



## **Salt Life Announces New Coastal Retail Locations**

*Leading Beach Lifestyle Brand Expands Footprint with South Carolina and Texas Storefronts Opening Late 2021*

COLUMBUS, G.A., July 9, 2021, Delta Apparel, Inc. (NYSE American: DLA), a leading provider of core activewear and lifestyle apparel products, is thrilled to announce new retail store openings for its Salt Life® brand. Storefronts in Myrtle Beach, South Carolina, and Galveston, Texas, are expected to open later this year, offering even more consumers performance and casual apparel and beachside accessories. Following years of tremendous success in retail stores across U.S. coastlines, these two new locations pave the way for continued growth in 2022 and beyond.

“South Carolina and Texas represent the home-base of countless Salt Life consumers, athletes and team members,” said Jeff Stillwell, President of Salt Life. “The communities in Myrtle Beach and Galveston truly fit the lifestyle of the Salt Life brand, and we are looking forward to this opportunity to engage with all those who share our passion for the water.”

Following success as a “pop up” Salt Life retail store during the 2020 holiday season, the Myrtle Beach location is set to open on a permanent basis to the public late August of this year. Opening later this fall, Salt Life’s Galveston location marks the brand's first retail store in the state of Texas, bringing the total Salt Life branded store count to thirteen. As the brand looks ahead to future growth, plans are underway to open at least five additional retail locations in 2022.

Robert W. Humphreys, Chairman and CEO of Delta Apparel, Inc. commented, “It has been very exciting to witness the strong growth we have been experiencing at Salt Life across our three sales channels – wholesale, ecommerce and retail – all performing ahead of our expectations. Specifically, we have continued to see outsized performance at our branded retail doors, which contribute higher overall operating margins for the business. We are looking forward to allocating additional capital to Salt Life retail stores to further drive organic growth and build our omni-channel model.”

### **ABOUT SALT LIFE**

Salt Life® is an authentic, aspirational, and lifestyle brand that embraces those who love the ocean, and everything associated with living the “Salt Life.” Founded in 2003 by four avid watermen from Jacksonville Beach, Florida, the Salt Life brand has widespread appeal with ocean enthusiasts worldwide. From fishing, diving, and surfing, to beach fun and sun-soaked relaxation, the Salt Life brand says, “I live the Salt Life.” Numerous professional athletes, sportsmen, and

other ambassadors in the fishing, surfing, diving, rock, pop, and country music worlds have an alliance with the brand through cross-marketing partnerships ([www.saltlife.com/athletes](http://www.saltlife.com/athletes)).

The brand is visible in areas across the media, sports, and popular culture landscapes, including music videos, national tour sponsorships, fishing, and outdoors-related television shows, professional auto-racing events, and Salt Life's popular YouTube channel. From its first merchandise offerings in 2006, Salt Life has grown with distribution in surf shops, specialty stores, department stores, and sporting goods retailers. Salt Life products are also available to consumers at [www.saltlife.com](http://www.saltlife.com) and at Salt Life's various branded retail stores, including locations in Huntington Beach and San Clemente, California; Daytona Beach, Destin, Estero, Key West, Orlando, and Palm Beach Gardens, Florida; Columbus, Georgia; and Charleston, South Carolina. The brand's flagship store is located in Jacksonville Beach, Florida, where the term "Salt Life" was coined over 15 years ago.

### **ABOUT DELTA APPAREL, INC**

Delta Apparel, Inc., along with its operating subsidiaries, DTG2Go, LLC, Salt Life, LLC, and M.J. Soffe, LLC, is a vertically integrated, international apparel company that designs, manufactures, sources, and markets a diverse portfolio of core activewear and lifestyle apparel products under the primary brands of Salt Life®, COAST®, Soffe®, and Delta. The Company is a market leader in the direct-to-garment digital print and fulfillment industry, bringing DTG2Go technology and innovation to the supply chain of its customers. The Company specializes in selling casual and athletic products through a variety of distribution channels and tiers, including outdoor and sporting goods retailers, independent and specialty stores, better department stores, and mid-tier retailers, mass merchants, and e-retailers, the U.S. military, and through its business-to-business e-commerce sites. The Company's products are also made available direct-to-consumer on its websites at [www.saltlife.com](http://www.saltlife.com), [www.coastapparel.com](http://www.coastapparel.com), [www.soffe.com](http://www.soffe.com), and [www.deltaapparel.com](http://www.deltaapparel.com) as well as through its branded retail stores. The Company's operations are located throughout the United States, Honduras, El Salvador, and Mexico, and it employs approximately 7,900 people worldwide. Additional information about the Company is available at [www.deltaapparelinc.com](http://www.deltaapparelinc.com).

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