

TRAVEL+ LEISURE

November 2025

Presentation of Financial Information

Financial information discussed in this presentation includes non-GAAP measures such as Adjusted EBITDA, Adjusted EBITDA margin, Adjusted diluted EPS, Adjusted free cash flow, Adjusted free cash flow conversion, gross VOI sales, Adjusted net income, and Adjusted pre-tax income, which include or exclude certain items, as well as non-GAAP guidance. The Company utilizes non-GAAP measures on a regular basis to assess performance of its reportable segments and allocate resources. These non-GAAP measures differ from reported GAAP results and are intended to illustrate what management believes are relevant period-over-period comparisons and are helpful to investors when considered with GAAP measures as an additional tool for further understanding and assessing the Company's ongoing operating performance by adjusting for items which in our view do not necessarily reflect ongoing performance. Management also internally uses these measures to assess our operating performance, both absolutely and in comparison to other companies, and in evaluating or making selected compensation decisions. Exclusion of items in the Company's non-GAAP presentation should not be considered an inference that these items are unusual, infrequent or non-recurring. See the appendix to this presentation for definitions of these Non-GAAP measures, and full reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures where applicable.

The Company may use its website as a means of disclosing information concerning its operations, results and prospects, including information which may constitute material nonpublic information, and for complying with its disclosure obligations under SEC Regulation FD. Disclosure of such information will be included on the Company's website in the Investor Relations section at travelandleisureco.com/investors. Accordingly, investors should monitor that Investor Relations section of the Company website, in addition to accessing its press releases, its submissions and filings with the SEC, and its publicly noticed conference calls and webcasts.

About Travel + Leisure Co.

Travel + Leisure Co. (NYSE:TNL) is a leading leisure travel company, providing more than six million vacations to travelers around the world every year. The company operates a portfolio of vacation ownership, travel club, and lifestyle travel brands designed to meet the needs of the modern leisure traveler, whether they're traversing the globe or staying a little closer to home. With hospitality and responsible tourism at its heart, the company's nearly 19,000 dedicated associates around the globe help the company achieve its mission to put the world on vacation. Learn more at travelandleisureco.com.

Forward-Looking Statements

This presentation includes "forward-looking statements" as that term is defined by the Securities and Exchange Commission ("SEC"). Forward-looking statements are any statements other than statements of historical fact, including statements regarding our expectations, beliefs, hopes, intentions or strategies regarding the future. In some cases, forward-looking statements can be identified by the use of words such as "may," "will," "expects," "should," "believes," "plans," "anticipates," "estimates," "predicts," "potential," "projects," "continue," "outlook," "guidance," "commitments," "future" or other words of similar meaning. Forward-looking statements are subject to risks and uncertainties that could cause actual results of Travel + Leisure Co. and its subsidiaries ("Travel + Leisure Co." or "we") to differ materially from those discussed in, or implied by, the forward-looking statements. Factors that might cause such a difference include, but are not limited to, risks associated with: the acquisition of the Travel + Leisure brand and the future prospects and plans for Travel + Leisure Co., including our ability to execute our strategies to grow our cornerstone timeshare and exchange businesses and expand into the broader leisure travel industry through travel clubs; our ability to compete in the highly competitive timeshare and leisure travel industries; uncertainties related to acquisitions, dispositions and other strategic transactions; the health of the travel industry and declines or disruptions caused by adverse economic conditions (including inflation, recent tariff actions and other trade restrictions, higher interest rates, recessionary pressures, and any potential adverse economic impacts resulting from the U.S. federal government shutdown), terrorism or acts of gun violence, political strife, war (including hostilities in Ukraine and the Middle East), pandemics, and severe weather events and other natural disasters; adverse changes in consumer travel and vacation patterns, consumer preferences and demand for our products; increased or unanticipated operating costs and other inherent business risks; our ability to comply with financial and restrictive covenants under our indebtedness; our ability to access capital and insurance markets on reasonable terms, at a reasonable cost or at all; maintaining the integrity of internal or customer data and protecting our systems from cyber-attacks; the timing and amount of future dividends and share repurchases, if any; and those other factors disclosed as risks under "Risk Factors" in documents we have filed with the SEC, including in Part I, Item 1A of our Annual Report on Form 10-K most recently filed with the SEC. We caution readers that any such statements are based on currently available operational, financial and competitive information, and they should not place undue reliance on these forward-looking statements, which reflect management's opinion only as of the date on which they were made. Except as required by law, we undertake no obligation to review or update these forward-looking statements to reflect events or circumstances as they occur.





Company Overview



COMPANY

OVERVIEW

Travel + Leisure Co.: The Leader in Vacation Ownership



- Industry has consolidated around large, brand-name companies
- Product evolution to points-based system provides greater utility to owners



- Long-term stable owner base generates significant recurring revenue
- Margin stability in a variety of economic conditions



- Strong free cash generation supports capital allocation flexibility
- Over \$2.8B returned to shareholders since spin in 2018 through dividends and share repurchases(1)

(1) As of September 30, 2025.

COMPANY



Travel + Leisure Co.: By the Numbers

TRAVEL+ LEISURE



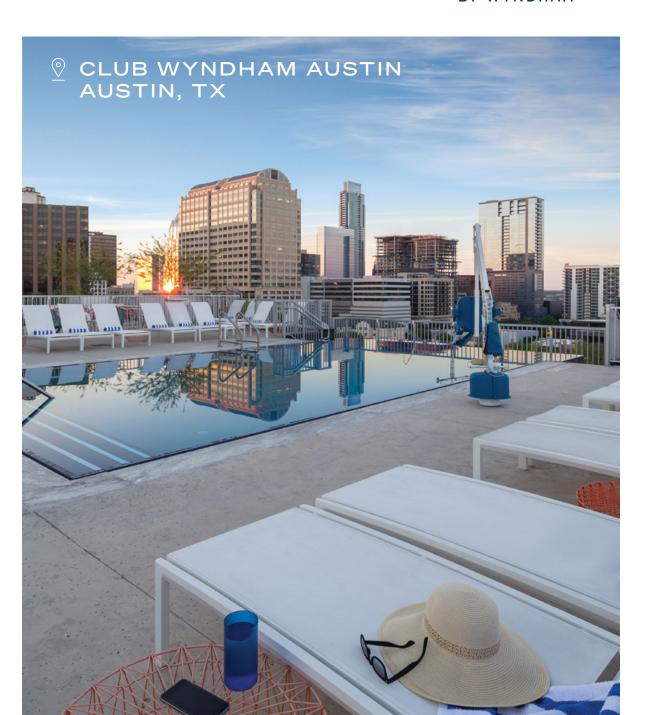












(1) Non-GAAP measure: see appendix for definition and reconciliation. Note: All amounts presented as of December 31, 2024.

270+
Resorts Worldwide
2024

3,600
Affiliated RCI Resorts
2024

\$3.9E

Net Revenue

2024

309K

Timeshare Owners 2024

3.4M
Avg. Exchange Members
2024

22.6% Avg. Adj. EBITDA Margin⁽¹⁾ 2018 - 2024 391K

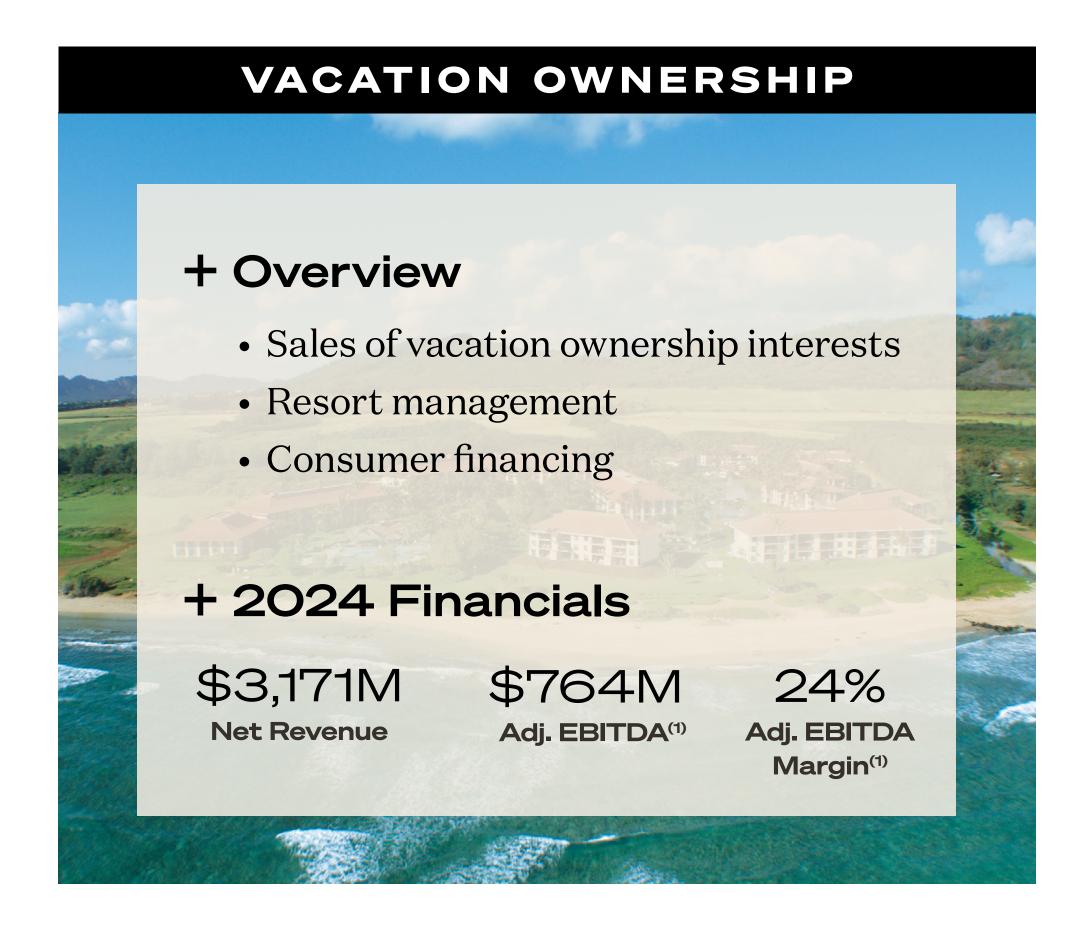
New Owner Tours 2024

~19,000 Employees Worldwide 2024

\$2.1B Cumulative Adj. FCF⁽¹⁾ 2018 - 2024



TRAVEL+ LEISURE





(1) Non-GAAP measure: see appendix for definition and reconciliation.



Consolidation + Product Evolution Driving Industry Transformation

HISTORICAL





Fragmented, Regional Developers

Consolidated industry with large global networks



Mono-Brand

Branded hospitality developers with ~92% of sales tied to top four brands⁽¹⁾



Fixed Week, Fixed Unit

Flexibility with points-based system to curate unique vacation experiences



Real Estate Focused/ Capital Intensive

Capital efficient with inventory spend ~10% of annual sales⁽²⁾

⁽²⁾ Average presented as a percentage of gross VOI sales from 2018-2024.



⁽¹⁾ Source: ARDA 2025 Hl Pulse Survey.

Favorable Trends in the Business

+ Secular Growth In Travel

- Global leisure travel market is forecasted to grow at a CAGR of 7% (2024-2032)⁽¹⁾
- ~25% of our guests surveyed in 2025 worked during their stay at our resorts⁽²⁾⁽³⁾

+ Strong Owner Satisfaction

- Owners buy more—

 ~70% of sales are to existing owners⁽³⁾
- 97% annual retention of owners who fully paid off their purchase or are current on their loan⁽⁴⁾

+ Attractive Product

- "Best of both" with spacious accommodations of vacation rental with consistent, safe experience similar to hotel
- Split points into multiple stays, borrow from the future, or bank points into next year
- Strong value proposition vs hotel stay or vacation rental

+ Generational Shift

- Average age of new owner is ~50 years old⁽³⁾
- ~70% of sales are to Gen X, Millennials, and younger generations⁽³⁾

⁽¹⁾ Source: Expert Market Research.com

⁽²⁾ Wyndham Destinations post-stay surveys of guests 68 and younger.

⁽³⁾ Information provided for the three months ended September 30, 2025.

⁽⁴⁾ Ten year average as of September 30, 2025.

New Owner Sales Create Solid Foundation for Future Revenue Growth

STRONG PIPELINE OF POTENTIAL FUTURE REVENUE(1)

\$19.7B

\$3.2B Club + Resort Management Fees

> \$5.0B Consumer Financing

Interest revenue on existing and potential upgrade loans

\$11.5B Gross VOI Sales⁽²⁾

Owner upgrade potential of current members

10 Year Revenue Potential (Not Discounted)

MORE THAN 75% OF REVENUES ARE PREDICTABLE AND/OR RECURRING⁽¹⁾

> 75% of Total

Subscription Revenue

Exchange Transactions

Consumer Financing

\$3.2B portfolio with weighted average interest rate of 15%

Property Management

Resort management fees
Cost plus pass through

VOI Upgrade

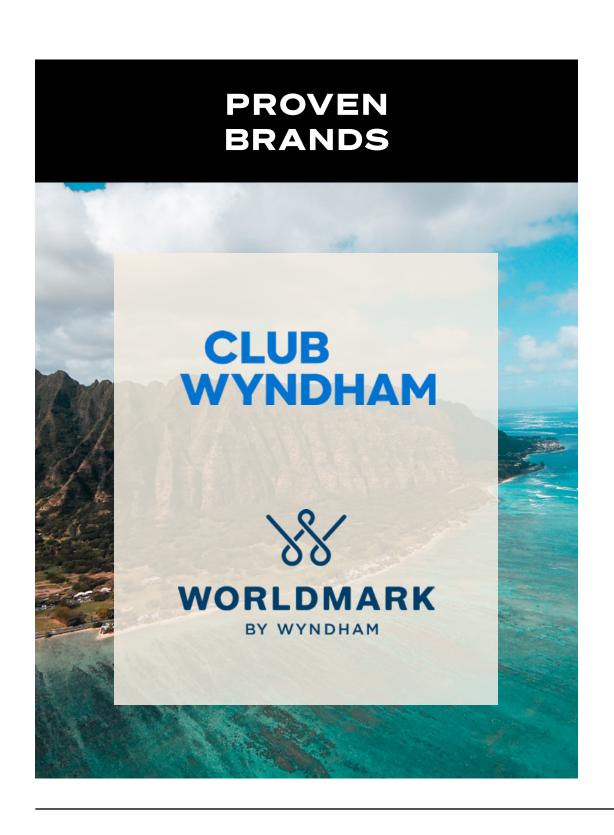
Owners consistently buy 2.6X their initial purchase

Other

New owner sales



Stable of Brands to Appeal to a Wide Range of Consumers Throughout the Stages of Their Lives



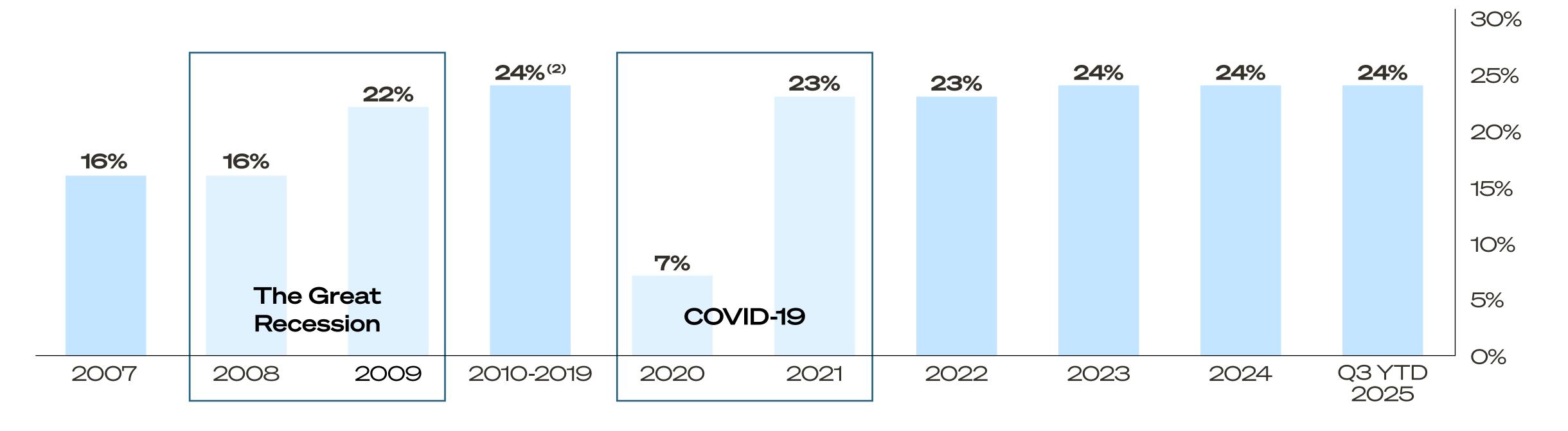




Newer, faster-growing brands augment growth in mature brands

Resilient Business with Strong Adjusted EBITDA Margins

Vacation Ownership Segment Adjusted EBITDA Margin⁽¹⁾



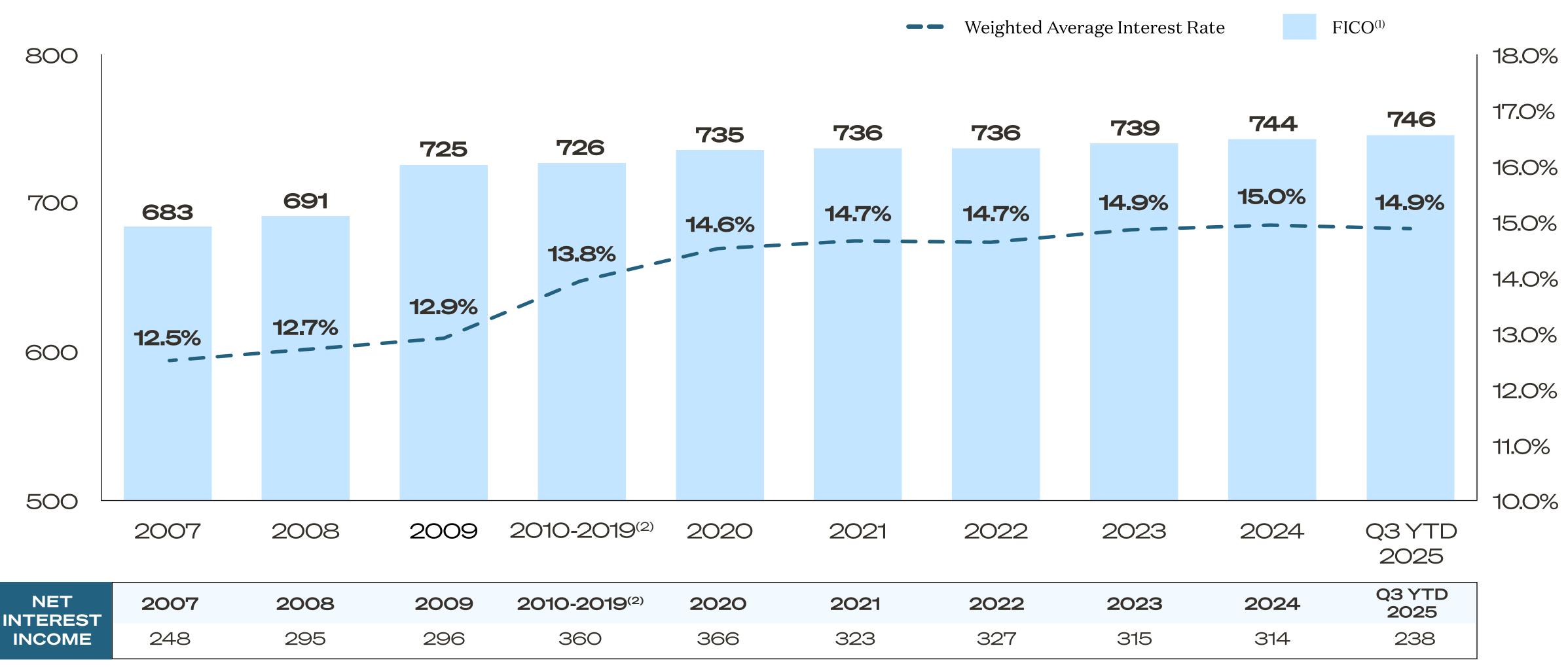
2007	2008	2009	2010-2019	2020	2021	2022	2023	2024	Q3 YTD 2025	GROSS VOI ⁽¹⁾
1,993	1,987	1,315	1,935 ⁽²⁾	967	1,491	1,982	2,149	2,293	1,848	VOI

(1) Non-GAAP measure: see appendix for definition and reconciliation.

(2) Average from 2010-2019.



Consumer Financing Drives Substantial Earnings Stream







Disciplined Approach to Underwriting has Improved Relative Position of Loan Portfolio

	12/31/2008		12/31/2019		9/30/2025
Weighted Avg. FICO (at origination)	680		722		738
% of loans < 640 FICO	31.4%	IMPLEMENTED MINIMUM FICO	14.3%	INCREASED FICO MINIMUM	10.5%
Portfolio Equity	39.1%	UNDERWRITING STANDARD	52.7%	TO 640	55.4%
Weighted Avg. Coupon	12.7%		14.6%		14.9%
Loan Loss Provision	22.6%		20.6%		21.3%

RECEIVABLES(1)

\$3.07B

LOAN COUNT(1)

~131,00C

AVG. BALANCE(1)

\$23,626

AUTO PAY ENROLLMENT(1)

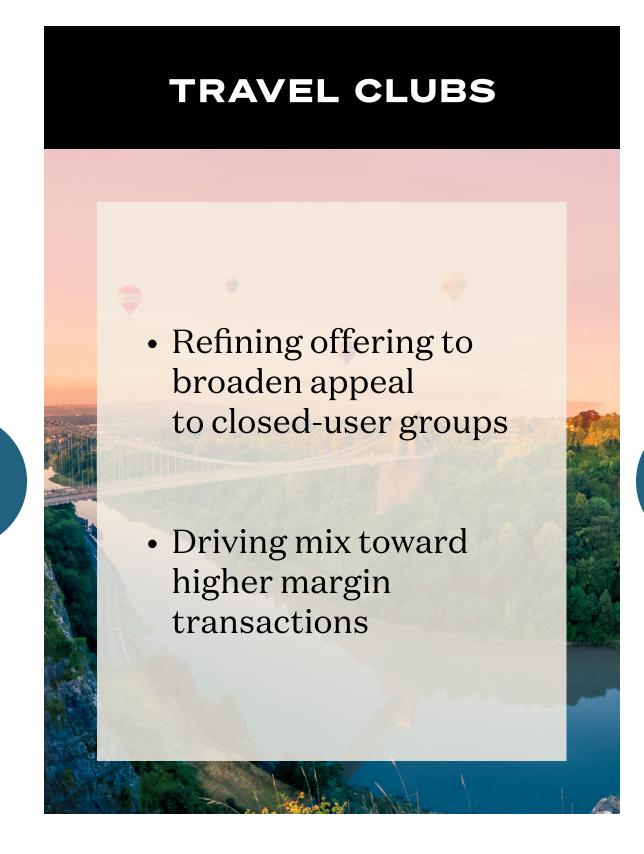
38%

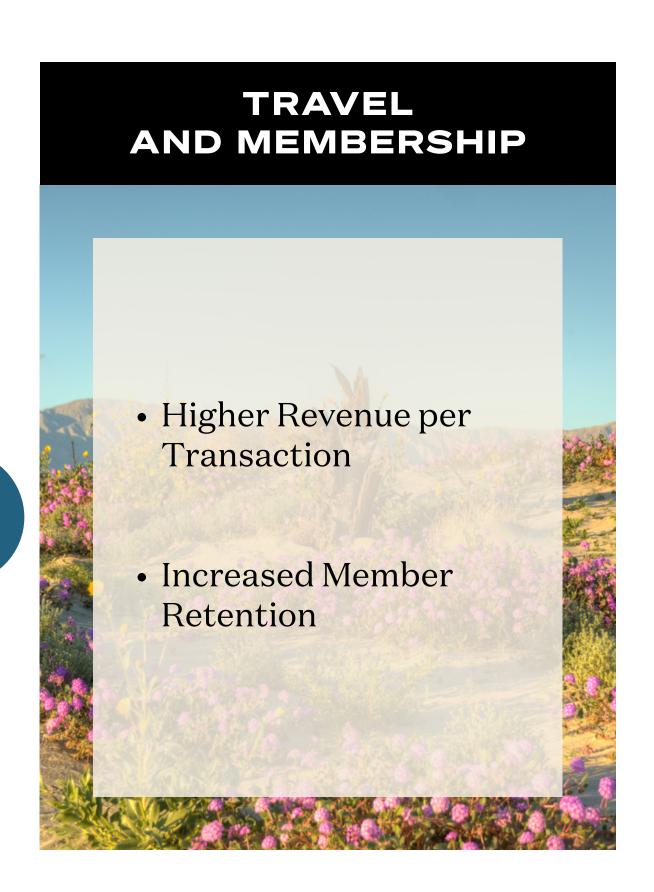
(1) Portfolio Characteristics as of 9/30/2025. Qualified Non-defaulted North American Portfolio, including Shell originations starting 07/01/13.



Our Travel and Membership Business is Transforming

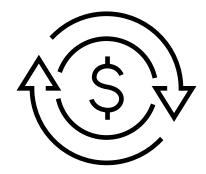
EXCHANGE • Pressure on volumes as industry has consolidated and points-based products expand Resized footprint and more targeted approach will drive higher quality service and better efficiency





High Margin, Low Capital Intensity, and High Adjusted Free Cash Flow

Disciplined and Balanced Capital Allocation Framework



INVESTING IN THE BUSINESS

Opportunistic M&A
Organic growth





CAPITAL RETURNS TO SHAREHOLDERS

Dividends
Share repurchases





BALANCE SHEET

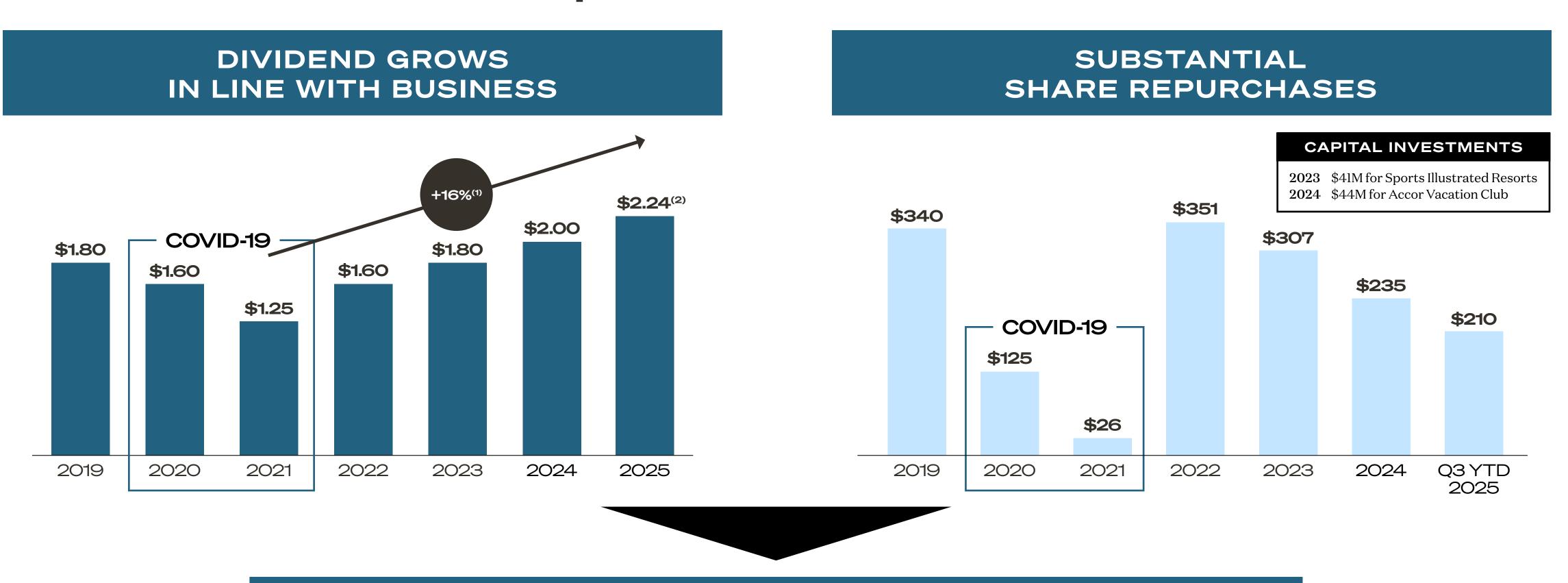
Leverage reduction through EBITDA growth

Manageable maturities





Shareholder-Focused Capital Allocation



CAPITAL ALLOCATION

- Have paid a dividend every quarter as an independent company, including during COVID
- Repurchase an average of ~10% of shares each year⁽³⁾

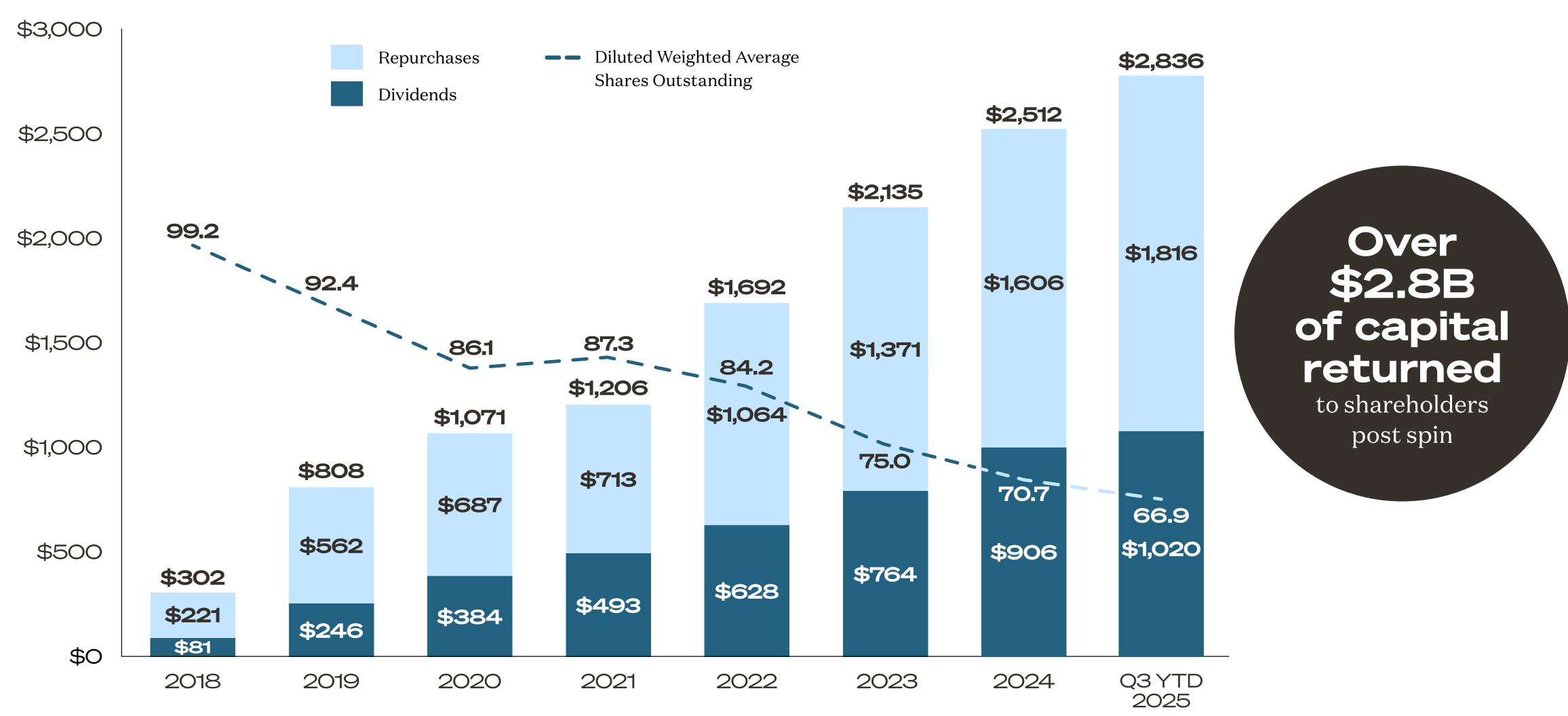


⁽¹⁾ Average annual dividend growth.

⁽²⁾ Annualized dividend amount includes expected 2025 dividends that are subject to declaration at the discretion of the Board of Directors.

⁽³⁾ Average since 2022.

Cumulative Capital Returned to Shareholders Since Spin⁽¹⁾





(1) Information provided as of September 30, 2025.

CORPORATE DEBT MATURITIES(3)

As of September 30, 2025 (\$ in millions)

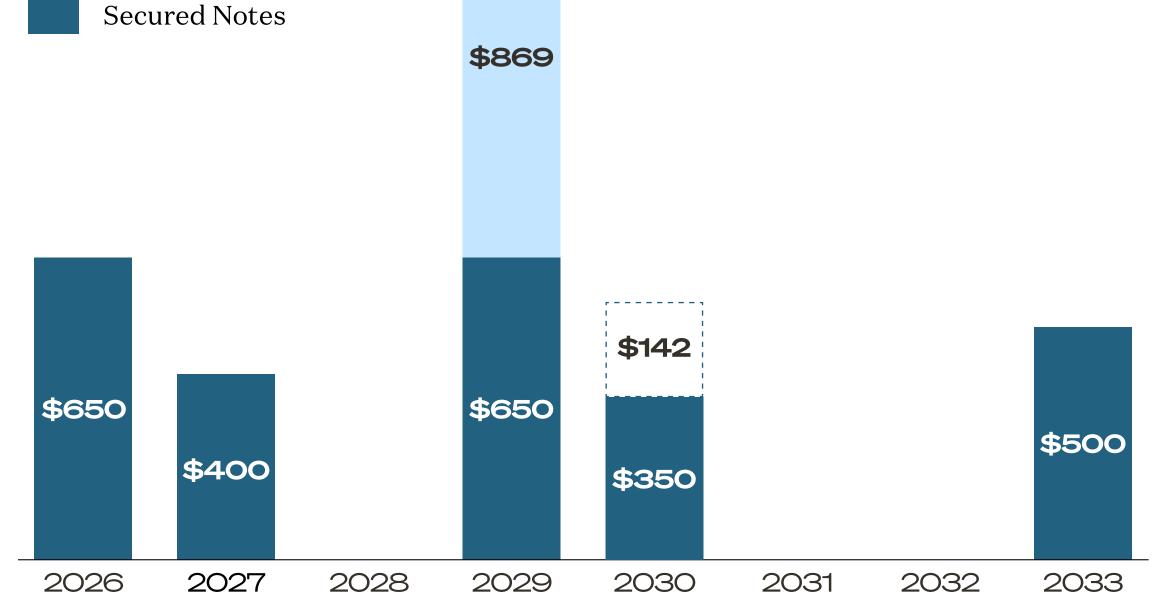
Revolving Credit Facility

Term Loan B

Solid Balance Sheet with Manageable Debt Maturities









⁽³⁾ Represents principal balances at September 30, 2025 and excludes remaining Term Loan B amortization payments of \$2M in 2025 and \$9M per year in 2026 - 2029. The \$1B revolving credit facility was refinanced on 6/25/2025, and maturity extended from October 2026 to June 2030. Corporate debt excludes our securitization transactions indebtedness and securitization conduit facilities. At 9/30/25 the revolving credit facility of \$1.0B had \$815M of capacity, net of \$43M outstanding letters of credit.



⁽¹⁾ As of 9/30/2025 \$2.6B of corporate debt was fixed.

⁽²⁾ As of September 30, 2025. A security rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal by the assigning rating organization. Reference to any such credit rating is intended for the limited purpose of discussing or referring to aspects of our liquidity and of our costs of funds. Any reference to a credit rating is not intended to be any guarantee or assurance of, nor should there be any undue reliance upon, any credit rating or change in credit rating, nor is any such reference intended as any inference concerning future performance, future liquidity, or any future credit rating.



Quarterly Results and Outlook

COMPANY

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THREE MONTHS ENDED 9/30/2025



COMPANY

OVERVIEW

Net Revenue

\$1.04B

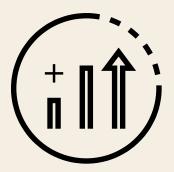
+5% YOY growth



Gross VOI Sales(1)

\$682M

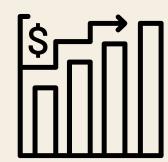
+13% YOY growth



Adj. EBITDA⁽¹⁾

\$266M

+10% YOY growth



Adj. Diluted Earnings Per Share(1)

\$1.80

+15% YOY growth

HIGHLIGHTS

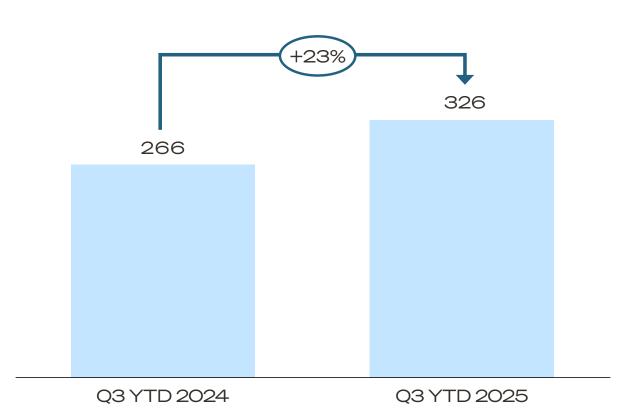
- + VPG of \$3,304, up 10% over the prior year and above the high end of our guidance range
- + Announced plans for a Sports Illustrated Resorts location in Chicago, Illinois
- + Closed on a \$300 million term securitization on October 15, 2025
- partnership with Authentic Brands Group
- + Returned \$106 million to shareholders through dividends and share repurchases
- + Launched the Eddie Bauer Adventure Club in + Recognized by *TIME* as one of the World's Best Companies in 2025



Utilizing a Proven Capital Allocation Framework



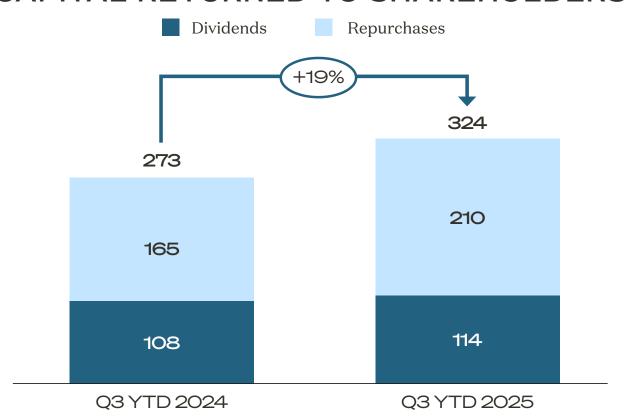
ADJUSTED FREE CASH FLOW(1)



- •\$326M Adj. FCF⁽¹⁾ produced YTD Q3
- On track for Adj. EBITDA to Adj. FCF conversion of 50%⁽²⁾



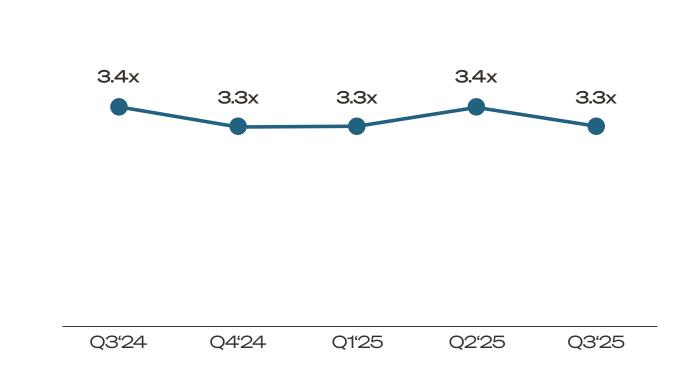
CAPITAL RETURNED TO SHAREHOLDERS



- \$324M returned to shareholders YTD Q3
- Repurchased 6% of shares outstanding YTD Q3



LEVERAGE RATIO



- Strong access to capital markets
- Weighted average interest rate of 5.96%⁽³⁾
- Leverage improved 12 bps over prior year (3)

⁽¹⁾ Non-GAAP measure: see appendix for definition and reconciliation.

⁽²⁾ Adj. Free Cash Flow conversion is a forward looking non-GAAP measure, the reconciliation of which is not available without unreasonable effort. See appendix for definition.

⁽³⁾ Corporate debt as of September 30, 2025.

Expectations for 2025

2025
TARGETS
(Prior Guidance)

2025E

Adj. EBITDA⁽¹⁾

\$965M-\$985M (\$955M-\$985M)

Gross VOI Sales⁽¹⁾

\$2.45B-\$2.50B (\$2.4B-\$2.5B)

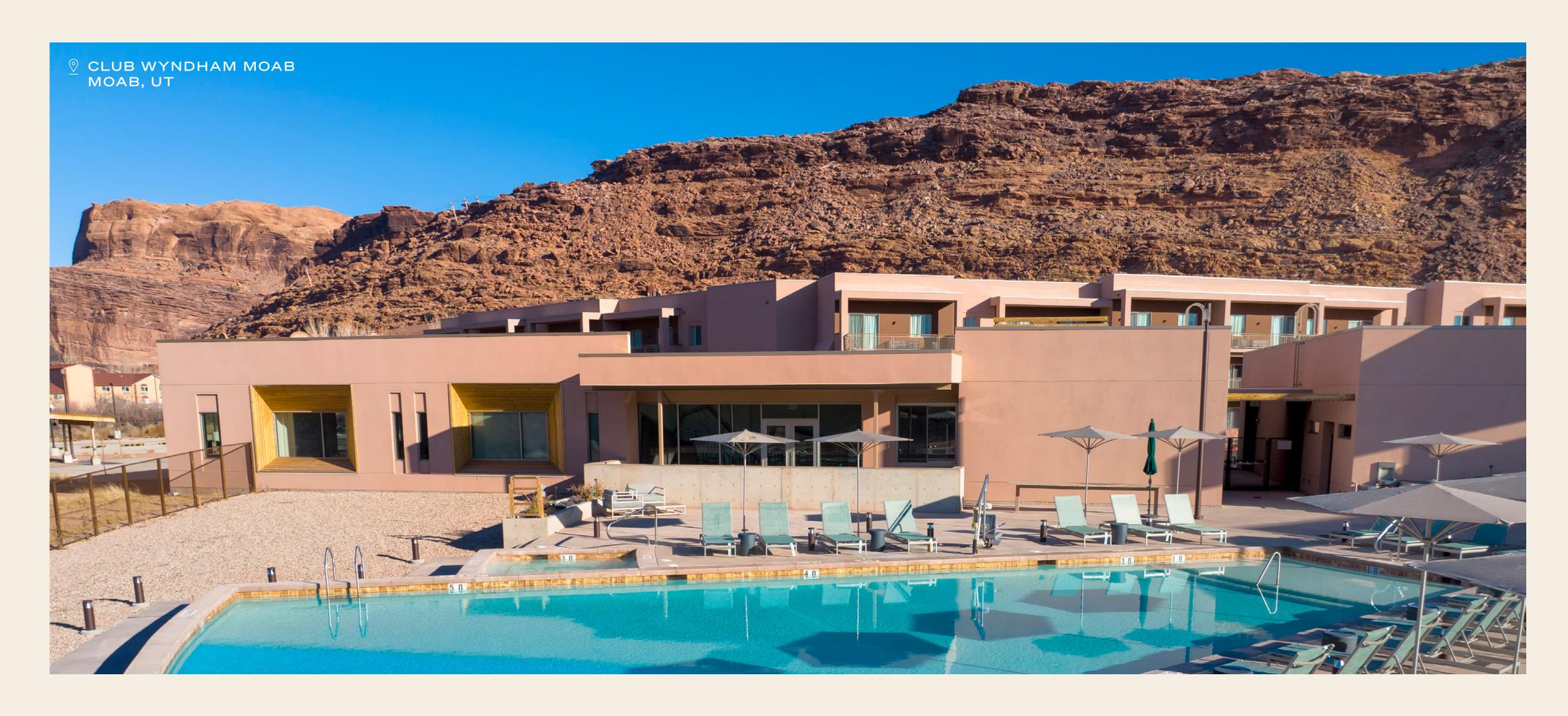
VPG⁽¹⁾

\$3,250-\$3,275 (\$3,200-\$3,250)



(1) Adjusted EBITDA and Gross VOI Sales are forward looking non-GAAP measures, the reconciliation of which is not available without unreasonable effort. See appendix for definitions. Outlook is as of October 22, 2025. Nothing herein is intended to update such outlook or guidance after such date or to reflect any facts, circumstances or other factors occurring since the date of such outlook or guidance.





Additional Financial Information



COMPANY

OVERVIEW

Model Sensitivities

Three major drivers to performance in the Vacation Ownership segment







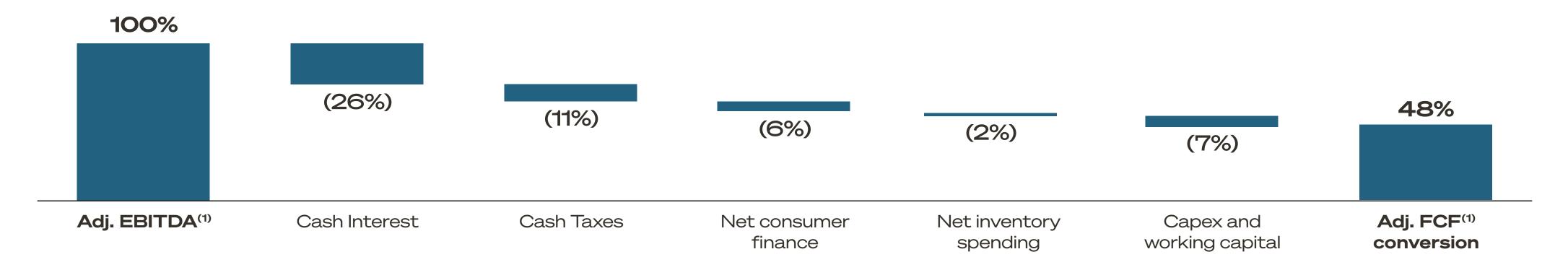
(1) Net of Fee-for-Service sales.

Note: Sensitivities provided as of September 30, 2025. Sensitivities are based on our general expectations. Sensitivities to Adjusted EBITDA include system-wide trends. Operating circumstances, including but not limited to brand mix, product mix, geographical concentrations, and market segment variations, among other factors, may cause impacts to differ materially.

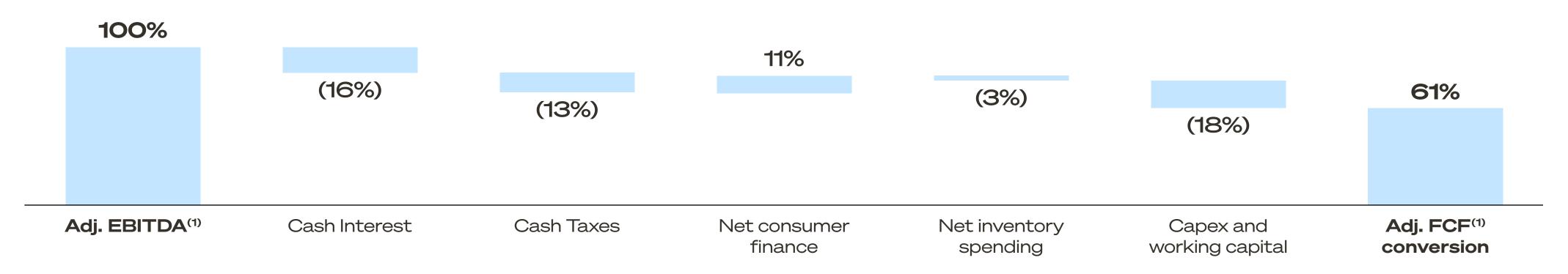


Adjusted EBITDA to Adjusted Free Cash Flow Conversion %

2024 Actuals

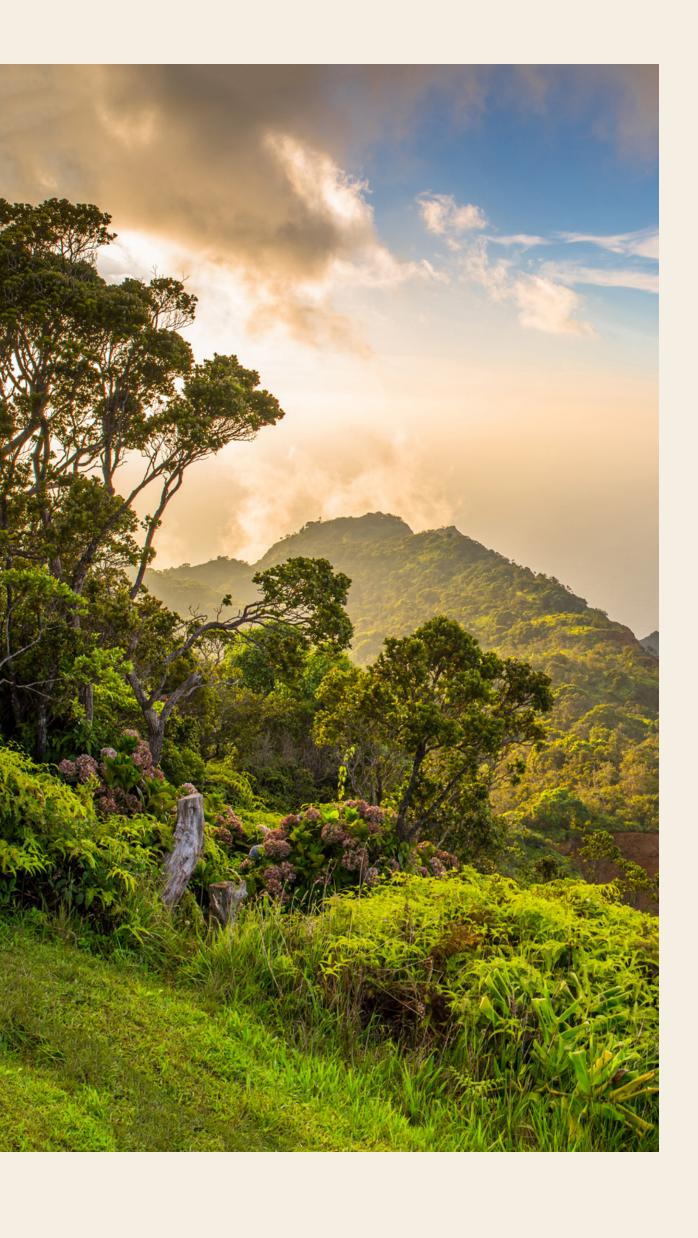


2018 to 2019 Actual



(1) Non-GAAP measure: see appendix for definition and GAAP reconciliation.

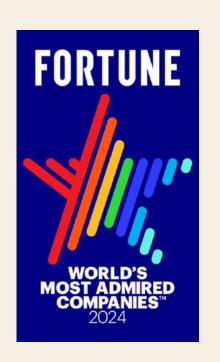




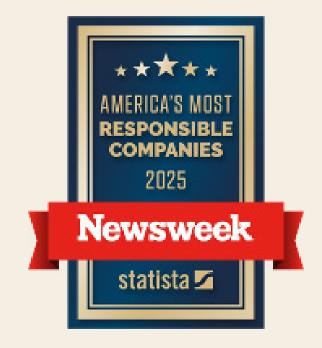
TRAVEL+ LEISURE



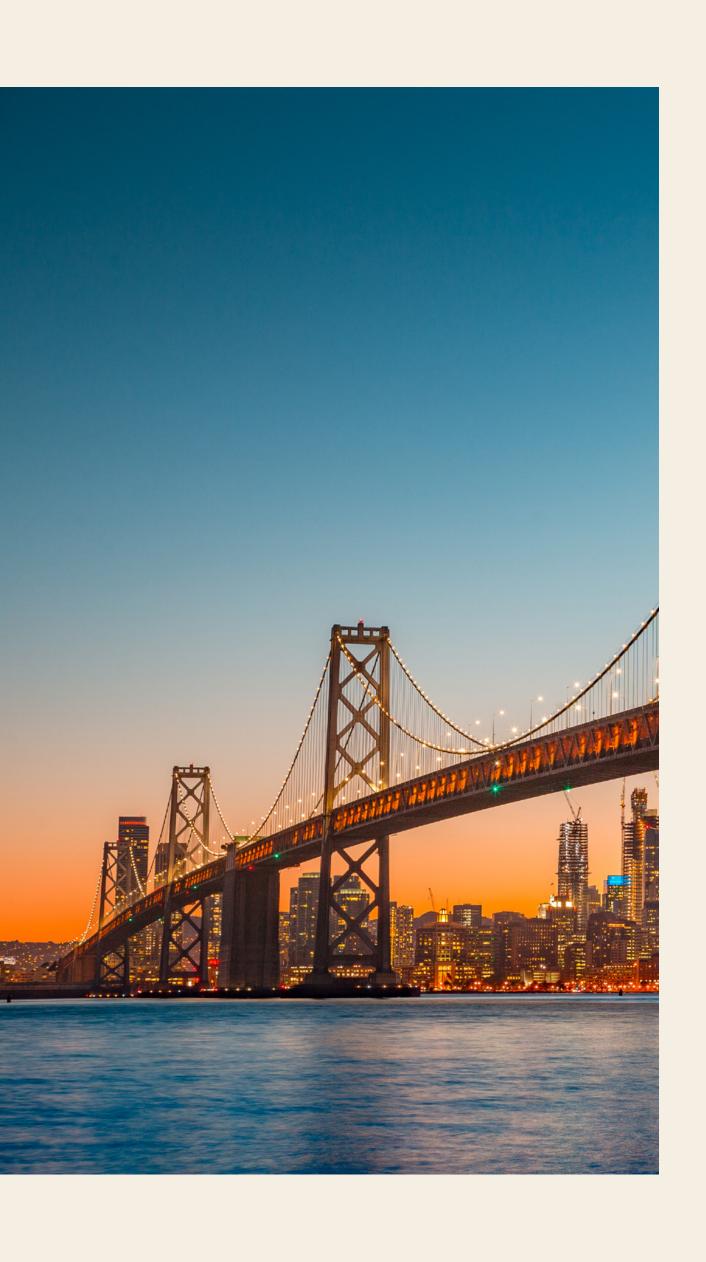












APPENDIX:

NON-GAAP RECONCILIATIONS

TRAVEL+ LEISURE



Travel + Leisure Co. Net Income to Adjusted EBITDA Reconciliation (\$ in millions)

	2024	2023	2022	2021	2020	2019	2018 ⁽¹⁾	2018 + 2019
Net income/(loss) attributable to T+L shareholders	\$ 411	\$ 396	\$ 357	\$ 308	\$ (255)	\$ 507	\$ 672	\$ 1,179
Loss from ops of disc bus, net of income taxes	-	-	-	-	-	-	50	50
(Gain)/loss on disposal of disc bus, net of income taxes	(33)	(5)	(1)	5	2	(18)	(456)	(474)
Provision for/(benefit from) income taxes	135	94	130	116	(23)	191	130	321
Depreciation and amortization	115	112	119	124	126	121	138	259
Interest expense	249	251	195	198	192	162	170	332
Interest (income)	(14)	(13)	(6)	(3)	(7)	(7)	(5)	(12)
Stock-based compensation	40	36	42	32	20	20	23	43
Restructuring	16	26	14	(1)	39	9	16	25
Legacy items	11	8	1	4	4	1	1	2
Asset impairments/(recoveries), net	3	1	11	(5)	57	27	(4)	23
Acquisition/divestiture related	2	-	-	-	-	1	-	1
Integration costs	1	-	-	-	-	-	-	-
Loss/(gain) on equity investment	-	-	5	(3)	-	-	-	-
COVID-19 related costs	-	-	2	3	56	-	-	-
Exchange inventory write-off	-	-	-	-	48	-	-	-
Separation and related costs (2)	-	-	-	-	-	45	223	268
Loss/(gain) on sale of business	-	2	-	-	-	(68)	-	(68)
Value-added tax refund	-	-	-	-	-	-	(16)	(16)
Fair value change in contingent consideration	(7)	-	(10)	-	-	-	-	-
Further adjustments (3)	-	-	-	-	-	-	15	15
T+L Adjusted EBITDA	\$ 929	\$ 908	\$ 859	\$ 778	\$ 259	\$ 991	\$ 957	\$ 1,948
Total Revenue	\$ 3,864	\$ 3,750	\$ 3,567	\$ 3,134	\$ 2,160	\$ 4,043	\$ 3,931	\$ 7,974
Net income margin	11%	11%	10%	10%	-12%	13%	17%	15%
Adj. EBITDA margin	24%	24%	24%	25%	12%	25%	24%	24%

Avg Adj. EBITDA Margin (2018 - 2024)

22.6%

⁽³⁾ Includes incremental license fees paid to Wyndham Hotels & Resorts and other changes being affected in conjunction with the spin-off.



^{(1) 2018} Adjusted EBITDA is further adjusted.

⁽²⁾ Includes \$4 million and \$105 million of stock-based compensation expenses for the years ended 2019 and 2018.

Net Cash Provided by Operating Activities from Continuing Operations to Adjusted Free Cash Flow (\$ in millions)

	2024	2023	2022	2021	2020	2019	2018	2018 + 2019
Net cash provided by operating activities from continuing operations	\$ 464	\$ 350	\$ 442	\$ 568	\$ 374	\$ 453	\$ 292	\$ 745
Property and equipment additions	(81)	(74)	(52)	(57)	(69)	(108)	(99)	(207)
Sum of proceeds and principal payments of non-recourse vacation ownership debt	62	103	47	(294)	(333)	185	264	449
Free cash flow	445	379	437	217	(28)	530	457	987
Transaction costs for acquisitions	1	-	-	-	-	-	-	-
COVID-19 related adjustments (1)	-	-	2	6	47	-	-	-
Separation and other adjustments (2)	-	-	-	-	16	87	123	210
Adjusted free cash flow	\$ 446	\$ 379	\$ 439	\$ 223	\$ 35	\$ 617	\$ 580	\$ 1,197
Net cash used in investing activities from continuing operations	(125)	(80)	(45)	(93)	(60)	(44)	(99)	(143)
Net cash (used in)/provided by financing activities from continuing operations	(458)	(500)	(196)	(1,288)	502	(289)	(1,786)	(2,075)
Net income	411	396	357	308	(255)	507	672	1,179
Adjusted EBITDA	929	908	859	778	259	991	957	1,948
Net income cash flow conversion	113%	88%	124%	184%	(147)%	89%	43%	63%
Adjusted Free Cash Flow conversion	48%	42%	51%	29%	14%	62%	61%	61%
		Cumulative :	Adj. FCF (2018-2	2024)	\$ 2,719			

⁽¹⁾ Includes cash paid for COVID-19 expenses factored into the calculation of Adjusted EBITDA.



⁽²⁾ Includes cash paid for separation-related activities and transaction costs for acquisitions and divestitures as well as certain adjustments to 2018 for comparative purposes for incremental license fees paid to Wyndham Hotels and other corporate costs being affected in order to reflect the company's position as if the spin-off had occurred for all periods presented.

Vacation Ownership Net Income to Adjusted EBITDA Reconciliation (\$ in millions)

	Q3 2025 YTD	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
VO net income/(loss)	\$ 349	\$ 443	\$ 429	\$ 373	\$ 309	\$ (69)	\$ 404	\$ 340	\$ 174	\$ 316	\$ 316	\$ 295	\$ 248	\$ 227	\$ 195	\$ 156	\$ 117	\$ (1,281)	\$ 150
NI attributable to NCI	-	-	-	-	-	-	-	-	-	1	-	1	1	-	-	-	-	-	-
Provision for income taxes	140	176	160	149	128	(17)	150	119	110	194	196	185	144	137	122	96	72	50	95
Depreciation and amortization	58	71	70	78	82	86	81	73	63	53	47	47	47	38	38	46	54	58	48
Interest expense	45	58	47	38	34	43	78	117	142	131	130	133	180	147	160	142	144	100	85
Interest (income)	(2)	(3)	(2)	-	-	-	-	(1)	-	(1)	(2)	(1)	(1)	-	-	-	-	(1)	-
Acquisition related	-	1	-	-	-	-	-	-	-	-	-	-	2	1	-	-	-	-	-
Integration costs	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COVID-19 related	-	-	-	-	3	34	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring Costs	-	2	10	3	(1)	14	5	11	-	8	1	-	-	2	(1)	-	37	66	-
Asset Impairments/(recoveries)	6	1	-	8	1	22	27	(4)	205	-	-	-	-	-	-	-	9	1,374	-
Executive Costs	-	-	-	-	-	-	-	-	-	6	-	-	-	-	-	-	-	-	-
Separation & related costs	-	-	-	-	-	-	4	67	1	-	-	-	-	-	-	-	-	-	9
Stock-based compensation	12	14	15	16	13	8	7	9	13	16	-	-	-	-	-	-	-	-	-
2016 Grant Modifer	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
Further adjustments		-		<u>-</u>		_	-	(10)	(25)	(21)	_	_	_	<u>-</u>		_	_	-	
VO Adjusted EBITDA	\$ 608	\$ 764	\$ 729	\$ 665	\$ 569	\$ 121	\$ 756	\$ 721	\$ 684	\$ 703	\$ 688	\$ 660	\$ 621	\$ 552	\$ 514	\$ 440	\$ 433	\$ 366	\$ 387
Total Revenue	\$ 2,486	\$ 3,171	\$ 3,041	\$ 2,835	\$ 2,423	\$ 1,637	\$ 3,151	\$ 2,979	\$ 2,881	\$ 2,774	\$ 2,772	\$ 2,638	\$ 2,515	\$ 2,269	\$ 2,077	\$ 1,979	\$ 1,945	\$ 2,278	\$ 2,425
Net Income Margin	14%	14%	14%	13%	13%	(4)%	13%	11%	6%	11%	11%	11%	10%	10%	9%	8%	6%	(56)%	6%
Adj. EBITDA Margin	24%	24%	24%	23%	23%	7%	24%	24%	24%	25%	25%	25%	25%	24%	25%	22%	22%	16%	16%

2010 - 2019

\$ 26,035

VO Adj. EBITDA \$ 6,339

Total Revenue

Avg Adj. EBITDA Margin 24.3 %



Travel and Membership Net Income to Adjusted EBITDA Reconciliation (\$ in millions)

	2024
T&M net income	\$ 157
Gain on disposal of disc bus, net of income taxes	(37)
Provision for income taxes	49
Depreciation and amortization	28
Interest expense	7
Interest (income)	(3)
Loss on sale of business	32
Legacy items	13
Restructuring Costs	10
Asset Impairments	2
Fair value change in contingent consideration	(7)
T&M Adjusted EBITDA	\$ 251
Total Revenue	\$ 695
Net Income Margin	23%
Adj. EBITDA Margin	36%

Reconciliation of Net VOI Sales to Gross VOI Sales (\$ in millions)

The Company believes gross VOI sales provide an enhanced understanding of the performance of its vacation ownership business because it directly measures the sales volume of this business during a given reporting period.

	Q3 2025 QTD	Q3 2024 QTD	Q3 2025 YTD	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Net VOI Sales	\$ 494	\$ 455	\$ 1,352	\$ 1,721	\$ 1,582	\$ 1,484	\$ 1,176	\$ 505	\$ 1,848	\$ 1,769	\$ 1,684	\$ 1,601	\$ 1,604	\$ 1,485	\$ 1,379	\$ 1,323	\$ 1,150	\$ 1,072	\$ 1,053	\$ 1,463	\$ 1,666
Net effect of percentage- of-completion accounting	-	-		-	-	-	-	-	-	-	-	-	(13)	12	1	-	-	-	(187)	74	22
Loan loss provision	146	125	365	432	348	302	129	415	479	456	420	342	248	260	349	409	339	341	449	450	305
Gross VOI sales, net of Fee-for-Service sales	\$ 640	\$ 580	\$ 1,717	\$ 2,153	\$ 1,930	\$ 1,786	\$ 1,305	\$ 920	\$ 2,327	\$ 2,225	\$ 2,104	\$ 1,943	\$ 1,839	\$ 1,757	\$ 1,729	\$ 1,732	\$ 1,489	\$ 1,413	\$ 1,315	\$ 1,987	\$ 1,993
Fee-for-Service sales	42	26	131	140	219	196	186	47	28	46	34	64	126	132	160	49	106	51	-	-	<u>-</u>
Gross VOI sales	\$ 682	\$ 606	\$ 1,848	\$ 2,293	\$ 2,149	\$ 1,982	\$ 1,491	\$ 967	\$ 2,355	\$ 2,271	\$ 2,138	\$ 2,007	\$ 1,965	\$ 1,889	\$ 1,889	\$ 1,781	\$ 1,595	\$ 1,464	\$ 1,315	\$ 1,987	\$ 1,993

2010-2019 Average \$ 1,935

Note: 2007-2015 Gross VOI sales does not reflect the adoption of ASC 606 revenue recognition accounting standard.



Net Cash Provided by Operating Activities from Continuing Operations to Adj. Free Cash Flow (\$ in millions)

	Q3 2025 YTD	Q3 2024 YTD
Net cash provided by operating activities from continuing operations	\$ 516	\$ 366
Property and equipment additions	(85)	(58)
Sum of proceeds and principal payments of non-recourse vacation ownership debt	(106)	(43)
Free cash flow	325	265
Transaction costs for acquisitions and divestitures	1	1
Adjusted free cash flow	\$ 326	\$ 266
Net cash used in investing activities from continuing operations	\$ (78)	\$ (101)
Net cash provided by/(used in) financing activities from continuing operations	\$ (360)	\$ (374)

Reconciliation of Net Income to Adjusted Net Income to Adjusted EBITDA (\$ in millions except per share data)

	Q3 2025 QTD	EPS	Margin %	Q3 2024 QTD	EPS	Margin %
Net income attributable to TNL shareholders	<u> </u>	\$ 1.67	11%	\$ 97	\$ 1.39	10%
Asset impairments, net (1)	7			2		
Amortization of acquired intangibles (2)	2			3		
Other (3)	1			_		
Debt modification (4)	1			_		
Restructuring	_			14		
Fair value change in contingent consideration	-			(1)		
Legacy items	_			(1)		
Taxes (5)	(3)			(5)		
Adjusted net income	\$ 119	\$ 1.80	11%	\$ 110	\$ 1.57	11%
Income taxes on adjusted net income	50			38		
Adjusted pre-tax income	\$ 169			\$ 148		
Interest expense	60			63		
Depreciation	29			26		
Stock-based compensation expense (6)	12			9		
Debt modification (4)	(1)			-		
Interest income	(3)			(3)		
Adjusted EBITDA	\$ 266		25%	\$ 242		24%
Diluted Shares Outstanding	66.1			70.2		

Note: Amounts may not calculate due to rounding.

⁽¹⁾ Includes \$6 million of inventory impairments for the three months ended September 30, 2025, included in Cost of vacation ownership interests on the Condensed Consolidated Statements of Income.

⁽²⁾ Amortization of acquisition-related intangible assets is excluded from Adjusted net income and Adjusted EBITDA.

⁽³⁾ Represents adjustments for other items that meet the conditions of unusual and/or infrequent.

⁽⁴⁾ Debt modifications are excluded from Adjusted net income, while included for Adjusted EBITDA.

⁽⁵⁾ Represents the tax effects on the adjustments. We determine the tax effects of the non-GAAP adjustments based on the nature of the underlying adjustment and the relevant tax jurisdictions. The tax effect of the non-GAAP adjustments was calculated based on an evaluation of the statutory tax treatment and the applicable statutory tax rate in the relevant jurisdictions.

⁽⁶⁾ All stock-based compensation is excluded from Adjusted EBITDA.

DEFINITIONS

<u>Adjusted Diluted Earnings per Share:</u> A non-GAAP measure, defined by the Company as Adjusted net income divided by the diluted weighted average number of common shares. Adjusted Diluted Earnings per Share is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods.

Adjusted EBITDA: A non-GAAP measure, defined by the Company as net income from continuing operations before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing revenues) and income taxes, each of which is presented on the Condensed Consolidated Statements of Income. Adjusted EBITDA also excludes stock-based compensation costs, separation and restructuring costs, legacy items, transaction and integration costs associated with mergers, acquisitions, and divestitures, asset impairments/recoveries, gains and losses on sale/disposition of business, and items that meet the conditions of unusual and/or infrequent. Legacy items include the resolution of and adjustments to certain contingent assets and liabilities related to acquisitions of continuing businesses and dispositions, including the separation of Wyndham Hotels & Resorts, Inc. and Avis Budget Group, Inc. (ABG), and the sale of the vacation rentals businesses. Integration costs represent certain non-recurring costs directly incurred to integrate mergers and/or acquisitions into the existing business. We believe that when considered with GAAP measures, Adjusted EBITDA is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods. We also internally use this measure to assess our operating performance, both absolutely and in comparison to other companies, and in evaluating or making selected compensation decisions. Adjusted EBITDA should not be considered in isolation or as a substitute for net income/(loss) or other income statement data prepared in accordance with GAAP and our presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

<u>Adjusted EBITDA Margin</u>: A non-GAAP measure, represents Adjusted EBITDA as a percentage of revenue. Adjusted EBITDA Margin is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods.

Adjusted Free Cash Flow: A non-GAAP measure, defined by the Company as net cash provided by operating activities from continuing operations less property and equipment additions (capital expenditures) plus the sum of proceeds and principal payments of non-recourse vacation ownership debt, while also adding back cash paid for transaction costs for acquisitions and divestitures, separation adjustments associated with the spin-off of Wyndham Hotels, and certain adjustments related to COVID-19. TNL believes adjusted FCF to be a useful operating performance measure to evaluate the ability of its operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, its ability to grow its business through acquisitions and equity investments, as well as its ability to return cash to shareholders through dividends and share repurchases. A limitation of using Adjusted free cash flow versus the GAAP measure of net cash provided by operating activities as a means for evaluating TNL is that Adjusted free cash flow does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

Adjusted Free Cash Flow Conversion: A non-GAAP measure, defined by the Company as Adjusted free cash flow as a percentage of Adjusted EBITDA. We use this non-GAAP performance measure to assist in evaluating our operating performance and the quality of our earnings as represented by adjusted EBITDA, and to evaluate the performance of our current and prospective operating and strategic initiatives in generating cash flows from our earnings performance. This measure also assists investors in evaluating our operating performance, management of our assets, and ability to generate cash flows from our earnings, as well as facilitating period-to-period comparisons.

<u>Adjusted Net Income</u>: A non-GAAP measure, defined by the Company as net income from continuing operations adjusted to exclude separation and restructuring costs, legacy items, transaction and integration costs associated with mergers, acquisitions, and

divestitures, amortization of acquisition-related assets, debt modification costs, impairments, gains and losses on sale/disposition of business, and items that meet the conditions of unusual and/or infrequent and the tax effect of such adjustments. Legacy items include the resolution of and adjustments to certain contingent assets and liabilities related to acquisitions of continuing businesses and dispositions, including the separation of Wyndham Hotels and ABG, and the sale of the vacation rentals businesses. Adjusted Net Income is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods.

Adjusted Pre-Tax Income: A non-GAAP measure, defined by the Company as net income from continuing operations adjusted to exclude separation and restructuring costs, legacy items, transaction and integration costs associated with mergers, acquisitions, and divestitures, amortization of acquisition-related assets, debt modification costs, impairments, gains and losses on sale/disposition of business, and items that meet the conditions of unusual and/or infrequent and taxes. Legacy items include the resolution of and adjustments to certain contingent assets and liabilities related to acquisitions of continuing businesses and dispositions, including the separation of Wyndham Hotels and ABG, and the sale of the vacation rentals businesses. Adjusted Pre-Tax Income is useful to assist our investors in evaluating our ongoing operating performance for the current reporting period and, where provided, over different reporting periods, without the impacts of fluctuations in tax rates.

<u>Average Number of Exchange Members</u>: Represents the average number of paid members in our vacation exchange programs who are considered to be in good standing, during a given reporting period.

Free Cash Flow (FCF): A non-GAAP measure, defined by TNL as net cash provided by operating activities from continuing operations less property and equipment additions (capital expenditures) plus the sum of proceeds and principal payments of non-recourse vacation ownership debt. TNL believes FCF to be a useful operating performance measure to evaluate the ability of its operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, its ability to grow its business through acquisitions and equity investments, as well as its ability to return cash to shareholders through dividends and share repurchases. A limitation of using FCF versus the GAAP measure of net cash provided by operating activities as a means for evaluating TNL is that FCF does not represent the total cash movement for the period as detailed in the consolidated statement of cash flows.

<u>Gross Vacation Ownership Interest Sales</u>: A non-GAAP measure, represents sales of vacation ownership interests (VOIs), including sales under the fee-for-service program before the effect of loan loss provisions. We believe that Gross VOI sales provide an enhanced understanding of the performance of our vacation ownership business because it directly measures the sales volume of this business during a given reporting period.

Leverage Ratio: The Company calculates leverage ratio as net debt divided by Adjusted EBITDA as defined in the credit agreement.

Net Debt: Net debt equals total debt outstanding, less non-recourse vacation ownership debt and cash and cash equivalents.

Tours: Represents the number of tours taken by guests in our efforts to sell VOIs.

<u>Travel and Membership Revenue per Transaction:</u> Represents transaction revenue divided by transactions, provided in two categories; Exchange, which is primarily RCI, and Travel Club.

<u>Travel and Membership Transactions</u>: Represents the number of exchanges and travel bookings recognized as revenue during the period, net of cancellations. This measure is provided in two categories; Exchange, which is primarily RCI, and Travel Club.

<u>Volume Per Guest (VPG)</u>: Represents Gross VOI sales (excluding telesales and virtual sales) divided by the number of tours. The Company has excluded non-tour sales in the calculation of VPG because non-tour sales are generated by a different marketing channel. We believe that VPG provides an enhanced understanding of the performance of our Vacation Ownership business because it directly measures the efficiency of its tour selling efforts during a given reporting period.