## 2022 Investor Day

**NOVEMBER 17, 2022** 











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This presentation includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding Liberty Media Corporation ("Liberty Media"), including statements about the proposed reclassification of Liberty Media's existing common stock (the "Reclassification") and the split-off of the Atlanta Braves and associated real estate development project (such transaction the "Split-Off" and such split-off entity, "Atlanta Braves Holdings"), business strategies, liquidity sources, capital allocation, stock repurchases, future financial performance and prospects, the impact of COVID-19, new product and service offerings, the Atlanta Braves mixed-used facility, market potential, growth and expansion opportunities, matters relating to Formula 1 (including contracted revenue, sustainability strategy, race calendar, the Las Vegas Grand Prix, tax considerations, free cash flow (including potential uses of excess free cash flow and estimated adjusted OIBDA to free cash flow conversion)), environmental, social and governance initiatives and other matters that are not historical facts. These forward-looking statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, the satisfaction of conditions to the proposed Reclassification and Split-Off, the ability of Liberty Media to realize the expected benefits of these transactions, changes in market acceptance of new products or services, competitive issues, regulatory matters, the impact of COVID-19 (including on general market conditions and the ability of Formula 1, the Braves and Live Nation to hold live events and fan attendance at such events), changes in law, continued access to capital on acceptable terms and market conditions conducive to stock repurchases. These forward-looking statements speak only as of the date of this presentation, and Liberty Media expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein to reflect any change in Liberty Media's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based, as applicable. Please refer to the publicly filed documents of Liberty Media, including the most recent Forms 10-Q and 10-K, for additional information about Liberty Media and about the risks and uncertainties related to its businesses which may affect the statements made in this presentation.

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#### MARKET DATA AND FINANCIAL INFORMATION

Market data provided herein is as of 11/7/22 unless otherwise noted. Unless otherwise noted, financial data pertaining to Liberty Media and Qurate Retail provided herein is as reported in each company's respective quarterly report on Form 10-Q for the quarterly period ended 9/30/22. Information regarding other companies is based on most recent publicly available information.

During today's presentation, we will discuss certain non-GAAP financial measures, including adjusted OIBDA and net operating income of the Braves and adjusted OIBDA for Qurate Retail. For definitions and applicable GAAP reconciliations for the Braves and for Qurate Retail, please see the appendices at the end of their respective presentations. For definitions and applicable GAAP reconciliations for SiriusXM, please see SiriusXM's earnings press releases relating to prior periods on its website.



### **GREG MAFFEI**

PRESIDENT & CEO, LIBERTY MEDIA





### **Updates Since Last Investor Day**



# (((SiriusXM))) Group

- SIRI solid performance despite auto and ad market pullback
  - Record low churn of 1.5%
  - Expanded exclusive content offerings
- LYV concert ticket sales +37% YTD vs. 2019 with strong 2023 outlook
- Ownership of SiriusXM 82.4%
- Repurchased \$538m LSXMA/K shares through open market and convertible debt repurchases
  - Effective SIRI look-through \$3.91
  - Includes repurchase of 21% of 1.375% basket convertible



- Won NL East for 5<sup>th</sup> consecutive year
- Finished season 101-61
- Recorded 42 sellouts for season
- Sold minor league teams in Jan 2022
- Battery 92% leased across 1.6m sq. ft.
- Refinanced and amended key credit agreements



- Multiple broadcast extensions
  - ESPN in US through 2025
  - Multiyear across 3 key Sky markets
- Record 24 race calendar planned in 2023, including inaugural Las Vegas Grand Prix
- New commercial partners including Salesforce, MSC Cruises and Lenovo
  - AWS now Global Partner
- Nearly \$10b contracted revenue
- Attractively refinanced FWONK convertible

### ...which brings us to...

### Today's Announcements



- Braves Group to become separate legal entity named Atlanta Braves Holdings, Inc. through redemptive split
  - Subject to approval of Braves Group stockholders and MLB
  - Expect status quo for management, independent Board and voting structure
- Liberty Media to be recapitalized to create new Liberty Live Group tracking stock
  - Exchange ratios to be determined by Board in advance of recapitalization
  - Recapitalization subject to approval of all LMC stockholders









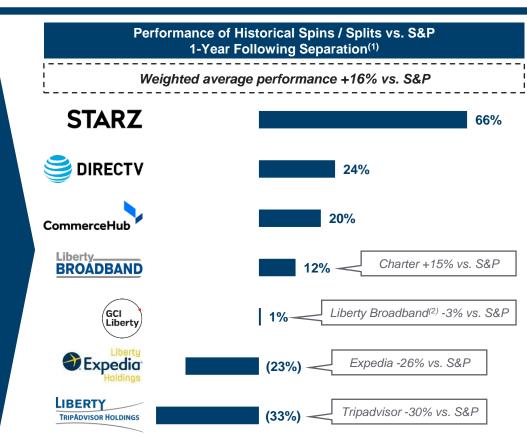


### Long History of Spins and Splits



#### **Rationale for Transactions**

- Further simplifies tracking stock structure
- Aim to reduce discount to NAV
- Better enable potential future business combinations
- Greater investor choice
- Focused investment opportunities at trackers
- Create specific transaction / compensation currencies for Braves and each LMC tracker



### Simplified Liberty SiriusXM









- · 1.375% Cash Convertible
- 2.125% SiriusXM Exchangeables
- 2.75% SiriusXM Exchangeables
- SiriusXM Margin Loan



**Pro Forma** 

**\$20.1b value** (3,205.8m shares)

**\$225m Cash** 

\$2.8b Debt

#### **ACTIONS TAKEN**

- Repurchased \$538m LSXMA/K shares YTD as of 10/31
  - Purchased 8.0m LSXMA/K shares in open market for \$358m
  - Effectively repurchased 4.5m LSXMA shares through repurchase of 21% basket convertible for \$179m
- Strengthened balance sheet
- Announced simplification through Liberty Live Group tracking stock

#### **GOING FORWARD**

- Focused on rationalizing structure near-term
  - Liberty history of realizing value of appreciated assets
- Continued liability management
- Enhanced flexibility for future transactions or business combinations
- Opportunistic share repurchases

### A Braves New World



#### ANOTHER STRONG SEASON



- 5th consecutive NL East Title
- Posted MLB best .696 winning percentage from start of June to end of regular season
- Secured young players under long-term contracts
  - Strider, Riley, Acuña, Harris, Olson, Albies under contract until 2027+

#### INCREDIBLE DEMAND AT BALLPARK

3.2m
Tickets Sold
Most EVER at Truist

8.3m
Battery Visitors YTD +20% vs. 2021

WELL POSITIONED TO CONTINUE INVESTING IN TEAM PERFORMANCE

#### 2 Gold Glove Awards





**NL Comeback Player** 



Rookie of the Year



## High Demand for Sports Assets



#### \$20B INVESTED IN SPORTS LEAGUES AND TEAMS SINCE 2020(1)

#### **Teams Sold to Traditional Buyer Base**





The Walton Family



Fenway
→ Sports
Group



Alex Rodriguez & Marc Lore

#### **Influx of Alternative Buyers**

















#### **Rumored Sale Processes**















### F1 Fan Engagement Drives Growth...



#### **Established Fan Base**

- Heritage European markets
- Affinity for racing technology and/or cars



#### **CHANGES TO F1 SINCE 2017**

- Closer racing and increased competition (cost cap, regulations, creation of franchises)
- Storytelling made sport more accessible
  - Drivers / teams access to social media and F1 social strategy
  - Drive to Survive insight on personalities
- New onboard views and enhanced onscreen data / statistics
- Races becoming events like Super Bowl

#### **Newer, Converted Fan Base**

- Growth markets (Americas, China)
- Attracted to global spectacle, celebrities, luxury, driver personalities, stories

### Diversifying GP Attendee Profile (growth vs. 2021)

**17% (+5pp)** Under age 25

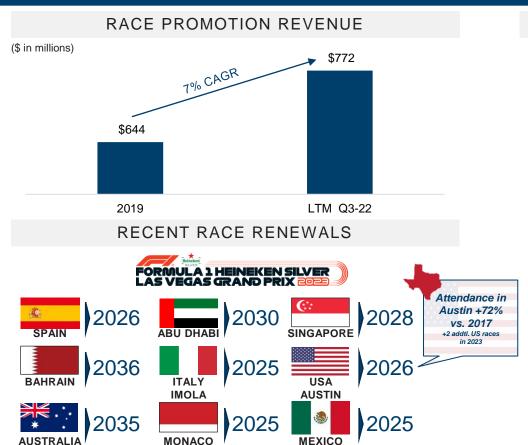
27% (+4pp) Female

49% (+11pp) First time race attendees

Strategically focused on maintaining core base while attracting new interest

### ...Across Race Promotion...





#### REVENUE DRIVERS

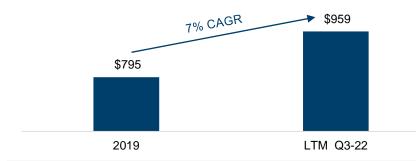
- Supply / demand dynamics (and competition among host countries)
- Increasing fan attendance
- New and engaging fan experiences (i.e. Sprint event)
- Optimizing mix of races
- Enhancing promoter partnerships and supporting ancillary events around race
  - Leads to improved promoter economics

### ...Media Rights...





(\$ in millions)



#### BROADCAST RENEWALS AND F1 TV GROWTH



CANAL+ **FRANCE** 



USA

**AUSTRALIA** 



**GERMANY** 





**BRAZIL** 



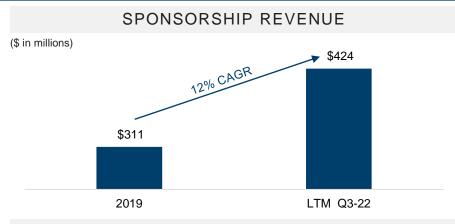
- New users +136% vs. Sep 2021
- Revenue +111%

#### REVENUE DRIVERS

- Competition among bidders (incl. digital)
- Compelling track product and better coverage
- New audiences and race markets
- Local drivers and fan support
- Shorter term agreements in growth markets
- Continued growth of F1 TV

### ...Sponsorship...





#### NEW SPONSORS AND RENEWALS















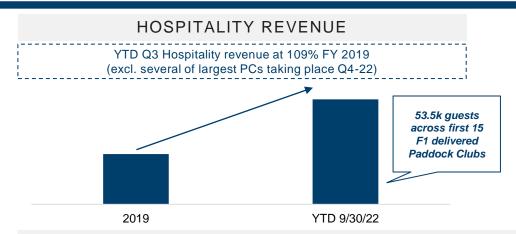
#### REVENUE DRIVERS

- Brand awareness and relevance
- Global / local / regional presence
- Expanded inventory

   (i.e. Sprint event, pre-season testing, Paddock
   Club partnerships)
- New industries
- Increasingly diversified fan base
- Use of digital advertising
- Sustainability initiatives
- Opportunities with owned support series

### ...And Hospitality and Experiences





#### REVENUE DRIVERS

- Fan enthusiasm
- VIP offerings
- Increased capacity
- Pricing
- Additional new experiences
- Enhanced sponsorship opportunities

#### **NEW EXPERIENCES**









Incredible growth...and the engines are still revving

### What Happens in Vegas



#### WHY VEGAS

- Continue to grow US fan base with 3<sup>rd</sup> race in 2023
  - US avg. viewership per GP +28% vs. 2021<sup>(1)</sup>
  - Half of US fans started following F1 over last 4 years
- Flywheel effect on revenue streams and demand
- Week-long festivities around race
- Learnings will enable stronger promoter partnerships
- Year-round commercial use for 39-acre land purchase
- Target international ticket holders
- Vegas to benefit from significant economic impact





**OVER 1 MILE STRAIGHT** DOWN **VEGAS STRIP** 



**212 MPH TOP SPEED** 

**10PM** SATURDAY **NIGHT RACE** 

Decision to be race promoter reflects significant commercial opportunity available

### FWON the Jackpot



| Total Capacity:                  | 100k+ / day                            |                             |  |  |
|----------------------------------|--|-----------------------------|--|--|
| Ultra High-End                   |  |                             |  |  |
| <b>Limited</b> Tickets Available | \$15k+ 5 day                           |                             |  |  |
| Hospitality (incl. Paddock Club) |  |                             |  |  |
| 25k-30k<br>Tickets               | <b>\$8k-\$15k</b> Price Per Ticket     | 5 day access <sup>(1)</sup> |  |  |
| Grandstand                       |  |                             |  |  |
| 60k-75k<br>Tickets               | \$1.5k-\$2.5k<br>Price Per Ticket      | 3 day access <sup>(1)</sup> |  |  |
| General Admission                |  |                             |  |  |
| Ticket Pool To Be Determined     | <b>\$500</b> Starting Price Per Ticket | 3 day access <sup>(1)</sup> |  |  |

#### LAUNCH PARTY 11/5

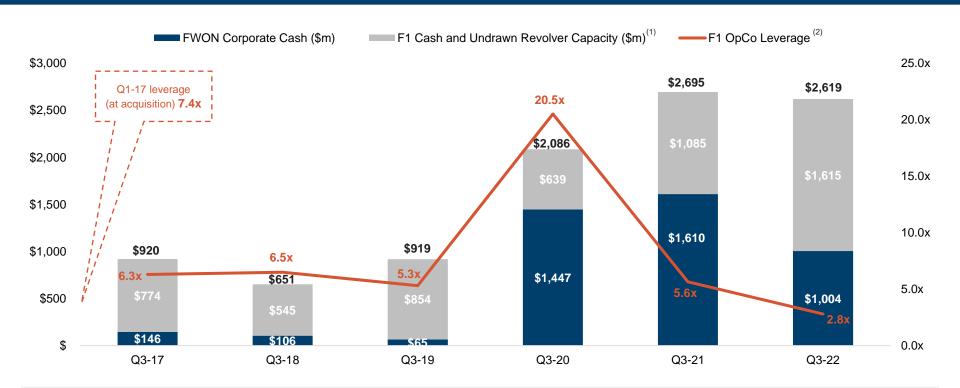
- Public fan fest with ~50k fans
- First wave of tickets sold out in 45min across all blocks
- 3.4b+ media impressions
- LVGP social following +189%



Expect profit contribution will be as attractive as top 5 flyaway race economics

## Building Liquidity Leads to Optionality





Significantly de-levered both post-COVID and since acquisition

### Summarizing Liberty's Investment Thesis



#### ALIGNED INCENTIVES

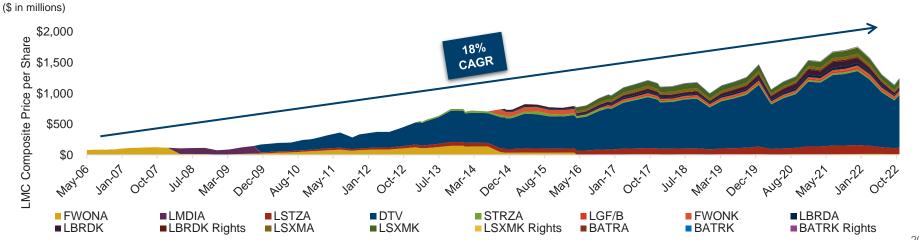
- Owner's mentality
- Compensation of mgmt. closely tied to stock performance
- · Permanent capital, long duration
- Differentiated approach larger deals for strategic benefit

#### FINANCIAL TOOLBOX

- Creative deal formation
- Flexible capital structures
- Willing to exit opportunistically
- Tax-efficiency
- Strategically navigate market dislocations

#### **FOCUSED ON SHAREHOLDER RETURNS:**

COMPOSITE LMC(1) VALUE PER SHARE UP 16-FOLD SINCE ISSUANCE MAY 2006



### Integrating ESG Across Portfolio



#### Coordinated portfolio approach to ESG leverages best ideas and innovation across the portfolio.



#### LIBERTY MEDIA CORPORATE INITIATIVES

#### **Annual ESG Summit**

- Every Liberty company
- Wide range of material issues
  - ➤ Idea and best-practice sharing

#### 'Micro' ESG Summits

- Proxy season preparedness
- Government affairs trends
- Virtual power purchasing agreements

#### Portfolio companies driving incremental and long-term progress

#### **Qurate Retail**

- First GHG emission goal
- Set supply chain transparency goal for Tier 1 factories that produce direct-sourced products sold by QVC / HSN by 2023
- Ongoing pay equity analysis and increasing pay equity transparency

#### **Formula One Group**

F1 working with all promoters to:

- ✓ Create sustainability plans
- Develop targets, focused on plastic & waste, wellbeing & nature, local fan travel, energy and carbon

#### **Braves Group**

- ✓ "Caught green handed" initiative
- Collected more than 200 tons of waste for recycling during the 2021 season

#### **Liberty SiriusXM Group**

- ✓ SIRI continues to offer diverse programming incl. Black Music Month, Standing up against Antisemitism, & Pride specials
- ✓ LYV expects to complete 1<sup>st</sup> global GHG inventory of Scopes 1 and 2 by YE 2022

#### **Liberty TripAdvisor**

- Ongoing partnership with Travalyst, coalition dedicated to bring sustainability information to travelers and travel companies
- ✓ Published articles to educate how to be conscious traveler

#### **Liberty Broadband**

- ✓ GCI launching "Keep Alaska Green" campaign streamlining consumer shipping process using recyclable materials
- ✓ Charter to achieve carbon neutrality in its operations by 2035

## **Brian Wendling**

CHIEF ACCOUNTING OFFICER & PRINCIPAL FINANCIAL OFFICER





### Here's What's Happening...



#### 1 Redemptive Split-off of Braves





- Braves to become standalone public company
- · Subject to approval by Braves Group stockholders and MLB
- Anticipate addressing BATR intergroup interests in connection with split-off

#### ? Recapitalization of LMC







Collection of private and public assets<sup>(1)</sup>



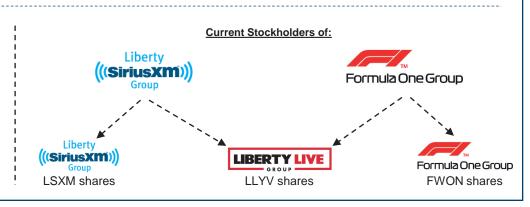
#### **Three Tracking Stocks:**







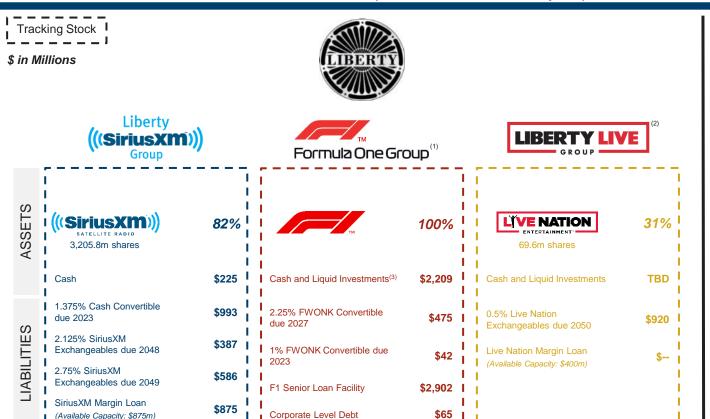
- Subject to applicable approvals by all LMC stockholders
- Exchange ratios to be determined at time of transaction



## ...Here's How Our Cap Structures Look

(Post Braves Split)







| Braves   | 100%  |
|--|-------|
| Battery<br>Atlanta                                       | 100%  |
| Cash   | \$159 |
| Operating Credit Facilities (Available Capacity: \$220m) | \$55  |
| Ballpark Funding   | \$216 |
| Mixed-use Credit Facilities and Loans                    | \$300 |
| Facility Fund  | \$30  |

### Addressing Basket Convertible





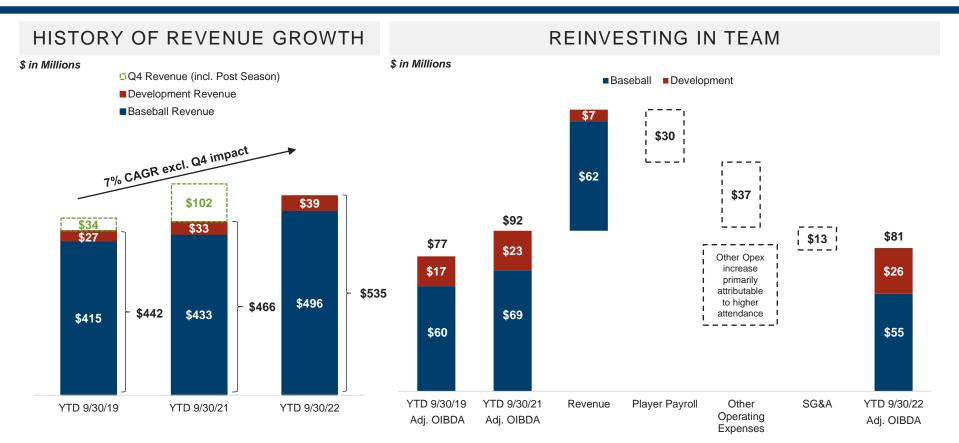
- Repurchased \$210m aggregate principal of 1.375% Cash Convertible Notes in Q3-22
  - · Represents 21% of principal outstanding
- LSXM maintains intergroup interests to hedge exposure, and will settle intergroup interests as basket convertible is addressed
- Final maturity October 2023

|                        | Shares Underlying Convert<br>6/30/22 | Actions in Q3-22   | Shares Underlying Convert<br>9/30/22 |
|------------------------|--------------------------------------|--|--------------------------------------|
| Brand                  | 2.3m shares                          | Paid \$14m to LSXM, repurchase of 0.5m BATRA IGI shares at avg. price per share of \$28.75     | 1.8m shares                          |
| ™<br>Formula One Group | 5.3m shares                          | Paid \$64m to LSXM, repurchase of 1.1m FWONA IGI shares at avg. price per share of \$58.23     | 4.2m shares                          |
| (((SiriusXM))) Group   | 21.4m shares                         | Used \$179m cash, effective repurchase of 4.5m LSXMA shares at avg. price per share of \$39.90 | 16.9m shares                         |
| Bond Hedge & Warrant   |                                      | \$27m proceeds to LSXM from unwind of bond hedge<br>& warrant corresponding to repurchase      |                                      |

#### Prudent Debt Management + Effective Share Buyback

### Braves Financial Bullpen







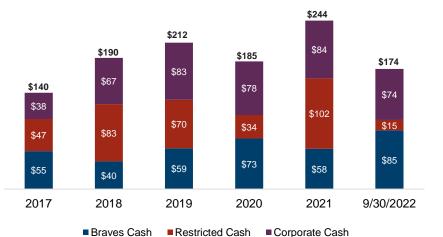


- Amended StadCo debt facilities to allow more frequent restricted cash distributions
- TeamCo credit facility upsized to provide greater ongoing liquidity and extend maturity to 2029
- Retired 100% of StadCo floating rate notes using TeamCo credit facilities
- Refinanced Three Ballpark Center construction loan with new 5-year term loan with 2-year extension option
- Weighted average cost of debt 4.6% and weighted average maturity 8 years

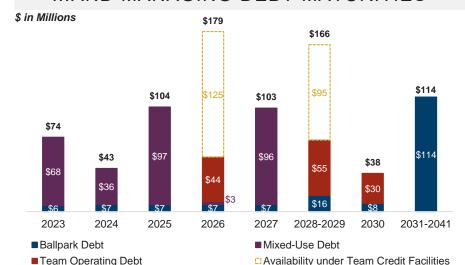


#### MAINTAINING STRONG CASH BALANCE...

## \$ in Millions



#### ...AND MANAGING DEBT MATURITIES



Balance sheet data as of 9/30/22.

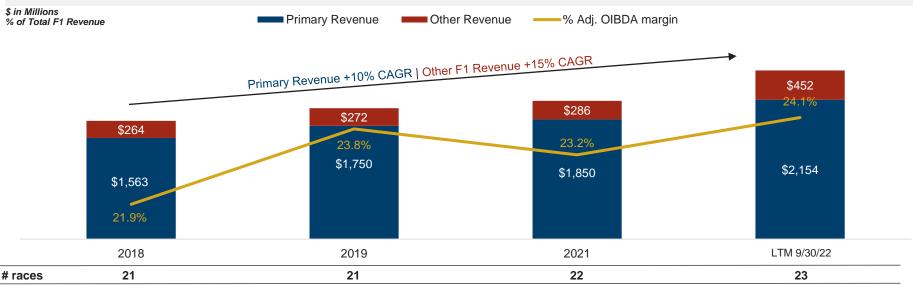
### Driving Financial Growth at F1



- Significant long-term contracted core revenue provides visibility and stability despite macro environment
  - Nearly \$10b future revenue under contract as of 9/30, plus additional contract renewals signed Q4
- · Highly variable cost base
  - Team payments represented 62% of total costs LTM Q3-22 (vs. 65% YE 2021) and are 100% variable under 2021 Concorde Agreement
  - · Calculated off % of PTS EBIT, accounting for capex by including depreciation cost
- 2021 Concorde Agreement delivers improved operating leverage as profits grow

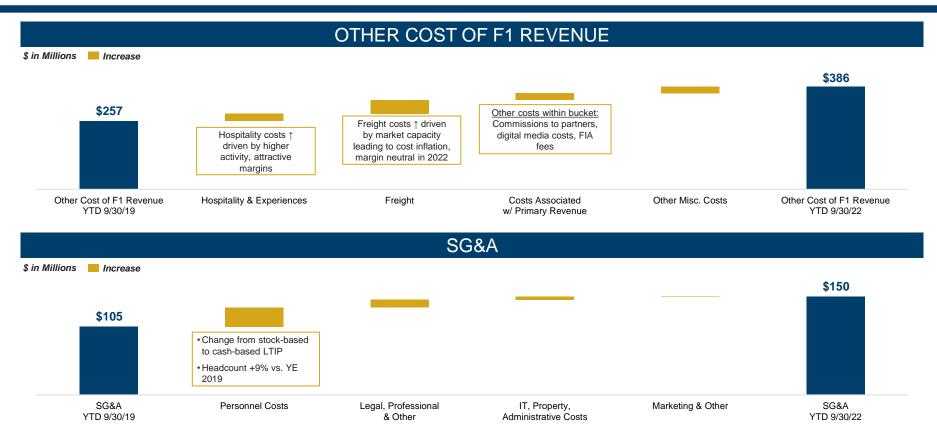


#### REVENUE GROWTH AND MARGIN EXPANSION



### F1 Cost Structure Supports Growth in Business



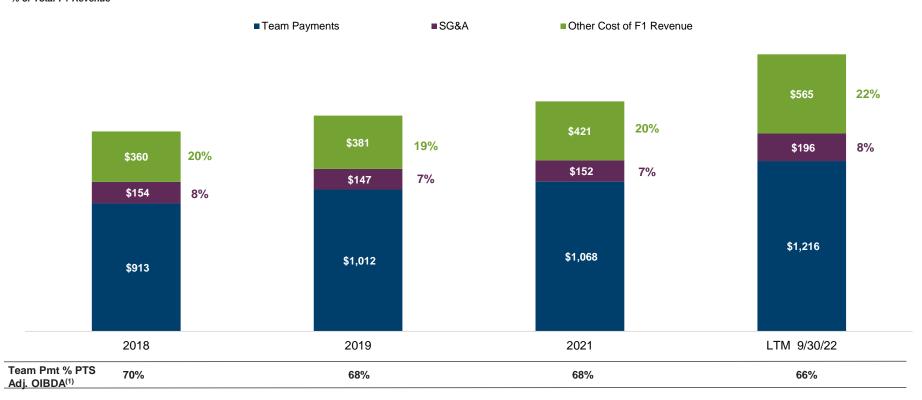


### SG&A and Other Cost of Revenue



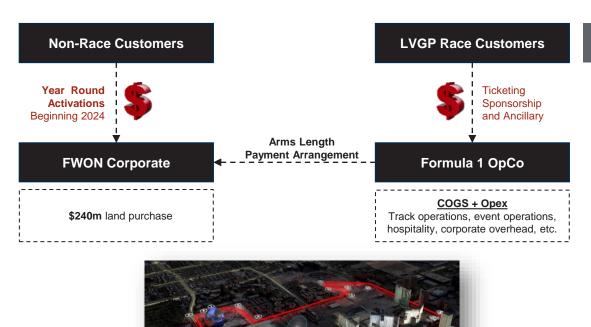
### Stable as % of Total Revenue

\$ in Millions % of Total F1 Revenue



### Viva Las Vegas





#### PRELIMINARY ASSUMPTIONS

- Revenue expected to approach \$500m in year one
- Expect profit contribution will be as attractive as top 5 flyaway race economics
  - Flywheel effect on fan demand and other F1 revenue streams
- Additional capex for pit building and circuit expected to be roughly equivalent to cost of land purchase
- Support to be provided by local stakeholders

## F1 Consistently Strong FCF Conversion

#### ADJUSTED OIBDA TO FCF CONVERSION

| F1 OpCo - 5-yr. Avg.              | 2017-2022E<br>(excl. 2020) <sup>(1)</sup> |
|-----------------------------------|---|
| F1 Adj. OIBDA                     | 100%                                      |
| Working Capital                   | 3%  |
| Capital Expenditures              | (3%)                                      |
| Cash Taxes                        | (5%)                                      |
| F1 OpCo ULFCF                     | 95%                                       |
| PF Cash Interest Expense, net (2) | (28%)                                     |
| PF F1 OpCo LFCF                   | 67%                                       |

| FWON Corporate - 5-yr. Avg.             | 2017-2022E<br>(excl. 2020) |
|---|----------------------------|
| Corporate Adj. OIBDA                    | (7%)                       |
| PF Cash Interest Expense <sup>(3)</sup> | (3%)                       |
| Cash Taxes                              | 2%                         |
| Total Corporate LFCF                    | (8%)                       |
| Total FWON Consolidated LFCF            | 59%                        |

- Attractive margins and low capital intensity
- Largest cost item (teams' Prize Fund) now 100% variable
- Timing differences drive quarterly working capital swings, particularly from:
  - Advanced payment of race fees by promoters
  - Team payments made in arrears of cost recognition
- Estimated cash taxes for F1: expected to be mid to high single digit percentage of adjusted OIBDA in 2023 and 2024, increasing thereafter
- Significant reductions in interest expense since acquisition contribute to strong levered free cash flow conversion



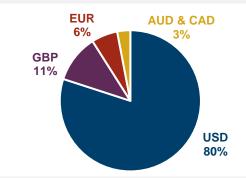


### Limited Currency Exposure at F1

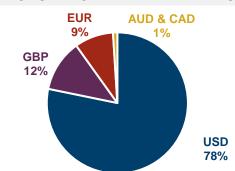


- Roughly 80% of F1 revenue US\$ denominated
  - P&L exposed to both transactional and translational moves in FX
  - Team payments impacted by transactional FX gains and losses, thereby sharing in exposure with F1
- Natural offset to GBP and EUR exposure through cost structure of business, including:
  - Personnel & other corp overhead (GBP)
  - Paddock Club delivery contract (EUR)
  - F2/F3 cost (EUR)
  - Travel (GBP / EUR)
- Net long positions in GBP
  - Sell surplus AUD and CAD annually
- Total impact of FX (including effect on team payment calculation) relatively modest to adjusted OIBDA
  - Constantly monitoring and evaluating alternatives to address FX exposure
- Realized FX gain/loss on transactions impacts reported SG&A, offset by unrealized translational component in other income/expense

### APPROXIMATE REVENUE EXPOSURE BY CURRENCY



## APPROXIMATE COST EXPOSURE BY CURRENCY (INCLUDING TEAM PAYMENTS)







# **Appendix**

# LMC Convertible / Exchangeable Debt Cheat Sheet



|  | 1.0% Convert. Notes   | 2.25% Convert. Notes      | 1.375% Convert. Notes  | 0.50% Exch. Debent.    | 2.125% Exch. Debent.                | 2.75% Exch. Debent.                  |  |  |
|--|-----------------------|---------------------------|--|------------------------|-------------------------------------|--------------------------------------|--|--|
| Description                                | Formula One Group     | Formula One Group         | machetra Branch  | L <b>ÝVE NATION</b>    | (((Sirius <b>Xm</b> i))             | (((SiriusX <b>m</b> <sup>®</sup> ))) |  |  |
| Issuing Entity                             |                       | Liberty Media Corporation |  |                        |                                     |                                      |  |  |
| Attributed Tracking Stock                  | Formula One Group     | Formula One Group         | Liberty Sirius XM Group  | Liberty SiriusXM Group | Liberty SiriusXM Group              | Liberty SiriusXM Group               |  |  |
| Maturity Date                              | Jan. 30, 2023         | Aug. 15, 2027             | Oct. 15, 2023  | Dec. 1, 2050           | Mar. 31, 2048                       | Dec. 1, 2049                         |  |  |
| Put/call Date                              | n/a                   | n/a                       | n/a  | Sep. 1, 2024           | Apr. 7, 2023                        | Dec. 1, 2024                         |  |  |
| Principal                                  | \$27m                 | \$475m                    | \$790m   | \$920m                 | \$387m                              | \$586m                               |  |  |
| Conversion Value <sup>(1)</sup>            | \$42m                 | \$315m                    | \$993m   | \$748m                 | \$313m                              | \$440m                               |  |  |
| Conversion Price                           | \$36.89               | \$86.06                   | \$47.43  | \$90.10                | \$8.02                              | \$8.62                               |  |  |
| Bond Hedge /<br>Warrant Coverage           | n/a                   | n/a                       | Offsets dilution between<br>\$47.43 and \$61.16 basket<br>price <sup>(2)</sup> | n/a                    | n/a                                 | n/a                                  |  |  |
| Conversion/<br>\$1,000 Principal<br>Amount | FWONK: 27.1091 shares | FWONK: 11.6198 shares     | LSXMA: 21.4296 shares<br>FWONA: 5.2715 shares<br>BATRA: 2.292 shares           | LYV: 11.0983 shares    | SIRI: 124.6922 shares               | SIRI: 116.0227 shares                |  |  |
| Shares Underlying                          | FWONK: 0.7m shares    | FWONK: 5.5m shares        | LSXMA: 16.9m shares<br>FWONA: 4.2m shares<br>BATRA: 1.8m shares                | LYV: 10.2m shares      | SIRI: 49.9m shares                  | SIRI: 70.0m shares                   |  |  |
| Dividend Threshold                         | n/a                   | n/a                       | n/a  | n/a                    | \$0.011 quarterly per SIRI<br>share | \$0.01331 quarterly per SIRI share   |  |  |

Balance sheet data as of 9/30/22 and market data as of 11/7/22.

<sup>(1)</sup> Exchange/conversion value calculated as total shares underlying multiplied by current market price of underlying equity security(ies).

# Overview of 1.375% Cash Convertible Senior Notes at LSXM



- Attributed to Liberty SiriusXM Group
- \$790m principal outstanding
  - 1.375% semi-annual coupon
  - Final maturity October 2023
  - Cash settle
- Basket of securities per \$1,000 notes includes:
  - 21.4296 shares of LSXMA
    - Based on 1.0163 LSXMA per basket
  - 5.2715 shares of FWONA
    - Based on 0.250 FWONA per basket
  - 2.292 shares of BATRA
    - Based on 0.1087 BATRA per basket
- Conversion price of \$47.43
- Bond hedge & warrant hedges exposure between \$47.43 and \$61.16
- Holders can convert at any time if
  - (i) closing price > 130% conversion price for 20/40 trading days preceding quarter-end prior to exchange
  - (ii) for 5 measurement days following 5 day trading period where bond price < 98% product of conversion rate and close price of shares, or
  - (iii) in the event of certain distributions or corporate events

### F1 Financials – Revenue Recognition



## CALENDAR AND TIMING OF RACES HAS SIGNIFICANT IMPACT ON QUARTERLY REPORTED RESULTS

- Promotion revenue recognized on day of each race
- Media rights revenue:
  - Season-long TV contract revenues recognized pro-rata across race calendar, with some variation due to FX movements
  - F1 TV subscriptions recognized pro-rata over period of subscription
  - Other revenue recognized as F1 obligations are delivered
- Sponsorship revenue:
  - Race specific revenue recognized at time of race (i.e. title sponsorship, trackside packages)
  - Season related elements recognized pro-rata across calendar (i.e. on-screen branding/graphics)
  - Annual rights recognized evenly across four quarters (i.e. designations such as Official Partner/Supplier etc., rights to use footage, logo usage)
- Other revenue:
  - Race specific revenue recognized at time of race when services delivered (i.e. travel and freight)
  - Elements related to all races recognized pro-rata across race calendar (i.e. TV production activities, technical support)
  - Annual rights recognized evenly across four quarters (e.g. video game rights, consumer product licensing)
  - F1 compensated for providing vehicle parts to F2 and F3
    - · Revenue and cost tends to be elevated at start of cycle with sale of chassis and initial stock parts

## F1 Financials – Cost Recognition



- Team payments
  - Expense recognized pro-rata across race calendar
  - Cash payments:
    - Total prize fund paid in fairly even installments across months of March November with "true-up" points during the year as forecasts are revised
      - Final true-up balance paid post-season and year-end close (January & February under 2021 Concorde)
- F1 net operating cash inflows are typically highest in Q1
  - Driven by receipt of advance payments, while majority of costs (incl. team payments) paid in arrears

#### F1 Tax Considerations



- •F1 expects to remain UK taxpayer in 2022 and future years
  - •F1 cash generating entities are UK based
  - •UK corporate tax rate increases to 25% in April 2023 (from 19% now)
- •Estimated cash taxes for F1 (primarily UK) expected to be mid to high single digit percentage of adjusted OIBDA (as reported) in 2023 and 2024, increasing thereafter
- Liberty does not expect to pay US income tax on future repatriation of F1 earnings for many years

## **FWON Purchase Accounting Amortization**



| \$ in Millions  | 2018    | 2019    | 2020  | 2021    | LTM Q3-22 |
|---|---------|---------|-------|---------|-----------|
| Reported F1 Adjusted OIBDA                            | \$400   | \$482   | \$56  | \$495   | \$629     |
| Team Payments   | \$913   | \$1,012 | \$711 | \$1,068 | \$1,216   |
| Reported Depreciation & Amortization                  | \$452   | \$446   | \$429 | \$386   | \$360     |
| Purchase Accounting Amortization                      | \$412   | \$404   | \$385 | \$359   | \$333     |
| Depreciation & Amortization Excl. Purchase Accounting | \$40    | \$42    | \$44  | \$27    | \$27      |
| Total <sup>(1)</sup>                                  | \$1,273 | \$1,452 | \$723 | \$1,536 | \$1,818   |

## Composite LMC – It All Adds Up



| • 5/9/06:   | LCAPA ("LMC") tracking stock issued  |  |  |  |  |
|-------------|--|--|--|--|--|
| • 3/3/08:   | LMC issues LMDIA/B 4-for-1   |  |  |  |  |
| • 11/19/09: | DTV spun from LMDIA 1-for-1; remaining assets become LSTZA on a 0.10-to-1 basis                          |  |  |  |  |
| • 11/28/11: | 1: LMC re-combines with LSTZA on a 0.88129-for-1 basis   |  |  |  |  |
| • 1/11/13:  | LMC spun from STRZA 1-for-1  |  |  |  |  |
| • 7/23/14:  | LMCK shares issued 2-for-1   |  |  |  |  |
| • 11/4/14:  | LBRD spun from LMC and LBRDA/K issued; 1-for-4   |  |  |  |  |
| • 12/10/14: | 12/10/14: Right to acquire 1 share of LBRDK for every 5 shares of LBRDA/K at \$40.36                     |  |  |  |  |
| • 4/15/16:  | LMC recapitalization into three tracking stocks: LMCA/K (1-for-4), LSXMA/K (1-for-1), BATRA/K (1-for-10) |  |  |  |  |
| • 5/18/16:  | 5/18/16: Right to acquire 0.47 shares of BATRK for every 1 share of BATRA/K at \$12.80                   |  |  |  |  |
| • 1/25/17:  | 7: LMCA/K renamed FWONA/K  |  |  |  |  |
| • 5/15/20:  | /15/20: Right to acquire 0.0939 shares of LSXMK for every 1 share of LSXMA/B/K at \$25.47                |  |  |  |  |

| Composite LMC                                |     |
|--|-----|
| FWONA  | 13  |
| LSTZA tracker                                | 104 |
| DTV after 1 year: \$42.15 x 4                | 169 |
| Earnings on \$168.60 DTV reinvested in LMCA  | 686 |
| STRZA sold to LGF/B for cash and shares      | 18  |
| Cash from STRZA/LGF/B reinvested in LMCA     | . 3 |
| LGF/B after 1 year: \$29.68 x 0.6784         | 20  |
| Earnings on \$20.13 LGF/B reinvested in LMC/ | A 1 |
| FWONK x 2                                    | 29  |
| LBRDA x 0.25                                 | 20  |
| LBRDK x 0.25 x 2                             | 41  |
| LBRDK Rights Offering                        | 6   |
| LSXMA  | 43  |
| LSXMK  | 85  |
| LSXM Rights Offering                         | 5   |
| BATRA  | 3   |
| BATRK  | 6   |
| BATRK Rights Offering                        | 3   |
|  |     |

Composite LMC

\$1,25

Compared to \$79 on 5/10/06

Market data as of 11/7/22.







## **ATLANTA BRAVES 2022 INVESTOR DAY**

**Derek Schiller** President & CEO

Atlanta Braves











- 7 MOST VALUABLE PLAYERS
- **6** CY YOUNG WINNERS
- **9** ROOKIES OF THE YEAR



## AN INTEGRAL PART OF BASEBALL HISTORY AND ITS FUTURE

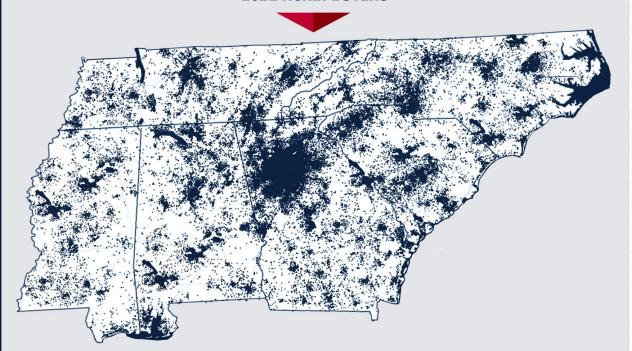
The Braves are the longest continuously operating franchise in MLB

For 152 years, the Braves have embodied greatness

## THE BRAVES OWN THE SOUTH

The Braves are a unique property that represent the rapidly growing southeastern U.S., but are a national presence.

**2021 TICKET BUYERS** 





Total population of the states that make up "Braves Country":

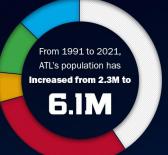
40 million

2022 Braves total season attendance: **3.13 million** 

According to a Nielsen poll there are over 20M Atlanta Braves fans in the USA, one of the largest fanbases in sports



## ATL IS A HOMERUN



| RACE                      | PERCENT | MARKET SIZE |
|---------------------------|---------|-------------|
| White                     | 45.5%   | 2,775,500   |
| Black or African American | 33.6%   | 2,049,600   |
| Asian                     | 6.6%    | 402,600     |
| Hispanic or Latino        | 12%     | 732,000     |
| Foreign-Born              | 14.2%   | 866,200     |

**A Diverse City** 

**A Young Population** 

**Vibrant Economy** 

Metro-Atlanta is now the 6th largest market in the US

**Where Big Business Lives** 

Atlanta ranks fourth in the USA for Fortune 500 companies



## **BRAVES FANBASE**

#### **FANDOM**

20M Americans identify as Braves fans<sup>1</sup>

#### DIVERSITY

19% of Braves fans are African American<sup>2</sup>

#### YOUTHFUL

21% of Braves fans are age 25-34<sup>2</sup>

#### **MARRIED COUPLES**

46% of Braves fans are married<sup>2</sup>

#### **FAMILY FUN**

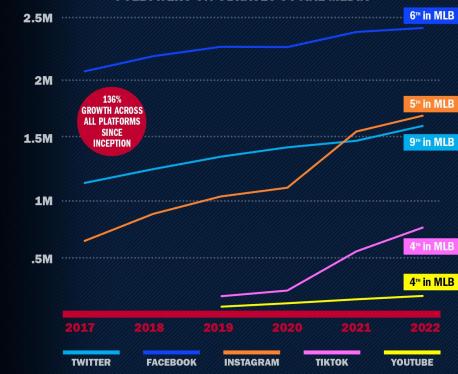
33% of Braves fans have children<sup>2</sup>

#### **FEMALE FANS**

43.8% of our national fanbase are women<sup>2</sup>

## CONNECTING TO OUR FANS

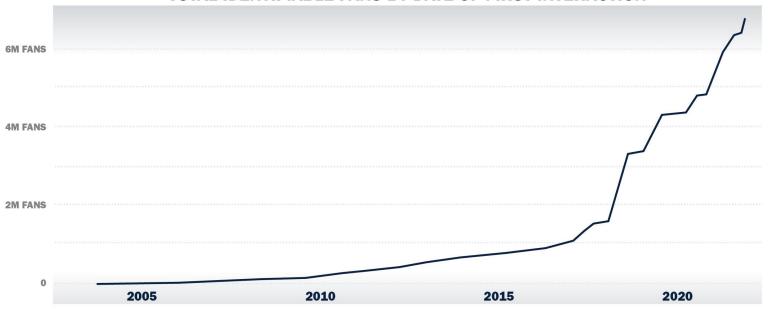
**FOLLOWERS ON @BRAVES SOCIAL MEDIA** 



## GROWTH IN DIRECT CONNECTIONS WITH OUR FANS

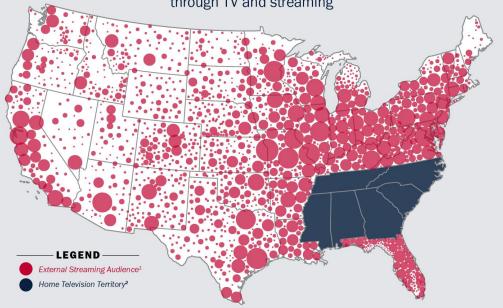
"DATA IS OUR MVP"

TOTAL IDENTIFIABLE FANS BY DATE OF FIRST INTERACTION



#### NATIONWIDE MEDIA REACH AND FAN ENGAGEMENT

The Braves reach a growing fanbase across the country through TV and streaming



**HOME TERRITORY MARKET SIZE OPPORTUNITY** 

**14.2M** potential cable, satellite and broadband households

TV NETWORKS & STREAMING BROADCASTS























#### **TELEVISION**

Approx.

145 Games on Bally Regional Sports Network (Bally Sports South & Bally **Sports Southeast**)

> 20 Games on MLB National TV/ **Streaming Partner**

Broadcasts in majority of countries and territories via MLB partners

#### **RADIO**

162 Games on flagship and radio networks

172 Affiliates -Largest Radio Network in MLB

### **LOCAL BROADCAST REVENUE IS GROWING**

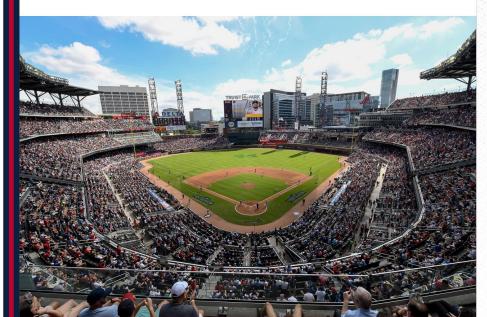


#### **LOCAL BROADCAST REVENUE (\$M)** \$140 \$120 \$100 \$60 \$40 \$20 2013 2016 2017 2021 2025 2026 2027

SINCLAIR CONTRACTUAL REVENUE HIGHER PER GAME STARTING IN 2023

## FANS LOVE TRUIST PARK

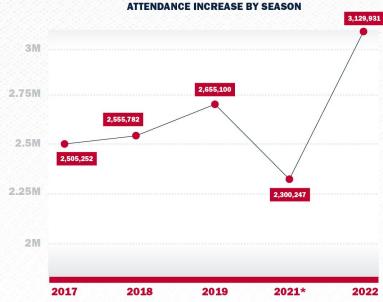
Since moving from Turner Field in 2017 to Truist Park, ticket sales and season ticket holders have dramatically increased



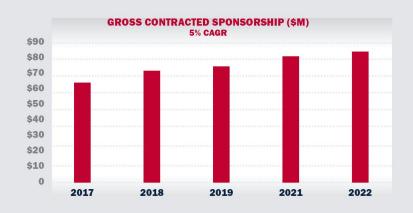
#### 13M+

People have visited Truist Park since the inaugural season in 2017

Record breaking attendance in 2022 3,129,931 42 sellouts in 81 home games

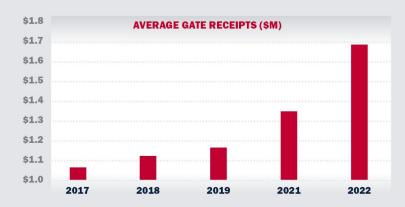


#### **GROWTH ACROSS KEY INDICATORS**









#### THE BATTERY ATLANTA

The Braves organization owns the development property surrounding Truist Park, called The Battery Atlanta. It has transformed the fan experience and become a model for sports business.

#### HIGHLIGHTS

270

Non-Braves events per year

#### IOM+

Visitors to The Battery each year

#### Visitors to The Battery Atlanta compared to other US Attractions

- 1. Caesars Palace 17.4M
- 2. Magic Kingdom 14.6M
- 3. Epcot 11M
- 4. The Battery Atlanta 10.12M
- 5. Disney's Hollywood Studio 10M

- 6. Disney's Animal Kingdom 7.1M
- 7. Navy Pier (IL) 5.8M
- 8. Pike Place Market (WA) 5.6M
- 9. Red Rocks Park (CO) 3.6M
- 10. Niagra Falls State Park 3M





| LEASABLE SPACE                      | SF        | % LEASED |
|-------------------------------------|-----------|----------|
| RETAIL/DINING                       | 248,000   | 93%      |
| OFFICE                              | 666,000   | 91%      |
| NEW OFFICE - TRUIST HQ <sup>2</sup> | 250,000   | 100%     |
| ENTERTAINMENT                       | 104,000   | 100%     |
| HOTEL <sup>1</sup>                  | 291,000   |          |
| TOTAL                               | 1,559,000 | 92%      |



### **2022 RESULTS**

| (\$M)                             | NINE MONTHS<br>ENDED<br>9/30/2022 |     |    | IE MONTHS<br>ENDED<br>/30/2021 | YOY<br>CHANGE |
|-----------------------------------|-----------------------------------|-----|----|--------------------------------|---------------|
| Baseball Revenue                  | \$                                | 496 | \$ | 433                            | 15%           |
| Development Revenue               |                                   | 39  |    | 33                             | <u> 18%</u>   |
| Total Revenue                     |                                   | 535 |    | 466                            | 15%           |
| Deschall Evenness                 |                                   | 111 |    | 264                            | 210/          |
| Baseball Expenses                 |                                   | 441 |    | 364                            | 21%           |
| Development Expenses              |                                   | 13  |    | 10                             | 30%           |
| Total Expenses                    |                                   | 454 |    | 374                            | 21%           |
| December Adjusted OIDDA           |                                   | 55  |    | 60                             | 20%           |
| Baseball Adjusted OIBDA           |                                   | 55  |    | 69                             | -20%          |
| Development Adjusted OIBDA        |                                   | 26  |    | 23                             | 13%           |
| Total Adjusted OIBDA <sup>1</sup> | \$                                | 81  | \$ | 92                             | -12%          |
| Operating Income                  | \$                                | 13  | \$ | 30                             | -57%          |
| Operating income                  | Ψ                                 | 10  | Ψ  | -30                            | -51/0         |



**APPENDIX** 



## 2022 ADJUSTED OIBDA TO OPERATING INCOME

| (\$M)  | YTD<br>9/30/2022 |                          | /TD<br>D/2021           |
|--|------------------|--------------------------|-------------------------|
| Adjusted OIBDA Stock-based Compensation Depreciation/Amortization Impairment, restructuring and acquisition costs, net of recoveries | \$               | 81<br>(6)<br>(57)<br>(5) | \$<br>92<br>(6)<br>(56) |
| Operating Income   | \$               | 13                       | \$<br>30                |



## BRAVES DEVELOPMENT COMPANY 2022 NET OPERATING INCOME

| (\$M)                      | CURRENT<br>OCCUPANCY | <br>D NOI <sup>2</sup><br>0/2022 | % OF<br>REVENUE | <br>BILIZED<br>NOI <sup>3</sup> | %OF<br>REVENUE |
|----------------------------|----------------------|----------------------------------|-----------------|---------------------------------|----------------|
| RETAIL/DINING              | 93%                  | \$<br>5.6                        | 58%             | \$<br>9.1                       | 55%            |
| OFFICE                     | 91%                  | 11.8                             | <b>71</b> %     | 18.6                            | <b>82</b> %    |
| NEW OFFICE - TRUIST HQ⁴    | 100%                 | _                                | —               | 10.9                            | <b>75</b> %    |
| ENTERTAINMENT              | 100%                 | 1.9                              | 70%             | 3.7                             | 83%            |
| TOTAL NOI                  |                      | \$<br>19.3                       |                 | \$<br>42.3                      |                |
| HOTEL <sup>1</sup>         |                      | \$<br>15.6                       | 46%             | \$<br>22.0                      | 40%            |
| OPERATING INCOME - DEVELOP | MENT <sup>5</sup>    | \$<br>11.7                       |                 |                                 |                |

<sup>(1)</sup> Hotel NOI assumes 100% ownership. Hotels are a 50% JV and actual earnings are recorded on the equity basis on accounting.

<sup>(2)</sup> NOI = total property revenue less direct property opex. Approximates Adjusted OIBDA excluding ownership expenses.

<sup>(3) &</sup>quot;Stabilized" assumes property is fully leased (95% for retail).

<sup>(4)</sup> New Office Truist HQ NOI assumes 100% ownership. Office III is a 75% JV.

<sup>(5)</sup> See reconciliation of FY22 YTD NOI to GAAP Operating Income in the Appendix.



# 2022 NET OPERATING INCOME RECONCILIATION TO GAAP OPERATING INCOME

| (\$M)   | YTD<br>9/30/2022 |
|---|------------------|
| Net Operating Income-Development <sup>1</sup> | <b>\$ 19</b>     |
| Parking/Other                                 | 9                |
| Ownership Expenses                            | (2)              |
| Stock-Based Compensation <sup>2</sup>         | <b>(1)</b>       |
| Depreciation/Amortization                     | (13)             |
| Operating Income - Development                | <b>\$ 12</b>     |

<sup>(1)</sup> See NOI Slide

<sup>(2)</sup> Stock comp is unallocated between the Braves and Development, amount included for illustrative purposes



## BRAVES DEVELOPMENT COMPANY LEASABLE SQUARE FOOTAGE

| LEASABLE SPACE         | <b>SF</b> (000s) | Keys |
|------------------------|------------------|------|
| RETAIL/DINING          | 248              |      |
| OFFICE                 | 666              |      |
| NEW OFFICE - TRUIST HO | Q 250            |      |
| <b>ENTERTAINMENT</b>   | 104              |      |
| HOTEL                  | 291              | 406  |
| TOTAL <sup>1</sup>     | 1,559            |      |

# (((SiriusXM))) 2022 Liberty Media Investor Day Jennifer Witz **Chief Executive Officer**

#### Forward-Looking Statements

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about future financial and operating results, our plans, objectives, expectations and intentions with respect to future operations, products and services; and other statements identified by words such as "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "believe," "intend," "plan," "projection," "outlook" or words of similar meaning. Such forward-looking statements are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond our control. Actual results and the timing of events may differ materially from the results anticipated in these forward-looking statements.

The following factors, among others, could cause actual results and the timing of events to differ materially from the anticipated results or other expectations expressed in the forward-looking statements: we have been, and may continue to be, adversely affected by supply chain issues as a result of the global semiconductor supply shortage; we face substantial competition and that competition is likely to increase over time: if our efforts to attract and retain subscribers and listeners, or convert listeners into subscribers, are not successful, our business will be adversely affected; we engage in extensive marketing efforts and the continued effectiveness of those efforts is an important part of our business; we rely on third parties for the operation of our business, and the failure of third parties to perform could adversely affect our business; we may not realize the benefits of acquisitions or other strategic investments and initiatives; the ongoing COVID-19 pandemic has introduced significant uncertainty to our business; a substantial number of our Sirius XM service subscribers periodically cancel their subscriptions and we cannot predict how successful we will be at retaining customers; our ability to profitably attract and retain subscribers to our Sirius XM service as our marketing efforts reach more price-sensitive consumers is uncertain; our business depends in part on the auto industry; failure of our satellites would significantly damage our business; our Sirius XM service may experience harmful interference from wireless operations; our Pandora ad-supported business has suffered a substantial and consistent loss of monthly active users, which may adversely affect our Pandora business; our failure to convince advertisers of the benefits of our Pandora ad-supported service could harm our business; if we are unable to maintain revenue growth from our advertising products our results of operations will be adversely affected; changes in mobile operating systems and browsers may hinder our ability to sell advertising and market our services; if we fail to accurately predict and play music, comedy or other content that our Pandora listeners enjoy, we may fail to retain existing and attract new listeners; privacy and data security laws and regulations may hinder our ability to market our services, sell advertising and impose legal liabilities; consumer protection laws and our failure to comply with them could damage our business; failure to comply with FCC requirements could damage our business; if we fail to protect the security of personal information about our customers, we could be subject to costly government enforcement actions and private litigation and our reputation could suffer; interruption or failure of our information technology and communications systems could impair the delivery of our service and harm our business; the market for music rights is changing and is subject to significant uncertainties; our Pandora services depend upon maintaining complex licenses with copyright owners, and these licenses contain onerous terms; the rates we must pay for "mechanical rights" to use musical works on our Pandora service have increased substantially and these new rates may adversely affect our business; failure to protect our intellectual property or actions by third parties to enforce their intellectual property rights could substantially harm our business and operating results; some of our services and technologies may use "open source" software, which may restrict how we use or distribute our services or require that we release the source code subject to those licenses; rapid technological and industry changes and new entrants could adversely impact our services; we have a significant amount of indebtedness, and our debt contains certain covenants that restrict our operations; we are a "controlled company" within the meaning of the NASDAQ listing rules and, as a result, qualify for, and rely on, exemptions from certain corporate governance requirements; while we currently pay a quarterly cash dividend to holders of our common stock, we may change our dividend policy at any time; our principal stockholder has significant influence, including over actions requiring stockholder approval, and its interests may differ from the interests of other holders of our common stock; if we are unable to attract and retain qualified personnel, our business could be harmed; our facilities could be damaged by natural catastrophes or terrorist activities; the unfavorable outcome of pending or future litigation could have an adverse impact on our operations and financial condition; we may be exposed to liabilities that other entertainment service providers would not customarily be subject to; and our business and prospects depend on the strength of our brands. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found in our Annual Report on Form 10-K for the year ended December 31, 2021, and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2022, which are filed with the Securities and Exchange Commission (the "SEC") and available at the SEC's Internet site (http://www.sec.gov). The information set forth herein speaks only as of the date hereof, and we disclaim any intention or obligation to update any forward-looking statements as a result of developments occurring after the date of this communication.



#### **An Audio Powerhouse**

Our Vision: To shape the future of audio where everyone is effortlessly connected to the voices, stories, and music they love

150<sub>M</sub>

**Total Listeners** 

**40**<sub>M</sub>

**Paid Subscribers** 

153м

Enabled Auto Fleet\*

pandora



(((SiriusXM)))



adswizz

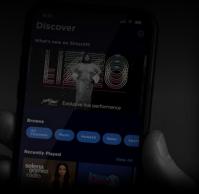


 $<sup>^{\</sup>star}$  As of September 30, 2022 SiriusXM has an enabled fleet of 150 million vehicles and 40 million

#### **Growth Priorities**



In-Car



**Streamin** 



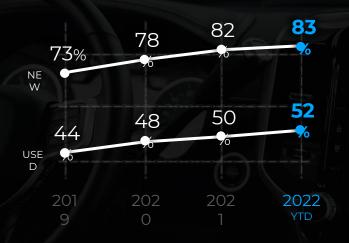
**Ad Platform** 



**SiriusXM Everywhere** 

#### Reinforcing SiriusXM's Leadership In-Car

Doubling down on our commitment to deliver the best in car listening experience



New and used penetration rates reach peak levels in 2022

#### **Expanding Streaming**

Creating a superior listening experience everywhere our customers tune in



#### **Design Refresh**

A Sleeker In-App Experience

#### **Exclusive Content**

Streaming Only Stations & Artist Experiences

#### **Expanded Reach**

New Distribution & Promotional Agreements

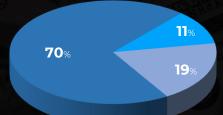
#### **Extending Our Ad Platform**

Supporting the complete audio advertising ecosystem

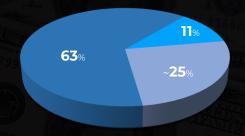
A leader in monetization across the audio ecosystem with \$1.8 billion in audio advertising, supporting advertisers, creators, publishers, and listeners.

Trailing Twelve Months Advertising Revenue





4Q'21 - 3Q'22: \$**1.8**B



#### **Extending Our Ad Platform**

Supporting the complete audio advertising ecosystem















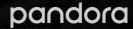


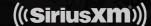
















**TEAMCOCO** 



## SiriusXM Everywhere

The next phase of our evolution

#### SiriusXM Everywhere

The next phase of our evolution



#### SiriusXM Everywhere

The next phase of our evolution







#### **Super-Serving Our Audiences**

SiriusXM at the intersection of scale and passion



The egyn Kelly Show





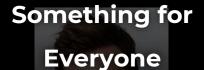
selena gome radio

**Fueling Fandom** 

**Curated Content Passionate** 

**Audiences Crave** 





A Diverse Portfolio with Personalized Listening



### LOLRAD Creating Culture

**Exclusive Talent and Must-Hear Moments** 

## SiriusXM Self-Pay Subscribers Long record of continued growth >32.0 32.0 30.9 30.0 187,000 Net additions in 3Q 2022 202 202 2022 201

#### **Trailing Twelve Month Financial Highlights**

Solid financial performance

\$1.79B \$6.86B \$9.00B

Ad Revenue

Up 4.6% YoY

**Sub Revenue** 

Up 5% YoY

**Total Revenue** 

Up 4.6% YoY

\$**2.76**в

Adj. EBITDA

Flat YoY

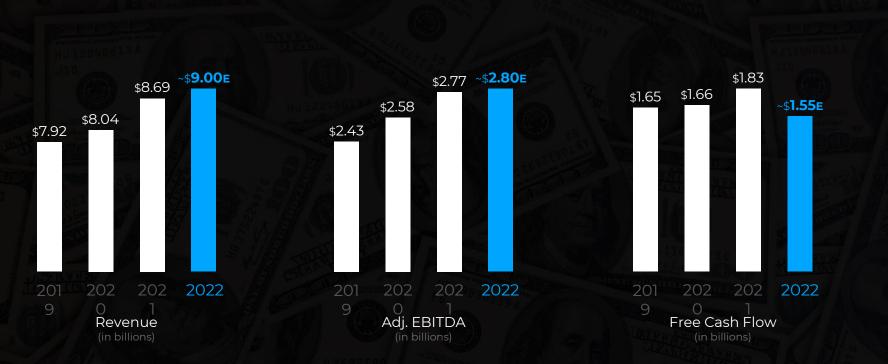
\$**1.50**B

Free Cash Flow

Down 16% YoY

#### Consistent Record of Revenue and Adj. EBITDA Growth

Plus substantial continued cash generation



#### Note

- 2021 free cash flow benefitted from \$225 million of satellite recoveries.
- See Appendix for full reconciliation from GAAP net-income to non-GAAP Adj. EBITDA.
- Pro forma results for 2019 assume the Pandora Acquisition actually occurred on January 1, 2019.
   The pro forma results are based on estimates and assumptions, which we believe are reasonable.

#### **Strong Capital Returns**

Healthy cash generation enables significant capital returns



**\$0.0968 1.5**%

Per Year

Yield

November 2022 increase to quarterly dividend

Annualized growth rate since inception

~\$ B February 2022 special dividend









#### Reconciliation from GAAP Net Income to Non-GAAP Adj. EBITDA

|   | For the Three Months Ended |                  |                   |                  |                          |                         |                   |                  |                          | For the Twelve Months Ended |                  |  |
|---|----------------------------|------------------|-------------------|------------------|--------------------------|-------------------------|-------------------|------------------|--------------------------|-----------------------------|------------------|--|
| (in millions)                                   |                            | mber 31,<br>2020 | March 31,<br>2021 | June 30,<br>2021 | September<br>30,<br>2021 | December<br>31,<br>2021 | March 31,<br>2022 | June 30,<br>2022 | September<br>30,<br>2022 | Septer                      | mber 30,<br>2022 |  |
| Net income:                                     | \$                         | (677)            | \$<br>219         | \$<br>433        | \$<br>343                | \$<br>318               | \$<br>309         | \$<br>292        | \$<br>247                | \$<br>318                   | \$ 1,166         |  |
| Add back items excluded from Adjusted EBITDA:   |                            |                  |                   |                  |                          |                         |                   |                  |                          |                             |                  |  |
| Impairment, restructuring and acquisition costs |                            | 980              | 245               | (136)            | (95)                     | 7                       | -                 | 1                | 69                       | 994                         | 77               |  |
| Share-based payment expense                     |                            | 58               | 51                | 47               | 51                       | 54                      | 45                | 47               | 50                       | 207                         | 196              |  |
| Depreciation and amortization                   |                            | 125              | 132               | 131              | 135                      | 135                     | 135               | 135              | 134                      | 523                         | 539              |  |
| Interest expense                                |                            | 97               | 100               | 103              | 111                      | 101                     | 103               | 104              | 107                      | 411                         | 415              |  |
| Loss on extinguishment of debt                  | f                          | -                | -                 | -                | 83                       | -                       | -                 | -                | -                        | 83                          | -                |  |
| Other expense (income)                          |                            | 4                | (3)               | (5)              | 1                        | -                       | (2)               | 4                | 3                        | (3)                         | 5                |  |
| Income tax expense                              |                            | 73               | (62)              | 127              | 90                       | 57                      | 100               | 96               | 110                      | 228                         | 363              |  |
| Adjusted EBITDA                                 | \$                         | 660              | \$<br>682         | \$<br>700        | \$<br>719                | \$<br>672               | \$<br>690         | \$<br>679        | \$<br>720                | \$<br>2,761                 | \$ 2,761         |  |

## Stefano Domenicali

Formula 1<sup>®</sup>
President and CEO

November 17 2022



## KEY PRIORITIES & OPPORTUNITIES

- DELIVERING AN INCREDIBLE PRODUCT
  THAT SKENGTHENS COMPETITION AND
  ACTION ON THE TRACK
- ENHANCING THE LONG-TERM PROSPECTS
  OF THE SPORT, ENSURING AN ATTRACTIVE
  BUSINESS MODEL FOR ALL PARTICIPANTS
  AND ATTRACTING PARTNERS
- CONTINUING TO DELIVER ON OUR SUSTAINABILITY AND DIVERSITY & INCLUSION INITIATIVES

# Netflix Drive To Survive continues to attract new fans to the sport



Season 4 released.
Seasons 5 & 6 confirmed

100W

Average Global cumulative audience per season (S1-3)

#1

S4 - Top Series on Netflix in 33 markets vs. 27 for S3

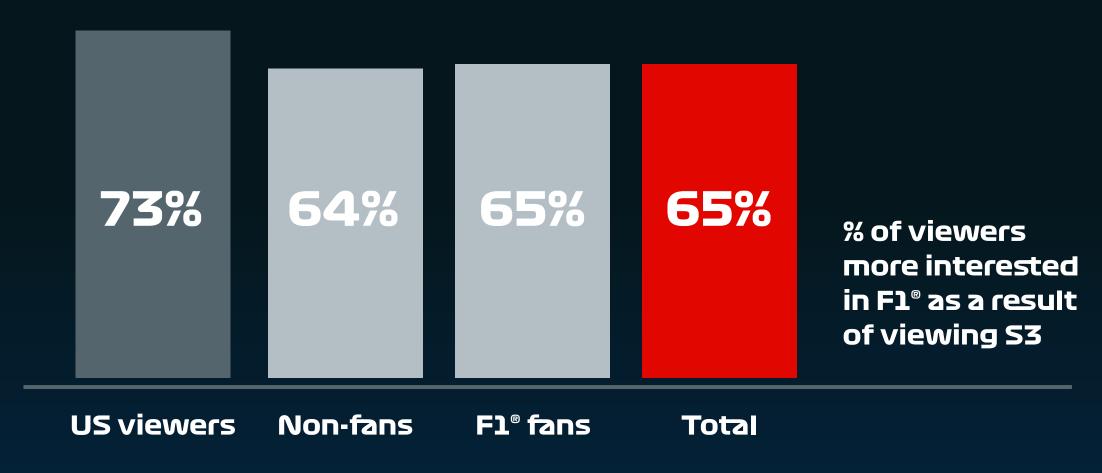
+58%

more viewers for S3 than S2 in Year 1

30%

of S1 views in 2021

Drive To Survive has become a gateway into F1<sup>®</sup> for our key markets & demographics



1/3<sup>RD</sup>

Estimated reach of Drive To Survive of total US Netflix subscribers

In the UK, for Season 3 of Drive To Survive

75%

of viewers are under 44 years old

47%

of S3 viewers are female



Ql

Pre-Season Testing

1 Bahrain

2 Saudi Arabia

3 Australia

Q2

4 China

5 Azerbaijan

6 Miami

7 Emilia-Romagna

8 Monaco

9 | Spain

10 | Canada

11 Austria

**Q3** 

12 Great Britain

13 Hungary

14 | Belgium

15 Netherlands

16 Italy

17 | Singapore

18 Japan

**Q4** 

19 Qatar

20 Austin

21 Mexico City

22 São Paulo

23 Las Vegas

24 Abu Dhabi

### F1® BUSINESS DRIVERS

- 2021 CONCORDE AGREEMENT
- VALUE OF F1® TEAMS
- OEM INTEREST
- FANINTEREST
- CONTRACTED REVENUE

## 2022 Q3 YTD RACE ATTENDANCE HIGHLIGHTS



### 2022 Q3 YTD (Races 1-20) ATTENDANCE HIGHLIGHTS

+310/ GROWTHIN RACE ATTENDANCE vs.Races 1-18 in 2019

5 5 M ESTIMATED RACE ATTENDANCE

SOLD OUT SOLD OUT

# INCREASED GLOBALINTEREST













Formula1.com

430%
INCREASE IN USERS
ON ALL PLATFORMS
YEAR ON YEAR



Is fastest growing global sport on social media



US fastest growing market for F1 on social media

440% 70Yoy

# CONTINUED GROWTH OF A DIVERSE FANBASE

OF NEW VIEWERS
IN 2022 UNDER
35 YEARS OLD

SIY Deutschland

OF NEW VIEWERS
SINCE 2019
ARE WOMEN



### F1® FAN DATA

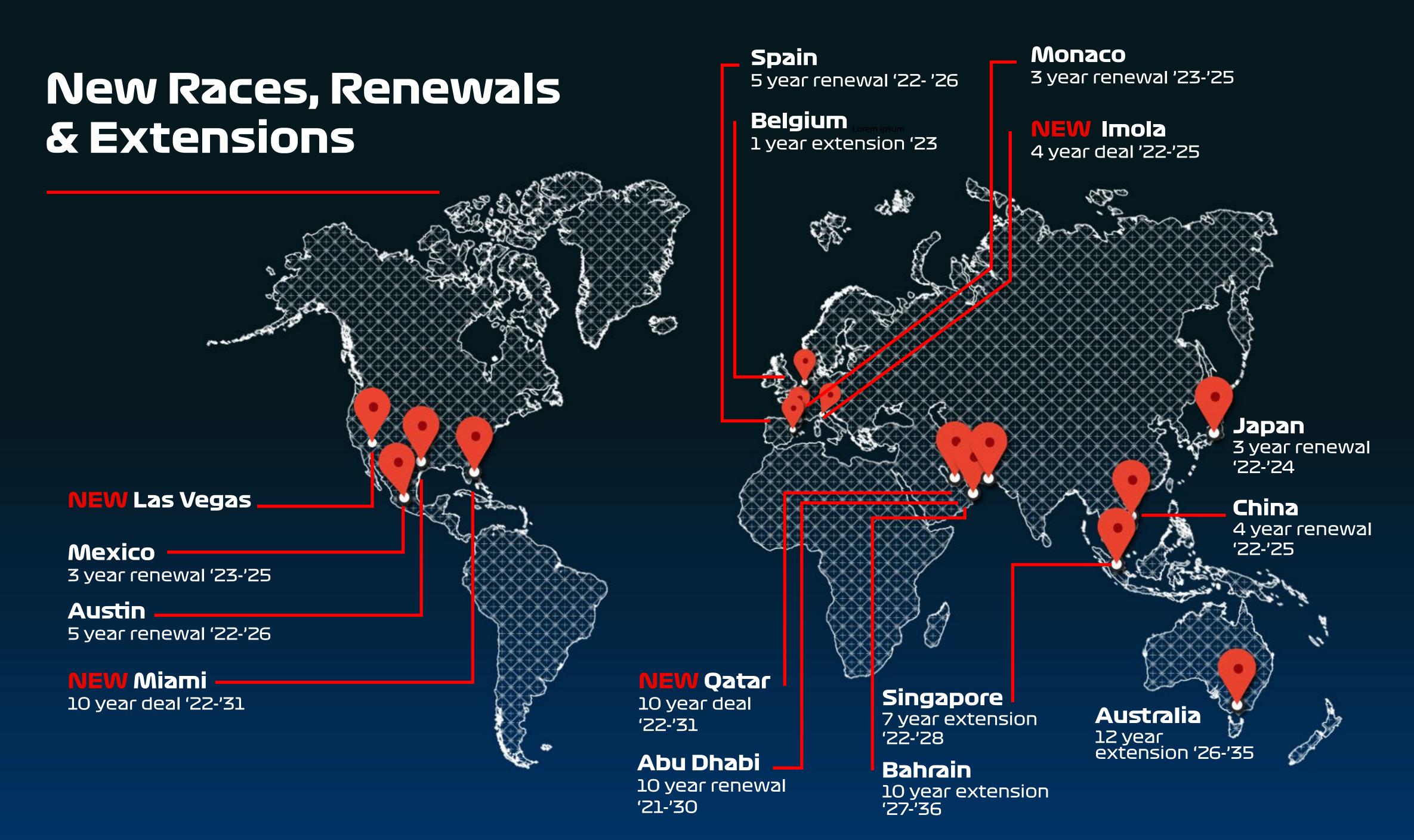
# 37 YEARS AVERAGE AGE OF FAN

400/OFFANS AREFEMALE

20/ OFFANS ARE AGED 16-24









**Title Partner** of the Formula 1°Las Vegas Grand Prix 2023



Founding Partners of the Formula 1® Las Vegas Grand Prix 2023

CAESARS REWARDS.







**Presenting Partners** of the Formula 1<sup>®</sup>Las Vegas Grand Prix 2023







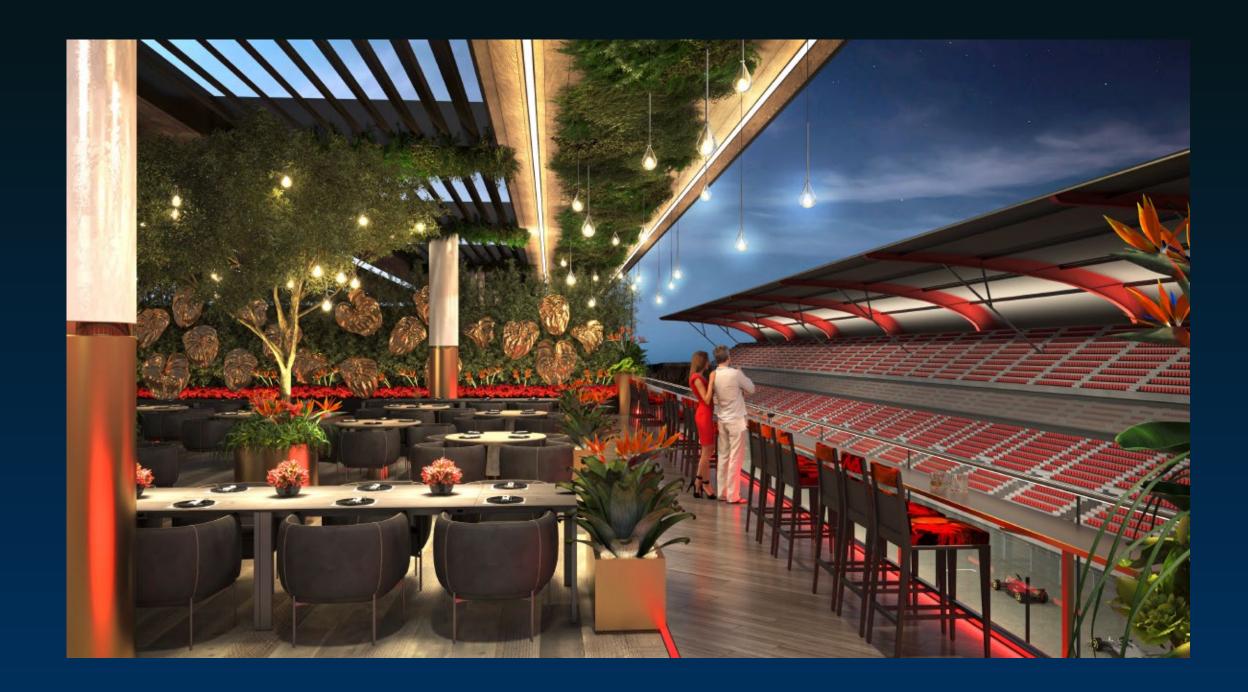


**Event Partner** of the Formula 1°Las Vegas Grand Prix 2023





### HIGH DEMAND FOR PRE-SALE TICKETS



## STATE-OF-THE-ART CIRCUIT DESIGN



### KEY BROADCAST RENEWALS



**GERMANY & ITALY: 2027** 

**UK: 2029** 



RENEWED THROUGH 2025



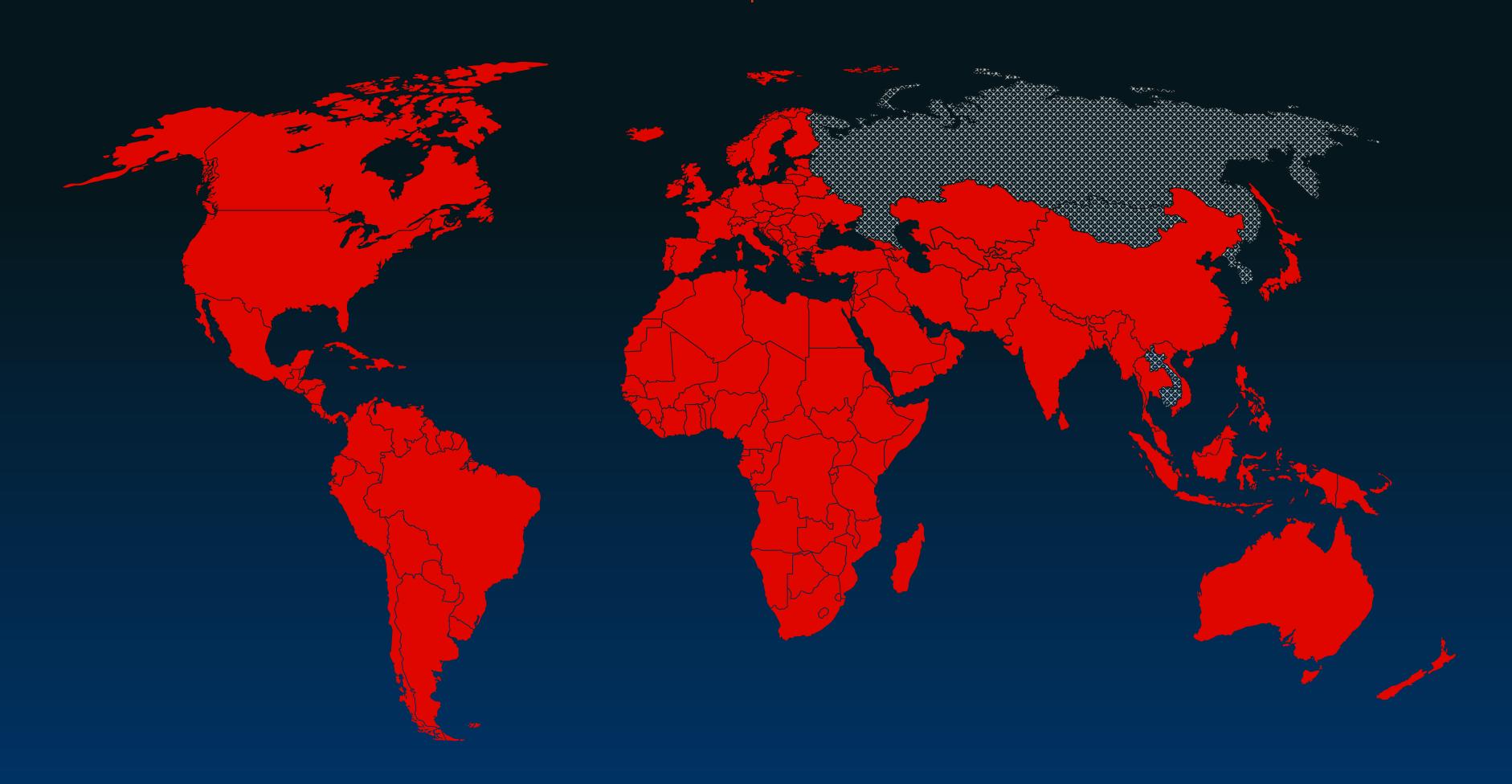
RENEWED FROM 2025 THROUGH 2029

### Additional Broadcast Renewals



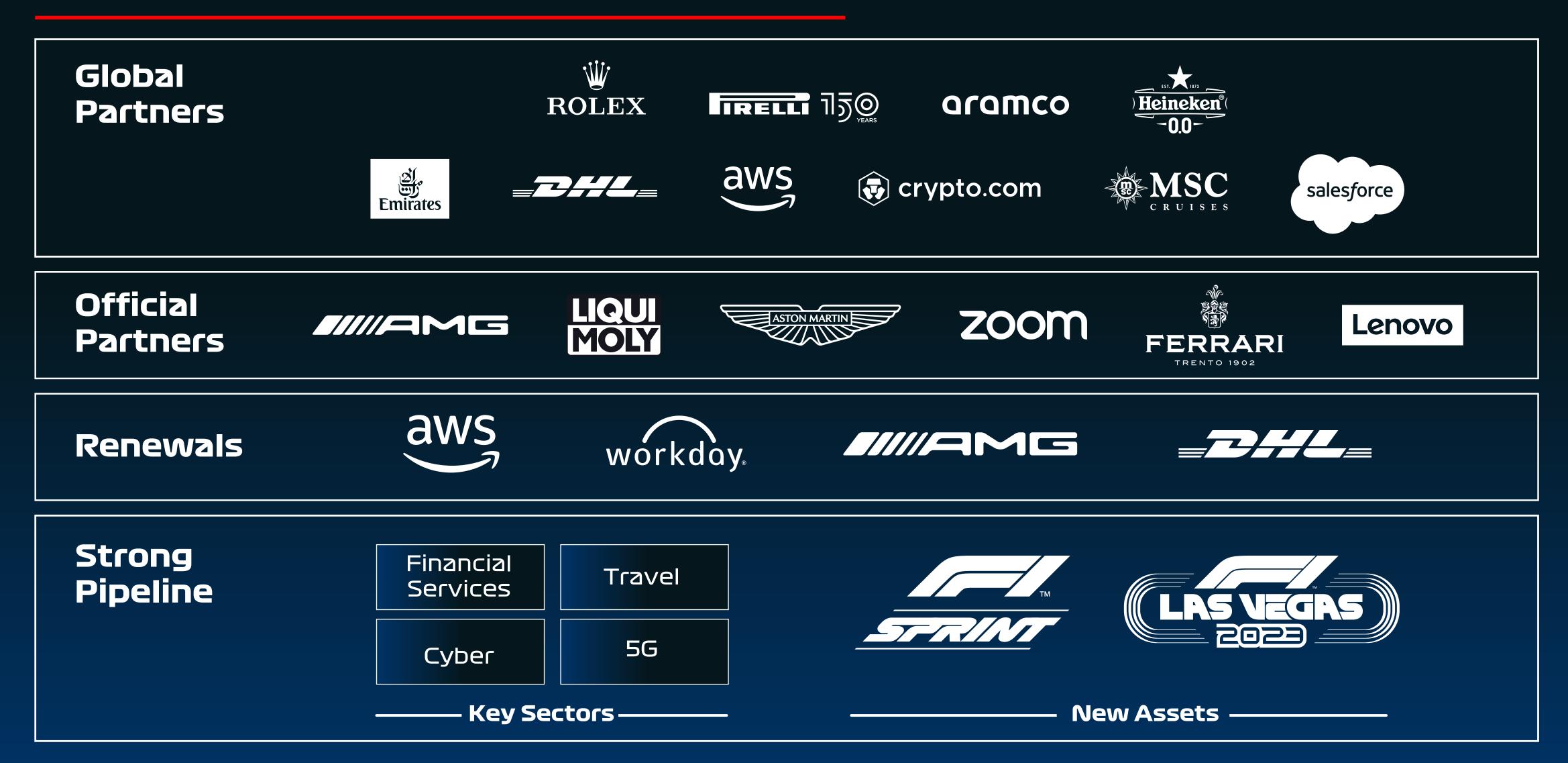
## GLOBAL BROADCAST REACH OF FORMULA 1®

180+ TERRITORIES 60+ BROADCASTERS



### High inbound sponsor interest

Multiple new partners & renewals signed and a strong piepline to support further growth



### Our Key Pillars

### SUSTAINABILITY

Formula 1<sup>®</sup> aims to be Net Zero Carbon by 2030





## **DIVERSITY** & INCLUSION

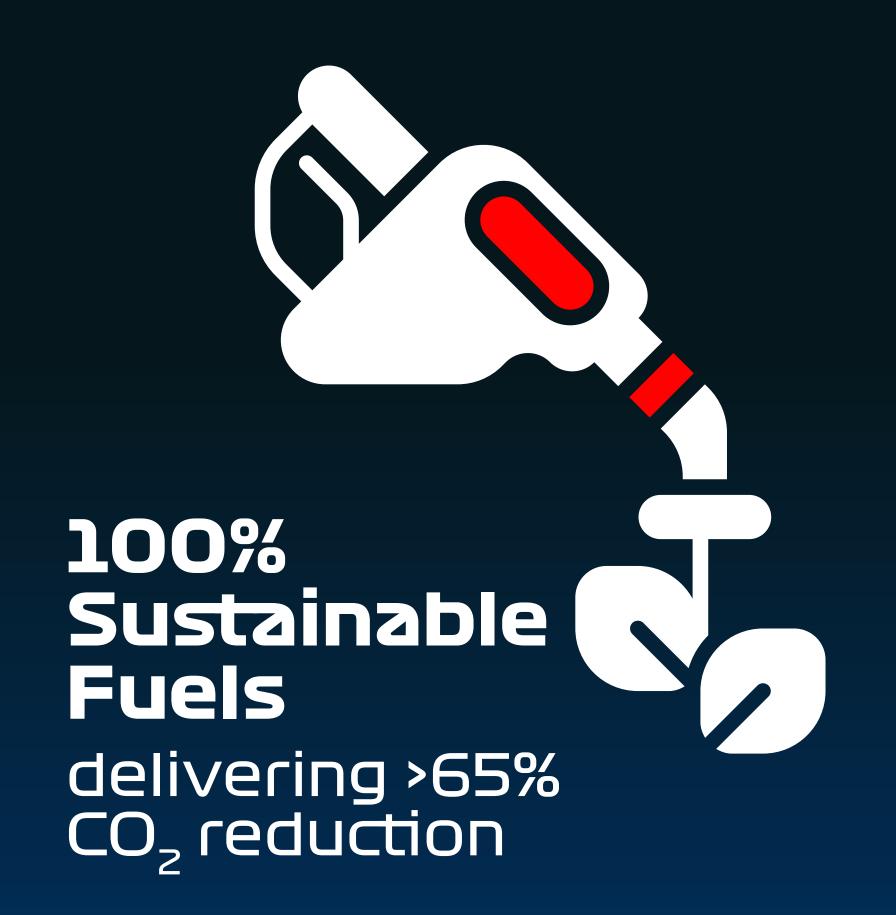
Formula 1<sup>®</sup> aims to create a sport as diverse as the World in which we race

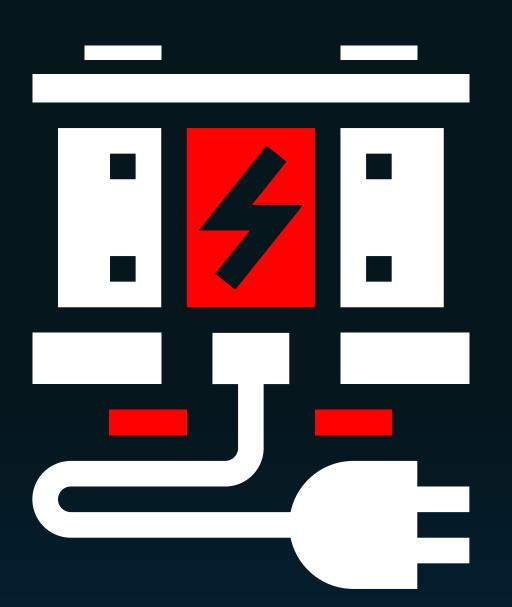


#### COMMUNITY

Formula 1<sup>®</sup> aims to leave a positive lasting impact wherever we race







Advanced
Hybrid engine
with increased
electrification



Cutting-edge telemetry and connectivity



### THANK YOU

Full speed ahead