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New Ingram Micro Cloud Security and RMM Services Now Available to North America Channel Partners

Latest Cloud Technologies From N-able Technologies, Symantec and Trend Micro Now Available for Purchase From the Ingram Micro Services Division

SANTA ANA, CA -- (MARKET WIRE) -- 08/08/11 -- The Services Division of Ingram Micro Inc. (NYSE: IM) is pleased to announce the immediate availability of three new Ingram Micro Cloud services portfolios from industry leaders N-able Technologies, Symantec and Trend Micro.

The new services, which were previewed at the 2011 Ingram Micro Cloud Summit, "Rainmakers Wanted," include N-able Technologies' N-central remote management and monitoring (RMM) platform and complementary tool set, Symantec's Symantec Endpoint Protection.cloud (SEP.cloud) and Trend Micro's Worry-Free Business Security Services.

Symantec's SEP.cloud is available now to Ingram Micro channel partners in the U.S. The solutions and services from N-able Technologies and Trend Micro are readily available to Ingram Micro channel partners throughout North America.

"Cloud security and remote management and monitoring are two 'must have' solution sets for progressive channel partners who are using technology innovation to deliver greater services value and help their customers meet and exceed business goals," says Renée Bergeron, vice president, managed services and cloud computing, Ingram Micro North America. "We're pleased to bring these in-demand technologies from N-able Technologies, Symantec and Trend Micro to market as part of the Ingram Micro Cloud's rapidly growing portfolio of best-in-class solutions and cloud services."

Launched in November 2010, the Ingram Micro Cloud (www.ingrammicrocloud.com) provides channel partners access to hundreds of business, strategy, marketing, technical and sales resources. To date, more than 12,000 free reference documents and marketing tools have been downloaded from the Ingram Micro Cloud site. Featuring more than 40 solutions from 25 different technology vendors throughout the U.S. and Canada, the Ingram Micro Cloud attracts more than 3,500 solution providers and managed service providers (MSPs) and receives approximately 25,000 page views every month.

The Ingram Micro Cloud is also home to the Ingram Micro Cloud Marketplace. Announced last year at the inaugural Cloud Summit and demonstrated live at the 2011 Cloud Summit, the Ingram Micro Cloud Marketplace is a transactional, online marketplace where solution providers will ultimately be able to shop, procure, provision and obtain invoices for their cloud services directly from Ingram Micro. A comprehensive pilot program for the new

marketplace was launched early last month with a select group of channel partners eager to leverage Ingram Micro as the industry's go-to IT services aggregator.

"The early success of the Ingram Micro Cloud further validates the interest in, and demand for, cloud computing and cloud services across the IT channel at large," says Bergeron. "As the IT industry's leading services aggregator, we are well positioned to empower our partners with the technology, resources, services and support needed to simplify their success and grow their services business."

For more information on Ingram Micro visit www.ingrammicro.com.

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