



# Q2 2023



## FINANCIAL RESULTS

Second quarter results challenged by poor spring weather

### NET SALES

### OPERATING INCOME

### EPS

**\$909MM**

**\$78MM**

**\$0.90**

### PET

#### NET SALES

#### OPERATING INCOME

**\$475MM**

**\$55MM**

### GARDEN

#### NET SALES

#### OPERATING INCOME

**\$434MM**

**\$50MM**

## HIGHLIGHTS

Gained market share broadly across Pet and in Grass Seed, Outdoor Insect and Wild Bird

Strong growth and share expansion in eCommerce

Advanced cost and simplicity program

Renovated Pennington master brand

Launched disruptive innovation for Nylabone and Cadet

Drove Ferry-Morse digital marketing and DTC eCommerce excellence

Home is central to life – we are Central to home