SECOND QUARTER FISCAL 2019 SECUND GOALL SESULTS

FINANCIAL HIGHLIGHTS¹

IN REVENUE 1 +15% / +6%²

50.2% **GROSS MARGIN**

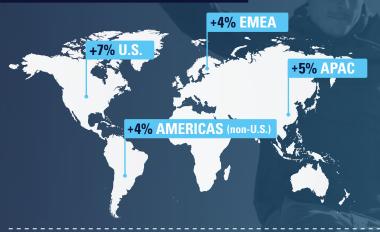
+0 basis points

17.7% **OPERATING MARGIN**

+60 basis points

_43 **EARNINGS PER SHARE** +19% / +13%²

REVENUE BY GEOGRAPHY²



REVENUE BY CHANNEL²





TOP 5 BRANDS



VANS

Timberland 4



NORTH FACE +5%



Wrangler



TOP WORKWEAR BRANDS







FY2019 OUTLOOK¹

-2%

REVENUE

"At least" \$13.7B

"At least" +11%

GROSS MARGIN

51.0%

EARNINGS PER SHARE

\$3.65

+16%