

Q2 2024

FINANCIAL RESULTS



DELIVERED A SOLID SECOND QUARTER

NET SALES

\$900MM

(1)% vs. PY

NON-GAAP OPERATING INCOME

\$99MM

+26% vs. PY

NON-GAAP EPS

\$0.99

+\$0.27 vs. PY

HIGHLIGHTS

Strong eCommerce growth driven by improved capabilities

Gained market share in most categories across Pet and Garden

Reduced inventory and significantly improved cash position

Advanced multi-year journey to simplify business and improve efficiency

PET

NET SALES

\$480MM

+1% vs. PY

OPERATING INCOME

\$63MM

+13% vs. PY

GARDEN

NET SALES

\$420MM

(3)% vs. PY

NON-GAAP OPERATING INCOME

\$62MM

+26% vs. PY