# **BD Announces Results For 2016 Third Fiscal Quarter**

- -- As reported, revenues of \$3.198 billion increased 2.5 percent. On a comparable, currency-neutral basis, organic adjusted revenues grew 4.0 percent.
- -- As reported, diluted earnings per share were \$1.80.
- -- Adjusted diluted earnings per share of \$2.35 increased 14.6 percent, or 19.5 percent on a currency-neutral basis.
- -- As reported, the Company expects full fiscal year diluted earnings per share to be between \$5.88 and \$5.95. The Company reaffirms fiscal year 2016 adjusted diluted earnings per share guidance of \$8.50 to \$8.57.
- -- On a currency-neutral basis, the Company is raising adjusted diluted earnings per share to be between \$9.08 and \$9.15.

FRANKLIN LAKES, N.J., Aug. 4, 2016 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today announced quarterly revenues of \$3.198 billion, as reported, for the third fiscal quarter ended June 30, 2016, an increase of 2.5 percent over the prior-year period revenues as reported. On a comparable, currency-neutral basis, third quarter organic adjusted revenues grew 4.0 percent.

"We are pleased with our results this quarter with both segments contributing to growth," said Vincent A. Forlenza, Chairman, CEO and President. "The combination of solid revenue growth and continued margin improvement is allowing us to increase our investment in innovation while delivering double-digit increases in earnings. At the same time, we continue to drive significant accretion from the integration of BD and CareFusion and create meaningful value for shareholders."

### Third Quarter and Nine-Month Fiscal 2016 Operating Results

As reported, diluted earnings per share for the third quarter were \$1.80, compared with \$0.29 as reported in the prior-year period. Adjusted diluted earnings per share were \$2.35, compared with \$2.05 in the prior-year period. This represents an increase in adjusted diluted earnings per share of 14.6 percent, or 19.5 percent on a currency-neutral basis.

For the nine-month period ended June 30, 2016, as reported, diluted earnings per share were \$4.41, compared with \$2.52 as reported in the prior-year period. Adjusted diluted earnings per share were \$6.48, compared with \$5.22 in the prior-year period. This represents an increase in adjusted diluted earnings per share of 24.1 percent, or 33.9 percent on a currency-neutral basis.

## Segment Results

In the BD Medical segment, as reported, worldwide revenues for the quarter were \$2.235 billion, an increase of 1.6 percent over the prior-year period revenues as reported. As adjusted, BD Medical revenues of \$2.237 billion grew 3.0 percent on a comparable, currency-neutral basis. The segment's revenue growth reflects strong performance in the Medication Management Solutions and Diabetes Care units, and solid growth in the Medication and Procedural Solutions unit. Performance in the Pharmaceutical Systems and Respiratory Solutions units was negatively impacted, in part, by customer ordering patterns and the timing of capital placements, respectively, which occurred in the second fiscal quarter, earlier than initially anticipated.

For the nine-month period ended June 30, 2016, BD Medical revenues were \$6.420 billion as reported, an increase of 46.7 percent over the prior-year period revenues as reported. As adjusted, BD Medical revenues of \$6.431 billion grew 3.7 percent on a comparable, currency-neutral basis.

In the BD Life Sciences segment, as reported, worldwide revenues for the quarter were \$963 million, an increase of 4.6 percent from the prior-year period revenues as reported, or an increase of 6.0 percent on a currency-neutral basis. The segment's revenue growth reflects strong performance in the Diagnostic Systems and Preanalytical Systems units, and modest growth in the Biosciences unit. Growth in the Diagnostic Systems unit was driven by strong core microbiology sales including BD Kiestra™ installations during the quarter. Within the Biosciences unit, strong growth in research instruments and research reagents in the U.S. was partially offset by declines in Africa, as expected.

For the nine-month period ended June 30, 2016, BD Life Sciences revenues were \$2.832 billion as reported, a decrease of 0.5 percent over the prior-year period revenues as reported, and an increase of 3.7 percent on a currency-neutral basis.

## **Geographic Results**

As reported, third quarter revenues in the U.S. were \$1.735 billion, an increase of 2.5 percent over the prior-year period revenues as reported. As adjusted, revenues in the U.S. of \$1.737 billion increased 3.4 percent on a comparable basis. Within the BD Medical segment, growth was driven by strong performance in the Medication Management Solutions and Pharmaceutical Systems units. The segment's growth was negatively impacted by a decline in Medication and Procedural Solutions revenues, due in part to the divestiture of the spine business. Growth was also negatively impacted by the aforementioned timing of capital placements in the Respiratory Solutions unit. Growth in the BD Life Sciences segment was driven by solid growth in the Preanalytical Systems and Diagnostics Systems units, and strong research instrument and reagent sales in the Biosciences unit.

As reported, revenues outside of the U.S. were \$1.463 billion, representing an increase of 2.5 percent over the prior-year period revenues as reported, or an increase of 4.6 percent on a currency-neutral basis. International revenue growth reflects modest growth in the BD Medical segment and strong performance in the BD Life Sciences segment. Within the BD Medical segment, growth was driven by strength in China and sales of safety-engineered products. Growth in the BD Medical segment was negatively impacted, in part, by the

aforementioned timing of customer orders and capital placements in the Pharmaceutical Systems and Respiratory Solutions units, respectively. Growth in the BD Life Sciences segment reflects strong performance in Western Europe in the Diagnostic Systems unit driven by core microbiology sales, and strong growth in the Preanalytical Systems unit across all regions. This growth was partially offset by the aforementioned declines in Africa within the Biosciences unit.

For the nine-month period ended June 30, 2016, U.S. revenues were \$5.145 billion as reported, an increase of 49.7 percent over the prior-year period revenues as reported. As adjusted, revenues in the U.S. of \$5.156 billion grew 3.5 percent on a comparable basis. As reported, revenues outside of the U.S. were \$4.107 billion, an increase of 8.5 percent over the prior-year period revenues as reported, or an increase of 16.5 percent on a currency-neutral basis. On a comparable, currency-neutral basis, revenues outside the U.S. grew 3.8 percent.

#### Fiscal 2016 Outlook for Full Year

As reported, and as adjusted, the Company now expects revenues to increase 21.0 to 21.5 percent. This is a decrease from previously issued guidance of 21.5 to 22.0 percent growth due to incremental currency headwinds. Excluding the impact of foreign currency, the Company continues to estimate that as reported, and as adjusted, revenues for the full fiscal year 2016 will increase 24.5 to 25.0 percent, including the accretion from the acquisition of CareFusion. On a comparable, currency-neutral basis, the Company continues to estimate organic adjusted revenues will increase 4.5 to 5.0 percent.

As reported, the Company expects full fiscal year diluted earnings per share to be between \$5.88 and \$5.95. The Company continues to expect full fiscal year 2016 adjusted diluted earnings per share to be between \$8.50 and \$8.57, which represents growth of approximately 19.0 to 20.0 percent. On a currency-neutral basis, the Company is raising full fiscal year 2016 adjusted diluted earnings per share to be between \$9.08 and \$9.15, which represents growth of approximately 27.0 to 28.0 percent over fiscal 2015 adjusted diluted earnings per share of \$7.16. This is an increase from previously issued guidance of \$9.01 to \$9.08, which represented approximately 26.0 to 27.0 percent growth. Adjusted diluted earnings per share excludes, among other specified items, the non-cash amortization of intangible assets, and includes approximately 22.0 percentage points of accretion from the CareFusion acquisition.

### **Conference Call Information**

A conference call regarding BD's third quarter results will be broadcast live on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Thursday, August 4, 2016. The conference call will be available for replay on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Thursday, August 11, 2016, confirmation number 44231624.

### Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

All "comparable" basis revenue growth rates presented throughout this release include the results of CareFusion Corporation ("CareFusion") in the current and prior-year periods. Adjusted revenues for the current and prior-year periods for the Company and the Medical segment in the U.S. exclude the amortization of a write down of deferred revenue made in connection with our acquisition of CareFusion, which served to lower reported revenues for each period. Adjusted revenue growth rates presented on a comparable basis reflect the aforementioned adjustments and further exclude the impact of a distribution agreement change in the Respiratory Solutions unit. Adjusted revenue growth rates presented on an "organic" comparable basis reflect the aforementioned adjustments and are further adjusted for closed acquisitions and divestitures. Current and prior-year adjusted diluted earnings per share results exclude the impact of purchase accounting adjustments (including the non-cash amortization of acquisition-related intangible assets); and integration, restructuring and transaction costs. Prior-year adjusted diluted earnings per share results also excludes the impact of financing costs; a litigation-related charge and the dilutive impact of shares issued in the CareFusion acquisition prior to the consolidation of its operating results beginning on April 1, 2015. We also provide these measures on a currency-neutral basis after eliminating the effect of foreign currency translation, where applicable. Reconciliations of these amounts to the most directly comparable GAAP measures are included in the tables at the end of this release.

# About BD

BD is a global medical technology company that is *advancing the world of health* by improving medical discovery, diagnostics and the delivery of care. BD leads in patient and health care worker safety and the technologies that enable medical research and clinical laboratories. The company provides innovative solutions that help advance medical research and genomics, enhance the diagnosis of infectious disease and cancer, improve medication management, promote infection prevention, equip surgical and interventional procedures, optimize respiratory care and support the management of diabetes. The company partners with organizations around the world to address some of the most challenging global health issues. BD has more than 45,000 associates across 50 countries who work in close collaboration with customers and partners to help enhance outcomes, lower health care delivery costs, increase efficiencies, improve health care safety and expand access to health. For more information on BD, please visit <a href="www.bd.com">www.bd.com</a>.

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This press release, including the section entitled "Fiscal 2016 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to: risks relating to the integration of CareFusion's operations, products and employees into BD and the possibility that the anticipated synergies and other benefits of the proposed acquisition will not be realized or will not be realized within the expected timeframe; potential cuts in governmental healthcare spending, which could result in reduced demand for our product or downward pricing pressure; measures to contain healthcare costs; adverse changes in regional, national or foreign economic conditions, including any impact on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our

information systems or products; competitive factors including technological advances and new products introduced by competitors; interruptions in our supply chain or manufacturing processes; pricing and market pressures; difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; adverse changes in geopolitical conditions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; efficacy or safety concerns relating to product recalls; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws and regulations impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

BECTON DICKINSON AND COMPANY
CONSOLIDATED INCOME STATEMENTS
(Unaudited; Amounts in millions, except share and per share data)

Throo	Montho	Endod	luno 20	

	11111	CC IVIOII	ilis Elided Julie	50,
	2016		2015	% Change
REVENUES	\$ 3,198	\$	3,120	2.5
Cost of products sold	1,651		1,946	(15.2)
Selling and administrative expense	728		751	(3.0)
Research and development expense	207		178	16.4
Acquisitions and other restructurings	96		108	(11.1)
TOTAL OPERATING COSTS				
AND EXPENSES	2,682		2,983	(10.1)
OPERATING INCOME	516		137	NM
Interest expense	(97)		(105)	(7.7)
Interest income	5		2	NM
Other (expense) income, net	(1)		5	NM
INCOME BEFORE INCOME TAXES	422		39	NM
Income tax provision (benefit)	32		(23)	NM
NET INCOME	\$ 390	\$	62	NM
EARNINGS PER SHARE				
Basic Earnings per Share	\$ 1.83	\$	0.30	NM
Diluted Earnings per Share	\$ 1.80	\$	0.29	NM
AVERAGE SHARES OUTSTANDING (in thousands)				
Basic	213,083		210,175	
Diluted	217,372		214,928	

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BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)

Nine Months Ended June 30,

	0040	0045	0/ 01
	2016	2015	% Change
REVENUES	\$ 9,252	\$ 7,222	28.1
Cost of products sold	4,813	3,957	21.6
Selling and administrative expense	2,209	1,806	22.3
Research and development expense	575	436	32.0
Acquisitions and other restructurings	321	244	31.4
TOTAL OPERATING COSTS			
AND EXPENSES	7,918	6,444	22.9
OPERATING INCOME	1,334	779	71.3
Interest expense	(293)	(272)	7.5

Interest income	14	20	(33.0)
Other income, net	10	23	(53.9)
INCOME BEFORE INCOME TAXES	1,065	549	93.8
INCOME BET ONE INCOME TAXES	1,003	343	33.0
Income tax provision	107	35	NM
NET INCOME	\$ 958	\$ 514	86.2
EARNINGS PER SHARE			
Basic Earnings per Share	\$ 4.51	\$ 2.58	74.8
Diluted Earnings per Share	\$ 4.41	\$ 2.52	75.0
AVERAGE SHARES OUTSTANDING (in thousands)			
Basic	212,411	199,690	
Diluted	217,146	204,236	

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES Three Months Ended June 30, (Unaudited; Amounts in millions)

	AB			С		D	E=(A-B)/B	F=(C-D)/D		
		As Re	ported			Adju	sted		% Cha	inge
	2	016	2	015	2	.016	2	015	Reported	Adjusted
BD MEDICAL Medication and Procedural Solutions	\$	474	\$	479	\$	474	\$	479	(1.1)	(1.1)
Medication Management Solutions		475		442		475		442	7.4	7.4
Diabetes Care		127		118		127		118	6.8	6.8
Pharmaceutical Systems		98		88		98		88	10.8	10.8
Respiratory Solutions		136		164		136		164	(16.9)	(16.9)
Deferred Revenue Adjustment *		(2)		(13)					(82.9)	<u> </u>
TOTAL	\$	1,307	\$	1,279	\$	1,309	\$	1,291	2.2	1.4
BD LIFE SCIENCES										
Preanalytical Systems	\$	180	\$	175	\$	180	\$	175	3.3	3.3
Diagnostic Systems		142		138		142		138	2.8	2.8
Biosciences		106		102		106		102	4.2	4.2
TOTAL	\$	428	\$	414	\$	428	\$	414	3.4	3.4
TOTAL UNITED STATES	\$	1,735	\$	1,693	\$	1,737	\$	1,706	2.5	1.8

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - INTERNATIONAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		A		A B C		D=(A-B)/B	E=(A-B-C)/B	
		As Reported			FX		% CI	hange
	2	2016		2015		npact	Reported	FXN
BD MEDICAL								
Medication and Procedural Solutions	\$	378	\$	369	\$	(15)	2.2	6.2
Medication Management Solutions		112		112		(2)	(0.1)	1.6

Diabetes Care	132	126	(3)	4.2	6.4
Pharmaceutical Systems	244	245	3	(0.5)	(1.9)
Respiratory Solutions	 63	67	 <u> </u>	(6.7)	(6.1)
TOTAL	\$ 928	\$ 920	\$ (16)	8.0	2.6
BD LIFE SCIENCES					
Preanalytical Systems	\$ 186	\$ 175	\$ (6)	6.3	9.9
Diagnostic Systems	185	164	(4)	12.7	15.2
Biosciences	 164	167	 (2)	(2.0)	(0.6)
TOTAL	\$ 535	\$ 506	\$ (13)	5.7	8.1

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - TOTAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		Α		В		С		D		<u>E</u>	F=(A-B)/B	G=(A-B-	E)/B % Cha	H=( <u>D)/</u> ange		I=(C-D-E)/D
		As Re	ported			Adju	sted			FX						Adjusted
	2	016	:	2015	2	2016	:	2015	Im	pact	Reported	FXN		Adjus	sted	FXN
BD MEDICAL Medication and Procedural Solutions Medication Management	\$	851	\$	848	\$	851	\$	848	\$	(15)	0.3		2.1		0.3	2.1
Solutions		587		554		587		554		(2)	5.9		6.2		5.9	6.2
Diabetes Care Pharmaceutical		258		245		258		245		(3)	5.5		6.6		5.5	6.6
Systems		342		333		342		333		3	2.5		1.5		2.5	1.5
Respiratory Solutions Deferred		199		232		199		232		-	(13.9)	(	3.7)	(1	13.9)	(13.7)
Revenue Adjustment *		(2)		(13)		_		_		_	(82.9)	(8	32.9)		_	-
TOTAL	\$	2,235	\$	2,199	\$	2,237	\$	2,212	\$	(16)	1.6		2.4		1.1	1.9
BD LIFE SCIENCES Preanalytical Systems Diagnostic	\$	366	\$	349	\$	366	\$	349	\$	(6)	4.8		6.6		4.8	6.6
Systems Biosciences		327 270		302 269		327 270		302 269		(4) (2)	8.2		9.5 1.2		8.2	9.5
TOTAL	•		\$	921	•	963	-	921	-		0.4	-			0.4	6.0
TOTAL REVENUES	\$ \$	963 3,198	\$	3,120	\$	3,200	\$ \$	3,133	<u>\$</u> \$	(13)	2.5		3.4		2.2	3.1

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES Nine Months Ended June 30, (Unaudited; Amounts in millions)

A	B	C	D	E=(A-B)/B	F=(C-D)/D
A	s Reported	Adju	sted	% Cha	ange
2016	2015	2016	2015	Reported	Adjusted

Medication and Procedural Solutions	\$ 1,448	\$ 1,003	\$ 1,448	\$ 1,003	44.4	44.4
Medication Management Solutions	1,361	442	1,361	442	NM	NM
Diabetes Care	386	361	386	361	6.8	6.8
Pharmaceutical Systems	242	226	242	226	7.0	7.0
Respiratory Solutions	425	164	425	164	NM	NM
Deferred Revenue Adjustment *	 (12)	(13)	 	 	(7.7)	
TOTAL	\$ 3,850	\$ 2,183	\$ 3,862	\$ 2,196	76.4	75.9
BD LIFE SCIENCES						
Preanalytical Systems	\$ 533	\$ 516	\$ 533	\$ 516	3.3	3.3
Diagnostic Systems	447	446	447	446	0.2	0.2
Biosciences	 314	292	 314	 292	7.8	7.8
TOTAL	\$ 1,294	\$ 1,254	\$ 1,294	\$ 1,254	3.2	3.2
TOTAL UNITED STATES	\$ 5,145	\$ 3,437	\$ 5,156	\$ 3,450	49.7	49.5

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - INTERNATIONAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	Α		В		С	D=(A-B)/B	E=(A-B-C)/B
	 As Re	eported			FX	% C	hange
	 2016		2015	lr	npact	Reported	FXN
BD MEDICAL							
Medication and Procedural Solutions	\$ 1,082	\$	1,011	\$	(95)	7.0	16.4
Medication Management Solutions	312		112		(21)	NM	NM
Diabetes Care	371		394		(33)	(5.7)	2.8
Pharmaceutical Systems	607		609		(29)	(0.4)	4.4
Respiratory Solutions	 196		67		(9)	NM	NM
TOTAL	\$ 2,569	\$	2,193	\$	(187)	17.1	25.6
BD LIFE SCIENCES							
Preanalytical Systems	\$ 517	\$	526	\$	(49)	(1.6)	7.8
Diagnostic Systems	512		512		(39)	0.1	7.8
Biosciences	508		555		(29)	(8.3)	(3.2)
TOTAL	\$ 1,538	\$	1,592	\$	(117)	(3.4)	4.0
TOTAL INTERNATIONAL	\$ 4,107	\$	3,785	\$	(304)	8.5	16.5

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - TOTAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	A	В	C	D	E	F=(A-B)/B	G=(A-B-E)/B % Cha	H=(C- D)/D	I=(C-D-E)/D
	As Re	ported	Adju	isted	FX				Adjusted
	2016	2015	2016	2015	Impact	Reported	FXN	Adjusted	FXN
BD MEDICAL  Medication and  Procedural  Solutions	\$ 2,531	\$ 2,014	\$ 2,531	\$ 2,014	\$ (95)	25.7	30.4	25.7	30.4

Medication Management Solutions	1,673	554	1,673	554	(21)	NM	,	NM	N	М	NM
Diabetes Care Pharmaceutical	757	755	757	755	(33)	0.3		4.7		.3	4.7
Systems Respiratory	849	835	849	835	(29)	1.6		5.1	1	.6	5.1
Solutions Deferred Revenue	621	232	621	232	(9)	NM	1	MM	N	M	NM
Adjustment *	 (12)	(13)	 	 		 (7.7)	(7	7.7)		-	_
TOTAL	\$ 6,420	\$ 4,377	\$ 6,431	\$ 4,389	\$ (187)	 46.7	5	0.9	46	.5	50.8
BD LIFE SCIENCES Preanalytical											
Systems Diagnostic	\$ 1,050	\$ 1,042	\$ 1,050	\$ 1,042	\$ (49)	8.0		5.6	0	.8	5.6
Systems	959	957	959	957	(39)	0.2		4.3	0	.2	4.3
Biosciences	 823	846	 823	 846	 (29)	 (2.8)		0.6	(2	.8)	0.6
TOTAL	\$ 2,832	\$ 2,845	\$ 2,832	\$ 2,845	\$ (117)	 (0.5)	:	3.7	(0	.5)	3.7
TOTAL REVENUES	\$ 9,252	\$ 7,222	\$ 9,263	\$ 7,235	\$ (304)	 28.1	3:	2.3	28	.0	32.2

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES Three Months Ended June 30, (Unaudited; Amounts in millions)

	A	<u> </u>	B Defer		C	=A+B	. <u>-</u>	D	E	E	F:	=D+E		<u> </u>		=F+G parable	I=(C-H)/H Comparable
	Repo	rted	Reve		Ac	djusted	Re	eported	Reve		Ad	ljusted	Respi	ratory		torical	Adjusted
	201		Adjust	ment		2016		2015		tment		2015	Adjustr	•	2	015	% Change
BD MEDICAL  Medication and  Procedural  Solutions	\$	474	\$		\$	474	\$	479	\$		\$	479	\$		\$	479	(1.1)
Medication Management Solutions	•	475	Ÿ	_	ų.	475	•	442	Ψ	_	Ÿ	442	•	_	¥	442	7.4
Diabetes Care		127		_		127		118		-		118		-		118	6.8
Pharmaceutical Systems Respiratory		98		-		98		88		-		88		-		88	10.8
Solutions Deferred		136		-		136		164		-		164		(25)		139	(1.9)
Revenue Adjustment *		(2)		2		-		(13)		13						-	
TOTAL	\$ 1	1,307	\$	2	\$	1,309	\$	1,279	\$	13	\$	1,291	\$	(25)	\$	1,266	3.4
BD LIFE SCIENCES Preanalytical																	
Systems Diagnostic	\$	180	\$	-	\$	180	\$	175	\$	-	\$	175	\$	-	\$	175	3.3
Systems		142		-		142		138		-		138		-		138	2.8
Biosciences		106				106		102				102				102	4.2
TOTAL	\$	428	\$		\$	428	\$	414	\$		\$	414	\$		\$	414	3.4
TOTAL UNITED																	
STATES	\$ 1	1,735	\$	2	\$	1,737	\$	1,693	\$	13	\$	1,706	\$	(25)	\$	1,681	3.4

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO FXN REVENUE CHANGE - INTERNATIONAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		Α		В		С	D=(A-B-C)/B
	R	eported	Re	ported		FX	FXN
		2016	2	2015	In	npact	% Change
BD MEDICAL							
Medication and Procedural Solutions	\$	378	\$	369	\$	(15)	6.2
Medication Management Solutions		112		112		(2)	1.6
Diabetes Care		132		126		(3)	6.4
Pharmaceutical Systems		244		245		3	(1.9)
Respiratory Solutions		63		67			(6.1)
TOTAL	\$	928	\$	920	\$	(16)	2.6
BD LIFE SCIENCES							
Preanalytical Systems	\$	186	\$	175	\$	(6)	9.9
Diagnostic Systems		185		164		(4)	15.2
Biosciences		164		167		(2)	(0.6)
TOTAL	\$	535	\$	506	\$	(13)	8.1
TOTAL INTERNATIONAL	\$	1.463	\$	1.427	\$	(29)	4.6

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED FXN REVENUE CHANGE - TOTAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	-	Α		В	(	C=A+B		D		E	 =D+E	 G		H=F+G	 1	J=(C-H-I)/
		eported 2016	Rev	erred enue stment		djusted 2016	F	Reported 2015	Rev	erred venue stment	djusted 2015	oiratory tment **	Н	mparable istorical 2015	parable FX npact	Comparat Adjustec FXN % Chang
BD MEDICAL Medication and Procedural Solutions Medication Management	\$	851	\$	-	\$	851	\$	848	\$	-	\$ 848	\$ -	\$	848	\$ (15)	2.
Solutions		587		-		587		554		-	554	-		554	(2)	6.
Diabetes Care		258		-		258		245		-	245	-		245	(3)	6.
Pharmaceutical Systems Respiratory		342		-		342		333		-	333	-		333	3	1.
Solutions Deferred		199		-		199		232		-	232	(25)		207	-	(3.
Revenue Adjustment *		(2)		2		_		(13)		13	_				_	
TOTAL	\$	2,235	\$	2	\$	2,237	\$	2,199	\$	13	\$ 2,212	\$ (25)	\$	2,187	\$ (16)	3.
BD LIFE SCIENCES Preanalytical																
Systems Diagnostic	\$	366	\$	-	\$	366	\$	349	\$	-	\$ 349	\$ -	\$	349	\$ (6)	6.
Systems		327		-		327		302		-	302	-		302	(4)	9.
Biosciences		270		-		270	_	269			 269	 		269	 (2)	1.
TOTAL	\$	963	\$		\$	963	_\$	921	\$		\$ 921	\$ 	\$	921	\$ (13)	6
TOTAL REVENUES	\$	3,198	\$	2	\$	3,200	\$	3,120	\$	13	\$ 3,133	\$ (25)	\$	3,108	\$ (29)	3

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED ORGANIC FXN REVENUE CHANGE - TOTAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	 A	 В	C=(A-B)/B
	 2016	 2015	% Change
Reported	\$ 3,198	\$ 3,120	2.5
Deferred Revenue Adjustment *	2	13	
Acquisitions & Divestitures Impact **	(3)	(7)	
Respiratory Adjustment ***	-	(25)	
Comparable Adjusted Organic	\$ 3,197	\$ 3,101	
FX Impact	(29)		
Comparable Adjusted Organic FXN	\$ 3,226	\$ 3,101	4.0

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES Nine Months Ended June 30, (Unaudited; Amounts in millions)

		Defe	erred enue	A	djusted			Def	erred renue	A	djusted	Re	ported	Resp	iratory	Cor	nparable storical	J=(C-I Comparab Adjuste % Chang
\$	1,448	\$	-	\$	1,448	\$	1,003	\$	_	\$	1,003	\$	427	\$	-	\$		
	1,361		-		1,361		442		-		442		843		-		1,285	5.
	386		-		386		361		-		361		-		-		361	6.
	242		-		242		226		-		226		-		-		226	7.
	425		-		425		164		-		164		333		(71)		426	(0
	(12)		12				(13)		13									
\$				\$	3 862	<u> </u>				\$	2 196	<u> </u>	1 603		(71)	\$	3 728	3.
_Ψ_	0,000				0,002		2,100		-10		2,100		1,000		(/ !)		0,120	
\$	533	\$	-	\$	533	\$	516	\$	-	\$	516	\$	-	\$	-	\$	516	3.
	447		-		447		446		-		446		-		-		446	0.
	314				314		292				292		-				292	7.
\$	1,294	\$		\$	1,294	\$	1,254	\$		\$	1,254	\$		\$		\$	1,254	3.
\$	5 145	\$	12	\$	5 156	¢	3 437	ę	13	¢	3 450	\$	1 603	\$	(71)	\$	4 982	3.
	\$	Reported 2016  \$ 1,448  1,361 386 242 425 (12) \$ 3,850  \$ 533 447 314 \$ 1,294	Reported Rev Adjus  \$ 1,448 \$ 1,361	Reported 2016         Deferred Revenue Adjustment           \$ 1,448         \$ -           1,361         -           386         -           425         -           (12)         12           \$ 3,850         \$ 12           \$ 533         \$ -           447         -           314         -           \$ 1,294         \$ -	Reported 2016         Deferred Revenue Adjustment         A           \$ 1,448         \$ -         \$           1,361         -         386         -           242         -         425         -           (12)         12         \$           \$ 3,850         \$ 12         \$           \$ 533         \$ -         \$           447         -         314           \$ 1,294         \$ -         \$	Reported 2016         Deferred Revenue Adjusted 2016           \$ 1,448         \$ -         \$ 1,448           \$ 1,361         -         \$ 1,361           \$ 386         -         386           \$ 242         -         242           \$ 425         -         425           (12)         12         -           \$ 3,850         \$ 12         \$ 3,862           \$ 533         \$ -         \$ 533           \$ 447         -         447           314         -         314           \$ 1,294         \$ -         \$ 1,294	Reported 2016         Deferred Revenue Adjusted 2016         Adjusted 2016         Revenue Adjusted 2016           \$ 1,448         \$ -         \$ 1,448         \$           \$ 1,361         -         1,361         386           \$ 242         -         242         425           \$ 425         -         425         425           \$ 3,850         \$ 12         \$ 3,862         \$           \$ 533         \$ -         \$ 533         \$           \$ 447         -         447         314           \$ 1,294         \$ -         \$ 1,294         \$	Reported 2016         Deferred Revenue Adjusted 2016         Adjusted 2015         BD Reported 2015           \$ 1,448         \$ -         \$ 1,448         \$ 1,003           1,361         -         1,361         442           386         -         386         361           242         -         242         226           425         -         425         164           (12)         12         -         (13)           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183           \$ 533         \$ -         \$ 533         \$ 516           447         -         447         446           314         -         314         292           \$ 1,294         \$ -         \$ 1,294         \$ 1,254	Reported 2016         Deferred Revenue Adjusted 2016         Adjusted 2016         Reported Reported Revenue Adjustment         Adjusted 2015         Reported Revenue Adjusted 2015         Adjusted 2015	Reported 2016         Deferred Revenue Adjustment         Adjusted 2016         BD Reported Revenue Adjustment         Deferred Revenue Adjustment           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -           \$ 1,361         -         \$ 1,361         442         -           386         -         386         361         -           242         -         242         226         -           425         -         425         164         -           (12)         12         -         (13)         13           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13           \$ 533         \$ -         \$ 533         \$ 516         \$ -           447         -         447         446         -           314         -         314         292         -           \$ 1,294         \$ 1,294         \$ 1,254         \$ -	Reported 2016         Deferred Revenue Adjusted 2016         BD Reported Revenue Adjustment         Deferred Revenue Adjustment         Adj	Reported 2016         Deferred Revenue Adjusted 2016         BD Reported Revenue Adjusted 2015         Deferred Revenue Adjusted 2015         Adjusted Adjustment         Adjusted 2015           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -         \$ 1,003           \$ 1,361         -         \$ 1,361         442         -         442           \$ 386         -         \$ 386         361         -         361           \$ 242         -         \$ 242         226         -         226           \$ 425         -         \$ 425         164         -         164           (12)         12         -         (13)         13         -           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13         \$ 2,196           \$ 533         \$ -         \$ 533         \$ 516         \$ -         \$ 516           \$ 447         -         447         446         -         446           \$ 1,294         \$ 1,294         \$ 1,254         \$ -         \$ 1,254	Reported 2016         Revenue Adjusted 2016         Adjusted 2016         Reported 2016         Revenue Adjusted 2016         Reported Revenue Adjustment         Adjusted 2015         Revenue Adjustment         Adjusted 2015         Revenue Adjustment         Adjusted 2015         Revenue Adjustment         Adjusted 2015         Revenue Adjustment         Adjustment         Revenue 2015         Adjustment         2015         Ist Have 2015           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -         \$ 1,003         \$           \$ 1,361         -         \$ 1,361         442         -         442         -         442           386         -         \$ 386         361         -         361         -         361           242         -         242         226         -         226         -         226           425         -         425         164         -         164         -         164           (12)         12         -         (13)         13         -         -         -           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13         \$ 2,196         \$           \$ 533         \$ -         \$ 533         \$ 516         \$ -	Reported 2016         Deferred Revenue Adjustment         Adjusted 2016         BD Reported 2015         Deferred Revenue Adjustment         CFN Reported 1st Half 2015***           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -         \$ 1,003         \$ 427           1,361         -         1,361         442         -         442         843           386         -         386         361         -         361         -           242         -         242         226         -         226         -           425         -         425         164         -         164         333           (12)         12         -         (13)         13         -         -         -           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13         \$ 2,196         \$ 1,603           \$ 533         \$ -         \$ 533         \$ 516         \$ -         \$ 516         \$ -           447         -         446         -         446         -         -           314         -         314         292         -         292         -           \$ 1,294         \$ 1,294         \$ 1,254         \$ - </td <td>  Deferred Revenue   Adjusted Reported   Revenue   Adjusted   Reported   Revenue   Adjusted   Response   Adjustment   2016   Reported   Revenue   Adjusted   Response   Adjustment   2015   Response   Adjustment   Response   Adjustment   2015   Response   Response   Adjustment   2015   Response   Response   Adjustment   2015   Response   Res</td> <td>Reported 2016         Deferred Revenue Adjusted 2016         Adjusted 2015         BD Reported Revenue Adjustment         Deferred Revenue Adjusted Adjusted Adjusted Adjusted Sevenue Adjusted 1st Half 2015***         CFN Reported Respiratory Adjustment **           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -         \$ 1,003         \$ 427         \$ -           1,361         -         1,361         442         -         442         843         -           386         -         386         361         -         361         -         -           242         -         226         -         226         -         -         -           425         -         425         164         -         164         333         (71)           (12)         12         -         (13)         13         -         -         -           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13         \$ 2,196         \$ 1,603         \$ (71)           \$ 533         \$ -         \$ 533         \$ 516         \$ -         \$ 516         \$ -         \$ -           \$ 1,294         \$ -         \$ 1,294         \$ 1,254         \$ -         \$ 1,254         \$ -         \$ 1,254</td> <td>  Deferred Revenue   Adjusted Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Reported   Revenue   Adjusted   Reported   Revenue   Adjusted   Reported   Respiratory   His   Adjustment   His   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Adjustment   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Half 2015**</td> <td>  Deferred Revenue</td>	Deferred Revenue   Adjusted Reported   Revenue   Adjusted   Reported   Revenue   Adjusted   Response   Adjustment   2016   Reported   Revenue   Adjusted   Response   Adjustment   2015   Response   Adjustment   Response   Adjustment   2015   Response   Response   Adjustment   2015   Response   Response   Adjustment   2015   Response   Res	Reported 2016         Deferred Revenue Adjusted 2016         Adjusted 2015         BD Reported Revenue Adjustment         Deferred Revenue Adjusted Adjusted Adjusted Adjusted Sevenue Adjusted 1st Half 2015***         CFN Reported Respiratory Adjustment **           \$ 1,448         \$ -         \$ 1,448         \$ 1,003         \$ -         \$ 1,003         \$ 427         \$ -           1,361         -         1,361         442         -         442         843         -           386         -         386         361         -         361         -         -           242         -         226         -         226         -         -         -           425         -         425         164         -         164         333         (71)           (12)         12         -         (13)         13         -         -         -           \$ 3,850         \$ 12         \$ 3,862         \$ 2,183         \$ 13         \$ 2,196         \$ 1,603         \$ (71)           \$ 533         \$ -         \$ 533         \$ 516         \$ -         \$ 516         \$ -         \$ -           \$ 1,294         \$ -         \$ 1,294         \$ 1,254         \$ -         \$ 1,254         \$ -         \$ 1,254	Deferred Revenue   Adjusted Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Revenue   Adjusted   Reported   Revenue   Adjusted   Reported   Revenue   Adjusted   Reported   Respiratory   His   Adjustment   His   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Adjustment   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Half 2015***   Adjustment   Half 2015***   Half 2015**	Deferred Revenue

<sup>\*\*</sup> Excludes the impact from non-annualized acquisitions and the following closed divestitures: Simplist and Spine.

<sup>\*\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE FXN REVENUE CHANGE - INTERNATIONAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		Α		В		С		)=B+C		E	F=(A-D-E)/D
	R	eported	ı	BD Reported		FN oorted		mparable storical		nparable FX	Comparable FXN
		2016	_	2015	1st Ha	alf 2015*		2015	In	npact	% Change
BD MEDICAL											
Medication and Procedural Solutions	\$	1,082	\$	1,011	\$	117	\$	1,128	\$	(95)	4.4
Medication Management Solutions		312		112		208		320		(21)	4.0
Diabetes Care		371		394		-		394		(33)	2.8
Pharmaceutical Systems		607		609		-		609		(29)	4.4
Respiratory Solutions		196		67		138		206		(9)	(0.1)
TOTAL	\$	2,569	_\$	2,193	\$	463	\$	2,656	\$	(187)	3.8
BD LIFE SCIENCES											
Preanalytical Systems	\$	517	\$	526	\$	-	\$	526	\$	(49)	7.8
Diagnostic Systems		512		512		-		512		(39)	7.8
Biosciences		508		555				555		(29)	(3.2)
TOTAL	\$	1,538	_\$	1,592	\$	-	_\$	1,592	\$	(117)	4.0
TOTAL INTERNATIONAL	\$	4,107	\$	3,785	\$	463	\$	4,248	\$	(304)	3.8

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED FXN REVENUE CHANGE - TOTAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	A	B	C=A+B	D	E	F=D+E	G	H	I=F+G+H	J
BD MEDICAL	Reported 2016	Deferred Revenue Adjustment	Adjusted 2016	BD Reported 2015	Deferred Revenue Adjustment	Adjusted 2015	CFN Reported 1st Half 2015***	Respiratory Adjustment **	Comparable Historical 2015	Comparab FX Impact
Medication and Procedural Solutions Medication Management Solutions Diabetes Care	\$ 2,531 1,673 757	\$ - -	\$ 2,531 1,673	\$ 2,014 554 755	\$ - -	\$ 2,014 554 755	\$ 544 1,051	\$ - -	\$ 2,557 1,605	\$ (9 (2 (3
Pharmaceutical Systems Respiratory Solutions Deferred Revenue Adjustment *	849 621 (12)	12	849 621	835 232 (13)	13	835 232	471	(71)	835 632	(2)
TOTAL  BD LIFE SCIENCES Preanalytical Systems Diagnostic Systems	\$ 6,420 \$ 1,050 959	\$ 12 \$ -	\$ 6,431 \$ 1,050 959	\$ 4,377 \$ 1,042 957	\$ 13 \$ -	\$ 4,389 \$ 1,042 957	\$ 2,066 \$ -	\$ (71) \$ -	\$ 6,385 \$ 1,042 957	\$ (18 \$ (4 (3

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

<sup>\*\*\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

<sup>\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

Biosciences	823	 	 823	 846	 -	 846				846	 (2
TOTAL	\$ 2,832	\$ 	\$ 2,832	\$ 2,845	\$ 	\$ 2,845	\$		\$ 	\$ 2,845	\$ (11
TOTAL											
REVENUES	\$ 9 252	\$ 12	\$ 9 263	\$ 7 222	\$ 13	\$ 7 235	\$ 2.066	:	\$ (71)	\$ 9 230	\$ (30.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED DILUTED EPS TO ADJUSTED DILUTED EPS (Unaudited)

								Th	ree Month	s Ended June	30,					
	20	016	-	2	015		<u>G</u>	rowth	C	Foreign Currency anslation	C	oreign urrency leutral Growth	_ <u>G</u>	rowth %	Fore Curre Neu <u>Grow</u>	ency
Reported Diluted Earnings per Share	\$	1.80	_	\$	0.29		\$	1.51	\$	(0.10)	\$	1.61		NM	N	и
Purchase Accounting Adjustments (\$127 million and \$439 million pre-tax, respectively)		0.58	(1)		2.04	(2)										
Restructuring Costs (\$49 million and \$75 million pre-tax, respectively) (3)		0.23			0.35											
Integration Costs (\$40 million and \$24 million pre-tax, respectively) <sup>(3)</sup>		0.18			0.11											
Transaction Costs (\$7 million and \$9 million pre-tax, respectively) (3)		0.03			0.04											
Pension Settlement Charges (\$3 million pre-tax) <sup>(4)</sup>		0.01			-											
Financing Costs (\$5 million pretax) $^{(3)}$		-			0.02											
Employee Termination Cost- related Amounts (\$(5) million pre- tax) <sup>(5)</sup>		-			(0.02)											
Income Tax Benefit of Special Items (\$(106) million and \$(169) million)		(0.49)			(0.79)											
Adjusted Diluted Earnings per Share	\$	2.35	-	\$	2.05	<u>.</u>	\$	0.30	\$	(0.10)	\$	0.40		14.6%	1	19.5%

<sup>(1)</sup> Includes non-cash amortization expense of \$131 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of (\$0) million pre-tax to reflect CareFusion's fixed assets, debt and deferred revenue balances at fair value as of the acquisition date. Also includes \$4 million of pre-tax income related to a net favorable change in the fair value of contingent consideration payments associated with certain acquisitions.

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenues represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

<sup>\*\*\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

<sup>(2)</sup> Represents non-cash amortization expense of \$148 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$291 million pre-tax to reflect CareFusion's inventory, fixed assets, debt and deferred revenue balances at fair value as of the acquisition date.

<sup>(3)</sup> Represents restructuring, integration, transaction and financing costs associated with the CareFusion acquisition and portfolio rationalization.

<sup>(4)</sup> Represents pension settlement charges associated with lump sum benefit payments made from the Company's U.S. supplemental pension plan, as such payments exceeded the service and interest components of the plan's pension cost.

<sup>(5)</sup> Represents an adjustment to the liability for employee termination costs recorded relative to workforce reduction actions taken in the fourth quarter of fiscal year 2014.

						N	ne Mont	ns Ended June	e 30,				
	2016	_	2015	-	G	rowth		Foreign Currency ranslation	1	Foreign Currency Neutral Growth		Growth %	Foreign Currency Neutral Growth %
Reported Diluted Earnings per Share	\$ 4.41	_	\$ 2.52	-	\$	1.89	\$	(0.51)	\$	2.40		75.0%	95.2%
Purchase Accounting Adjustments (\$395 million and \$466 million pre-tax, respectively)	1.82	(1)	2.28	(2)									
Restructuring Costs (\$198 million and \$136 million pre-tax, respectively) (3)	0.91		0.67										
Integration Costs (\$115 million and \$55 million pre-tax, respectively) <sup>(3)</sup>	0.53		0.27										
Transaction Costs (\$7 million and \$52 million pre-tax, respectively) (3)	0.03		0.26										
Pension Settlement Charges (\$3 million pre-tax) <sup>(4)</sup>	0.01		-										
Financing Costs (\$107 million pre-tax) (3)	-		0.53										
Employee Termination Cost- related Amounts (\$(5) million pre- tax) <sup>(5)</sup>	-		(0.02)										
Litigation-related Charge (\$12 million pre-tax) <sup>(6)</sup>	-		0.06										
Income Tax Benefit of Special Items (\$(270) million and \$(277) million)	(1.24)		(1.36)										
Dilutive Share Impact (7)	-		0.02										
Adjusted Diluted Earnings per Share	\$ 6.48	<del>-</del>	\$ 5.22	-	\$	1.26	\$	(0.51)	\$	1.77	_	24.1%	33.9%

<sup>(1)</sup> Includes non-cash amortization expense of \$416 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$5 million pre-tax to reflect CareFusion's fixed assets, debt and deferred revenue balances at fair value as of the acquisition date. Also includes \$26 million of pre-tax income related to a net favorable change in the fair value of contingent consideration payments associated with certain acquisitions.

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BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2016 OUTLOOK RECONCILIATION

	F	Y2015		FY2016 Outlook	
	F	levenues	% Increase	FX Impact	% Increase FXN
BDX As Reported Revenue	\$	10,282	21.0% - 21.5%	~(3.5%)	24.5% - 25.0%

<sup>(2)</sup> Includes non-cash amortization expense of \$184 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$291 million pre-tax to reflect CareFusion's inventory, fixed assets, debt and deferred revenue balances at fair value as of the acquisition date. Also includes an acquisition-date accounting gain of \$9 million pre-tax related to a previously held equity investment.

<sup>(3)</sup> Represents restructuring, integration, transaction and financing costs associated with the CareFusion acquisition and portfolio rationalization.

<sup>(4)</sup> Represents pension settlement charges associated with lump sum benefit payments made from the Company's U.S. supplemental pension plan, as such payments exceeded the service and interest components of the plan's pension cost.

<sup>(5)</sup> Represents an adjustment to the liability for employee termination costs recorded relative to workforce reduction actions taken in the fourth quarter of fiscal year 2014.

<sup>(6)</sup> Represents a charge for plaintiff's attorneys' fees associated with the unfavorable verdict in the antitrust and false advertising lawsuit filed against BD by RTI.

<sup>(7)</sup> Represents the dilutive impact of BD shares issued as part of purchase consideration for CareFusion acquisition prior to the consolidation of its operating results beginning on April 1, 2015. The year-to-date adjusted diluted average shares outstanding (in thousands) is 197,390.

Deferred Revenue Adjustment		20	NM	NM	NM			
BDX As Adjusted Revenue		10,302	21.0% - 21.5%	~(3.5%)	24.5% - 25.0%			
CareFusion First Half Revenue		2,066						
Respiratory Solution Adjustment (1)		(78)						
			% Increase FXN					
			Comparable					
BDX Comparable Revenue		12,290	4.5% - 5.0%					
Inorganic Revenue (2)		(27)						
			Comparable Organic					
BDX Comparable Organic Revenue	\$	12,263	4.5% - 5.0%					
BD Medical Revenue	\$	6,460						
Deferred Revenue Adjustment		20						
BD Medical As Adjusted Revenue		6,480						
CareFusion First Half Revenue		2,066						
Respiratory Solution Adjustment (1)		(78)						
			% Increase FXN					
			Comparable					
BD Medical Comparable Revenue	\$	8,469	4.5% - 5.0%					
	FY2016 Outlook							

	FY2016 Outlook						
		Full Year FY2016			Full Year FY2015	% Increase	
	(	estimated)					
Reported Fully Diluted Earnings per Share	\$	5.88 - 5.95		\$	3.35	NM	
Purchase Accounting Adjustments		2.38			3.11		
Restructuring Costs		0.91	(3)		1.31		
Integration Costs		0.53	(3)		0.46		
Transaction Costs		0.03	(3)		0.29		
Pension Settlement Charges		0.01	(3)		-		
Financing Costs		-			0.52		
Litigation-related Charge		-			0.06		
Employee Termination Cost-related Amounts		-			(0.02)		
Income Tax Benefit of Special Items		(1.24)	(3)		(1.93)		
Dilutive Share Impact		-			0.02		
Adjusted Fully Diluted Earnings per Share	\$	8.50 - 8.57		\$	7.16	19.0% - 20.0%	
FX Impact	\$	(0.58)				~(8.0%)	
Adjusted FXN Growth	\$	9.08 - 9.15				27.0% - 28.0%	

<sup>(1)</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

NM- Not Meaningful FXN- Foreign Currency Neutral

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SOURCE BD (Becton, Dickinson and Company)

<sup>(2)</sup> Adjusts FY2015 revenues for the following closed divestitures: Simplist and Spine.
(3) FY2016 restructuring, integration and transaction costs, pension settlement charges, and income tax benefit of special items reflect year-to-date realized costs.