

Barrett Business Services, Inc. Announces Fourth Quarter 2001 Operating Results and Schedules Investor Conference Call to Discuss Operating Results

PORTLAND, Ore., Feb. 6 /PRNewswire-FirstCall/ --

Barrett Business Services, Inc. (Nasdaq: BBSI) reported today a net loss of \$432,000 for the fourth quarter ended December 31, 2001, as compared to net income of \$63,000 for the fourth quarter of 2000. The net loss for the 2001 fourth quarter included a \$600,000 pre-tax charge for anticipated future increases in the cost of existing workers' compensation claims, as recommended by the Company's external actuaries and independent accountants. Basic and diluted net loss per share for the 2001 fourth quarter were \$.07, as compared to basic and diluted earnings per share of \$.01 for the 2000 fourth quarter. Cash flow per share (defined as net (loss) income plus depreciation and amortization divided by weighted average diluted shares outstanding) for the 2001 fourth quarter totaled a positive \$.06, as compared to a positive \$.13 for the same quarter a year ago. Net loss for the year ended December 31, 2001 amounted to \$585,000. Basic and diluted net loss per share for 2001 were \$.09. Cash flow per share for 2001 was a positive \$.43 as compared to a positive \$.73 for 2000.

Revenues for the fourth quarter ended December 31, 2001 totaled \$50.7 million, a decrease of \$17.4 million or 25.6% from the \$68.1 million for the same quarter in 2000. Revenues for 2001 totaled \$216.7 million, a decline of \$105.8 million or 32.8% from 2000. William W. Sherertz, President and Chief Executive Officer, commented that: "2001 and particularly the fourth quarter were difficult from a workers' compensation expense standpoint. Internally, we are very focused on reducing the operational issues which have contributed to these trends. We take pride in effectively managing this dynamic operating cost for the benefit of all our customers. In spite of a tough economic climate, we are pleased that we have continued to balance SG&A expenses with our revenues and gross margin, so as to continue to generate relatively strong cash flow from operations. In response to our ongoing challenge to maintain revenues, especially in Northern California and Portland, we have added talented new management in these regions."

	(Unaudited)		(Unaudited)		
	Fourth Quarter Ended		Year	Year Ended	
	December 31,		December 31,		
Results of Operations	2001	2000	2001	2000	
(in thousands, except per s	share amo	unts)			
Revenues:					
Staffing services	\$28,351	\$39,154	\$123,110	\$188 , 500	
Professional employer					
services	22,326	28,944	93 , 553	133,966	
Total revenues	50 , 677	68,098	216,663	322,466	
Cost of revenues:					
Direct payroll costs	39,368	52,991	168,022	251,015	
Payroll taxes and benefits	3,841	5,219	17 , 635	27,007	
Workers' compensation	3,077	3,378	10,121	12,639	
Total cost of revenues	46,286	61,588	195 , 778	290,661	
Gross margin	4,391	6,510	20,885	31,805	
Selling, general and					
administrative expenses	4,318	5,506	18,587	24,583	
Depreciation and amortizatio	on 808	819	3,277	3,192	
(Loss) income from operation	ns (735)	185	(979)	4,030	

Other income (expense), net	6	(78)	(17)	(483)		
(Loss) income before taxes	(729)	107	(996)	3,547		
(Benefit from) provision						
for income taxes	(297)	44	(411)	1,446		
Net (loss) income	\$(432)	\$63	\$(585)	\$2,101		
Basic (loss) earnings						
per share	\$(.07)	\$.01	\$(.09)	\$.29		
Weighted average basic						
shares outstanding	5,969	6,838	6,193	7,237		
Diluted (loss) earnings						
per share	\$(.07)	\$.01	\$(.09)	\$.29		
Weighted average diluted						
shares outstanding	5,969	6,864	6,193	7,277		
Cash flow per share	\$.06	\$.13	\$.43	\$.73		
The following summarizes the unaudited balance sheets at						
December 31, 2001 and Decem	nber 31, 200	0.				
			December	31,		
(\$ in thou	isands)	:	December 2001	[•] 31, 2000		
(\$ in thou Assets		:				
		:				
Assets						
Assets Current assets:	5	\$.	2001	2000		
Assets Current assets: Cash and cash equivalents	5	\$. 1	2001 1,142	2000 \$516		
Assets Current assets: Cash and cash equivalents Trade accounts receivable,	5	\$ 1.	2001 1,142 3,910	2000 \$516 20,660		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other	5	\$ 1	2001 1,142 3,910 1,316	2000 \$516 20,660 1,222		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets	5	\$; 1 ; ; 1	2001 1,142 3,910 1,316 2,515	2000 \$516 20,660 1,222 2,702		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets	net	\$. 1. 	2001 1,142 3,910 1,316 2,515 8,883	2000 \$516 20,660 1,222 2,702 25,100		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets Intangibles, net	net	\$. 1.	2001 1,142 3,910 1,316 2,515 8,883 8,878	2000 \$516 20,660 1,222 2,702 25,100 20,982		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets Intangibles, net Property, equipment and soft	net	\$. 1.	2001 1,142 3,910 1,316 2,515 8,883 8,878	2000 \$516 20,660 1,222 2,702 25,100 20,982		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets Intangibles, net Property, equipment and soft Restricted marketable securi	net tware, net	\$. 1.	2001 1,142 3,910 1,316 2,515 8,883 8,878 6,084	2000 \$516 20,660 1,222 2,702 25,100 20,982 7,177		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets Intangibles, net Property, equipment and soft Restricted marketable securit compensation deposits	net tware, net	\$. 1. 1. 1. 1. orkers'	2001 1,142 3,910 1,316 2,515 8,883 8,878 6,084 4,139	2000 \$516 20,660 1,222 2,702 25,100 20,982 7,177 4,254		
Assets Current assets: Cash and cash equivalents Trade accounts receivable, Prepaid expenses and other Deferred tax assets Total current assets Intangibles, net Property, equipment and soft Restricted marketable securit compensation deposits	net tware, net	\$. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	2001 1,142 3,910 1,316 2,515 8,883 8,878 6,084 4,139 1,286	2000 \$516 20,660 1,222 2,702 25,100 20,982 7,177 4,254 1,386		

\$51,811 \$61,112

Liabilities and Stockholders' Equity Current liabilities: Current portion of long-term debt \$508 \$ 2,939 3,424 2,628 Line of credit payable 1,013 Accounts payable 686 Accrued payroll, payroll taxes and related benefits 5,539 7,893 Workers' compensation claim and safety incentive liabilities 5,735 5,274 Other accrued liabilities 319 1,622 Total current liabilities 16,211 21,369 Long-term debt, net of current portion 347 1,508 Customer deposits 520 614 Long-term workers' compensation liabilities 665 682 2,071 2,022 Other long-term liabilities 31,997 34,917 Stockholders' equity \$51,811 \$61,112

On Friday, February 8, 2002, at 9:00 a.m. Pacific Time,

William W. Sherertz will host an investor telephone conference call to discuss fourth quarter 2001 operating results. To participate in the call, dial 800-399-3080 shortly before 9:00 a.m. Pacific Time on February 8, 2002. A recording of the call will be available beginning Friday, February 8, 2002 at 12 noon and ending Friday, February 15, 2002 at 12 noon. To listen to the recording, dial 800-642-1687 and enter conference identification code 3201527. Barrett Business Services, Inc. is a human resource management company with offices in ten states which serve customers in approximately 15 states. Statements in this release about future events or performance are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future

results include economic conditions in the Company's service areas, the effect

of changes in the Company's mix of services on gross margin, and future

workers' compensation claims experience, among others. Although

forward-looking statements help to provide complete information about the

Company, readers should keep in mind that forward-looking statements may be

less reliable than historical information.

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