

October 1, 2019



National Storage Affiliates Trust Announces the Addition of Russell Brown as Senior Vice President of Acquisitions

GREENWOOD VILLAGE, Colo.--(BUSINESS WIRE)-- National Storage Affiliates Trust ("NSA" or the "Company") (NYSE: NSA) today announced the addition of Russell Brown as Senior Vice President of Acquisitions, effective October 1, 2019.

Arlen Nordhagen, Chairman of the Board and Chief Executive Officer of the Company, stated, "On behalf of the Board and the entire Company, we are excited to announce the appointment of Russell as Senior Vice President of Acquisitions for NSA. Russell has been active in real estate acquisitions for the past several years during which time he's developed key relationships with various real estate industry constituents that will benefit NSA."

"Russell's addition to the team further strengthens the Company's executive management team and its acquisition platform," added Tamara Fischer, President and Chief Financial Officer of the Company. "Year-to-date, we have acquired over \$400 million of self storage properties and we look forward to Russell carrying that momentum into next year and beyond."

Most recently, Mr. Brown was Senior Vice President, Investments & Capital Markets with Flagship Healthcare Properties where he was responsible for execution of the firm's REIT acquisition and investment strategy, risk management, portfolio optimization, financing and structuring. Mr. Brown has an MBA from Duke University's Fuqua School of Business and a BS in Finance from the University of North Carolina at Charlotte.

Upcoming Industry Conferences

NSA management is scheduled to participate in the upcoming Nareit REITworld 2019 Annual Conference on November 12-14, 2019 in Los Angeles, California.

About National Storage Affiliates Trust

National Storage Affiliates Trust is a Maryland real estate investment trust focused on the ownership, operation and acquisition of self storage properties located within the top 100 metropolitan statistical areas throughout the United States. The Company currently holds ownership interests in and operates over 700 self storage properties located in 35 states + Puerto Rico with over 46 million rentable square feet. NSA is one of the largest owners and operators of self storage properties among public and private companies in the U.S. For more information, please visit the Company's website at www.nationalstorageaffiliates.com. NSA is included in the MSCI US REIT Index (RMS/RMZ), the Russell 2000 Index of Companies and the S&P SmallCap 600 Index.

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