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# Ingram Micro Earns Two HP PartnerOne Growth Distributor of the Year Awards

## Distributor's Commercial Markets Division and HP Business Unit Win Top Honors for Increasing Year-Over-Year Sales for U.S. HP Printing and Personal Systems Group and Americas Pan-HP

SANTA ANA, CA -- (Marketwired) -- 04/29/14 -- [Ingram Micro Inc.](#) (NYSE: IM), the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services, today announced its U.S. Commercial Markets Division and HP Business Unit have been awarded the 2014 HP PartnerOne Growth Distributor of the Year Award by the HP Printing and Personal Systems Group, and the 2014 HP PartnerOne Growth Distributor of the Year, Americas, Pan-HP Award.

The awards, which were presented during the 2014 HP Global Partner Conference, held March 24-26 in Las Vegas, acknowledge Ingram Micro for its year-over-year sales growth and partner enablement excellence.

"We are honored to be recognized with two 2014 PartnerOne Growth Distributor of the Year Awards," says Kirk Robinson, senior vice president, Commercial Markets and Global Sales, Ingram Micro. "Our successful relationships with HP's Printing and Personal Systems Group, as well as Pan-HP, are built on collaboration and a shared vision for superior partner enablement. Our business intelligence data and consistent HP partner engagement by our market development teams were key contributors to our success in 2013 and have laid a strong foundation for us to build upon in 2014."

"Congratulations to this year's HP PartnerOne Growth Award winners," said Scott Dunsire vice president & general manager, Americas Channels Printing & Personal Systems, HP. "With a laser focus on providing industry-leading technology solutions and services to our mutual customers, each of these partners has exemplified outstanding growth through innovation and a true commitment to partnership."

The HP PartnerOne Award winners were selected by a panel of HP Channel executives and presented to outstanding HP partners who have demonstrated exceptional business performance, achieved significant overall growth and have delivered innovative solutions to customers.

Additional information on the 2014 HP Global Partner Conference is available [here](#).

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### ***About Ingram Micro Inc.***

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value

chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 170 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit [IngramMicro.com](http://IngramMicro.com).

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