HELIOS® TECHNOLOGIES

First Quarter 2021 Earnings

May 10, 2021

Josef Matosevic
President & CEO

Tricia Fulton
Chief Financial Officer

Tania Almond
VP, IR and Corp. Comm.

Safe Harbor Statement

This presentation and oral statements made by management in connection herewith that are not historical facts are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements involve risks and uncertainties, and actual results may differ materially from those expressed or implied by such statements. They include statements regarding current expectations, estimates, forecasts, projections, our beliefs, and assumptions made by Helios Technologies, Inc. ("Helios" or the "Company"), its directors or its officers about the Company and the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company's strategies regarding growth, including its intention to develop new products and make acquisitions; (ii) the effectiveness of Creating the Center of Engineering Excellence; (iii) the Company's financing plans; (iv) trends affecting the Company's financial condition or results of operations; (v) the Company's ability to continue to control costs and to meet its liquidity and other financing needs; (vi) the declaration and payment of dividends; and (vii) the Company's ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. In addition, we may make other written or oral statements, which constitute forward-looking statements, from time to time. Words such as "may," "expects," "projects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words, and similar expressions are intended to identify such forward-looking statements. Similarly, statements that describe our future plans, objectives or goals also are forward-looking statements. These statements are not guaranteeing future performance and are subject to a number of risks and uncertainties. Our actual results may differ materially from what is expressed or forecasted in such forward-looking statements, and undue reliance should not be placed on such statements. All forward-looking statements are made as of the date hereof, and we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Factors that could cause the actual results to differ materially from what is expressed or forecasted in such forward-looking statements include, but are not limited to, (i) conditions in the capital markets, including the interest rate environment and the availability of capital; (ii) our failure to realize the benefits expected from the Balboa acquisition, our failure to promptly and effectively integrate the Balboa acquisition and the ability of Helios to retain and hire key personnel, and maintain relationships with suppliers (iii) risks related to health epidemics, pandemics and similar outbreaks and similar outbreaks, including, without limitation, the current COVID-19 pandemic, which may affect our supply chain and material costs, which could have material adverse effects on our business, financial position, results of operations and/or cash flows; (iv) changes in the competitive marketplace that could affect the Company's revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; and (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally. Further information relating to factors that could cause actual results to differ from those anticipated is included but not limited to information under the heading Item 1. "Business" and Item 1A. "Risk Factors" in the Company's Form 10-K for the year ended January 2, 2021.

Helios has presented forward-looking statements regarding non-GAAP cash EPS and Adjusted EBITDA margin. These non-GAAP financial measures are derived by excluding certain amounts, expenses or income from the corresponding financial measures determined in accordance with GAAP. The determination of the amounts that are excluded from these non-GAAP measures is a matter of management judgment and depends upon, among other factors, the nature of the underlying expense or income recognized in a given period. Helios is unable to present a quantitative reconciliation of forward-looking non-GAAP cash EPS and Adjusted EBITDA margin to their most directly comparable forward-looking GAAP financial measures because such information is not available, and management cannot reliably predict all the necessary components of such GAAP measures without unreasonable effort or expense. In addition, the Company believes that such reconciliations would imply a degree of precision that would be confusing or misleading to investors. The unavailable information could have a significant impact on Helios's full year 2021 financial results. These non-GAAP financial measures are preliminary estimates and are subject to risks and uncertainties, including, among others, changes in connection with quarter-end and year-end adjustments. Any variation between Helios's actual results and preliminary financial data set forth above may be material.

This presentation includes certain historical non-GAAP financial measures, which the Company believes are useful in evaluating our performance. You should not consider the presentation of this additional information in isolation or as a substitute for results prepared in accordance with GAAP. The Company has provided reconciliations of comparable GAAP to non-GAAP measures in tables found in the Supplemental Information portion of this presentation.

HELIOS TECHNOLOGIES

Q1 2021 Business Summary

DIVERSIFYING END MARKETS and winning new business; creating **CAPACITY FOR GROWTH** to meet demand; driving operating **IMPROVEMENTS**

BALBOA ACQUISITION AND RECORD LEVELS OF DEMAND in agriculture, marine and health/wellness; end markets drove **58% TOP LINE GROWTH** in the quarter

Demonstrating ability to **QUICKLY DE-LEVER THE BALANCE SHEET** – improved net debt to adjusted EBITDA leverage ratio to 2.65x[1]

EXPANDING CAPABILITIES and building in the region for the region knowhow **THROUGH M&A FLYWHEEL:** just announced definitive agreement signed to acquire Shenzhen Joyonway Electronics & Technology Company

RAISING EXPECTATIONS FOR 2021 and **HOLDING MARGINS** despite macro-related headwinds including supply chain constraints, increasing material costs and freight expenses

(1) On a pro-forma basis for Balboa Water Group; reflects non-GAAP measure; see supplemental slide for a reconciliation to the most comparable GAAP measure.

Q1 2021 Financial Results Highlights

($ in millions, except per share data)

$204.8
Sales

58% YoY
35% QoQ

36.8%
Gross Margin

(330 bps) YoY
200 bps QoQ

16.9%
Operating Margin(1)

2,460 bps YoY
1,000 bps QoQ

22.8%
Adj. Operating Margin(2)

240 bps YoY
400 bps QoQ

(1) *Note: Q4 2020 Operating margin includes $1.9 million of inventory step-up amortization related to Balboa acquisition, $7.1 million of acquisition- and financing-related costs and $0.4 million of integration and officer transition costs.*
(2) *See supplemental slide for Adjusted Operating Margin reconciliation and other important information regarding Helios's use of Adjusted Operating Margin.*

Q1 2021 Financial Results Highlights

($ in millions, except per share data)

$22.6
Net Income

NM[3] YoY

304% QoQ

$0.99
Non-GAAP Cash EPS[2]

77% YoY

65% QoQ

25.1%
Adj. EBITDA Margin[1]

160 bps YoY

190 bps QoQ

Sales
- Significant sequential and year-over-year growth

Adjusted EBITDA Margin
- Strong improvement due to operational efficiencies

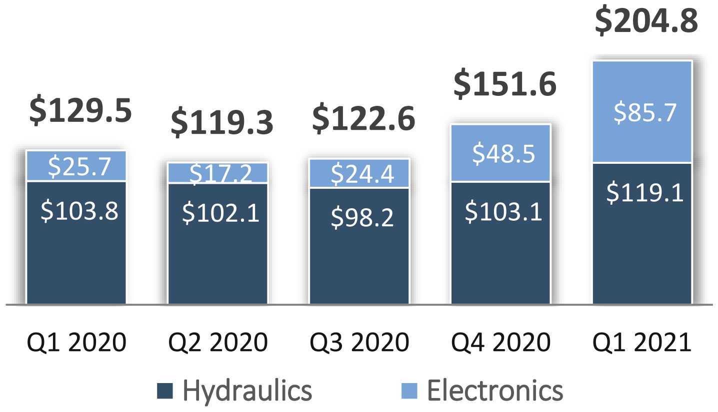
Non-GAAP Cash EPS
- Balboa performance exceeded expectations

(1) Reflects a non-GAAP financial measure; see supplemental slide for Adjusted EBITDA reconciliation and other important information regarding Helios's use of Adjusted EBITDA.
(2) Reflects a non-GAAP financial measure; see supplemental slide for Non-GAAP Cash Net Income reconciliation and other important information regarding Helios's use of Non-GAAP Cash Net Income and EPS.
(3) NM = Not meaningful
Note: YoY = year-over-year | QoQ = quarter-over-quarter

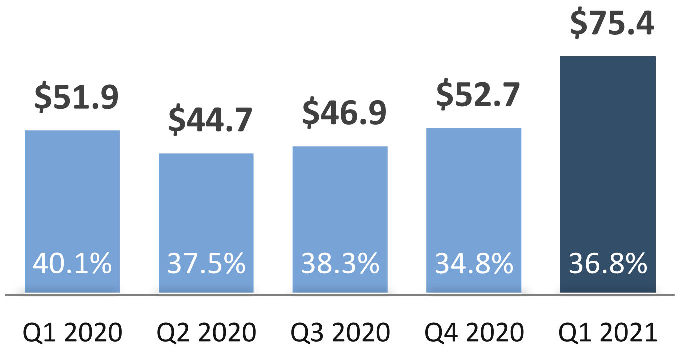
Q1 - Consolidated Results

($ in millions, except per share data)

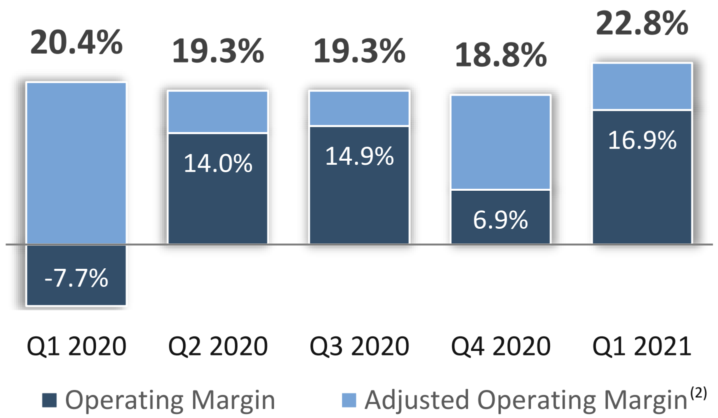
Sales



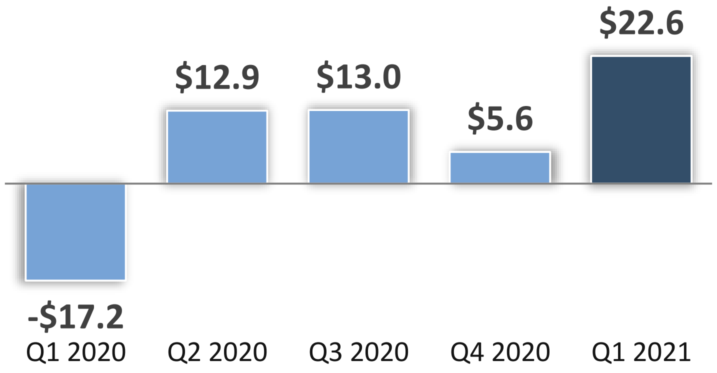
Gross Profit/Gross Margin(1)



Operating/Adj. Op. Margin



Net Income(3)

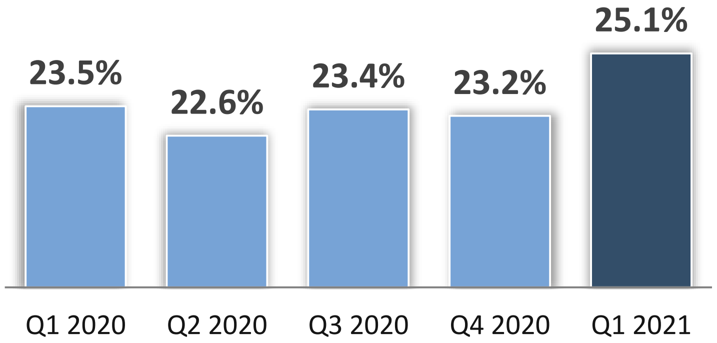


(1) Note: Q4 2020 gross margin includes $1.9 million of inventory step-up amortization related to Balboa acquisition.
(2) Reflects a non-GAAP financial measure; see supplemental slide for Adjusted Operating Margin reconciliation and other important information regarding Helios's use of Adjusted Operating Margin.
(3) In Q1 2020 a goodwill impairment charge of $31.9 million is included in Net Income.

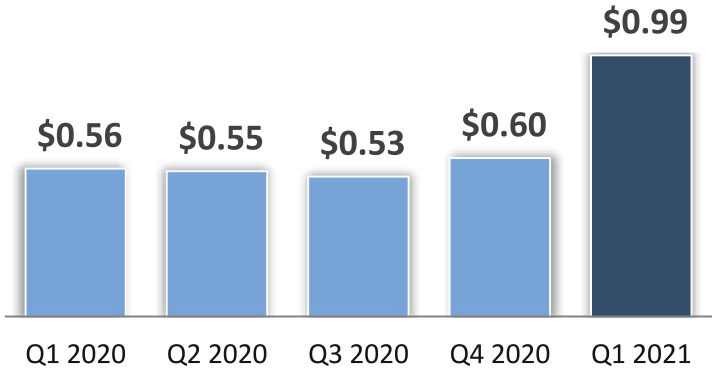
Q1 - Consolidated Results

($ in millions, except per share data)

Adjusted EBITDA Margin(1)



Non-GAAP Cash EPS(2)



Gross Margin

- Impact from gross margin difference of Balboa Acquisition product profile, supply chain constraints and increased freight costs

Adjusted EBITDA Drivers

- Strong operating margin profile of Balboa Acquisition
- Effective cost management efforts

Non-GAAP Cash EPS Drivers

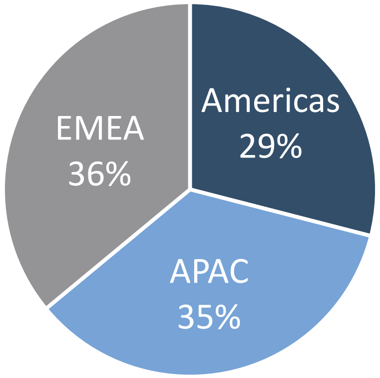
- Better than expected performance of Balboa acquisition

EFFECTIVE EXECUTION OF AUGMENTED STRATEGY DEMONSTRATED BY STRONG RESULTS

(1) Reflects a non-GAAP financial measure; see supplemental slide for Adjusted EBITDA reconciliation and other important information regarding Helios's use of Adjusted EBITDA.
(2) Reflects a non-GAAP financial measure; see supplemental slide for Non-GAAP Cash Net Income reconciliation and other important information regarding Helios's use of Non-GAAP Cash Net Income and EPS.

Q1 - Hydraulics Segment

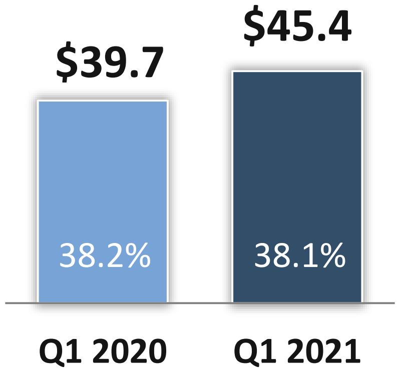
Q1 2021 Sales by Region



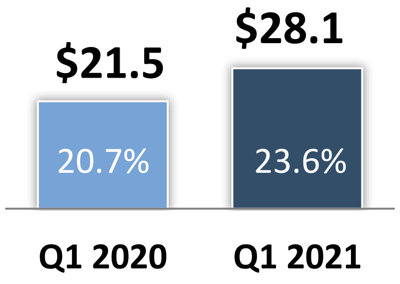
($ in millions)

Sales

Gross Profit



Operating Income



First Quarter Highlights

Sales Drivers

- Leveraging customer relationships, deeper geographic reach
- Broad end market recovery and strength in construction and agriculture
- Exceeded expectations

Gross Margin Drivers

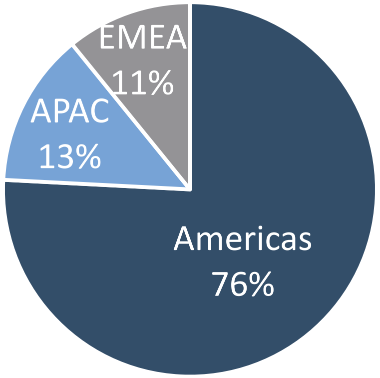
- Change in gross margin reflecting product mix, increased costs in freight to meet customer requirements

Operating Margin

- 290 basis point improvement driven by strong cost containment efforts

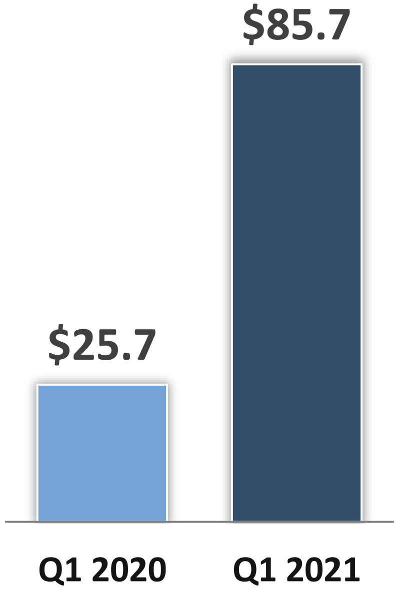
Q1 - Electronics Segment

Q1 2021 Sales by Region

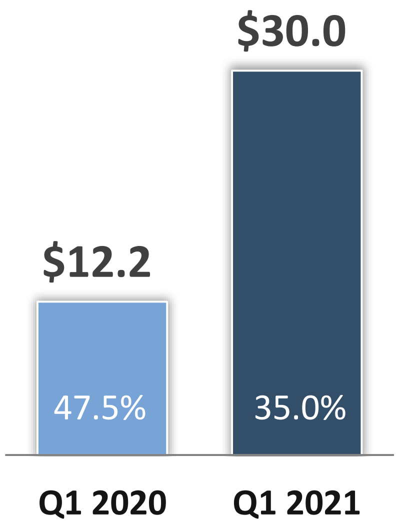


($ in millions)

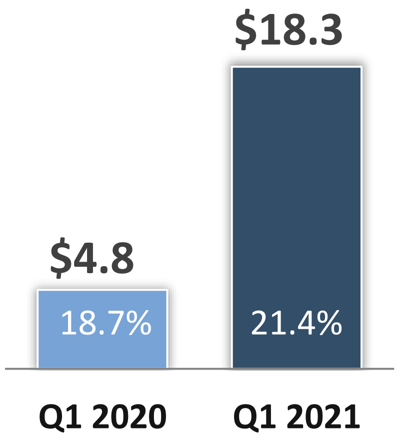
Sales



Gross Profit



Operating Income



First Quarter Highlights

Sales Drivers

- First full quarter of Balboa revenue, new product introductions and strong demand in recreational and health and wellness end markets drove 234% revenue growth

Gross Margin Drivers

- Primarily impacted by Balboa's business model and increased costs resulting from supply chain challenges to meet strong customer demand

Operating Margin

- 270 basis point expansion reflecting operating leverage gained with Balboa's favorable operating margin profile

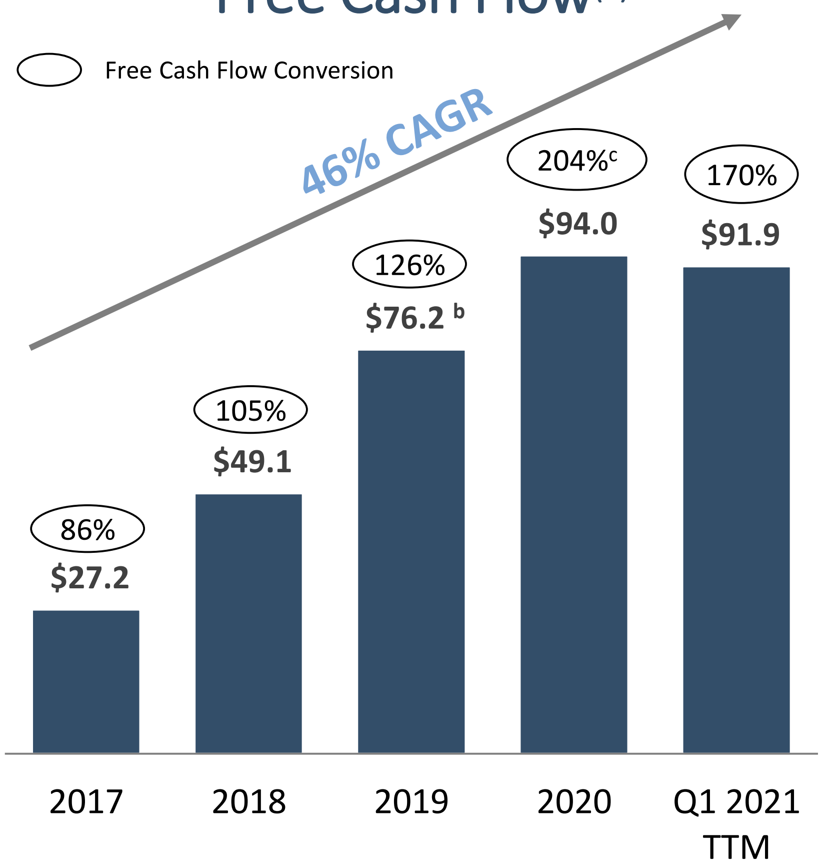
Cash Flow

($ in millions)

	Three Months Ended	
	4/3/21	**3/28/20**
Net cash provided by operating activities	15.1	15.1
CapEx	(5.0)	(2.9)
Free cash flow (FCF)	**$10.1**	**$12.2**

Note: Components may not add to totals due to rounding

Free Cash Flow[a]



Solid cash generation in Q1 2021

- Higher demand drove profitability, offset by higher working capital
- Q1 2021 CapEx lower than historical rates at ~2% of sales
  - Expect 2021 CapEx with increased revenue outlook at ~4% of sales

STRONG FREE CASH FLOW GENERATION PROVIDES FINANCIAL FLEXIBILITY

(a) Free cash flow is a non-GAAP financial measure and defined as cash provided by operating activities minus capital expenditures.
(b) 2019 Free cash flow adjusted for $10.7m contingent liability that impacted operating cash flow instead of financing; see supplemental slide for a reconciliation to the most comparable GAAP measure.
(c) Free cash flow conversion is a non-GAAP financial measure and defined as free cash flow divided by net income; in 2020 adjusted for a goodwill impairment of $31.9m in Q1 2020; see supplemental slide for a reconciliation to the most comparable GAAP measure.

Q1 Capital Structure

($ in millions)

Capitalization		
	4/3/21	1/2/21
Cash and cash equivalents	$25.9	$25.2
Total debt	**452.2**	**462.4**
Total net debt(1)	**426.3**	**437.2**
Shareholders' equity	625.3	607.8
Total capitalization	**$1,077.5**	**$1,070.2**
Debt/total capitalization	42.0%	43.2%

Note: Components may not add to totals due to rounding

Financial flexibility

- Generated $15 million of operating cash flow in Q1
- Reduced total debt by $10 million during the quarter reflecting ability to rapidly de-lever
- Improved net debt/pro forma Adjusted EBITDA: to 2.65x(2) from 3.0x (2) at the end of 2020
- Generated cash to reduce debt and keep the flywheel spinning
- Ended the quarter with total liquidity of $176 million
- Paid dividends consistently for over twenty-four years

STRONG CAPITAL STRUCTURE ENABLES GROWTH STRATEGY

(1) *Net debt is a non-GAAP financial measure and is defined as total debt less cash and cash equivalents; see supplemental slides for a reconciliation to the most comparable GAAP measure.*
(2) *Pro Forma for the Balboa acquisition. See supplemental slide for net debt-to-Pro Forma Adjusted EBITDA reconciliation and other important information regarding Helios's use of net debt-to-Pro Forma Adjusted EBITDA.*

2021 Outlook

	Previous 2021 Guidance	Updated 2021 Guidance	% Change at Mid-Point from Previous Guidance
Consolidated revenue	\$675 - \$705 million	\$740 - \$750 million	8%
Adjusted EBITDA	\$155 - \$170 million	\$170 - \$180 million	8%
Adjusted EBITDA margin	23% - 24%	23% - 24%	unchanged
Interest expense	\$16 - \$18 million	\$16 - \$18 million	unchanged
Effective tax rate	24% - 26%	24% - 26%	unchanged
Depreciation	\$22 - \$24 million	\$22 - \$24 million	unchanged
Amortization	\$30 - \$31 million	\$30 - \$31 million	unchanged
Capital expenditures	\$30 - \$35 million	\$30 - \$35 million	unchanged
Capital expenditures % total revenue	~5% of sales	~4% of sales	updated calculation
Non-GAAP Cash EPS	\$2.75 - \$3.10	\$3.30 - \$3.50	16%

RAISING OUTLOOK REFLECTING STRONG EXECUTION ON AUGMENTED VALUE STREAMS

Note: This assumes constant currency rates, using quarter end rates, and that markets served continue to recover from the global pandemic.

Supplemental Information

Segment Data

(Unaudited) *($ in thousands)*	Three Months Ended April 3, 2021	Three Months Ended March 28, 2020
Sales:		
Hydraulics	$ 119,106	$ 103,818
Electronics	85,738	25,665
Consolidated	$ 204,844	$ 129,483
Gross profit and margin:		
Hydraulics	$ 45,409	$ 39,674
	38.1%	*38.2%*
Electronics	29,958	12,176
	35.0%	*47.5%*
Consolidated	$ 75,367	$ 51,850
	36.8%	*40.1%*
Operating income (loss) and margin:		
Hydraulics	$ 28,073	$ 21,482
	23.6%	*20.7%*
Electronics	18,280	4,778
	21.4%	*18.7%*
Corporate and other	(11,745)	(36,293)
Consolidated	$ 34,608	$ (10,033)
	16.9%	*(7.7%)*

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Sales by Geographic Region & Segment

(Unaudited)

2020 Sales by Geographic Region and Segment

($ in millions)

	Q1	% Change y/y	Q2	% Change y/y	Q3	% Change y/y	Q4	% Change y/y	YTD 2020	% Change y/y
Americas:										
Hydraulics	$ 37.3	*(10%)*	$ 34.2	*(17%)*	$ 27.7	*(36%)*	$ 31.3	*(14%)*	$ 130.5	*(20%)*
Electronics	21.6	*(17%)*	13.4	*(50%)*	21.4	*(11%)*	37.5	*92%*	93.9	*(2%)*
Consol. Americas	**58.9**	***(13%)***	**47.6**	***(30%)***	**49.1**	***(27%)***	**68.8**	***24%***	**224.4**	***(13%)***
% of total	*45%*		*40%*		*40%*		*45%*		*43%*	
EMEA:										
Hydraulics	33.5	*(20%)*	31.2	*(15%)*	32.1	*1%*	34.4	*11%*	131.2	*(7%)*
Electronics	2.5	*0%*	1.9	*6%*	1.5	*(29%)*	4.9	*145%*	10.8	*29%*
Consol. EMEA	**36.0**	***(19%)***	**33.1**	***(14%)***	**33.6**	***(1%)***	**39.3**	***19%***	**142.0**	***(5%)***
% of total	*28%*		*28%*		*27%*		*26%*		*27%*	
APAC:										
Hydraulics	$ 33.0	*(0%)*	$ 36.7	*3%*	$ 38.4	*10%*	$ 37.4	*6%*	$ 145.5	*5%*
Electronics	1.6	*(11%)*	1.9	*12%*	1.5	*(17%)*	6.1	*221%*	11.1	*54%*
Consol. APAC	**34.6**	***(1%)***	**38.6**	***3%***	**39.9**	**9%**	**43.5**	**17%**	**156.6**	***7%***
% of total	*27%*		*32%*		*33%*		*29%*		*30%*	
Total	**$ 129.5**	***(12%)***	**$ 119.3**	***(17%)***	**$ 122.6**	***(11%)***	**$ 151.6**	***20%***	**$ 523.0**	***(6%)***

2021 Sales by Geographic Region and Segment

($ in millions)

	Q1	% Change y/y
Americas:		
Hydraulics	$ 34.3	*(8%)*
Electronics	65.0	*201%*
Consol. Americas	**99.3**	***69%***
% of total	*48%*	
EMEA:		
Hydraulics	$ 43.3	*29%*
Electronics	9.3	*272%*
Consol. EMEA	**52.6**	***46%***
% of total	*26%*	
APAC:		
Hydraulics	$ 41.5	*26%*
Electronics	11.4	*613%*
Consol. APAC	**52.9**	***53%***
% of total	*26%*	
Total	**$ 204.8**	***58%***

Adjusted Operating Income Reconciliation

(Unaudited) ($ in thousands)	Three Months Ended March 28, 2020	June 27, 2020	September 26, 2020	January 2, 2021	April 3, 2021
GAAP operating income (loss)	$ (10,033)	$ 16,702	$ 18,343	$ 10,400	$ 34,608
Acquisition-related amortization of intangible assets	4,348	4,417	4,558	8,791	10,198
Acquisition and financing-related expenses	74	-	101	7,088	922
Restructuring charges	-	298	64	-	418
CEO and officer transition costs	165	1,644	622	161	-
Goodwill impairment	31,871	-	-	-	-
Inventory step-up amortization	-	-	-	1,874	-
Acquisition integration costs	-	-	-	257	594
Non-GAAP adjusted operating income	$ 26,425	$ 23,061	$ 23,688	$ 28,571	$ 46,740
GAAP operating margin	*-7.7%*	*14.0%*	*14.9%*	*6.9%*	*16.9%*
Non-GAAP adjusted operating margin	*20.4%*	*19.3%*	*19.3%*	*18.8%*	*22.8%*

Non-GAAP Financial Measure:

Adjusted operating margin is adjusted operating income divided by sales. Adjusted operating income and adjusted operating margin are not measures determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing non-GAAP information such as adjusted operating income and adjusted operating margin are important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand operating performance. Because adjusted operating income and adjusted operating margin are non-GAAP measures and are thus susceptible to varying calculations, adjusted operating income and adjusted operating income margin, as presented, may not be directly comparable to other similarly titled measures used by other companies.

Non-GAAP Cash Net Income Reconciliation

(Unaudited) *($ in thousands)*	Three Months Ended				
	March 28, 2020	June 27, 2020	September 26, 2020	January 2, 2021	April 3, 2021
Net income (loss)	$ (17,223)	$ 12,908	$ 12,982	$ 5,551	$ 22,587
Amortization of intangible assets	4,348	4,417	4,558	8,791	10,231
Acquisition and financing-related expenses	74	-	101	7,088	922
Restructuring charges	-	298	64	-	418
CEO and officer transition costs	165	1,644	622	161	-
Goodwill impairment	31,871	-	-	-	-
Inventory step -up amortization	-	-	-	1,874	-
Acquisition integration costs	-	-	-	257	594
Change in fair value of contingent consideration	-	(34)	(13)	-	-
Tax effect of above	(1,147)	(1,581)	(1,333)	(4,543)	(3,041)
Non-GAAP cash net income	$ 18,088	$ 17,652	$ 16,981	$ 19,179	$ 31,711
Non-GAAP cash net income per diluted share	$ 0.56	$ 0.55	$ 0.53	$ 0.60	$ 0.99

Non-GAAP Financial Measure:

Adjusted net income per diluted share is adjusted net income divided by diluted weighted average common shares outstanding. Cash net income per share is cash net income divided by diluted weighted average common shares outstanding. Adjusted net income, adjusted net income per diluted share, cash net income and cash net income per diluted share are not measures determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing non-GAAP information such as adjusted net income, adjusted net income per diluted share, cash net income and cash net income per diluted share is important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand operating performance. Because adjusted net income, adjusted net income per diluted share, cash net income and cash net income per diluted share are non-GAAP measures and are thus susceptible to varying calculations, adjusted net income, adjusted net income per diluted share, cash net income, and cash net income per diluted share, as presented, may not be directly comparable to other similarly titled measures used by other companies.

Adjusted EBITDA Reconciliation

(Unaudited) *($ in thousands)*	Three Months Ended		Twelve Months Ended
	April 3, 2021	March 28, 2020	April 3, 2021
Net income (loss)	$ 22,587	$ (17,223)	$ 54,028
Interest expense, net	4,751	2,951	15,086
Income tax provision	6,807	4,208	12,428
Depreciation and amortization	15,237	8,376	46,556
EBITDA	49,382	(1,688)	128,098
Acquisition and financing-related expenses	922	74	8,111
Restructuring charges	418	-	780
CEO and officer transition costs	-	165	2,427
Goodwill impairment	-	31,871	-
Inventory step-up amortization	-	-	1,874
Acquisition integration costs	594	-	851
Change in fair value of contingent consideration	-	-	(47)
Adjusted EBITDA	$ 51,316	$ 30,422	$ 142,094
Adjusted EBITDA margin	*25.1%*	*23.5%*	*23.7%*
Balboa Water Group pre-acquisition adjusted EBITDA			18,514
TTM Pro forma adjusted EBITDA			$ 160,608

Non-GAAP Financial Measure:

Adjusted EBITDA margin is Adjusted EBITDA divided by sales. Adjusted EBITDA and Adjusted EBITDA margin are not measures determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing non-GAAP information such as Adjusted EBITDA and Adjusted EBITDA margin are important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand operating performance. Because Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP measures and are thus susceptible to varying calculations, Adjusted EBITDA and Adjusted EBITDA margin, as presented, may not be directly comparable to other similarly titled measures used by other companies.

Adjusted EBITDA Reconciliation

(Unaudited) ($ in thousands)	March 28, 2020	June, 27, 2020	September 26, 2020	January 2, 2021	April 3, 2021
Net income	$ (17,223)	$ 12,908	$ 12,982	$ 5,551	$ 22,587
Interest expense, net	2,951	2,891	2,730	4,714	4,751
Income tax provision	4,208	636	3,380	1,605	6,807
Depreciation and amortization	8,376	8,645	8,784	13,890	15,237
EBITDA	(1,688)	25,080	27,876	25,760	49,382
Acquisition and financing-related expenses	74	-	101	7,088	922
Restructuring charges	-	298	64	-	418
CEO and officer transition costs	165	1,644	622	161	-
Inventory step -up amortization	-	-	-	1,874	-
Acquisition integration costs	-	-	-	257	594
Goodwill impairment	31,871	-	-	-	-
Change in fair value of contingent consideration	-	(34)	(13)	-	-
Adjusted EBITDA	$ 30,422	$ 26,988	$ 28,650	$ 35,140	$ 51,316
Adjusted EBITDA margin	*23.5%*	*22.6%*	*23.4%*	*23.2%*	*25.1%*

Non-GAAP Financial Measure:

Adjusted EBITDA margin is Adjusted EBITDA divided by sales. Adjusted EBITDA and Adjusted EBITDA margin are not measures determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing non-GAAP information such as Adjusted EBITDA and Adjusted EBITDA margin are important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand operating performance. Because Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP measures and are thus susceptible to varying calculations, Adjusted EBITDA and Adjusted EBITDA margin, as presented, may not be directly comparable to other similarly titled measures used by other companies.

Free Cash Flow Reconciliation

(Unaudited) ($ in thousands)	2017	2018	2019	2020	Q1 2021 TTM
Net cash provided by operating activities	$ 49,382	$ 77,450	$ 90,480	$ 108,556	$ 108,571
Contingent consideration payment in excess of acquisition date fair value	-	-	10,731	-	-
Adjusted net cash provided by operating activities	49,382	77,450	101,211	108,556	108,571
Capital expenditures	22,205	28,380	25,025	14,580	16,679
Adjusted Free cash flow	$ 27,177	$ 49,070	$ 76,186	$ 93,976	$ 91,892
Net income	31,558	46,730	60,268	14,218	54,028
Goodwill impairment	-	-	-	31,871	-
Net income, less goodwill impariment	$ 31,558	$ 46,730	$ 60,268	$ 46,089	$ 54,028
Free cash flow conversion	86%	105%	126%	204%	170%

Non-GAAP Financial Measure:

Adjusted net cash provided by operating activities is net cash provided by operating activities less contingent consideration payment in excess of acquisition date fair value. Free cash flow is net cash provided by operating activities less capital expenditures. Adjusted free cash flow is adjusted net cash provided by operating activities less capital expenditures. Each of these measures has not been determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing this non-GAAP information is important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand our liquidity. Because these are non-GAAP measures, they are susceptible to varying calculations, and as presented, may not be directly comparable to other similarly titled measures used by other companies.

Net Debt-to-Adjusted EBITDA Reconciliation

		As of April 3, 2021
Current portion of long-term non-revolving debt, net	$	15,841
Revolving lines of credit		250,212
Long-term non-revolving debt, net		186,126
Total debt		**452,179**
Less: Cash and cash equivalents		25,924
Net debt	**$**	**426,255**
TTM Pro forma adjusted EBITDA*	$	160,608
Ratio of net debt to TTM pro forma adjusted EBITDA		**2.65**

*On a pro-forma basis for Balboa Water Group

Non-GAAP Financial Measure:

Net debt is total debt minus cash and cash equivalents. Net debt-to-Adjusted EBITDA is net debt divided by Adjusted EBITDA. Net debt and net debt-to-Adjusted EBITDA are not measures determined in accordance with generally accepted accounting principles in the United States, commonly known as GAAP. Nevertheless, Helios believes that providing non-GAAP information such as net debt and net debt-to-Adjusted EBITDA are important for investors and other readers of Helios's financial statements, as they are used as analytical indicators by Helios's management to better understand operating performance. Because net debt and net debt-to-Adjusted EBITDA are non-GAAP measures and are thus susceptible to varying calculations, net debt and net debt-to-Adjusted EBITDA, as presented, may not be directly comparable to other similarly titled measures used by other companies.

First Quarter 2021 Earnings

May 10, 2021

Josef Matosevic
President & CEO

Tricia Fulton
Chief Financial Officer

Tania Almond
VP, IR and Corp. Comm.