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Ingram Micro Expands its Growing Hybrid Solutions Portfolio

Industry leader "first to market" with CenturyLink Private Cloud #ONEIngram

WASHINGTON--(BUSINESS WIRE)-- **Ingram Micro ONE –** Expanding its hybrid solutions portfolio for technology channel partners that serve midsized enterprises and small businesses, Ingram Micro Inc. today announced it is first to market with a new private cloud solution powered by CenturyLink. Available and aggregated by Ingram Micro, this new solution drives profitability for Managed Service Providers (MSPs) by enabling the delivery of an enterprise, hybrid private cloud solution, accessible for partners serving all types and sizes of business.

"The growth of hybrid technology solutions is exploding and represents another key area where Ingram Micro is leading and breaking down barriers to entry for the channel," says Kirk Robinson, senior vice president and chief country executive, U.S., Ingram Micro.

Offered to channel partners as part of Ingram Micro's expanding Hybrid Solutions portfolio, this first-in-a-series solution delivers a single-tenant hosted private cloud developed by CenturyLink, built on enterprise-grade technologies including VMware Cloud Foundation and HPE Gen 10 Proliant highly secure servers featuring the latest Intel Xeon Scalable processors. The solution answers the call from channel partners for greater flexibility, cost savings, efficiency and security when it comes to private cloud-based solutions.

"We're excited to expand our portfolio of Hybrid Solutions and continue to make secure private cloud solutions easily accessible and affordable for our channel partners and their customers," says Tim Ament, senior vice president, Ingram Micro U.S. "The future is hybrid, and Ingram Micro's cloud services portfolio offers the best of both private and public cloud solutions. Combined with our industry leading portfolio of on-premise solutions, our Infrastructure-as-a-Service offering and Cloud Marketplace, Ingram Micro is the channel's business partner of choice for today's hybrid environments."

The solution is easily managed via a single interface that provides MSPs with complete control as they deploy, expand and manage their clients' virtual machines, networking and applications. As a customer's business grows, scaling the solution requires simply adding seamlessly integrated servers to the private cloud, maintaining peak performance and accessibility at all times.

"More and more customers are seeking secure hybrid solutions that allow them to manage on-premise/off-premise IT assets seamlessly," says Lisa Miller, president of Wholesale, Indirect Channels and Alliances at CenturyLink. "While infrastructure-as-a-service (IaaS) provides the cost efficiency and scalability of cloud, many businesses want—and need—the physical data separation of a hosted private cloud, ensuring secure, siloed data and applications with the ease of on-premise access. Combined with our industry-leading portfolio of on-premise solutions, our Infrastructure-as-a-Service offering and Cloud

Marketplace, Ingram Micro is the channel's business partner of choice for hybrid environments."

Learn more about Ingram Micro's Hybrid Solutions portfolio here.

About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at www.ingrammicro.com.

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