

Third Quarter 2024 Earnings Teleconference

November 5th, 2024

CONTENTS

Q3 2024 Summary

2024 Guidance

Q3 2024 Supplemental Information

Appendix

Disclosure Regarding Forward-Looking Statements

Information provided in this presentation that is not purely historical are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our forecasts, guidance, preliminary results, expectations, hopes, beliefs and intentions on strategies regarding the future. These forwardlooking statements include, without limitation, statements relating to our plans and expectations for our revenues, EBITDA and the Settlement Agreements to resolve regulatory proceedings regarding our emissions certification and compliance process for certain engines primarily used in pick-up truck applications in the U.S. Our actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including, but not limited to: any adverse consequences resulting from entering into the Settlement Agreements, including required additional mitigation projects, adverse reputational impacts and potential resulting legal actions; increased scrutiny from regulatory agencies, as well as unpredictability in the adoption, implementation and enforcement of emission standards around the world; evolving environmental and climate change legislation and regulatory initiatives; changes in international, national and regional trade laws, regulations and policies; changes in taxation; global legal and ethical compliance costs and risks; future bans or limitations on the use of diesel-powered products; failure to successfully integrate and / or failure to fully realize all of the anticipated benefits of the acquisition of Meritor, Inc.; raw material, transportation and labor price fluctuations and supply shortages; aligning our capacity and production with our demand; the actions of, and income from, joint ventures and other investees that we do not directly control; large truck manufacturers' and original equipment manufacturers' customers discontinuing outsourcing their engine supply needs or experiencing financial distress, or change in control; product recalls; variability in material and commodity costs; the development of new technologies that reduce demand for our current products and services; lower than expected acceptance of new or existing products or services; product liability claims; our sales mix of products; climate change, global warming, more stringent climate change regulations, accords, mitigation efforts, greenhouse gas regulations or other legislation designed to address climate change; our plan to reposition our portfolio of product offerings through exploration of strategic acquisitions and divestitures and related uncertainties of entering such transactions; increasing interest rates; challenging markets for talent and ability to attract, develop and retain key personnel; exposure to potential security breaches or other disruptions to our information technology environment and data security; political, economic and other risks from operations in numerous countries including political, economic and social uncertainty and the evolving globalization of our business; competitor activity; increasing competition, including increased global competition among our customers in emerging markets; failure to meet environmental, social and governance (ESG) expectations or standards, or achieve our ESG goals; labor relations or work stoppages; foreign currency exchange rate changes; the performance of our pension plan assets and volatility of discount rates; the price and availability of energy; continued availability of financial instruments and financial resources in the amounts, at the times and on the terms required to support our future business; and other risks detailed from time to time in our SEC filings, including particularly in the Risk Factors section of our 2023 Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are made only as of the date of this presentation and we undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. More detailed information about factors that may affect our performance may be found in our filings with the SEC, which are available at http://www.sec.gov or at http://www.cummins.com in the Investor Relations section of our website.

3

Q3 2024 Summary



Q3 2024 Summary

- Third quarter revenues of \$8.5 billion
- GAAP¹ Net Income of \$809 million and Diluted EPS of \$5.86
- EBITDA of \$1,389 million or 16.4 percent of sales

Cummins Inc. Selected Financial Data - Quarter

\$ MILLIONS	Q3 2024	Q3 2023
Sales	8,456	8,431
Gross Margin (% of Sales) ¹	25.7%	24.6%
SAR (% of Sales) ²	13.8%	14.1%
EBITDA ³	1,389	1,256
EBITDA (% of Sales) ³	16.4%	14.9%
Net Income attributable to Cummins Inc. ⁴	809	676
Net Income (% of Sales) ⁴	9.6%	8.0%
Diluted EPS ⁵	\$5.86	\$4.73
Dividend Per Share	\$1.82	\$1.68
ROANA (LTM) ⁶	29%	29%
ROIC (LTM) ⁶	17%	18%

¹ Gross Margin: Q3 2023 excluding \$4 million of cost related to the separation of Atmus

- ² SAR: Q3 2023 excluding \$22 million of cost related to the separation of Atmus
- ³ EBITDA: Q3 2023 excluding \$26 million of cost related to the separation of Atmus
- ⁴ Net Income: Q3 2023 excluding \$20 million of cost related to the separation of Atmus
- ⁵ Diluted EPS: Q3 2023 excluding \$0.14 per share of cost related to the separation of Atmus

⁶ ROANA (LTM) and ROIC (LTM): Q3 2024 calculations exclude the cost related to settle with U.S. regulators, the net benefit related to the separation of Atmus and costs related to employee voluntary retirement separation and restructuring expenses, Q3 2023 calculations exclude the cost related to the separation of Atmus

6

Q3 2024 Net Sales and EBITDA by Segment

\$ MILLIONS	Components	Engine	Distribution	Power Systems	Accelera	Intersegment Eliminations	Total
Three months ended September 30, 2024							
Net Sales	2,724	2,913	2,952	1,687	110	(1,930)	8,456
Sales growth vs 2023	(16)%	(1)%	16%	17%	7%	6%	—%
EBITDA	351	427	370	328	(115)	28	1,389
Segment EBITDA %	12.9%	14.7%	12.5%	19.4%	NM ²		16.4%
Three months ended Septembe	er 30, 2023						
Net Sales	3,236	2,931	2,535	1,444	103	(1,818)	8,431
EBITDA	461	395	306	234	(114)	(26)	1,256
Segment EBITDA %	14.2%	13.5%	12.1%	16.2%	NM ²		14.9%

¹ Excluding \$26 million of cost related to the separation of Atmus: Components = \$20 million, Intersegment Eliminations = \$6 million

² "NM" - not meaningful information

2024 Guidance



Guidance for 2024 Consolidated Results

FULL YEAR GUIDANCE ²
Down 3% to Flat
Down 5% to 15%
Approx. 15.5%
\$1,030 to \$1,080 M
23.5%
\$1.2 to \$1.3 B
\$70 M
\$375 M

¹ Excluding discrete income tax items

² Full year guidance includes Atmus only until the final separation in March 2024

³ A reconciliation of the forward-looking non-GAAP measure of EBITDA margin is not available due to the variability, complexity and limited visibility of the non-cash items that are excluded from the non-GAAP outlook measure.

Guidance for 2024 Segment Results

ITEM	COMPONENTS ²	ENGINE	DISTRIBUTION	POWER SYSTEMS	ACCELERA
Consolidated Revenue Growth	³ Down 12% to 15%	Down 2% to Up 1%	Up 8% to 11%	Up 8% to 11%	\$400M to \$450M
2024 EBITDA Margins (% of Revenue)	13.3% to 13.8%	13.7% to 14.2%	11.5% to 12.0%	18.3% to 18.8%	(\$430M) to (\$400M)
2023 EBITDA Margins 1 (% of Revenue)	14.4%	14.1%	11.8%	14.7%	(\$443M)

Key On-Highway Engine Markets - 2024

KEY MARKET	2024 Forecast	Market Size Vs. 2023
Heavy Duty Truck - North America Class 8, Group 2 - Production	255K - 275K units	Down 7% to 12% No change to prior guidance
Medium Duty Truck - North America Class 6-7, and Class 8 Group 1 - Production	150K - 160K units	Flat to Up 5% No change to prior guidance
Heavy & Medium Truck - China Sales	1,000K - 1,150K units	Down 5% to Up 10% No change to prior guidance
Heavy & Medium Truck - India Sales	405K - 445K units	Down 5% to Up 5% No change to prior guidance

Cummins Inc.



¹ 2022 EBITDA excludes \$111 million of net cost related to the indefinite suspension of operations in Russia, \$81 million of cost related to the separation of Atmus, and includes \$115 million of cost related to the acquisition, integration, and inventory valuation adjustments of Meritor

²2023 EBITDA excluding \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$100 million of cost related to the separation of Atmus, and \$42 million of cost related to employee voluntary retirement and separation

³ Q3 2024 LTM EBITDA excludes \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$1.265 billion of net benefit related to the separation of Atmus, \$42 million of cost related to employee voluntary retirement and separation, and \$29 million of restructuring expenses

⁴ Reconciliations of the forward-looking non-GAAP measures of EBITDA and EBITDA margin are not available due to the variability, complexity and limited visibility of the non-cash items that are excluded from the non-GAAP outlook measures.



Q3 2024 Supplemental Information

Components Segment Selected Financial Data

- Sales decreased 16% primarily due to the separation of Atmus and lower demand in heavy-duty truck.
- The decrease in EBITDA margin is driven primarily by the dilutive impact of the Atmus separation, a weaker heavy-duty truck market in North America and impacts from Hurricane Helene.

\$ MILLIONS	Q3 2024	Q3 2023	CHANGE
Sales	2,724	3,236	(16)%
EBITDA ¹	351	461	(24)%
EBITDA ¹ (% of Sales)	12.9%	14.2%	

Engine Segment Selected Financial Data

- Sales decrease of 1% due to softening demand in the North American heavy-duty truck market partially offset by strength in global medium-duty truck markets.
- EBITDA margin increase driven by operational efficiencies and positive pricing, including a retroactive pricing agreement that more than offset weaker heavy-duty truck volumes.

\$ MILLIONS	Q3 2024	03 2023	CHANGE
	QJ 2024	Q3 2023	CHANGE
Sales	2,913	2,931	(1)%
EBITDA	427	395	8%
EBITDA (% of Sales)	14.7%	13.5%	

Engine Segment - Sales by Market

- On-highway revenues decreased 1% due to softening demand in the North American heavy-duty truck market partially offset by strength in the global medium-duty truck markets.
- Off-highway revenues decreased 1% due to slightly weaker construction demand.

\$ MILLIONS	Q3 2024	Q3 2023	CHANGE
Heavy-Duty Truck	1,021	1,116	(9)%
Medium-Duty Truck & Bus	1,073	931	15%
Light-Duty Automotive	395	455	(13)%
On-Highway	2,489	2,502	(1)%
Off-Highway	424	429	(1)%
Total Sales	2,913	2,931	(1)%

Distribution Segment Selected Financial Data

- Sales increased 16% driven by increased demand for power generation products, particularly for data center applications, and pricing actions.
- EBITDA margin increased primarily due to higher volumes and pricing.

\$ MILLIONS	Q3 2024	Q3 2023	CHANGE
Sales	2,952	2,535	16%
EBITDA	370	306	21%
EBITDA (% of Sales)	12.5%	12.1%	

Power Systems Segment Selected Financial Data

- Sales increased 17% due to increased global demand in power generation, particularly for data center applications, and mining markets.
- EBITDA margin increased primarily as a result of higher volumes, favorable pricing and operational improvements.

\$ MILLIONS	Q3 2024	Q3 2023	CHANGE
Sales	1,687	1,444	17%
EBITDA	328	234	40%
EBITDA (% of Sales)	19.4%	16.2%	

Accelera Segment Selected Financial Data

- Sales increased due to increased electrolyzer installations.
- EBITDA losses are driven by costs associated with the development of electric powertrains, fuel cells and electrolyzers, as well as products to support battery electric vehicles.

\$ MILLIONS	Q3 2024	Q3 2023	CHANGE
Sales	110	103	7%
EBITDA	(115)	(114)	(1)%
EBITDA (% of Sales)	NM ¹	NM ¹	



Joint Venture Income - Quarter

\$ MILLIONS	Q3 2024	Q3 2023
Components	12	26
Engine	53	62
Distribution	25	22
Power Systems	20	11
Accelera	(11)	(3)
Total JV Income	99	118



Cash Flow - Quarter

\$ MILLIONS	Q3 2024	Q3 2023
Operating Cash Flow	640	1,529
Capital Expenditures	259	280
Working Capital Measure	7,315	7,306
Working Capital Measure (% of Net Sales)	21.6%	21.7%
Total Debt to Capital %	40.1%	39.0%
Net Debt to Capital %	28.2%	23.0%

Appendix



Cummins Inc.

- Strong product portfolio and global partners
- Macro growth trends play to Cummins' strengths
- Disciplined investment for growth
- Demonstrated technology leadership

Q3 2024 LTM Results

Sales:	\$34.2 billion	
EBITDA ¹ :	\$5.3 billion	
EBITDA% ¹ :	15.4%	

Q3 2024 LTM Revenue by Segment



¹ Excluding \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$1.265 billion of net benefit related to the separation of Atmus, \$42 million of cost related to employee voluntary retirement and separation, and \$29 million of restructuring expenses

Cummins Inc.

- Capitalizing on global emissions regulations
- Strong geographic diversification and leadership across multiple end-markets
- Global distribution network with presence in approximately 190 countries and territories

Q3 2024 LTM Revenue by Marketing Territory



Cummins - Joint Venture Sales Unconsolidated

Q3 2024 LTM Revenue



Components Segment - Overview

- Leading supplier of axles, brakes, and aftertreatment products for commercial vehicle applications
- Largest worldwide supplier of turbochargers from 3.8L to 25L for commercial applications

Q3 2024 LTM Revenue by Business



Q3 2024 LTM Results	
Sales:	\$12.2 billion
EBITDA ¹ :	\$1.7 billion
EBITDA%1:	13.9%

¹ Excluding \$49 million of cost related to the separation of Atmus and \$9 million of cost related to employee voluntary retirement and separation

Components Segment - Sales Mix

By Region

By Application



Q3 2024 LTM Revenue \$12.2 billion

Components Segment - Historical Performance



¹ 2022 EBITDA excludes \$4 million of net cost related of the indefinite suspension of operations in Russia and \$28 million of cost related to the separation of Atmus, and includes \$70 million of net cost from the Meritor business which includes acquisition and integration costs

² 2023 EBITDA excludes \$78 million of cost related to the separation of Atmus and \$9 million of cost related to employee voluntary retirement and separation

³Q3 2024 LTM EBITDA excludes \$49 million of cost related to the separation of Atmus and \$9 million of cost related to employee voluntary retirement and separation

⁴ 2024 Guidance Sales and EBITDA includes Atmus in Q1 actuals up until full separation and then excludes Atmus for remainder of the year

Components Segment - Joint Venture Sales Unconsolidated



Q3 2024 LTM Revenue



Engine Segment - Overview

- Diesel and natural gas engines from 2.8L to 15L and 48 hp to 715 hp
- Long-term engine supply agreements with key customers to stabilize pricing and to jointly engineer better integrated vehicles to market
- Leading market share in multiple end-markets and geographies

Q3 2024 LTM Results

Sales:	\$11.8 billion
EBITDA ¹ :	\$1.7 billion
EBITDA% ¹ :	14.0%

Q3 2024 LTM Revenue by Product



¹ Excluding \$12 million of cost related to employee voluntary retirement and separation

Engine Segment - Sales Mix

By Region

By Application



Engine Segment - Historical Performance



2024 Guidance	
Sales Down 2% to Up 1%	EBITDA 13.7% to 14.2%

¹ 2022 EBITDA excludes \$33 million of cost related of the indefinite suspension of operations in Russia

² 2023 EBITDA excludes \$12 million of cost related to employee voluntary retirement and separation

³Q3 2024 LTM EBITDA excludes \$12 million of cost related to employee voluntary retirement and separation

2024F

Engine Segment - Joint Venture Sales Unconsolidated

Q3 2024 LTM Revenue





Distribution Segment - Overview

- Provide aftermarket support and increase solution-based revenue
- Increasing network capabilities in emerging markets to capture profitable growth

Q3 2024 LTM Results		
Sales:	\$11.0 billion	
EBITDA ¹ :	\$1.2 billion	
EBITDA% ¹ :	11.3%	

Q3 2024 LTM Revenue by Product



Distribution Segment - Sales Mix

By Region



Q3 2024 LTM Revenue \$11.0 billion

Distribution Segment - Historical Performance



2024 Guidance		
Sales Up 8% to 11%	EBITDA 11.5% to 12.0%	

¹ 2022 excludes \$55 million of net cost related to the indefinite suspension of operations in Russia
Distribution Segment - Joint Venture Sales Unconsolidated



Q3 2024 LTM Revenue

¹ 2024 includes higher JV unconsolidated sales as a result of JV ownership restructuring; however, no material change to overall JV income

* Rest of World

Power Systems Segment - Overview

- Global provider of power generation systems, components and services from 2kW to 3.5 Megawatts (MW)
- Leading supplier of alternators from 7.5kVA to 11,200kVA
- Leading market share in multiple geographies

Q3 2024 LTM Results				
Sales:	\$6.1 billion			
EBITDA:	\$1.0 billion			
EBITDA%:	17.2%			

Q3 2024 LTM Revenue by Product



Power Systems Segment - Sales Mix

By Region

By Product Line



Q3 2024 LTM Revenue

\$6.1 billion

Power Systems Segment - Historical Performance





EBITDA

2024 Guidance						
Sales Up 8% to 11%	EBITDA 18.3% to 18.8%					

¹ 2022 excludes \$19 million of net cost related to the indefinite suspension of operations in Russia

Cummins | 40

Power Systems Segment - Joint Venture Sales Unconsolidated



Q3 2024 LTM Revenue

US & Canada 10%

Emerging Market Sales - India¹

- Present in India for over 60 years
- Market leadership
- Strong OEM relationships
- Expanding our markets in a variety of technologies



Emerging Market Sales - China¹

- Present in China for over 40 years
- Broad product portfolio for On and Off Highway
- Strong OEM partners
- Long-term growth from new products and tightening emission standards



Non-GAAP Reconciliation - EBITDA

		<u>Three Mo</u>	onths E	nded
In Millions				
	30	-Sep-24		30-Sep-23
Net income attributable to Cummins Inc.	\$	809	\$	656
Net income attributable to noncontrolling interests		34		34
Consolidated net income		843		690
Income tax expense		200		188
Income before taxes		1,043		878
Interest expense		83		97
EBIT		1,126		975
Depreciation and amortization		263		255
EBITDA		1,389		1,230
One-Time Items ¹		—		26
EBITDA excluding One-Time Items		1,389		1,256

¹Q3 2023 one-time items include \$26 million of cost related to the separation of Atmus

We define EBITDA as earnings before interest expense, provision for income taxes, depreciation & amortization, and non-controlling interests in earnings of consolidated subsidiaries. The table above reconciles EBITDA, a non-GAAP financial measure, to our consolidated earnings before income taxes and non-controlling interests, for each of the applicable periods. We believe EBITDA is a useful measure of our operating performance for the periods presented as it illustrates our operating performance without regard for financing methods, capital structure, income taxes, or depreciation & amortization methods. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America (GAAP) and may not be consistent with measures used by other companies. It should be considered supplemental data.

Non-GAAP Reconciliation - EBITDA (LTM)

		_ast Twelve	Months I	Ended
In Millions				
	30	-Sep-24	30	-Sep-23
Net income attributable to Cummins Inc.	\$	2,097	\$	2,797
Net income attributable to noncontrolling interests		133		80
Consolidated net income		2,230		2,877
Income tax expense		781		757
Income before taxes		3,011		3,634
Interest expense		373		370
EBIT		3,384		4,004
Depreciation and amortization		1,044		996
EBITDA		4,428		5,000
One-Time Items ¹		842		86
EBITDA excluding One-Time Items		5,270		5,086

¹Q3 2024 LTM one-time items include \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$1.265 billion of net benefit related to the separation of Atmus, \$42 million of cost related to employee voluntary retirement and separation, and \$29 million of restructuring expenses, Q3 2023 LTM one-time items include \$86 million of cost related to the separation of Atmus

We define EBITDA as earnings before interest expense, provision for income taxes, depreciation & amortization, and non-controlling interests in earnings of consolidated subsidiaries. The table above reconciles EBITDA, a non-GAAP financial measure, to our consolidated earnings before income taxes and non-controlling interests, for each of the applicable periods. We believe EBITDA is a useful measure of our operating performance for the periods presented as it illustrates our operating performance without regard for financing methods, capital structure, income taxes, or depreciation & amortization methods. This measure is not in accordance with, or an alternative for, accounting principles generally accepted in the United States of America (GAAP) and may not be consistent with measures used by other companies. It should be considered supplemental data.

Non-GAAP Reconciliation - Working Capital

		onths E	inded	
In Millions				
	3	80-Sep-24	3	30-Sep-23
Accounts and notes receivable, net	\$	5,387	\$	5,662
Inventories		6,134		5,906
Accounts Payable - (principally trade)		(4,206)		(4,262)
Working capital measure	\$	7,315	\$	7,306
Annualized Working capital measure				
(% of Net Sales)		21.6 %		21.7 %

Non-GAAP Reconciliation - Net Assets

In Millions				
	30-Sep-24		30-Sep-23	
Total Assets	\$	32,052	\$	32,097
Less: Deferred debt costs		5		4
Less: Deferred tax assets		1,073		865
Less: Pension and other postretirement benefit adjustments excluded from net assets		324		930
Less: Liabilities deducted in arriving at net assets		12,591		12,126
Total net assets		18,059		18,172
Less: Cash, cash equivalents and marketable securities		2,251		3,064
Net assets for operating segments	\$	15,808	\$	15,108

Non-GAAP Reconciliation - Invested Capital Used for Return on Invested Capital Calculation

In Millions				
	30-	Sep-24	30)-Sep-23
Total Equity	\$	11,341	\$	11,678
Less: Defined benefit postretirement plans		(843)		(431)
Equity used for return on invested capital calculation		12,184		12,109
Loans payable		441		231
Commercial paper		1,636		1,710
Current maturities of long-term debt		654		573
Long-term debt		4,856		4,950
One-Time Items ¹		_		(600)
Invested capital used for return on invested capital calculation	\$	19,771	\$	18,973

¹ 2023 One-time items include \$600 million on consolidated debt that was transferred upon completion of the separation of Atmus.

A reconciliation of invested capital used for return on invested capital calculation to total equity in our Condensed Consolidated Financial Statements is shown in the table above.

Non-GAAP Reconciliation - Net Operating Profit After Taxes Used for Return on Invested Capital Calculation

	Last Twelve Months Ended				
In Millions					
		30-Sep-24	30-Sep-23		
Net income attributable to Cummins Inc.	\$	2,097	\$	2,797	
Net income attributable to noncontrolling interests		133		80	
Consolidated net income		2,230		2,877	
Income tax expense		781		757	
Income before taxes		3,011		3,634	
Interest expense		373		370	
EBIT		3,384	- <u> </u>	4,004	
One-Time Items ¹		842		86	
EBIT excluding One-Time Items		4,226		4,090	
Less: Tax effect on EBIT		955		855	
Net operating profit after taxes used for return on invested capital calculation	\$	3,271	\$	3,235	

¹Q3 2024 LTM one-time items include \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$1.265 billion of net benefit related to the separation of Atmus, \$42 million of cost related to employee voluntary retirement and separation, and \$29 million of restructuring expenses, Q3 2023 LTM one-time items include \$86 million of cost related to the separation of Atmus

A reconciliation of net operating profit after taxes used for return on invested capital calculation to net income attributable to Cummins Inc. in our Condensed Consolidated Financial Statements is shown in the table above.

Non-GAAP Reconciliation - ROANA

	Last 12 Months Ended						
In Millions							
	3	30-Sep-24		0-Sep-24 3		30-Sep-23	
Unadjusted ROANA							
EBITDA	\$	4,428	\$	5,000			
Beginning - Total Net Assets		18,172		17,013			
Ending - Total net Assets		18,059		18,172			
Unadjusted ROANA		24 %		28 %			
Adjusted ROANA							
EBITDA excluding One-Time Items ¹		5,270		5,086			
Beginning - Total Net Assets adjusted for one-time items		18,172		17,013			
Ending - Total net Assets adjusted for one-time items		18,059		18,172			
Adjusted ROANA		29 %		29 %			

¹Q3 2024 LTM one-time items include \$2.036 billion of cost related to the agreement to settle with U.S. regulators, \$1.265 billion of net benefit related to the separation of Atmus, \$42 million of cost related to employee voluntary retirement and separation, and \$29 million of restructuring expenses, Q3 2023 LTM one-time items include \$86 million of cost related to the separation of Atmus

Non-GAAP Reconciliation - ROIC

		s Ended		
In Millions				_
	3	0-Sep-24		30-Sep-23
Unadjusted ROIC				
Net Operating Profit after Taxes	\$	2,508	\$	3,171
Beginning - Unadjusted Invested capital used for ROIC calculation		19,573		17,791
Ending - Unadjusted Invested capital used for ROIC calculation		19,771		19,573
Unadjusted ROIC		13 %		17 %
Adjusted ROIC				
Net Operating Profit after taxes excluding one-time items ¹		3,271		3,235
Beginning - Adjusted Invested capital used for ROIC calculation		18,973		17,791
Ending - Adjusted Invested capital used for ROIC calculation		19,771		18,973
Adjusted ROIC		17 %		18 %

¹ LTM Q3 2024 one-time items include \$1.966 billion of cost related to the agreement to settle with U.S. regulators, \$1.266 billion of net benefit related to the separation of Atmus, \$32 million of cost related to employee voluntary retirement and separation, and \$22 million of restructuring expenses, LTM Q3 2023 one-time items include \$67 million of cost related to the separation of Atmus

Net Debt to Capital Reconciliation

In Millions				
	30	30-Sep-24		0-Sep-23
Total Debt (A)	\$	7,587	\$	7,464
Total Equity (B)		11,341		11,678
Total Capital (C) = (A+B)		18,928		19,142
Total Cash, Cash Equivalents & Marketable Securities (D)		2,251		3,064
Net Debt (E) = (A-D)	\$	5,336	\$	4,400
Total Debt to Capital % (A/C)		40.1 %		39.0 %
Net Debt to Capital % (E/C)		28.2 %		23.0 %



Thank you for your interest

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