



Acquisition of MEDIFOX DAN

June 14, 2022

Forward-looking statements

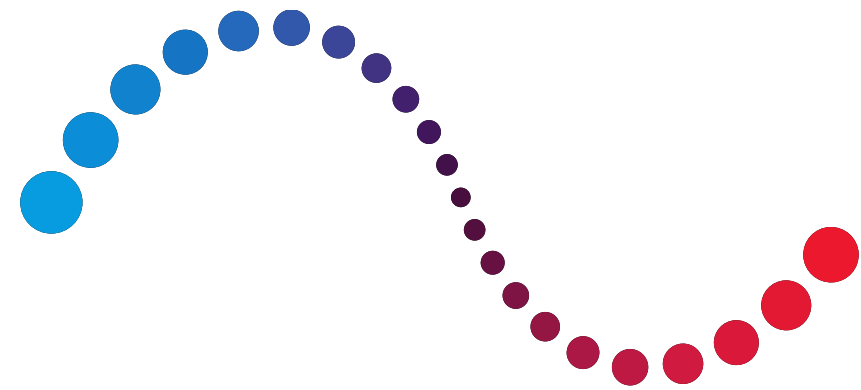
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Creation of a global leader in out-of-hospital software



ResMed



MEDIFOX DAN

Leading provider of mission critical software in out-of-hospital markets across the U.S.

Leading provider of end-to-end software solutions for home health providers, nursing homes, and outpatient therapy practices in Germany



Creation of a global leader in out-of-hospital software (cont'd)

- 1 Strategic expansion of software portfolio into Europe**

Strategically aligned addition to SaaS portfolio, further supporting ResMed's position as a leader in digital health
- 2 Acquisition of market leader in Germany**

Accelerates ResMed's efforts to bring software technology along with digital innovation to out-of-hospital care settings
- 3 Combination positioned to accelerate innovation and scale**

Opportunity to accelerate MEDIFOX DAN's innovation together with ResMed's deep experience in cloud and data to build complementary offering at scale
- 4 Attractive financial profile**

Immediately accretive to non-GAAP EPS, with a high proportion of recurring software revenues

MEDIFOX DAN snapshot

At a glance

- ▶▶▶ Leading software provider within growing German healthcare sector supported by structural growth drivers
- ▶▶▶ End-to-end solution and the operating system of choice used daily by 300K+ caregivers
- ▶▶▶ Mission-critical technology deeply embedded in workflows within a large, growing and highly loyal customer base
- ▶▶▶ High-caliber and experienced management team with a proven track record of delivering profitable growth

By the numbers

\$83M

PF Revenue^(1,2)
(CY 2021)

\$35M

PF Adj. EBITDA^(1,2)
(CY 2021)

14%

Organic Revenue CAGR⁽²⁾
(CY19 – CY21)

8K+

Customers

300K+

Caregivers that use
platform daily

600

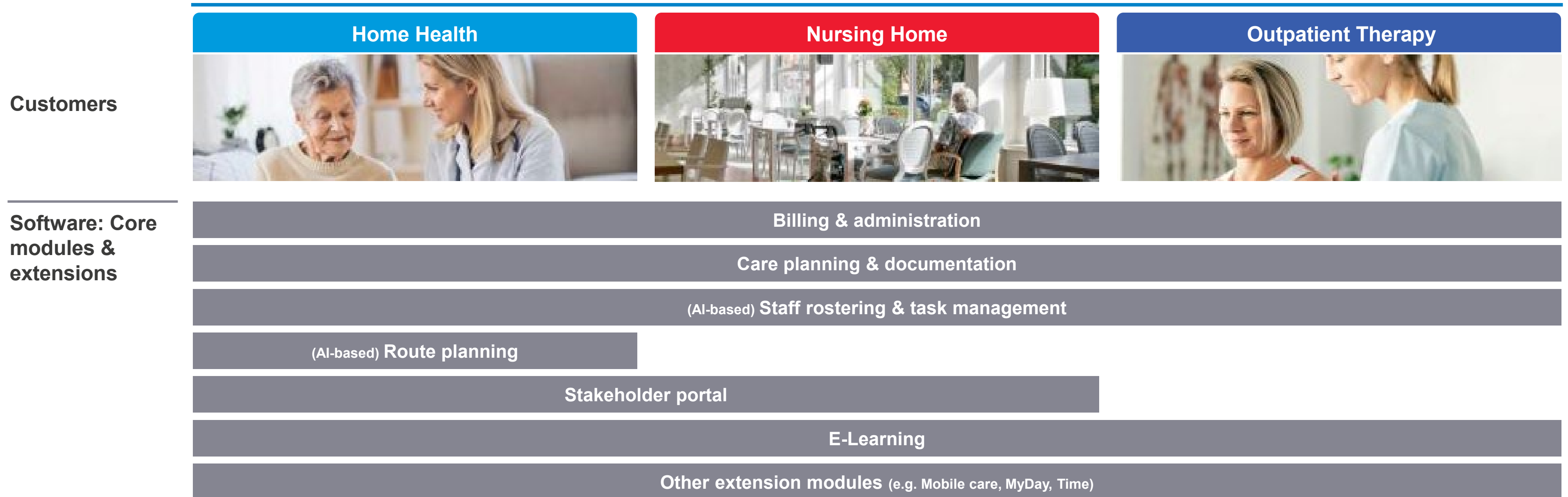
Employees

1. Based on a EUR/USD rate of 1.053.

2. Pro forma adjusted for acquisitions.

Comprehensive software solution across care provider workflows

Segments accounting for majority of revenue today



Care providers in Germany are increasingly turning to technology for efficiencies

MEDIFOX DAN complements ResMed's existing presence in Germany

German Healthcare Industry Tailwinds

Aging and more acute population, with rising chronic condition prevalence



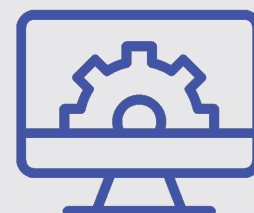
Increased need for software to aid care planning



Skilled labor shortage resulting in rising care ratios (patients per caregiver)



Increased need for efficiency gains via software



Government regulations supporting digitization

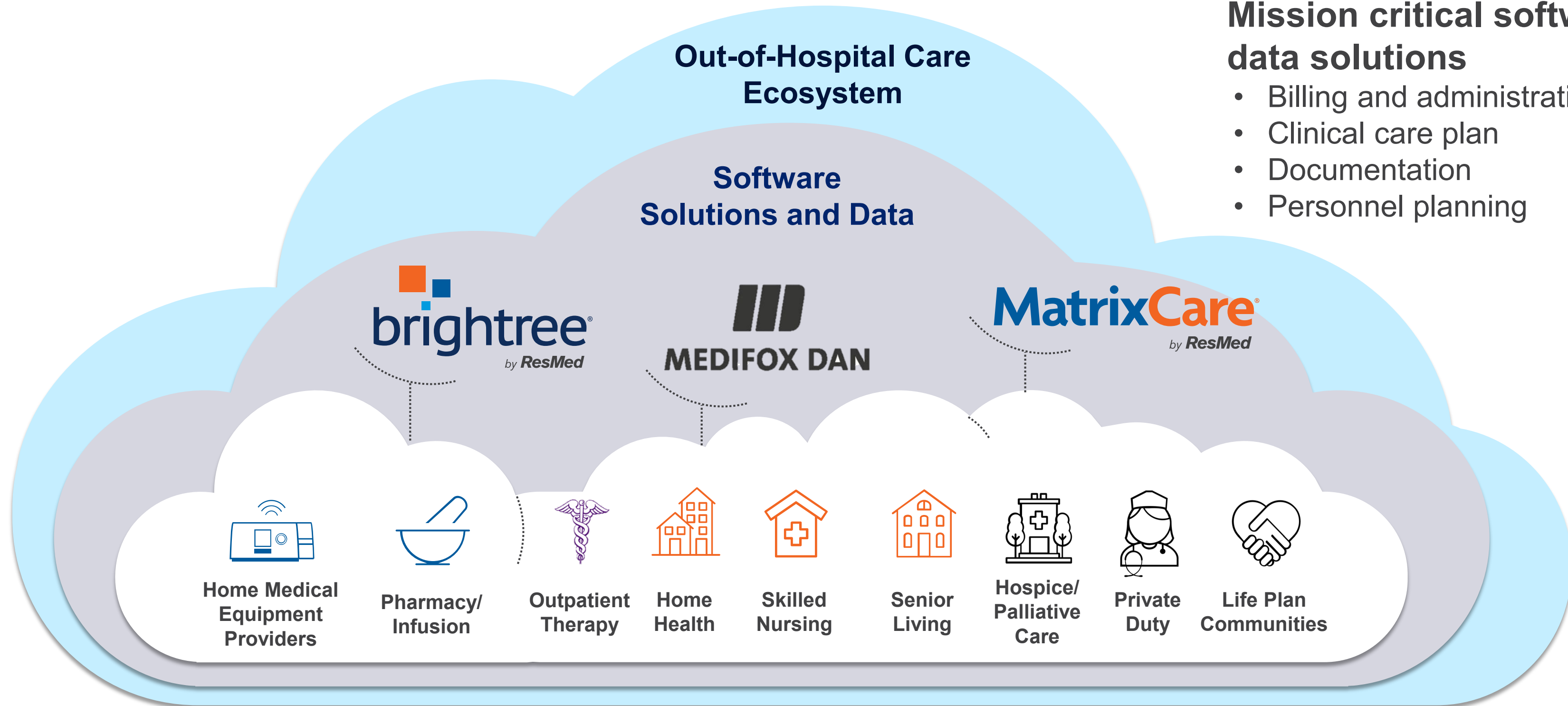


Software enables faster provider reimbursement and reporting



Together with MEDIFOX DAN, ResMed is positioned to support and enhance care in Germany

MEDIFOX DAN accelerates the out-of-hospital software strategy and solution suite



Mission critical software and data solutions

- Billing and administration
- Clinical care plan
- Documentation
- Personnel planning

Comprehensive software platform for out-of-hospital care

Transaction summary

Transaction details

- Enterprise value of approximately **\$1.0B⁽¹⁾** (€950M)
- **All-cash consideration**, to be financed with existing cash and debt capacity

Financial highlights

- CY 2021 PF Revenue of **\$83M^(1,2)** and PF Adj. EBITDA of **\$35M^(1,2)**
- Strong **double-digit organic growth profile**
 - CY 2019-21 organic revenue CAGR: **14%⁽³⁾**
- **Immediately accretive** to non-GAAP EPS⁽⁴⁾

Timing

- Closing expected in **2H of CY 2022**
- Subject to regulatory clearances

1. Based on a EUR/USD rate of 1.053.

2. PF Revenue includes adjustments for acquisitions, and PF Adj. EBITDA includes adjustments for acquisitions, income from JVs, and other customary add-backs for non-recurring items.

3. Based on pro forma revenue adjusted for acquisitions.

4. Post deal close

Q&A

