

Appendix

- FY26 Guidance Details
- Reconciliation of Q1 Organic Growth
- Adjusted Amounts Reconciliation – Q1 Consolidated Statement of Income
- Adjusted Amounts Reconciliation – Q1 Segment Operating Income
- Reconciliation of EBITDA to Adjusted EBITDA
- Reconciliation of Operating Cash Flow Margin and Free Cash Flow Margin
- Supplemental Sales Information
- Reconciliation of FY26 Q2 Guidance
- Current Reconciliation of FY26 Guidance
- Previous Reconciliation of FY26 Guidance (from August 7, 2025)

FY26 Guidance Details

Sales Growth vs. Prior Year	As Reported	Organic ¹
Diversified Industrial Segment		
North America Businesses	0.5% - 3.5%	0.5% - 3.5%
International Businesses	4.5% - 7.5%	(0.5%) - 2.5%
Aerospace Systems Segment	8.5% - 11.5%	8.0% - 11.0%
Parker	4.0% - 7.0%	2.5% - 5.5%

Segment Operating Margins	As Reported	Adjusted ¹
Diversified Industrial Segment		
North America Businesses	23.7% – 24.1%	26.3% - 26.7%
International Businesses	22.0% - 22.4%	24.8% - 25.2%
Aerospace Systems Segment	24.7% - 25.1%	29.3% - 29.7%
Parker	23.6% - 24.0%	26.8% - 27.2%

Earnings Per Share	As Reported	Adjusted ¹
Range	\$25.53 - \$26.33	\$29.60 - \$30.40

Additional Items	As Reported
Corporate G&A	~\$200M
Interest Expense	~\$420M
Other (Income) Expense	~\$90M
Tax Rate	~22.5%
Diluted Shares Outstanding	~128.4M

Detail of Pre-Tax Adjustments to:	Segment Margins	Below Segment ²
Acquired Intangible Asset Amortization	~\$584M	—
Business Realignment & Other	~\$70M	—
Integration Costs to Achieve	~\$15M	—
Acquisition Related Expenses	~\$12M	~\$13M
Gain on Insurance Recoveries	—	~(\$20M)



1. Includes certain non-GAAP adjustments and financial measures.
2. Expenses incurred to date.

Reconciliation of Q1 Organic Growth

Parker Hannifin Corporation
Sales by Segment - Adjusted
(Dollars in millions)
(Unaudited)

	Quarter-to-Date				
	As reported	Currency	Divestitures	Acquisitions	Organic
Diversified Industrial:					
North America businesses	(2.7)%	0.0 %	(5.1)%	0.3 %	2.1 %
<u>International businesses</u>					
Europe	2.0 %	4.3 %	0.0 %	0.3 %	(2.6)%
Asia Pacific	5.2 %	(1.5)%	0.0 %	0.6 %	6.1 %
Latin America	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
International businesses	3.2 %	1.8 %	0.0 %	0.4 %	1.0 %
Total Diversified Industrial	(0.4)%	0.7 %	(3.1)%	0.3 %	1.7 %
Aerospace Systems	13.3 %	0.5 %	0.0 %	0.0 %	12.8 %
Total Parker Hannifin	3.7 %	0.7 %	(2.2)%	0.2 %	5.0 %

Adjusted Amounts Reconciliation

Q1 Consolidated Statement of Income

Parker Hannifin Corporation
Consolidated Statement of Income - Adjusted
Quarter-to-Date

(Dollars in millions, except per share data)

(Unaudited)

Quarter-to-Date FY 2026									
	As Reported September 30, 2025	% of Sales	Acquired Intangible Asset Amortization	Business Realignment Charges	Costs to Achieve	Acquisition Related Expenses	Gain on Insurance Recoveries	Adjusted September 30, 2025	% of Sales
Net sales	\$ 5,084	100.0 %	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,084	100.0 %
Cost of sales	3,177	62.5 %	22	9	-	1	-	3,145	61.9 %
Selling, general and admin. expenses	873	17.2 %	118	6	6	13	-	730	14.4 %
Interest expense	101	2.0 %	-	-	-	-	-	101	2.0 %
Other (income) expense, net	(107)	(2.1)%	-	-	-	-	(20)	(87)	(1.7)%
Income before income taxes	1,040	20.5 %	(140)	(15)	(6)	(14)	20	1,195	23.5 %
Income taxes	232	4.6 %	33	4	1	3	(5)	268	5.3 %
Net income	808	15.9 %	(107)	(11)	(5)	(11)	15	927	18.2 %
Less: Noncontrolling interests	-	0.0 %	-	-	-	-	-	-	0.0 %
Net income - common shareholders	\$ 808	15.9 %	\$ (107)	\$ (11)	\$ (5)	\$ (11)	\$ 15	\$ 927	18.2 %
Diluted earnings per share	\$ 6.29		\$ (0.83)	\$ (0.09)	\$ (0.04)	\$ (0.09)	\$ 0.12	\$ 7.22	

Quarter-to-Date FY 2025									
	As Reported September 30, 2024	% of Sales	Acquired Intangible Asset Amortization	Business Realignment Charges	Meggitt Costs to Achieve	Gain on Sale of Building		Adjusted September 30, 2024	% of Sales
Net sales	\$ 4,904	100.0 %	\$ -	\$ -	\$ -	\$ -		\$ 4,904	100.0 %
Cost of sales	3,098	63.2 %	23	5	-	-		3,070	62.6 %
Selling, general and admin. Expenses	849	17.3 %	117	4	6	-		722	14.7 %
Interest expense	113	2.3 %	-	-	-	-		113	2.3 %
Other (income) expense, net	(31)	(0.6)%	-	1	-	(10)		(22)	(0.4)%
Income before income taxes	875	17.8 %	(140)	(10)	(6)	10		1,021	20.8 %
Income taxes	177	3.6 %	33	2	1	(2)		211	4.3 %
Net income	698	14.2 %	(107)	(8)	(5)	8		810	16.5 %
Less: Noncontrolling interests	-	0.0 %	-	-	-	-		-	0.0 %
Net income - common shareholders	\$ 698	14.2 %	\$ (107)	\$ (8)	\$ (5)	\$ 8		\$ 810	16.5 %
Diluted earnings per share	\$ 5.34		\$ (0.82)	\$ (0.06)	\$ (0.04)	\$ 0.06		\$ 6.20	



Adjusted Amounts Reconciliation

Q1 Segment Operating Income

Parker Hannifin Corporation
Segment Operating Income - Adjusted
Quarter-to-Date
(Dollars in millions)
(Unaudited)

Diversified Industrial:

North America businesses¹
International businesses¹
Total Diversified Industrial¹
Aerospace Systems¹
Total segment operating income
Corporate administration
Income before interest and other
Interest expense
Other (income) expense
Income before income taxes

Quarter-to-Date FY 2026									
As Reported September 30, 2025	% of Sales	Acquired Intangible Asset Amortization	Business Realignment Charges	Costs to Achieve	Acquisition Related Expenses	Gain on Insurance Recoveries	Adjusted September 30, 2025	% of Sales ²	
\$ 507	24.8%	\$ 42	\$ 1	\$ 1	\$ 1	\$ -	\$ 552	27.0%	
314	22.4%	22	13	1	-	-	350	25.0%	
821	23.8%	64	14	2	1	-	902	26.2%	
411	25.0%	76	1	4	-	-	492	30.0%	
1,232	24.2%	(140)	(15)	(6)	(1)	-	1,394	27.4%	
49	1.0%	-	-	-	-	-	49	1.0%	
1,183	23.3%	(140)	(15)	(6)	(1)	-	1,345	26.4%	
101	2.0%	-	-	-	-	-	101	2.0%	
42	0.8%	-	-	-	13	(20)	49	1.0%	
\$ 1,040	20.5%	\$ (140)	\$ (15)	\$ (6)	\$ (14)	\$ 20	\$ 1,195	23.5%	

Quarter-to-Date FY 2025

Diversified Industrial:

North America businesses¹
International businesses¹
Total Diversified Industrial¹
Aerospace Systems¹
Total segment operating income
Corporate administration
Income before interest and other
Interest expense
Other (income) expense
Income before income taxes

As Reported September 30, 2024	% of Sales	Acquired Intangible Asset Amortization	Business Realignment Charges	Meggitt Costs to Achieve	Gain on Sale of Building	Adjusted September 30, 2024	% of Sales ²	
\$ 485	23.1%	\$ 43	\$ 3	\$ 1	\$ -	\$ 532	25.3%	
299	22.1%	22	6	-	-	327	24.1%	
784	22.7%	65	9	1	-	859	24.8%	
323	22.3%	75	-	5	-	403	27.9%	
1,107	22.6%	(140)	(9)	(6)	-	1,262	25.7%	
49	1.0%	-	-	-	-	49	1.0%	
1,058	21.6%	(140)	(9)	(6)	-	1,213	24.7%	
113	2.3%	-	-	-	-	113	2.3%	
70	1.4%	-	1	-	(10)	79	1.6%	
\$ 875	17.8%	\$ (140)	\$ (10)	\$ (6)	\$ 10	\$ 1,021	20.8%	



¹Segment operating income as a percent of sales is calculated on segment sales.

²Adjusted amounts as a percent of sales are calculated on as reported sales.

Reconciliation of EBITDA to Adjusted EBITDA

Parker Hannifin Corporation EBITDA & Adjusted EBITDA

(Dollars in millions)
(Unaudited)

	Three Months Ended September 30,			
	2025	% of Sales	2024	% of Sales
Net sales	\$ 5,084	100.0%	\$ 4,904	100.0%
Net income	\$ 808	15.9%	\$ 698	14.2%
Income taxes	232	4.6%	177	3.6%
Depreciation	92	1.8%	89	1.8%
Amortization	140	2.8%	140	2.9%
Interest expense	101	2.0%	113	2.3%
EBITDA	1,373	27.0%	1,217	24.8%
Adjustments:				
Business realignment charges	15	0.3%	10	0.2%
Costs to achieve	6	0.1%	6	0.1%
Acquisition related expenses	14	0.3%	-	0.0%
Gain on sale of building	-	0.0%	(10)	-0.2%
Gain on insurance recoveries	(20)	-0.4%	-	0.0%
EBITDA - Adjusted	\$ 1,388	27.3%	\$ 1,223	24.9%
EBITDA margin	27.0 %		24.8 %	
EBITDA margin - Adjusted	27.3 %		24.9 %	

Reconciliation of Operating Cash Flow Margin and Free Cash Flow Margin

(Unaudited)

(Dollars in millions)

	Three Months Ended September 30,	
	2025	2024
Net Sales	\$5,084	\$4,904
Cash Flow from Operations	\$782	\$744
Capital Expenditures	(\$89)	(\$95)
Free Cash Flow	\$693	\$649
Cash Flow from Operations Margin	15.4%	15.2%
Free Cash Flow Margin	13.6%	13.2%

Supplemental Sales Information

Global Technology Platforms

(Unaudited)
(Dollars in millions)

Net Sales

Three Months Ended September 30,

2025

2024

Diversified Industrial:

Motion Systems

\$ 824

\$ 849

Flow and Process Control

1,158

1,126

Filtration and Engineered Materials

1,461

1,481

Aerospace Systems

1,641

1,448

Total

\$ 5,084

\$ 4,904

Reconciliation of FY26 Q2 Guidance

RECONCILIATION OF FORECASTED SALES GROWTH TO ORGANIC SALES GROWTH

(Unaudited)

(Amounts in percentages)

	Fiscal Year 2026 Q2				
	Forecasted Net Sales	Currency	Acquisitions	Divestitures	Adjusted Forecasted Net Sales
Parker	~6.5%	~(2.0%)	~(1.5%)	~1.0%	~4.0%

RECONCILIATION OF FORECASTED EARNINGS PER DILUTED SHARE TO ADJUSTED FORECASTED EARNINGS PER DILUTED SHARE

(Unaudited)

(Amounts in percentages)

	Fiscal Year 2026 Q2
Forecasted earnings per diluted share	~\$6.01
Adjustments:	
Business realignment charges	0.15
Amortization of acquired intangibles	1.15
Acquisition related expenses	0.06
Costs to achieve	0.03
Tax effect of adjustments ¹	(0.30)
Adjusted forecasted earnings per diluted share	~\$7.10

RECONCILIATION OF FORECASTED OPERATING MARGIN TO ADJUSTED OPERATING MARGIN

(Unaudited)

(Amounts in percentages)

	Fiscal Year 2026 Q2				
	Forecasted Segment Operating Margin	Business Realignment Charges	Costs to Achieve	Acquisition-Related Intangible Asset Amortization Expense	Adjusted Forecasted Segment Operating Margin*
Parker	~23.1%	~0.4%	~0.1%	~2.9%	~26.6%



1. This line reflects the aggregate tax effect of all non-tax adjustments reflected in the preceding line items of the table. We estimate the tax effect of each adjustment item by applying our overall effective tax rate for continuing operations to the pre-tax amount, unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such item is estimated by applying such specific tax rate or tax treatment.

* Totals may not foot due to rounding

Current Reconciliation of FY26 Guidance

RECONCILIATION OF FORECASTED SALES GROWTH TO ORGANIC SALES GROWTH

(Unaudited)

(Amounts in percentages)

	Fiscal Year 2026				
	Forecasted Net Sales	Currency	Acquisitions	Divestitures	Adjusted Forecasted Net Sales
Diversified Industrial					
North America Businesses	0.5% to 3.5%	~(0.0)%	~(1.5%)	~1.5%	0.5% to 3.5%
International Businesses	4.5% to 7.5%	~(3.0)%	~(2.0%)	--	(0.5%) to 2.5%
Aerospace Systems	8.5% to 11.5%	~(0.5)%	--	--	8.0% to 11.0%
Parker	4.0% to 7.0%	~(1.5)%	~(1.0%)	~1.0%	2.5% to 5.5%

RECONCILIATION OF FORECASTED CASH FLOW FROM OPERATIONS TO FREE CASH FLOW

(Unaudited)

(Dollars in millions)

Cash flow from operations
Less: Capital Expenditures
Free cash flow

Fiscal Year 2026
\$3,625 to \$4,025
~(525)
\$3,100 to \$3,500

RECONCILIATION OF FORECASTED EARNINGS PER DILUTED SHARE TO ADJUSTED FORECASTED EARNINGS PER DILUTED SHARE

(Unaudited)

(Amounts in percentages)

Forecasted earnings per diluted share

Fiscal Year 2026

\$25.53 to \$26.33

Adjustments:

Business realignment charges	0.54
Amortization of acquired intangibles	4.55
Acquisition related expenses	0.19
Costs to achieve	0.13
Gain on insurance recoveries	(0.16)
Tax effect of adjustments ¹	(1.18)

Adjusted forecasted earnings per diluted share

\$29.60 to \$30.40

RECONCILIATION OF FORECASTED OPERATING MARGIN TO ADJUSTED OPERATING MARGIN

(Unaudited)

(Amounts in percentages)

	Fiscal Year 2026					
	Forecasted Segment Operating Margin	Business Realignment Charges	Costs to Achieve	Acquisition-Related Intangible Asset Amortization Expense	Acquisition Related Expenses	Adjusted Forecasted Segment Operating Margin*
Diversified Industrial						
North America Businesses	23.7% to 24.1%	~0.1%	~0.1%	~2.3%	~0.1%	26.3% to 26.7%
International Businesses	22.0% to 22.4%	~1.0%	~0.1%	~1.6%	~0.1%	24.8% to 25.2%
Aerospace Systems	24.7% to 25.1%	~0.0%	~0.1%	~4.4%	~0.0%	29.3% to 29.7%
Parker	23.6% to 24.0%	~0.3%	~0.1%	~2.8%	~0.1%	26.8% to 27.2%

- This line reflects the aggregate tax effect of all non-tax adjustments reflected in the preceding line items of the table. We estimate the tax effect of each adjustment item by applying our overall effective tax rate for continuing operations to the pre-tax amount, unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such item is estimated by applying such specific tax rate or tax treatment.



* Totals may not foot due to rounding

Previous Reconciliation of FY26 Guidance (from Aug 7, 2025)

RECONCILIATION OF FORECASTED SALES GROWTH TO ORGANIC SALES GROWTH

(Unaudited) (Amounts in percentages)	Fiscal Year 2026			
	Forecasted Net Sales	Divestitures	Currency	Adjusted Forecasted Net Sales
Diversified Industrial				
North America Businesses	(2.0%) to 1.0%	~2.0%	(~0.5%)	(0.5%) to 2.5%
International Businesses	3.0% to 6.0%	-	(~3.5%)	(0.5%) to 2.5%
Aerospace Systems	7.0% to 10.0%	-	(~0.5%)	6.5% to 9.5%
Parker	2.0% to 5.0%	~1.0%	(~1.5%)	1.5% to 4.5%

RECONCILIATION OF FORECASTED EARNINGS PER SHARE

(Unaudited) (Amounts in dollars)	Fiscal Year 2026
Forecasted earnings per diluted share	\$24.68 to \$25.68
Adjustments:	
Business realignment charges	0.54
Acquisition-related intangible asset amortization expense	4.26
Tax effect of adjustments ¹	(1.08)
Adjusted forecasted earnings per diluted share	\$28.40 to \$29.40

RECONCILIATION OF FORECASTED OPERATING MARGIN TO ADJUSTED OPERATING MARGIN

(Unaudited) (Amounts in percentages)	Fiscal Year 2026			
	Forecasted Segment Operating Margin	Business Realignment Charges	Acquisition-Related Intangible Asset Amortization Expense	Adjusted Forecasted Segment Operating Margin
Diversified Industrial				
North America Businesses	23.6% to 24.0%	~0.1%	~2.0%	25.6% to 26.0%
International Businesses	22.0% to 22.4%	~1.0%	~1.5%	24.6% to 25.0%
Aerospace Systems	24.2% to 24.6%	~0.1%	~4.5%	28.7% to 29.1%
Parker	23.3% to 23.7%	~0.3%	~2.7%	26.3% to 26.7%

RECONCILIATION OF FORECASTED CASH FLOW FROM OPERATIONS TO FREE CASH FLOW

(Unaudited) (Dollars in millions)	Fiscal Year 2026
Cash flow from operations	\$3,515 to \$3,915
Less: Capital Expenditures	~(515)
Free cash flow	\$3,000 to \$3,400

1. This line item reflects the aggregate tax effect of all non-tax adjustments reflected in the preceding line items of the table. We estimate the tax effect of each adjustment item by applying our overall effective tax rate for continuing operations to the pre-tax amount, unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such item is estimated by applying such specific tax rate or tax treatment.



Note: FY26 initial guidance on Aug 7, 2025, did not include Curtis Instruments

*Totals may not foot due to rounding