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Sonim Technologies Announces \$17 Million Additional Tablet Order

New orders plus new rugged phone devices expected to drive sequential growth in fourth quarter

San Diego, California--(Newsfile Corp. - November 30, 2022) -[Sonim Technologies](#) (NASDAQ: SONM) today announced an additional customer purchase order for \$17 million in tablet products designed by Sonim and assembled via an ODM relationship. Sonim expects to ship the newest purchase order starting from the fourth quarter and into 2023, driving sequential revenue growth over the third quarter of 2022.

The latest tablet order follows \$13.9 million in tablet orders delivered in the third quarter. The new device revenue streams exemplify Sonim's strategy to expand into the broader consumer durable and industrial equipment market by leveraging its engineering expertise, rugged heritage and ODM capabilities.

Additionally, Sonim has announced availability of its new XP10 5G Android smartphone device, completing the refresh of its rugged mobile devices lineup sold by North American Tier One carrier partners.

"We continue to execute on the new management team's strategy to deliver purpose built mobile devices to our carrier partners while entering large and underserved markets adjacent to our core rugged capabilities," said Sonim CEO Peter Liu. "Additionally, with the recently announced launch of our XP10 rugged 5G smartphone, our core rugged mobile device family is fully refreshed and available for North American carrier partners. We believe Sonim is now well positioned to further grow revenue across an exciting opportunity set of legacy rugged and new core industrial and consumer durable applications as we move steadily toward our goal of profitable operations."

The ODM-built tablet features an eight-inch display with 4G LTE connectivity running on a Qualcomm Snapdragon chipset. The tablet targets both enterprise and consumer applications, including service and education applications. The new tablet project is not expected to represent inventory risk for Sonim, as the tablets are built to customer purchase orders.

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About Sonim Technologies, Inc.

Sonim Technologies is a leading U.S. provider of ultra-rugged, rugged and consumer durable mobile devices designed to provide extra protection for users that demand more durability in their work and everyday lives. We currently sell our ruggedized mobility

solutions to several of the largest wireless carriers in the United States - including AT&T, T-Mobile and Verizon - as well as the three largest wireless carriers in Canada - Bell, Rogers and Telus Mobility. Our ruggedized phones and accessories are also sold through distributors in North America and Europe. Sonim devices and accessories connect users with voice, data, workflow and lifestyle applications that enhance the user experience while providing an extra level of protection. For more information, visit www.sonimtech.com.

Important Cautions Regarding Forward-Looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements relate to, among other things, the projected revenue growth and the strategic expansion plans of Sonim. These forward-looking statements are based on Sonim's current expectations, estimates and projections about its business and industry, management's beliefs and certain assumptions made by Sonim, all of which are subject to change. Forward-looking statements generally can be identified by the use of forward-looking terminology such as, "future," "believe," "expect," "may," "will," "intend," "estimate," "continue," or similar expressions or the negative of those terms or expressions. Such statements involve risks and uncertainties, which could cause actual results to vary materially from those expressed in or indicated by the forward-looking statements. Factors that may cause actual results to differ materially include, but are not limited to, the following: Sonim's ability to continue as a going concern and improve its liquidity and financial position; Sonim's exploration of strategic or financial alternatives may not result in any transaction or alternative that enhances value; risks related to Sonim's ability to comply with the continued listing standards of the Nasdaq Stock Market and the potential delisting of Sonim's common stock; Sonim's ability to continue to develop solutions to address user needs effectively, including its next generation products; anticipated sales levels of both new and legacy products; Sonim's reliance on its channel partners to generate a substantial majority of its revenues; the limited operating history in Sonim's markets; Sonim's ongoing restructuring and transformation of its business; the variation of Sonim's quarterly results; the lengthy customization and certification processes for Sonim's wireless carries customers; the impact of the COVID-19 pandemic; and the ongoing Securities and Exchange Commission investigation on Sonim's business, as well as the other risk factors described under "Risk Factors" included in Sonim's most recent Annual Report on Form 10-K and any subsequent quarterly filings on Form 10-Q filed with the Securities and Exchange Commission (available at www.sec.gov). Sonim cautions you not to place undue reliance on forward-looking statements, which speak only as of the date hereof. Sonim assumes no obligation to update any forward-looking statements in order to reflect events or circumstances that may arise after the date of this release, except as required by law.

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