



Axalta Coating Systems Ltd.

Q1 2015 Conference Call

May 6, 2015

Notice Regarding Forward Looking Statements, Non-GAAP Financial Measures and Defined Terms



Forward-Looking Statements

This presentation and the oral remarks made in connection herewith may contain “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including those relating to 2015 net sales, Adjusted EBITDA, tax rate, capital expenditures, plant expansions and net working capital. Any forward-looking statements involve risks, uncertainties and assumptions. These statements often include words such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “estimate,” “target,” “project,” “forecast,” “seek,” “will,” “may,” “should,” “could,” “would,” or similar expressions. These statements are based on certain assumptions that we have made in light of our experience in the industry and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances as of the date hereof. Although we believe that the assumptions and analysis underlying these statements are reasonable as of the date hereof, investors are cautioned not to place undue reliance on these statements. We do not have any obligation to and do not intend to update any forward-looking statements included herein, which speak only as of the date hereof. You should understand that these statements are not guarantees of future performance or results. Actual results could differ materially from those described in any forward-looking statements contained herein or the oral remarks made in connection herewith as a result of a variety of factors, including known and unknown risks and uncertainties, many of which are beyond our control.

Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States (“GAAP”), including EBITDA, Adjusted EBITDA and Net Debt. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Our use of the terms EBITDA, Adjusted EBITDA and Net Debt may differ from that of others in our industry. EBITDA and Adjusted EBITDA should not be considered as alternatives to net income (loss), operating income or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. EBITDA, Adjusted EBITDA and Net Debt have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP.

Defined Terms

All capitalized terms contained within this presentation have been previously defined in our filings with the United States Securities and Exchange Commission.

Axalta – A Global Leader in Coatings



Net Sales¹ \$4,362 million
Adjusted EBITDA^{1,2} \$841 million
Adjusted EBITDA Margin² 19.3%

Segments

Performance Coatings

59% of Net Sales
 21% Adjusted EBITDA Margin

Refinish

Net Sales: \$1,851 million
 (42% of Net Sales)

Body Shops



Industrial

Net Sales: \$734 million
 (17% of Net Sales)

Electrical Insulation, Architectural, General Industrial



Transportation Coatings

41% of Net Sales
 16% Adjusted EBITDA Margin

Light Vehicle

Net Sales: \$1,385 million
 (32% of Net Sales)

Light Vehicle / Automotive OEMs



Commercial Vehicle

Net Sales: \$392 million
 (9% of Net Sales)

Heavy Duty Truck, Bus, Rail, Agriculture & Construction OEMs



End-Markets

Focus Areas

Key Customers

1. Financials for FY 2014.

2. Adjusted EBITDA reconciliation can be found in the Appendix of this presentation.

Q1 2015 Highlights



- **Sales and margins on track for 2015 goals**

- Net sales up 5% YoY, excluding currency, with volume growth in both segments; reported net sales down 6%, impacted by currency translation
- Adjusted EBITDA of \$182 million aided by strong volume growth, down 3% versus Q1 2014 due primarily to currency impacts

- **2015 guidance reiterated**

- 5-7% net sales growth, excluding currency, and Adjusted EBITDA of \$860-900 million

- **Solid progress on capital projects**

- Jiading, China expansion operational and ramping with Light Vehicle volumes
- Germany expansion to be operational in 2H 2015 and Mexico expansion by the end of 2015

- **Share sales by Carlyle completed successfully in April**

- Follow-on secondary offering (46 million shares) and private placement to Berkshire Hathaway Inc. (20 million shares) at \$28.00 per share increases “free” float to ~55%

Delivering On Our Goals



Stated Objective	Results Delivered	
Grow the Business	<ul style="list-style-type: none">• Volumes up 5% in Q1 2015 YoY after 1% in Q4 2014• Adjusted EBITDA on track for mid to high single digit growth in 2015	✓
Continue New Business Wins	<ul style="list-style-type: none">• Light vehicle wins ramping significantly over balance of 2015 as planned	✓
Increase Emerging Markets Presence	<ul style="list-style-type: none">• Axalta Asia Pacific Transportation Coatings growth over 20% in Q1	✓
Cost Structure & Commercial Alignment Improvement	<ul style="list-style-type: none">• Fit-For-Growth savings remain ahead of plan• Axalta Way taking shape and on track	✓
Pursue High IRR Opportunities	<ul style="list-style-type: none">• Jiading, China plant ramping, other projects on track. ~\$90 million growth capex in 2015	✓

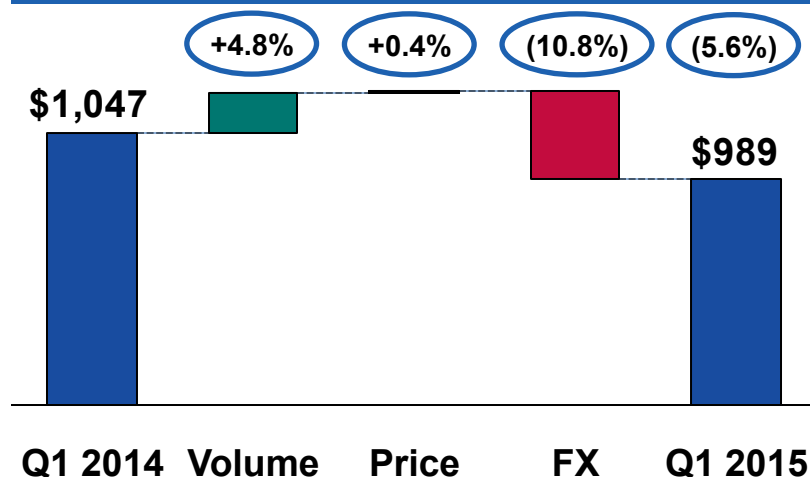
Q1 2015 Consolidated Results



Financial Performance

(\$ in millions)	Q1		% Change	
	2015	2014	Incl. F/X	Excl. F/X
Performance	557	616	(9.6%)	2.5%
Transportation	432	431	0.2%	9.1%
Net Sales	989	1,047	(5.6%)	5.2%
Adjusted EBITDA	182	187	(2.5%)	
% margin	18.4%	17.8%		

Net Sales Variance



Commentary

Net sales increased 5.2% excluding currency

- Volume growth led by North America and Asia-Pacific
- Moderate price increases in select regions
- 10.8% unfavorable currency impact

Adjusted EBITDA margin up 60 bps

- Improvement driven by volume growth and cost reduction initiatives
- Dividend to Industrial JV partner and unabsorbed overhead associated with Jiading startup negatively impacted Q1 by \$4 million

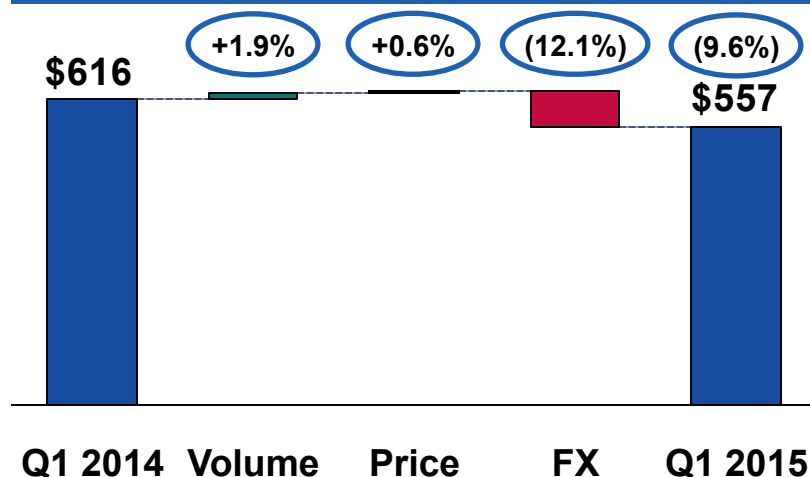
Q1 2015 Performance Coatings Results



Financial Performance

(\$ in millions)	Q1		% Change	
	2015	2014	Incl. F/X	Excl. F/X
Refinish	393	435	(9.7%)	2.7%
Industrial	164	181	(9.3%)	1.9%
Net Sales	557	616	(9.6%)	2.5%
Adjusted EBITDA	107	125	(14.0%)	
% margin	19.2%	20.2%		

Net Sales Variance



Commentary

Net sales increased 2.5% excluding currency

- Refinish end market increased volumes and price, offset partly by continued volume pressure in specific EMEA countries
- Industrial volumes showed solid growth; Powder in North America a highlight with commercial construction pickup and continued new channel expansion
- 12.1% unfavorable currency impact

Adjusted EBITDA margin down slightly

- Drivers included ongoing investments to support growth, and dividend paid to Industrial JV partner in period

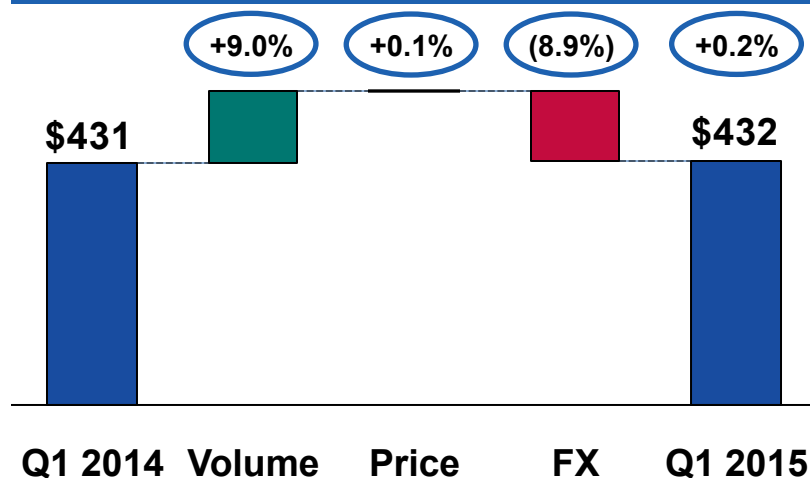
Q1 2015 Transportation Coatings Results



Financial Performance

(\$ in millions)	Q1		% Change	
	2015	2014	Incl. F/X	Excl. F/X
Light Vehicle	333	340	(1.9%)	7.4%
Commercial Vehicle	99	92	7.6%	15.4%
Net Sales	432	431	0.2%	9.1%
Adjusted EBITDA	75	62	20.4%	
% margin	17.3%	14.4%		

Net Sales Variance



Commentary

Net sales increased 9.1% excluding currency

- Light Vehicle net sales increases led by Asia Pacific and North America from new business and strong car builds. Asia Pacific volumes up over 20%
- Commercial Vehicle net sales growing strongly in most regions, driven by heavy duty truck sales
- 8.9% unfavorable currency impact

Adjusted EBITDA margin up 290 bps

- 20% Adjusted EBITDA growth driven by positive volume effect and benefits from cost initiatives. Some offsetting drag from unabsorbed growth investments in Asia Pacific

Cost Optimization Initiatives Progressing Well



- Fit-For-Growth: \$100 million savings plan is on budget
 - Methodically tracking progress towards remainder of program
 - Expect \$60 million cumulative savings to be realized by the end of 2015
- Axalta Way: \$100 million savings targeted
 - Detailed planning and execution began in Q1
 - Opportunities in procurement, operations, commercial practices, and SG&A
- One Time Costs: Minor with independent company transition costs now complete
 - Q1 saw \$4 million for termination benefits, \$3 million for consulting and advisory fees

Debt and Liquidity Summary



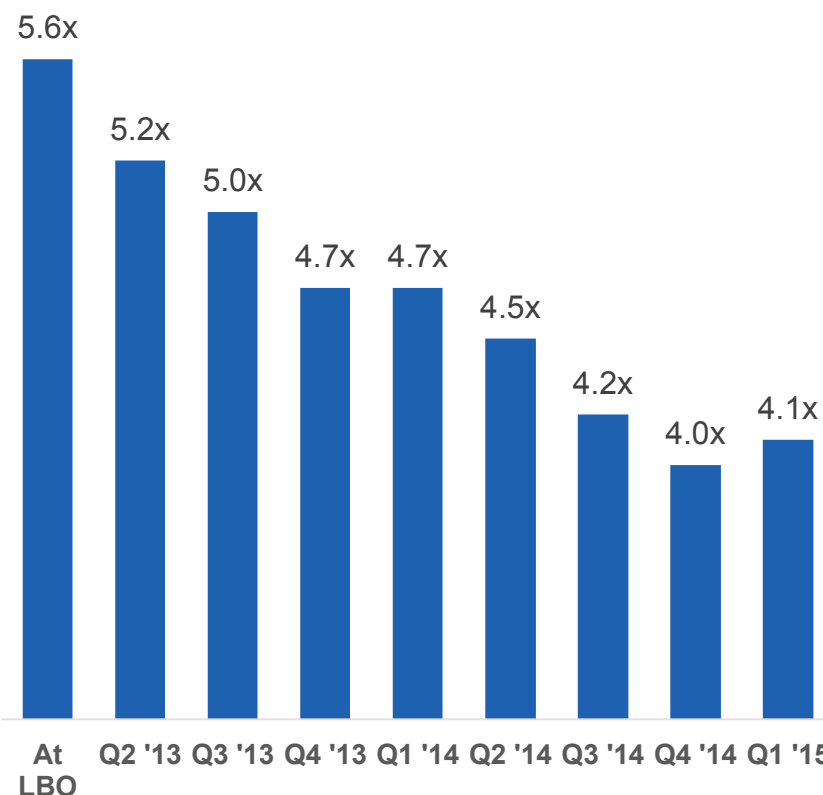
Capitalization

(\$ in millions)	@ 3/31/2015	Maturity
Cash and Cash Equivalents	\$223	
Debt:		
Revolver (\$400 capacity)	-	2018
First Lien Term Loan (USD)	2,160	2020
First Lien Term Loan (EUR) ⁽¹⁾	425	2020
Senior Secured Notes (EUR) ⁽¹⁾	270	2021
Total Senior Secured Debt	\$2,855	
Senior Unsecured Notes (USD)	750	2021
Other Borrowings	20	
Total Debt	\$3,626	
Total Net Debt	\$3,403	
LTM Adjusted EBITDA	\$836	
Credit Statistics:		
Total Net Leverage	4.1x	

(1) Assumes exchange rate of \$1.08 USD/Euro.

Note: Excludes unamortized original issue discount.

Net Leverage



Full Year 2015 Guidance Reiterated



- Net Sales Growth: + 5-7% excluding F/X; flat to slightly down on an as-reported basis
 - Growth across all regions and end-markets, excluding F/X impact, which is a significant headwind, though primarily translational with production and sales fairly balanced by region
 - Performance Coatings Drivers: Increased volumes, selective price increases
 - Transportation Coatings Drivers: Light Vehicle ramp from recent “wins”; continued strong truck production
- Adjusted EBITDA: \$860-900 million
 - Adjusted EBITDA margin of approximately 20%
 - Drivers: Ramping sales growth and savings from our optimization initiatives
 - 2H 2015 ramps with new capacity coming online to serve Light Vehicle plant wins
- Tax Rate: Normalized effective @ 27-29%
- CapEx: \$150 million, ~60% for growth & productivity projects
- Net working capital: 13-15% of net sales, excluding previously expensed transition-related items



Appendix

Full Year 2015 Assumptions



Macroeconomic Assumptions

- Global GDP growth of approximately 3%
- Global industrial production growth of approximately 4%
- Global auto build growth of approximately 3%
- Modest benefit from lower oil prices given the extended supply chain in key raw materials and category-specific supply and demand dynamics

Currency Assumptions

Currency	% Axalta Net Sales	2014 Avg. Rate	2015 Avg. Guidance Rate	% Change in F/X Rate
US\$ per Euro	~30%	1.33	1.10	(17.3%)
Chinese Yuan per US\$	~11%	6.17	6.25	(1.3%)
Mexican Peso per US\$	~6%	13.33	15.00	(12.5%)
Brazilian Real per US\$	~5%	2.36	2.90	(22.9%)
Venezuelan Bolivar per US\$	~3%	8.91	25.00	(180.6%)
Russian Ruble per US\$	~2%	38.48	65.00	(68.9%)

Adjusted EBITDA Reconciliation



(\$ in millions)	LTM			
	FY 2014	Q1 2014	Q1 2015	3/31/2015
Net Income (Loss)	\$35	(4)	\$47	\$86
Interest Expense	217	59	50	208
Provision (Benefit) for Income Taxes	2	12	1	(9)
Depreciation & Amortization	309	81	73	301
Reported EBITDA	\$563	\$148	\$171	\$586
A Financing Costs and Extinguishment	6	3	-	3
B Foreign exchange remeasurement losses	81	-	9	90
C Long-term employee benefit plan adjustments	(1)	3	-	(4)
D Termination benefits and other employee related costs	18	3	4	19
E Consulting and advisory fees	36	13	3	26
F Transition-related costs	102	14	-	88
G IPO-related and Secondary offering costs	22	-	1	23
H Other adjustments	11	3	(2)	6
I Dividends in respect of noncontrolling interest	(2)	(1)	(4)	(5)
J Management fee expense	3	1	-	2
Total Adjustments	\$278	\$39	\$11	\$250
Adjusted EBITDA	\$841	\$187	\$182	\$836

Note: Numbers might not foot due to rounding.

Adjusted EBITDA Reconciliation (cont'd)



- A. In connection with an amendment to the Senior Secured Credit Facilities in February 2014, we recognized \$3 million of costs during the three months ended March 31, 2014. In addition to the credit facility amendment, we also incurred a \$3 million loss on extinguishment of debt recognized during the year ended December 31, 2014, which resulted directly from the pro-rata write off of unamortized deferred financing costs and original issue discounts associated with the pay-down of \$100 million of principal on the New Dollar Term Loan.
- B. Eliminates foreign exchange gains and losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies.
- C. Eliminates the non-service cost components of employee benefit costs. Additionally, we deducted a pension curtailment gain of \$7 million recorded during the year ended December 31, 2014.
- D. Represents expenses primarily related to employee termination benefits, including our initiative to improve the overall cost structure within the European region, and other employee-related costs. Termination benefits include the costs associated with our headcount initiatives associated with cost saving opportunities that were related to our transition to a standalone entity and our Axalta Way cost savings initiatives in 2015.
- E. Represents fees paid to consultants, advisors, and other third-party professional organizations for professional services rendered in conjunction with the transition from DuPont to a standalone entity during 2014. Amounts incurred for the three months ended March 31, 2015 primarily relate to the Axalta Way cost savings initiatives.
- F. Represents charges associated with the transition from DuPont to a standalone entity, including branding and marketing, information technology related costs, and facility transition costs.
- G. Represents costs associated with the secondary offering of our common shares by Carlyle that closed in April 2015 (the "Secondary Offering") and costs associated with the IPO including a \$13 million payment to terminate a consulting agreement.
- H. Represents costs for certain unusual or non-operational (gains) and losses, including a \$5.4 million gain recognized in 2015 resulting from the remeasurement of our previously held interest in an equity method investee upon the acquisition of a controlling interest, stock-based compensation, equity investee dividends, indemnity losses associated with the Acquisition, and loss (gain) on sale and disposal of property, plant and equipment.
- I. Represents the payment of dividends to our joint venture partners by our consolidated entities that are not wholly owned.
- J. Pursuant to Axalta's management agreement with Carlyle Investment for management and financial advisory services and oversight provided to Axalta and its subsidiaries, Axalta was required to pay an annual management fee of \$3.0 million and out-of-pocket expenses. This agreement terminated upon completion of the IPO in November 2014.

