

Cowen 31st Annual Healthcare Conference

March 8, 2011

Edward J. Ludwig Chairman and Chief Executive Officer



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Company Strategy





BD's Strategy is to Apply Technology to Address Unmet and Underappreciated, But Important, Needs Within Healthcare and Life Sciences. There Are Four Areas of Focus:

- Enabling safer, simpler and more effective parenteral drug delivery
- Improving clinical outcomes through new, accurate and faster diagnostics
- Providing tools and technologies to the research community that facilitate basic science, drug discovery and cell therapy
- Enhancing disease management in Diabetes, Women's Health and Cancer, and Infection Control





- Strengthen the core
- Focused investments in platform extensions and innovation
- Grow in emerging markets
- Operational excellence
- Drive an efficient capital structure and strong shareholder returns



Historical Performance



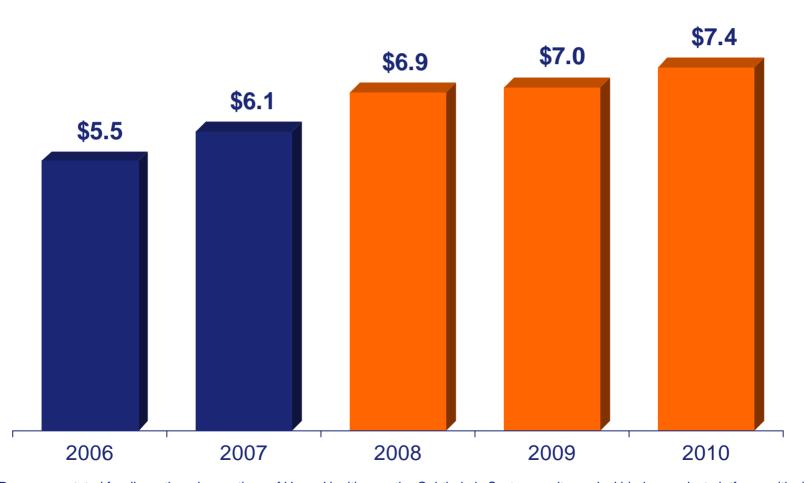
BD Performance Has Improved Over the Last 10 Years

Category	Fortune 500 Ranking	
Category	2001	2009
Revenues	435	312
Return on Equity	128	63
Return on Revenues	63	36
Return on Assets	63	22
Prior 10 Yr EPS Growth	119	48
Prior 10 Yr Total Return to Investors	110	94



Solid Revenue Growth

\$ in Billions

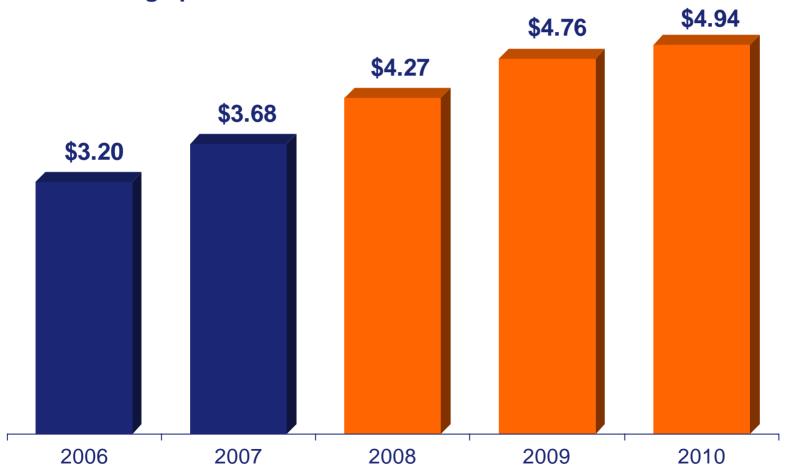


Note: Revenue restated for discontinued operations of Home Healthcare, the Ophthalmic Systems unit, surgical blades product platform, critical care platform, and extended dwell catheter product platforms.



Strong EPS Growth

Proforma Earnings per Share



Note: EPS restated for discontinued operations of Home Healthcare, the Ophthalmic Systems unit, surgical blades product platform, critical care platform, and extended dwell catheter product platforms.



Strong Cash Flow From Operations

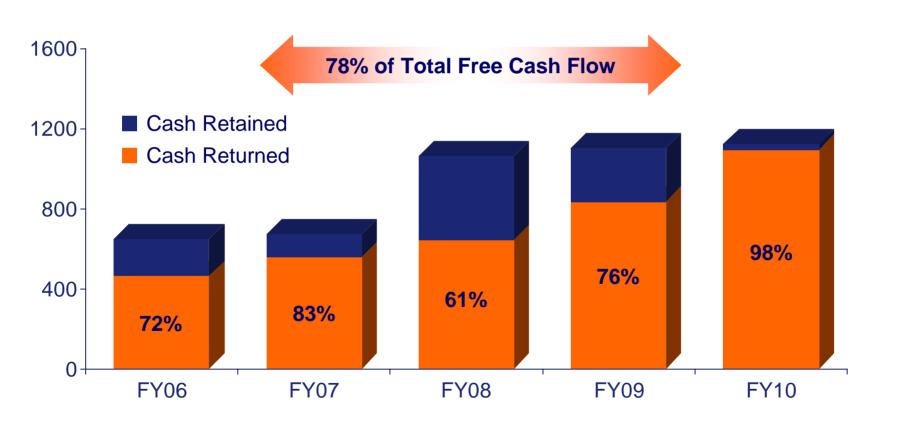
\$ in Billions





Creating Value for Shareholders

% of Cash Returned to Shareholders



Footnote: Total Free Cash Flow = Operating cash from continuing operations less capital expenditures.

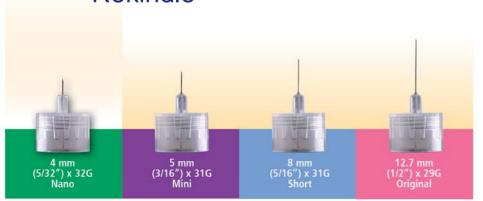


Growth Drivers



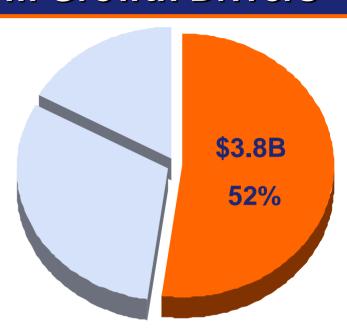
BD Medical Mid-Term Growth Drivers

- Safety
 - ◆ BD Intima II™
 - ◆ BD Nexiva[™]
- **Pharm Systems**
- Diabetes Care Pen Needles
- **International Expansion**
 - ReLoCo
 - Rekindle





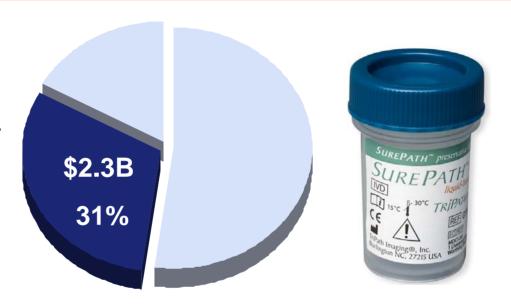






BD Diagnostics Mid-Term Growth Drivers

- Strengthening leadership in microbiology
- Expand position in molecular and cancer diagnostics
- Investing in:
 - ◆ BD Viper[™] XTR[™]
 - ◆ BD Viper[™] LT
 - BD HPV Test
- BD SurePath™ Plus Molecular Pap Test
- BD MAX™ 6 Color Open System







BD Biosciences Mid-Term Growth Drivers

Strong instrument & reagent opportunities

- Two next generation analyzers
 - Research cell analysis market
 - CD4 testing in developing world



First animal-free, antibiotic-free (AF²) facility in Miami





\$1.3B

17%





Awards and Recognitions

























- Strengthen and leverage our core franchise
- Invest in R&D, key platform extensions and new products
- Invest in rapidly growing emerging markets
- Drive operational excellence across the P&L
- Optimistic about BD's future and ability to deliver strong shareholder returns





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