

Acquisition of Seaton June 2, 2014



FORWARD-LOOKING STATEMENTS

This document contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "may," "will," "should," "expects," "intends," "projects," "plans," "believes," "estimates," "targets," "anticipates," and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include the expected completion of the acquisition, the time frame in which this will occur, the expected benefits of the acquisition and the expected financial performance of TrueBlue following the acquisition and statements relating to our future financial condition and operating results, as well as any other statement that does not directly relate to any historical or current fact. Forward-looking statements are based on our current expectations and assumptions, which may not prove to be accurate. These statements are not guarantees and are subject to risks, uncertainties, and changes in circumstances that are difficult to predict. Many factors could cause actual results to differ materially and adversely from these forward-looking statements. Among these factors are the occurrence of any event, change or other circumstances that could give rise to the termination of the acquisition agreement, the risk that the closing conditions, including regulatory approval, may not be satisfied, risks related to disruption of management time from ongoing business operations due to the acquisition and failure to realize the benefits expected from the acquisition. Examples of additional factors can be found in our most recent filings with the Securities Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made, and we assume no obligation to update or revise any forwardlooking statement, whether as a result of new information, future events, or otherwise, except as required by law.

Use of estimates and forecasts:

Any references made to 2014 are based on guidance issued as of June 2nd. We assume no obligation to update or revise any forwardlooking statement, whether as a result of new information, future events, or otherwise, except as required by law. Any other reference to future financial estimates are included for informational purposes only and subject to risk factors discussed in our most recent filings with the Securities Exchange Commission.



TRANSACTION OVERVIEW

TrueBlue to acquire Seaton, a leading provider of recruitment process and workforce management outsourcing

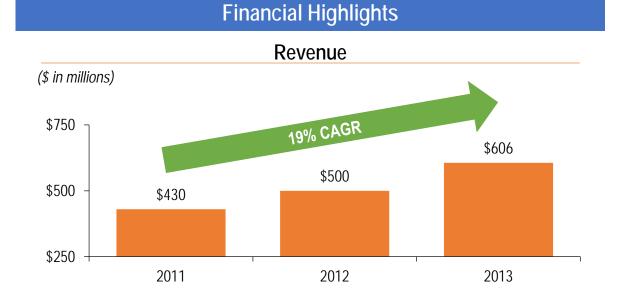
Acquisition Structure	 Purchase price of \$310 million to acquire 100% of Seaton's equity including tax assets with a net present value of ~\$20 million ~7.8x forward twelve months Adjusted EBITDA purchase multiple, net of acquired tax asset⁽¹⁾ Funded via \$120 million cash and \$190 million debt Committed financing via a new \$300 million asset-backed facility New debt facility amends and enlarges the existing facility Five year term, expected interest rate of 2% at close
Operating Structure	 Seaton will operate as a wholly-owned subsidiary of TrueBlue Combined business will operate as two groups: Staffing Solutions + Outsourced Solutions Acquired brands and management teams will remain
Timing	 Transaction expected to close early Q3 2014 Standard closing conditions including Hart-Scott-Rodino approval

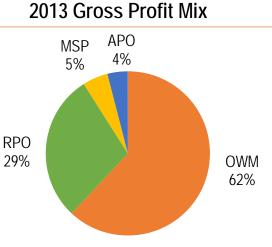
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SEATON PROFILE

Business Overview

- Operates through leading branded offerings
 - Staff Management (OWM and MSP)
 - PeopleScout / HRX (RPO)
 - StudentScout (APO)
- Leading proprietary technology •
- \$606 million 2013 revenue and over 140 clients served •
- Founded in Chicago in 1988
- 1,600 employees







Blue-Chip Customer Base



SEATON – A LEADER IN OUTSOURCED WORKFORCE SOLUTIONS

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A suite of services offering outsourced workforce management and recruitment solutions

rce d ce	staff management Outsourced Workforce Management (OWM)	peoplescout Recruitment Process Outsourcing (RPO)	staff management Managed Service Provider (MSP)	studentscout Admissions Process Outsourcing (APO)	
Outsourced Service	Exclusive recruitment and management of a facility's industrial workforce	Outsourced recruitment of employees on behalf of clients	Management of multiple third party staffing vendors on behalf of clients	"RPO for education" screening prospective students for higher education	
Solution	 Outsourcing of a facility's industrial labor requirements Outsourcing of entire location or flexible portion of workforce Onsite delivery, no branches 	 Full recruitment cycle outsourcing Embedded onsite teams and centralized support Scalable platform for permanent hiring 	 Onsite management with embedded strategic relationship VMS agnostic Vendor neutral 	 Increases school's number of contacts and enrollments Efficiently culls candidate funnel 	
Client Benefits	 Rapid and quality sourcing of workforce Expert onsite management and scheduling of resources Lowers total cost / reduces compliance risks 	 Reduce turnover, time to hire, and cost per hire Scalable platform addresses variable hiring needs Remove non-core functions 	 Single source access to third party providers Lowers total cost Reduce administrative burden and compliance risk 	 Increase effectiveness of marketing and lead spend Shorten time from lead to admissions process 	



Long-Term Growth in Attractive Markets	 Increase service offerings and new geographic markets to meet more customer needs Expand into high growth, complementary human capital markets Expand leadership position in industrial staffing
Enhance Value-Added Solutions	 Broaden the suite of human capital solutions offered to customers Enhance knowledge leadership, differentiated expertise and service levels Be a leader in providing innovative solutions and services
Drive Technology and Process Efficiency	 Increase talent acquisition capabilities with mobile and online sourcing and hiring Enhance efficiency with online business processes Reduce fixed costs through centralized recruiting and service delivery
Accretive Acquisitions with Strong Fit	 Add industry leading talent Ensure strong cultural fit and values alignment Integrate similar offerings and processes, preserve differentiated expertise, leverage best practices

TRANSACTION HIGHLIGHTS

Leading providers of workforce solutions



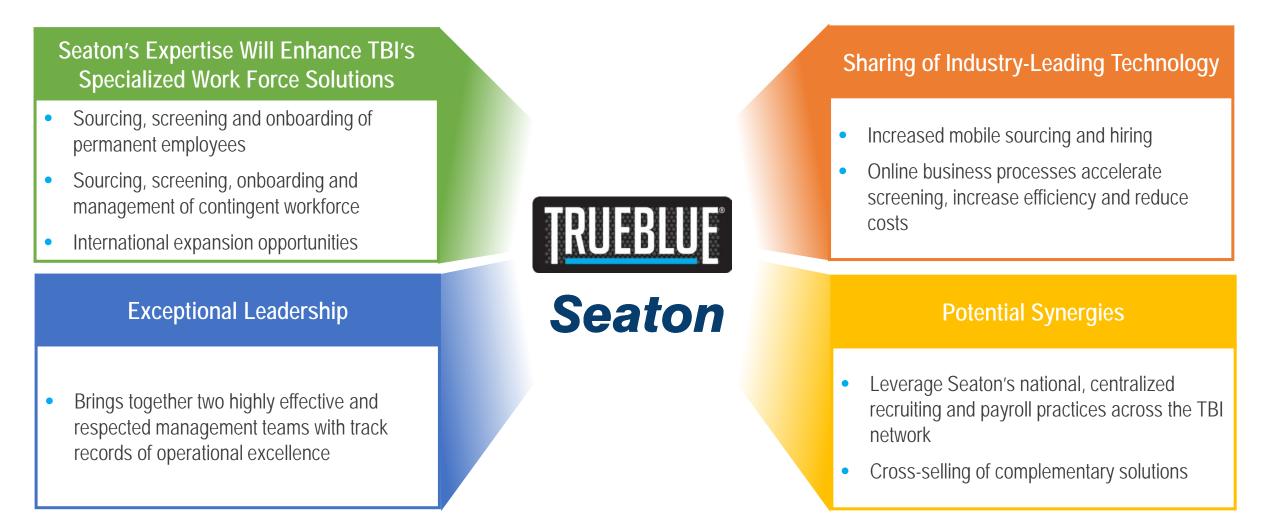
TrueBlue + Seaton: Stronger Together Increases Scale in an Attractive Market Enter High Growth RPO Market Compelling Financial Characteristics



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TRUEBLUE + SEATON: STRONGER TOGETHER

Together, TrueBlue and Seaton will be a full scope workforce management company able to meet contingent and permanent talent needs of enterprise clients





INCREASES SCALE IN AN ATTRACTIVE MARKET

staff management

OWM extends high value service capabilities to TrueBlue's industrial staffing business



Source: Staffing Industry Analysts.

1) Combined pro forma 2013 revenue \$2,274 million.



ENTER HIGH GROWTH RPO MARKET

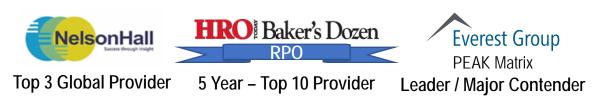
Peoplescout is the industry leader in a rapidly growing market



Key Business Attributes

- End-to-end recruitment process outsourcing
- Recruit all positions white collar to blue collar
- Multi-year contracted relationships
- Blue chip customer base with minimal churn
- Leading proprietary technology myPeopleScout
- Centralized support and customized delivery

Accolades



Leader in Rapidly Growing RPO Market

• \$2.5 billion market forecasted to grow 15% annually

Rank	Company	Positions Filled Annually
1	peoplescout	250,000
2	Aon Hewitt	200,000
3	Manpower	165,000
4	ADP - The RightThing	160,000
5	Pinstripe & Ochre House	105,000
6	Adecco - Pontoon	100,000
7	Randstad - Sourceright	90,000

SMOOTH INTEGRATION EXPECTED

The combined businesses will operate as two groups



Key Reasons for a Seamless Combination

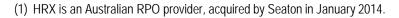
- Strong alignment of cultures
- Complementary service offerings don't compete with one another
- Experienced management teams of both companies will remain in place
- TrueBlue has a decade long track record of successful acquisitions



SEASONED MANAGEMENT TEAM

Experienced, deep leadership team committed to an exciting future

Name and Title	Background
Patrick Beharelle	 Joined Seaton in 2008 as COO; promoted to CEO in 2009
Chief Executive Officer, Seaton	 Previously held senior level positions at Spherion and Accenture
	 Named to List of 100 Influential People in Staffing Industry
Joan Davison	 Joined Seaton in 1995
President, Staff Management	 Became President of Staff Management in 2005
	 Named to List of 100 Influential People in Staffing Industry
Taryn Owen	 Joined Seaton in 2010; promoted to President, PeopleScout in 2013
President, PeopleScout	 Former Operations Director at Sourceright Solutions
Jane Hussey	 Joined HRX in 2006; promoted to Managing Director 2008
Managing Director, HRX ⁽¹⁾	 Previously held roles consulting to blue chip organizations
Rick Betori	Joined Seaton in 2010
President, StudentScout	Former President of Wonderlic, Inc. and Principal of INSinc Management Consulting



COMPELLING FINANCIAL CHARACTERISTICS

Impressive growth and efficient use of capital boost shareholder returns

- Pro forma combined 2013 revenue of \$2.3 billion
- Expected to be immediately accretive, excluding synergies
- Use of excess cash and debt increase shareholder returns
 - Pro-forma 2013 Return on Equity of 16%⁽¹⁾ versus actual of 12%
- Diversifies revenue streams into higher growth, less cyclical outsourced offerings





(1) Excluding the impact of amortization of intangible assets.

SEATON – FUTURE EXPECTATIONS

Excludes the impact of any potential synergies

(\$ in millions)

	Q3 – Q4 2014E	Q1 – Q2 2015E	Q3 2014E – Q2 2015E		
Revenue	\$400 - \$410	\$330 - \$340	\$730 - \$750		
Adjusted EBITDA (1)	\$23 – \$25	\$12 – \$14	\$35 – \$39		
Non-recurring costs ^{(1) (2)}	\$1.5	\$1.5	\$3		
Depreciation & Amortization	\$8	\$8	\$16		
Capital Expenditures	\$3	\$3	\$6		

(1) See Appendix (Reconciliation of GAAP Operating Income to EBITDA and Adjusted EBITDA).

(2) Total purchase and integration related costs for Seaton are estimated to be \$7 million of which \$4 million is expected to be incurred prior to the acquisition in Q2 of 2014 and the remaining \$3 million thereafter.



ACQUISITION OF SEATON ACCELERATES TRUEBLUE'S STRATEGIES

		Sealon
Long-Term Growth in Attractive Markets	 Increase service offerings to meet more customer needs Expand into high growth, complementary human capital markets 	✓ ✓
	 Expand leadership position in industrial staffing 	v
Falsasa	 Broaden the suite of human capital solutions offered to customers 	\checkmark
Enhance	 Enhance knowledge leadership, differentiated expertise and service levels 	\checkmark
Value-Added Solutions	 Be a leader in providing innovative solutions and services 	\checkmark
	 Increase talent acquisition capabilities with mobile and online sourcing and hiring 	✓
Drive Technology and	 Enhance efficiency with online business processes 	\checkmark
Process Efficiency	 Reduce fixed costs through centralized recruiting and service delivery 	\checkmark
	Add industry leading talent	✓
Accretive Acquisitions	 Ensure strong cultural fit and values alignment 	\checkmark
with Strong Fit	 Integrate similar offerings, preserve differentiated expertise, leverage best practices 	\checkmark



Saaton





(\$ in millions, except per share amounts)

	Q2 2014E				
Revenue	\$451 – \$457				
EPS	\$0.22 - \$0.26				

Discussion Points

- Estimated total revenue growth of 7 8%, reflecting:
 - Impact of Q1 weather on economic conditions
 - Delays in construction projects
- Includes \$4 million, or \$0.06 per share, of non-recurring costs for the Seaton acquisition
- Does not include any operating results for Seaton transaction expected to close early Q3



NON-GAAP MEASUREMENTS

Management believes that certain non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results for the company, current results for Seaton, and current results on a pro-forma basis of the combined operations of the company and Seaton. Within this presentation, including the tables attached hereto, reference is made to adjusted earnings. before interest, taxes, depreciation and amortization (EBITDA). See attached, "Reconciliation of GAAP Operating Income to EBITDA and Adjusted EBITDA". EBITDA is a metric used by management and frequently used by the financial community which provides insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. EBITDA also can be a useful measure of a company's ability to service debt and is one of the measures used for determining the company's debt covenant compliance. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. The company provides this information to investors to assist in comparisons of past, present and future operating results and to assist in highlighting the results of on-going operations. While the company's management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the company's GAAP financial results and should be read in conjunction with those GAAP results.



RECONCILIATION OF GAAP OPERATING INCOME TO EBITDA AND ADJ. EBITDA

(\$	in	millions)
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(\$ 111 1111110113)	TrueBlue 2011	Seaton 2011 ⁽²⁾	Combined	TrueBlue 2012	Seaton 2012 ⁽²⁾	Combined	TrueBlue 2013	Seaton 2013 ⁽²⁾	Combined	Seaton Q3 2014E – Q2 2015E
Operating Income	\$48	\$12	\$60	\$53	\$13	\$66	\$60	\$8	\$68	\$16 - \$20
Depreciation and Amortization	\$16	_\$7	\$23	\$19	\$8	\$27	\$20	\$15	\$35	\$16
EBITDA ⁽¹⁾	\$64	\$19	\$83	\$72	\$21	\$93	\$80	\$23	\$103	\$32 - \$36
Adjustments to EBITDA:										
Non-recurring Adjustment to Seaton (3)		(\$1)	(\$1)		\$4	\$4		\$8	\$8	
Non-recurring Acquisition Related Costs (4)							\$7		\$7	\$3
Adjusted EBITDA (1)	\$64	\$18	\$82	\$72	\$25	\$97	\$87	\$31	\$118	\$35 - \$39

(1) EBITDA and Adjusted EBITDA are non-GAAP financial measures which excludes depreciation and amortization from income from operations. EBITDA and Adjusted EBITDA are key measures used by management in evaluating performance. EBITDA and Adjusted EBITDA should not be considered a measure of financial performance in isolation or as an alternative to operating income (loss) in the Statement of Operations in accordance with GAAP, and as presented. may not be comparable to similarly titled measures of other companies.

- (2) Seaton Corp historical financial information based on audited results for fiscal years 2011, 2012 and 2013. Seaton Corp acquired HRX Holdings Pty Limited ("HRX") in January 2014. The pro forma combined results include the HRX results as if purchased at the beginning of 2011.
- (3) Adjusted EBITDA excludes certain non recurring costs under prior ownership.
- (4) Adjusted EBITDA excludes costs related to the purchase and integration activities of the MDT and TWC acquisitions in 2013 and Seaton in 2014. Total purchase and integration related costs for Seaton are estimated to be \$7 million of which \$4 million is expected to be incurred prior to the acquisition in Q2 of 2014 and the remaining \$3 million thereafter.



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