

**TRUEBLUE, INC.**  
**SEGMENT DATA**  
*(Unaudited, in thousands)*

	13 Weeks Ended				
	September 25, 2015	June 26, 2015	March 27, 2015	December 26, 2014	September 26, 2014
<b>Revenue from services</b>					
Staffing Services	\$ 656,619	\$ 601,103	\$ 549,712	\$ 668,082	\$ 608,543
Managed Services	27,299	26,611	23,603	23,308	24,822
Revenues from services	<u>\$ 683,918</u>	<u>\$ 627,714</u>	<u>\$ 573,315</u>	<u>\$ 691,390</u>	<u>\$ 633,365</u>
<b>EBITDA (1)</b>					
Staffing Services	\$ 50,290	\$ 38,834	\$ 24,229	\$ 44,391	\$ 45,698
Managed Services	3,175	4,326	3,478	2,215	3,723
	53,465	43,160	27,707	46,606	49,421
Corporate unallocated	(9,715)	(6,422)	(8,308)	(4,598)	(7,801)
Adjusted EBITDA (1)	43,750	36,738	19,399	42,008	41,620
Non-recurring acquisition and integration costs (2)	—	(2,631)	(1,156)	(893)	(2,339)
<b>EBITDA</b>	<u>43,750</u>	<u>34,107</u>	<u>18,243</u>	<u>41,115</u>	<u>39,281</u>
Depreciation and amortization	10,498	10,397	10,520	9,348	9,719
Interest expense, net	366	202	534	270	409
<b>Income before tax expense</b>	<u>\$ 32,886</u>	<u>\$ 23,508</u>	<u>\$ 7,189</u>	<u>\$ 31,497</u>	<u>\$ 29,153</u>

- (1) EBITDA and Adjusted EBITDA are non-GAAP financial measures. EBITDA excludes interest, taxes, depreciation and amortization from net income. Adjusted EBITDA further excludes from EBITDA non-recurring costs related to the purchase, integration, reorganization and shutdown activities related to acquisitions. EBITDA and Adjusted EBITDA are key measures used by management in evaluating performance. EBITDA and Adjusted EBITDA should not be considered measures of financial performance in isolation or as an alternative to Income from operations in the Consolidated Statements of Operations in accordance with GAAP, and, as presented, may not be comparable to similarly titled measures of other companies.
- (2) Non-recurring acquisition and integration costs consist of the acquisition and integration of Seaton, which was completed on June 30, 2014, the first business day of our third quarter of fiscal 2014.