January 28, 2016

Ingram Micro Helps Channel Partners Strengthen and Grow IT Security Practices With New Network Threat Assessment Services

Collaboration With Cisco Leads to Launch of Ingram Micro Professional Services' New Partner-Branded FirePOWER Network Threat Assessments

IRVINE, CA -- (Marketwired) -- 01/28/16 -- Ingram Micro Inc. (NYSE: IM) today announced a new trio of professional security assessment services designed to help channel partners simplify and speed the decision-making process around IT security and proactively address advanced threat protection (ATP) for businesses of all sizes.

Developed in conjunction with Cisco, Ingram Micro's new***FirePOWER™ Network Threat Assessments*** enable IT service providers in the U.S. and Canada to quickly identify network and endpoint security gaps using the latest security technology available from Cisco. Ingram Micro's FirePOWER Network Threat Assessment is a professional onsite installation of non-evasive Cisco® ASA hardware with FirePOWER Services that will help accelerate the sales cycle. This new service continues to expand Ingram Micro's impressive Professional Services portfolio.

"The increasing volume and sophistication around cyber security attacks is a clear call to action for IT service providers and MSPs to specialize in and become IT security experts," said Tim Ament, senior vice president, Advanced Solutions, Ingram Micro. "Managed IT security is a large and growing service model for the channel. By aligning our Professional Services and Networking and Security teams, we are able to bring to market the advanced IT security services, solutions and expertise our channel partners need to proactively protect and serve today's businesses."

"As channel partners help drive digital transformation with their customers, distribution leaders including Ingram Micro continue to evolve to meet the changing needs of the channel," said Andrew Sage, vice president, Americas Distribution, Global Partner Organization, Cisco. "While the digitization of customers' business processes increases, security becomes even more critical and poses a challenge for many of our channel partners to address at scale. Ingram Micro's FirePOWER Network Threat Assessments help our partners deliver the right security solution to customers, while building their own skills and retaining full account control."

Available now, Ingram Micro's new FirePOWER Network Threat Assessments are affordable and easily scale to meet the varying needs of channel partners and their customers. Channel partners are also able to market the assessments as their own to maintain brand

continuity. Once the assessment is complete, channel partners have the option to select, source and deploy Cisco's threat-focused, next-generation ASA Firewalls to address the business' needs. Cisco-authorized configuration and installation and mentoring services are also available through Ingram Micro's Professional Services organization.

"Ingram Micro and Cisco have teamed to make it easier and more cost-effective for channel partners to properly assess and proactively answer the market's call for IT security services and solutions that simplify security architecture and solve for the most sophisticated of network security challenges," said Greg Richey, director, Professional Services and Training, Ingram Micro. "Our end-to-end FirePOWER Network Threat Assessments are exactly what many channel partners need in order to make an undeniable business case for deploying new technology and delivering IT security-as-a-service."

For more information about the new Ingram Micro FirePOWER Network Threat Assessments, visit www.ingrammicrolink.com; call (800) 456-8000 ext. 76094 or email proservices@ingrammicro.com.

About Ingram Micro Inc.
Ingram Micro helps businesses *Realize the Promise of Technology*™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

Media Contact:
Marie Rourke
+1 (714) 292-2199
WhiteFox Marketing
marie@whitefoxpr.com

Source: Ingram Micro Inc.