November 18, 2013

Ingram Micro Announces 2013 U.S. Smart Partner Award Winners

Leading Technology Distributor Recognizes Growth and Success of Top-Performing U.S. Vendor Partners at 2nd Annual Ingram Micro Experience Event

SANTA ANA, CA -- (Marketwired) -- 11/18/13 -- Demonstrating the power of partnership, Ingram Micro Inc. (NYSE: IM), the world's largest wholesale technology distributor and a global leader in supply-chain and mobile device lifecycle services, today announced the winners of its 2013 U.S. Smart Partner awards.

Presented at the 2nd annual Ingram Micro Experience event, the 2013 Smart Partner awards recognize the distributor's top-performing IT vendor partners in the U.S. Throughout 2013, these 20 vendors have teamed with Ingram Micro to develop and deploy integrated, highly targeted go-to-market strategies, tactics and programs that are proven to deliver greater business value to channel partners.

This year's prestigious Most Valuable Player (MVP) award was presented to Cisco, and HP took home the Collaboration award. The Agency Ingram Micro (AIM) award went to Juniper, and the wins for best emerging vendor were awarded to Dell (hardware) and Kaspersky Lab (software). Additional Ingram Micro 2013 U.S. Smart Partner recipients included:

Cloud: Axcient
Commercial Systems: Lenovo
Components: AMD
Consumer Electronics: Conair
Data Capture POS: Motorola Solutions
Data Center Software: VMware
Data Center: EMC
Digital Signage/ProAV: Samsung
Document Imaging: Ricoh
Mobility: Samsung Telecommunications Americas
Networking: F5
Peripherals: Jabra / GN Netcom
Physical Security: Axis Communications
Security: Fortinet
Software: Microsoft

"The Smart Partner awards recognize IT vendors who are working closely with Ingram Micro to change the conversation from speed and feeds to business applications, and do more to create greater overall value for our mutual partners," says Jennifer Anaya, vice president of marketing for Ingram Micro North America and the executive host of the 2014 Ingram Micro

Experience. "Through collaboration, dedication and hard work, these 20 vendors particularly standout for their successful teaming with Ingram Micro's marketing organization, as well as our divisions and business units to enable our channel partners to win more business, grow more profitably and deliver exceptional service to their customers."

For more information on Ingram Micro visit www.ingrammicro.com. For more information about the Ingram Micro Experience visit www.im-experience.com. To learn more about Agency Ingram Micro visit www.agencyingrammicro.com.

Follow Ingram Micro on Facebook at www.facebook.com/IngramMicro and Twitter at www.twitter.com/IngramMicroInc.

About Ingram Micro Inc.
Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 160 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit IngramMicro.com.

Press Contact:
Marie Rourke
WhiteFox Marketing (for Ingram Micro)
(714) 292-2199
marie@whitefoxpr.com

Source: Ingram Micro Inc.