February 16, 2011

Ingram Micro Captures Global and Americas Distributor of the Year Awards at VMware Partner Exchange 2011

IT Distributor Takes Top Honors for Delivering VMware Virtualization and Cloud Solutions to Channel Partners Worldwide

SANTA ANA, CA -- (MARKET WIRE) -- 02/16/11 -- Ingram Micro Inc. (NYSE: IM) today announced that it has captured two "Distributor of the Year" awards from VMware. The IT distributor earned the Global and Americas VMware Partner Network Awards in the Distribution category. The awards were presented to Ingram Micro at VMware Partner Exchange 2011, VMware's annual partner event, on Feb. 9 in Orlando, Fla.

"VMware's partners continue to be the foundation of our business, and we are pleased to recognize the great work they have accomplished throughout 2010," said Doug Smith, vice president, global partner strategy and operations, VMware. "VMware Partner Exchange brings partners together for training, education and networking with peers to help deliver enterprise hybrid cloud solutions to customers -- making this the premier event to help them strengthen their virtualization and cloud practices and distinguish themselves in the marketplace. We congratulate Ingram Micro and we look forward to continuing our work together."

"VMware, virtualization and the cloud play an important role in our channel partners' solutions portfolios, and represent a strong and growing sales revenue and services opportunity for all the players involved," says Scott Zahl, vice president and general manager, Ingram Micro Advanced Computing Division, U.S. "This recognition from VMware underscores Ingram Micro's efforts to deliver best-in-class demand generation capabilities and partner support for VMware solutions through our Advanced Computing Division. It also showcases the global business value and regional success of our targeted enablement programs and specialized tools, which are proven to accelerate our channel partners' ability to profitably grow their VMware business here in the Americas and worldwide."

VMware and Ingram Micro have been doing business together for nearly 10 years. As one of VMware's top distribution partners and authorized VMware Service Provider Program Aggregator, Ingram Micro offers channel partners access to the complete portfolio of VMware solutions including VMware vCloud® Director, VMware vSphere®, VMware vFabric™ tc Server and VMware Zimbra®, as well other cloud computing solutions and services from VMware in a flexible and cost-effective pay-as-you-go subscription model.

VMware's solutions are also showcased within the Ingram Micro Experience Center in Buffalo, NY and can be found within both of the distributor's Solution Centers.

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About VMware Partner Exchange 2011
VMware Partner Exchange 2011 is the marquis global event for virtualization and cloud partners, offering more than 150 sessions and an extensive exhibitor pavilion to demonstrate how partners can transform their virtualization businesses to deliver enterprise hybrid cloud solutions to customers. Partner attendees received a preview into the next generation of programs and products coming from VMware and offered partners an exclusive opportunity to hear from VMware executives including Paul Maritz, chief executive officer; Carl Eschenbach, co-president, customer operations; Raghu Raghuram, senior vice president and general manager, virtualization and cloud platforms; Tod Nielsen, co-president, application platform; Chris Young, vice president and general manager, end user computing; and Rick Jackson, chief marketing officer.

About Ingram Micro
As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services and product aggregation and distribution. The company serves approximately 150 countries and is the only global broad-based IT distributor with operations in Asia. Visit www.ingrammicro.com.

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