

MaxLinear Investor Presentation

August 2021

Disclaimer

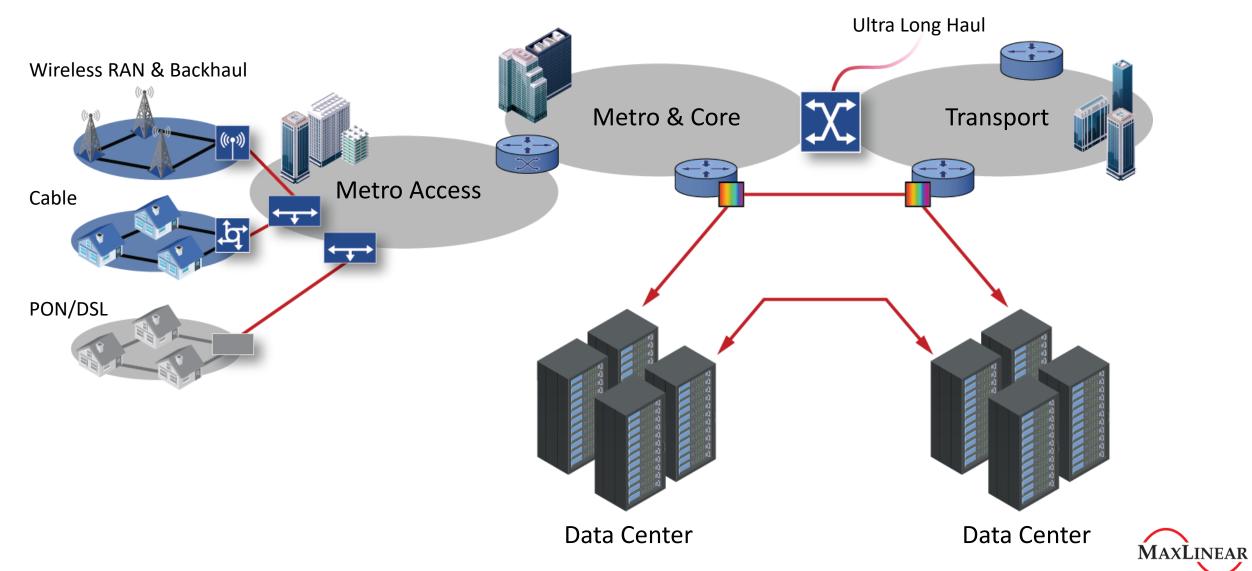
Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include, among others, statements concerning the anticipated strategic and financial synergies associated with our acquisition of Intel's home gateway business, including our expectations for 2020 revenue and non-GAAP operating profit accretion; our future financial performance and operating results forecasts generally; perceived opportunities as well and trends and growth prospects within our target markets; expectations with respect to our product development initiatives; and our future business and financial prospects generally. These forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to be materially different from any future results expressed or implied by the forward-looking statements. Forward-looking statements are based on management's current, preliminary expectations and are subject to various risks and uncertainties. Risks and uncertainties affecting our business, operating results, financial condition, and stock price include, among others, our ability to complete and successfully integrate Intel's home gateway business; our ability to retain key Intel employees, customers, and suppliers; intense competition within the semiconductor industry generally as well within our target markets; our dependence on a limited number of customers for a substantial portion of our revenues; uncertainties concerning how end user markets for our products will develop; potential uncertainties arising from continued consolidation among cable television and satellite operators in our broadband target markets; continued consolidation among competitors within the semiconductor industry generally; our ability to develop and introduce new and enhanced products on a timely basis and achieve market acceptance of those products, particularly as we seek to expand outside of our historic markets; potential decreases in average selling prices for our products; risks relating to intellectual property protection and the prevalence of intellectual property litigation in our industry; the impact on our financial condition of the incremental indebtedness arising from our acquisition of Intel's Home Gateway business; and our lack of long-term supply contracts and dependence on limited sources of supply. In addition to these risks and uncertainties, investors should review the risks and uncertainties contained under the caption "Risk Factors" in our filings with the Securities and Exchange Commission (SEC), including our most recent Annual Report on Form 10-K for the year ended December 31, 2020, which we filed with the SEC on February 11, 2021, and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2021, which we filed with the SEC on July 28, 2021. Unless otherwise indicated herein, all forward looking statements are based on estimates, projections, and assumptions of MaxLinear as of the date of this presentation. These slides do not constitute confirmation or an update of previously provided guidance. MaxLinear is under no obligation (and expressly disclaims any such obligation) to update or revise any forward-looking statements whether as a result of new information, future events, or otherwise.

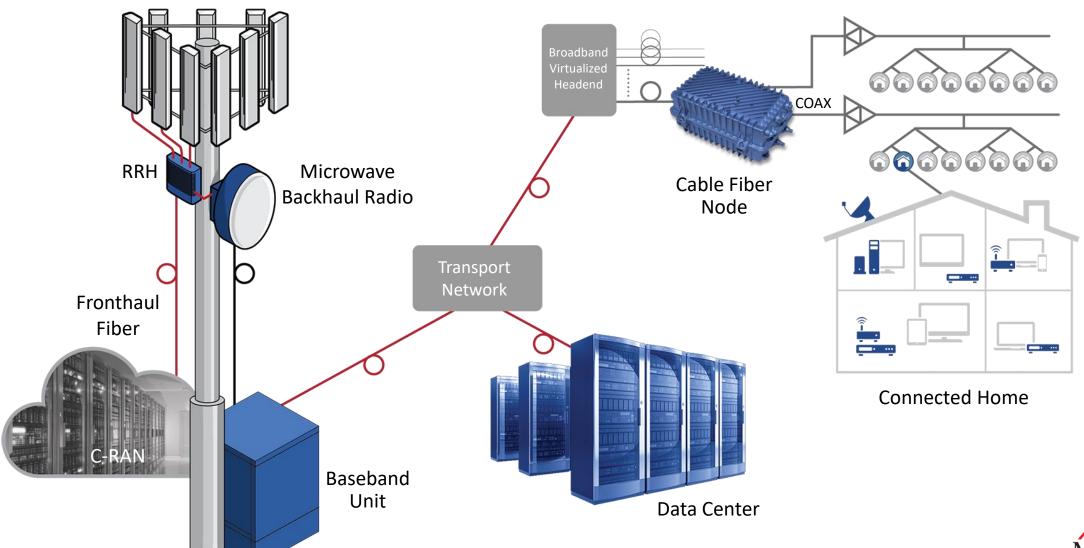
Non-GAAP Financial Measures

This communication may contain certain non-GAAP financial measures, which MaxLinear management believes are useful to investors and reflect how management measures MaxLinear's business. Further detail and reconciliations between the non-GAAP financial measures and the GAAP financial measures are available on the Investor Relations section of MaxLinear website as part of its published financial results press release. Because of the inherent uncertainty associated with our ability to project future charges, particularly those related to stock-based compensation and its related tax effects as well as potential impairments, we do not provide reconciliations to forward-looking non-GAAP financial information.

We Solve Communication Network Bottlenecks

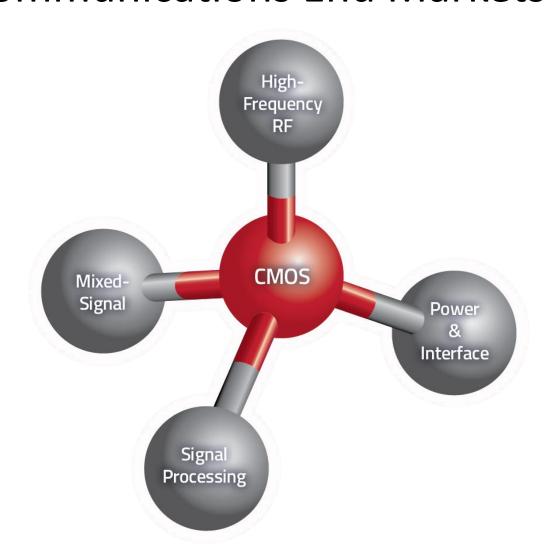


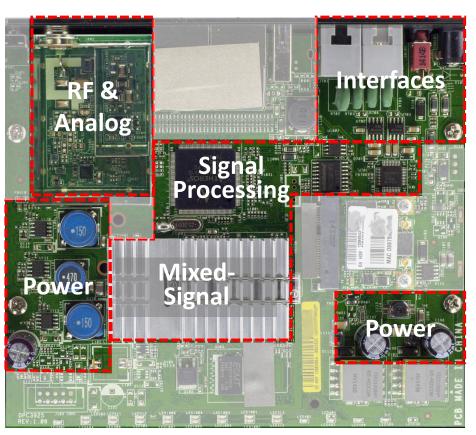
With End-to-End Communication Network Solutions





Our Core Technology Platform Scales Across Multiple Communications End Markets



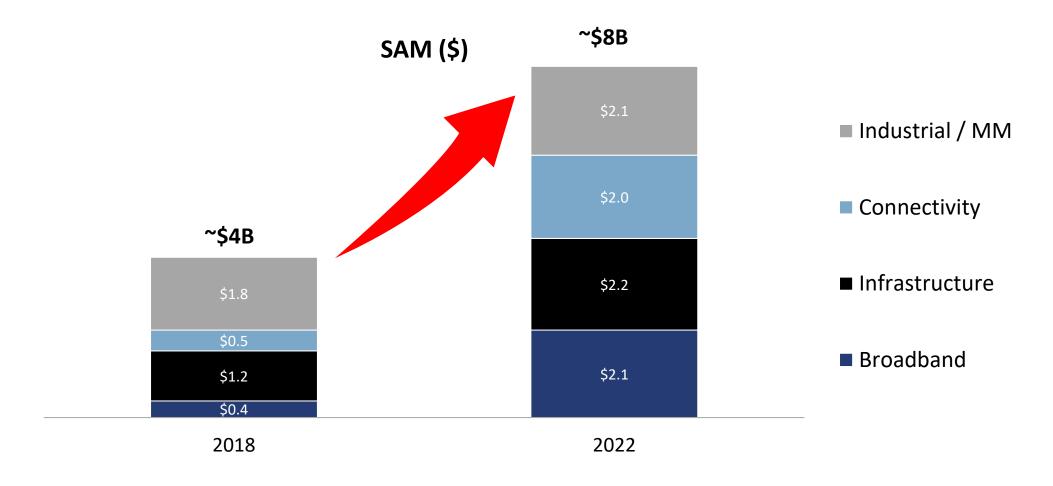


Typical Communication Link



Large and Growing Addressable Markets

SAM doubles in 2022 driven by organic growth and strategic acquisitions



^{*}All data based on a combination of industry research reports and management estimates



Diversified End-Market Portfolio

Secular and MXL Specific Growth Opportunities Across all Markets

Broadband



Growth





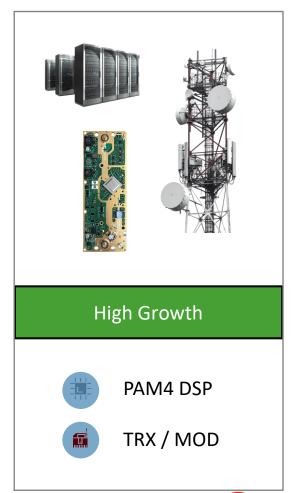
Connectivity



Industrial / Multi-Market



Infrastructure





Wireless Infrastructure

5G Build-Out Enables 10X Data Speeds versus 4G

Access

Microwave & mm-Wave Backhaul & Fronthaul

Optical Fronthaul





NOKIA

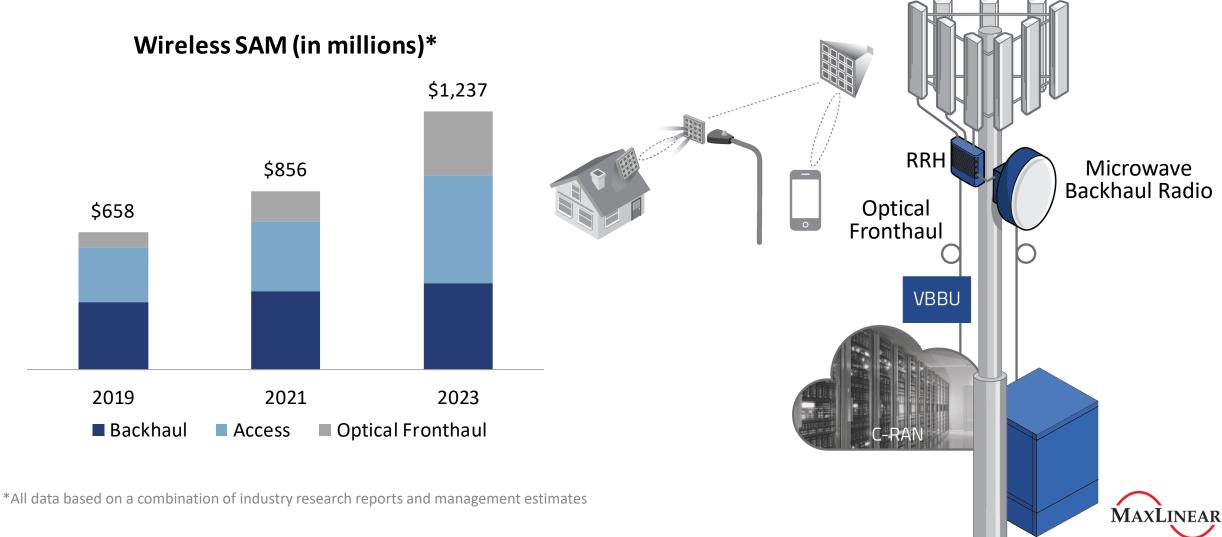






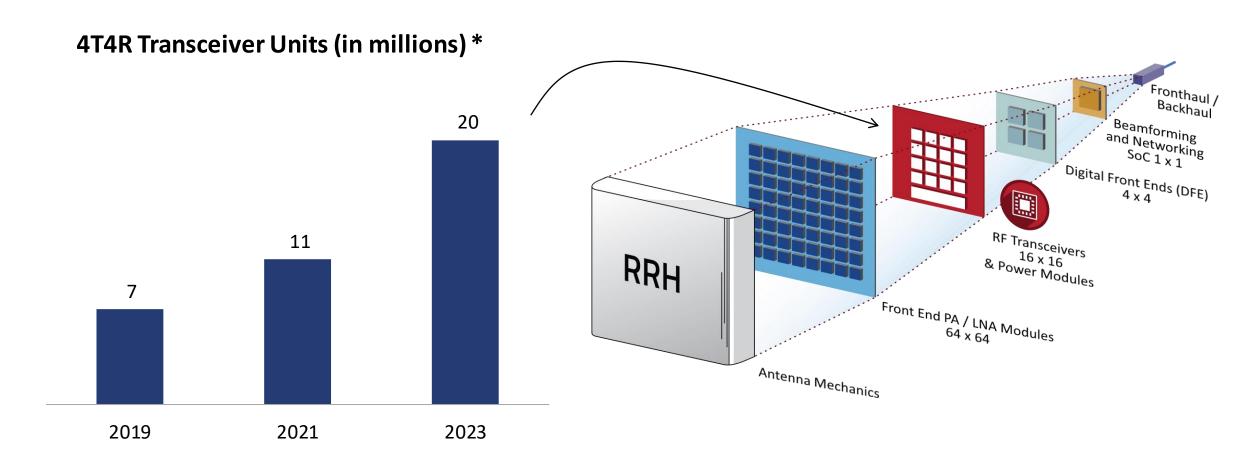
4G & 5G Wireless Infrastructure

Wireless Access, Wireless Backhaul, and Optical Fronthaul



5G Wireless Access – Massive MIMO Transceivers

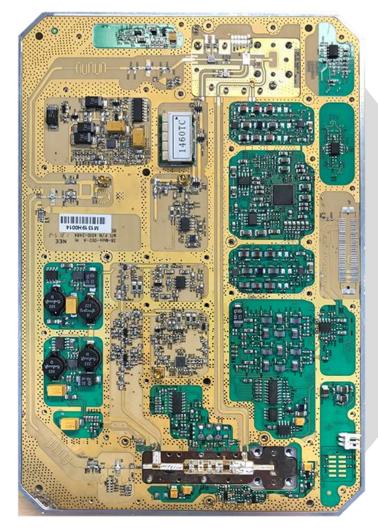
Active Antenna Systems 10x Data Rates



^{*}All data based on a combination of industry research reports and management estimates



Wireless Backhaul & Fronthaul Microwave & mm-Wave





MaxLinear

Only Single-Chip RF Transceiver Solution (CMOS) for Entire Frequency Spectrum of 6-to-44GHz

Reduced Complexity = Single SKU for all Frequency Bands; Lowest Power

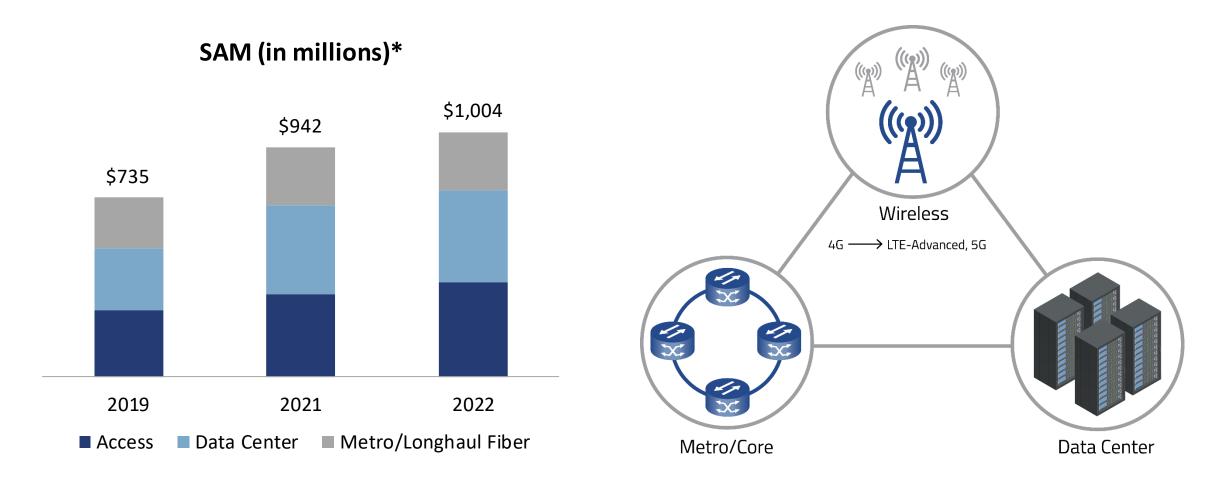
Industry's Only Full System Solution (up to 20Gbps data rates) = RF + Baseband Modem





Wired Infrastructure

Data Center Fiber Optics, Last Mile Access, & Metro/Long Haul Fiber

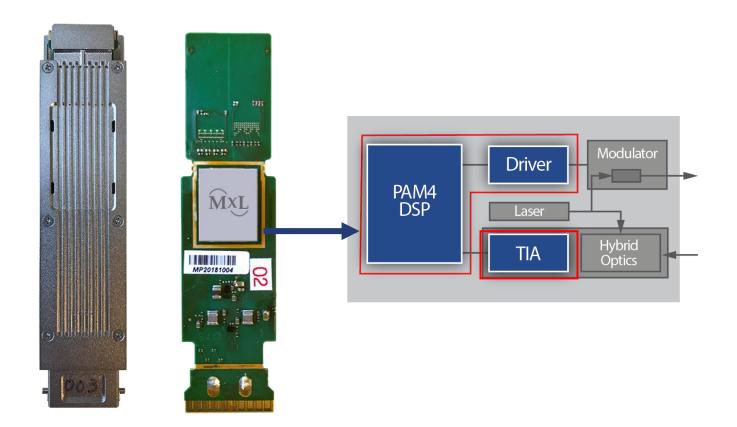


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Telluride PAM4 Single-Lambda SoC Platform

4x100G, 2x100G and 1x100G DC Optical Interconnects



1st 400G Data Center Transceiver Chipset with Integrated Laser Driver

Supports 100/200/400Gbps

Enables <10W 400G Solution

Only Supplier with Integrated PAM4 DSP and Laser Driver + TIA System Solution





Financial Overview

Quarterly Non-GAAP Financial Model

NON-GAAP	Q4 2019 Results	Q1 2020 Results	Q2 2020 Results	Q3 2020 Results	Q4 2020 Results	Q1 2021 Results	Q2 2021 Results	Q3 2021 Guidance
Revenue	\$70.0M	\$62.0M	\$65.2M	\$156.6M	\$194.7M	\$209.4M	\$205.4M	\$215M - \$225M
Gross Margin	64.6%	63.8%	63.7%	58.0%	57.8%	58.6%	60.2%	59.5% - 61.5%
Operating Expenses	\$30M	\$32M	\$33M	\$61M	\$76M	\$73M	\$75M	\$75.5M - \$79.5M
OpEx % of Revenue	42.9%	51.1%	50.0%	39.0%	38.9%	34.7%	36.6%	34% - 37%
Operating Income	\$15M	\$8M	\$9M	\$30M	\$37M	\$50M	\$48M	\$48M to \$63M
Operating Margin	21.7%	12.7%	13.7%	19.0%	18.9%	23.9%	23.5%	23% to 28%

Notes:

- Guidance as of July 28, 2021
- NON-GAAP Interest and other expense is expected to be \$2.8M to \$3.8M in Q3 2021
- NON-GAAP tax rate is expected to be 6% in Q3 2021



Quarterly GAAP Financial Model

GAAP	Q4 2019 Results	Q1 2020 Results	Q2 2020 Results	Q3 2020 Results	Q4 2020 Results	Q1 2021 Results	Q2 2021 Results	Q3 2021 Guidance
Revenue	\$70.0M	\$62.0M	\$65.2M	\$156.6M	\$194.7M	\$209.4M	\$205.4M	\$215M - \$225M
Gross Margin	52.3%	49.6%	50.2%	42.3%	42.7%	53.4%	54.8%	54.5% - 56.5%
Operating Expenses	\$45M	\$51M	\$56M	\$101M	\$107M	\$102M	\$110M	\$106.0M - \$110.0M
OpEx % of Revenue	63.6%	82.1%	85.1%	64.3%	54.8%	48.6%	53.7%	47% - 51%
Operating Income	-\$8M	-\$20M	-\$23M	-\$35M	-\$24M	\$10M	\$2M	\$7M to \$21M
Operating Margin	-11.3%	-32.5%	-34.9%	-22.1%	-12.1%	4.7%	1.1%	3% to 9%

Notes:

- Guidance as of July 28, 2021
- Interest and other expense is expected to be \$2.9M to \$3.0M in Q3 2021
- GAAP tax is expected to be approximately zero in Q3 2021





Thank You

Annual Non-GAAP Financial Model

NON - GAAP	2015	2016	2017	2018	2019	2020
Revenue (M)	\$300	\$388	\$420	\$385	\$317	\$479
Gross Margin	58%	63%	63%	64%	64%	59%
R&D	22%	20%	21%	25%	25%	30%
SG&A	13%	11%	13%	14%	15%	12%
Impairment & Restructuring Charges	0%	0%	0%	0%	0%	0%
Operating Margin	24%	32%	29%	25%	23%	17%



Annual GAAP Financial Model

GAAP		2016	2017	2018	2019	2020
Revenue (M)	\$300	\$388	\$420	\$385	\$317	\$479
Gross Margin	52%	59%	49%	54%	53%	44%
R&D	28%	25%	27%	31%	31%	38%
SG&A	26%	17%	25%	26%	28%	27%
Impairment & Restructuring Charges	12%	1%	3%	2%	1%	1%
Operating Margin	-15%	16%	-5%	-5%	-7%	-21%

