May 13, 2025

QuickLogic Reports Fiscal First Quarter 2025 Financial Results

SAN JOSE, Calif., May 13, 2025 /PRNewswire/ -- QuickLogic Corporation (NASDAQ: QUIK) ("QuickLogic" or the "Company"), a developer of embedded FPGA (eFPGA) IP, ruggedized FPGAs and Endpoint AI solutions, today announced its financial results for the fiscal first quarter that ended March 30, 2025.

Recent Highlights

- Delivered design-specific eFPGA Hard IP for Intel 18A customer Test Chip
- Announced eFPGA integration into Faraday Technology Corporation's FlashKit™-22RRAM SoC Development Platform
- Awarded $1.4 million Incremental Funding Modification (IFM) for its Strategic Radiation Hardened Program
- Extended $20 million credit facility maturity date from December 31, 2025 to December 31, 2026 for enhanced operational flexibility

"Following significant investments during the last year, we developed and in April, delivered design-specific eFPGA Hard IP for a customer's Test Chip, on Intel 18A," said Brian Faith, CEO of QuickLogic. "We believe that being the first, and currently, only company to offer eFPGA Hard IP for Intel 18A puts us in a very strong position to capitalize on the increasing interest from United States Military, Aerospace, and Government ("USMAG") and commercial companies initiating new designs on Intel 18A technology. With this, the new Faraday Technologies FlashKit™ Development Platform in the market, and several contracts charted for Storefront, we believe our business model is building momentum."

Fiscal First Quarter 2025 Financial Results

Total revenue from continuing operations for the first quarter of fiscal 2025 was $4.3 million, a decrease of 23.7% compared with the first quarter of 2024 and a decrease of 23.8% compared with the fourth quarter of 2024.

New product revenue from continuing operations was approximately $3.7 million in the first quarter of 2025, a decrease of $0.8 million, or 17.4%, compared with the first quarter of 2024 and a decrease of $0.9 million, or 19.1%, compared with the fourth quarter of 2024. The decreases in total revenue and new product revenue from continuing operations from the same period a year ago were mostly due to the timing of awards for certain large eFPGA IP contracts.

Mature product revenue from continuing operations was $0.6 million in the first quarter of 2025. This compares to $1.1 million in the first quarter of 2024 and $1.0 million in the fourth quarter of 2024.

First quarter 2025 GAAP gross margin from continuing operations was 43.4% compared with 67.1% in the first quarter of 2024 and 62.7% in the fourth quarter of 2024.

First quarter 2025 non-GAAP gross margin from continuing operations was 45.6% compared with 72.4% in the first quarter of 2024 and 65.8% in the fourth quarter of 2024.

First quarter 2025 GAAP operating expenses from continuing operations were $3.9 million compared with $3.7 million in the first quarter of 2024 and $3.5 million in the fourth quarter of 2024.

First quarter 2025 non-GAAP operating expenses from continuing operations were $3.0 million compared with $2.5 million in the first quarter of 2024 and $2.8 million in the fourth quarter of 2024.

First quarter 2025 GAAP net loss was ($2.2 million), or ($0.14) per share, compared with net income of $0.1 million, or $0.01 per share, in the first quarter of 2024, and a net loss of ($0.3 million), or ($0.02) per share, in the fourth quarter of 2024.

First quarter 2025 non-GAAP net loss was ($1.1 million), or ($0.07) per share, compared with net income of $1.7 million, or $0.12 per share, in the first quarter of 2024, and a net income of $0.6 million, or $0.04 per share, in the fourth quarter of 2024.

Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Time / 5:30 p.m. Eastern Time today, May 13, 2025, to discuss its current financial results. The conference call will be webcast on QuickLogic's IR Site Events Page at https://ir.quicklogic.com/ir-calendar. To join the live conference, you may dial (877) 407-0792 and international participants should dial (201) 689-8263 by 2:20 p.m. Pacific Time. No Passcode is needed to join the conference call. A recording of the call will be available approximately one hour after completion. To access the recording, please call (844) 512-2921 and reference the passcode 13753277.

The call recording, which can be accessed by phone, will be archived through May 20, 2025, and the webcast will be available for 12 months on the Company's website.

About QuickLogic

QuickLogic is a fabless semiconductor company specializing in embedded FPGA (eFPGA) Hard IP, discrete FPGAs, and endpoint AI solutions. QuickLogic's unique approach combines cutting-edge technology with open-source tools to deliver highly customizable low-power solutions for aerospace and defense, industrial, computing, and consumer markets. For more information, visit https://www.quicklogic.com.

QuickLogic uses its website (www.quicklogic.com), the company blog (https://www.quicklogic.com/blog/), corporate Twitter account (@QuickLogic_Corp), Facebook page (https://www.facebook.com/QuickLogic), and LinkedIn page (https://www.linkedin.com/company/13512/) as channels of distribution of information about

its products, its planned financial and other announcements, its attendance at upcoming investor and industry conferences, and other matters. Such information may be deemed material information, and QuickLogic may use these channels to comply with its disclosure obligations under Regulation FD. Therefore, investors should monitor the Company's website and its social media accounts in addition to following the Company's press releases, SEC filings, public conference calls, and webcasts.

Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with United States Generally Accepted Accounting Principles, or U.S. GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes certain charges related to stock-based compensation, in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner like how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses, and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods and serve as a basis for the allocation of the Company's resources, management of operations and the measurement of profit-dependent cash, and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures and may not be calculated in the same manner as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related U.S. GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable U.S. GAAP financial measures.

Forward Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, without limitation, statements regarding our future profitability and cash flows, expectations regarding our future business and statements regarding the timing, milestones, and payments related to our government contracts, and statements regarding our ability to successfully exit SensiML, and actual results may differ due to a variety of factors including: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis;

our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; general economic conditions; political events, international trade disputes, natural disasters and other business interruptions that could disrupt supply or delivery of, or demand for, the Company's products; and changes in tax rates and exposure to additional tax liabilities. These and other potential factors and uncertainties that could cause actual results to differ materially from the results contemplated or implied are described in more detail in the Company's public reports filed with the U.S. Securities and Exchange Commission (the "SEC"), including the risks discussed in the "Risk Factors" section in the Company's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases, which are available on the Company's Investor Relations website at http://ir.quicklogic.com/, and on the SEC website at www.sec.gov/. In addition, please note that the date of this press release is May 13, 2025, and any forward-looking statements contained herein are based on management's current expectations and assumptions that we believe to be reasonable as of this date. We are not obliged to update these statements due to latest information or future events.

QuickLogic and logo are registered trademarks of QuickLogic. All other trademarks are the property of their respective holders and should be treated as such.

CODE: QUIK-E

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QUICKLOGIC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share amounts)
(Unaudited)

	Three Months Ended		
	March 30, 2025	March 31, 2024	December 29, 2024
Revenue	$ 4,325	$ 5,669	$ 5,677
Cost of revenue	2,448	1,865	2,119
Gross profit	1,877	3,804	3,558
Operating expenses:			
Research and development	1,268	1,321	1,514
Selling, general and administrative	2,536	2,351	2,028
Restructuring costs	54	—	—
Total operating expense	3,858	3,672	3,542
Operating income (loss)	(1,981)	132	16
Interest expense	(97)	(69)	(111)
Interest and other (expense) income, net	(7)	17	29
Income (loss) before income taxes	(2,085)	80	(66)
(Benefit from) provision for income taxes	5	7	(11)
Net income (loss) from continuing operations	(2,090)	73	(55)
Net income (loss) from discontinued operations, net of taxes and inclusive of $87 in restructuring costs for the three months ended March 30, 2025	(101)	35	(250)
Net income (loss)	$ (2,191)	$ 108	$ (305)
Net income (loss) from continuing operations per share:			
Basic	$ (0.14)	$ 0.01	$ 0.00
Diluted	$ (0.14)	$ 0.01	$ 0.00
Net income (loss) per share:			
Basic	$ (0.14)	$ 0.01	$ (0.02)
Diluted	$ (0.14)	$ 0.01	$ (0.02)
Weighted average shares outstanding:			
Basic	15,290	14,177	14,869
Diluted	15,290	14,545	14,869

Note: Net income (loss) equals total comprehensive income (loss) for all periods presented. Additionally, the Company notes that income taxes related to discontinued operations were immaterial in nature for the periods presented and as such, only net income (loss) from discontinued operations was reported herein.

QUICKLOGIC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)
(Unaudited)

	March 30, 2025	December 29, 2024
ASSETS		
Current assets:		
Cash, cash equivalents and restricted cash	$ 17,546	$ 21,859
Accounts receivable, net of allowance for credit losses of $1 and $0, as of March 30, 2025 and December 29, 2024, respectively	1,586	2,426
Contract assets	4,133	2,682
Inventories	905	940
Prepaid expenses and other current assets	1,152	1,666
Assets of business held for sale, net	15	31
Total current assets	25,337	29,604
Property and equipment, net	17,028	15,699
Capitalized internal-use software, net	842	711
Right of use assets, net	687	758
Intangible assets, net	369	378
Non-marketable equity investment	300	300
Inventories, non-current	718	718
Note receivable, non-current	1,323	1,292
Other assets	117	117
Assets of business held for sale, net	2,356	2,356
TOTAL ASSETS	$ **49,077**	$ **51,933**
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Revolving line of credit	$ 15,000	$ 18,000
Trade payables	2,601	3,097
Accrued liabilities	1,184	1,587
Deferred revenue	701	444
Notes payable, current	1,703	1,928
Lease liabilities, current	293	284
Liabilities of business held for sale	—	57
Total current liabilities	21,482	25,397
Long-term liabilities:		
Lease liabilities, non-current	363	447
Notes payable, non-current	915	1,202
Total liabilities	22,760	27,046
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, $0.001 par value; 10,000 shares authorized; no shares issued and outstanding	—	—
Common stock, $0.001 par value; 200,000 authorized; 15,824 and 15,336 shares issued and outstanding as of March 30, 2025 and December 29, 2024, respectively	16	15
Additional paid-in capital	337,888	334,268
Accumulated deficit	(311,587)	(309,396)
Total stockholders' equity	26,317	24,887
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$ **49,077**	$ **51,933**

QUICKLOGIC CORPORATION
SUPPLEMENTAL RECONCILIATIONS OF US GAAP AND NON-GAAP FINANCIAL MEASURES
(in thousands, except per share amounts and percentages)
(Unaudited)

	Three Months Ended		
	March 30, 2025	**March 31, 2024**	**December 29, 2024**
US GAAP operating income (loss)	**$ (1,981)**	**$ 132**	**$ 16**
Adjustment for stock-based compensation within:			
Cost of revenue	95	298	178
Research and development	205	199	136
Selling, general and administrative	636	969	575
Restructuring costs	54	—	—
Non-GAAP operating income (loss)	**$ (991)**	**$ 1,598**	**$ 905**
US GAAP net income (loss) from continuing operations	**$ (2,090)**	**$ 73**	**$ (55)**
Adjustment for stock-based compensation within:			
Cost of revenue	95	298	178
Research and development	205	199	136
Selling, general and administrative	636	969	575
Restructuring costs	54	—	—
Non-GAAP net income (loss) from continuing operations	**$ (1,100)**	**$ 1,539**	**$ 834**
US GAAP net income (loss) from discontinued operations	**$ (101)**	**$ 35**	**$ (250)**
Adjustment for stock-based compensation within:			
Research and development	(32)	158	35
Adjustment for restructuring costs	87	—	—
Non-GAAP net income (loss) from discontinued operations	**$ (46)**	**$ 193**	**$ (215)**
Non-GAAP net income (loss)	**$ (1,146)**	**$ 1,732**	**$ 619**
US GAAP net income (loss) from continuing operations per share, basic	**$ (0.14)**	**$ 0.01**	**$ —**
Adjustment for stock-based compensation	0.06	0.10	0.06
Adjustment for restructuring costs	0.01	—	—
Non-GAAP net income (loss) from continuing operations per share, basic	**$ (0.07)**	**$ 0.11**	**$ 0.06**
US GAAP net income (loss) from discontinued operations per share, basic	**$ (0.01)**	**$ —**	**$ (0.02)**
Adjustment for stock-based compensation	—	0.01	—
Adjustment for restructuring costs	0.01	—	—
Non-GAAP net income (loss) from discontinued operations per share, basic	**$ —**	**$ 0.01**	**$ (0.02)**
Non-GAAP net income (loss) per share, basic	**$ (0.07)**	**$ 0.12**	**$ 0.04**
US GAAP net income (loss) from continuing operations per share, diluted	**$ (0.14)**	**$ 0.01**	**$ —**
Adjustment for stock-based compensation	0.06	0.10	0.06
Adjustment for restructuring costs	0.01	—	—
Non-GAAP net income (loss) from continuing operations per share, diluted	**$ (0.07)**	**$ 0.11**	**$ 0.06**
US GAAP net income (loss) from discontinued operations per share, diluted	**$ (0.01)**	**$ —**	**$ (0.02)**
Adjustment for stock-based compensation	—	0.01	—
Adjustment for restructuring costs	0.01	—	—
Non-GAAP net income (loss) from discontinued operations per share, diluted	**$ —**	**$ 0.01**	**$ (0.02)**
Non-GAAP net income (loss) per share, diluted	**$ (0.07)**	**$ 0.12**	**$ 0.04**
US GAAP gross margin percentage	**43.4 %**	**67.1 %**	**62.7 %**
Adjustment for stock-based compensation included in cost of revenue	2.2 %	5.3 %	3.1 %
Non-GAAP gross margin percentage	**45.6 %**	**72.4 %**	**65.8 %**

QUICKLOGIC CORPORATION
SUPPLEMENTAL DATA
(Unaudited)

	Percentage of Revenue			Change in Revenue	
	Q1 2025	Q1 2024	Q4 2024	Q1 2025 to Q1 2024	Q1 2025 to Q4 2024
COMPOSITION OF REVENUE					
Revenue by product: [1]					
New products	87 %	75 %	81 %	(17) %	(19) %
Mature products	13 %	19 %	18 %	(49) %	(45) %
Discontinued Operations:					
New products	— %	6 %	1 %	(97) %	(61) %
Revenue by geography:					
Asia Pacific	8 %	12 %	10 %	(51) %	(33) %
North America	90 %	78 %	85 %	(17) %	(20) %
Europe	2 %	4 %	5 %	(67) %	(72) %
Discontinued Operations:					
Asia Pacific	— %	— %	— %	— %	(60) %
North America	— %	6 %	— %	(98) %	(67) %
Europe	— %	— %	— %	100 %	100 %

(1) New products include all products manufactured on 180 nanometer or smaller semiconductor processes, eFPGA IP intellectual property, professional services, and QuickAI and SensiML AI software as a service (SaaS) revenue. Mature products include all products produced on semiconductor processes larger than 180 nanometer and includes related royalty revenue.

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