

### **Annual Stockholder Meeting**

May 22, 2012

### Disclaimer on Forward-Looking Statements

The guidance contained herein is based upon a number of assumptions and estimates that, while considered reasonable by us when taken as a whole, is inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, the guidance is based upon specific assumptions with respect to future business conditions, some or all of which will change. The guidance, like any forecast, is necessarily speculative in nature and it can be expected that the assumptions upon which the guidance is based will not prove to be valid or will vary from actual results. Actual results will vary from the guidance and the variations may be material. Consequently, the guidance should not be regarded as a representation by us or any other person that the subscribers, revenue, and/or adjusted EBITDA will actually be achieved. You are cautioned not to place undue reliance on this information.

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about future financial and operating results, our plans, objectives, expectations and intentions with respect to future operations, products and services; and other statements identified by words such as "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "believe," "intend," "plan," "projection," "outlook" or words of similar meaning. Such forward-looking statements are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond our control. Actual results may differ materially from the results anticipated in these forward-looking statements.

## Disclaimer on Forward-Looking Statements

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

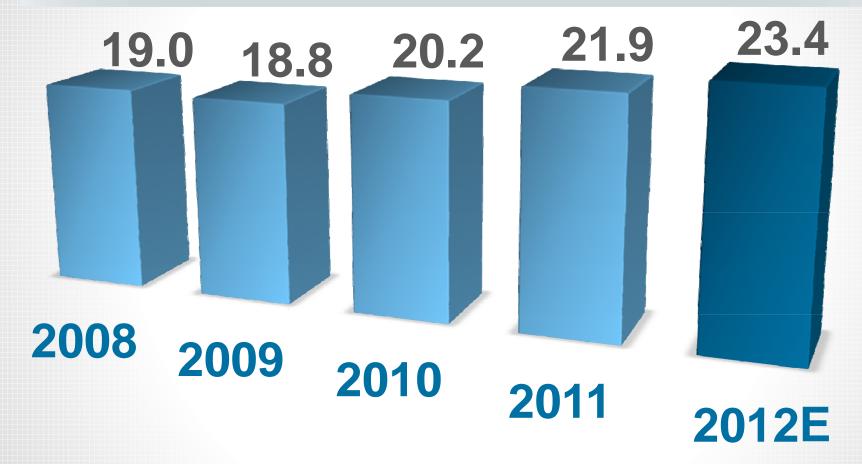
- we face substantial competition and that competition is likely to increase over time;
- our business depends in large part upon automakers;
- general economic conditions can affect our business;
- failure of our satellites would significantly damage our business;
- our ability to attract and retain subscribers at a profitable level in the future is uncertain;
- · royalties for music rights may increase;
- failure to comply with FCC requirements could damage our business;
- the unfavorable outcome of pending or future litigation could have a material adverse effect;
- rapid technological and industry changes could adversely impact our services;
- failure of third parties to perform could adversely affect our business;
- · changes in consumer protection laws and their enforcement could damage our business;
- interruption or failure of our information technology and communication systems could negatively impact our results and brand;
- if we fail to protect the security of personal information about our customers, we could be subject to costly government enforcement actions or private litigation and our reputation could suffer;
- we may from time to time modify our business plan, and these changes could adversely affect us and our financial condition;
- our substantial indebtedness could adversely affect our operations and could limit our ability to react or changes in the economy or our industry;
- our broadcast studios, terrestrial repeater networks, satellite uplink facilities or other ground facilities could be damaged by natural catastrophes or terrorist activities;
- electromagnetic interference from others could damage our business;
- our business may be impaired by third-party intellectual property rights;
- Liberty Media Corporation has significant influence over our business and affairs and its interest may differ from ours; and
- our net operating loss carryforwards could be substantially limited if we experience an ownership change as defined in the Internal Revenue Code.

Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found in our reports filed with or furnished to the SEC and available at the SEC's Internet site (http://www.sec.gov). The information set forth herein speaks only as of the date hereof, and we disclaim any intention or obligation to update any forward looking statements as a result of developments occurring after the date of this communication.

### Management Priorities

- Continue to innovate
- Grow subscribers
- Grow revenue
- Grow free cash flow

## Continuing Growth Delivers Record Number of Subscribers

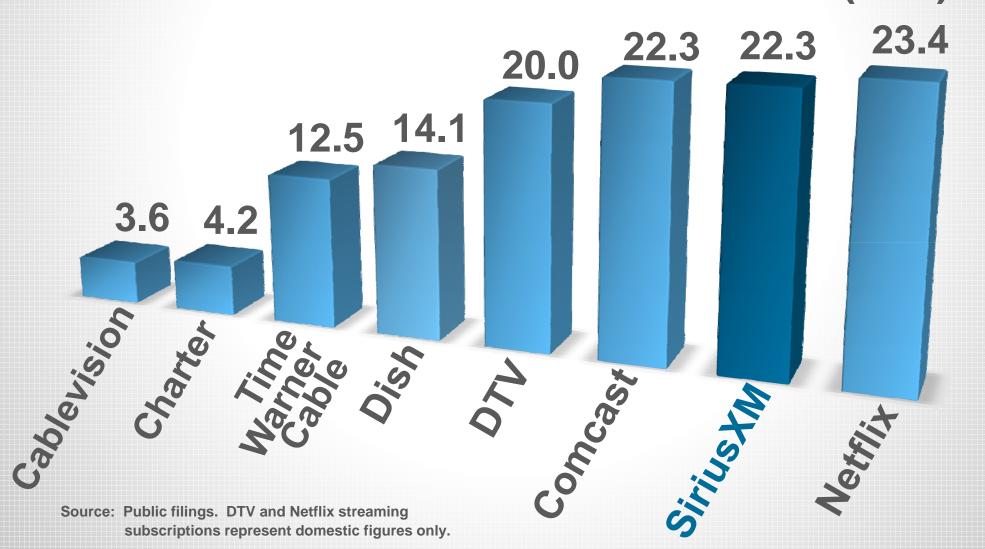


Ending Subscribers 2008-2012E (mm) Household Penetration: 13% in 2012E

Source: Company filings and estimates

## Among Largest U.S. Subscription Media Businesses

### 1Q12 Total Basic Paid Subscribers (mm)





### Recent Developments

## **NEW Programming**

































































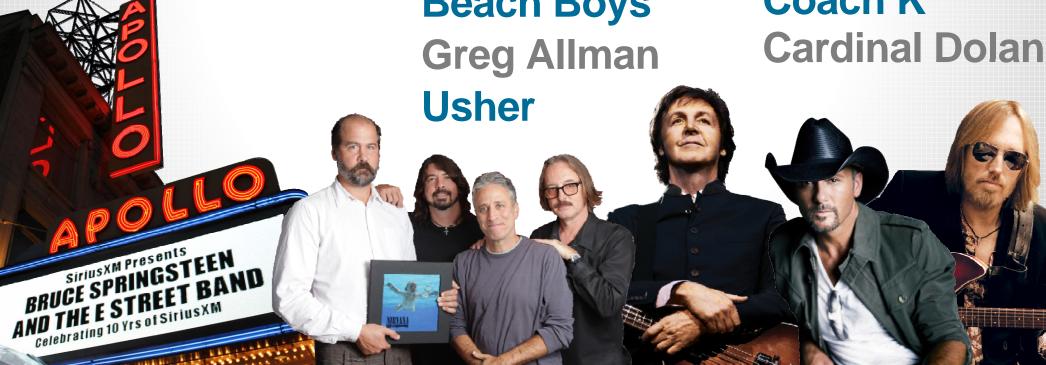
### Listening is Just the Beginning

### **Concerts | Town Halls | Special Events**

**Bruce Springsteen "One Night Only" Paul McCartney Tim McGraw** Foster the People

at Studio 54 **Opie & Anthony** in Cleveland **Beach Boys** 

Nirvana Coldplay **Tom Petty** Ringo Starr Coach K



### Launch of 2.0

- Future commitments with OEMs for chip installation in 2012 and beyond
- New online channels enhance blended satellite and online experience
- New features provide more control and convenience

 Coming Soon: On Demand and Personalized Radio



### **NEW Features**

- Start Now: Go back up to 5 hours
- Tune Start: Start from the beginning
- Pause: Pause, rewind and skip
- Show Alerts: Be alerted when favorite shows air



### Lynx Radio

- Blended satellite and internet in one radio
- More Control
  - Pause, Rewind and Skip



- Start shows and songs from the beginning
- Find, set alerts for your favorite SiriusXM shows



 Record up to 200 hours of your favorite shows or channels

### NEW Mobile Apps siriusxm



- New apps for Apple and Android add more control, convenience and content
  - Start shows and songs from the beginning
  - Pause, Rewind and Skip
  - Find and set alerts for favorite shows

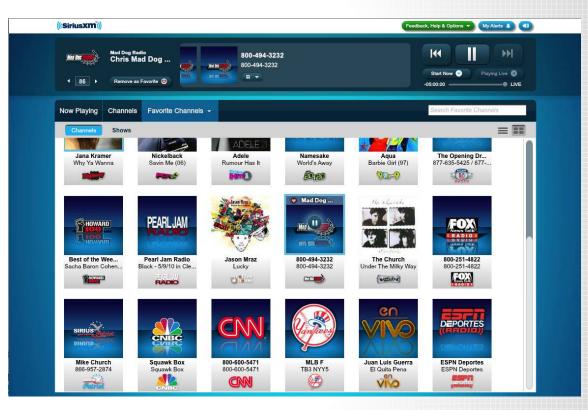
New Android App adds support for tablets





### NEW Media Player

- Redesigned User Interface
- More Control
  - Start Now
  - TuneStart
  - Pause, Rewind and Skip
  - Show alerts
- More Content



### Coming soon: On Demand

- Access thousands of hours
   On Demand
- Access recently aired and exclusive shows at any time
- Will include a broad mix of SiriusXM content
- Featured and special on demand content
- Growing access to selections from SiriusXM's archives



## Key Metrics (\$ in millions)

	1Q11	1Q12	% change
Churn rate	2.0%	1.9%	-10 bp
Subscribers	20.6 mm	22.3 mm	+8%
Revenue	\$724	\$805	+11%
Adj. EBITDA	\$181	\$208	+15%
Net Income	\$78	\$108	+38%
FCF	(\$17)	\$15	

### Pre-Owned Vehicle Market

- Certified Pre-Owned Program (CPO): Launched with nearly all major automakers
- Additional Used Car Efforts: 5,000 franchised dealers supporting our non-CPO used car initiative
- OEM revenue sharing creates strong arrangements
- Expecting approximately 1 million gross activations in 2012 from used cars









### 1Q12 Revenue Selected Companies





### SiriusXM Market

### Radio Revenue

	2001	2011
Terrestrial Radio: CCU, CBS, Citadel, ETM, CMLS, etc.	\$18 b (100%)	\$15.1 b (78%)
IP Radio: Last.fm, Slacker, Pandora, Rhapsody, MOG, etc.	nil	~\$1.2 b (6%)
Satellite Radio: SiriusXM	nil	\$3.0 b (16%)
ΤΟΤΑΙ	\$18.0 h	~\$193h

Source: Analyst estimates and industry reports

# 2012E Revenue Projections Selected Companies



## SiriusXM's Superior Revenue Model

Pandora \$5.84/ Active User Channel \$12.55/ Listener SiriusXM \$137.69/ Subscriber



Source: Based on company filings. Pandora fiscal year ending 1/2012

### The Digital Music Ecosystem: **Complicated and Crowded**













































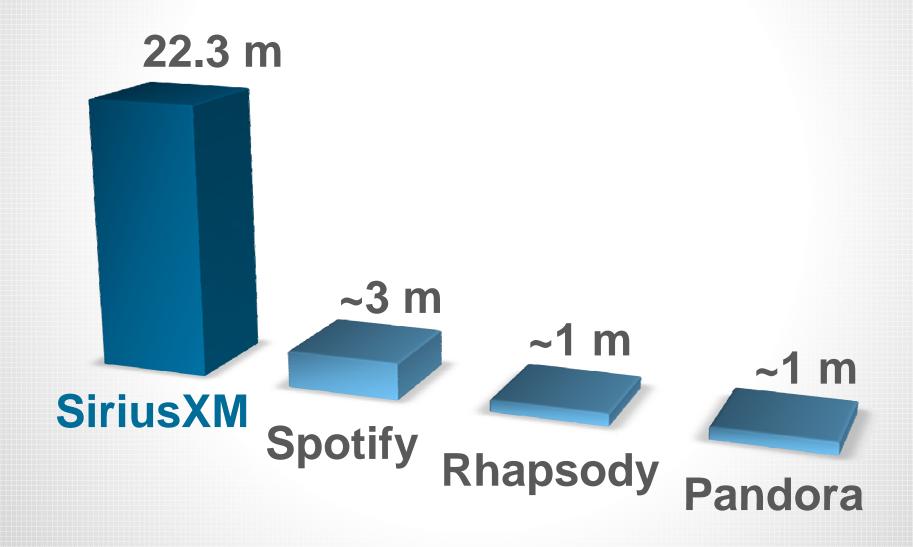








# Paying Subscribers Digital Music Services



### Competitive Advantages

- Satellite delivery system with seamless continental U.S. coverage
- Over 135 channels of curated content
- Long term OEM agreements
- Approximately \$7.8 billion of gross NOL's
- Subscription model
- Focused, pure-play satellite radio company



### SiriusXM Businesses

## SiriusXM's Superior Content is a **Significant Competitive Advantage**

#### Commercial-Free Music

















### Live Coverage of Every Major Sport

















### The Best in News, Talk and Entertainment











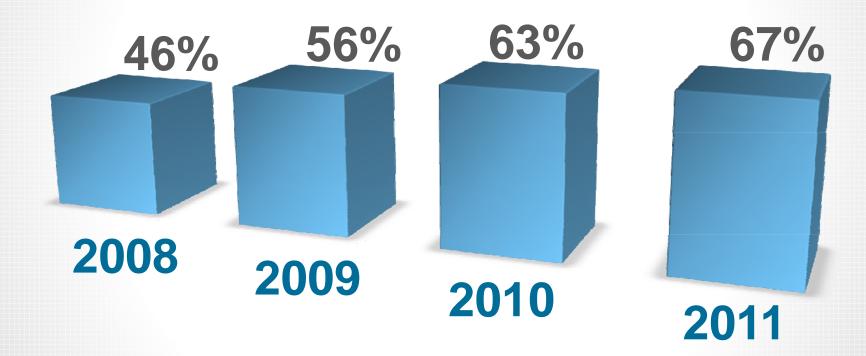






### Penetration Gains at Automakers

**OEM** penetration as a percentage of U.S. auto sales





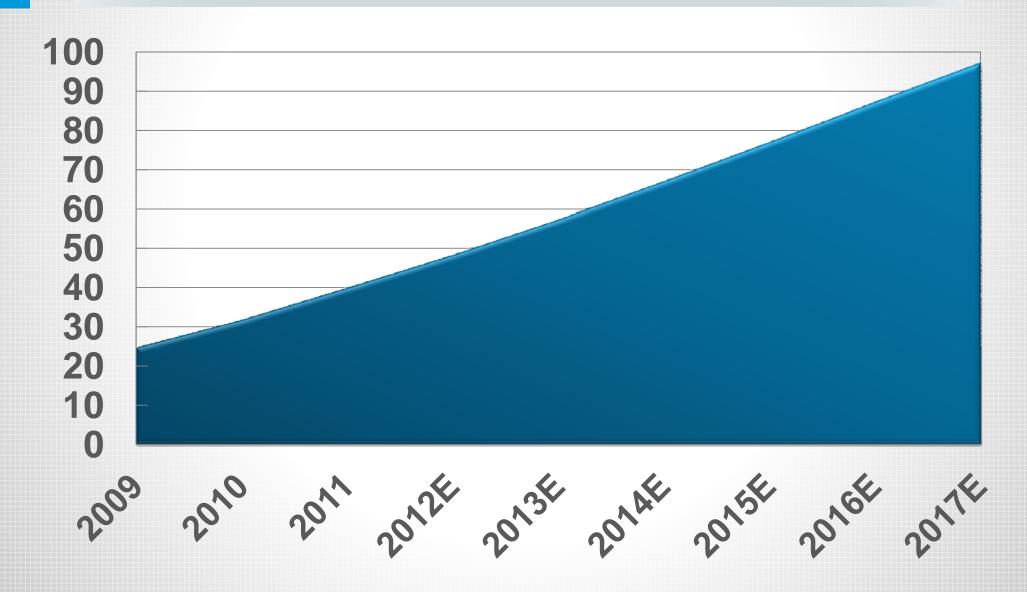




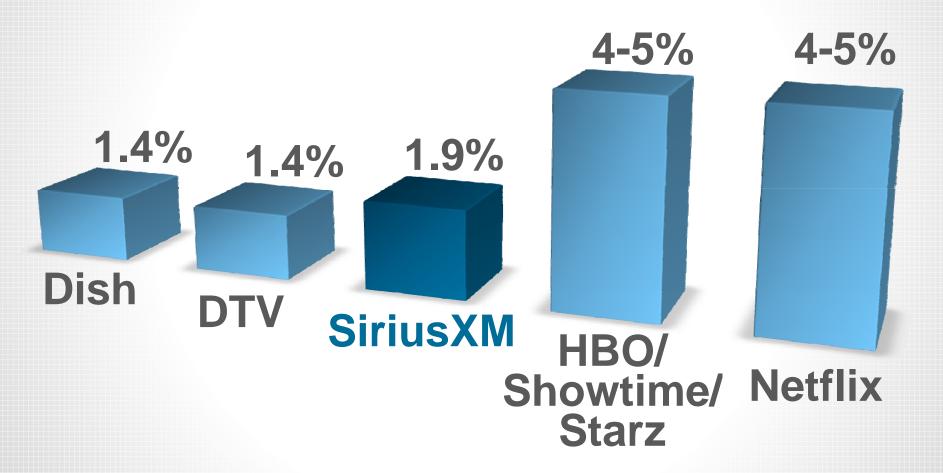




# Factory-Enabled Vehicles in Operation to Increase Dramatically (millions)



### Focus on Subscriber Retention Yields Results



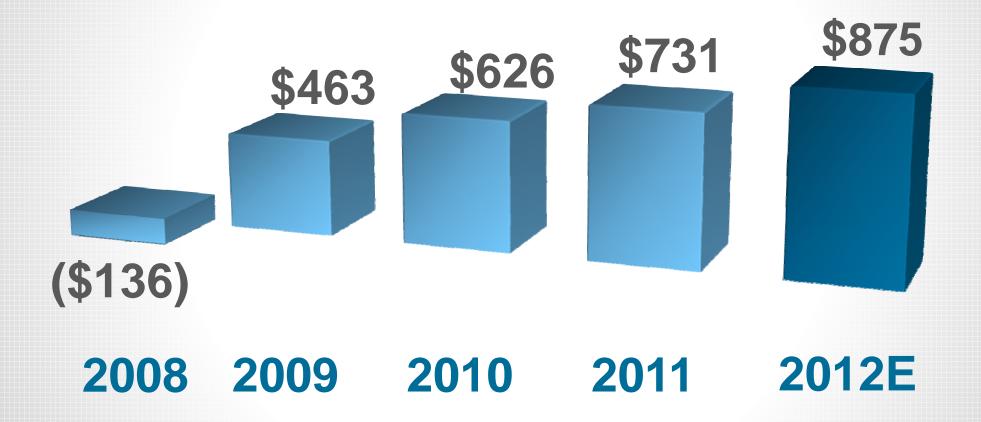
### 1Q12 Comparative Monthly Churn Rates

Source: Public filings and industry estimate

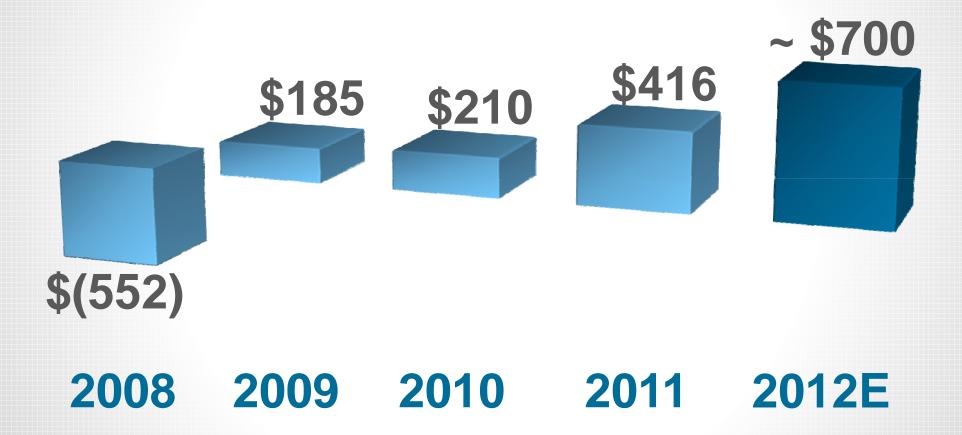
### Multi-Year **Revenue Growth** (billions)



## Significant Adj. EBITDA Growth (millions)



## Strong FCF Growth (millions)



# Growth Statistics and Improvements Since Merger (\$ in millions)

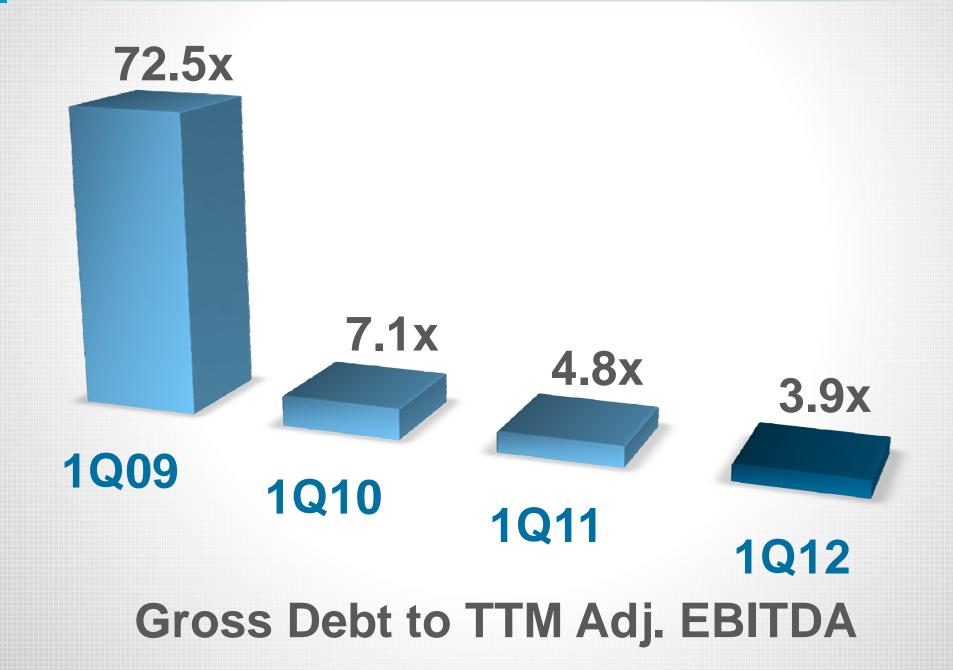
	1Q09	1Q10	1Q11	1Q12
Subscribers	18.6 mm	18.9 mm	20.6 mm	22.3 mm
Revenue	\$587	\$664	\$724	\$805
Adj. EBITDA	\$109	\$158	\$181	\$208
FCF	(\$4)	(\$127)	(\$17)	\$15

### 2012 Outlook

### 2012 guidance:

- Revenue of approx. \$3.3 billion
- Adj. EBITDA of approx. \$875 million
- FCF of approx. \$700 million
- 1.5 million net subscriber additions

## Reduced Leverage Ratios



# Investment Thesis: Significantly Improved Borrowing Costs

February 2009 15% secured (REPAID)

June 2009 11.25% secured (REPAID)

August 2009 9.75% secured

March 2010 8.75% unsecured

October 2010 7.625% unsecured

Trading @ 5.69% Yield

# Investment Thesis: Operational Leverage Drives EBITDA

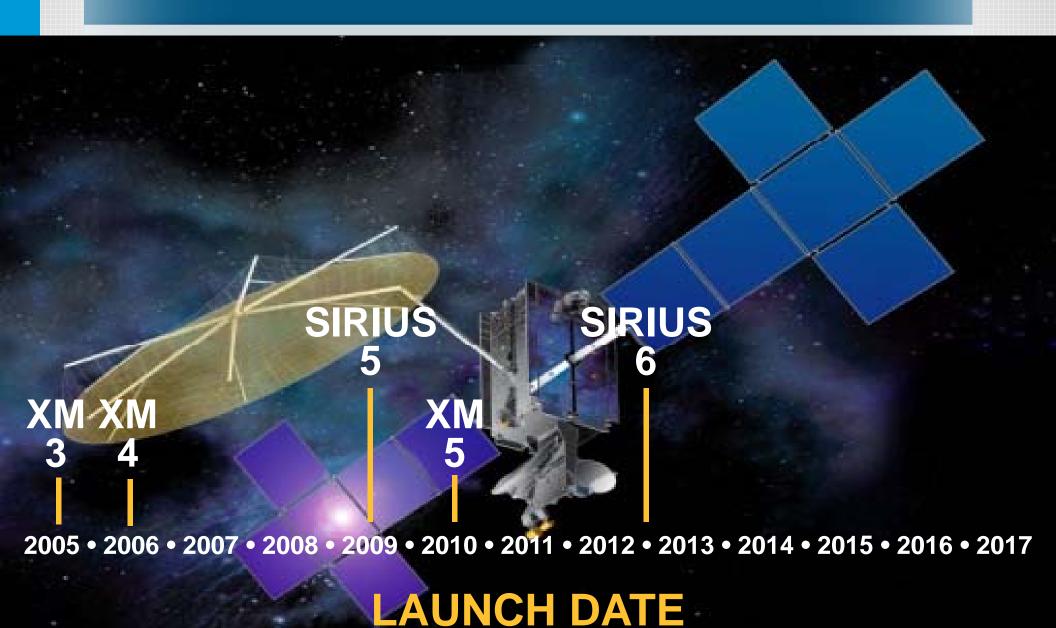
Contribution margin of approximately 70%

EBITDA margin improves dramatically as we scale subscribers and revenue

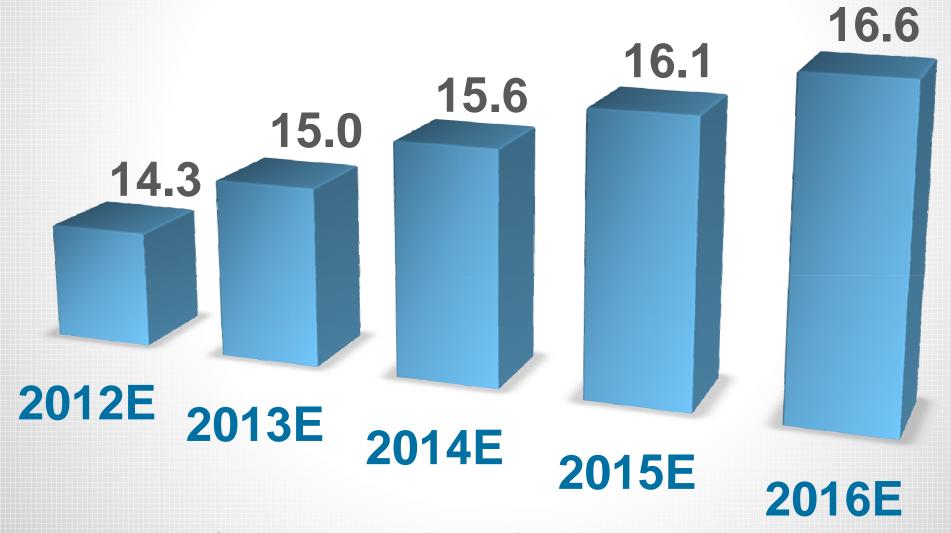
### **Adjusted EBITDA Margins**

				At
2008	2009	<u>2010</u>	<u>2011</u>	<b>Maturity</b>
(6%)	18%	22%	24%	40%+

# Investment Thesis: Completion of Satellite Build Translates to More FCF



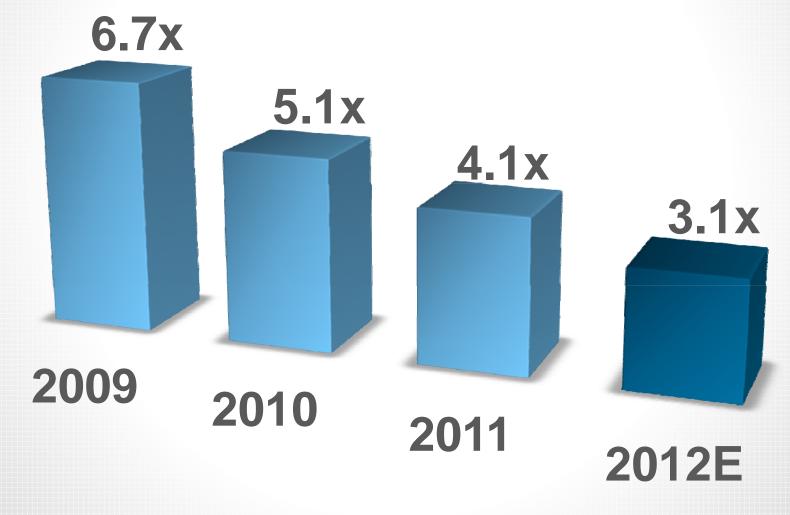
### Auto Sales Forecast (millions)



Source: Based on external industry estimates of 2012-16 automotive sales

## Lower Annual Leverage Ratios

Approaching our 3.0x target leverage ratio



Gross Debt to Adj. EBITDA

#### Investment Thesis: Free Cash Flow

- + Subscriber Growth
- + Revenue Growth
- + Lower Interest Expense
- Lower Capital Expenditures
- Cash Savings from NOL Use
- Free Cash Flow Growth

## Excess Cash Presents Opportunities (\$ in millions)

	<u>2010</u>	2011	2012E
Beginning Cash	\$383	\$587	\$774
Free Cash Flow	\$210	\$416	\$700
Net Debt Repayments	nil	(\$240)	(\$382)
<b>Ending Cash</b>	\$587	\$774	\$1,092

Note: Figures are simplified and approximate. Forward estimates exclude other financing activities, such as the proceeds from stock option exercises. Net debt repayments include premiums and assumes that the remaining 9.75% notes are called on September 1, 2012.

## Acquisitions and Returns of Capital

- Free Cash Flow creates opportunities to enhance the business or return capital to stockholders
  - Acquisitions
  - Dividends
  - Stock buybacks

	Q1 2011	Q2 2011	Q3 2011	Q4 2011	Q1 2012	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY 2011
As Reported Total Revenue	723,839	744,397	762,550	783,738	804,722	242,245	637,235	922,066	1,663,992	2,472,638	2,816,992	3,014,524
Predecessor Financial Information	-	-	-	-	-	558,266	933,417	1,136,542	731,194	-	-	-
Purchase Price Accounting Adjustments	3,722	2,938	2,292	1,958	1,880	_	-	-	41,554	54,065	21,906	10,910
Adjusted Total Revenue	727,561	747,335	764,842	785,696	806,602	800,511	1,570,652	2,058,608	2,436,740	2,526,703	2,838,898	3,025,434
As Reported Total Operating Expenses	559,667	571,415	578,062	629,263	605,484	1,071,385	1,704,959	1,435,156	6,700,741	2,244,312	2,351,578	2,338,407
Predecessor Financial Information	-	-	-	-	-	1,113,801	1,336,515	1,647,979	961,663	-	-	-
Purchase Price Accounting Adjustments	67,972	68,623	68,878	71,785	74,024	-	-	-	(4,661,812)	240,891	261,832	277,258
Adjusted Total Operating Expenses	627,639	640,038	646,940	701,048	679,508	2,185,186	3,041,474	3,083,135	3,000,592	2,485,203	2,613,410	2,615,665
As Reported Income (Loss) from Operations	164,172	172,982	184,488	154,475	199,238	(829,140)	(1,067,724)	(513,090)	(5,036,749)	228,326	465,414	676,117
Predecessor Financial Information	-	-	-	-	-	(555,535)	(403,098)	(511,437)	(230,469)	-	-	-
Purchase Price Accounting Adjustments	(64,250)	(65,685)	(66,586)	(69,827)	(72,144)	_	-	-	4,703,366	(186,826)	(239,926)	(266,348)
Adjusted Income (Loss) from Operations	99,922	107,297	117,902	84,648	127,094	(1,384,675)	(1,470,822)	(1,024,527)	(563,852)	41,500	225,488	409,769
As Reported Depreciation and Amortization	68,400	67,062	65,403	67,015	66,117	98,555	105,749	106,780	203,752	309,450	273,691	267,880
Predecessor Financial Information		-	-	-		145,870	168,880	187,196	88,749	_	-	
Adjusted Depreciation and Amortization	68,400	67,062	65,403	67,015	66,117	244,425	274,629	293,976	292,501	309,450	273,691	267,880
As Reported Share-based Payment Expense	12,856	10,735	13,983	15,614	14,951	163,078	437,918	78,900	87,405	73,981	60,437	53,188
Predecessor Financial Information	-	-	-	-	-	5,966	68,046	86,199	34,485	-	-	-
Purchase Price Accounting Adjustments	181	-	-	-	-	-	-	-	2,729	4,801	2,872	181
Adjusted Share-based Payment Expense	13,037	10,735	13,983	15,614	14,951	169,044	505,964	165,099	124,619	78,782	63,309	53,369

	Q1 2011	Q2 2011	Q3 2011	Q4 2011	Q1 2012	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY 2011
As Reported Restructuring, Impairments and Related Costs	-	-	-	-	-	-	10,917	-	10,434	32,807	63,800	-
Predecessor Financial Information	-	-	-	-	-	-	-	-	-	-	-	-
Purchase Price Accounting Adjustments	-	-	-	-	-	-	-	-	_	_	-	
Adjusted Restructuring, Impairments and Related Costs	-	-	-	-	-	-	10,917	-	10,434	32,807	63,800	-
As Reported Impairment Goodwill	-	-	-	-	-	-	-	-	4,766,190	-	-	-
Predecessor Financial Information	-	-	-	-	-	-	-	-	-	-	-	-
Purchase Price Accounting Adjustments	-				-	_			(4,766,190)	_	-	<del>-</del>
Adjusted Impairment of Goodwill	-	-	-	-	-	-	-	-	-	-	-	-
Adjusted Total Operating Expenses	627,639	640,038	646,940	701,048	679,508	2,185,186	3,041,474	3,083,135	3,000,592	2,485,203	2,613,410	2,615,665
Less Adjusted:												
Depreciation and Amortization	68,400	67,062	65,403	67,015	66,117	244,425	274,629	293,976	292,501	309,450	273,691	267,880
Share-based Payment Expense	13,037	10,735	13,983	15,614	14,951	169,044	505,964	165,099	124,619	78,782	63,309	53,369
Restructuring, Impairments and Related Costs	-	-	-	-	-	-	10,917	-	10,434	32,807	63,800	-
Impairment of Goodwill	-	-	-	-	-	-	-	-	-	_	-	<u>-</u>
Adjusted Cash Operating Expenses	546,202	562,241	567,554	618,419	598,440	1,771,717	2,249,964	2,624,060	2,573,038	2,064,164	2,212,610	2,294,416
Adjusted Income (Loss) from Operations	99,922	107,297	117,902	84,648	127,094	(1,384,675)	(1,470,822)	(1,024,527)	(563,852)	41,500	225,488	409,769
Add back Adjusted:												
Depreciation and Amortization	68,400	67,062	65,403	67,015	66,117	244,425	274,629	293,976	292,501	309,450	273,691	267,880
Share-based Payment Expense	13,037	10,735	13,983	15,614	14,951	169,044	505,964	165,099	124,619	78,782	63,309	53,369
Restructuring, Impairments and Related Costs	-	-	-	-	-	-	10,917	-	10,434	32,807	63,800	-
Impairment of Goodwill	-	-	-	-	-	-	-	-		-	-	<u> </u>
Adjusted EBITDA	181,359	185,094	197,288	167,277	208,162	(971,206)	(679,312)	(565,452)	(136,298)	462,539	626,288	731,018

ARPU is derived from total earned subscriber revenue, net advertising revenue and other subscription-related revenue, net of purchase price accounting adjustments, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. Other subscription-related revenue includes the U.S. Music Royalty Fee. Purchase price accounting adjustments include the recognition of deferred subscriber revenues not recognized in purchase price accounting associated with the Merger. ARPU is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

	Unaudited			
	For the Three Months Ended March 31,			
	2012	2011		
Subscriber revenue (GAAP)	\$700,242	\$622,437		
Net advertising revenue (GAAP)	18,670	16,558		
Other subscription-related revenue (GAAP)	57,721	58,531		
Purchase price accounting adjustments	67	1,909		
	\$776,700	\$699,435		
Daily weighted average number of subscribers	21,990,863	20,233,144		
ARPU	\$11.77	\$11.52		

	For the Years Ended December 31,					
	2011	2010	2009			
Cash Flow information						
Net cash provided by operating activities	\$543,630	\$512,895	\$433,830			
Net cash used in investing activities	(127,888)	(302,414)	(248,511)			
Net cash used in financing activities	(228,443)	(7,279)	(182,276)			
Free Cash Flow						
Net cash provided by operating activities	\$543,630	\$512,895	\$433,830			
Additions to property and equipment	(137,429)	(311,868)	(248,511)			
Restricted and other investment activity	9,541	9,454	0			
Free cash flow	\$415,742	\$210,481	\$185,319			

