Other income		4,669		1,196		8,550		5,545			
From non-controlled/affiliated investments:		,		,		,,,,,,,		,			
Interest income		817		718		1,129		2,077			
Dividend income		787		816		2,423		2,662			
Non-cash dividend income		4,024		3,994		12,050		8,625			
Other income		315		294		1,529		888			
From controlled investments:											
Interest income		1,771		409		4,342		1,293			
Dividend income		5,925		3,659		14,755		11,739			
Non-cash dividend income		1,721		1,342		4,683		3,016			
Other income		617		238		1,477		581			
Total investment income		60,469		51,236		167,956		144,562			
Expenses								-			
Incentive fee		6,780		6,573		19,644		18,430			
Management fee		10,018		8,422		28,011		24,311			
Interest and other financing expenses		14,759		9,509		38,873		26,930			
Professional fees		2,053		819		3,455		2,391			
Administrative expenses		846		652		2,607	· ·				
Other general and administrative expenses		437		346		1,365		1,214			
Total expenses		34,893		26,321		93,955		75,298			
Less: management and incentive fees waived		(1,766)		(1,483)		(4,583)		(6,124)			
Less: expenses waived and reimbursed		_		_		(276)		(474)			
Net expenses		33,127		24,838		89,096	68,700				
Net investment income before income taxes		27,342		26,398		78,860		75,862			
Income tax expense		225		106		286		341			
Net investment income		27,117		26,292		78,574		75,521			
Net realized gains (losses):											
Non-controlled/non-affiliated investments		3,254		(14,216)		(3,149)		(39,843)			
Net change in unrealized appreciation (depreciation):											
Non-controlled/non-affiliated investments		(4,048)		19,755		(22,069)		54,365			
Non-controlled/affiliated investments		829		(3,807)		10,908		(4,401)			
Controlled investments		(390)		(1,305)		10,471		(1,264)			
Securities purchased under collateralized agreements											
to resell		_		(1,549)		(12)		(2,382)			
(Provision) benefit for taxes		(2)		(394)		(986)		525			
Net realized and unrealized (losses) gains		(357)		(1,516)		(4,837)		7,000			
Net increase in net assets resulting from operations	\$	26,760	\$	24,776	\$	73,737	\$	82,521			
Basic earnings per share	\$	0.35	\$	0.33	\$	0.97	\$	1.12			
Weighted average shares of common stock											
outstanding-basic		76,106,372		75,688,429		75,994,068		73,618,794			
Diluted earnings per share	\$	0.32	\$	0.31	\$	0.91	\$	1.04			
Weighted average shares of common stock		00 200 000		0E E40 EE0		96 092 007		02 440 004			
outstanding-diluted	ď	89,388,999	ф	85,512,556	ф	86,983,697	ď	83,442,921			
Distributions declared and paid per share	\$	0.34	\$	0.34	\$	1.02	Φ	1.02			

New Mountain Finance Corporation is a closed-end, non-diversified and externally managed investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940, as amended. The Company's investment objective is to generate current income and capital appreciation through the sourcing and origination of debt securities at all levels of the capital structure, including first and second lien debt, notes, bonds and mezzanine securities. The Company's first lien debt may include traditional first lien senior secured loans or unitranche loans. Unitranche loans combine characteristics of traditional first lien senior secured loans as well as second lien and subordinated loans. Unitranche loans will expose the Company to the risks associated with second lien and subordinated loans to the extent it invests in the "last out" tranche. In some cases, the investments may also include small equity interests. The Company's investment activities are managed by its Investment Adviser, New Mountain Finance Advisers BDC, L.L.C., which is an investment adviser registered under the Investment Advisers Act of 1940, as amended. More information about New Mountain Finance Corporation can be found on the Company's website at <a href="http://www.newmountainfinance.com">http://www.newmountainfinance.com</a>.

#### ABOUT NEW MOUNTAIN CAPITAL

New Mountain Capital is a New York based investment firm focused on long-term business-building and growth investments. The firm currently manages private equity, public equity, and credit funds with over \$20 billion in assets under management. New Mountain seeks out what it believes to be the highest quality growth leaders in carefully selected industry sectors and then works intensively with management to build the value of these companies. For more information on New Mountain Capital, please visit <a href="http://www.newmountaincapital.com">http://www.newmountaincapital.com</a>.

#### FORWARD-LOOKING STATEMENTS

Statements included herein may contain "forward-looking statements", which relate to our future operations, future performance or our financial condition. Forward-looking statements are not guarantees of future performance, condition or results and involve a number of risks and uncertainties. Actual results and outcomes may differ materially from those anticipated in the forward-looking statements as a result of a variety of factors, including those described from time to time in our filings with the Securities and Exchange Commission or factors that are beyond our control. New Mountain Finance Corporation undertakes no obligation to publicly update or revise any forward-looking statements made herein, unless required to do so by law. All forward-looking statements speak only as of the time of this press release.

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Source: New Mountain Finance Corporation