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Ingram Micro Earns Four Hewlett Packard Enterprise Partner of the Year Awards

Outstanding Performance Earns Ingram Micro the Title of "Distributor of the Year" from HPE in the U.S., Latin America and Caribbean, as well as the United Kingdom and Ireland; Ingram Micro also named Financial Services Partner of the Year in Latin American and Caribbean

IRVINE, Calif.--(BUSINESS WIRE)-- Today, Ingram Micro Inc. earned four Hewlett Packard Enterprise (HPE) Partner of the Year Awards. These include:

- U.S. Distributor of the Year 2018
- Latin America and Caribbean Financial Services Partner of the Year 2018
- Latin America and Caribbean Distributor of the Year 2018
- United Kingdom and Ireland Distributor of the Year 2018

HPE announced winners of the 2018 HPE Partner of the Year Awards at its annual Global Partner Summit in Las Vegas. Winners were recognized for outstanding performance and accomplishments and for driving meaningful business results for shared customers.

"As a leading and longstanding global distribution partner for HPE, we are delivering the business value, resources and expertise our partners have come to trust and expect from Ingram Micro," said Paul Bay, executive vice president and group president of the Americas, Ingram Micro. "With increasing demand for advanced computing and the majority of end-users citing solution providers as having the greatest influence on their IT strategy and architecture, it's a great time for channel partners to expand their skills, as well as their portfolio, and team with Ingram Micro to sell and support HPE technologies."

With a record year in play, Ingram Micro's HPE business continues to grow in revenues and results. Since its inception, Ingram Micro's global HPE team has offered channel partners access to a dedicated team of certified and highly-skilled HPE experts who are trained to add value throughout the sales process and lifecycle of HPE products, solutions and services. Additionally, Ingram Micro and HPE participate in joint sales, marketing and training efforts, both around the business opportunities, as well as the technical aspects of selling and deploying HPE.

"It's an honor to award partners who are raising the standard of business excellence," said Paul Hunter, Worldwide Head of Partner Sales, HPE. "HPE is committed to enabling mutual growth with channel partners, and our awards recognize those who develop business opportunities with our joint customers."

More information about Ingram Micro is available at www.ingrammicro.com.

About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at www.ingrammicro.com.

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