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Marcus & Millichap

# Marcus & Millichap Appoints National Director of Retail Division

CALABASAS, Calif.--(BUSINESS WIRE)-- [Marcus & Millichap \(NYSE:MMI\)](#), a leading commercial real estate brokerage firm specializing in investment sales, financing, research and advisory services, announced today that commercial real estate executive Michael Puline has joined the firm as senior managing director and national director of its retail division. Puline will guide the strategic growth of Marcus & Millichap's and Institutional Property Advisors' (IPA) retail divisions and lead the company's retail advisory teams, helping to ensure seamless execution and client service delivery.

This press release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20260514021866/en/>

Michael Puline Marcus & Millichap

“Michael is a strategic thinker and dynamic leader whose expertise in navigating complex private equity

and institutional investment environments, operational leadership, and relationships with premier national retailers make him exceptionally well suited to lead the strategic growth of our retail divisions,” said Gregory A. LaBerge, Marcus & Millichap’s chief client officer. “His experience and relationships will be instrumental in helping our teams expand their business, deepen industry connections, and enhance the value we deliver across the platform.”

Over the course of his 25-plus-year career, Puline has executed more than 2,500 leasing and sale transactions totaling \$8.5 billion and developed deep relationships with institutional investors, REIT executives, and major retailers. Prior to joining Marcus & Millichap, he held a senior leadership role with a Blackstone portfolio company, where he led national retailer strategy and research for a \$9 billion, 19-million-square-foot retail portfolio.

“Expanding the Marcus & Millichap and IPA retail platform and working closely with the firm’s advisors across North America is a tremendous opportunity,” said Puline. “The strength of the company’s platform, market intelligence, and advisor network creates a powerful foundation for continued growth and client success in the retail sector.”

Marcus & Millichap’s retail division provides investment sales, advisory, and transaction services for all types of retail real estate, including net lease properties, ground-leased assets, sale-leaseback financing, and open-air shopping centers of all sizes. In 2025, the firm closed more than 3,400 retail transactions, approximately as many retail transactions as its next three closest competitors combined.

## ***About Marcus & Millichap, Inc. (NYSE: MMI)***

*Marcus & Millichap, Inc. is a leading brokerage firm specializing in commercial real estate investment sales, financing, research and advisory services with offices throughout the*

*United States and Canada. Marcus & Millichap closed 8,818 transactions with a sales volume of \$50.8 billion in 2025. The company had 1,808 investment sales and financing professionals in more than 80 offices who provide investment brokerage and financing services to sellers and buyers of commercial real estate at year end. For additional information, please visit [www.MarcusMillichap.com](http://www.MarcusMillichap.com).*

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