### **Q3 2023 Supplemental Information**

## PROFITABLY AND SUSTAINABLY GROWING VALUE

**NOVEMBER 7, 2023** 

VAALC



### SAFE HARBOR STATEMENT



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This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created by those laws and other applicable laws and "forward-looking information" within the meaning of applicable Canadian securities laws. Where a forward-looking statement expresses or implies an expectation or belief as to future events or results, such expectation or belief is expressed in good faith and believed to have a reasonable basis. All statements of historical fact may be forward-looking statements. The words "anticipate," "believe," "estimate," "expect," "intend," "forecast," "outlook," "aim," "target," "will," "could," "should," "may," "likely," "plan" and "probably" or similar words may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking statements or future drilling, production, sales and costs of acquiring crude oil, natural gas and natural gas liquids; (ii) the amount and timing of stock buybacks, if any, under VAALCO's stock buyback program and VAALCO's ability to enhance stockholder value through such plan; (iii) expectations of future explorations of future explorations of future dividends, buybacks and other potential returns to stockholders; (vi) expectations of future balance sheet strength; (vii) expectations of future equity and enterprise value; and (viii) VAALCO's ability to finalize documents and effectively execute the POD for the Venus development in Block P.

Such forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from future results expressed, projected or implied by the forward-looking statements. These risks and uncertainties include, but are not limited to: risks relating to any unforeseen liabilities of VAALCO or TransGlobe; the ability to generate cash flows that, along with cash on hand, will be sufficient to support operations and cash requirements; the impact and costs of compliance with laws and regulations governing oil and gas operations; the risks described under the caption "Risk Factors" in VAALCO's 2022 Annual Report on Form 10-K filed with the SEC on April 6, 2023.

Dividends beyond the fourth quarter of 2023 have not yet been approved or declared by the Board. The declaration and payment of future dividends and the terms of share buybacks remains at the discretion of the Board and will be determined based on VAALCO's financial results, balance sheet strength, cash and liquidity requirements, future prospects, crude oil and natural gas prices, and other factors deemed relevant by the Board. The Board reserves all powers related to the declaration and payment of dividends and the terms of share buybacks. Consequently, in determining the dividend to be declared and paid on VAALCO common stock or the terms of share buybacks, the Board may revise or terminate the payment level or buyback terms at any time without prior notice.

Estimates of reserves provided in this presentation are estimates only and there is no guarantee that estimated reserves will be recovered. Actual reserves may be greater than or less than estimates provided in this presentation and differences may be material. There is no assurance that forecast price and cost assumptions applied by NSAI, GLI or by VAALCO in evaluating its reserves will be attained and variances could be material. References to thickness of oil pay or of a formation where evidence of hydrocarbons have been encountered is not necessarily an indicator that hydrocarbons will be recoverable in commercial quantities or in any estimated volume. Well test results should be considered as preliminary and not necessarily indicative of long-term performance or of ultimate recovery. Well log interpretations indicating oil accumulations are not necessarily indicative of future production or ultimate recovery.

#### Non-GAAP Financial Measures

Certain financial information in this presentation is presented on a non-GAAP basis. Please refer to the reconciliations included in this presentation under "Reconciliation" and the Company's Earnings Release under "Non-GAAP Financial Measures" for the most directly comparable GAAP financial measures. Non-GAAP measures should be considered in addition to, not as a substitute for or superior to, measures prepared in accordance with GAAP.

For descriptions of reasons why management believes that presentation of Adjusted EBITDAX, Adjusted Net Income Per Share and Free Cash Flow provides useful information to investors regarding the VAALCO's financial condition and results of operations, please refer to VAALCO's third quarter earnings release filed with the SEC.

### Q3 2023 KEY METRICS



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|   | Q3 2023        | Change <sup>1</sup> |
|---|----------------|---------------------|
| Reported Production<br>(Avg. WI Daily Production Volumes) | 24,430 BOEPD   | -2%                 |
| Adjusted EBITDAX <sup>2</sup>                             | \$71.4 million | 9%                  |
| Adjusted Net Income per share <sup>2</sup>                | 7 cents        | -36%                |
| Diluted Net Income per share                              | 6 cents        | 0%                  |
| Cash flow from operations                                 | \$94.2 million | 165%                |
| Cash Capital Expenditures                                 | \$22.5 million | -17%                |
| Free Cash Flow <sup>2</sup>                               | \$57.2 million | 1071%               |
| Shareholder Return (Dividend and buyback)                 | \$12.8 million | 9%                  |



### Strong Quarterly Production and Sales Growth Drove Adjusted EBITDAX Higher

1) % Change from Q2 2023 to Q3 2023

 Adjusted EBITDAX, Adjusted Net Income, Adjusted Net Income per share, Free Cash Flow and Adjusted Earnings Per Diluted Share are Non-GAAP financial measures and are described and reconciled to the

closest GAAP measure in the Appendix or in the Q3 2023 earnings release

### **RECENT HIGHLIGHTS**



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### Operating Efficiently, Increased Production, Lowered Capital and Capturing Synergies Driving Cash Flow Growth

1) Free Cash Flow is a Non-GAAP financial measure and is reconciled to the closest GAAP measure in the attached table under "Reconciliations."

### **Q3 2023 GLOBAL PORTFOLIO**





- Diversified and de-risked portfolio of producing assets with individual routes to market and realizations
- African focused business with strong management experience in this market
  - Concessions have recently been extended
  - Oil & Gas friendly fiscal systems
- Strong financial position with no debt and ~\$103 mm in cash
- Opportunities to expand our borrowing base allowing for continued growth

### **GABON UPDATE**

**Production Optimization** 

#### Asset Highlights

- Production at the high end of Q3 guidance range and only down 2% sequentially, despite no drilling campaign in 2023
- Strong operational production uptime and optimization efforts, offsetting decline
  - Achieved ~97% production uptime YTD 2023
  - Focus on back pressures post FPSO change out optimizing field process and production capabilities
- Capital program in 2023 focused on maintenance capex and long lead items for 2024/2025 drilling campaign
- Increasing 2023 production guidance due to strong base performance

### 3Q 2023 Asset Stats





#### **Operational Production Uptime**





Maintaining Strong Production and Planning for 2024/2025 Drilling Campaign



### **EGYPT UPDATE**

### Production & Drilling Optimization



#### Asset Highlights

- Production up 1% sequentially and at the high end of Q3 guidance range
- Continued drilling success with 2023 capital program reaching drilling efficiency milestones
  - Successfully drilled 18 vertical wells YTD 2023 and completed 1 horizontal well
  - Improved drilling and completion performance with average drilling days decreasing by more than 50% from 2022 average of 38 days to under 15 days in 1H 2023
  - Reduced the rig-release to artificial lift production period to less than 6 days
- Capital program, strong production performance and operational efficiencies supporting increased production guidance and reduction to capital guidance for FY 2023

### 3Q 2023 Asset Stats





#### Improved Drilling Efficiency





**Outstanding 2023 Capital Program Results Driving Production Growth** 

### **CANADA UPDATE**

Optimizing Lateral Lengths, Frac Intensity and Facilities



#### Asset Highlights

- Successfully and safely drilled 2 wells in Q1 2023
  - Drilled a 1.5 mile lateral well
  - Drilled a 2.75 mile lateral well, the longest to date
- The wells retained acreage and achieved an average cycle time of <90 days
- Both wells exceeded production estimates
  - Wells brought online in May
  - One well was a top 15 new oil well producer in Alberta in May 2023
  - Monitoring wells for long-term performance versus type curve
- Moving to longer laterals exclusively in the future
  - Extending laterals to 2.5 and 3 miles should improve the overall economics of future drilling programs
- Working to further optimize frac intensity and shorten cycle times
- Evaluating facility and pad optimization to further enhance economics

### 3Q 2023 Asset Stats





#### Enhancing Returns By Extending Lateral Length





**Outstanding 2023 Capital Program Results Driving Production Growth** 

### **PRODUCTION AND SALES GROWTH**

Driving Revenue Despite Lower Realized Pricing YTD 2023





interest

interest)

2023

### STRONG FINANCIAL FOUNDATION WITH NO BANK DEBT

Fully Funding Shareholder Returns and Capital Programs



- VAALCO has ~US\$50m undrawn RBL
- Fully funding capex, dividends and share buybacks while growing liquidity

- Initiated \$0.0325/share guarterly dividend in Q1 2022
- Increased dividend in 2023 by 92% to \$0.0625/share quarterly



Q2 2023

Q3 2023

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### **2023 FULL YEAR GUIDANCE**

### (As of November 7, 2023)

|  | Q4 2023                         | FY 2023           |  |  |  |
|--|---------------------------------|-------------------|--|--|--|
| WI Production <sup>1</sup> (BOEPD)         |                                 |                   |  |  |  |
| Gabon                                      | 9,400 - 10,100                  | 9,950 - 10,200    |  |  |  |
| Egypt                                      | 11,100 - 11,800                 | 10,900 - 11,400   |  |  |  |
| Canada                                     | 2,400 - 2,700                   | 2,600 - 2,800     |  |  |  |
| Total VAALCO WI Production                 | 22,900 - 24,600                 | 23,450 - 24,400   |  |  |  |
| NRI Production <sup>1</sup> (BOEPD)        |                                 |                   |  |  |  |
| Total VAALCO NRI Production                | 17,600 - 19,400                 | 18,300 - 18,900   |  |  |  |
| WI Sales (BOEPD)                           |                                 |                   |  |  |  |
| Gabon                                      | 11,800 - 13,100                 | 9,550 - 9,800     |  |  |  |
| Egypt                                      | 11,100 - 11,800 10,900 - 11,40  |                   |  |  |  |
| Canada                                     | 2,400 - 2,700 2,600 - 2,800     |                   |  |  |  |
| Total VAALCO WI Sales                      | 25,300 - 27,600 23,050 - 24,000 |                   |  |  |  |
| NRI Sales (BOEPD)                          |                                 |                   |  |  |  |
| Total VAALCO NRI Sales                     | 19,800 - 22,000                 | 17,900 - 18,500   |  |  |  |
| Production Expense <sup>2</sup> (millions) | \$42.2 - \$47.6                 | \$154.0 - \$160.0 |  |  |  |
| Production Expense per WI BOE              | \$16.00 - \$21.00               | \$17.00 - \$19.50 |  |  |  |
| Production Expense per NRI BOE             | \$21.00 - \$26.50               | \$22.00 - \$25.00 |  |  |  |
| Offshore Workovers (millions)              | \$0 - \$0                       | \$0 — \$0         |  |  |  |
| Cash G&A <sup>3</sup> (millions)           | \$4.0 - \$6.0                   | \$18.0 - \$21.0   |  |  |  |
| CAPEX (millions)                           | \$9.5 – \$12.0                  | \$71.0 - \$75.0   |  |  |  |
| DD&A (\$/BO)                               | \$20.00 - \$22.00               | \$20.00 - \$22.00 |  |  |  |

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### **FY** Commentary Increased range due to production optimization and improved uptime Increased range due to better than expected 2023 drilling results Increased range due to better than expected 2023 drilling results

| Increased range slightly due to Gabon SEENT pipeline repairs and cost inflation |
|---|
| Higher sales almost completely offset higher costs on a per BOE basis           |
| Higher sales almost completely offset higher costs on a per BOE basis           |

Reducing capex range driven by capital efficiency in Egypt and Canada

1) WI is Working interest to VAALCO and NRI is net of royalties 2) Excludes offshore workover expense and stock-based compensation

3) Excludes stock-based compensation

Q3 2023 Supplemental Information: Profitably and Sustainably Growing Value November 2023

### SEPT YTD 2023 NETBACKS, DELIVERING STRONG RESULTS



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- Netbacks in line with original forecasts, with Egypt slightly higher and Canada slightly lower
- Total Company blended netback improvement has been driven primarily by lower opex per BOE; as combined royalty, price differential and tax is nearly flat compared to forecast with changes between categories attributable to production mix

#### Total Company Blended Netback on Working Interest Basis

#### Sept YTD 2023 Margins at ~\$81.75 Average Brent Oil



#### Original Forecast of FY2023 Margins at \$80 Realized Oil and Midpoint of Guidance



### **Delivering Better than Forecasted Margins in YTD 2023 Through Operational Excellence and Cost Control**

### **ETAME: ACCOUNTING FOR IN-KIND TAXES**

Foreign Income Taxes are Settled by the Government Through In-kind Oil Payments

- In 2023, the Gabonese government has not had a lifting of in-kind oil to settle VAALCO's tax payment
- At the end of each guarter, the amount of in-kind oil increases until a lifting occurs, and we have to mark-to-market the in-kind oil
- The price of Brent effects the accrued tax calculation which impacts earnings and earnings per share
- We continue to guide that 60-65% effective tax rate is correct over the long-term excluding these discrete items
- Commodity price movements guarter to guarter will change the effective tax rate for that guarter
- This process will continue until the government takes a lifting and the amount is settled



- Oil price increased, impacting the accrued taxes
- The mark to market impact flows through earnings with a  $\sim$ \$5.3 mm reduction to earnings

### Falling Oil Prices Quarter over Quarter

\$85/BO



 Oil price decreases, impacting the accrued taxes

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The mark to market impact flows through earnings with a potential ~\$4 - 5 mm increase to earnings

### **RECONCILIATIONS OF NON-GAAP MEASURES**



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|   | <b>Three Months Ended</b> |                    |    |                       |    |                  | Nine Months Ended                       |                    |    |                    |  |
|---|---------------------------|--------------------|----|-----------------------|----|------------------|---|--------------------|----|--------------------|--|
| Reconciliation of Net Income to Adjusted<br>EBITDAX<br>Net income |                           | September 30, 2023 |    | September<br>30, 2022 |    | June 30,<br>2023 |   | September 30, 2023 |    | September 30, 2022 |  |
|   | \$                        | 6,141              | \$ | 6,868                 | \$ | 6,752            | \$                                      | 16,363             | \$ | 34,136             |  |
| Add back:   |                           |                    |    |                       |    |                  |   |                    |    |                    |  |
| Impact of discontinued operations                                 |                           | -                  |    | 26                    |    | 2                |   | 15                 |    | 58                 |  |
| Interest expense (income), net                                    |                           | 1,426              |    | 234                   |    | 1,703            |   | 5,375              |    | 355                |  |
| Income tax expense (benefit)                                      |                           | 25,844             |    | 22,843                |    | 11,588           |   | 52,203             |    | 64,467             |  |
| Depreciation, depletion and amortization                          |                           | 32,538             |    | 8,963                 |    | 38,003           |   | 94,958             |    | 21,827             |  |
| Exploration expense   |                           | 1,194              |    | 56                    |    | 57               |   | 1,259              |    | 250                |  |
| FPSO demobilization   |                           | _                  |    | 8,867                 |    | 5,647            |   | 5,647              |    | 8,867              |  |
| Non-cash or unusual items:  |                           |                    |    |                       |    |                  |   |                    |    |                    |  |
| Stock-based compensation  |                           | 1,078              |    | 36                    |    | 605              |   | 2,332              |    | 2,300              |  |
| Unrealized derivative instruments loss (gain)                     |                           | 2,321              |    | (12,902)              |    | (35)             |   | 2,206              |    | (5,161             |  |
| Arrangement Costs   |                           | _                  |    | 6,424                 |    |                  |   | _                  |    | 7,624              |  |
| Other operating (income) expense, net                             |                           | (5)                |    |                       |    | 303              |   | 298                |    | 5                  |  |
| Credit losses and other   |                           | 822                |    | 1,020                 |    | 680              |   | 2,437              |    | 2,083              |  |
| Adjusted EBITDAX  | \$                        | 71,359             | \$ | 42,435                | \$ | 65,305           | \$                                      | 183,093            | \$ | 136,811            |  |
|   |                           |                    |    |                       |    |                  | Nine Months Ended<br>September 30, 2023 |                    |    |                    |  |
| Reconciliation of Free Cash Flow                                  |                           |                    |    |                       |    |                  |   |                    |    |                    |  |
| Net cash provided by Operating activities                         |                           |                    |    |                       |    |                  | \$                                      |                    |    | 171,811            |  |
| Net cash used in Investing activities                             |                           |                    |    |                       |    |                  |   |                    |    | (77,365)           |  |
| Net cash used in Financing activities                             |                           |                    |    |                       |    |                  |   |                    |    | (42,382)           |  |
| Effects of exchange rate changes on cash                          |                           |                    |    |                       |    |                  |   |                    |    | (321)              |  |
| Total net cash change   |                           |                    |    |                       |    |                  |   |                    |    | 51,743             |  |
| Add back shareholder cash out:                                    |                           |                    |    |                       |    |                  |   |                    |    |                    |  |
| Dividends paid  |                           |                    |    |                       |    |                  |   |                    |    | 20,153             |  |
| Stock buyback   |                           |                    |    |                       |    |                  |   |                    |    | 15,566             |  |
| Total cash returned to shareholders                               |                           |                    |    |                       |    |                  |   |                    |    | 35,719             |  |
| Free Cash Flow  |                           |                    |    |                       |    |                  | \$                                      |                    |    | 87,462             |  |

Percent of Free Cash Flow returned to shareholders

41%



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