# **QUARTERLY STATEMENT**

**OF THE** 

**Athene Annuity and Life Company** 

TO THE

**Insurance Department** 

**OF THE** 

**STATE OF** 

FOR THE QUARTER ENDED SEPTEMBER 30, 2020

[ X ] LIFE AND ACCIDENT AND HEALTH

[ ] FRATERNAL BENEFIT SOCIETIES

2020

# **ASSETS**

			Current Statement Date		4
		1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	December 31 Prior Year Net Admitted Assets
1.	Bonds	38,723,164,492		38,723,164,492	36,240,868,412
	Stocks:				
	2.1 Preferred stocks	195,969,631		195,969,631	138,427,963
	2.2 Common stocks	624,224,361		624,224,361	553,757,140
3.	Mortgage loans on real estate:				
	3.1 First liens	7,477,523,067		7,477,523,067	8,686,183,107
	3.2 Other than first liens	1,278,106,136		1,278,106,136	1,585,847,605
4.	Real estate:				
	4.1 Properties occupied by the company (less \$encumbrances)				
	4.2 Properties held for the production of income (less				
	\$encumbrances)	9.388.542		9,388,542	9.388.542
	4.3 Properties held for sale (less \$	, ,		, ,	, ,
	encumbrances)				57,000
5	Cash (\$1,265,772,958 ), cash equivalents				
0.	(\$				
	investments (\$2, 194, 114, 715 )	3 //50 887 673		3,459,887,673	2 824 240 288
6.	Contract loans (including \$				
7.	Derivatives premium notes)				703,224,810
7. 8.	Other invested assets	, ,			2,490,483,018
9.	Receivables for securities		750,420		37,507,207
10.	Securities lending reinvested collateral assets				
11.	Aggregate write-ins for invested assets			7,560,000	
12.	Subtotals, cash and invested assets (Lines 1 to 11)			55,423,799,892	
	Title plants less \$ charged off (for Title insurers		100,420		
13.	only)				
14.	Investment income due and accrued		6 660 235	435,650,858	436 Q6Q 615
	Premiums and considerations:		0,000,200		
13.	15.1 Uncollected premiums and agents' balances in the course of collection	8 033		8,933	3 505
	15.2 Deferred premiums, agents' balances and installments booked but	,930			
	deferred and not yet due (including \$				
	earned but unbilled premiums)	6 8/3 551		6,843,551	7 201 100
	15.3 Accrued retrospective premiums (\$ ) and	0,043,331		0,040,001	
	contracts subject to redetermination (\$				
16	Reinsurance:				
10.	16.1 Amounts recoverable from reinsurers	208 5/3 522		208,543,522	10/ 170 17/
	16.2 Funds held by or deposited with reinsured companies				134, 170, 174
	16.3 Other amounts receivable under reinsurance contracts			1,397,571,755	
17.	Amounts receivable relating to uninsured plans				
	Current federal and foreign income tax recoverable and interest thereon			66,984,745	
	Net deferred tax asset				
19.	Guaranty funds receivable or on deposit				609,371
20.	Electronic data processing equipment and software			009,571	
	Furniture and equipment, including health care delivery assets				
21.	(\$				
22.	Net adjustment in assets and liabilities due to foreign exchange rates				
22.	Receivables from parent, subsidiaries and affiliates			5,251,032	
23. 24.	Health care (\$				, ,
2 <del>4</del> . 25.	Aggregate write-ins for other than invested assets			402,037,283	
	Total assets excluding Separate Accounts, Segregated Accounts and	10,020,010	10,200,000		
۷٠.	Protected Cell Accounts (Lines 12 to 25)	58,007,300,524	23,241,389	57,984,059,135	55,495,874,888
27.	From Separate Accounts, Segregated Accounts and Protected Cell				
	Accounts				10,008,987,370
28.	Total (Lines 26 and 27)	69,202,112,918	23,241,389	69, 178, 871, 528	65,504,862,258
	DETAILS OF WRITE-INS				
	Derivative Collateral Asset			7,560,000	18,044,029
1102.					
1103.					
1198.	Summary of remaining write-ins for Line 11 from overflow page				
1199.	Totals (Lines 1101 through 1103 plus 1198)(Line 11 above)	7,560,000		7,560,000	18,044,029
2501.	Corporate Owned Life Insurance (COLI)				386,568,895
2502.	Miscellaneous Assets	14,337,065	13,288,033	1,049,032	795,730
2503.					
2598.	Summary of remaining write-ins for Line 25 from overflow page				
2599.	Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	415,325,316	13,288,033	402,037,283	387,364,625

# **LIABILITIES, SURPLUS AND OTHER FUNDS**

	•	1	2
		Current	December 31
		Statement Date	Prior Year
1	Aggregate reserve for life contracts \$	Otatomont Date	
1.		45 640 170 417	AE 1AA 172 071
	(including \$36,529,974,558 Modco Reserve)	0.047.049	45, 144, 175,071
2.	Aggregate reserve for accident and health contracts (including \$	3,017,042	3,041,637
	Liability for deposit-type contracts (including \$775,213,720 Modco Reserve)	843,621,42/	3/6, /55, 18/
4.	Contract claims:		
	4.1 Life		197 , 115 , 576
	4.2 Accident and health	13,363	8,577
5.	Policyholders' dividends/refunds to members \$ and coupons \$ due		
	and unpaid		
6.	Provision for policyholders' dividends, refunds to members and coupons payable in following calendar year - estimated		
0.	amounts:		
	6.1 Policyholders' dividends and refunds to members apportioned for payment (including \$		
	Modco)		
	6.2 Policyholders' dividends and refunds to members not yet apportioned (including \$ Modco)		
	6.3 Coupons and similar benefits (including \$		
7.	Amount provisionally held for deferred dividend policies not included in Line 6		
8.	Premiums and annuity considerations for life and accident and health contracts received in advance less		
0.	\$discount; including \$	1 117	5 403
9.	Contract liabilities not included elsewhere:		
	9.1 Surrender values on canceled contracts		
	9.2 Provision for experience rating refunds, including the liability of \$ accident and health		
	experience rating refunds of which \$is for medical loss ratio rebate per the Public Health		
	9.3 Other amounts payable on reinsurance, including \$ assumed and \$2,375,654,886		
	cededassumed and \$assumed and \$assumed and \$	2 275 654 006	1 050 400 045
	9.4 Interest Maintenance Reserve	105,812,437	119,691,633
10.	Commissions to agents due or accrued-life and annuity contracts \$		
	\$ and deposit-type contract funds \$	10,754,387	10,612,690
11.	Commissions and expense allowances payable on reinsurance assumed	. ,	. ,
	General expenses due or accrued		
12.	Geniciai experiises que un acquied	∠ა,456,376	10,234, 198
13.	Transfers to Separate Accounts due or accrued (net) (including \$	0 100 5== =::	, <b></b>
	allowances recognized in reserves, net of reinsured allowances)	2,138,908,518	1,758,070,283
14.	Taxes, licenses and fees due or accrued, excluding federal income taxes	631,600	631,600
15.1	Current federal and foreign income taxes, including \$ on realized capital gains (losses)		4,859,895
15.2	Net deferred tax liability	18 576 082	63,803,851
16.	Unearned investment income		
17.	Amounts withheld or retained by reporting entity as agent or trustee	2,364,382	1,388,334
18.	Amounts held for agents' account, including \$2, 112,238 agents' credit balances	2,112,238	1,077,550
19.	Remittances and items not allocated	155,495,167	68,745,042
20.	Net adjustment in assets and liabilities due to foreign exchange rates		
21.	Liability for benefits for employees and agents if not included above		
22.	Borrowed money \$ and interest thereon \$	,	
23.	Dividends to stockholders declared and unpaid		
24.	Miscellaneous liabilities:		
	24.01 Asset valuation reserve	815,780,435	797,698,439
	24.02 Reinsurance in unauthorized and certified (\$		
	24.03 Funds held under reinsurance treaties with unauthorized and certified (\$	1 334 210 382	1 360 150 277
	24.04 Payable to parent, subsidiaries and affiliates		
	24.05 Drafts outstanding		
	24.06 Liability for amounts held under uninsured plans		
	24.07 Funds held under coinsurance		
	24.08 Derivatives	76.035.419	41.536.552
	24.09 Payable for securities	140 397 484	15 439 662
	24.10 Payable for securities lending		
	24.11 Capital notes \$ and interest thereon \$		
25.	Aggregate write-ins for liabilities	3,230,011,443	2,744,276,394
26.	Total liabilities excluding Separate Accounts business (Lines 1 to 25)	57, 138, 087, 430	54,660,583,465
27.	From Separate Accounts Statement	10 736 496 057	9,635,631,049
	·	67,874,583,487	64,296,214,514
28.	Total liabilities (Lines 26 and 27)		
29.	Common capital stock		10,000,000
30.	Preferred capital stock		
31.	Aggregate write-ins for other than special surplus funds		
32.	Surplus notes		
33.	Gross paid in and contributed surplus		
34.	Aggregate write-ins for special surplus funds		
35.	Unassigned funds (surplus)		236,697,277
l l			
36.	Less treasury stock, at cost:		
	36.1 shares common (value included in Line 29 \$		
	36.2 shares preferred (value included in Line 30 \$ )		
37.	Surplus (Total Lines 31+32+33+34+35-36) (including \$	1,294,288,042	1, 198, 647, 744
38.	Totals of Lines 29, 30 and 37	1,304,288,042	1,208,647,744
39.	Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3)	69,178,871,528	65,504,862,258
	DETAILS OF WRITE-INS	55, 5, 5, 1, 025	55,551,552,200
2504		0 1/0 000 000	0 064 644 440
2501.	Derivative and Other Collateral Liability		2,361,611,119
2502.	Repurchase Agreement Liability		210,878,335
2503.	Amount Due Reinsurer		60,703,555
2598.	Summary of remaining write-ins for Line 25 from overflow page	96,170,467	111,083,386
2599.	Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	3,230,011,443	2,744,276,394
3101.	Totals (Lines 230 Fill 100g) 2300 plus 2330)(Line 23 above)		
I			
3102.			
3103.			
3198.	Summary of remaining write-ins for Line 31 from overflow page		
3199.	Totals (Lines 3101 through 3103 plus 3198)(Line 31 above)		
3401.	Totalo (Ellido o for timody for o pido o foo)(Ellido o foo)		
l l			
3402.			
3403.			
3498.	Summary of remaining write-ins for Line 34 from overflow page		
3499.	Totals (Lines 3401 through 3403 plus 3498)(Line 34 above)		

# **SUMMARY OF OPERATIONS**

		1 1	2	3
		Current Year	∠ Prior Year	Prior Year Ended
		To Date	To Date	December 31
1.	Premiums and annuity considerations for life and accident and health contracts	813,555,891	1,580,038,289	1,696,380,582
	Considerations for supplementary contracts with life contingencies.		1,926,663	3,426,266
	Net investment income			2,591,326,621
4.	Amortization of Interest Maintenance Reserve (IMR)	4,166,286	8,676,159	12,514,845
5.	Separate Accounts net gain from operations excluding unrealized gains or losses		28,332,055	32,768,190
6.	Commissions and expense allowances on reinsurance ceded	547,758,592	636,876,980	837,341,226
7.	Reserve adjustments on reinsurance ceded	(988,424,642)	(1,256,709,258)	(1,862,540,764)
8.	Miscellaneous Income:			
	8.1 Income from fees associated with investment management, administration and contract			
	guarantees from Separate Accounts	5,627,659	4,242,771	6,000,486
	8.2 Charges and fees for deposit-type contracts			
	8.3 Aggregate write-ins for miscellaneous income		22,075,394	30,367,195
9.	Totals (Lines 1 to 8.3)	2,246,991,295	2,927,247,456	3,347,584,647
10.	Death benefits	1,507,322	754,762	986,802
11.	Matured endowments (excluding guaranteed annual pure endowments)			
12.	Annuity benefits	260,687,698	214,075,590	287,631,322
13.	Disability benefits and benefits under accident and health contracts	296,319	347,545	442,263
14.	Coupons, guaranteed annual pure endowments and similar benefits			
15.	Surrender benefits and withdrawals for life contracts	521,932,631	584, 150, 333	766,344,853
16.	Group conversions			
17.	Interest and adjustments on contract or deposit-type contract funds	4,791,790	11, 185,657	16,093,107
18.	Payments on supplementary contracts with life contingencies	6, 156, 416	6,964,782	9,086,679
19.	Increase in aggregate reserves for life and accident and health contracts		296,860,991	190,160,379
20.	Totals (Lines 10 to 19)		1,114,339,659	1,270,745,405
21.	Commissions on premiums, annuity considerations, and deposit-type contract funds (direct		, ,,,,,,,,	, , , ,
	business only)	375,975,908	477, 185, 501	584,113,567
22.	Commissions and expense allowances on reinsurance assumed	906,319	341,684	556,982
23.	General insurance expenses and fraternal expenses	244,559,086	228,343,434	304,788,383
24.	Insurance taxes, licenses and fees, excluding federal income taxes	11,578,924	11,414,304	14,348,037
25.	Increase in loading on deferred and uncollected premiums	1	(3)	(4)
26.	Net transfers to or (from) Separate Accounts net of reinsurance	152,572,940	923,243,240	890,959,573
27.	Aggregate write-ins for deductions		91,938,246	119,001,844
28.	Totals (Lines 20 to 27)		2,846,806,065	3,184,513,786
29.	Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus	, , , , ,	, , , ,	., ,,
	Line 28)	85,696,667	80,441,391	163,070,860
30.	Dividends to policyholders and refunds to members	25,169	38	38
31.	Net gain from operations after dividends to policyholders, refunds to members and before federal	., .	-	•
	income taxes (Line 29 minus Line 30)	85,671,498	80,441,353	163,070,823
32.	Federal and foreign income taxes incurred (excluding tax on capital gains)	61,991,915	(85,630,486)	(108,031,238)
33.	Net gain from operations after dividends to policyholders, refunds to members and federal income	, , , , , ,	( 2 , 2 , , ,	( , , , , , ,
00.	taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	23,679,583	166,071,839	271, 102,061
34.	Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital			
	gains tax of \$(11,601,792) (excluding taxes of \$(3,451,441)			
	transferred to the IMR)	(14,827,972)	(4,118,290)	(30, 120, 346)
35.	Net income (Line 33 plus Line 34)	8,851,611	161.953.550	240.981.714
00.	,	0,001,011	101,000,000	240,001,714
200	CAPITAL AND SURPLUS ACCOUNT	1,208,647,744	1,234,163,823	1,234,163,823
36.	Capital and surplus, December 31, prior year			
	Net income (Line 35)		161,953,550	240,981,714
38.	Change in net unrealized capital gains (losses) less capital gains tax of \$(14,865,233)	(34, 782, 022)	/3,949,997	80,991,683
	Change in net unrealized foreign exchange capital gain (loss)	38,097,607	(7,857,561)	(11,982,342)
40.	Change in net deferred income tax	30,362,536	(74,533,920)	(/0,/31,55/)
41.	Change in nonadmitted assets			
42.	Change in liability for reinsurance in unauthorized and certified companies			
43.	Change in reserve on account of change in valuation basis, (increase) or decrease			
44.	Change in asset valuation reserve	(18,081,996)	(65,553,844)	(153, 164, 616)
45.	Change in treasury stock			
46.	Surplus (contributed to) withdrawn from Separate Accounts during period	(90,000,000)	(20,000,000)	(20,000,000)
47.	Other changes in surplus in Separate Accounts Statement	84,590,539	18,491,419	21,092,413
48.	Change in surplus notes			
49.	Cumulative effect of changes in accounting principles			
50.	Capital changes:			
	50.1 Paid in			
	50.2 Transferred from surplus (Stock Dividend)			
	50.3 Transferred to surplus	ļ		
51.	Surplus adjustment:			
	51.1 Paid in	6,724,786	7,803,928	9,898,224
1	51.2 Transferred to capital (Stock Dividend)			
1	51.3 Transferred from capital			
1	51.4 Change in surplus as a result of reinsurance		(56, 196, 300)	(117, 123, 107)
52.	Dividends to stockholders		(409,420)	(409,420)
	Aggregate write-ins for gains and losses in surplus		(2,207,313)	(1,968,348)
	Net change in capital and surplus for the year (Lines 37 through 53)	, ,	42,384,364	(25,516,079)
55.	Capital and surplus, as of statement date (Lines 36 + 54)	1.304.288.042	1,276,548,187	1,208,647,744
55.	DETAILS OF WRITE-INS	1,007,200,072	1,210,070,107	1,230,071,177
U8 3U4	COLI Income	18 003 335	22 UE2 1U3	30,339,559
				27,636
	Miscerraneous (Expense) income	, , ,	,	21,030
	Summary of remaining write-ins for Line 8.3 from overflow page	17,692,621	22,075,394	30,367,195
	Totals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above)			
	Funds Withheld Adjustment - Ceded			115, 152, 450
	Transfer to IMR - Ceded			
	Transfer to IMR - MVA Benefits			
	Summary of remaining write-ins for Line 27 from overflow page			45,263,133
	Totals (Lines 2701 through 2703 plus 2798)(Line 27 above)	75,342,680	91,938,246	119,001,844
	Correction of Prior Period Error		(3, 161, 394)	(3,161,394)
5302.	Athene Re IV Tax Sharing Agreement	470,719	954,081	1,193,046
5398.	Summary of remaining write-ins for Line 53 from overflow page			
	Totals (Lines 5301 through 5303 plus 5398)(Line 53 above)	4,760,193	(2,207,313)	(1,968,348)
				·

# **CASH FLOW**

		Current Year To Date	Prior Year To Date	Prior Year Ended December 31
	Cash from Operations			
1.	Premiums collected net of reinsurance	819,750,284	1,582,547,670	1,700,658,788
2.	Net investment income	1,789,073,378	1,871,520,493	2,558,386,398
3.	Miscellaneous income	568,980,446	662,024,268	832,032,297
4.	Total (Lines 1 to 3)	3,177,804,107	4,116,092,430	5,091,077,483
5.	Benefit and loss related payments	1,575,954,608	1,816,327,742	2,671,322,496
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts	(228,265,295)	625,391,837	183,001,819
7.	Commissions, expenses paid and aggregate write-ins for deductions	619,611,697	741,669,841	938,772,628
8.	Dividends paid to policyholders	25,168	38	38
9.	Federal and foreign income taxes paid (recovered) net of \$(13,627,031) tax on capital			
	gains (losses)	119,498,349	(34,951,935)	(25,243,05
10.	Total (Lines 5 through 9)	2,086,824,528	3,148,437,522	3,767,853,92
11.	Net cash from operations (Line 4 minus Line 10)	1,090,979,580	967,654,908	1,323,223,559
		, - ,, -	- , - , -	, , , , , , , , , , , , , , , , , , , ,
	Cash from Investments			
12.	Proceeds from investments sold, matured or repaid:			
	12.1 Bonds	4,639,741,412	4,589,908,313	7,753,211,809
	12.2 Stocks	18,415,994	19,432,000	45,305,33
	12.3 Mortgage loans	2,864,889,523	719,625,229	1, 147, 107, 40
	12.4 Real estate			
	12.5 Other invested assets		176,818,410	237,462,49
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments			
	12.7 Miscellaneous proceeds	145,115,104	145,981,041	59,965,719
	12.8 Total investment proceeds (Lines 12.1 to 12.7)		5,651,354,815	
13.	Cost of investments acquired (long-term only):			
10.		7 211 047 492	2 207 000 059	6 147 606 22
	13.1 Bonds		12,000,000	
	13.2 Stocks			
	13.3 Mortgage loans			3,716,569,675
	13.4 Real estate			
	13.5 Other invested assets		447,201,142	
	13.6 Miscellaneous applications			5,892,729
	13.7 Total investments acquired (Lines 13.1 to 13.6)	9,235,828,544	6,549,055,897	10,771,385,087
14.	Net increase (or decrease) in contract loans and premium notes	(15, 176, 204)	(14,708,805)	(21,776,640
15.	Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(1,315,976,779)	(882,992,277)	(1,505,782,769
	Cash from Financing and Miscellaneous Sources			
16.	Cash provided (applied):			
16.	Cash provided (applied):			
16.	Cash provided (applied):  16.1 Surplus notes, capital notes			
16.	Cash provided (applied):  16.1 Surplus notes, capital notes			
16.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds	(50, 144, 194)		50 , 144 , 194
16.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities	(50, 144, 194)	(49,260,796)	50 , 144 , 194
16.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders	(50,144,194) 	(49,260,796)	50,144,194 (58,842,745
16.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)	(50,144,194) 	1,043,632,077	50 , 144 , 194
	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)	(50,144,194) 	(49,260,796)	50,144,194 (58,842,745
	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	(50, 144, 194) 	1,043,632,077	
17.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS	(50, 144, 194)	1,043,632,077 994,371,281	
17.	Cash provided (applied):  16.1 Surplus notes, capital notes	(50, 144, 194)	1,043,632,077 994,371,281	
17.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17).  Cash, cash equivalents and short-term investments:	(50, 144, 194) 	1,043,632,077 994,371,281 1,079,033,912	1,571,245,152 1,379,987,39
17.	Cash provided (applied):  16.1 Surplus notes, capital notes		1,043,632,077 994,371,281 1,079,033,912	1,571,245,152 1,562,546,60 1,379,987,39
17.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17).  Cash, cash equivalents and short-term investments:	(50, 144, 194) 	1,043,632,077 994,371,281 1,079,033,912	1,571,245,15 1,562,546,60
17. 18. 19.	Cash provided (applied):  16.1 Surplus notes, capital notes		1,043,632,077 994,371,281 1,079,033,912	
17. 18. 19.	Cash provided (applied):  16.1 Surplus notes, capital notes		1,043,632,077 994,371,281 1,079,033,912 1,444,252,897 2,523,286,808	
17. 18. 19.	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)  Cash, cash equivalents and short-term investments:  19.1 Beginning of year  19.2 End of period (Line 18 plus Line 19.1)  upplemental disclosures of cash flow information for non-cash transactions:  01. Capital contribution of stock compensation expense (financing)  02. Capital contribution of stock compensation expense (investing)			
17. 18. 19. 	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)  Cash, cash equivalents and short-term investments:  19.1 Beginning of year  19.2 End of period (Line 18 plus Line 19.1)  upplemental disclosures of cash flow information for non-cash transactions:  01. Capital contribution of stock compensation expense (financing)  02. Capital contribution of stock compensation expense (investing)  03. Capital contribution of stock compensation expense (investing)  04. Security exchanges and asset in kind trades – bond proceeds (investing)			
17. 18. 19. 19. 0.000 0.000 0.000 0.000	Cash provided (applied):  16.1 Surplus notes, capital notes		1,043,632,077 994,371,281 1,079,033,912 1,444,252,897 2,523,286,808 7,803,928 (605,431) (7,198,497) 615,570,775 (615,570,775)	
17. 18. 19. 10.000 0.000 0.000 0.000 0.000 0.000	Cash provided (applied):  16.1 Surplus notes, capital notes  16.2 Capital and paid in surplus, less treasury stock  16.3 Borrowed funds  16.4 Net deposits on deposit-type contracts and other insurance liabilities  16.5 Dividends to stockholders  16.6 Other cash provided (applied)  Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)  RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS  Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)  Cash, cash equivalents and short-term investments:  19.1 Beginning of year  19.2 End of period (Line 18 plus Line 19.1)  upplemental disclosures of cash flow information for non-cash transactions:  01. Capital contribution of stock compensation expense (financing)  02. Capital contribution of stock compensation expense (investing)  03. Capital contribution of stock compensation expense (operating)  04. Security exchanges and asset in kind trades – bonds acquired (investing)  05. Security exchanges and asset in kind trades – other invested asset proceeds (investing)		1,043,632,077 994,371,281	
17. 18. 19. 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000	Cash provided (applied):  16.1 Surplus notes, capital notes		1,043,632,077  994,371,281	

Note: Supplemental disclosures of cash flow information for non-cash transactions:			
20.0011. Reinsurance activity settled in bonds (investing)	(137,774,149)	(196,491,718)	(345, 189, 964)
20.0012. Interest capitalization (operating)	5,402,905	3,967,809	4,503,249
20.0013. Interest capitalization (investing)	(5,402,905)	(3,967,809)	(4,503,249)
20.0014. Security exchanges and asset in kind trades - stock proceeds (investing)	1,714,400		190,000,331
20.0015. Security exchanges and asset in kind trades - stocks acquired (investing)	(1,714,400)		(46,532,331)
20.0016. Dividends paid - Schedule BA distribution (investing)		409,420	409,420
20.0017. Dividends paid (financing)		(409,420)	(409,420)

#### 1. Summary of Significant Accounting Policies and Going Concern

#### A. Accounting Practices

The accompanying financial statements of **Athene Annuity and Life Company** (the Company) have been prepared in conformity with the accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the State of Iowa.

The Insurance Division, Department of Commerce, of the State of Iowa (the Division) recognizes only statutory accounting practices prescribed or permitted by the State of Iowa for determining and reporting the financial condition and results of operations of an insurance company and for determining its solvency under the Iowa Insurance Law. The NAIC's Accounting Practices & Procedures Manual (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the State of Iowa. The Commissioner of Insurance has the right to permit other specific practices that deviate from prescribed practices.

Among the products issued by the Company are indexed universal life insurance and indexed annuities. These products allow a portion of the premium to earn interest based on certain indices, such as the Standard & Poor's 500 Composite Stock Price Index. Call options, futures, variance swaps and total return swaps are purchased to hedge the growth in interest credited to the customer as a direct result of increases in the related indices. In 2006, the Commissioner of the Division issued Bulletin 06-01, *Accounting for Derivative Instruments Used to Hedge the Growth in Interest Credited for Index Products,* which prescribes that an insurer may elect to recognize changes in the fair value of derivative instruments purchased to hedge indexed products in the statement of operations. The Company has elected to apply Bulletin 06-01 to its futures, variance swaps and total return swaps, which resulted in an increase of \$1.6 million and \$2.2 million to the Company's net income for the nine months ended September 30, 2020 and for the year ended December 31, 2019, respectively. Application of Bulletin 06-01 does not impact the Company's statutory surplus amounts.

In 2009, the Commissioner of the Division promulgated Iowa Administrative Code (IAC) Section 191-97, Accounting for Certain Derivative Instruments Used to Hedge the Growth in Interest Credited for Indexed Insurance Products and Accounting for the Indexed Insurance Products Reserve, which prescribes that an insurer may elect (i) to use an amortized cost method to account for certain derivative instruments, such as call options, purchased to hedge the growth in interest credited to the customer on indexed insurance products and (ii) to utilize an indexed annuity reserve calculation methodology under which call options associated with the current index interest crediting term are valued at zero. IAC Section 191-97 does not apply to products that do not guarantee a minimum interest accumulation, such as our variable and indexlinked deferred annuities. The Company has elected to apply IAC Section 191-97 to its eligible over the counter (OTC) call options and reserve liabilities. As a result, the Company's net income decreased by \$42.1 million and increased by \$113.6 million for the nine months ended September 30, 2020 and for the year ended December 31, 2019, respectively, and the Company's statutory surplus decreased by \$44.3 million and \$79.8 million as of September 30, 2020 and December 31, 2019, respectively.

The NAIC requires annuities issued by life insurance companies on or after January 1, 2015, to use the 2012 Individual Annuity Reserving (IAR) Mortality Table. In 2015, the Division promulgated IAC Section 43.3(5), which set an elective alternative effective date of January 1, 2016 for adoption of the 2012 IAR Mortality Table. The Company chose to use the Annuity 2000 Mortality Table for all annuities issued in 2015, which resulted in an increase of \$0.3 million and \$1.6 million to the Company's net income for the nine months ended September 30, 2020 and for the year ended December 31, 2019, respectively. The Company's statutory surplus increased by \$5.3 million and \$4.9 million as of September 30, 2020 and December 31, 2019, respectively.

A reconciliation of the Company's net income and statutory surplus between practices prescribed or permitted by the State of Iowa and NAIC SAP is shown below:

	<u>_</u>	SSAP#	F/S Page	F/S Line #	09/30/2020	12/31/2019
Net Incom	e					
(1) State I	pasis (Page 4, Line 35, Columns 1 & 3)	XXX	XXX	XXX	\$ 8,851,611	\$ 240,981,714
	prescribed practices that are an increase / (decrease) NAIC SAP:					
Deriva	tive Instruments Bulletin 06-01	86	4	38	1,625,920	2,192,043
Deriva 191-97	tive Instruments and Equity Indexed Reserves IAC	86, 51	2, 3	7, 1	(42,077,484)	113,621,392
	AR Mortality Table for Annuities Issued in 2015 IAC )	51	3	1	333,585	1,648,673
	permitted practices that are an increase / (decrease)  NAIC SAP:					
(4) NAIC S	SAP (1-2-3=4)	XXX	XXX	XXX	\$ 48,969,590	\$ 123,519,605
Surplus						
(5) State I	pasis (Page 3, Line 38, Columns 1 & 2)	XXX	XXX	XXX	\$ 1,304,288,042	\$ 1,208,647,744
` '	prescribed practices that are an increase / (decrease) NAIC SAP:					
	tive Instruments and Equity Indexed Reserves IAC	86, 51	2, 3	7, 1	(44,324,069)	(79,827,185)
	AR Mortality Table for Annuities Issued 2005 IAC )	51	3	1	5,261,797	4,928,212
` '	permitted practices that are an increase / (decrease)  NAIC SAP:					
(8) NAIC S	SAP (5-6-7=8)	XXX	XXX	XXX	\$ 1,343,350,314	\$ 1,283,546,716

## B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with NAIC SAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the period. Our estimates may vary as more information about the extent to which the Coronavirus Disease of 2019 and the resulting impact on economic conditions and the financial markets become known. Actual results may differ from the estimates used in preparing the financial statements.

### C. Accounting Policy

- (1) Short-term investments No Significant Changes
- (2) Bonds, other than loan-backed and structured securities, are stated at amortized cost or fair value based on their rating by the NAIC. Bonds held at amortized cost are amortized using the scientific interest method on a yield-to-worst basis.

#### 1. Summary of Significant Accounting Policies and Going Concern (Continued)

- (3) Common stocks No Significant Changes
- (4) Preferred stocks No Significant Changes
- (5) Mortgage loans No Significant Changes
- (6) Loan-backed and structured securities are stated at amortized cost or fair market value based on their rating by the NAIC. Changes to estimated cash flows on the securities are accounted for retrospectively for securities that are highly rated at the time of purchase and in which the security cannot be contractually prepaid or settled in such a way that the Company would not recover substantially all of the recorded investment. The prospective method is used for those securities where an other than temporary impairment has been taken, the security is not highly rated at the time of purchase, securities where receipt of all contractual principal cash flows is not expected, or those securities that can be contractually prepaid or settled in such a way that the Company would not recover substantially all of the recorded investment. Loan-backed and structured securities stated at amortized cost are amortized or accreted using the scientific interest method.
- (7) Investments in subsidiaries, controlled and affiliated entities No Significant Changes
- (8) Investments in joint ventures, partnerships and limited liability entities No Significant Changes
- (9) Derivatives No Significant Changes
- (10) Investment income as a factor in the premium deficiency calculation No Significant Changes
- (11) Liabilities for losses and loss/claim adjustment expenses No Significant Changes
- (12) Changes in capitalization policy No Significant Changes
- (13) Pharmaceutical rebate receivables No Significant Changes

#### D. Going Concern

Management's assessment of the relevant conditions through November 12, 2020 does not give rise to substantial doubt of the Company's ability to continue as a going concern.

#### 2. Accounting Changes and Corrections of Errors

During the current year's financial statement preparation, the Company discovered errors within prior period Annual Statements relating to net investment income. After consideration of materiality and in accordance with SSAP No. 3, *Accounting Changes and Correction of Errors*, the corrections were recorded directly to surplus. The net impact of the correction of net investment income increased surplus by \$4.3 million in 2020 and represented less than 1% of ending capital and surplus as of September 30, 2020 and December 31, 2019.

#### 3. Business Combinations and Goodwill - No Significant Changes

#### 4. Discontinued Operations - None

#### 5. Investments

- A. Mortgage Loans, including Mezzanine Real Estate Loans No Significant Changes
- B. Debt Restructuring No Significant Changes
- C. Reverse Mortgages None
- D. Loan-Backed Securities
  - (1) Prepayment assumptions for loan-backed bonds and structured securities were obtained from broker dealer survey values or internal estimates.
  - (2) Loan-backed and structured securities with a recognized other-than-temporary impairment (OTTI)

No other-than-temporary impairment was recognized on loan-backed securities due to the intent to sell or inability or lack of intent to retain the investment for a period of time sufficient to recover the amortized cost basis.

(3) Securities held that were other-than-temporarily impaired due to the present value of cash flows expected to be collected was less than the amortized cost of securities

(1)	(2)	(3)	(4)	(5)	(6)	(7)
CUSIP	Book/Adjusted Carrying Value Amortized Cost Before Current Period OTTI	Present Value of Projected Cash Flows	Recognized OTTI	Amortized Cost After OTTI	Fair Value at Time of OTTI	Date of Financial Statement Where Reported
07386HQW4	\$ 5,614,740	\$ 5,531,190	\$ 83,550	\$ 5,531,190	\$ 5,430,675	03/31/2020
12544DAL3	1,574,952	1,506,494	68,458	1,506,494	1,290,144	03/31/2020
12668BTG8	784,722	749,703	35,019	749,703	600,827	03/31/2020
45660N5H4	1,119,923	1,081,573	38,350	1,081,573	941,222	03/31/2020
86359LHX0	4,871,795	4,425,174	446,621	4,425,174	4,073,744	03/31/2020
7036PG5	1,404,107	1,297,502	106,605	1,297,502	1,297,502	06/30/2020
05963SAE2	3,477,845	3,186,568	291,277	3,186,568	3,123,698	06/30/2020
73871BN4	917,551	821,825	95,727	821,825	821,825	06/30/2020
05532KAB7	2,101,500	2,064,550	36,950	2,064,550	2,064,550	06/30/2020
05535VBB9	4,298,143	4,255,141	43,002	4,255,141	4,140,200	06/30/2020
05541YBJ8	5,360,552	5,222,649	137,904	5,222,649	5,183,063	06/30/2020
05539DBZ2	1,203,705	1,151,275	52,430	1,151,275	1,151,275	06/30/2020
05529DAA0	4,918,572	4,611,194	307,378	4,611,194	4,611,194	06/30/2020
05529DAA0	3,513,236	3,293,683	219,554	3,293,683	3,293,683	06/30/2020

## 5. Investments (Continued)

(1)	(2)	(3)	(4)	(5)	(6)	(7)
CUSIP	Book/Adjusted Carrying Value Amortized Cost Before Current Period OTTI	Present Value of Projected Cash Flows	Recognized OTTI	Amortized Cost After OTTI	Fair Value at Time of OTTI	Date of Financial Statement Where Reported
16165LAF7	26,498,636	26,413,755	84,881	26,413,755		06/30/2020
	1,104,371	1,075,564	28,807	1,075,564	1,069,165	06/30/2020
17322JAD5	11,626,825	11,528,339	98,486	11,528,339	11,299,737	06/30/2020
225470EC3	2,117,986	1,945,148	172,839	1,945,148	1,945,148	06/30/2020
12641TCC8	5,865,912	5,602,267	263,645	5,602,267	5,518,223	06/30/2020
12667G3L5	2,181,079	2,080,657	100,422	2,080,657	2,080,657	06/30/2020
12668AFW0		1,320,815	123,904			06/30/2020
	472,455			413,597	413,597	06/30/2020
	2,805,889					06/30/2020
	4,238,231					06/30/2020
	3,623,195					06/30/2020
	694,587					
	687,949					
	1,293,805					
	4,708,635					
	1,725,471			• •		06/30/2020
	3,590,110 1,401,803					
	1,280,794				1,138,012	
	11,584,182					06/30/2020
	2,360,994					06/30/2020
	1,187,019					06/30/2020
	9,861,538					06/30/2020
	4,469,875					06/30/2020
		12,871,171			12,871,171	06/30/2020
	2,161,824					06/30/2020
41161PVJ9	5,045,420	4,887,392	158,028	4,887,392	4,887,392	06/30/2020
41161PVK6	3,827,826	3,683,501	144,325	3,683,501	3,683,501	06/30/2020
41161PA52	6,248,049	4,965,408	1,282,641	4,965,408	4,965,408	06/30/2020
41161PLQ4	2,538,887	2,308,191	230,696	2,308,191	2,308,191	06/30/2020
41161PMF7	17,660,748	16,612,144	1,048,604	16,612,144	16,612,144	06/30/2020
41161MAC4	5,037,822	4,782,248	255,574	4,782,248	4,782,248	06/30/2020
41161UAC6	925,072	890,833	34,239	890,833	890,833	06/30/2020
		11,213,551				06/30/2020
			97,594		980,541	06/30/2020
	532,692			•	491,891	06/30/2020
	3,291,136			• •	3,170,465	06/30/2020
	5,624,235				5,359,400	06/30/2020
	3,762,149					06/30/2020
			463,464		12,244,404	06/30/2020
	2,868,453 5,254,243			• •		06/30/2020
	6,729,067		68,689			06/30/2020
						06/30/2020
			195,637			06/30/2020
						06/30/2020
						06/30/2020
			1,309,114			06/30/2020
			142,636		12,436,166	06/30/2020
	3,422,475		84,474			06/30/2020
65540XAJ6	9,594,456	9,478,656	115,800	9,478,656	9,428,374	06/30/2020
65540XAJ6	4,042,867	3,994,040				06/30/2020
45660LDR7	2,373,532	2,145,212	228,321	2,145,212	2,076,616	06/30/2020
86359LHX0	4,578,955	4,183,038	395,917	4,183,038	4,183,038	06/30/2020
86359DRS8	5,414,206	5,063,772	350,434	5,063,772	5,063,772	06/30/2020
86359DRS8	2,670,451	2,497,606	172,845	2,497,606	2,497,606	06/30/2020
81744LAN4	3,444,308	3,393,545	50,763	3,393,545	3,351,012	06/30/2020
87222PAB9	1,508,284	1,394,424	113,860	1,394,424	1,394,424	06/30/2020
				• •		06/30/2020
	876,547	•	•	ŕ	387,204	09/30/2020
61748HVH1	2,405,192	2,356,405	48,787	2,356,405	2,274,977	09/30/2020

#### 5. Investments (Continued)

(1)	(2)	(3)	(4)	(5)	(6)	(7)
CUSIP	Book/Adjusted Carrying Value Amortized Cost Before Current Period OTTI	Present Value of Projected Cash Flows	Recognized OTTI	Amortized Cost After OTTI	Fair Value at Time of OTTI	Date of Financial Statement Where Reported
058933AG7	1,598,060	1,557,820	40,240	1,557,820	1,557,820	09/30/2020
885220DS9	675,741	640,125	35,616	640,125	628,125	09/30/2020
17322JAD5	11,027,203	10,952,384	74,819	10,952,384	10,825,612	09/30/2020
12669GRQ6	4,279,425	4,206,791	72,634	4,206,791	4,206,791	09/30/2020
12669GSN2	4,314,870	4,255,359	59,511	4,255,359	4,255,359	09/30/2020
Total			\$ 22,002,188			

(4) All impaired securities for which an OTTI has not been recognized in earnings as a realized loss

The following table shows the gross unrealized losses and fair values of loan-backed securities, which have not been impaired to fair value, aggregated by length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2020:

- a. The aggregate amount of unrealized losses:
  - 1. Less than 12 months
     \$ 179,495,126

     2. 12 months or longer
     154,555,732
- b. The aggregate related fair value of securities with unrealized losses:
  - 1. Less than 12 months \$ 3,626,775,710
- (5) A full analysis of all relevant qualitative considerations was completed in reaching the conclusion that the impairments were not other-thantemporary, including the intent and ability to hold the investment for a period of time sufficient to allow for a recovery in value. Specific events that may influence the operations of the issuer and impaired earnings potential are reviewed in addition to length of time and extent to which the fair value has been less than cost.
- E. Dollar Repurchase Agreements and/or Securities Lending Transactions None
- F. Repurchase Agreements Transactions Accounted for as Secured Borrowing

Repurchase Transaction - Cash Taker - Overview of Secured Borrowing Transactions

(1) Information regarding the company policy or strategies for engaging in repo programs, policy for requiring collateral

The Company participates in repurchase agreements with unaffiliated financial institutions. Under these agreements, the Company lends bonds and receives cash as collateral. The Company monitors the estimated fair value of the collateral and the securities loaned throughout the duration of the contract and contributes additional collateral as necessary. Securities loaned under these agreements may be sold or re-pledged by the transferee.

(2) Type of repo trades used

		First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Bilateral (Yes/No)	YES	YES	YES	
b.	Tri-Party (Yes/No)	NO	NO	NO	

(3) Original (flow) & residual maturity

			First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Maxi	mum Amount				
	1.	Open - No maturity	\$	\$	\$	\$
	2.	Overnight				
	3.	2 days to 1 week				
	4.	Over 1 week to 1 month				
	5.	Over 1 month to 3 months	143,620,000	303,270,000	303,270,000	
	6.	Over 3 months to 1 year				
	7.	Over 1 year		598,283,704	598,358,554	
b.	Endir	ng Balance				
	1.	Open - No maturity	\$	\$	\$	\$
	2.	Overnight				
	3.	2 days to 1 week				
	4.	Over 1 week to 1 month			313,073,000	
	5.	Over 1 month to 3 months	143,620,000	303,270,000		
	6.	Over 3 months to 1 year	616,343,000	313,073,000		
	7.	Over 1 year		598,283,704	598,358,554	

(4) Fair value of securities sold and/or acquired that resulted in default

The Company did not have any securities sold or outstanding for which the repurchase agreement defaulted as of September 30, 2020.

### 5. Investments (Continued)

(5) Securities "sold" under repo - secured borrowing

			First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Max	imum Amount				
	1.	BACV	XXX	XXX	XXX	\$
	2.	Nonadmitted - Subset of BACV	XXX	XXX	XXX	\$
	3.	Fair Value	\$ 859,552,346	\$ 1,396,004,968	\$ 1,396,004,968	\$
b.	Endi	ng Balance				
	1.	BACV	XXX	XXX	XXX	\$
	2.	Nonadmitted - Subset of BACV	XXX	XXX	XXX	\$
	3.	Fair Value	\$ 859,552,346	\$ 1,396,004,968	\$ 1,036,112,925	\$

(6) Securities sold under repo - secured borrowing by NAIC designation

	Ending Balance	(1) None	(2) NAIC 1	(3) NAIC 2	(4) NAIC 3	(5) NAIC 4	(6) NAIC 5	(7) NAIC 6	(8) Nonadmitted
a.	Bonds - BACV	\$	\$ 490,467,874	\$ 381,174,510	\$ 1,996,605	\$	\$	\$	\$
b.	Bonds - FV		595,152,868	438,809,722	2,150,335				
C.	LB & SS - BACV								
d.	LB & SS-FV								
e.	Preferred stock - BACV								
f.	Preferred stock - FV								
g.	Common stock								
h.	Mortgage loans - BACV								
i.	Mortgage loans - FV								
j.	Real estate - BACV								
k.	Real estate - FV								
I.	Derivatives - BACV								
m.	Derivatives - FV								
n.	Other invested assets - BACV								
0.	Other invested assets - FV								
p.	Total assets - BACV	\$	\$ 490,467,874	\$ 381,174,510	\$ 1,996,605	\$	\$	\$	\$
q.	Total assets - FV	\$	\$ 595,152,868	\$ 438,809,722	\$ 2,150,335	\$	\$	\$	\$

p = (a+c+e+g+h+j+l+n)

(7) Collateral received - secured borrowing

									Second		
								First Quarter	Quarter	Third Quarter	Fourth Quarter
	a	a. Ma	ximum A	Amount							
		1.	Cash					\$ 759,963,000	\$ 1,214,626,704	\$ 1,214,701,554	\$
		2.	Secu	rities (FV)							
	b	o. En	ding Bala	ince							
		1.	Cash					\$ 759,963,000	\$ 1,214,626,704	\$ 911,431,554	\$
		2.	Secu	rities (FV)							
	(8) Ca	ash & noi	n-cash co	ollateral receive	d - secured bo	rowing by NAI	C designati	ion			
	(0)	a					- acc.ga				
	Ending Bala	nce		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
				None	NAIC 1	NAIC 2	NAIC 3	NAIC 4	NAIC 5	NAIC 6	Does Not Qualify as Admitted
a.	Cash							\$		\$	\$
b.											
C.	LB & SS - FV										
d.	Preferred sto	ock - FV									
e.	Common sto	ock									
f.	Mortgage lo	ans - FV									
g.	Real estate -	FV									
h.	Derivatives -	FV									
i.	Other Invest	ed Assets	- FV								
j.	Total collate (sum of a th	ral assets rough i)	- FV	\$ 911,431,554	\$	\$	\$	\$	\$	\$	\$

q = (b+d+f+g+i+k+m+o)

#### 5. Investments (Continued)

(9) Allocation of aggregate collateral by remaining contractual maturity

		Fair Value
a.	Overnight and continuous	\$
b.	30 Days or less	313,073,000
C.	31 to 90 Days	
Ч	More than 00 days	500 250 554

(10) Allocation of aggregate collateral reinvested by remaining contractual maturity

		Amortized Cost	Fair Value		
a.	30 Days or less	\$ 911,431,554	\$ 911,431,554		
b.	31 to 60 Days				
C.	61 to 90 Days				
d.	91 to 120 Days				
e.	121 to 180 Days				
f.	181 to 365 Days				
g.	1 to 2 Years				
h.	2 to 3 Years				
i.	More than 3 years				

(11) Liability to return collateral - secured borrowing (total)

			First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Maxi	mum Amount				
	1.	Cash (Collateral - All)	\$ 759,963,000	\$ 1,214,626,704	\$ 1,214,701,554	\$
	2.	Securities Collateral (FV)				
b.	Endir	ng Balance				
	1.	Cash (Collateral - All)	\$ 759,963,000	\$ 1,214,626,704	\$ 911,431,554	\$
	2.	Securities Collateral (FV)				

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing

Repurchase Transaction - Cash Provider - Overview of Secured Borrowing Transactions

(1) Information regarding the company policy or strategies for engaging in repo programs, policy for requiring collateral

Included in short-term investments are amounts receivable under reverse repurchase agreements, which involves the purchase of investments from a seller with the agreement that the investments will be repurchased by the seller at a specified price, and at a specified date or within a specified period of time, not to exceed 364 days. The investments purchased, which represent collateral on a secured lending arrangement, are not reflected in the Company's consolidated balance sheets. Instead, the secured lending arrangement is reflected as a short-term investment for the principal amount loaned under the agreement. There were no amounts loaned under reverse repurchase agreements at September 30, 2020.

(2) Type of repo trades used

		First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Bilateral (Yes/No)	YES	YES		
b.	Tri-Party (Yes/No)	NO	NO		

(3) Original (flow) & residual maturity

			First Quarter	Second Quarter	Third Quarter	Fourth Quarter			
a.	Max	imum Amount							
	1.	Open - No maturity	\$	\$	\$	\$			
	2.	Overnight							
	3.	2 days to 1 week							
	4.	Over 1 week to 1 month	85,000,000	85,000,000					
	5.	Over 1 month to 3 months							
	6.	Over 3 months to 1 year							
	7.	Over 1 year							
b.	Ending Balance								
	1.	Open - No maturity							
	2.	Overnight							
	3.	2 days to 1 week							
	4.	Over 1 week to 1 month	85,000,000						
	5.	Over 1 month to 3 months							
	6.	Over 3 months to 1 year							
	7.	Over 1 year							

(4) Fair value of securities sold and/or acquired that resulted in default - None

#### 5. Investments (Continued)

(5) Fair value of securities acquired under repo - secured borrowing

			Second		Fourth
		First Quarter	Quarter	Third Quarter	Quarter
a.	Maximum Amount	\$ 85,000,000	\$ 85,000,000	\$	\$
b.	Ending Balance	\$ 85,000,000	\$	\$	\$

- (6) Securities acquired under repo secured borrowing by NAIC designation None
- (7) Collateral provided secured borrowing

			First Quarter	Second Quarter	Third Quarter	Fourth Quarter
a.	Maxi	mum Amount				
	1.	Cash	\$	\$	\$	\$
	2.	Securities (FV)	275,430,848	275,430,848		
	3.	Securities (BACV)	XXX	XXX	XXX	XXX
	4.	Nonadmitted Subset (BACV)	XXX	XXX	XXX	XXX
b.	Endir	ng Balance				
	1.	Cash	\$	\$	\$	\$
	2.	Securities (FV)	275,430,848			
	3.	Securities (BACV)	275,430,848			
	4.	Nonadmitted Subset (BACV)				

- (8) Allocation of aggregate collateral pledged by remaining contractual maturity None
- (9) Recognized receivable for return of collateral secured borrowing

			Second First Ouarter Ouarter Third Ouarte			Fourth
			First Quarter	Quarter	Third Quarter	Quarter
a.	Maxir	mum Amount				
	1.	Cash	\$	\$	\$	\$
	2.	Securities (FV)	85,000,000	85,000,000		
b.	Endin	g Balance				
	1.	Cash	\$	\$	\$	\$
	2.	Securities (FV)	85,000,000			

- (10) Recognized liability to return collateral secured borrowing (total) None
- H. Repurchase Agreements Transactions Accounted for as a Sale None
- I. Reverse Repurchase Agreements Transactions Accounted for as a Sale None
- J. Real Estate No Significant Changes
- K. Low-Income Housing Tax Credits (LIHTC) None
- L. Restricted Assets No Significant Changes
- M. Working Capital Finance Investments None
- N. Offsetting and Netting of Assets and Liabilities None
- O. 5GI Securities No Significant Changes
- P. Short Sales None
- Q. Prepayment Penalty and Acceleration Fees No Significant Changes
- 6. Joint Ventures, Partnerships and Limited Liability Companies No Significant Changes
- 7. Investment Income No Significant Changes
- 8. Derivative Instruments
  - A. Derivatives under SSAP No. 86 Derivatives
    - (1) Discussion No Significant Changes
    - (2) Description of Objectives No Significant Changes
    - (3) Description of Accounting Policies No Significant Changes
    - (4) Derivative Contracts with Financing Premiums No Significant Changes
    - (5) Net Gain or Loss Recognized No Significant Changes
    - (6) Net Gain or Loss Recognized from Derivatives No Longer Qualifying for Hedge Accounting No Significant Changes
    - (7) Derivatives Accounted for as Cash Flow Hedges of a Forecasted Transaction No Significant Changes
    - (8) Premium Cost for Derivative Contracts None

#### 8. Derivative Instruments (Continued)

- B. Derivatives under SSAP No. 108 Derivative Hedging Variable Annuity Guarantees (Life/Fraternal Only) None
- 9. Income Taxes No Significant Changes

#### 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

- A. Some employees of the Company and Athene Employee Services LLC participate in one or more Share Award Agreements (the Agreements) sponsored by Athene Holding Ltd. (AHL), an indirect parent of the Company, for which the Company has no legal obligation. Salary expense of the Company and of Athene Employee Services LLC is allocated through the Shared Services Agreement. Under SSAP No. 104R, Share-Based Payments, the stock compensation expense associated with the Agreements that would have been allocated to the Company is required to be recorded as a capital contribution to the reporting entity. The Company has allocated the stock compensation expense associated with the Agreements based on the same methodology as the Shared Services Agreement. In accordance with SSAP No. 104R, the Company incurred expense and recorded a capital contribution under the Agreements totaling \$6.7 million and \$9.9 million for the nine months ended September 30, 2020 and for the year ended December 31, 2019, respectively, which includes amounts contributed by the Company to downstream insurance subsidiaries.
- B. Detail of Transactions Greater Than 0.5% of Admitted Assets No Significant Changes
- C. Amount of Transactions & Effects of Change in Terms of Intercompany Arrangements No Significant Changes
- D. Amounts Due To or From Related Parties No Significant Changes
- E. Guarantees or Contingencies No Significant Changes
- F. Management Service Contracts and Cost Sharing Arrangements No Significant Changes
- G. Nature of Relationships that Could Affect Operations No Significant Changes
- H. Amount Deducted for Investment in Upstream Company None
- I. Detail of Investments in Affiliates Greater Than 10% of Admitted Assets No Significant Changes
- J. Write-Down for Impairments of Investments in Subsidiary Controlled or Affiliated Companies No Significant Changes
- K. Foreign Subsidiary Value Using CARVM No Significant Changes
- L. Downstream Holding Company Value Using Look-Through Method No Significant Changes
- M. All SCA Investments No Significant Changes
- N. Investment in Insurance SCAs No Significant Changes
- O. SCA and SSAP No. 48 Entity Loss Tracking None

#### 11. Debt

- A. Debt, Including Capital Notes No Significant Changes
- B. FHLB (Federal Home Loan Bank) Agreements
  - (1) The Company is a member of the FHLB of Des Moines. Through its membership, the Company is eligible to borrow under variable rate short-term federal fund arrangements to provide additional liquidity. These borrowings are accounted for as borrowed money under SSAP No. 15, *Debt and Holding Company Obligations*. During 2019, the Company borrowed \$50.0 million in the general account and \$425.0 million in the separate account with an interest rate of 1.8%. As of May 2020, all \$475.0 million in borrowings have matured. The Company incurred interest expense on the short-term borrowings of \$2.7 million and \$1.1 million in the general and separate account for the nine months ended September 30, 2020 and for the year ended December 31, 2019, respectively.

The Company has issued separate account funding agreements to the FHLB of Des Moines in exchange for cash resulting in a liability of \$2.0 billion as of September 30, 2020. The Company uses these funds in an investment spread strategy, consistent with its other investment spread operations. As such, the Company applies SSAP No. 52, *Deposit-Type Contracts*, accounting treatment to these funds, consistent with its other deposit-type contracts. It is not part of the Company's strategy to utilize these funds for operations, and any funds obtained from the FHLB of Des Moines for use in general operations would be accounted for consistent with SSAP No. 15 as borrowed money

The Company must provide appropriate collateral to borrow under the arrangements described above. The borrowing capacity available to the Company under these agreements is largely a factor of the Company's ability to post eligible collateral, as well as internal limits such as single-holder exposure limits (10% of the entity's balance sheet liabilities) and NAIC capital requirements.

The tables below indicate the amount of FHLB of Des Moines stock purchased, collateral pledged, assets and liabilities related to the agreements with FHLB of Des Moines.

## 11. Debt (Continued)

- (2) FHLB capital stock
  - (a) Aggregate totals

(a)	Ayy	regate totals									
							(1	)	(2)		(3)
							Tot		General		eparate
	_	0					(2+	·3)	Account	AC	counts
	1.	Current Year								•	
		(a) Membership sto									
		(b) Membership sto									
		(c) Activity stock					•	•			
		(d) Excess stock									
		(e) Aggregate total							\$ 94,048,0	)00 \$	
		(f) Actual or estima	ited borrowing capa	city as determined	by the ins	urer	\$ 3,000,0	000,000			
	2.	Prior Year-End									
		(a) Member stock -									
		(b) Membership sto									
		(c) Activity stock									
		(d) Excess stock									
		(e) Aggregate total					· · · · · · · · · · · · · · · · · · ·	-	\$ 78,048,0	)00 \$	
		(f) Actual or estima	ited borrowing capa	city as determined	by the ins	urer	\$ 1,900,0	000,000			
(b)	Mer	nbership stock (class	A and B) eligible ar	nd not eligible for r	edemption						
							Fligible	for Rec	lemption		
			(1)	(2)	(3)		(4)	ioi nec	(5)		(6)
			Current Year Total		Less Th	an 6	6 Months to L	ess 1	` '		(0)
	Ме	mbership Stock	(2+3+4+5+6)	Redemption	Month		Than 1 Yea		Years		5 Years
	1.	Class A	\$	\$	\$		\$	\$		\$	
	2.	Class B	10,000,000	\$ 10,000,000	\$		\$	\$		\$	
Colla	atera	l pledged to FHLB									
(2)	۸ma	ount pledged as of re	norting date								
(a)	AIII	diff pleaged as of fe	porting date								
							(1)		(2)	(	3)
							F : W I	•			ate Total
							Fair Value	Carr	ying Value	Borro	owing
	1.	Current year total ger pledged (Lines 2+3)				Ś	2.875.229.469	Ś	2.814.479.205	\$ 2.1	01.200.00
	2.	Current year general									
	3.	Current year separate									
		Prior year-end total g	eneral and separate a	accounts total colla	iteral						
(b)	Max	imum amount pledg	ed during reporting	period							
(-)			3 47 3 1								
							(1)		(2)		3)
										Amount	
							Fair Value	Carr	ying Value	at 11	me of Collater
	1.	Current year total ger	neral and separate ac	counts maximum o	ollateral				, , , , , ,		
		pledged (Lines 2+3)									
	2.	Current year general	account maximum co	ollateral pledged			2,875,229,469		2,814,479,205		
	3.	Current year separate	accounts maximum	collateral pledged						2,1	01,200,000
	4.	Prior year-end total g									
		pledged					1,802,768,492		1,729,088,342	1,7	701,200,000

#### 11. Debt (Continued)

- (4) Borrowing from FHLB
  - (a) Amount as of the reporting date

		(1)	(2)	(3)	(4)
		Total (2+3)	General Account	Separate Accounts	Funding Agreements Reserves Established
1.	Current Year				
	(a) Debt	\$	\$	\$	XXX
	(b) Funding agreements	2,101,200,000		2,101,200,000	\$2,009,928,869
	(c) Other				XXX
	(d) Aggregate total (a+b+c)	\$ 2,101,200,000	\$	\$ 2,101,200,000	\$ 2,009,928,869
2.	Prior Year-end				
	(a) Debt	\$ 475,000,000	\$ 50,000,000	\$ 425,000,000	XXX
	(b) Funding agreements	1,226,200,000		1,226,200,000	\$. 1,194,642,685
	(c) Other				XXX
	(d) Aggregate total (a+b+c)	\$ 1,701,200,000	\$ 50,000,000	\$ 1,651,200,000	\$ 1,194,642,685

(b) Maximum amount during reporting period (current year)

		(1)	(2)	(3)
		Total	General	Separate
		(2+3)	Account	Accounts
1.	Debt	\$ 475,000,000	\$ 50,000,000	\$ 425,000,000
2.	Funding agreements	2,101,200,000		2,101,200,000
3.	Other			
4.	Aggregate total (Lines 1+2+3)	\$ 2,576,200,000	\$ 50,000,000	\$ 2,526,200,000

11B(4)b4 (Columns 1, 2 and 3) should be equal to or greater than 11B(4)a1(d) (Columns 1, 2 and 3 respectively)

(c) FHLB - Prepayment obligations

Does the company have prepayment obligations under the following arrangements (YES/NO)?

		arrangements (YES/NO)?					
1.	Debt	NO					
2.	Funding agreements	YES					
3.	Other	NO					

## 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Defined Benefit Plan None
- B. Investment Policies and Strategies of Plan Assets None
- C. Fair Value of Each Class of Plan Assets None
- D. Expected Long-Term Rate of Return for the Plan Assets None
- E. Defined Contribution Plans None
- F. Multiemployer Plans None
- G. Consolidated/Holding Company Plans No Significant Changes
- H. Postemployment Benefits and Compensated Absences No Significant Changes
- I. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) None

## 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- 1. Outstanding Shares No Significant Changes
- 2. Dividend Rate of Preferred Stock None
- 3. Effective January 30, 2020, the Company's parent, Athene Annuity & Life Assurance Company (AADE), entered into a Capital Maintenance Agreement to provide capital support to the Company, in an amount sufficient to satisfy the insurance laws of the State of New Jersey, in order to obtain authority for the Company to issue registered index-linked annuities in New Jersey. The agreement will remain in effect for ten years.
- 4. Ordinary Dividends No Significant Changes
- 5. Company Profits Paid as Ordinary Dividends No Significant Changes
- 6. Surplus Restrictions No Significant Changes
- 7. Surplus Advances None
- 8. Stock Held for Special Purposes None
- 9. Changes in Special Surplus Funds None

#### 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations (Continued)

- 10. Unassigned funds (surplus) No Significant Changes
- 11. Company-Issued Surplus Debentures or Similar Obligations None
- 12. Impact of Any Restatement Due to Prior Quasi-Reorganizations None
- 13. Effective Date(s) of Quasi-Reorganizations in the Prior 10 Years No Significant Changes

#### 14. Liabilities, Contingencies and Assessments

- A. Contingent Commitments No Significant Changes
- B. Assessments No Significant Changes
- C. Gain Contingencies None
- D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits None
- E. Joint and Several Liabilities None
- F. All Other Contingencies

Corporate-owned Life Insurance (COLI) Matter - In 2000 and 2001, two insurance companies which were subsequently merged into AAIA, purchased broad based variable COLI policies from American General Life Insurance Company (American General) that, as of September 30, 2020, had an asset value of \$401.0 million, and is included in other assets on the consolidated balance sheets. In January 2012, the COLI policy administrator delivered to AAIA a supplement to the existing COLI policies and advised that American General and ZC Resource Investment Trust (ZC Trust) had unilaterally implemented changes set forth in the supplement that if effective, would: (1) potentially negatively impact the crediting rate for the policies and (2) change the exit and surrender protocols set forth in the policies. In March 2013, AAIA filed suit against American General, ZC Trust, and ZC Resource LLC in Chancery Court in Delaware, seeking, among other relief, a declaration that the changes set forth in the supplement were ineffectual and in breach of the parties' agreement. The parties filed cross motions for judgment as a matter of law, and the court granted defendants' motion and dismissed without prejudice on ripeness grounds. The issue that negatively impacts the crediting rate for one of the COLI policies has subsequently been triggered and on April 3, 2018, we filed suit against the same defendants in Chancery Court in Delaware seeking substantially similar relief. Defendants moved to dismiss and the Court heard oral arguments on February 13, 2019, The Court issued an opinion on July 31, 2019 that did not address the merits, but found that Chancery Court did not have jurisdiction over our claims and directed us to either amend our complaint or transfer the matter to Delaware Superior Court. The matter has been transferred to the Delaware Superior Court. Defendants renewed their motion to dismiss and the Superior Court heard oral arguments on December 18, 2019. The Superior Court issued an opinion on May 18, 2020 in which it granted

Regulatory Matters - The Company and certain of its insurance subsidiaries have experienced increased service and administration complaints related to the conversion and administration of the block of life insurance business acquired in connection with Athene Holding Ltd.'s acquisition of Aviva USA Corporation (Aviva USA) and reinsured to affiliates of Global Atlantic Financial Group Ltd. The life insurance policies included in this block have been and are currently being administered by AllianceOne, a subsidiary of DXC Technology Company, which was retained by such Global Atlantic affiliates to provide third party administration services on such policies. AllianceOne also administers a small block of annuity policies that were on Aviva USA's legacy policy administration systems that were also converted in connection with the acquisition of Aviva USA and have experienced similar service and administration issues, but to a lesser degree.

As a result of the difficulties experienced with respect to the administration of such policies, Athene has received notifications from several state regulators, including but not limited to the New York State Department of Financial Services (NYSDFS), the California Department of Insurance (CDI) and the Texas Department of Insurance, indicating, in each case, that the respective regulator planned to undertake a market conduct examination or enforcement proceeding of the Company or one of its subsidiaries, as applicable, relating to the treatment of policyholders subject to Athene reinsurance agreements with affiliates of Global Atlantic and the conversion of the life and annuity policies, including the administration of such blocks by AllianceOne. The Company, and its subsidiary, Athene Life Insurance Company of New York (ALICNY), have entered into consent orders with regulators of several states, including the NYSDFS and the CDI, to resolve the underlying matters in those states. All fines and costs, including those associated with remediation plans, paid in connection with the consent orders were subject to indemnification by Global Atlantic or affiliates of Global Atlantic.

In addition to the examinations and proceedings initiated to date, it is possible that other regulators may pursue similar formal examinations, inquiries or enforcement proceedings and that any examinations, inquiries and/or enforcement proceedings may result in fines, administrative penalties and payments to policyholders. The Company is not currently able to estimate the amount of any such fines, penalties or payments arising from these matters with reasonable certainty, but it is possible that such amounts may be material.

Pursuant to the terms of the reinsurance agreements between Athene and the relevant affiliates of Global Atlantic, the applicable affiliates of Global Atlantic have financial responsibility for the ceded life block and are subject to significant administrative service requirements, including compliance with applicable law. The agreements also provide for indemnification to Athene, including for administration issues.

On January 23, 2019, the Company received a letter from the NYSDFS, with respect to a recent Pension Risk Transfer (PRT) transaction, which expressed concerns with the Company's interpretation and reliance upon certain exemptions from licensing in New York in connection with certain activities performed by employees in the PRT channel, including specific activities performed within New York. On April 13, 2020 the Company entered into a consent order with the NYSDFS to resolve this matter. Pursuant to the consent order, the NYSDFS imposed a fine of \$45 million, which was accrued by the Company as of December 31, 2019 and paid on April 22, 2020.

Fiduciary Standards - The U.S. Securities and Exchange Commission (SEC), NAIC, and several states have taken action or are exploring options around a fiduciary standard or best interest standard that may impact the Company and its subsidiaries. If these rules do not align, the distribution of products by the Company and its subsidiaries could be further complicated.

On June 5, 2019, the SEC adopted a rulemaking package designed to enhance the quality and transparency of retail investors' relationships with investment advisers and broker-dealers. The rule package is effective on September 10, 2019 with a compliance date of June 30, 2020. The rulemaking package included: Regulation Best Interest - the Broker-Dealer Standard of Conduct; the new Form CRS Relationship Summary; and two separate interpretations under the Investment Advisers Act of 1940. The Company believe the Regulation may impact the distribution of the Company's and its subsidiaries' products through third party broker-dealers that distribute the products to retail customers, the impact of which is still being determined.

#### 14. Liabilities, Contingencies and Assessments (Continued)

On February 13, 2020, the NAIC adopted an updated version of the Suitability in Annuity Transactions Model Regulation to include a best interest obligation. Iowa is on track to become the first state to adopt the Model by way of regulation. The Company is evaluating the regulation, which is expected to affect the distribution of products by the Company and its subsidiaries. On July 17, 2018, NYDFS amended a Regulation 187, Suitability and Best Interests in Life Insurance and Annuity Transactions, adopting a "best interest" standard for those licensed to sell life insurance and annuity products in New York. The regulation became effective on annuity transactions on August 1, 2019 and the Company's subsidiary, Athene Annuity & Life Assurance Company of New York (AANY), has taken appropriate actions to comply with the regulation's requirements. The regulation became effective for life insurance transactions on February 1, 2020.

In addition to the cases previously discussed, the Company is routinely involved in litigation and other proceedings, reinsurance claims and regulatory proceedings arising in the ordinary course of its business. At present, no contingencies related to pending litigation and regulatory matters are considered material in relation to the financial position of the Company.

- 15. Leases None
- 16. Information About Financial Instruments With Off-Balance-Sheet Risk And Financial Instruments With Concentrations of Credit Risk No Significant Changes
- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities None
- 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans None
- 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators None
- 20. Fair Value Measurements
  - A. Fair Value Measurement
    - (1) Fair value measurements at reporting date

	Description for each class of asset or liability	ı	_evel 1	Level 2	Level 3	Net Asset Value (NAV)	Total
a.	Assets at fair value						 
	Bonds: Corporate	\$		\$ 188,131	\$ 	\$	\$ 188,131
	Bonds: CMBS			 4,027,152	 1,114,764		 5,141,915
	Bonds: RMBS			 884,928	 		 884,928
	Preferred stock affiliated			 	 27,567,613		 27,567,613
	Common stocks unaffiliated		27,371,340	 94,048,358	 25,969,114		 147,388,812
	Derivative assets: Options			 . 31,416,841	 		 31,416,841
	Derivative assets: Currency swaps			 1,483,310	 		 1,483,310
	Derivative assets: Total Return Swaps			 1,347,667	 		 1,347,667
	Derivative assets: Futures		24,663,834	 	 		 24,663,834
	Derivative assets: Forwards			 8,936,823	 		 8,936,823
	Separate account assets: Variable products						 29,957,081
	Total assets at fair value/NAV	\$	52,035,174	\$ 172,290,292	\$ 54,651,491	\$	\$ 278,976,957
b.	Liabilities at fair value						
	Derivative liabilities: Options	\$		\$ . 10,890,018	\$ 	\$	\$ . 10,890,018
	Derivative liabilities: Interest rate swaps		178,797	 2,186,196	 		 2,364,993
	Derivative liabilites: Total Return Swaps			 206,142	 		 206,142
	Derivative liabilities: Futures		4,071,384	 	 		 4,071,384
	Derivative liabilities: Forwards			 2,481,497	 		 2,481,497
	Separate account liabilities: Variable products			 . 29,956,599	 		 29,956,599
	Total liabilities at fair value	\$	4,250,180	\$ 45,720,452	\$	\$	\$ 49,970,632

## (2) Fair value measurements in Level 3 of the fair value hierarchy

	Description	Ending balance as of 06/30/2020	Transfers Into Level 3	Transfers Out of Level 3	Total Gains and (Losses) Included in Net Income	Total Gains and (Losses) Included in Surplus	Purchases	Issuances	Sales	Settlements	Ending Balance for 09/30/2020
a.	Assets										
	Bonds: CMBS	\$ 686,958	\$ 387,204 .	\$	\$ 20,152	\$ 20,450	\$	\$	\$	\$	\$ 1,114,764
	Preferred stock affiliated	27,876,433				300,272			(609,091)		27,567,613
	Common stocks unaffiliated	11,493,066			(3,228,197)	7,276,422	10,427,823				25,969,114
	Total assets	\$ 40,056,456	\$ 387,204	\$	\$ (3,208,044)	\$ 7,597,143	\$ 10,427,823	\$	\$ (609,091)	\$	\$ 54,651,491
b.	Liabilities										
	Total liabilities	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

Transfers into and out of Level 3 are represented by NAIC Class 6 securities which are carried at lower of cost or fair value resulting in periodic transfers into and out of Level 3 financial instruments which are characterized as carried at fair value.

- (3) Transfers between fair value hierarchy levels are recognized at the end of the period in which the transfer occurs.
- (4) The following discussion describes the valuation methodologies and inputs used for assets and liabilities measured and disclosed at fair value. The techniques utilized in estimating the fair values of financial instruments are reliant on the assumptions used.

#### 20. Fair Value Measurements (Continued)

Fair value estimates are based on quoted market prices when available. When quoted market prices are not available, the Company utilizes commercially available pricing vendors that utilize observable market inputs, like recent trading activity, to derive fair value. When vendor prices are not available, fair value is generally estimated using discounted cash flow analyses, incorporating current market inputs for similar financial instruments with comparable terms and credit quality (matrix pricing). In instances where there is little or no market activity for the same or similar instruments, the Company estimates the fair value using methods, models and assumptions that management believes market participants would use to determine a current transaction price. These valuation techniques involve some level of management estimation and judgment which becomes significant with increasingly complex instruments or pricing models. Where appropriate, adjustments are included to reflect risk inherent in a particular methodology, model or input employed.

The Company's financial assets and liabilities carried at estimated fair value have been classified, for disclosure purposes, based on a hierarchy defined by current accounting guidance. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). An asset's or a liability's classification is based on the lowest level input that is significant to its measurement. For example, a Level 3 fair value measurement may include inputs that are both observable (Levels 1 and 2) and unobservable (Level 3).

The levels of the fair value hierarchy are as follows:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in an active market.
- Level 2 Quoted prices for inactive markets or valuation techniques that require observable direct or indirect inputs for substantially the full term of the asset or liability.

Level 2 inputs include the following:

- Quoted prices for similar assets or liabilities in active markets,
- 2. Observable inputs other than quoted market prices, and
- 3. Observable inputs derived principally from market data through correlation or other means.
- Level 3 Prices or valuation techniques with unobservable inputs significant to the overall fair value estimate. These valuations use
  critical assumptions not readily available to market participants. Level 3 valuations are based on market standard valuation
  methodologies, including discounted cash flows, matrix pricing, or other similar techniques.

Assets and liabilities are valued as discussed below in part C.

- (5) See parts (1) through (4) above.
- B. Other Fair Value Disclosures None
- C. Fair Values for All Financial Instruments by Level 1, 2 and 3

Type of Financial Instrument	Aggregate Fair Value	Admitted Assets	Level 1	Level 2	Level 3	Net Asset Value (NAV)	Not Practicable (Carrying Value)
Assets - Bonds	\$ 41,963,431,700	\$ 38,723,164,492	\$ 4,476,441	\$ 38,744,844,389	\$ 3,214,110,870	\$	\$
Assets - Preferred stocks	213,605,100	195,969,631		115,750,319	97,854,780		
Assets - Common stocks unaffiliated	147,388,812	147,388,812	27,371,340	94,048,358	25,969,114		
Assets - Mortgage loans - first liens	7,682,858,809	7,477,523,067			7,682,858,809		
Assets - Mortgage loans - other than first liens	1,264,371,952	1,278,106,136			1,264,371,952		
Assets - Policy loans	152,556,066	152,556,066		152,556,066			
Assets - Cash and short-term investments	3,457,165,284	3,459,887,673	3,366,114,919	90,055,365	995,000		
Assets - Derivative assets	2,112,430,168	761,489,768	42,437,709	2,069,992,459			
Assets - Derivative collateral assets	7,560,000	7,560,000	7,560,000				
Assets - Other invested assets	2,768,890,789	2,704,235,488		527,664,953	833,534,733	1,407,691,103	
Assets - Separate account: variable products	29,957,081	29,957,081		29,957,081			
Assets - Separate account: group annuity	11,247,745,277	10,487,032,255	93,274,806	9,641,551,232	1,462,764,368	50,154,871	
Assets - Separate account: index- linked products	259,224,281	257,835,479	148,753,141	106,210,446	4,260,695		
Liabilities - Deposit-type contracts	901,735,482	843,621,427		502,045,639	399,689,843		
Liabilities - Repurchase agreements	911,431,554	911,431,554		911,431,554			
Liabilities - Derivative liabilities	8,143,292	76,035,419	4,250,180	(823,258)	4,716,370		
Liabilities - Derivative and other collateral	2,148,096,668	2,148,096,668	2,148,096,668				
Liabilities - Separate account: group annuity deposit-type contracts	3,324,479	3,476,348			3,324,479		
Liabilities - Separate account: funding agreements	2,191,747,845	2,009,928,869		2,191,747,845			

Bonds and short-term investments – The Company obtains the fair value for most marketable, public bonds without an active market from several commercial pricing services. These are classified as Level 2 assets. The pricing services incorporate a variety of market observable information in their valuation techniques, including benchmark yields, broker-dealer quotes, credit quality, issuer spreads, bids, offers, and other reference data. If the Company cannot value a public bond with a commercial pricing vendor, the Company obtains broker quotes (or utilizes an internally-developed model) and are considered to be Level 3. The Company values privately placed bonds based on the credit quality and duration of comparable marketable securities, which may be securities of another issuer. In some instances, the Company uses a matrix-based pricing model. These models consider the current level of risk-free interest rates, corporate spreads, credit quality of the issuer, and cash flow characteristics of the security. Privately placed fixed maturity securities are classified as Level 2 or 3.

Preferred stocks and common stocks unaffiliated – The Company values equity securities, typically private equities or equity securities not traded on an exchange, using several commercial pricing services or an internal model. The securities priced by a commercial pricing service are classified as Level 2 and the securities priced by an internal model are classified as Level 3. In addition, unaffiliated common stocks include FHLB stock, which is carried at fair value, which is presumed to be par because it can only be redeemed by the bank and is classified as Level 2.

#### 20. Fair Value Measurements (Continued)

Mortgage loans – The Company estimates mortgage loans on a monthly basis using discounted cash flow analysis and rates being offered for similar loans to borrowers with similar credit ratings. Loans with similar characteristics are aggregated for purposes of the calculations. The discounted cash flow model uses unobservable inputs, including estimates of discount rates and loan prepayments. Mortgage loans are classified as Level 3.

Policy loans – The fair value of policy loans classified as Level 2 is equal to the carrying value of the loans, which are collateralized by the cash surrender value of the associated insurance contracts.

Derivatives – Derivative contracts can be exchange traded or over-the-counter. Over-the-counter derivatives are valued using valuation models or an income approach using third-party broker valuations. Valuation models require a variety of inputs, including contractual terms, market prices, yield curves, measures of volatility, prepayment rates, and correlation of the inputs. The Company considers and incorporates counterparty credit risk in the valuation process through counterparty credit rating requirements and monitoring of overall exposure. The Company also evaluates and includes its own nonperformance risk in valuing derivatives. The majority of the Company's derivatives trade are in liquid markets; therefore, the Company can verify model inputs and model selection does not involve significant management judgment and are classified within Level 2. If the Company cannot verify model inputs and model selection does involve significant management judgment, the derivatives are classified as Level 3.

Other invested assets – Within other invested assets, partnerships are valued based on net asset value information provided by the general partner or related asset manager. These partnership interests usually include multiple underlying investments for which either observable market prices or other valuation methods are used to determine the fair value. These investments are reported in the Net Asset Value (NAV) column. Other than partnerships, other invested assets may include surplus notes and other investments with bond or stock characteristics and the Company attempts to value these using several commercial pricing services, which would be classified as Level 2 assets. If the Company cannot value with a commercial pricing vendor, the Company obtains broker quotes (or utilizes an internally-developed model) and are considered to be Level 3 assets.

Separate account assets (variable products) – Separate account assets classified as Level 2 are valued based on the fair value of the underlying funds. Fair values and changes in the fair values of the underlying funds accrue directly to the policy owners and are not included in the Company's revenues and expenses or surplus.

Separate account assets (group annuity) – Financial instruments within this separate account classified as Level 2 and 3 or included in the NAV column are valued using the same fair value assumptions and methods utilized in the general account.

Repurchase agreements - The carrying value of the repurchase agreements liability approximates fair value and is reported as level 2.

Deposit-type contracts (including separate account group annuity and funding agreements) – Deposit-type contracts classified as Level 3 include single premium immediate annuities (SPIA) and supplemental contracts. Fair value of SPIA and supplemental contracts are calculated by discounting best estimate cash flows based on mortality and market interest rate assumptions. Fair value of funding agreements are calculated by discounting future cash flows using market rates on the valuation date, and are classified as Level 2.

- D. Not Practicable to Estimate Fair Value None
- E. Nature and Risk of Investments Reported at NAV

The Company invests in certain non-fixed income, alternative investments in the form of limited partnerships (investment funds) which are reported at NAV. Adjustments to the carrying amount reflect the Company's pro rata ownership percentage of the operating results as indicated by NAV in the investment fund financial statements. The NAV from the investment fund financial statements can be on a lag of up to three months when investee information is not received in a timely manner. These investments are listed in the NAV column of the fair value tables above as this is the primary method for reporting fair value for these investments.

As of September 30, 2020, the Company's general and separate accounts have \$700.7 million unfunded commitments to invest in these investment funds.

## 21. Other Items - No Significant Changes

#### 22. Events Subsequent

Subsequent events have been considered through November 12, 2020 for the statutory statement dated September 30, 2020.

The Company did not write any accident and health insurance premium that is subject to Section 9010 of the federal Affordable Care Act.

### 23. Reinsurance

Effective June 1, 2020, the Company recaptured a funds withheld agreement originally entered into with Athene Annuity Re Ltd. (AARe) on October 1, 2018. The agreement ceded 100% of all inforce and future funding agreements. The Company subsequently entered into a modified coinsurance agreement with AARe effective June 1, 2020 to cede a quota share of all inforce and certain future funding agreements. The reserves for this block were \$2,009.9 million as of September 30, 2020.

Effective June 1, 2020, the Company entered into a modified coinsurance agreement with AARe to cede a quota share of certain future funding agreements. There was no business ceded through this reinsurance agreement as of September 30, 2020.

- A. Ceded Reinsurance Report No Significant Changes
- B. Uncollectible Reinsurance None
- C. Commutation of Ceded Reinsurance None
- D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation None
- E. Reinsurance of Variable Annuity Contracts with an Affiliated Captive Reinsurer None
- F. Reinsurance Agreement with an Affiliated Captive Reinsurer None
- G. Ceding Entities That Utilize Captive Reinsurers to Assume Reserves Subject to the XXX/AXXX Captive Framework None

#### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. Method Used to Estimate None
- B. Method Used to Record None

#### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination (Continued)

- C. Amount and Percent of Net Retrospective Premiums None
- D. Medical Loss Ratio Rebates Required Pursuant to the Public Health Service Act None
- E. Risk-Sharing Provisions of the Affordable Care Act (ACA)
  - (1) Accident and health insurance premium subject to the Affordable Care Act risk-sharing provisions
    - Did the reporting entity write accident and health insurance premium which is subject to the Affordable Care Act risk sharing provisions? NO
  - (2) Impact of Risk-Sharing Provisions of the Affordable Care Act on admitted assets, liabilities and revenue for the current year None
  - (3) Roll-forward of prior year ACA risk-sharing provisions for the following asset (gross of any nonadmission) and liability balances, along with the reasons for adjustments to prior year balance None
  - (4) Roll-forward of risk corridors asset and liability balances by program benefit year None
  - (5) ACA risk corridors receivable as of reporting date None
- 25. Change in Incurred Losses and Loss Adjustment Expenses None
- 26. Intercompany Pooling Arrangements None
- 27. Structured Settlements None
- 28. Health Care Receivables None
- 29. Participating Policies No Significant Changes
- 30. Premium Deficiency Reserves None
- 31. Reserves for Life Contracts and Annuity Contracts No Significant Changes
- 32. Analysis of Annuity Actuarial Reserves and Deposit Type Contract Liabilities by Withdrawal Characteristics No Significant Changes
- 33. Analysis of Life Actuarial Reserves by Withdrawal Characteristics No Significant Changes
- 34. Premiums and Annuity Considerations Deferred and Uncollected No Significant Changes
- 35. Separate Accounts No Significant Changes
- 36. Loss/Claim Adjustment Expenses None