





# **Earnings Presentation**

Q1 2023

May 9, 2023

### **Important Notices and Safe Harbor Statement**



This presentation contains forward looking statements, which are not guarantees of future performance, conditions or results, and involve substantial risks and uncertainties, including the impact of COVID-19, the current conflict between Russia and Ukraine, and related changes in base interest rates and significant volatility on our business, portfolio companies, our industry, and the global economy. All forward-looking statements included in this presentation are made only as of the date hereof and are subject to change without notice. Actual outcomes and results could differ materially from those suggested by this presentation due to the impact of many factors beyond the control of New Mountain Finance Corporation ("NMFC"), including those listed in the "Risk Factors" section of our filings with the United States Securities and Exchange Commission ("SEC"). Any such forward-looking statements are made pursuant to the safe harbor provisions available under applicable securities laws and NMFC assumes no obligation to update or revise any such forward-looking statements unless required by law. Certain information discussed in this presentation (including information relating to portfolio companies) was derived from third party sources and has not been independently verified and, accordingly, NMFC makes no representation or warranty with respect to this information.

The following slides contain summaries of certain financial and statistical information about NMFC. The information contained in this presentation is summary information that is intended to be considered in the context of our SEC filings and other public announcements that we may make, by press release or otherwise, from time to time. We undertake no duty or obligation to publicly update or revise the information contained in this presentation unless required by law. In addition, information related to past performance, while helpful as an evaluative tool, is not necessarily indicative of future results, the achievement of which cannot be assured. You should not view the past performance of NMFC, or information about the market, as indicative of NMFC's future results. The performance data stated herein may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted. This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities of NMFC.

Past performance is not indicative nor a guarantee of future returns, the realization of which is dependent on many factors, many of which are beyond the control of NMFC. There can be no assurances that future dividends will match or exceed historic ones, or that they will be made at all. Net returns give effect to all fees and expenses. Unless otherwise noted, information included herein is presented as of the date indicated on the cover page and may change at any time without notice. NMFC is subject to certain significant risks relating to our business and investment objective. For more detailed information on risks relating to NMFC, see the latest Form 10-K and subsequent quarterly reports filed on Form 10-Q.

Investment portfolio related activity, metrics and disclosures on slides 5, 7, 9, 10, 12, 18, 19, 20, 21, 22, 23, 25, 24, 25, and 34 include the underlying collateral from securities purchased under collateralized agreements to resell. Figures shown herein are unaudited and may not add due to rounding.

This presentation contains non-GAAP financial information. NMFC's management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of NMFC's financial performance, identifying trends in our results and providing meaningful period-to-period comparisons. However, these non-GAAP measures should not be considered in isolation or as a substitute for or superior to any measures of financial performance calculated and presented in accordance with GAAP. Other companies may calculate this or similarly titled non-GAAP measures differently than we do.

The term Adjusted Net Investment Income as used throughout this presentation is not defined under GAAP and is not a measure of operating income, operating performance or liquidity presented in accordance with GAAP. In evaluating its business, NMFC considers and uses Adjusted Net Investment Income as a measure of its operating performance. Adjusted Net Investment Income is defined as net investment income adjusted to reflect income as if the cost basis of investments held at NMFC's IPO date had stepped-up to fair market value as of the IPO date. Under GAAP, NMFC's IPO did not step-up the cost basis of the predecessor operating company's existing investments to fair market value. Since the total value of the predecessor operating company's investments at the time of the IPO was greater than the investments' cost basis, a larger amount of amortization of purchase or issue discount, and different amounts in realized gains and unrealized appreciation, may be recognized under GAAP in each period than if a step-up had occurred. For purposes of the incentive fee calculation, NMFC adjusts income as if each investment was purchased at the date of the IPO (or stepped-up to fair market value). To view the reconciliation of Adjusted Net Investment Income, please see Appendix C at the end of this presentation.

### Important Notices and Safe Harbor Statement (cont.)



Yield to Maturity ("YTM") at Cost assumes that the accruing investments in our portfolio as of each date are purchased at cost on that date and held until their respective maturities with no prepayments or losses and are exited at par at maturity. This calculation excludes the impact of existing leverage. YTM at Cost uses the LIBOR, SOFR, and SONIA curves at each quarter's respective end date. The actual yield to maturity may be higher or lower due to the future selection of LIBOR, SOFR, and/or SONIA contracts by the individual companies in our portfolio or other factors.

The S&P 500 Stock Index (the "S&P 500") is an unmanaged index of 500 widely held, large-capitalization stocks from a broad variety of industries that is recognized by investors to be generally representative of the performance of the broad domestic economy. The S&P 500 Total Return Index reflects the reinvestment of all dividends and distributions. Please note an investor cannot invest directly in this index. References to the S&P 500 Total Return Index are for illustrative purposes only. The S&P 500 Financial Index comprises those companies included in the S&P 500 that are classified as members of the GICS financial sectors. The S&P 500 Total Return Index and the S&P Financials Index may not be the most appropriate comparison because the indices are unmanaged and significantly more diversified than NMFC. NMFC's investments and portfolio holdings are materially different from the companies represented in the indices. Additionally, due to the allocation differences between the indices and NMFC, NMFC may experience more investment volatility than the unmanaged S&P 500 Index and the S&P 500 Financial Index, which may have accounted for the results of the comparison.

Relevant credit benchmarks include the Credit Suisse Leveraged Loan Index, the Credit Suisse HY Index II and the BDC Index (together, the "Benchmarks"). The Credit Suisse Leveraged Loan Index is an unmanaged market value weighted index designed to represent the universe of U.S. dollar-denominated leveraged loan markets. The Credit Suisse HY Index II is an unmanaged index designed to mirror the investable universe of U.S. dollar-denominated high yield debt market. The loans and other investments held by NMFC may be materially different in composition and diversification as compared to the loans comprising each of the Benchmarks described above. The BDC Index is not a tracked index and includes the median of other business development companies that have been public for as long as NMFC, equal-weighted. The portfolio of loans and other investments held by the BDC Index and relevant Peer Group referenced herein may be materially different in composition and risk profile than that of NMFC. The volatility of an index may be materially different from the performance attained by NMFC. In addition, NMFC's holdings may differ significantly from the securities that comprise the indices. You cannot invest directly in these indices.

Throughout the document, Senior Advisors are included in all references to staff members, team members, investment professionals or operating partners/executives unless stated otherwise. Generally, New Mountain Senior Advisors are similar to "Operating Partners" who provide general or specific industry expertise on particular projects or transactions. All persons listed in the Senior Advisors (Full Access) category are designated "access persons" pursuant to Rule 204A-1 under the Investment Advisers Act of 1940, as amended, and are subject to New Mountain's Code of Ethics, which therefore allows them to be fully included in New Mountain's investment reviews. Based on a variety of factors, Senior Advisers for Special Projects are designated as "non-access persons" and are not subject to New Mountain's Code of Ethics.

### Chairman's Overview



#### Earnings, Book Value, Dividend Policy & Shareholder Alignment

- Q1 2023 adjusted net investment income ("NII") of \$0.38 per share, meaningfully exceeding our regular dividend of \$0.32 per share
  - NMFC commenced its supplemental dividend program this quarter, whereby 50% of quarterly adjusted NII
    generated in excess of the regular dividend, rounded to the nearest penny, will be paid in the following quarter
    - \$0.03 per share supplemental dividend generated in Q1 2023 will be paid out alongside the Q2 2023 regular dividend
  - Residual excess earnings will accrue to book value or be paid out as one-time special dividends
- March 31, 2023 net asset value ("NAV") of \$13.14 per share
  - Increase of ~0.9%, or \$0.12, from \$13.02 per share on December 31, 2022
  - Book value change depicts stable credit performance and modestly tighter market spreads
  - Portfolio continues to be well positioned due to our defensive growth investment strategy
- Q2 2023 regular dividend of \$0.32 per share payable on June 30, 2023 to holders of record as of June 16, 2023;
   expect to earn supplemental dividend of \$0.03 to \$0.04 per share to be paid in the following quarter
  - Current annualized dividend yield of ~12%<sup>(1)</sup>
- New Mountain employees continue to be the largest shareholder of the Company, with ownership of ~13%

### **Key Highlights**



| Financial Highlights   |               |            |            |            |            |  |  |  |  |  |
|--|---------------|------------|------------|------------|------------|--|--|--|--|--|
| _  | Quarter Ended |            |            |            |            |  |  |  |  |  |
| _  | 3/31/2022     | 6/30/2022  | 9/30/2022  | 12/31/2022 | 3/31/2023  |  |  |  |  |  |
| Adjusted NII Per Share   | \$0.30        | \$0.31     | \$0.32     | \$0.35     | \$0.38     |  |  |  |  |  |
| NAV Per Share  | \$13.56       | \$13.42    | \$13.20    | \$13.02    | \$13.14    |  |  |  |  |  |
| Dividends Per Share <sup>(1)</sup>                                     | \$0.30        | \$0.30     | \$0.30     | \$0.32     | \$0.35     |  |  |  |  |  |
| Share Count - End of Period (mm)                                       | 99.5          | 100.7      | 100.9      | 100.9      | 100.9      |  |  |  |  |  |
| Shares Owned by New Mountain Employees (mm / %) <sup>(2)</sup>         | 11.6 / 12%    | 12.0 / 12% | 12.1 / 12% | 12.1 / 12% | 12.7 / 13% |  |  |  |  |  |
| Value of Shares Owned by New Mountain Employees (mm) <sup>(2)(3)</sup> | \$161         | \$142      | \$139      | \$150      | \$154      |  |  |  |  |  |

| Portfolio Highlights                             |               |           |           |            |           |  |  |  |  |
|--|---------------|-----------|-----------|------------|-----------|--|--|--|--|
|  | Quarter Ended |           |           |            |           |  |  |  |  |
|  | 3/31/2022     | 6/30/2022 | 9/30/2022 | 12/31/2022 | 3/31/2023 |  |  |  |  |
| Fair Value of Investments (\$mm)                 | \$3,276.3     | \$3,319.6 | \$3,253.8 | \$3,237.8  | \$3,286.9 |  |  |  |  |
| Number of Portfolio Companies                    | 108           | 108       | 107       | 108        | 112       |  |  |  |  |
| Middle Market Focus (EBITDA / Facility Size) (4) | 75% / 64%     | 74% / 60% | 74% / 61% | 72% / 59%  | 71% / 57% |  |  |  |  |
| Current Yield at Cost <sup>(5)</sup>             | 8.8%          | 9.7%      | 11.0%     | 11.7%      | 12.0%     |  |  |  |  |
| YTM at Cost <sup>(6)</sup>                       | 9.8%          | 10.3%     | 11.3%     | 11.3%      | 10.9%     |  |  |  |  |
| Portfolio Activity (\$mm) <sup>(7)</sup>         |               |           |           |            |           |  |  |  |  |
| Gross Originations                               | \$153.7       | \$220.4   | \$123.0   | \$93.9     | \$76.7    |  |  |  |  |
| (-) Repayments                                   | (44.1)        | (102.8)   | (142.4)   | (93.0)     | (30.7)    |  |  |  |  |
| Net Originations                                 | \$109.6       | \$117.6   | (\$19.4)  | \$0.9      | \$46.0    |  |  |  |  |
| (-) Sales  | (30.1)        | (34.4)    | (25.0)    | (8.1)      | -         |  |  |  |  |
| Net Originations Less Sales                      | \$79.5        | \$83.2    | (\$44.5)  | (\$7.2)    | \$46.0    |  |  |  |  |

- 1 Beginning in Q1 2023, dividends per share includes any supplemental dividend generated in quarter which will paid in the following quarter
- 2 Includes members of senior management and other New Mountain employees; excludes independent directors; ownership % based on total shares outstanding at the end of the respective period
- 3 Based on NMFC's closing price of \$13.85, \$11.91, \$11.53, \$12.37 and \$12.17 per share on 3/31/2022, 6/30/2022, 9/30/2022, 12/31/2022 and 3/31/2023 respectively
- 4 Defined as the % of portfolio companies (by fair value) with LTM EBITDA at the time of investment less than \$100m and facility sizes as of each date less than \$300m; excludes NMFC Senior Loan Program III ("SLP III"), NMFC Senior Loan Program IV ("SLP IV") and investments held by New Mountain Net Lease Corporation ("Net Lease")
- 5 Current Yield at Cost is calculated as annual stated interest rate plus annual amortization of original issue discount and market discount / premium earned on accruing debt and other income producing securities divided by total accruing debt and other income producing securities at amortized cost
- 6 Please reference Important Notices and Safe Harbor Statement Disclosures for detail on YTM at Cost
- 7 Originations exclude PIK ("payment-in-kind" interest); originations, repayments, and sales excludes revolvers, unfunded commitments, bridges, return of capital, and realized gains

### **Experienced Management Team + Scaled Platform**





Steven B. Klinsky Founder & Chairman



Robert A. Hamwee Vice Chairman



John R. Kline President & CEO



Laura C. Holson COO & Interim CFO



23

14

14

13

#### DEEPLY EXPERIENCED CREDIT TEAM LEVERAGING THE FULL POWER OF THE NEW MOUNTAIN PLATFORM

~220 New Mountain Capital employees and Senior Advisors and **100+** industry executives<sup>(1)</sup>

**\$37bn+** AUM across private equity, credit, and net lease(2)

**23-year** operating history

Extensive research capabilities spanning defensive growth sectors and ~80 companies across the platform(3)

#### **Defensive Growth Industry-focus**



**Enterprise** Software



Healthcare **Services** 



Healthcare IT



**Tech Enabled Business Services** 



**Financial** Services

- 1 Includes Executive Advisors and CEOs for current portfolio companies as of May 2023
- 2 Includes asset valuations and remaining commitments (if applicable) as of 3/31/2023
- 3 Includes current and formerly owned portfolio companies across the private equity platform as of 3/31/2023

# Differentiated, Defensive Growth Approach to Lending



### Why NMFC?

#### "Defensive Growth" Strategy

- Focused on investing in strong businesses in acyclical sectors
- Achieving superior risk-adjusted returns despite economic volatility

#### A Better Research & Underwriting Model

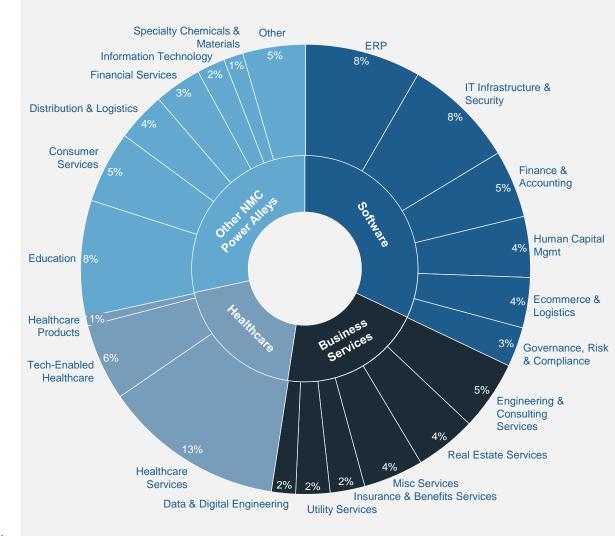
- In-house industry resources and deep bench of industry executives
- Superior analytical platform compared to standalone credit platforms
- ~220 New Mountain Capital employees and Senior Advisors and over 100 industry executives<sup>(1)</sup>

#### **Shareholder Alignment**

- New Mountain employees are NMFC's largest shareholder group (13% s/o)<sup>(2)</sup>
- Dividend protection program remains in place through December 31, 2023

### 1 Includes Executive Advisors and CEOs for current portfolio companies as of May 2023

# ACYCLICAL SECTORS<sup>(3)</sup> Where NMC has deep expertise



<sup>2</sup> Includes members of senior management and other New Mountain employees; excludes independent directors; ownership % based on total shares outstanding on 3/31/2023

<sup>3</sup> Based on fair value as of 3/31/2023; excludes SLP III, SLP IV, and Net Lease

### NMFC by the Numbers



#### **New Mountain Finance**



\$3.3bn

Portfolio Size(1)



14

Year Operating History



Baa3 / Stable

Moody's Credit Rating

### **Superior Credit Quality**



93% Green

Portfolio Risk Rating<sup>(2)</sup>



41%

Avg. Loan to Value(2)



\$14m

Cumulative adjusted net realized **gains** since IPO<sup>(3)</sup>

#### **Strong Return Profile**



~12%

Annual Div. Yield(4)



~10%

Annual Return Since IPO(5)



**>\$1bn** 

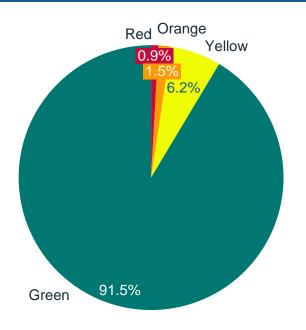
Total dividends paid to shareholders

- 1 Based on fair value as of 3/31/2023
- 2 Excludes SLP III, SLP IV, Net Lease and ATI
- 3 See page 32 for details
- 4 Based on NMFC's closing price of \$11.61 per share on 5/5/2023
- 5 Annualized cash-on-cash return to a shareholder since IPO

# **Summary of Changes in Portfolio**(1)(2)



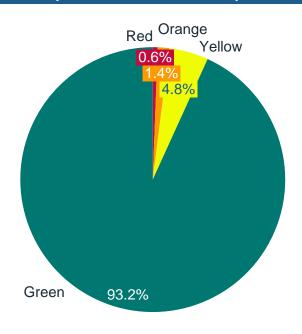
# Q4 2022 Risk Ratings (FMV as of 12/31/2022)



Positions representing \$59m improved in Rating

Positions representing \$16m worsened in Rating

# Q1 2023 Risk Ratings (FMV as of 3/31/2023)



| Risk Rating | Weight Average<br>Mark <sup>(3)</sup> |
|-------------|---------------------------------------|
| Green       | 94%                                   |
| Yellow      | 73%                                   |
| Orange      | 68%                                   |
| Red         | 30%                                   |

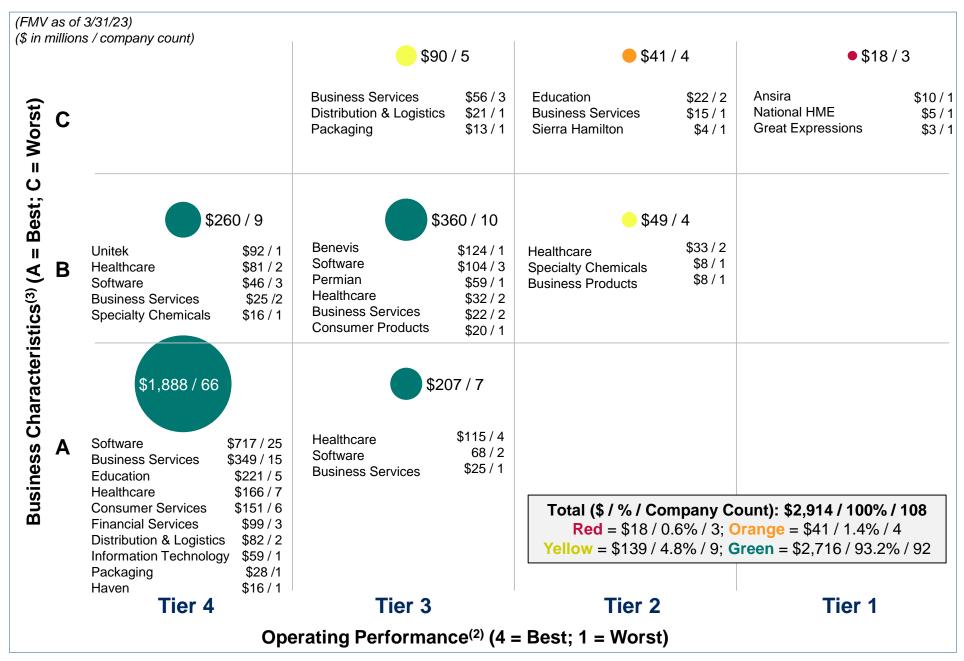
<sup>1</sup> Risk Rating migration reflected as 12/31/2022 Risk Rating using 12/31/2022 FMV; 3/31/2023 Risk Rating using 3/31/2023 FMV. Excludes Green to Green migration

<sup>2</sup> Excludes SLP III, SLP IV, Net Lease, and investments in ATI

<sup>3</sup> Includes only debt and preferred equity positions where valuation is expressed by % of par

### NMFC Portfolio – Risk Ratings<sup>(1)</sup>





<sup>1</sup> Excludes SLP III, SLP IV, Net Lease and investments in ATI

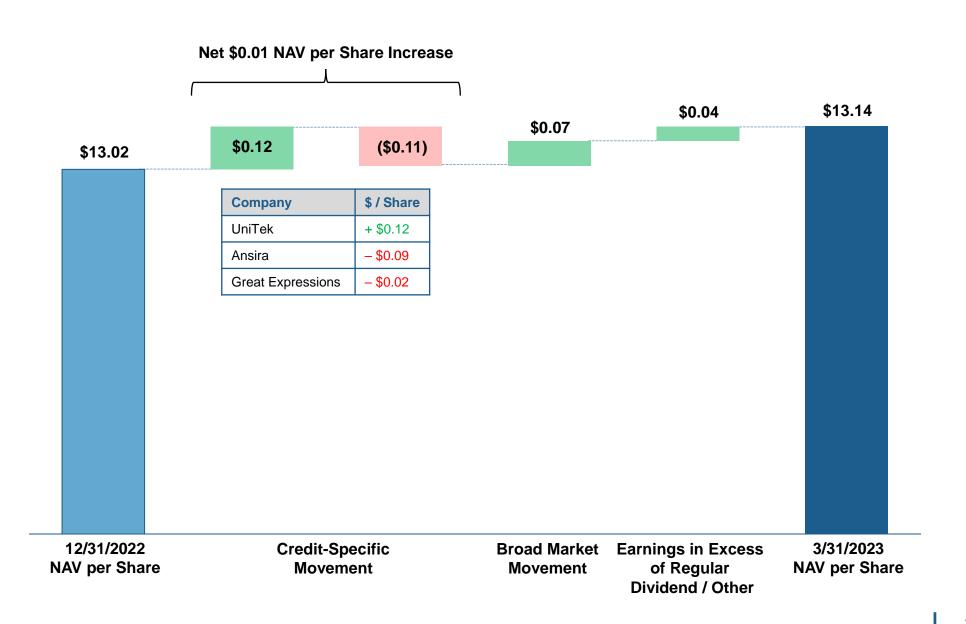
<sup>2 &</sup>quot;Operating Performance" definition: Tier 1 – Severe business underperformance and/or severe market headwinds, Tier 2 – Significant business underperformance and/or significant market headwinds, Tier 3 – Moderate business underperformance and/or moderate market headwinds, Tier 4 – Business performance is in-line or above expectations and/or industry is stable or growing

<sup>3 &</sup>quot;Business Characteristics," based on a combination of 3 sub-metrics: Business quality, Balance sheet quality, Sponsor support

### Q1 2023 NAV Update

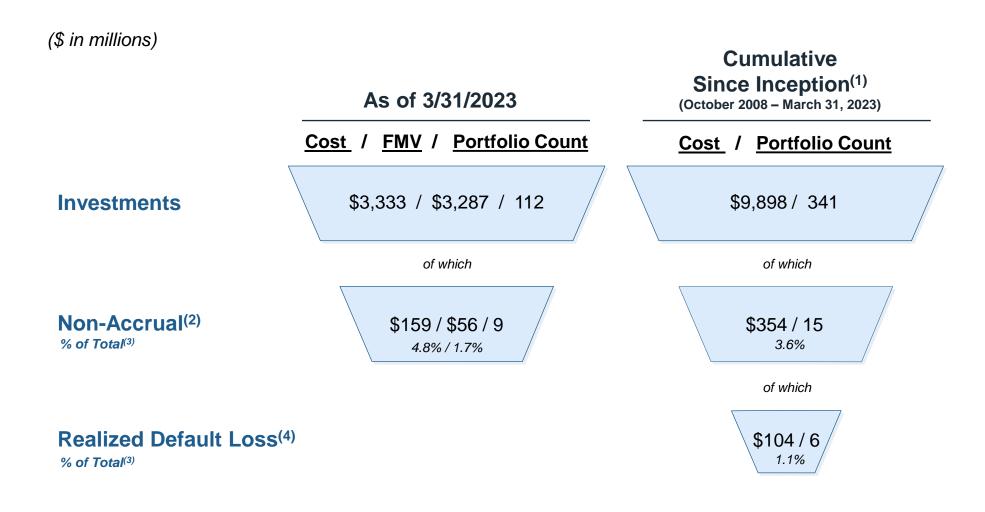


#### Q1 2023 NAV increased by \$0.12 per share, or 0.9%



### **Credit Performance**





<sup>1</sup> Since inception of predecessor entity in 10/2008 through 3/31/2023

<sup>2</sup> Excludes Black Elk

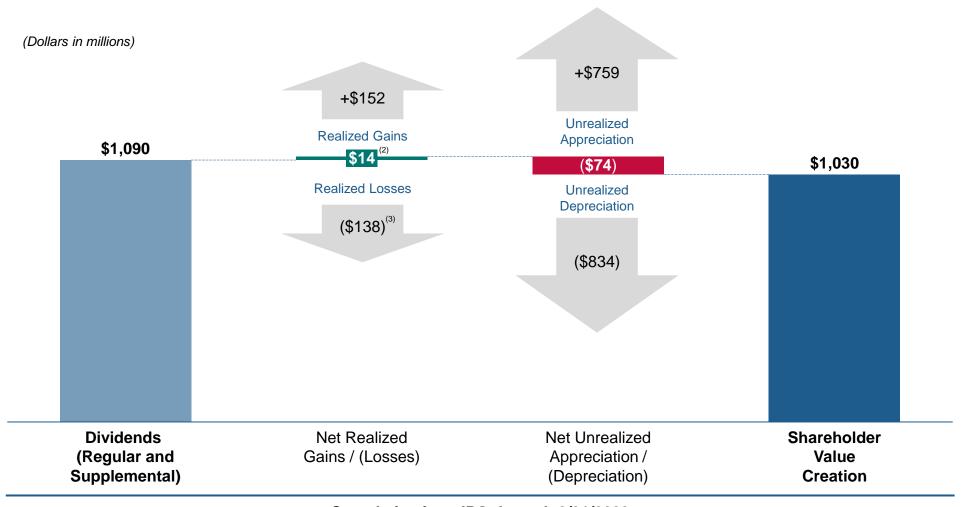
<sup>3</sup> Percent of total for cost is calculated as the amount divided by the Investments Cost. The percent of total FMV is calculated as the amount divided by the Investments FMV

<sup>4</sup> Realized default loss represents positions, or portions of positions, where no recovery is expected; excludes Net Lease

### Performance Since IPO(1)



#### Since IPO, NMFC has created shareholder value of over \$1 billion



Cumulative from IPO through 3/31/2023

<sup>1</sup> For additional details and reconciliation to GAAP financials, please see pages 32 and 33

<sup>2</sup> Excluding gains from net lease, this equates to an annualized net realized loss rate of ~8 bps

<sup>3</sup> Includes \$104 million of default loss plus \$34m of other realized losses

# NMFC Relative Return Performance – Indexed Total Return



#### May 19, 2011 (IPO) – May 5, 2023

#### Indexed Total Return



Source: Capital IQ, Credit Suisse Research & Analytics

<sup>1</sup> The BDC Index includes publicly-traded, externally-managed BDCs that have been publicly traded since NMFC's IPO (5/19/2011) with market capitalizations greater than \$300 million as of December 31, 2014, when NMFC began tracking this peer set. The BDC index includes median of Ares, MidCap Financial Investment Corporation (f.k.a. Apollo Investment Corporation), Prospect, SLR (f.k.a Solar), Blackrock Capital, Pennant Park, Golub, Oaktree Specialty Lending Corporation, and PhenixFIN (f.k.a Medley); equal-weighted, who may invest in assets with a materially different risk profile than NMFC. Refer to the Benchmarks disclosure on slide 2

<sup>2</sup> The Credit Suisse High Yield Index is an unmanaged index designed to mirror the investable universe of the US dollar-denominated high yield debt market

### **Credit Market Conditions**



#### **General Investing Environment**

- Direct lending market continues to be one of the most resilient asset classes
  - Private credit loans benefit from secured debt structures, floating base rates, and attractive spreads

#### **Direct Lending Opportunities**

- While deal flow is down overall, direct lending continues to take market share from syndicated market
  - Direct lending market remains primary financing market available for private equity sponsors
- New sponsor-backed transactions remain compelling
  - Attractive economics across spreads, fees and call protection
  - Sponsor equity checks represent 60-80% of TEV in most quality deals
- Add-on opportunities to existing, well performing portfolio companies continue to look attractive

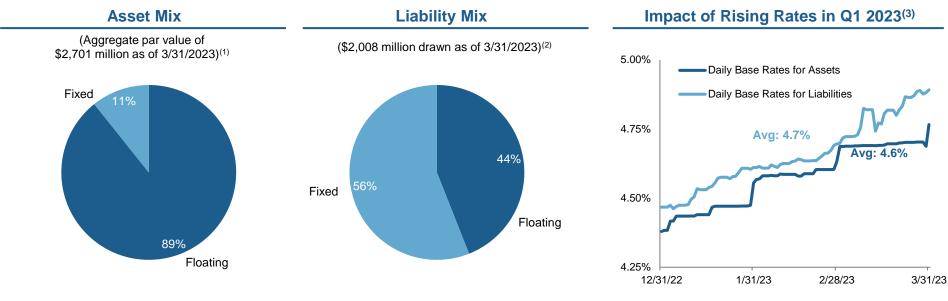
#### **Base Rate Updates**

- Base rates have increased since our last call
  - 3-month LIBOR is at 539 bps as of May 1, 2023 compared to 495 bps as of February 24, 2023
  - 3-month SOFR is at 513 bps as of May 1, 2023 compared to 489 bps as of February 24, 2023

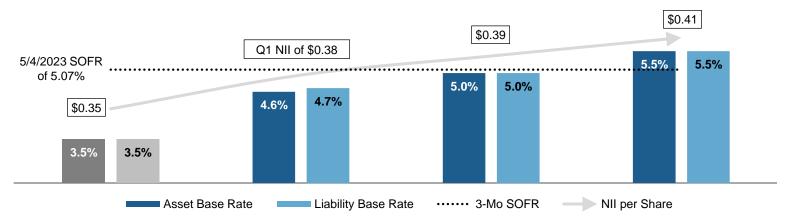
### **Positively Exposed to Rising Base Rates**



Rising base rates provide a sustained uplift to core earnings power, especially as the rate environment stabilizes







<sup>1</sup> Based on outstanding par balance (excludes assets on non-accrual, unfunded commitments, and non-interest-bearing equity investments); includes £22.9m converted at 1.23 GBP/USD exchange rate as of 3/31/2023 and €0.7m converted at 1.08 EUR/USD exchange rate as of 3/31/2023

<sup>2</sup> Excludes \$3.1m NMNLC Credit Facility II balance

<sup>3</sup> Daily base rates for assets (including credit spread adjustments) and daily base rates for liabilities are calculated as the weighted average base rate of outstanding floating investments and drawn floating debt, respectively

<sup>4</sup> Illustrative calculations based on Q1 2023 portfolio and changing the base rates for floating assets and liabilities; all other assumptions are held constant

# Q1 2023 Originations



### Portfolio Originations<sup>(1)</sup>

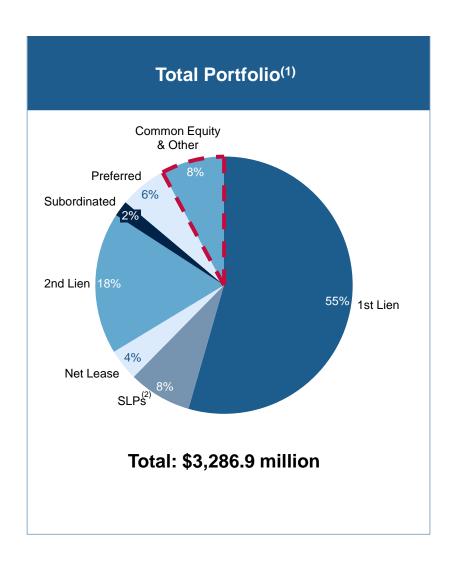
(\$ in millions)

| (\$\psi iii iiiiiiolis)     |   | Amount          | Type of    |           |
|-----------------------------|---|-----------------|------------|-----------|
| Company                     | Industry                                | (\$'s Invested) | Investment | Spread    |
| Groundworks                 | Consumer Services                       | \$17.1          | First Lien | S + 6.50% |
| KnowBe4                     | Software - IT Infrastructure & Security | 14.7            | First Lien | S + 7.75% |
| Coupa                       | Software - ERP                          | 14.3            | First Lien | S + 7.50% |
| Benevis                     | Healthcare - Services                   | 6.9             | First Lien | S + 9.50% |
| Alliance Animal Health      | Consumer Services                       | 6.2             | First Lien | L + 5.50% |
| DDTL Draws & Other          |   | 17.5            |            |           |
| Total Originations          |   | \$76.7          |            |           |
| Repayments                  |   | (30.7)          |            |           |
| Net Originations            |   | \$46.0          |            |           |
| Sales                       |   | -               |            |           |
| Net Originations Less Sales |   | \$46.0          |            |           |

<sup>1</sup> Origination commitments over \$5.0m shown, originations less than \$5.0m included in "DDTL Draws & Other". Originations exclude PIK; originations, repayments, and sales excludes revolvers, unfunded commitments, bridges, return of capital, and realized gains

# Portfolio Mix by Type (Fair Value as of 3/31/2023)





### Common Equity & Other Positions<sup>(3)</sup>

(\$ in millions, except per share data)

| Company           | FMV     |
|-------------------|---------|
| Edmentum          | \$111.4 |
| UniTek            | 76.1    |
| Benevis           | 50.7    |
| Haven             | 16.4    |
| Permian           | 26.0    |
| Equity Co-invests | 13.4    |
| Other             | 8.3     |
| Total Equity      | \$302.2 |

A 10% change in the FMV of our equity positions impacts book value by \$0.30 / share

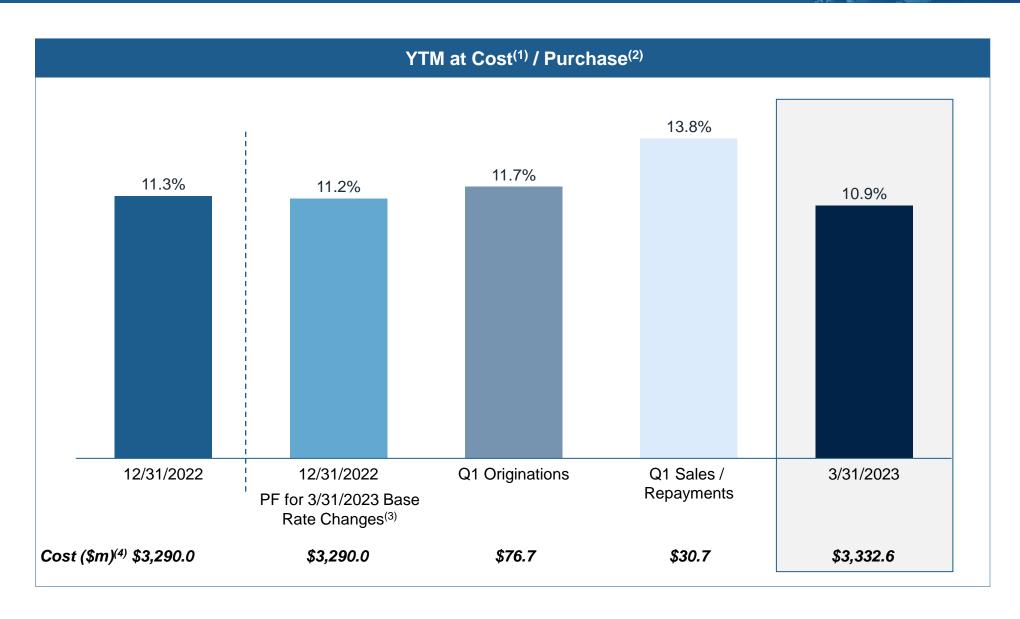
<sup>1</sup> May not foot to 100% due to rounding

<sup>2</sup> Includes SLP III and SLP IV

<sup>3</sup> Excludes SLP III, SLP IV, and Net Lease; includes UniTek's preferred equity securities

# Q1 2023 Investment Activity Roll





<sup>1</sup> Assumes that investments are purchased at cost and held until their respective maturities with no prepayments or losses and are exited at par at maturity. The actual yield to maturity may be higher or lower due to the future selection of base rate contracts by the individual companies in our portfolio or other factors. See "Important Notices and Safe Harbor Statement"

<sup>2</sup> References to "YTM at Purchase" have the same assumptions as above except that investments are purchased at purchase price on settlement date

<sup>3 12/31/2022</sup> investments presented pro forma for 3/31/2023 LIBOR, SOFR, and SONIA curves, as applicable to the terms of each borrower

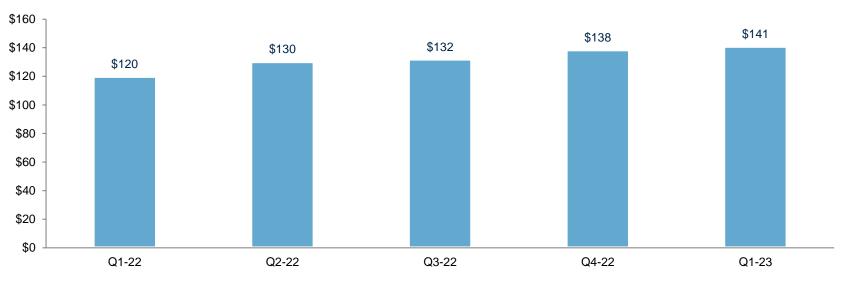
<sup>4</sup> Will not sum across due to amortization, PIK, realized gain / loss, and revolvers

### **Portfolio Company EBITDA and Credit Statistics**

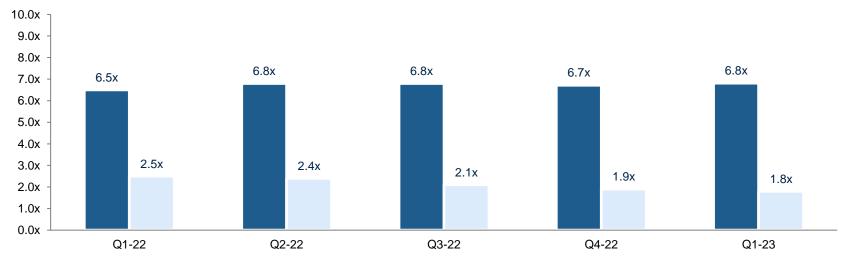


(Dollars in millions)

#### Portfolio Weighted Average EBITDA<sup>(1)</sup>



#### Portfolio Credit Statistics<sup>(2)(3)</sup>



- Portfolio Weighted Average Net Leverage Multiple
- Portfolio Weighted Average Interest Coverage Ratio

<sup>1</sup> Weighted averages based on fair value of debt investments for each respective quarter, excluding revolvers, non-accrual positions, and recurring revenue loans

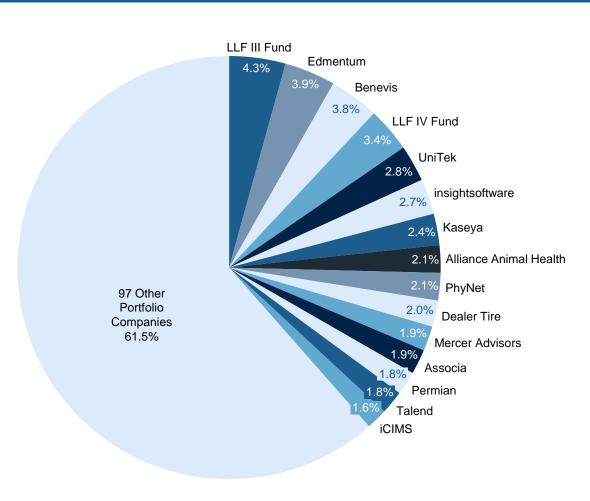
<sup>2</sup> Net leverage multiple defined as total debt through NMFC's investment less total cash for the period, divided by LTM EBITDA for the period. Financial metrics as of the most recently reported fiscal quarter for the underlying investments as of 3/31/2023, and each quarter prior for the prior periods

<sup>3</sup> Interest coverage ratio defined as LTM EBITDA for the period divided by annualized interest expense for the period. Financial metrics as of the most recently reported fiscal quarter for the underlying investments as of 3/31/2023, and each quarter prior for the prior periods.

# Diverse Portfolio (By Fair Value as of 3/31/2023)<sup>(1)</sup>







Top 15 portfolio companies<sup>(1)</sup> represent \$1,263.4 million, or 38.5%, of consolidated investments

## **Balance Sheet Highlights**



| _  |        | _   |     |
|----|--------|-----|-----|
| Λ. | <br>~= | End | hah |
|    |        |     |     |

|  | Quarter Ended |           |           |            |           |  |  |
|--|---------------|-----------|-----------|------------|-----------|--|--|
| (\$ in millions, except per share data)          | 3/31/2022     | 6/30/2022 | 9/30/2022 | 12/31/2022 | 3/31/2023 |  |  |
| Assets   |               |           |           |            |           |  |  |
| Portfolio  | \$3,276.3     | \$3,319.6 | \$3,253.8 | \$3,237.8  | \$3,286.9 |  |  |
| Cash & Equivalents                               | 35.4          | 40.7      | 48.9      | 71.2       | 46.4      |  |  |
| Other Assets <sup>(1)</sup>                      | 50.1          | 44.5      | 45.3      | 46.0       | 45.7      |  |  |
| Total Assets                                     | \$3,361.8     | \$3,404.8 | \$3,348.0 | \$3,355.0  | \$3,379.0 |  |  |
| Liabilities                                      |               |           |           |            |           |  |  |
| Statutory Debt                                   | \$1,660.5     | \$1,716.4 | \$1,680.0 | \$1,697.9  | \$1,710.8 |  |  |
| SBA-Guaranteed Debentures                        | 300.0         | 300.0     | 300.0     | 300.0      | 300.0     |  |  |
| Other Liabilities <sup>(2)</sup>                 | 51.9          | 36.8      | 36.0      | 42.6       | 41.5      |  |  |
| Total Liabilities                                | \$2,012.4     | \$2,053.2 | \$2,016.0 | \$2,040.5  | \$2,052.3 |  |  |
| NAV  | \$1,349.4     | \$1,351.6 | \$1,332.0 | \$1,314.5  | \$1,326.7 |  |  |
| Shares Outstanding - Ending Balance (mm)         | 99.5          | 100.7     | 100.9     | 100.9      | 100.9     |  |  |
| NAV / Share                                      | \$13.56       | \$13.42   | \$13.20   | \$13.02    | \$13.14   |  |  |
| Statutory Debt / Equity <sup>(3)</sup>           | 1.23x         | 1.27x     | 1.26x     | 1.29x      | 1.29x     |  |  |
| Pro Forma Statutory Debt / Equity <sup>(4)</sup> | 1.21x         | 1.25x     | 1.23x     | 1.25x      | 1.26x     |  |  |

<sup>1</sup> Includes interest and dividends receivable, receivable from affiliate, receivable from unsettled securities sold and other assets

<sup>2</sup> Includes incentive fee payable, capital gains incentive fee payable, management fee payable, payable for unsettled securities purchased, interest payable, payable to affiliates, deferred tax liability, non-controlling interest in NMNLC, and other liabilities

<sup>3</sup> Statutory debt / equity calculation excludes SBA-guaranteed debentures, which are fully funded, non-recourse, asset-backed securities that are excluded by SEC exemptive order from the definition of "senior securities" under the 1940 Act asset coverage test

<sup>4</sup> Pro forma statutory debt / equity calculation is net of available cash

# **Income Statement Highlights**



|   | Quarter Ended |               |               |                    |           |  |  |  |
|---|---------------|---------------|---------------|--------------------|-----------|--|--|--|
| (\$ in millions, except per share data)                                   | 3/31/2022     | 6/30/2022     | 9/30/2022     | 12/31/2022         | 3/31/2023 |  |  |  |
| Investment Income   |               |               |               |                    |           |  |  |  |
|   | \$46.8        | <b>የ</b> ደር 2 | <b>¢</b> E0 0 | ¢66.4              | ¢74.0     |  |  |  |
| Interest income <sup>(1)</sup>  | •             | \$50.3        | \$58.8        | \$66.4             | \$71.2    |  |  |  |
| Dividend income   | 16.4          | 15.7          | 15.5          | 17.1               | 17.3      |  |  |  |
| Other income  | 4.3           | 6.8           | 3.8           | 3.2                | 3.2       |  |  |  |
| Total investment income   | \$67.5        | \$72.8        | \$78.1        | \$86.7             | \$91.7    |  |  |  |
| Expenses  |               |               |               |                    |           |  |  |  |
| Management fee <sup>(2)</sup>   | \$10.5        | \$10.6        | \$10.6        | \$10.5             | \$10.6    |  |  |  |
| Incentive fee <sup>(1)(2)</sup>   | 7.3           | 7.9           | 8.2           | 8.9 <sup>(3)</sup> | 9.6       |  |  |  |
| Interest and other financing expenses                                     | 18.6          | 20.7          | 24.6          | 28.4               | 30.8      |  |  |  |
| Net administrative, professional, other G&A expenses and income taxes (4) | 2.4           | 2.2           | 2.2           | 3.4                | 2.6       |  |  |  |
| Total net expenses  | \$38.8        | \$41.4        | \$45.6        | \$51.2             | \$53.6    |  |  |  |
| Adjusted net investment income  | \$28.7        | \$31.4        | \$32.5        | \$35.5             | \$38.1    |  |  |  |
| Gain / Loss   |               |               |               |                    |           |  |  |  |
| Net realized gains (losses) on investments                                | \$17.6        | \$14.8        | (\$0.4)       | \$17.4             | \$0.7     |  |  |  |
| Net change in unrealized appreciation (depreciation) of investments       | (11.0)        | (30.4)        | (24.4)        | (27.5)             | 5.9       |  |  |  |
| Benefit (provision) for income tax  | _             | (0.2)         | _             | (8.3)              | (0.1)     |  |  |  |
| Net increase (decrease) in net assets resulting from operations           | \$36.2        | \$15.8        | \$7.7         | \$25.4             | \$44.6    |  |  |  |
| Weighted average shares outstanding (mm)                                  | 98.4          | 100.6         | 100.8         | 100.9              | 100.9     |  |  |  |
| Adjusted NII per weighted average share                                   | \$0.30        | \$0.31        | \$0.32        | \$0.35             | \$0.38    |  |  |  |
| Memo: Annualized Effective Management Fee                                 | 1.25%         | 1.25%         | 1.25%         | 1.25%              | 1.25%     |  |  |  |

<sup>1</sup> Includes non-recurring interest and incentive fee adjustments related to National HME of (\$1.1m) and (\$0.2m) on 3/31/2022, respectively

<sup>2</sup> Reflects management and incentive fees net of waivers; fees waived cannot be recouped

<sup>3 12/31/2022</sup> gross incentive fee of \$8.9m; actual incentive fee is \$6.3m, net of \$2.6m fee rebate

<sup>4</sup> Net of expense waivers and reimbursements

### **Investment Income Detail**



- Our investment income continues to be predominantly paid in cash and generated by stable and predictable sources
- 93%+ of Q1 2023 non-cash interest and dividend income is generated by positions with a Green risk rating

|  | Quarter Ended |           |           |            |           |  |  |  |  |
|--|---------------|-----------|-----------|------------|-----------|--|--|--|--|
| (\$ in millions)                                     | 3/31/2022     | 6/30/2022 | 9/30/2022 | 12/31/2022 | 3/31/2023 |  |  |  |  |
| Investment Income Build                              |               |           |           |            |           |  |  |  |  |
| Cash Interest and Dividend Income                    | \$38.4        | \$41.5    | \$51.2    | \$57.8     | \$61.5    |  |  |  |  |
| SLP and Net Lease Income <sup>(1)</sup>              | 11.3          | 10.4      | 9.6       | 10.8       | 10.7      |  |  |  |  |
| Recurring Cash Investment Income                     | \$49.7        | \$51.9    | \$60.8    | \$68.6     | \$72.2    |  |  |  |  |
| Non-cash Interest and Dividend Income <sup>(2)</sup> | \$12.5        | \$12.6    | \$12.1    | \$12.8     | \$16.2    |  |  |  |  |
| Amortization of Purchase Discounts (Premiums)        | 1.3           | 1.3       | 1.1       | 1.1        | 1.1       |  |  |  |  |
| Recurring Non-cash Investment Income                 | \$13.8        | \$13.9    | \$13.2    | \$13.9     | \$17.3    |  |  |  |  |
| Total Recurring Investment Income                    | \$63.5        | \$65.8    | \$74.0    | \$82.5     | \$89.5    |  |  |  |  |
| Prepayment Fees (Cash)                               | \$0.1         | \$0.8     | \$0.8     | \$1.4      | \$0.5     |  |  |  |  |
| Other Cash Fee Income                                | 3.0           | 4.6       | 2.6       | 1.7        | 1.4       |  |  |  |  |
| Non-recurring Cash Investment Income                 | \$3.1         | \$5.4     | \$3.4     | \$3.1      | \$1.9     |  |  |  |  |
| Other Non-cash Fee Income <sup>(2)</sup>             | \$0.9         | \$1.6     | \$0.7     | \$1.1      | \$0.2     |  |  |  |  |
| Non-recurring Non-Cash Investment Income             | \$0.9 \$1.    | \$1.6     | \$0.7     | \$1.1      | \$0.2     |  |  |  |  |
| Total Non-recurring Investment Income                | \$4.0         | \$7.0     | \$4.1     | \$4.2      | \$2.1     |  |  |  |  |
| Total Adjusted Investment Income                     | \$67.5        | \$72.8    | \$78.1    | \$86.7     | \$91.7    |  |  |  |  |
| Total Cash Investment Income                         | \$52.8        | \$57.3    | \$64.2    | \$71.7     | \$74.1    |  |  |  |  |
| Key Statistics                                       |               |           |           |            |           |  |  |  |  |
| % of Total Investment Income that is Recurring       | 94%           | 90%       | 95%       | 95%        | 98%       |  |  |  |  |
| % of Total Investment Income that is Cash            | 77%           | 79%       | 82%       | 83%        | 81%       |  |  |  |  |

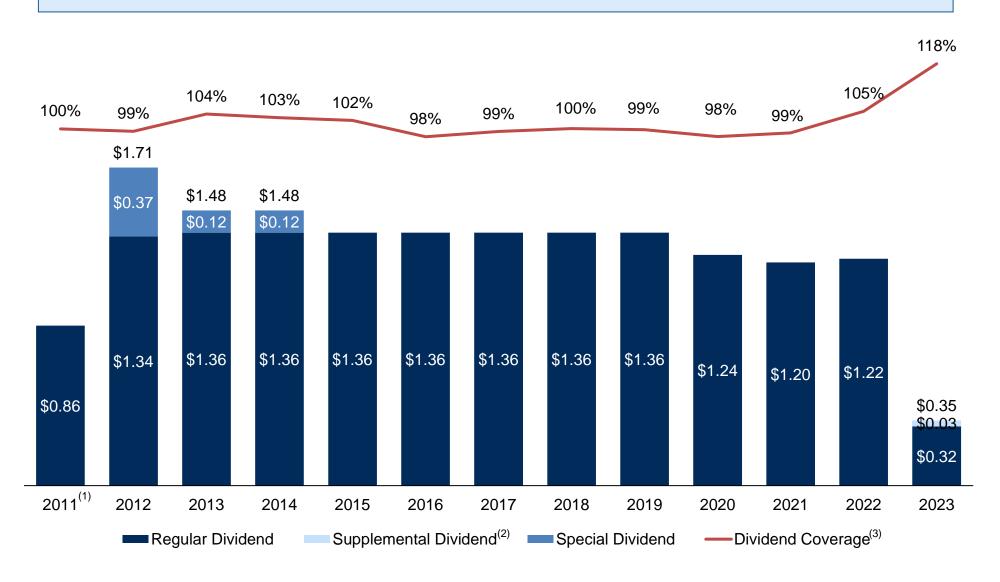
<sup>1</sup> Includes recurring distributions associated with SLP III, SLP IV, and Net Lease

<sup>2</sup> Includes non-recurring interest and incentive fee adjustments related to National HME of (\$1.1m) and (\$0.2m) on 3/31/2022, respectively

### **Dividend Summary and Coverage**



Q2 2023 estimated adjusted NII expected to exceed our regular dividend of \$0.32 per share and expected to generate supplemental dividend of \$0.03 to \$0.04 per share (payable in Sept. 2023)



<sup>1</sup> NMFC priced its initial public offering on 5/19/2011

<sup>2</sup> Represents supplemental dividend earned within the period; typically payable the following quarter

<sup>3</sup> Calculated as Adjusted Net Investment Income / regular dividend

## Diversified Leverage Profile<sup>(1)</sup>



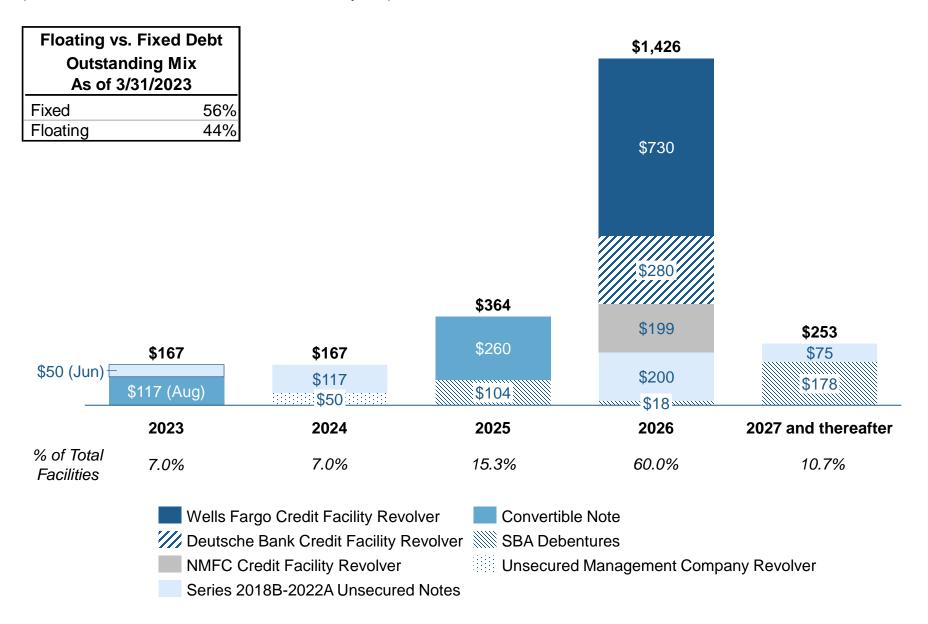
| (As of 3/31/2023,<br>\$ in millions)   | Amount Outstanding / Facility Size | Interest Rate   | Maturity            |
|--|------------------------------------|---|---------------------|
| Wells Fargo Credit Facility<br>(Wells Fargo / Raymond James / State Street / CIT<br>Bank / Old Second / Fifth Third) | \$615 / \$730                      | Broadly syndicated 1st lien loans <sup>(2)</sup> : L + 1.60% All other: L + 2.10% (0.00% LIBOR floor) | April 2026          |
| Deutsche Bank Credit Facility<br>(Deutsche Bank / KeyBank / Customers Bank /<br>Hitachi / Citizens Bank)             | \$186 / \$280                      | L + 2.60% <sup>(3)</sup><br>(0.00% LIBOR floor)   | March 2026          |
| NMFC Credit Facility<br>(Goldman Sachs / Morgan Stanley / Stifel / MUFG)   | \$88 <sup>(4)</sup> / \$199        | L + 2.10%<br>(No LIBOR floor)   | June 2026           |
| 2018 Convertible Notes   | \$117 / \$117                      | 5.75%   | August 2023         |
| 2022 Convertible Notes   | \$260 / \$260                      | 7.50%   | October 2025        |
| SBA I Guaranteed Debentures <sup>(5)</sup>   | \$150 / \$150                      | 3.26% weighted average rate <sup>(6)</sup>  | March 2025 or later |
| SBA II Guaranteed Debentures <sup>(5)</sup>  | \$150 / \$150                      | 2.14% weighted average rate <sup>(6)</sup>  | Sept. 2028 or later |
| Series 2018B Unsecured Notes   | \$50 / \$50                        | 5.36%   | June 2023           |
| Series 2019A Unsecured Notes   | \$117 / \$117                      | 5.49%   | April 2024          |
| Series 2021A Unsecured Notes   | \$200 / \$200                      | 3.88%   | January 2026        |
| Series 2022A Unsecured Notes   | \$75 / \$75                        | 5.90%   | June 2027           |
| Unsecured Management Company Revolver  | <b>-/\$50</b>                      | 4.00%   | December 2024       |
| Total <sup>(6)</sup>   | \$2,008 / \$2,377                  | Wtd. Avg. 5.85%   |                     |

- Wells Fargo and Deutsche Bank credit facilities' borrowing base and liquidity are not tied to trading prices and valuations of securities
  - Covenants tied to underlying portfolio company operating performance, not mark-to-market
- On March 14, 2023, issued incremental \$60 million of 2022 Convertible Notes
- 1 Excludes \$3.1m NMNLC Credit Facility II draw
- 2 As defined in the credit agreement for the Wells Fargo Credit Facility
- 3 Inclusive of a 25bps facility agent fee
- 4 Includes £22.9m and €0.7m converted to USD at exchange rates as of 3/31/2023
- 5 SBA-guaranteed debentures are fully funded, non-recourse, asset-backed securities, excluded by SEC exemptive order from the definition of "senior securities" under the 1940 Act asset coverage test
- 6 QTD weighted average interest rate shown for SBA I and SBA II guaranteed debentures reflects pooled interest rates and SBA's annual charges

# Leverage Maturity Schedule<sup>(1)</sup>



(As of 3/31/2023, \$ in millions, based on total facility size)



# **Broad Industry Analyst Coverage**









**B Riley**Bryce Rowe



**Hovde Group**Erik Zwick



**Janney Montgomery Scott**John Rowan



**Keefe, Bruyette & Woods**Ryan Lynch



Oppenheimer & Co.
Mitchel Penn



Wells Fargo Securities
Finian O'Shea



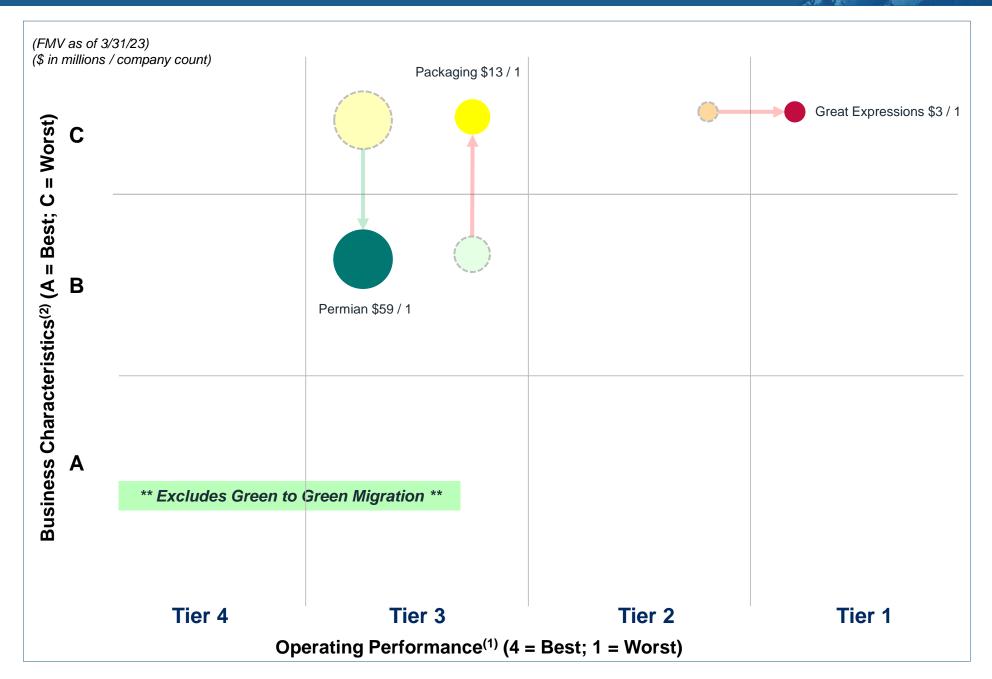




**Appendix** 

# Appendix A: NMFC Portfolio – Risk Rating Migration from Prior Quarter





<sup>1 &</sup>quot;Operating Performance" definition: Tier 1 – Severe business underperformance and/or severe market headwinds, Tier 2 – Significant business underperformance and/or significant market headwinds, Tier 3 – Moderate business underperformance and/or moderate market headwinds, Tier 4 – Business performance is in-line or above expectations and/or industry is stable or growing

<sup>2 &</sup>quot;Business Characteristics," based on a combination of 3 sub-metrics: Business quality, Balance sheet quality, Sponsor support

## **Appendix B: Credit Performance**



|                                  | NMFC     | Leverage F | Ratio <sup>(2)</sup> | NMFC Leverage Ra                 |          | atio <sup>(2)</sup> | atio <sup>(2)</sup> |                                  | NMFC Leverage R |         |          |
|----------------------------------|----------|------------|----------------------|----------------------------------|----------|---------------------|---------------------|----------------------------------|-----------------|---------|----------|
|                                  |          |            | Variance             |                                  |          |                     | Variance            |                                  |                 |         | Variance |
| Company (Vintage) <sup>(1)</sup> | Purchase | Current    | + / (-)              | Company (Vintage) <sup>(1)</sup> | Purchase | Current             | +/(-)               | Company (Vintage) <sup>(1)</sup> | Purchase        | Current | +/(-)    |
| Company A (2017)                 | 9.5x     | 7.0x       | 2.5x                 | Company AD (2021)                | 4.5x     | 4.0x                | 0.5x                | Company BG (2021)                | 7.2x            | 8.1x    | (0.8x)   |
| Company B (2021)                 | 8.0x     | 5.7x       | 2.3x                 | Company AE (2021)                | 6.2x     | 5.8x                | 0.4x                | Company BH (2020)                | 7.3x            | 8.2x    | (0.9x)   |
| Company C (2018)                 | 7.0x     | 4.8x       | 2.2x                 | Company AF (2022)                | 7.2x     | 6.8x                | 0.4x                | Company BI (2018)                | 7.7x            | 8.6x    | (0.9x)   |
| Company D (2022)                 | 10.7x    | 8.8x       | 2.0x                 | Company AG (2021)                | 7.0x     | 6.9x                | 0.2x                | Company BJ (2017)                | 6.1x            | 7.1x    | (1.0x)   |
| UniTek 2L (2020)                 | 5.5x     | 3.6x       | 1.9x                 | Company AH (2018)                | 5.4x     | 5.3x                | 0.1x                | Company BK (2020)                | 5.0x            | 6.1x    | (1.0x)   |
| Company E (2018)                 | 6.0x     | 4.1x       | 1.9x                 | Company AI (2022)                | 5.7x     | 5.6x                | 0.1x                | Company BL (2021)                | 6.1x            | 7.3x    | (1.2x)   |
| Company F (2021)                 | 7.3x     | 5.5x       | 1.9x                 | Company AJ (2019)                | 7.4x     | 7.3x                | 0.1x                | Company BM (2021)                | 6.3x            | 7.5x    | (1.2x)   |
| Company G (2020)                 | 5.9x     | 4.2x       | 1.7x                 | Company AK (2021)                | 8.3x     | 8.3x                | 0.0x                | Company BN (2021)                | 6.4x            | 7.7x    | (1.3x)   |
| Company H (2019)                 | 6.1x     | 4.6x       | 1.5x                 | Company AL (2023)                | 4.8x     | 4.8x                | -                   | Company BO (2021)                | 6.0x            | 7.5x    | (1.5x)   |
| Company I (2021)                 | 7.0x     | 5.5x       | 1.4x                 | Company AM (2023)                | 4.6x     | 4.6x                | -                   | Company BP (2021)                | 5.1x            | 6.6x    | (1.5x)   |
| Company J (2021)                 | 7.1x     | 5.8x       | 1.4x                 | Company AN (2022)                | 7.7x     | 7.7x                | (0.0x)              | Company BQ (2019)                | 6.5x            | 8.1x    | (1.6x)   |
| Company K (2018)                 | 6.4x     | 5.0x       | 1.4x                 | Company AO (2022)                | 10.3x    | 10.4x               | (0.1x)              | Company BR (2018)                | 7.3x            | 9.0x    | (1.7x)   |
| Company L (2022)                 | 9.5x     | 8.2x       | 1.3x                 | Company AP (2022)                | 7.2x     | 7.3x                | (0.1x)              | Company BS (2021)                | 4.6x            | 6.4x    | (1.8x)   |
| Company M (2021)                 | 6.7x     | 5.4x       | 1.3x                 | Company AQ (2021)                | 6.5x     | 6.7x                | (0.2x)              | Company BT (2021)                | 6.1x            | 8.0x    | (1.9x)   |
| Company N (2018)                 | 5.5x     | 4.3x       | 1.3x                 | Company AR (2019)                | 7.0x     | 7.2x                | (0.2x)              | Company BU (2021)                | 4.5x            | 6.5x    | (2.0x)   |
| Company O (2020)                 | 8.8x     | 7.7x       | 1.1x                 | Company AS (2019)                | 7.4x     | 7.6x                | (0.3x)              | Permian TL (2020)                | 4.0x            | 6.2x    | (2.2x)   |
| Company P (2021)                 | 6.5x     | 5.4x       | 1.1x                 | Company AT (2019)                | 7.5x     | 7.8x                | (0.3x)              | Company BV (2021)                | 11.7x           | 14.0x   | (2.3x)   |
| Company Q (2021)                 | 8.2x     | 7.1x       | 1.0x                 | Company AU (2021)                | 8.0x     | 8.3x                | (0.3x)              | Company BW (2019)                | 5.2x            | 7.8x    | (2.6x)   |
| Company R (2021)                 | 7.2x     | 6.2x       | 1.0x                 | Company AV (2020)                | 5.1x     | 5.5x                | (0.4x)              | UniTek Super Sr. Pref. (2018)    | 2.5x            | 5.1x    | (2.6x)   |
| Company S (2018)                 | 4.4x     | 3.5x       | 0.9x                 | Company AW (2021)                | 6.4x     | 6.9x                | (0.4x)              | Company BX (2023)                | 3.0x            | 5.8x    | (2.8x)   |
| Company T (2021)                 | 6.0x     | 5.0x       | 0.9x                 | Company AX (2019)                | 7.5x     | 7.9x                | (0.5x)              | Company BY (2021)                | 3.6x            | 6.4x    | (2.8x)   |
| Company U (2020)                 | 8.0x     | 7.1x       | 0.9x                 | UniTek Super Sr. II Pref. (2019) | 3.6x     | 4.2x                | (0.6x)              | Company BZ (2019)                | 4.5x            | 8.4x    | (3.9x)   |
| Company V (2019)                 | 6.5x     | 5.6x       | 0.9x                 | Company AY (2019)                | 4.7x     | 5.3x                | (0.6x)              | Benevis TL (2020)                | 4.6x            | 8.6x    | (3.9x)   |
| Company W (2021)                 | 7.0x     | 6.3x       | 0.8x                 | Company AZ (2021)                | 7.1x     | 7.7x                | (0.6x)              | Benevis Jr. PIK (2020)           | 5.3x            | 9.9x    | (4.5x)   |
| Company X (2021)                 | 7.3x     | 6.6x       | 0.8x                 | Company BA (2018)                | 5.8x     | 6.4x                | (0.6x)              | Company CA (2015)                | 4.5x            | 9.9x    | (5.4x)   |
| Company Y (2021)                 | 6.7x     | 6.0x       | 0.7x                 | Company BB (2018)                | 7.0x     | 7.7x                | (0.7x)              | Company CB (2016)                | 6.0x            | 13.0x   | (7.0x)   |
| Company Z (2021)                 | 8.3x     | 7.6x       | 0.7x                 | Company BC (2021)                | 6.9x     | 7.6x                | (0.7x)              | Company CC (2018)                | 6.9x            | 14.3x   | (7.4x)   |
| Company AA (2022)                | 5.5x     | 4.9x       | 0.6x                 | Company BD (2021)                | 6.3x     | 6.9x                | (0.7x)              | Company CD (2021)                | 6.0x            | 15.8x   | (9.8x)   |
| Company AB (2019)                | 7.5x     | 6.9x       | 0.6x                 | Company BE (2021)                | 9.8x     | 10.5x               | (0.7x)              |                                  |                 |         |          |
| Company AC (2021)                | 7.3x     | 6.7x       | 0.6x                 | Company BF (2019)                | 7.1x     | 7.9x                | (0.8x)              |                                  |                 |         |          |

Note: Companies color-coded according to Risk Rating

<sup>1</sup> The investments shown above represent 81% of cost and 82% of fair value of the interest-bearing portfolio; includes current positions with a cost greater than \$7.5m as of 3/31/2023 and excludes unfunded commitments, revolvers, a project finance investment, non-accruals, and eight investments made based on recurring revenue and a >60% equity cushion

<sup>2</sup> Defined as total debt (assuming par for debt senior to our security, purchase price for our security, and no value for debt subordinated to our security) less total cash for the period, divided by the TTM EBITDA; current multiple as of the first calendar quarter of 2023, if available, or otherwise, the most recently reported fiscal quarter

### **Performance Since IPO Detail**



| (\$ in millions)   | IPO -<br>12/31/2017 <sup>(1)</sup> | 2018     | 2019     | 2020      | 2021     | 2022     | YTD 2023 |
|--|------------------------------------|----------|----------|-----------|----------|----------|----------|
| Regular & Supplemental Dividend <sup>(2)</sup>                       | \$475.1                            | \$103.4  | \$117.4  | \$120.1   | \$116.5  | \$122.4  | \$35.3   |
| Cumulative Regular & Supplemental Dividend                           | 475.1                              | 578.5    | 695.9    | 816.0     | 932.5    | 1,054.9  | 1,090.2  |
| Adj. NII <sup>(3)</sup>  | 477.5                              | 103.2    | 116.8    | 117.2     | 114.9    | 128.1    | 38.1     |
| Cumulative Adj. NII  | 477.5                              | 580.7    | 697.5    | 814.7     | 929.6    | 1,057.7  | 1,095.8  |
| Dividend Coverage (Cumulative Adj. NII / Dividend)                   | 101%                               | 100%     | 100%     | 100%      | 100%     | 100%     | 101%     |
|  |                                    |          |          |           |          |          |          |
| Adj. Realized Gains  | \$69.7 <sup>(4)</sup>              | \$12.4   | \$1.0    | \$5.2     | \$6.1    | \$37.8   | \$19.4   |
| Adj. Realized Credit & Other Losses                                  | (57.6)                             | (7.1)    | (0.1)    | (44.9)    | 0.0      | (1.1)    | (27.1)   |
| Total Adj. Realized Gains / (Losses)                                 | 12.3                               | 5.3      | 0.9      | (39.8)    | 6.1      | 36.7     | (7.6)    |
| Cumulative Adj. Realized Gains / (Losses)                            | 12.3                               | 17.6     | 18.5     | (21.2)    | (15.2)   | 21.5     | 13.9     |
| Adj. ∆ in Unrealized Appreciation                                    | 317.8                              | 17.1     | 51.3     | 78.0      | 157.6    | 89.6     | 47.6     |
| Adj. $\Delta$ in Unrealized Depreciation <sup>(5)</sup>              | (340.9)                            | (56.1)   | (56.8)   | (96.4)    | (79.8)   | (170.0)  | (33.5)   |
| Total Adj. ∆ in Unrealized Appreciation / (Depreciation)             | (23.2)                             | (39.0)   | (5.5)    | (18.3)    | 77.8     | (80.4)   | 14.1     |
| Cumulative Adj. $\Delta$ in Unrealized Appreciation / (Depreciation) | (23.2)                             | (62.2)   | (67.7)   | (86.0)    | (8.2)    | (88.6)   | (74.4)   |
| Cumulative Net Realized and Unrealized (Losses) / Gains              | (\$11.0)                           | (\$44.5) | (\$49.1) | (\$107.2) | (\$23.3) | (\$67.0) | (\$60.5) |

<sup>1</sup> NMFC priced its initial public offering on 5/19/2011; IPO – 12/31/2011 Adj. NII reflects nine months ended 12/31/2011 for comparability to the dividend

<sup>2</sup> Reflects regular and supplemental dividends generated within the period; supplemental dividends paid typically in the following quarter

<sup>3</sup> Includes non-recurring interest and incentive fee adjustment related to PPVA of (\$1.2m) in 2016, (\$1.2m) in 2017, (\$1.4m) in 2018 and \$3.8m in 2019, non-recurring dividend, interest, and incentive fee adjustments related to Permian of (\$0.2m) in 2016, (\$1.1m) in 2017, (\$1.1m) in 2018, (\$1.7m) in 2019, and \$4.1m in 2020, and non-recurring interest, other income, other general and administrative expense, and incentive fee adjustments related to National HME of (\$0.3m) in 2018, (\$2.4m) in 2019, (\$3.4m) in 2020, (\$3.4m) in 2021, and \$9.5m in 2022

<sup>4</sup> Includes net YP distribution (net of incentive fee) and subsequent change in tax estimates of \$4.9m in 2013, \$0.2m in 2014 and \$0.5m in 2015

<sup>5</sup> From 2014 onwards, includes provision for income tax

# **Appendix C: NMFC Income Reconciliation (1/2)**



| (in millions, except per share data)                          | Year Ended        |          |          |          |          |          | YTD       |
|---|-------------------|----------|----------|----------|----------|----------|-----------|
| (unaudited)   | IPO -<br>12/31/17 | 12/31/18 | 12/31/19 | 12/31/20 | 12/31/21 | 12/31/22 | 3/31/2023 |
| GAAP net investment income ("NII")                            | \$490.5           | \$106.0  | \$117.2  | \$117.3  | \$118.8  | \$119.6  | \$38.4    |
| Non-controlling interest in NMNLC related to NII              | _                 | -        | _        | (0.8)    | (1.3)    | (1.1)    | (0.3)     |
| Non-cash adjustment <sup>(1)</sup>                            | (6.8)             | _        | _        | _        | _        | _        | _         |
| Non-cash capital gains incentive fee                          | 1.1               | _        | _        | _        | _        | _        | _         |
| Non-recurring interest adjustment (NHME, Permian & PPVA)      | (3.4)             | (2.0)    | 3.7      | (1.5)    | (3.7)    | 10.1     | _         |
| Non-recurring other income adjustment (NHME)                  | -                 | -        | -        | (1.0)    | (0.5)    | 1.5      | _         |
| Non-recurring dividend adjustment (Permian)                   | (1.2)             | (1.1)    | (1.2)    | 3.4      | _        | -        | _         |
| Non-recurring incentive fee adjustment (NHME, Permian & PPVA) | 0.9               | 0.6      | (0.5)    | (0.2)    | 0.8      | (2.4)    | _         |
| Non-recurring interest expense adjustment                     | _                 | _        | _        | _        | 0.8      | 0.1      | _         |
| Non-recurring other general and administrative expenses       | _                 | _        | _        | _        | _        | 0.3      | _         |
| Adjusted NII  | \$481.1           | \$103.5  | \$119.2  | \$117.2  | \$114.9  | \$128.1  | \$38.1    |
| Non-recurring tax adjustment <sup>(2)</sup>                   | (3.7)             |          |          |          |          |          |           |
| Pro forma adjusted NII  | \$477.4           |          |          |          |          |          |           |

|  | Quarter Ended                                       |           |           |           |           |           |            |           |           |           |
|--|---|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|
| (in millions, except per share data; unaudited)                        | llions, except per share data; unaudited) 3/31/2022 |           | 6/30/2022 |           | 9/30/2022 |           | 12/31/2022 |           | 3/31/2023 |           |
| •  | \$m   | Per Share | \$m       | Per Share | \$m       | Per Share | \$m        | Per Share | \$m       | Per Share |
| GAAP net investment income ("NII")                                     | \$29.6  | \$0.30    | \$31.4    | \$0.31    | \$32.5    | \$0.32    | \$25.0     | \$0.25    | \$38.1    | \$0.38    |
| Non-recurring interest, other income & incentive fee adjustment (NHME) | _   | _         | _         | _         | _         | _         | 10.1       | 0.10      | _         | _         |
| Non-recurring other general and administrative expenses (NHME)         | _   | _         | _         | _         | _         | _         | 0.3        | 0.00      | _         | _         |
| Non-recurring interest expense adjustment                              | _   | _         | _         | _         | -         | _         | 0.1        | 0.00      | _         |           |
| Adjusted NII   | \$29.6  | \$0.30    | \$31.4    | \$0.31    | \$32.5    | \$0.32    | \$35.5     | \$0.35    | \$38.1    | \$0.38    |

<sup>1</sup> See "Important Notices and Safe Harbor Statement" for discussion on adjustments due to NMFC's IPO

<sup>2</sup> Related to YP, LLC distributions and other changes in tax estimates

## **Appendix C: NMFC Income Reconciliation (2/2)**



| (in millions, except per share data)   | Year Ended        |          |          |          |          |          |           |
|--|-------------------|----------|----------|----------|----------|----------|-----------|
| (unaudited)  | IPO -<br>12/31/17 | 12/31/18 | 12/31/19 | 12/31/20 | 12/31/21 | 12/31/22 | 3/31/2023 |
| GAAP realized gains (losses) on investments  | (\$30.8)          | (\$9.7)  | \$0.9    | (\$2.8)  | (\$3.8)  | \$53.5   | \$0.7     |
| Non-controlling interest in NMNLC related to realized gains                                  | _                 | _        | _        | _        | _        | (4.0)    | _         |
| Non-cash adjustment <sup>(1)</sup>   | (13.5)            | _        | _        | _        | _        | _        | _         |
| Reclass of UniTek, Edmentum, Transtar, Permian, Sierra, Benevis, NHME & Haven (3)            | 52.9              | 15.0     | _        | (37.0)   | 9.9      | (12.8)   | (8.3)     |
| Non-recurring tax adjustment <sup>(2)</sup>  | 3.7               | _        | _        | _        | _        | _        | _         |
| Adj. realized gains (losses) on investments  | \$12.3            | \$5.3    | \$0.9    | (\$39.8) | \$6.1    | \$36.7   | (\$7.6)   |
| GAAP net change in unrealized (depreciation) appreciation                                    | \$9.6             | (\$24.0) | (\$5.5)  | (\$52.7) | \$92.2   | (\$98.6) | \$5.8     |
| Non-controlling interest in NMNLC related to unrealized appreciation (depreciation)          | _                 | _        | _        | (2.6)    | (4.5)    | 5.4      | _         |
| Non-cash adjustment <sup>(1)</sup>   | 20.1              | -        | _        | _        | -        | _        | _         |
| Reclass of UniTek, Edmentum, Transtar, Permian, Sierra, Benevis, NHME & Haven <sup>(3)</sup> | (52.9)            | (15.0)   | -        | 37.0     | (9.9)    | 12.8     | 8.3       |
| Adj. net change in unrealized (depreciation) appreciation                                    | (\$23.2)          | (\$39.0) | (\$5.5)  | (\$18.3) | \$77.8   | (\$80.4) | \$14.1    |

- 1 See "Important Notices and Safe Harbor Statement" for discussion on adjustments due to NMFC's IPO
- 2 Related to YP, LLC distributions and other changes in tax estimates
- Reclassification of UniTek material modification of \$12.8m and Edmentum material modification of \$15.2m from realized loss to unrealized depreciation during the year ended 2015, \$10.5m reclassification from realized loss to unrealized depreciation related to Permian in 2016, which was reversed in 2020, along with an additional \$3.5m reclassification from unrealized depreciation to realized loss, \$27.1m reclassification from unrealized depreciation to realized loss related to Transtar in 2016, which was reversed in 2017, \$14.5m reclassification from realized loss to unrealized depreciation related to Sierra Hamilton in 2017, which was reversed in 2020, along with an additional \$4.8m reclassification from unrealized depreciation to realized loss, \$15.0m reclassification from realized depreciation related to National HME in 2018, \$13.9m reclassification from realized gain to unrealized appreciation related to Edmentum in 2020, and \$9.7m reclassification from realized loss to unrealized depreciation related to Permian in 2021, \$20.5m reclassification from realized gain to unrealized appreciation related to Edmentum in 2021, and \$18.2m reclassification from realized loss to unrealized depreciation related to Tenawa/Haven in 2021, of which \$12.8m was reversed in 2022; \$20.6m of reclass from Ansira unrealized depreciation to realized losses, \$11.9m of reclass from NHME unrealized depreciation to realized losses and \$24.2m reversal of Permian's realized losses to unrealized losses in 2023

