July 27, 2010



# Cummins Reports Sharply Higher Second Quarter Sales and Profitability, Increases Full-Year Guidance

- -- Manufacturing productivity improvements and performance in international markets fuel growth
- -- Company now expects to earn 12 percent EBIT on \$13 billion in sales in 2010

COLUMBUS, Ind.--(BUSINESS WIRE)-- Cummins Inc. (NYSE: CMI) today reported for the second quarter its highest quarterly earnings as a percentage of sales in more than 25 years. Continued productivity improvements in the Company's manufacturing operations, as well as strong performance in international markets, drove significant year-over-year gains across all the Company's business segments.

Earnings Before Interest and Taxes (EBIT) was \$401 million, or 12.5 percent of sales, up from \$109 million or 4.5 percent of sales in the second quarter of 2009. EBIT also improved from 10.7 percent in the first quarter of 2010. For the first time ever, all four segments posted quarterly EBIT in excess of 10 percent of sales.

Sales of \$3.21 billion in the second quarter were 32 percent higher than \$2.43 billion in the same quarter in 2009. Net income attributable to Cummins Inc. in the second quarter more than quadrupled to \$246 million, or \$1.25 a share, compared to \$56 million, or \$0.28 a share, in the same period a year ago.

The sales gains were led by the Company's Engine and Components segments, which each reported 45 percent sales improvements compared to the same period in 2009. Power Generation sales increased 16 percent, while Distribution sales rose 24 percent. The Company delivered these strong results even though the North American heavy duty truck market remains weak as result of the transition to new on-highway emissions standards at the beginning of the year.

Based on the Company's performance in the first half of 2010 and its forecast for the rest of the year, Cummins today increased its financial guidance for 2010. The Company now expects to generate EBIT of 12 percent of sales on revenues of \$13 billion.

"We had an outstanding quarter," said Cummins Chairman and Chief Executive Officer Tim Solso. "The work we have done to strengthen our manufacturing operations during the downturn has resulted in significant productivity gains, and we continue to benefit from our leadership position in large and growing international markets such as China, India and Brazil."

The Company's non- U.S. markets continued to perform well, with sales up 51 percent outside the United States in the second quarter compared to a year ago. Sales outside the U.S. accounted for 64 percent of the Company's revenue in the quarter.

The Company continued to return value to shareholders by repurchasing \$123 million of its shares during the second quarter. The Company has now repurchased \$310 million worth of stock under its current \$500 million authorization.

Even with the stock repurchase, the Company improved its cash position from the first quarter of the year. The Company generated \$301 million in cash from operations in the second quarter, compared to \$245 million in the same period last year and \$126 million in the first quarter.

"Our strong performance during the downturn has allowed us to make the investments necessary to position the Company for a period of long-term profitable growth as our markets continue to improve," said Cummins President and Chief Operating Officer Tom Linebarger. "We are working hard to prepare for future growth, even as we continue to concentrate on managing the business through this challenging economic period."

#### In other recent news:

- -- In early July, Cummins announced a \$100 million expansion of the High-Horsepower Technical Center and high-horsepower engine product line in Seymour, Ind. The investment in the newly renamed Seymour Engine Plant is expected to add about 200 engineering and manufacturing jobs over the next five years.
- -- The Company increased the quarterly cash dividend on its common stock by 50 percent to 26.25 cents per share from 17.5 cents per share. The dividend is payable on Sept. 1, 2010 to shareholders of record on Aug. 23, 2010. Cummins last raised its dividend in July 2008.
- -- Cummins negotiated a \$1.24 billion, four-year credit facility to replace its previous \$1.1 billion line of credit, which was set to expire in 2011. The revolver, combined with the Company's strong cash balance, ensures that Cummins will have adequate liquidity over the next several years.
- -- Moody's Investor Service raised the Company's senior unsecured debt rating from Baa3 to Baa2 and said the rating outlook remains "stable." In raising its investment grade rating, Moody's cited Cummins' ability to "maintain solid debt protection measures despite the most severe downturn in the North American medium and heavy-duty truck industry, and the broader weakening in the global economy."
- -- Cummins also was recognized for its long-term return to shareholders recently by Bloomberg BusinessWeek magazine, which ranked Cummins' stock performance 12thamong the Standard & Poor's 500 companies from March 2005- March 2010.

## Second quarter details (all comparisons to same period in 2009)

#### **Engine Segment**

- -- Sales \$1.9 billion, up 45 percent
- -- Segment EBIT \$197 million, or 10.4 percent of sales, compared to a loss of \$4 million. EBIT percentage is a quarterly record for the Engine segment.
- -- Total on-highway sales increased 36 percent
  - o Global heavy-duty truck engine sales declined 14 percent as result of transition to 2010 EPA-compliant engines in North America, where unit sales declined 58 percent.
  - o Medium-duty truck and bus sales increased 47 percent on strength of international markets and North American share gains
  - o Light-duty auto and RV sales more than tripled from very low base in 2009 when Chrysler ceased truck production for several weeks as part of its reorganization efforts
- -- Industrial sales increased 49 percent
  - o Construction sales increased 111 percent led by infrastructure investments in emerging markets such as China
    - o Mining sales increased 32 percent

#### **Power Generation**

- -- Sales \$708 million, up 16 percent
- -- Segment EBIT \$76 million, or 10.7 percent of sales, compared to \$41 million or 6.7 percent of sales
- -- Commercial Products sales rose 20 percent; Commercial Projects up 24 percent; Consumer sales increased 48 percent; Generator Technologies sales were flat; and Power Electronics down 6 percent
- -- Sales gains led by India, China, Latin America and Russia. North American sales declined 16 percent

#### Components

- -- Sales \$729 million up 45 percent
- -- Segment EBIT \$75 million, or 10.3 percent of sales, compared to a loss of \$10 million. EBIT percentage was a quarterly record for the Components segment.
- -- Turbo Technologies sales increased by 69 percent; Emission Solutions rose 53 percent, Fuel Systems up 41 percent, Filtration up 26 percent
- -- Higher volumes, increased product content on the aftertreatment product and manufacturing productivity improvements contributed to EBIT gain

#### Distribution

- -- Sales \$576 million, an increase of 24 percent
- -- Segment EBIT \$69 million, or 12 percent of sales, compared to \$55 million, or 11.9 percent of sales
- -- Consolidation of Western Canada distributor contributed 13 percent growth in revenue
- -- Organic growth of 7.5 percent from global aftermarket and industrial engine sales and service in support of construction and mining markets

#### Presentation of Non-GAAP Financial Information

EBIT is a non-GAAP measures used in this release. EBIT is defined and reconciled to what management believes to be the most comparable GAAP measure in a schedule attached to

this release. Cummins presents this information as it believes it is useful to understanding the Company's operating performance, and because EBIT is a measure used internally to assess the performance of the operating units.

## Webcast information

Cummins management will host a teleconference to discuss these results today at 10 a.m. EDT. This teleconference will be webcast and available on the Investor Relations section of the Cummins website at <u>www.cummins.com</u>. Participants wishing to view the visuals available with the audio are encouraged to sign-in a few minutes prior to the start of the teleconference.

## About Cummins

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins serves customers in approximately 190 countries and territories through a network of more than 500 company-owned and independent distributor locations and approximately 5,200 dealer locations. The Company reported net income attributable to Cummins Inc. of \$428 million on sales of \$10.8 billion in 2009. Press releases can be found on the Web at <u>www.cummins.com</u>. Follow Cummins on Twitter at <u>http://twitter.com/cummins</u>.

## Forward-looking disclosure statement

Information provided in this release that is not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the company's expectations, hopes, beliefs and intentions on strategies regarding the future. It is important to note that the company's actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including, but not limited to, general economic, business and financing conditions, labor relations, governmental action, competitor pricing activity, expense volatility and other risks detailed from time to time in Cummins Securities and Exchange Commission filings.

CUMMINS INC. AND SUBSIDIARIES									
CONDENSED CONSOLIDATED STATEMENTS OF INCOME									
(Unaudited) (a)									
	Three months ended								
	June 27,	March 28,	June 28,						
In millions, except per share amounts	2010	2010	2009						
NET SALES	\$ 3,208	\$ 2,478	\$ 2,431						
Cost of sales	2,455	1,877	1,983						
GROSS MARGIN	753	601	448						
OPERATING EXPENSES AND INCOME									

Selling, general and administrative expenses	354	335	287
Research, development and engineering expenses	96	92	79
Equity, royalty and interest income from investees	97	76	57
Restructuring charges			7
Other operating expense, net	4	4	11
OPERATING INCOME	396	246	121
Interest income	5	3	1
Interest expense	9	9	10
Other income (expense), net		17	(13)
INCOME BEFORE INCOME TAXES	392	257	99
Income tax expense	122	87	29
CONSOLIDATED NET INCOME	270	170	70
Less: net income attributable to noncontrolling interests	24	21	14
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$ 246	\$ 149	\$ 56
EARNINGS PER COMMON SHARE ATTRIBUTABLE TO CUMMINS INC.			
Basic	\$ 1.25	\$ 0.75	\$ 0.28
Diluted	\$ 1.25	\$ 0.75	\$ 0.28
WEIGHTED AVERAGE SHARES OUTSTANDING			
Basic	196.9	198.4	197.1
Diluted	197.3	198.7	197.4
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.175	\$ 0.175	\$ 0.175

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP).

CUMMINS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited) (a)

	Six months ended		
	June 27,	June 28,	
In millions, except per share amounts	2010	2009	
NET SALES	\$ 5,686	\$ 4,870	
Cost of sales	4,332	3,977	
GROSS MARGIN	1,354	893	
OPERATING EXPENSES AND INCOME			
Selling, general and administrative expenses	689	587	
Research, development and engineering expenses	188	164	
Equity, royalty and interest income from investees	173	90	
Restructuring charges		73	
Other operating expense, net	8	9	
OPERATING INCOME	642	150	
Interest income	8	3	
Interest expense	18	17	
Other income (expense), net	17	(16)	
INCOME BEFORE INCOME TAXES	649	120	
Income tax expense	209	36	
CONSOLIDATED NET INCOME	440	84	
Less: net income attributable to noncontrolling interests	45	21	
NET INCOME ATTRIBUTABLE TO CUMMINS INC.	\$ 395	\$ 63	
EARNINGS PER COMMON SHARE ATTRIBUTABLE TO CUMMINS INC.			
Basic	\$ 2.00	\$ 0.32	
Diluted	\$ 2.00	\$ 0.32	
WEIGHTED AVERAGE SHARES OUTSTANDING			
Basic	197.6	197.0	
Diluted	197.9	197.2	
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.35	\$ 0.35	

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America (GAAP). CUMMINS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited) (a)

	Ju	ine 27,	De	ecember 31,
In millions, except par value	20	010	2	009
ASSETS				
Current assets				
Cash and cash equivalents	\$	924	\$	930
Marketable securities		269		190
Accounts and notes receivable, net		2,052		2,004
Inventories		1,652		1,341
Deferred income taxes		312		295
Prepaid expenses and other current assets		236		243
Total current assets		5,445		5,003
Long-term assets				
Property, plant and equipment		4,705		4,765
Accumulated depreciation		(2,867)		(2,879)
Property, plant and equipment, net		1,838		1,886
Investments and advances related to equity method investees		622		574
Goodwill		363		364
Other intangible assets, net		225		228
Deferred income taxes		377		436
Other assets		340		325
Total assets	\$	9,210	\$	8,816
LIABILITIES				
Current liabilities				
Loans payable	\$	87	\$	37
Accounts payable (principally trade)		1,213		957

Current portion of accrued product warranty	407		426	
Accrued compensation, benefits and retirement costs	346		366	
Deferred revenue	142		128	
Other accrued expenses	612		518	
Total current liabilities	2,807		2,432	
Long-term liabilities				
Long-term debt	669		637	
Pensions	370		514	
Postretirement benefits other than pensions	461		453	
Other liabilities and deferred revenue	743		760	
Total liabilities	5,050		4,796	
EQUITY				
Cummins Inc. shareholders' equity				
Common stock, \$2.50 par value, 500 shares authorized, 221.9 and 222.0 shares issued	1,868		1,860	
Retained earnings	3,900		3 <b>,</b> 575	
Treasury stock, at cost, 23.1 and 20.7 shares	(890	)	(731	)
Common stock held by employee benefits trust, at cost, 2.9 and 3.0 shares	(35	)	(36	)
Accumulated other comprehensive loss				
Defined benefit postretirement plans	(786	)	(788	)
Other	(174	)	(107	)
Total accumulated other comprehensive loss	(960		(895	)
Total Cummins Inc. shareholders' equity	3,883		3,773	
Noncontrolling interests	277		247	
Total equity	4,160		4,020	
Total liabilities and equity	\$ 9,210		\$ 8,816	

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America.

#### CUMMINS INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (a)

	Six mont	hs	ended	
	June 27,		June 28,	
In millions	2010		2009	
CASH FLOWS FROM OPERATING ACTIVITIES				
Consolidated net income	\$ 440		\$ 84	
Adjustments to reconcile consolidated net income to net cash provided by operating activities:				
Restructuring charges, net of cash payments			20	
Depreciation and amortization	161		154	
Gain on fair value adjustment for consolidated investee	(12	)		
Deferred income taxes	43		20	
Equity in income of investees, net of dividends	(49	)	60	
Pension expense, net of pension contributions	(116	)	(15	)
Other post-retirement benefits expense, net of cash payments	(7	)	(16	)
Stock-based compensation expense	11		12	
Translation and hedging activities	3		51	
Changes in current assets and liabilities, net of acquisitions and divestitures:				
Accounts and notes receivable	(57	)	86	
Inventories	(301	)	282	
Other current assets	1		22	
Accounts payable	239		(253	)
Accrued expenses	(14	)	(242	)
Changes in long-term liabilities	66		73	
Other, net	19		(17	)
Net cash provided by operating activities	427		321	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditures	(91	)	(139	)

Investments in internal use software	(22	)	(19	)
Proceeds from disposals of property, plant and equipment	42		7	
Investments in and advances (to) from equity investees	(1	)	1	
Acquisition of businesses, net of cash acquired	(71	)	(2	)
Investments in marketable securitiesacquisitions	(358	)	(69	)
Investments in marketable securitiesliquidations	278		133	
Cash flows from derivatives not designated as hedges	(18	)	(21	)
Other, net	(2	)	-	
Net cash used in investing activities	(243	)	(109	)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings	85		10	
Payments on borrowings and capital lease obligations	(37	)	(44	)
Net borrowings under short-term credit agreements	(1	)	(5	)
Distributions to noncontrolling interests	(4	)	(10	)
Dividend payments on common stock	(70	)	(71	)
Repurchases of common stock	(162	)	-	
Other, net	16		1	
Net cash used in financing activities	(173	)	(119	)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(17	)	15	
Net (decrease) increase in cash and cash equivalents	(6	)	108	
Cash and cash equivalents at beginning of year	930		426	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 924		\$ 534	

(a) Prepared on an unaudited basis in accordance with accounting principles generally accepted in the United States of America.

CUMMINS INC. AND SUBSIDIARIES

SEGMENT INFORMATION

(Unaudited)

In millions	Engine	Power Generation	Components	Distribution		Non-segment items(1)	
Three months ended June 27, 2010							
External sales	\$ 1 <b>,</b> 595	\$ 518	\$ 522	\$ 573	Ş		\$ 3,208
Intersegment sales	304	190	207	3	(704	)	
Total sales	1,899	708	729	576	(704	)	3,208
Depreciation and amortization (2)	42	11	21	7			81
Research, development and engineering expense	62	8	26				96
Equity, royalty and interest income from investees	52	9	6	30			97
Interest income	2	1	1	1			5
Segment EBIT	197	76	75	69	(16	)	401
Three months ended March 28, 2010							
External sales	\$ 1 <b>,</b> 173	\$ 378	\$ 453	\$ 474	Ş		\$ 2,478
Intersegment sales	250	139	177	2	(568	)	
Total sales	1,423	517	630	476	(568	)	2,478
Depreciation and amortization (2)	41	10	20	7			78
Research, development and engineering expense	60	7	25				92

royalty and interest income from investees	35	6	5	30		76
Interest income	2	1				3
Segment EBIT	133	34	57	72	(30)	266
Three months ended June 28, 2009						
External sales	\$ 1 <b>,</b> 133	\$ 481	\$ 355	\$ 462	Ş	\$ 2,431
Intersegment sales	173	129	147	1	(450)	
Total sales	1,306	610	502	463	(450)	2,431
Depreciation and amortization (2)	45	11	17	4		77
Research, development and engineering expense	51	8	20			79
Equity, royalty and interest income from investees	17	6	4	30		57
Restructuring charges					7	7
Interest income				1		1
Segment EBIT	(4)	41	(10 )	55	27	109
Six months ended June 27, 2010						
External sales	\$ 2,768	\$ 896	\$ 975	\$ 1,047	Ş	\$ 5,686
Intersegment sales	554	329	384	5	(1,272)	
Total sales	3,322	1,225	1,359	1,052	(1,272)	5,686
Depreciation and amortization	83	21	41	14		159

(2)

Research, development and engineering expense	122	15	51			188
Equity, royalty and interest income from investees	87	15	11	60		173
Interest income	4	2	1	1		8
Segment EBIT	330	110	132	141	(46)	667
Six months ended June 28, 2009						
External sales	\$ 2 <b>,</b> 338	\$ 958	\$ 701	\$ 873	Ş —	\$ 4,870
Intersegment sales	460	309	331	3	(1,103 )	
Total sales	2,798	1,267	1,032	876	(1,103 )	4,870
Depreciation and amortization (2)	86	22	35	9		152
Research, development and engineering expense	109	16	39			164
Equity, royalty and interest income from investees	14	11	5	60		90
Restructuring charges					73	73
Interest income	1	1		1		3
Segment EBIT	(20)	110	(9)	113	(57)	137

Includes intersegment sales and profit in inventory eliminations and unallocated corporate expenses. There were no significant unallocated

- corporate expenses for the three and six months ended June 27, 2010 or the (1) three months ended March 28, 2010. For the three and six months ended June 28, 2009, unallocated corporate expenses included restructuring charges of \$7 million and \$73 million and losses of \$9 million and \$3 million related to flood damages, respectively.
- Depreciation and amortization as shown on a segment basis excludes the(2) amortization of debt discount that is included in the CondensedConsolidated Statements of Income as Interest expense.

#### CUMMINS INC. AND SUBSIDIARIES

RECONCILIATION OF SEGMENT INFORMATION

(Unaudited)

A reconciliation of our segment information to the corresponding amounts in the Condensed Consolidated Statements of Income is shown in the table below:

	Three mon	ths ended	Six months ended			
	June 27,	March 28,	June 28,	June 27,	June 28,	
In millions	2010	2010	2009	2010	2009	
Segment EBIT	\$ 401	\$ 266	\$ 109	\$ 667	\$ 137	
Less:						
Interest expense	9	9	10	18	17	
Income before income taxes	\$ 392	\$ 257	\$ 99	\$ 649	\$ 120	

#### FINANCIAL MEASURES THAT SUPPLEMENT GAAP

(Unaudited)

Earnings before interest, taxes, noncontrolling interests and restructuring and other charges

We define EBIT as earnings or loss before interest expense, income tax expense and noncontrolling interests in income of consolidated subsidiaries (EBIT). We use EBIT to assess and measure the performance of our operating segments and also as a component in measuring our variable compensation programs. Below is a reconciliation of EBIT, a non-GAAP financial measure, to "Net income attributable to Cummins Inc.," for each of the applicable periods:

	Three months ended					Six months ended				
	June 27,		March 28,		June 28,		June 27,		June 28,	
In millions	2010		2010		2009		2010		2009	
Earnings before interest expense, income taxes and restructuring charges	\$ 401		\$ 266		\$ 116		\$ 667		\$ 210	
Earnings before interest expense, income taxes and restructuring and other charges as a percentage of sales	12.5	010	10.7	010	4.8	010	11.7	0/0	4.3	olo
Less:										
Restructuring charges					7				73	
Earnings before interest and income taxes	\$ 401		\$ 266		\$ 109		\$ 667		\$ 137	
EBIT as a percentage of net sales	12.5	0 0	10.7	010	4.5	010	11.7	010	2.8	010
Less:										
Interest expense	9		9		10		18		17	
Income tax expense	122		87		29		209		36	
Consolidated net income	270		170		70		440		84	
Less:										
Net income attributable to noncontrolling interests	24		21		14		45		21	
Net income attributable to Cummins Inc.	\$ 246		\$ 149		\$ 56		\$ 395		\$ 63	
Net income attributable to Cummins Inc. as a percentage of net sales	7.7	0/0	6.0	olo	2.3	010	6.9	olo	1.3	olo

FINANCIAL MEASURES THAT SUPPLEMENT GAAP

(Unaudited)

Net income and diluted earnings per share (EPS) attributable to Cummins Inc. excluding restructuring charges

We believe this is a useful measure of our operating performance for the periods presented as it illustrates our operating performance without regard to restructuring. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America and may not be consistent with measures used by other companies. It should be considered supplemental data. The following table reconciles net income attributable to Cummins Inc. excluding restructuring and other charges to "Net income attributable to Cummins Inc." for the three and six months ended June 28, 2009. There were no restructuring actions taken in the three or six months ended June 27, 2010 or three months ended March 28, 2010.

	Three months ended		Six months ende	
	June 28, 2009		June 28, 2009	
In millions	Net Income	Diluted EPS	Net Income	Diluted EPS
Net income attributable to Cummins Inc. excluding restructuring charges	\$ 60	\$ 0.30	\$ 111	\$ 0.56
Less:				
Restructuring charges, net(1)	4	0.02	48	0.24
Net income attributable to Cummins Inc.	\$ 56	\$ 0.28	\$ 63	\$ 0.32

During the three and six months ended June 28, 2009, management approved and committed to undertake actions, which resulted in a pretax charge of \$7 million and \$73 million, respectively. These charges included

(1) employee-related liabilities for severance and benefits of approximately \$8 million and \$68 million, net of changes in estimate and exit costs of approximately zero and \$6 million, for the three and six months ended, respectively.

CUMMINS INC. AND SUBSIDIARIES

SELECTED FOOTNOTE DATA

(Unaudited)

NOTE 1. EQUITY, ROYALTY AND INTEREST INCOME FROM INVESTEES

Equity, royalty and interest income from investees included in our Condensed Consolidated Statements of Income for the interim reporting periods was as follows:

	Three months ended			Six months ended	
	June 27,	March 28,	June 28,	June 27,	June 28,
In millions	2010	2010	2009	2010	2009
Distribution Entities					
North American distributors	\$ 23	\$ 23	\$ 23	\$ 46	\$ 49
All other distributors	4	4	4	8	7
Manufacturing Entities					
Dongfeng Cummins Engine Company, Ltd.	34	18	7	52	7
Chongqing Cummins Engine Company, Ltd.	13	10	12	23	20
All other manufacturers	15	14	7	29	
Cummins share of net income	89	69	53	158	83
Royalty and interest income	8	7	4	15	7
Equity, royalty and interest income from investees	\$ 97	\$ 76	\$ 57	\$ 173	\$ 90

# NOTE 2. OTHER INCOME (EXPENSE)

## Other income (expense) included the following:

	Three mont	ths ended		Six months ended			
In millions	June 27, 2010	March 28, 2010	June 28, 2009	June 27, 2010	June 28, 200	9	
Foreign currency gains (losses), net	\$ 2	\$ 7	\$ (10)	Ş 9	\$ (18	)	
Gain on acquisition of Cummins Western		12		12			

Canada Other, net (2 ) (2 ) (3) (4 ) 2 Total other \$ 17 \$ \$ (13) \$ 17 \$ (16 ) income (expense), net

## NOTE 3. INCOME TAXES

Our effective tax rate for the year is expected to approximate 31 percent, absent any additional discrete period activity. Our tax rate is generally less than the 35 percent U.S. income tax rate primarily due to lower tax rates on foreign income. The tax rates for the three and six month periods ended June 27, 2010, were 31 percent and 32 percent. The tax rate for the six month period includes a discrete tax charge of \$7 million (one percent) related to the enactment of the "Patient Protection and Affordable Care Act." The tax rate for the three month period ended March 28, 2010, was 34 percent and also included a discrete charge of \$7 million (3 percent) related to the enactment of the "Patient Protection and Affordable Care Act."

Our effective tax rates for the comparable prior year periods were 29 percent and 30 percent, respectively. These rates were less than the 35 percent U.S. income tax rate primarily due to lower tax rates on foreign income.

SUPPLEMENTAL INFORMATION					
Sales					
\$Millions	Q1	Q2	Q3	Q4	YTD
2010					
Engine Business					
Heavy-Duty Truck	252	340			592
Medium Duty Truck+Bus	217	352			569
Light Duty Auto+RV	207	296			503
Industrial	577	656			1,233
Stationary Power	170	255			425
TOTAL ENGINE BUSINESS	1,423	1,899			3,322
Power Generation	517	708			1,225
Components	630	729			1,359
Distributors	476	576			1,052
Eliminations	(568)	(704)			(1,272)

TOTAL	2,478	3,208	0	0	5,686
2009					
Engine Business					
Heavy-Duty Truck	394	395	493	714	1,996
Medium Duty Truck+Bus	229	240	294	469	1,232
Light Duty Auto+RV	156	94	120	318	688
Industrial	467	440	407	507	1,821
Stationary Power	246	137	125	160	668
TOTAL ENGINE BUSINESS	1,492	1,306	1,439	2,168	6,405
Power Generation	657	610	549	601	2,417
Components	530	502	591	732	2,355
Distributors	413	463	422	486	1,784
Eliminations	(653)	(450)	(471)	(587)	(2,161)
TOTAL	2,439	2,431	2,530	3,400	10,800
ngine Shipments					
Units	Q1	Q2	Q3	Q4	YTD
2010					
Midrange	69 <b>,</b> 100	90,500			159,600
Heavy-duty	8,700	14,500			23,200
High Horsepower	3,400	4,800			8,200
TOTAL	81,200	109,800	0	0	191,000
2009					
Midrange	60,600	49,200	58,800	100,600	269,200
Heavy-duty	16,600	16,400	20,600	32,300	85,900
High Horsepower	3,900	3,200	2,600	3,700	13,400
TOTAL	81,100	68,800	82,000	136,600	368,500
2008					
Midrange	114,200	114,800	102,400	86,900	418,300
Heavy-duty	24,700	31,700	29,400	22,500	108,300
High Horsepower	4,600	5,500	5,300	5,200	20,600
TOTAL	143,500	152,000	137,100	114,600	547,200

Source: Cummins Inc.