May 7, 2025



# Central Garden & Pet Announces Q2 Fiscal 2025 Financial Results

#### Delivers fiscal 2025 Q2 GAAP EPS of \$0.98 vs. \$0.93 and non-GAAP EPS of \$1.04 vs. \$0.99 a year ago amid softer sales in the quarter Reaffirms outlook for fiscal 2025 non-GAAP EPS of \$2.20 or better

WALNUT CREEK, Calif.--(BUSINESS WIRE)-- Central Garden & Pet Company (NASDAQ: CENT) (NASDAQ: CENTA) ("Central"), a market leader in the pet and garden industries, today announced financial results for its fiscal 2025 second quarter ended March 29, 2025.

This press release features multimedia. View the full release here: <u>https://www.businesswire.com/news/home/20250507708476/en/</u>

"We are pleased with our solid second-quarter results. Despite expected softer sales, our continued focus on improving productivity and execution of our Cost and Simplicity program drove margin and earnings per share growth above last year's performance," said Niko Lahanas, CEO of Central Garden & Pet. "Although a significant portion of the garden season is still ahead, and notwithstanding the uncertain macroeconomic and geopolitical environment, we are reaffirming our fiscal year outlook and remain committed to delivering on our Central to Home strategy with excellence."

All comparisons are against the second quarter of fiscal 2024.

#### Fiscal 2025 Second Quarter Financial Results

Net sales were \$834 million, a decrease of 7%.

Gross profit was \$273 million, a decrease of 2%. Gross margin expanded by 180 basis points to 32.8%, driven by productivity efforts from Central's Cost and Simplicity program.

SG&A expense was \$180 million, a decrease of 3% reflecting cost discipline across the organization. Due to lower net sales, SG&A as a percentage of net sales increased by 100 basis points to 21.6%.

Operating income was \$93 million, in line with the prior year. Operating margin expanded by 80 basis points to 11.2%. Non-GAAP operating income was \$99 million, also in line with the prior year. On a non-GAAP basis, operating margin expanded by 80 basis points to 11.8%.

Net interest expense was \$9 million compared to \$11 million.

Net income was \$64 million, an increase of 3%. Non-GAAP net income was \$68 million, also an increase of 3%.

Earnings per share were \$0.98, an increase of \$0.05. Non-GAAP Earnings per share were \$1.04, also an increase of \$0.05.

Adjusted EBITDA of \$123 million was \$1 million below the prior-year quarter.

The effective tax rate was 23.5% compared to 23.4% in the prior year.

## Pet Segment

Net sales for the Pet segment were \$454 million, a decrease of 6%, driven primarily by the timing of customer orders and promotional events that shifted sales into the first quarter and assortment rationalization and softer demand in durable pet products in the second quarter.

Pet segment operating income was \$61 million, a decrease of 3%. Operating margin expanded by 40 basis points to 13.4%. Non-GAAP operating income was \$66 million, an improvement of 5%. On a non-GAAP basis, the operating margin expanded by 150 basis points to 14.5%, driven by productivity improvements.

Pet segment adjusted EBITDA of \$75 million was \$2 million above the prior-year quarter.

## Garden Segment

Net sales for the Garden segment were \$380 million, a decrease of 10%, primarily due to customers shifting pre-season orders into the first quarter, unfavorable weather resulting in a late-breaking spring selling season and the loss of two product lines in Central's third-party distribution business.

Garden segment operating income was \$59 million, an increase of 3%. Operating margin expanded by 190 basis points to 15.5% driven by productivity efforts.

Garden segment adjusted EBITDA of \$69 million was \$4 million below the prior-year quarter.

## Liquidity and Debt

The cash and cash equivalents balance at the end of the quarter was \$517 million, an improvement of \$215 million driven by earnings and ongoing inventory reduction efforts over the last 12 months.

Cash used by operations during the quarter was \$47 million compared to \$25 million a year ago.

Total debt as of March 29, 2025, and March 30, 2024, was \$1.2 billion. The gross leverage ratio, as defined in Central's credit agreement, at the end of the second quarter, was 2.9x, in line with the prior-year quarter.

Central repurchased 1.2 million shares or \$41 million of its stock during the quarter. After the second quarter end, Central repurchased an additional 1.2 million shares or \$39 million of its stock through April 30, 2025. As of April 30, 2025, \$63 million remained available for future

stock repurchases.

## **Cost and Simplicity Program**

Central continues to achieve meaningful progress in its multi-year Cost and Simplicity program, which comprises a comprehensive suite of initiatives across procurement, manufacturing, logistics, portfolio management, and administrative expenditures. These initiatives are intended to streamline operations, enhance organizational efficiency, and drive simplification across the enterprise.

In the second quarter of fiscal 2025, Central began winding down its operations in the United Kingdom and is moving to a direct-export model to service customers in the U.K. and certain European markets. As a result, Central's Pet segment incurred \$5.3 million in initial costs, including \$4.4 million in cost of goods sold and \$0.9 million in selling, general and administrative costs, all of which was non-cash.

## Fiscal 2025 Guidance

Central continues to expect fiscal 2025 non-GAAP EPS to be \$2.20 or better. This outlook reflects an expected shift in consumer behavior amid macroeconomic and geopolitical uncertainty, challenges within the brick-and-mortar retail landscape, and the weather variability anticipated for the remainder of the fiscal year. This outlook excludes the potential impact from further changes in tariff rates, or from acquisitions, divestitures, or restructuring activities that may occur during fiscal 2025, including initiatives associated with the Cost and Simplicity program.

Central anticipates fiscal 2025 capital expenditures of approximately \$60 million.

## **Conference Call**

Central's senior management will host a conference call today at 4:30 p.m. Eastern Time (1:30 p.m. Pacific Time) to review the fiscal 2025 second quarter results and provide a general business update. The call, along with related materials, can be accessed at <a href="http://ir.central.com">http://ir.central.com</a>.

Alternatively, to listen to the call by telephone, dial (201) 689-8345 (domestic and international) entering confirmation #13751785.

## About Central Garden & Pet

Central Garden & Pet Company (NASDAQ: CENT) (NASDAQ: CENTA) understands home is central to life and has proudly nurtured happy and healthy homes for over 40 years. With fiscal 2024 net sales of \$3.2 billion, Central is on a mission to lead the future of the pet and garden industries. The Company's innovative and trusted products are dedicated to helping lawns grow greener, gardens bloom bigger, pets live healthier, and communities grow stronger. Central is home to a leading portfolio of more than 65 high-quality brands including Amdro<sup>®</sup>, Aqueon<sup>®</sup>, Cadet<sup>®</sup>, C&S<sup>®</sup>, Farnam<sup>®</sup>, Ferry-Morse<sup>®</sup>, Four Paws<sup>®</sup>, Kaytee<sup>®</sup>, Nylabone<sup>®</sup> and Pennington<sup>®</sup>, strong manufacturing and distribution capabilities, and a passionate, entrepreneurial growth culture. Central is based in Walnut Creek, California, with over 6,000 employees primarily across North America. Visit <u>www.central.com</u> to learn more.

## Safe Harbor Statement

The statements contained in this release which are not historical facts, including statements concerning productivity initiatives, the expected impact of tariffs, deflationary pressure in certain commodity businesses, an expected shift in consumer behavior and earnings guidance for fiscal 2025, are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by forward-looking statements. All forward-looking statements are based upon Central's current expectations and various assumptions. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements contained in this release including, but not limited to, the following factors:

- economic uncertainty and other adverse macroeconomic conditions, including a potential recession;
- impacts of tariffs or a trade war;
- risks associated with international sourcing, including from China;
- fluctuations in energy prices, fuel and related petrochemical costs;
- declines in consumer spending and the associated increased inventory risk;
- seasonality and fluctuations in our operating results and cash flow;
- adverse weather conditions and climate change;
- the success of our Central to Home strategy and our Cost and Simplicity program;
- fluctuations in market prices for seeds and grains and other raw materials, including the impact of significant declines in grass seed market prices on our inventory valuation;
- risks associated with new product introductions, including the risk that our new products will not produce sufficient sales to recoup our investment;
- dependence on a small number of customers for a significant portion of our business;
- consolidation trends in the retail industry;
- supply shortages in pet birds, small animals and fish;
- potential credit risk associated with certain brick and mortar retailers in the pet specialty segment;
- reductions in demand for our product categories;
- competition in our industries;
- continuing implementation of an enterprise resource planning information technology system;
- regulatory issues;
- potential environmental liabilities;
- access to and cost of additional capital;
- the impact of product recalls;
- risks associated with our acquisition strategy, including our ability to successfully integrate acquisitions and the impact of purchase accounting on our financial results;
- potential goodwill or intangible asset impairment;
- the potential for significant deficiencies or material weaknesses in internal control over financial reporting, particularly of acquired companies;
- our dependence upon our key executives;
- our ability to recruit and retain members of our management team and employees to support our businesses;
- potential costs and risks associated with actual or potential cyberattacks;
- our ability to protect our trademarks and other proprietary rights;

- litigation and product liability claims;
- the impact of new accounting regulations and the possibility our effective tax rate will increase as a result of future changes in the corporate tax rate or other tax law changes;
- potential dilution from issuance of authorized shares; and
- the voting power associated with our Class B stock.

These and other risks are described in greater detail in Central's Annual Report on Form 10-K for the fiscal year ended September 28, 2024, filed with the Securities and Exchange Commission on November 27, 2024. Central assumes no obligation to publicly update these forward-looking statements to reflect new information, future events, or any other development.

#### CENTRAL GARDEN & PET COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share amounts, unaudited)

	Ма	rch 29, 2025	M	arch 30, 2024	Se	eptember 28, 2024
ASSETS						
Current assets:						
Cash and cash equivalents	\$	516,675	\$	301,332	\$	753,550
Restricted cash		14,662		14,197		14,853
Accounts receivable (less allowance for credit losses and customer allowances of \$22,628, \$27,677 and \$21,035)		578,880		578,237		326,220
Inventories, net		824,281		914,352		757,943
Prepaid expenses and other		40,755		42,500		34,240
Total current assets		1,975,253		1,850,618		1,886,806
Plant, property and equipment, net		368,468		387,203		379,166
Goodwill		554,692		546,436		551,361
Other intangible assets, net		461,657		480,910		473,280
Operating lease right-of-use assets		208,863		170,849		205,137
Other assets		60,684		104,002		57,689
Total	\$	3,629,617	\$	3,540,018	\$	3,553,439
LIABILITIES AND EQUITY						
Current liabilities:						
Accounts payable	\$	263,712	\$	237,310	\$	212,606
Accrued expenses		275,374		267,813		245,226
Current lease liabilities		58,443		51,045		57,313
Current portion of long-term debt		122		322		239
Total current liabilities		597,651		556,490		515,384
Long-term debt		1,190,724		1,188,955		1,189,809
Long-term lease liabilities		175,581		134,723		173,086
Deferred income taxes and other long-term obligations		122,257		147,683		117,615
Equity:						
Common stock, \$0.01 par value: 10,218,481, 11,077,612 and 11,074,620 shares outstanding at March 29, 2025, March 30, 2024 and September 28, 2024		102		111		111
Class A common stock, \$0.01 par value: 52,615,383, 54,659,683 and 54,446,194 shares outstanding at March 29, 2025, March 30, 2024 and September 28, 2024		526		547		544
Class B stock, \$0.01 par value: 1,602,374 shares outstanding at March 29, 2025, March 30, 2024 and September 28, 2024		16		16		16
Additional paid-in capital		575,769		592,136		598,098
Retained earnings		969,715		920,803		959,511
Accumulated other comprehensive loss		(4,615)		(2,825)		(2,626)
Total Central Garden & Pet Company shareholders' equity		1,541,513		1,510,788	·	1,555,654
Noncontrolling interest		1,891		1,379		1,891
Total equity		1,543,404		1,512,167		1,557,545
Total	\$	3,629,617	\$	3,540,018	\$	3,553,439
			_		-	

#### CENTRAL GARDEN & PET COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts, unaudited)

	Three Months Ended					Six Months Ended			
	Ма	rch 29, 2025		March 30, 2024	Ма	rch 29, 2025	Ма	arch 30, 2024	
Net sales	\$	833,537	9	<u> </u>	\$	1,489,973	\$	1,534,623	
Cost of goods sold		560,454		621,210		1,021,191		1,076,898	
Gross profit		273,083		278,880		468,782		457,725	
Selling, general and administrative expenses		179,759		185,433		347,466		355,866	
Operating income		93,324	-	93,447		121,316		101,859	
Interest expense		(14,510)		(14,376)		(28,980)		(28,692)	
Interest income		5,152		2,903		11,892		7,512	
Other income (expense)		744		(171)		(973)		822	
Income before income taxes and noncontrolling interest		84,710		81,803		103,255		81,501	
Income tax expense		19,903		19,134		24,267		18,265	
Income including noncontrolling interest		64,807		62,669		78,988		63,236	
Net income attributable to noncontrolling interest		1,174		682		1,346		819	
Net income attributable to Central Garden & Pet Company	\$	63,633	ę	61,987	\$	77,642	\$	62,417	
Net income per share attributable to Central Garden & Pet Company:									
Basic	\$	0.99	9	6 0.94	\$	1.21	\$	0.95	
Diluted	\$	0.98	9	6 0.93	\$	1.19	\$	0.93	
Weighted average shares used in the computation of net income per share:			-						
Basic		64,140		65,638		64,346		65,526	
Diluted		64,879		66,831		65,171		66,815	

#### CENTRAL GARDEN & PET COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands, unaudited)

		Six Mont	hs E	Ended			
	Mar	ch 29, 2025		March 30, 2024			
Cash flows from operating activities:							
Net income	\$	78,988	\$	63,236			
Adjustments to reconcile net income to net cash used by operating activities:							
Depreciation and amortization		42,580		45,357			
Amortization of deferred financing costs		1,347		1,340			
Non-cash lease expense		29,987		25,753			
Stock-based compensation		9,528		8,927			
Deferred income taxes		2,525		2,673			
Other operating activities		(1,056)		1,811			
Change in assets and liabilities (excluding businesses acquired):							
Accounts receivable		(252,375)		(240,408			
Inventories		(67,654)		(59,263			
Prepaid expenses and other assets		(11,542)		(7,492			
Accounts payable		50,504		41,475			
Accrued expenses		28,416		46,785			
Other long-term obligations		2,100		673			
Operating lease liabilities		(29,043)		(25,169			
Net cash used by operating activities		(115,695)	-	(94,302			
Cash flows from investing activities:							
Additions to plant, property and equipment		(16,760)		(19,478			
Payments to acquire companies, net of cash acquired		(3,318)		(59,818			
Investments		—		(850			
Other investing activities		(125)		(140			
Net cash used in investing activities		(20,203)		(80,286			
Cash flows from financing activities:							
Repayments of long-term debt		(145)		(159			
Repurchase of common stock, including shares surrendered for tax withholding		(98,233)		(12,055			
Payment of contingent consideration liability		_		(57			
Distribution to noncontrolling interest		(1,346)		(900			
Net cash used by financing activities		(99,724)		(13,171			
		(1,444)		415			
Effect of exchange rate changes on cash, cash equivalents and restricted cash							
Net decrease in cash, cash equivalents and restricted cash		(237,066)		(187,344			
Cash, cash equivalents and restricted cash at beginning of period		768,403		502,873			
Cash, cash equivalents and restricted cash at end of period	\$	531,337	\$	315,529			
Supplemental information:							
Cash paid for interest	\$	28,976	\$	28,695			
Cash paid for income taxes	\$	13,368	\$	13,775			
Lease liabilities arising from obtaining right-of-use assets	\$	30,776	\$	24,652			

## **Use of Non-GAAP Financial Measures**

We report our financial results in accordance with GAAP. However, to supplement the financial results prepared in accordance with GAAP, we use non-GAAP financial measures including non-GAAP net income and diluted net income per share, non-GAAP operating income, and adjusted EBITDA. Management uses these non-GAAP financial measures that exclude the impact of specific items (described below) in making financial, operating and planning decisions and in evaluating our performance. Also, Management believes that these non-GAAP financial measures may be useful to investors in their assessment of our ongoing operating performance and provide additional meaningful comparisons between

current results and results in prior operating periods. While Management believes that non-GAAP measures are useful supplemental information, such adjusted results are not intended to replace our GAAP financial results and should be read in conjunction with those GAAP results.

Adjusted EBITDA is defined by us as income before income tax, net other expense, net interest expense and depreciation and amortization and stock-based compensation expense (or operating income plus depreciation and amortization expense and stock-based compensation expense). Adjusted EBITDA further excludes one-time charges related to facility closures. We present adjusted EBITDA because we believe that adjusted EBITDA is a useful supplemental measure in evaluating the cash flows and performance of our business and provides greater transparency into our results of operations. Adjusted EBITDA is used by our management to perform such evaluations. Adjusted EBITDA should not be considered in isolation or as a substitute for cash flow from operations, income from operations or other income statement measures prepared in accordance with GAAP. We believe that adjusted EBITDA is frequently used by investors, securities analysts and other interested parties in their evaluation of companies, many of which present adjusted EBITDA when reporting their results. Other companies may calculate adjusted EBITDA differently and it may not be comparable.

The reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are shown in the tables below.

Non-GAAP financial measures reflect adjustments based on the following items:

 Facility closures: we have excluded the charges related to our decision to close distribution and manufacturing facilities as they represent infrequent transactions that impact the comparability between operating periods. We believe these exclusions supplement the GAAP information with a measure that may be useful to investors in assessing the sustainability of our operating performance.

From time to time in the future, there may be other items that we may exclude if we believe that doing so is consistent with the goal of providing useful supplemental information to investors and management.

- 1. During the second quarter of fiscal 2025, we recognized incremental expense of \$5.3 million in the consolidated statement of operations, related to the decision to wind-down our operations in the U.K. and the related facility there as we move to a direct-export model.
- 2. During the second quarter of fiscal 2024, we recognized incremental expense of \$5.3 million in the consolidated statement of operations, from the closure of a manufacturing facility in Chico, California, and the consolidation of our Southeast distribution network.

#### Net Income and Diluted Net Income Per Share Reconciliation

Reconciliation			GAA	P to Non-GA	AP R	econciliatio	n	
	_	Three Mo	onths	Ended		Six Mont	ths Ended	
	N	March 29, 202	5 Ma	arch 30, 2024		larch 29, 2025		March 30, 2024
	_	(in	thou	sands, excep	t per	share amo	unt	s)
GAAP net income attributable to Central Garden & Pet Company	\$	63,633	\$	61,987	\$	77,642	\$	62,417
Facility closures	(1)(2)	5,339		5,270		5,339		5,270
Tax effect of facility closures & business exit		(1,255)	)	(1,233)		(1,255)		(1,233)
Non-GAAP net income attributable to Central Garden & Pet Company	\$	67,717	\$	66,024	\$	81,726	\$	66,454
GAAP diluted net income per share	\$	0.98	\$	0.93	\$	1.19	\$	0.93
Non-GAAP diluted net income per share	\$	5 1.04	\$	0.99	\$	1.25	\$	0.99
Shares used in GAAP and non-GAAP diluted net earnings per share calculation		64,879		66,831		65,171		66,815
Operating Income Reconciliation		GAA	AP to	Non-GAAP R	lecor	nciliation		
	Three M	Nonths Ended 2025	Mar		Mon	ths Ended	Mai	rch 29, 2025
	GAAP	Facility	Nor			Facility	(1)	Non-GAAP

	GAAP	closure <sup>(1)</sup>	Non-GAAP	GAAP	closure <sup>(1)</sup>	Non-GAAP
			(in tho	usands)		
Net sales	\$ 833,537	\$ —	\$ 833,537	\$1,489,973	\$ —	\$1,489,973
Cost of goods sold and occupancy	560,454	4,413	556,041	1,021,191	4,413	1,016,778
Gross profit	\$ 273,083	\$ (4,413	)\$ 277,496	\$ 468,782	\$ (4,413)	\$ 473,195
Selling, general and administrative expenses	179,759	926	178,833	347,466	926	346,540
Income from operations	\$ 93,324	\$ (5,339	)\$ 98,663	\$ 121,316	\$ (5,339)	\$ 126,655
Gross margin	32.8%	6	33.3%	31.5%	6	31.8%
Operating margin	11.2%	6	11.8%	8.1%	6	8.5%

GAAP to Non-GAAP Reconciliation

#### Operating margin

#### **Operating Income Reconciliation**

	Three Months Ended March 30, 2024Six Months Ended March 30, 202
	Facility Facility
	GAAP closures <sup>(2)</sup> Non-GAAP GAAP closures <sup>(2)</sup> Non-GAA
	(in thousands)
Net sales	\$ 900,090  \$           \$ 900,090  \$1,534,623  \$         \$1,534,623
Cost of goods sold and occupancy	621,210 2,527 618,683 1,076,898 2,527 1,074,371
Gross profit	\$ 278,880 \$ (2,527)\$ 281,407 \$ 457,725 \$ (2,527)\$ 460,252
Selling, general and administrative expenses	185,433 2,743 182,690 355,866 2,743 353,123
Income from operations	\$ 93,447 \$ (5,270) \$ 98,717 \$ 101,859 \$ (5,270) \$ 107,129
Gross margin	<u>31.0%</u> <u>31.3%</u> <u>29.8%</u> <u>30.0</u>
Operating margin	10.4% 11.0% 6.6% 7.0

Operating margin

Pet Segment Operating	Income Reconciliation
-----------------------	-----------------------

Pet Segment Operating Income Reconciliation	GAAP to Non-GAAP Reconciliation										
	_	Three Mor	Six Months Ended								
	Ma							arch 30, 2024			
	_			(in thou	ısa	nds)					
GAAP operating income	\$	60,614	\$	62,659	\$	111,871	\$	106,047			
Facility closure	(1)	5,339		—		5,339		—			
Non-GAAP operating income	\$	65,953	\$	62,659	\$	117,210	\$	106,047			
GAAP operating margin		13.4%		13.0%		12.7%		11.9%			
Non-GAAP operating margin		14.5%		13.0%		13.3%		11.9%			

Garden Segment Operating Income Reconciliation	GAAP to Non-GAAP Reconciliation										
		Three Mor	nths E		nded						
	Mar	ch 29, 2025	Mar	ch 30, 2024	Mar	rch 29, 2025	Mar	ch 30, 2024			
				(in thou	Isan	ds)					
GAAP operating income	\$	58,731	\$	57,066	\$	61,154	\$	48,180			
Facility closure	(2)	—		5,270		—		5,270			
Non-GAAP operating income	\$	58,731	\$	62,336	\$	61,154	\$	53,450			
GAAP operating margin		15.5%		13.6%		10.0%		7.5%			
Non-GAAP operating margin		15.5%		14.8%		10.0%		8.3%			

Adjusted EBITDA Reconciliation GAAP to Non-GAAP Reconciliation								
		Three Months Ended March 29, 2025						
		Pet		Garden	C	orporate		Total
				(in thou	isand	s)		
Net income attributable to Central Garden & Pet Company	\$	—	\$	—	\$	—	\$	63,633
Interest expense, net		—		—		_		9,358
Other income		_		—		_		(744)
Income tax expense		—		—		_		19,903
Net income attributable to noncontrolling interest		_				_		1,174
Income (loss) from operations		60,614		58,731		(26,021)		93,324
Depreciation & amortization		9,498		10,443		705		20,646
Noncash stock-based compensation		_		—		4,018		4,018
Facility closure	(1)	5,339		_		—		5,339
Adjusted EBITDA	\$	75,451	\$	69,174	\$	(21,298)	\$	123,327

#### Adjusted EBITDA Reconciliation

Adjusted EBITDA Reconciliation		GAAP to Non-GAAP Reconciliation									
	Three Months Ended March 30, 2024										
		Pet		Garden	С	orporate		Total			
				(in thou	isand	ls)					
Net income attributable to Central Garden & Pet Company	\$	—	\$	—	\$		\$	61,987			
Interest expense, net		—		—		—		11,473			
Other expense		—		—		_		171			
Income tax expense		—		—		—		19,134			
Net income attributable to noncontrolling interest		_		_		_		682			
Income (loss) from operations		62,659		57,066		(26,278)		93,447			
Depreciation & amortization		11,124		11,014		674		22,812			
Noncash stock-based compensation		—		—		2,907		2,907			
Facility closures	(2)	_		5,270		_		5,270			
Adjusted EBITDA	\$	73,783	\$	73,350	\$	(22,697)	\$	124,436			

Adjusted EBITDA Reconciliation	GAAP to Non-GAAP Reconciliation Six Months Ended March 29, 2025								
	Pet		Garden		Corporate		Total		
		(in thou			sands	i)			
Net income attributable to Central Garden & Pet Company	\$	—	\$	—	\$	— \$	77,642		
Interest expense, net		—		—		—	17,088		
Other expense		—		—		—	973		
Income tax expense		—		—		—	24,267		
Net income attributable to noncontrolling interest		_		_			1,346		
Income (loss) from operations		111,871		61,154		(51,709)	121,316		
Depreciation & amortization		19,578		21,574		1,428	42,580		
Noncash stock-based compensation		—		—		9,528	9,528		
Facility closure	(1)	5,339		—		—	5,339		
Adjusted EBITDA	\$	136,788	\$	82,728	\$	(40,753) \$	178,763		

Adjusted EBITDA Reconciliation	GAAP to Non-GAAP Reconciliation Six Months Ended March 30, 2024								
	Pet			Garden	Corporate			Total	
		(in thousands)							
Net income attributable to Central Garden & Pet Company	\$	—	\$	—	\$	_	\$	62,417	
Interest expense, net		—		—				21,180	
Other income		—		—		_		(822)	
Income tax expense		—		—		—		18,265	
Net income attributable to noncontrolling interest		—		_		—		819	
Income (loss) from operations		106,047		48,180		(52,368)		101,859	
Depreciation & amortization		21,922		22,020		1,415		45,357	
Noncash stock-based compensation		—		—		8,927		8,927	
Facility closures	(2)	—		5,270		—		5,270	
Adjusted EBITDA	\$	127,969	\$	75,470	\$	(42,026)	\$	161,413	

View source version on businesswire.com: https://www.businesswire.com/news/home/20250507708476/en/

# Investor & Media Contact

Friederike Edelmann VP, Investor Relations & Corporate Sustainability (925) 412-6726 fedelmann@central.com

Source: Central Garden & Pet Company