Company Description

**Company Overview**
Leading provider of Smart Glasses and AR wearable computer and display technologies for enterprise and consumer

**Founded & IPO**
Company was founded in 1997, IPO was in 2009

**Headquarters**
West Henrietta, NY (suburb of Rochester)

**Executive Management**
Paul Travers: CEO, President
Grant Russell: CFO, EVP and Treasurer

**Offices**
US, Canada, UK and Japan

**Financial Statistics**
Share price: $1.93 (1)
Market Cap: $64 million (1)
Cash: $16 million (2)

(1): As of January 24, 2020. Market Cap does not include Intel preferred stock on an as converted basis.
(2): As of September 30, 2019.

Vuzix Supplies a Broad Range of Leading Edge AR Solutions

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Enterprise Adoption Across Key Verticals...

...will be Driven by Demonstrated ROIs

**FIELD SERVICE**
- Remote support for service & maintenance technicians
- Supervision sign-offs were completed up to one-fourth of the previous time
- Up to 66% faster machine repairs; reduced travel costs

**MANUFACTURING**
- Remote field service support for installation & maintenance
- Up to 60% faster machine repairs; reduced travel costs

**TELE-MEDICINE**
- Real-time expert cross boarder troubleshooting for a remote manufacturing facility
- Up to 64% faster task completion; up to 77% error reduction assist

**WAREHOUSE LOGISTICS**
- 600+ smart glasses deployed at the Changi Airport for baggage and cargo handling
- Aircraft turnaround times were reduced by up to 15 minutes per flight
Vuzix Primary Revenue Drivers

**M-Series Smart Glasses**

- One of the industry’s most powerful standalone smart glasses available
- Android-based operating system with Qualcomm SXR1 platform
- OLED display, GPS, multi-finger touchpad, 12.8MP camera with image stabilization and auto focus
- Ruggedized IP67 water and dust rated, drop tested 2 meters, standard USB-C connector for external battery connection
- Supported by a broad line of wearable accessories

**Blade Smart Glasses**

- A Vuzix optical waveguide provides a completely non-occluded see-through heads-up display
- The M4000 comes with all the same features and performance of the M400
- Creates a new level in wearable computing
- Increased resolution to WVGA with a 16x9 aspect ratio and a larger FOV

**Enterprise B2B & B2C**
- Supports see-what-I-see applications for field service, security, field inspection, etc.
- B2C applications include telemedicine, close captioning, retail store picking
- Available in ANSI Z87.1 safety-rated version
- Developers are actively building applications for B2B and B2C enterprise customers

**Security/1st Responders**
- The Blade’s form factor makes it one of the best solution available for these markets
- Vuzix has already announced multiple security partners (e.g. SWORD, NNTO)
- Proof-of-concept discussions and demonstrations have taken place with numerous fire and police departments, many of which are also evaluating usage with drones

**Prosumers**
- The Companion app manages the connection between the Blade and smartphone
- Vuzix App Store supports paid and free apps and basic mobile device management
- Over 80 apps currently available with more being added every month
- Blade can currently be purchased online from Vuzix and Amazon

**OEM Solutions**

Major technology companies partner with Vuzix for its proprietary technology and wealth of industry experience

- Proven track-record of providing solutions
- World-leader in optics and waveguides
- Derivatives to fully customized solutions
- Products are designed and primarily assembled in-house in Vuzix’ NY facility
- Vuzix’ facility is ISO 9001 certified and uses advanced custom-designed robotics

Custom Waveguide-Based OEM Opportunities are Emerging Across Multiple Industry Verticals

- Automotive
- Aviation
- Consumer
- Courier Services
- Defense

Near to mid-term NRE revenue opportunities of $10+ million quoted

Longer-term potential for $100s of millions in product revenues

**Additional Information**

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Disclaimer: Except for historical information contained herein, the statements in this fact sheet, dated January 2020, are forward looking and made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. A fuller discussion of Vuzix Corporation risks and uncertainties is described in the Company’s filings with the Securities and Exchange Commission.