

## BBSI Announces Second Quarter 2006 Operating Results and Financial Guidance for 3Q06

VANCOUVER, Wash.--(BUSINESS WIRE)--July 26, 2006--Barrett Business Services, Inc. (Nasdaq:BBSI) reported today net income of \$4,188,000 for the second quarter ended June 30, 2006, an improvement of \$1,283,000 or 44.2% over net income of \$2,905,000 for the second quarter of 2005. Diluted earnings per share for the 2006 second quarter were \$.36, as compared to diluted earnings per share of \$.31 for the same quarter a year ago.

Net revenues for the second quarter ended June 30, 2006 totaled

64.7 million, an increase of approximately 5.1 million or 8.6% over

the \$59.6 million for the same quarter in 2005.

	(Unaudited)		(Unaudited)	
(\$ in thousands)	Second Quarter Ended		Six Months Ended	
	June 30,		June 30,	
Results of Operations	2006	2005	2006	2005
Revenues:				
Staffing services	\$ 30,567	\$35,637	\$ 57 <b>,</b> 228	\$ 64 <b>,</b> 179
Professional employer				
service fees	34,088	23,994	65 <b>,</b> 712	44,696
Total revenues	64 <b>,</b> 655	59,631	122,940	108,875

Direct payroll costs	22,831	26,598	42,682	47,615
Payroll taxes and				
benefits	20,437	15,303	43,274	31,000
Workers' compensation	7,198	6,295	13,752	11,701
Total cost of revenues			99,708	
Gross margin	14,189		23,232	
Selling, general and	,	,	-, -	-,
administrative expenses	7,882	6 <b>,</b> 251	15,102	11,721
Depreciation and				
amortization	329	217	630	453
Income from operations	5,978	4,967	7,500	6,385
Other income, net	670	(205)	1,302	(97)
Income before taxes	6,648	4,762	8,802	6,288
Provision for income taxes				
Net income			\$ 5,545	
Basic earnings per share	\$.37	\$.33	\$.50	\$.44
Weighted average basic				
shares outstanding	11,203	8,717	11,140	8,681
			=======	
Diluted earnings per share			\$ .48 =======	
Weighted average diluted				
shares outstanding	11,683	9,398	11,672	9,375

The Company reports its PEO revenues on a net basis because it is not the primary obligor for the services provided by the Company's PEO

clients to their customers. The gross revenues and cost of revenues information below, although not in accordance with generally accepted accounting principles ("GAAP"), is presented for comparison purposes and because management believes such information is more informative as to the level of the Company's business activity and more useful in managing its operations.

	(Unaudited)		(Unaudited)	
			Six Months Ended June 30,	
(in thousands)				
	2006	2005	2006	2005
Revenues:				
Staffing services	\$ 30,567	\$ 35 <b>,</b> 637	\$ 57 <b>,</b> 228	\$ 64,179
Professional employer				
services	226,845	147,945	435,519	276,496
Total revenues	257,412	183 <b>,</b> 582	492,747	340,675
Cost of revenues:				
Direct payroll costs	214,247	148,927	410,212	276,324
Payroll taxes and				
benefits	20,437	15,303	43,274	31,000
Workers' compensation	8,539	7,917	16,029	14,792
Total cost of revenues	243,223	172,147	469,515	322,116
Gross margin	\$ 14,189	\$ 11 <b>,</b> 435	\$ 23 <b>,</b> 232	\$ 18,559

Gross revenues of \$257.4 million for the second quarter ended June

30, 2006 rose 40.2% over the similar period in 2005. For the six

months ended June 30, 2006, gross revenues of \$492.7 million increased

44.6% over the comparable period in 2005.

A reconciliation of non-GAAP gross revenues to net revenues is as

## follows:

For the second quarters ended June 30, 2006 and 2005 (in thousands):

## (Unaudited)

Three Months Ended June 30,

\_\_\_\_\_ (in Gross Revenue Net Revenue thousands) Reporting Method Reclassification Reporting Method 2006 2005 2006 2005 2006 2005 \_\_\_\_\_ \_\_\_\_\_ Revenues: Staffing services \$ 30,567 \$ 35,637 \$ - \$ - \$30,567 \$35,637 Professional employer services 226,845 147,945 (192,757) (123,951) 34,088 23,994 \_\_\_\_\_ \_\_\_\_\_ Total revenues \$257,412 \$183,582 \$(192,757) \$(123,951) \$64,655 \$59,631 \_\_\_\_\_ Cost of revenues: \$243,223 \$172,147 \$(192,757) \$(123,951) \$50,466 \$48,196 \_\_\_\_\_ For the six months ended June 30, 2006 and 2005 (in thousands): (Unaudited) Six Months Ended June 30, \_\_\_\_\_ \_\_\_\_\_

(in

thousands)	Reporting	_	Reclassif		-	-
	2006		2006			
Revenues:						
Staffing						
services	\$ 57,228	\$ 64 <b>,</b> 179	\$ -	\$ –	\$ 57 <b>,</b> 228	\$ 64 <b>,</b> 179
Profess-						
ional						
employer						
services	435 <b>,</b> 519	276,496	(369,807)	(231,800)	65 <b>,</b> 712	44,696
Total						
revenues	\$492 <b>,</b> 747	\$340 <b>,</b> 675	\$(369,807)	\$(231,800)	\$122 <b>,</b> 940	\$108 <b>,</b> 875
	======	=======	=======	=======	=======	======
Cost of						
revenues:	\$469 <b>,</b> 515	\$322,116	\$(369,807)	\$(231,800)	\$ 99,708	\$ 90,316
						======

William W. Sherertz, President and Chief Executive Officer,

Marketable securities

commented that: "The Company continues to effectively execute its business plan and we look forward to a strong second half of the year."

The following summarizes the unaudited consolidated balance sheets at June 30, 2006 and December 31, 2005.

	June 30,	Dec. 31,
(\$ in thousands)	2006	2005
Assets		
Current assets:		
Cash and cash equivalents	\$ 57,604	\$ 61,361

3,545 3,548

Trade accounts receivable, net	33,023	26,328
Prepaid expenses and other	4,538	2,514
Deferred income taxes	6,171	5,864
Workers' compensation receivables for insured		
claims	242	242
Total current assets	105,123	99 <b>,</b> 857
Marketable securities	401	396
Goodwill, net	26,536	22,516
Intangibles, net	89	5
Property, equipment and software, net	13,633	13,071
Restricted marketable securities and workers'		
compensation deposits	2,347	2,041
Deferred income taxes	141	341
Other assets	3,054	1,528
Workers' compensation receivables for insured		
claims		4,546
	\$155,761	\$144,301
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 1,811	\$ 1,366
Accrued payroll, payroll taxes and related		
benefits	32,924	28,650
Other accrued liabilities	1 <b>,</b> 957	360
Workers' compensation claims liabilities	4,796	5,729
Workers' compensation claims liabilities for		
insured claims	242	242
Safety incentives liabilities	7,864	7,687
Current portion of long-term debt	-	348

Total current liabilities	49,594	44,382
Long-term debt, net of current portion	-	1,094
Customer deposits	794	663
Long-term workers' compensation claims liabilities	8,179	8,532
Long-term workers' compensation liabilities for		
insured claims	2,757	2,866
Deferred gain on sale and leaseback	854	914
Stockholders' equity	93,583	85,850
	\$155 <b>,</b> 761	\$144,301

## Outlook for Third Quarter 2006

The Company also disclosed today limited financial guidance with respect to its operating results for the third guarter ending September 30, 2006. The Company expects gross revenues for the third quarter of 2006 to range from \$273 million to \$278 million, an increase of approximately 30% over the third quarter of 2005, and anticipates diluted earnings per share for the third guarter of 2006 to range from \$.47 to \$.49 per share, as compared to \$.40 per share for the same period a year ago. Management expectations for diluted earnings per share for the third quarter of 2006 equate to increases over the third guarter of 2005 of approximately 30% in net income and approximately 20% in diluted earnings per share. The percentage increase is lower on a per share basis because the dilutive effect of the late July 2005 follow-on equity offering only applied to approximately two months of the 2005 third guarter. A reconciliation of estimated gross revenues to estimated GAAP net revenues for the third quarter of 2006 is not included because PEO revenues and cost of PEO revenues for the period are not reasonably estimable.

On July 27, 2006, at 9:00 a.m. Pacific time, William W. Sherertz and Michael D. Mulholland will host an investor telephone conference call to discuss second quarter 2006 operating results. To participate in the call, dial 877-356-3717. The call identification number is 3113032. The conference call will also be webcast live at www.barrettbusiness.com. To access the webcast, click on the Investor Relations section of the Web site and select Webcast. A replay of the call will be available beginning Thursday, July 27, 2006, at 12:00 p.m. PT and ending on August 3, 2006. To listen to the recording, dial 800-642-1687 and enter conference identification code 3113032. BBSI provides a comprehensive range of human resource management solutions to large and small companies throughout many regions of the United States.

Statements in this release about future events or performance, including earnings expectations for the third quarter of 2006, are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future results include economic conditions in the Company's service areas, the effect of changes in the Company's mix of services on gross margin, the Company's ability to successfully integrate acquired businesses with its existing operations, future workers' compensation claims experience, the effect of changes in the workers' compensation regulatory environment in one or more of our primary markets, collectibility of accounts receivable, and the use of net proceeds of approximately \$33 million and other effects of the Company's 2005 follow-on equity offering, among others. Other important factors that may affect the Company's future prospects are described in the Company's 2005 Annual Report on Form 10-K. Although forward-looking statements help to provide complete information about the Company, readers should keep in mind that forward-looking statements may be less reliable than historical information. The Company undertakes no obligation to update or revise forward-looking statements in this release to reflect events or changes in circumstances that occur after the date of this release. CONTACT: Barrett Business Services, Inc. William W. Sherertz, 360-828-0700

SOURCE: Barrett Business Services, Inc.