









BofA Global Research Financials CEO Conference

Brian Moynihan, Chairman and Chief Executive Officer
September 22, 2021

Experienced and diverse Management Team to drive Responsible Growth



Brian Moynihan
**Chairman of the Board and
 Chief Executive Officer**

Vice Chair	8 Lines of Business		Staff Support	
 <p>Cathy Bessant Vice Chair</p>	 <p>Dean Athanasia President, Regional Banking</p>	 <p>Andy Sieg President, Merrill Wealth Management</p>	 <p>Aditya Bhasin Chief Technology & Information Officer</p>	 <p>Geoff Greener Chief Risk Officer</p>
 <p>Paul Donofrio Vice Chair</p>	 <p>Holly O'Neill¹ President, Retail</p>	 <p>Katy Knox President, Bank of America Private Bank</p>	 <p>Sheri Bronstein Chief Human Resources Officer</p>	 <p>Christine Katziff Chief Audit Executive</p>
 <p>Thong Nguyen Vice Chair</p>	 <p>Aron Levine¹ President, Preferred</p>	 <p>Matthew Koder President, Global Corporate and Investment Banking</p>	 <p>Steve Boland Chief Administrative Officer</p>	 <p>Lauren Mogensen Global General Counsel</p>
 <p>Bruce Thompson Vice Chair</p>	 <p>Raul Anaya¹ President, Business Banking</p>	 <p>Jim DeMare President, Global Markets</p>	 <p>Alastair Borthwick Chief Financial Officer</p>	 <p>Tom Scrivener Chief Operations Executive</p>
 <p>David Leitch Vice Chair</p>	 <p>Wendy Stewart¹ President, Global Commercial Banking</p>	 <p>Bernie Mensah President, International</p>		



¹ Reports to Dean Athanasia.

Eight lines of business organized around customers' needs

Segment	Consumer Banking		Global Wealth & Investment Management (GWIM)		Global Banking			Global Markets
Leader	Dean Athanasia		Andy Sieg	Katy Knox	Dean Athanasia		Matthew Koder	Jim DeMare
LOB	Retail	Preferred & Small Business	Merrill	Bank of America Private Bank	Business Banking	Global Commercial Banking	Global Corporate & Investment Banking	FICC / Equities Trading & Research
LOB Leader	Holly O'Neill	Pref: Aron Levine SB: Sharon Miller			Raul Ayana	Wendy Stewart		
LOB Services	U.S. consumers Financial products/services delivered through award-winning digital banking capabilities and retail banking network	U.S. consumers Banking and investment solutions Small Business Cash management, lending and investment solutions	Wealth Management Investment advisory and brokerage Private Wealth Management Clients with >\$10MM in assets	High Net Worth/Ultra High Net Worth clients Private banking and wealth management solutions	Small and mid-sized U.S. domiciled clients Local delivery and personalized service	U.S. domiciled middle market clients and international subsidiaries Local and specialized industry delivery	Global corporates, financial institutions, governments Industry, product and country expertise	Provides services across the world's debt, equity, commodity and foreign exchange markets
Clients	<\$50K household income	>\$75K household income / >\$100K in assets	>\$250K in assets	>\$3MM in assets	\$5MM–\$50MM in revenue	\$50MM - \$2B in revenue	>\$2B in revenue	Institutional clients
Deposits ¹	\$988B		\$331B		\$520B			\$57B
Loans ¹	\$283B		\$198B		\$323B			\$96B
Revenue ²	\$33.3B		\$18.6B		\$19.0B			\$18.8B



¹ As of June 30, 2021.

² Full year 2020 revenue, net of interest expense.