



NASDAQ: BEAT

Third Quarter 2025
Financial Results Conference Call

Total Heart Intelligence...
Wherever You Are

NOVEMBER 13, 2025

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This presentation contains forward-looking statements. All statements other than statements of historical fact contained in this presentation, including statements as to the Company's future results of operations and financial position, planned products and services, business strategy and plans and objectives of management for future operations, are forward-looking statements.

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The HeartBeam System received FDA clearance in December 2024. HeartBeam's 12-Lead ECG synthesis software has not yet been approved by FDA or other regulatory authorities for commercial/clinical use in the USA or other global geographies.

Agenda

WHAT WE'LL COVER:

The HeartBeam System

Company Milestones & Progress

Commercialization Strategy

Financial Results

ON THE CALL TODAY:



ROB ENO
Chief Executive Officer



TIM CRUICKSHANK
Chief Financial Officer

Our Mission

From symptoms to confidence. Anywhere, anytime.

HeartBeam is the first ever cable-free synthesized 12-Lead ECG platform, delivering clinical-grade insights in real time, wherever arrhythmia symptoms begin.

Freedom:

Diagnose
anywhere,
anytime

Accuracy:

Clinical-grade
results

Access:

App-based
ecosystem

Speed:

Rapid
cardiologist
interpretation

Received foundational FDA 510(k) clearance for arrhythmia assessment December 2024
FDA 510(k) clearance on 12-Lead ECG Synthesis Software, for arrhythmia assessment, expected Q4 2025

What Once Lived in Hospitals is Moving into the Home

Across medicine, tools once locked inside clinical settings are becoming part of daily life at home. HeartBeam brings that same shift to cardiac care.

A MAJOR HEALTHCARE TREND: FROM HOSPITAL TO HOME USE

Continuous Glucose Monitoring
→ **Mainstream at Home**



Blood Pressure Monitors
→ **Mainstream at Home**



Oxygen Monitors
→ **Mainstream at Home**



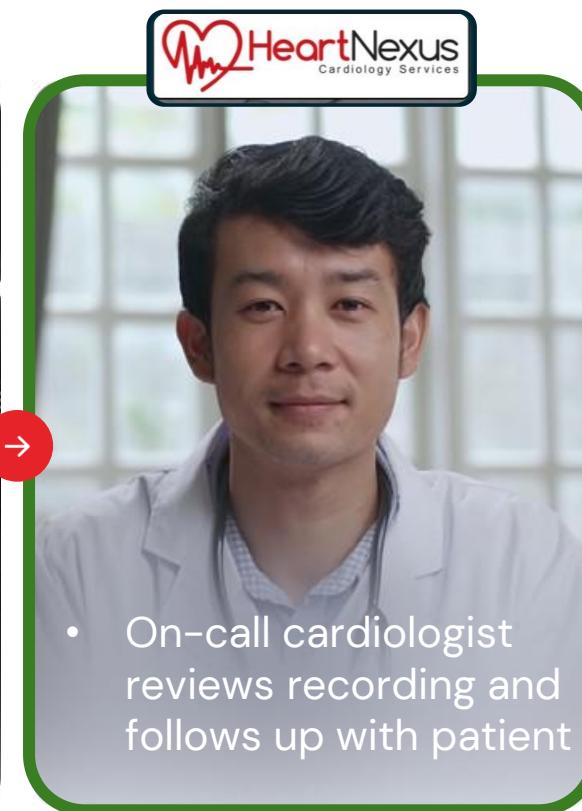
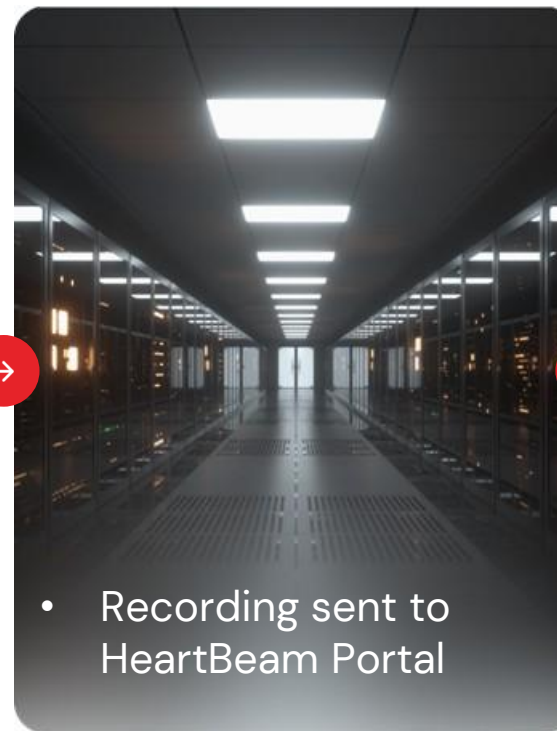
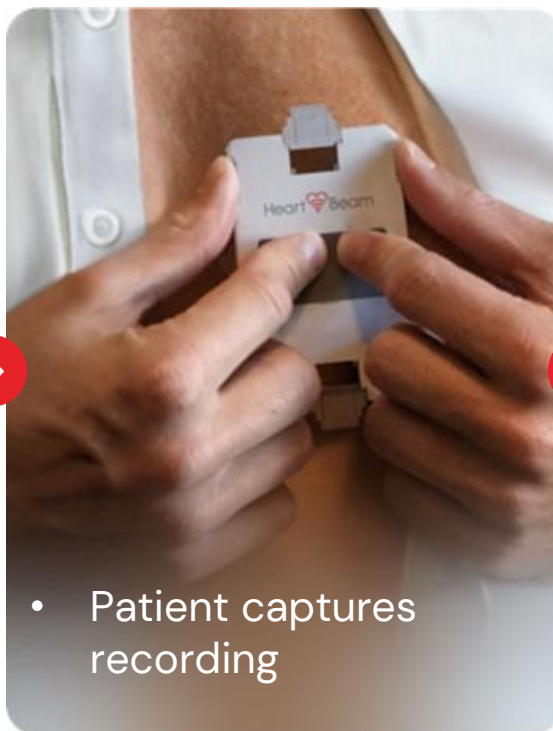
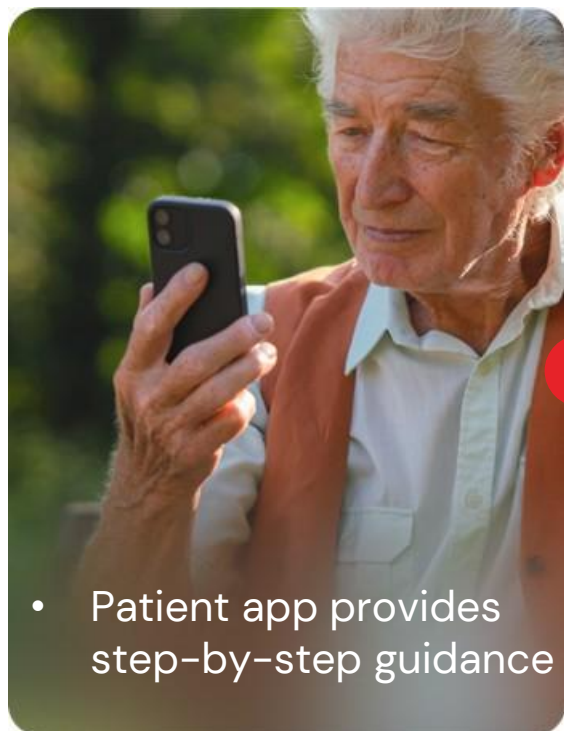
12-Lead ECG
→ **Hospital only until HeartBeam**



Cardiac disease is the leading cause of death, and ECG is the most common cardiac test.

From Arrhythmia Symptoms to Clarity in Minutes

- Finalized agreement with HeartNexus as cardiology reader service
- US-based, board certified cardiologists with coverage across the U.S.
- Will provide on-demand interpretation of HeartBeam's synthesized 12-lead ECG for arrhythmia assessment and timely triage



Building the Future of Cardiac Care

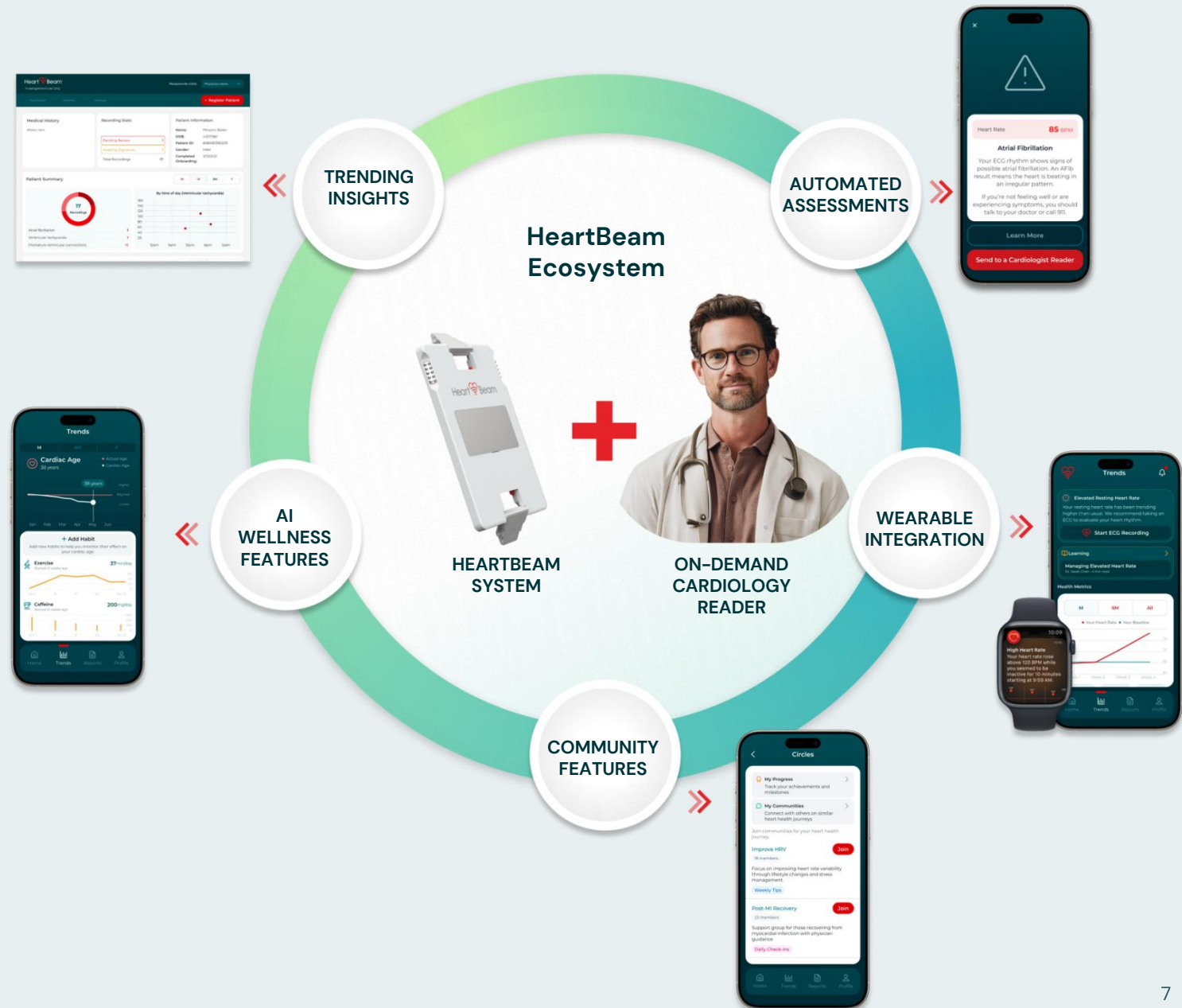
HeartBeam's synthesized 12-Lead ECG system, combined with an on-demand cardiologist for arrhythmia assessment, forms the foundation of a new model for cardiac care.

From this core, we are building an ecosystem that deepens patient engagement and delivers more actionable insights for physicians.

This integrated approach is designed to drive adoption, lower healthcare costs, and scale across patients, providers, and payers.



12-Lead ECG synthesis software not cleared by the FDA and not available for sale in the United States and other geographies.



Continued Achievement of Stated Milestones

Consistent execution over past twelve months. Confident in near-term milestones ahead.

	Past 12 Months	Upcoming Milestones
Regulatory Clearances	✓ Foundational FDA Clearance for HeartBeam System for arrhythmia assessment ✓ Immediately submitted second FDA 510(k) application for 12-Lead ECG Synthesis Software	• FDA 510(k) clearance for 12-Lead ECG Synthesis Software, for arrhythmia assessment, anticipated in Q4 2025
Clinical Evidence	✓ Successfully met clinical endpoints in VALID-ECG Pivotal Study showing 93.4% overall diagnostic agreement for arrhythmia assessment ✓ Presented VALID-ECG results at HRS 2025	• Start enrollment on clinical trials on clinical and cost-effectiveness benefits of HeartBeam
Commercial Readiness	✓ Started Early Access Program (Beta testing) ✓ Signed Cardiology Reader Service contract with HeartNexus	• Hire CCO and initial commercial team • Sign commercial agreements with initial Concierge and Preventive Cardiology practices • Pilot commercial launch into first two US geographies

Additional Progress in the Quarter

Laser focused on near-term goals, while progressing our long-term vision.

Clinical Evidence	✓ New data at AHA Scientific Sessions in November 2025 added to the body of scientific evidence supporting HeartBeam's potential for early heart attack detection ✓ An abstract on HeartBeam's AI algorithm was presented at HRX Live 2025, demonstrating continued advancement of the Company's AI program
IP	✓ Three new patents issued, total of 24 issued patents worldwide ✓ HeartBeam was recognized as a global IP and technology leader in portable cardiac diagnostics in new PatentVest report, ranking #2 worldwide in 12-lead ECG innovation out of 243 companies analyzed
Company Updates	✓ ROTH Capital initiated coverage on HeartBeam with a Buy rating and \$4 price target ahead of anticipated FDA clearance of 12-lead ECG synthesis software

Building the Foundation for Commercial Launch

Four Pillars of Near-Term Strategy

1 Create New Category

Establish HeartBeam as the first personal, cable free, synthesized 12-Lead ECG

2 Market Entry

Pilot in two U.S. regions, then expand nationally

3 Commercial Model

Establish focused U.S. sales/marketing and premium subscription pricing

4 Retention & Value

Focus on patient experience and provider engagement to drive recurring use



Financial Discipline Aligned to Achieving Milestones

- Net cash used in operating activities of \$3.2M for Q3 2025.
 - **8% decrease quarter-over-quarter.**
 - **Spend and EPS directly in line with expectations.**
 - Continued focus on maintaining capital efficient organization.
 - Judicious timing of investments into commercial readiness activities and manufacturing capabilities.
- **Continue to strategically fund Company.**
 - Strong financial discipline in place as we continue to de-risk business.
 - **Funding in line with upcoming milestones and potential inflection points.**
 - Optionality for funding sources, including ATM.
 - Focused on minimizing further dilution to shareholders.

\$ in Thousands	QTR-OVER-QTR CHANGE		YEAR-OVER-YEAR CHANGE	
	Quarter Ended		Quarter Ended September 30,	
	Sep. 30, 2025 ⁱⁱⁱ	Jun. 30, 2025	2025 ⁱⁱⁱ	2024
Operating Expenses:				
General and administrative	\$ 2,012	\$ 1,711	\$ 2,012	\$ 2,176
Research and development	3,278	3,326	3,278	2,893
Total operating expenses	5,290	5,037	5,290	5,069
Loss from operations	(5,290)	(5,037)	(5,290)	(5,069)
Interest and Other (Expense)	35	63	35	90
Net Loss	\$ (5,255)	\$ (4,974)	\$ (5,255)	\$ (4,979)
Earnings per Share (EPS)	\$ (0.15)	\$ (0.15)	\$ (0.15)	\$ (0.19)
Net Loss	\$ (5,255)	\$ (4,974)	\$ (5,255)	\$ (4,979)
Less non-cash items and timing differences	2,095	1,529	2,095	1,673
Net cash used in operating activitiesⁱ	\$ (3,160)	\$ (3,445)	\$ (3,160)	\$ (3,306)
Cash and cash equivalents and short-term investmentsⁱⁱ	Sep. 30, 2025ⁱⁱⁱ	Jun. 30, 2025ⁱⁱⁱ	Sep. 30, 2025ⁱⁱⁱ	Sep. 30, 2024
	\$ 1,856	\$ 5,053	\$ 1,856	\$ 5,768

i. Net cash used in operating activities is calculated as Net loss, less non-cash items such as stock-based compensation and timing differences.

ii. June 30, 2025 includes \$1.797M of funds considered held as short-term investments based on maturity dates.

iii. Refer to the Form 10-Q unaudited financial statements for the quarter ended September 30, 2025.

HeartBeam: Q3 2025 Summary



Engaging in final steps with FDA related to the 510(k) submission for 12-lead ECG synthesis software for arrhythmia assessment and anticipate positive update in Q4 2025



Commercial readiness plans accelerating in anticipation of FDA 510(k) clearance



Continue to add to body of clinical data and IP portfolio, positioning the Company for the future



Continue to strategically fund Company in line with upcoming milestones



HeartBeam poised to be a fundamental advance in cardiac care

Q&A

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