

# FULL-YEAR 2023 RESULTS

## THE LARGEST HOTEL FRANCHISING COMPANY IN THE WORLD\*

<b>YoY NRG</b> Global ↑ 3.5% U.S. ↑ 1%	<b># Contracts Awarded <sup>(b)</sup></b> 766 YoY Growth ↑ 8%
<b>Global Pipeline</b> YoY Growth ↑ 10%	<b>U.S. Pipeline</b> YoY Growth ↑ 8%
<b>Global RevPAR <sup>(a)</sup></b> ↑ 16% v. 2019	<b>U.S. RevPAR</b> ↑ 9% v. 2019

Adjusted EBITDA <sup>(c)</sup>  
**\$659MM**  
 6% comparable YoY growth

Adjusted Diluted EPS <sup>(d)</sup>  
**\$4.01**  
 8% comparable YoY growth

Highest Pipeline on Record  
**~240,000** rooms

79% New Construction  
 58% International  
 70% Midscale or Above Chainscale

## Highlights

- ✦ Opened a record 66,000 organic rooms; retention rate reached all-time high of 95.6%
- ✦ Grew global pipeline sequentially for 14<sup>th</sup> consecutive quarter and grew global system organically for 12<sup>th</sup> consecutive quarter
- ✦ Grew ECHO Suites pipeline nearly 60% year-over-year with 98 new contract signings
- ✦ Generated Free Cash Flow of \$339MM <sup>(e)</sup> converted from adjusted EBITDA at a rate of 51%
- ✦ Returned \$515MM to shareholders and Board authorized increase of quarterly cash dividend by 9%
- ✦ Wyndham named one of the Net-Zero Leaders by Forbes for 2023

(a) Represents RevPAR comparisons in constant currency.  
 (b) Excludes contracts awarded for ECHO Suites.  
 (c) Reported net income was \$289MM for full-year 2023.  
 (d) Reported diluted earnings per share was \$3.41 for full-year 2023.  
 (e) Net cash from operating, investing and financing activities for 2023 was \$376 million, (\$66 million) and (\$402 million), respectively.

For full financial data and non-GAAP reconciliations, please see the Company's Fourth Quarter 2023 earnings release at [investor.wyndhamhotels.com](http://investor.wyndhamhotels.com).

\*Largest hotel franchising company in the world based on the number of properties.