

The Partnership Portfolio Companies Want with the Capital They Need

Main Street provides debt and equity capital to lower middle market companies. Through a unique, one-stop shop partnership model, Main Street offers capital solutions to entrepreneurs, business owners, and management teams to meet their goals - whether to diversify wealth, achieve liquidity, complete a management buyout or execute mergers and acquisitions.

75

PORTFOLIO
COMPANIES

\$3 - \$20M EBITDA
CRITERIA

\$6.8B

CAPITAL
UNDER
MANAGEMENT

195

CUMULATIVE
INVESTMENTS

\$5-\$75M INVESTMENT
SIZE

OVER 50 DIVERSE
INDUSTRIES

INVESTMENT CRITERIA

- Revenue of \$10-\$150M
- EBITDA of \$3-\$20M
- Stable, positive cash flow
- Proven market position
- Strong management team
- \$5-\$75M investment size
- Ability to syndicate larger transactions
- Industry generalists

INVESTMENT STRUCTURES

- "One-Stop" debt & equity capital (majority & minority)
- Common equity
- Preferred equity
- Senior secured term debt
- Unitranche term debt
- Subordinated term debt
- Long-term structures with minimal or no fixed amortization

TRANSACTION TYPES

- Recapitalizations
- Family estate planning
- Management buyouts
- Refinancings
- Strategic acquisitions
- Expansion and growth initiatives for later-stage companies
- Change of control

Not Traditional Private Equity

ONE-STOP SHOP CAPITAL Simplified Capital Structure

We have the flexibility to customize investment structures to meet the needs of our portfolio companies. Main Street's primary objective is to create a capital structure that best aligns the interest of all stakeholders in both good economies and more challenging markets.

LONG-TERM CAPITAL Flexible and long-term

As a publicly traded investment firm, we have permanent capital and are not bound by the requirements of most institutional funds. This allows us the flexibility to be a long-term partner, without being pressured with arbitrary investment horizons or a scheduled exit strategy imposed on institutional funds.

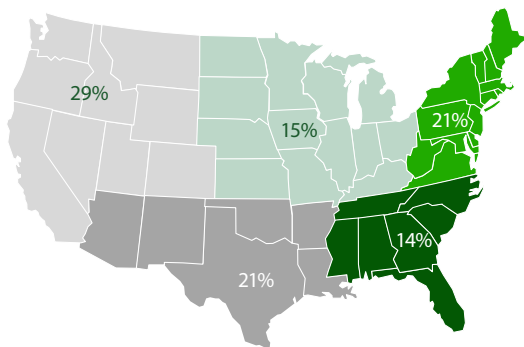
A PARTNERSHIP-FIRST APPROACH Operational Autonomy

Regardless of equity ownership percentages, we aim to structure financial partnerships that align our interests with the business, allowing management to maintain significant operational and strategic control. More than just a financial partner, we can also provide strategic insight and make valuable introductions to industry experts and service providers.

TRUST AND TRANSPARENCY Efficient Execution

We strive to keep capital structures simple. From a letter of intent to close, there will be no surprises. Our ability to invest in both debt and equity securities and fully finance a transaction means that business owners and management teams work with only one financial partner. This reduces cultural and execution risk, expediting the closing process to allow business owners and management teams to focus on what is important – the business.

GEOGRAPHIC FOOTPRINT



SELECT INDUSTRY SNAPSHOT

- Air Freight & Logistics
 - Auto Components
 - Building Products
 - Chemicals
 - Commercial Services
 - Computers
 - Construction & Engineering
 - Consumer Finance
 - Consumer Services
 - Electronic Equipment
 - Energy Equipment & Services
 - Financial Services
 - Health Care Equipment
- Health Care Providers
 - Hotels, Restaurants, & Leisure
 - Internet Software & Services
 - IT Services
 - Machinery
 - Oil, Gas & Consumable Fuels
 - Paper & Forest Products
 - Professional & Industrial Services
 - Road & Rail
 - Software
 - Specialty Retail
 - Telecommunications

SELECT RECENT MAIN STREET INVESTMENTS:



\$54,000,000

Recapitalization
Senior Secured Term Debt
Majority Equity Investment



\$30,800,000

Recapitalization
Senior Secured Term Debt
Majority Equity Investment




\$66,000,000

Recapitalization
Senior Secured Term Debt
Majority Equity Investment




\$44,000,000

Recapitalization
Senior Secured Term Debt
Majority Equity Investment



\$27,500,000

Recapitalization
Senior Secured Term Debt
Minority Equity Investment



\$20,625,000

Recapitalization
Senior Secured Term Debt
Minority Equity Investment

SELECT RECENT FOLLOW-ON INVESTMENTS:



\$15,200,000

Senior Secured Term Debt
Acquisition Financing

February 2023



\$50,000,000

Senior Secured Term Debt
Acquisition Financing

January 2023



\$41,500,000

Senior Secured Term Debt
Acquisition Financing

August 2022