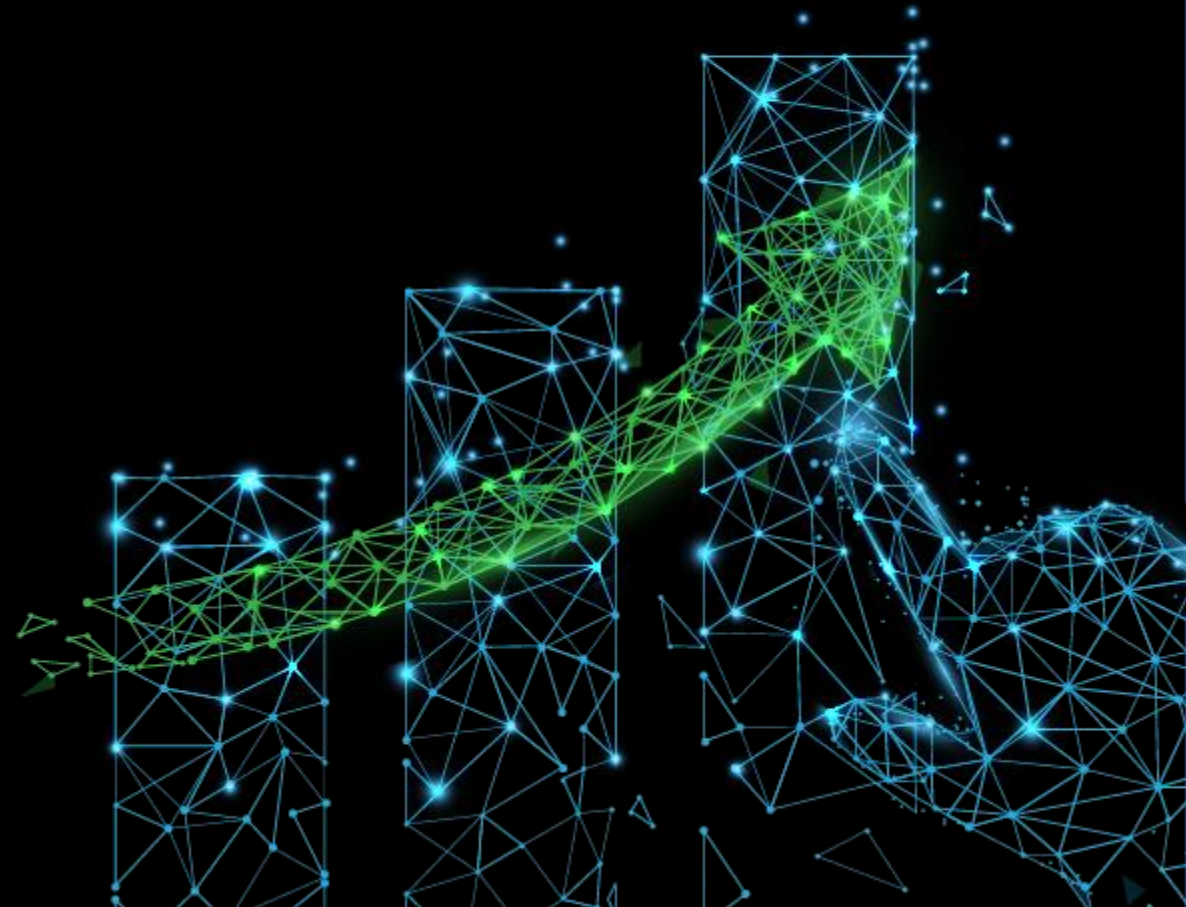




THIRD QUARTER 2024 EARNINGS RESULTS

November 7, 2024



SAFE HARBOR STATEMENT

Forward-Looking Statements

This presentation contains statements that are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, that are based on management's current expectations and assumptions and are subject to risks and uncertainties. Such statements include, but are not limited to, statements about (i) delays in product development and deployment, (ii) market acceptance of our EV charging products and related services, (iii) technological change in the EV charging equipment industry, (iv) competition in EV markets generally in the United States and abroad, (v) results and costs associated with governmental investigations and litigation, (vi) intellectual property issues, and (vii) other aspects of our business identified in this press release, as well as in our periodic reports that we file from time to time with the SEC. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "tends," "believe," "estimate," "predict," "potential," "project" or "continue" or the negative of those terms or other comparable terminology. These statements are only predictions. Actual events or results may differ materially from those expressed or implied by these forward-looking statements because of market conditions in our industries or other factors that are in some cases beyond our control. All of the forward-looking statements are subject to risks and uncertainties. Various factors, including but not limited to the risks described from time to time in Blink Charging Co.'s periodic reports with the SEC, including, without limitation, the risks described in Blink Charging Co.'s Annual Report on Form 10-K for the year ended December 31, 2023 under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," could cause actual results to differ from those implied by the forward-looking statements. Given these risks and uncertainties, you are cautioned not to place undue reliance on these forward-looking statements. All information is current as of the date this press release is issued, and except as required by law, Blink Charging Co. does not undertake, and specifically declines, any obligation to update any of these statements or to publicly announce the results of any revisions to these statements to reflect future events or developments.

Non-GAAP Disclosure

The information provided herein includes certain non-GAAP financial measures. These non-GAAP financial measures are intended to supplement the GAAP financial information by providing additional insight regarding the results of operations of the Company. The non-GAAP Adjusted EBITDA financial measure used by the Company is intended to provide an enhanced understanding of our underlying operational measures to manage the Company's business, to evaluate performance compared to prior periods and the marketplace, and to establish operational goals. Certain items are excluded from this non-GAAP financial measure to provide additional comparability measures from period to period. These non-GAAP financial measures will not be defined in the same manner by all companies and may not be comparable to other companies. Non-GAAP financial measures are reconciled in the accompanying tables to the most directly comparable measures as reported in accordance with GAAP, and should be viewed in addition to, and not in lieu of, such comparable financial measures.

Q3 2024 HIGHLIGHTS

| Brendan Jones
| President and CEO

Q3 2024 HIGHLIGHTS*



Allegiant Stadium, Home of Las Vegas Raiders, Provides On-Site EV Charging

\$25.2M

Total Revenue

36.2%

670 bps Increase
Gross Margin

6,978

Chargers
Contracted, Sold,
or Deployed

~37 GWh

Disbursed on
Blink Networks

50%

YTD Reduction in
Cash Burn**

21%

YTD Reduction in
Operating Expense***

* - All comparisons are Q3 -2024 year-over-year, unless otherwise notes

** - Excludes financing activities such as debt repayments or funds raised on capital markets

*** - Excludes the non-cash intangible impairment charges

IMPROVING SERVICE REVENUE DRIVEN BY GROWTH IN OWNER OPERATOR MODEL



6,442

Blink Owned /
Operated Chargers

30%

YoY Service
Revenue Growth

28%

YoY Growth in Blink-
Owned / Operated
Chargers

544%

YoY Growth in
Revenue from Blink
Owned / Operated
DC Chargers

Service Revenue Over Last 5 Quarters



OWNER OPERATED MODEL REPRESENTS FUTURE OPPORTUNITY

A white and black Blink electric vehicle charging station is shown on the left side of the slide. It features a charging cable with a black connector and a silver metal plug. The "blink" logo is printed vertically on the white upper section of the station.

2024 TARGETS

FY24 REVENUE \$125M - \$135M

2024 GROSS MARGIN ~33%

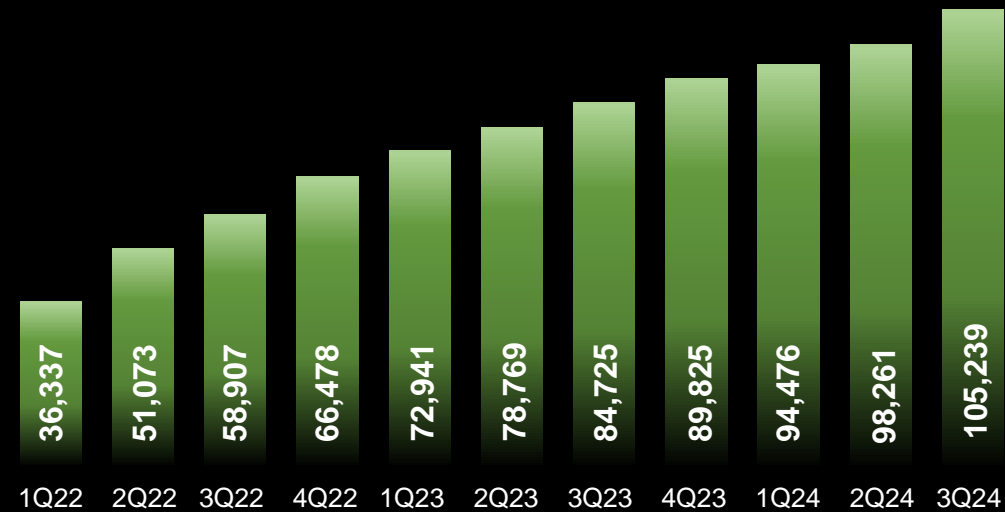
POSITIVE ADJUSTED EBITDA 2H of 2025

STRATEGIC AND OPERATIONAL UPDATE

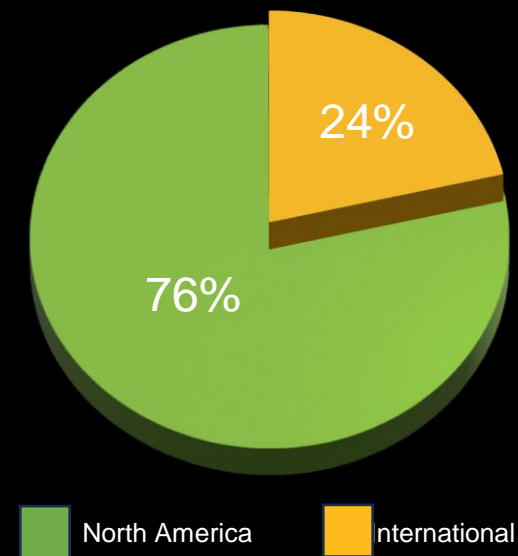
Michael Battaglia
Chief Operating Officer and CEO Elect

BLINK IS AT THE FRONT END OF CHARGER DEPLOYMENT

**BLINK CHARGERS
CONTRACTED, SOLD OR DEPLOYED***



**N.A. AND INTERNATIONAL
CHARGER COUNT MIX**



Increasing charger utilization and global footprint expansion leads to incremental revenue growth

*Cumulative number since company inception

EV CHARGING INFRASTRUCTURE MARKET GROWTH

3rd LARGEST
EV Charging Network*



LEADING
EV CHARGING PROVIDER
IN EUROPE

Our mission is to advance the energy transition through innovative charging solutions

Our vision is to enable energy independence for all through the global electrification of transportation

HARDWARE



A global suite of advanced hardware that includes various L2 and DCFC chargers to better meet the market's needs worldwide.

SERVICES



Blink Care

For Blink Level 2 and DC fast chargers, Blink Care includes detailing, inspections, and testing twice per year

EVSTAR

Plan boots customer confidence and includes coverage in cases of accidental damage, power surges, and more.

NETWORK



Combining intuitive design with intelligent cloud-based software, the Blink Network is designed to allow hosts to manage and gain insights on their charging network.

- API integrations
- Real-time cloud-based management capabilities with remote updates
- 24/7 Blink Network Operations Center (NOC)

STRONG AND GROWING PARTNERSHIPS

Fleet

Significant reseller channels for wide-spread opportunities



Commercial

Prioritizing scalable, large scale deployment opportunities with national and multinational accounts



Multifamily

Targeting multifamily residential charging demands



Government

Leveraging funding and deployment opportunities



Hospitality

Prioritizing scalable, large scale deployment opportunities with national and multinational accounts



Automotive

Automotive OEMs and dealer agreements



BLINK JOINS WEX COMMERCIAL VEHICLE NETWORK

blink®



wex

Access to estimated
19.4 MILLION
commercial vehicles that
WEX services worldwide

Blink is a Leader in Providing Chargers and Services to Fleets

STRATEGICALLY MANAGING OPERATING EXPENSES AND CASH BURN

50%

YTD Cash Burn
Reduction*

21%

YTD Reduction in
Operating Expenses**

37%

YTD Reduction in
Compensation
Expense

10%

YTD Reduction in
G&A Expenses

TO BE COMPLETED BY Q1-2025

14%

Targeted Reduction in
Global Overhead Costs

\$9 Million

Anticipating Annualized
Savings



* Excludes financing activities

**Total Operating Expenses presented here exclude impairment of goodwill, impairment of intangible assets, and change in fair value of consideration payable

FINANCIAL HIGHLIGHTS

Michael Rama
CFO

SELECTED FINANCIALS



(\$ in 000s)	3Q24	3Q23	YoY Change	9 Months Ended September 30, 2024	9 Months Ended September 30, 2023	YoY Change
Product Sales	\$13,448	\$35,059	(62%)	\$64,538	\$76,035	(15%)
Service Revenue ⁽¹⁾	8,754	6,735	30%	24,988	18,491	35%
Other Revenue ⁽²⁾	5,985	1,583	278%	6,491	3,361	93%
Total Revenues	25,187	43,377	(32%)	96,017	97,887	(2%)
Gross Profit	9,119	12,785	(29%)	33,251	29,619	12%
Operating Expenses	\$97,345	\$123,337	(21%)	\$159,609	\$210,293	(24%)
Adjusted EBITDA ⁽³⁾	(\$14,017)	(\$11,690)	(4%)	(\$38,905)	(\$42,974)	14%
Adj. EBITDA Margin ⁽³⁾	(56%)	(27%)	(2,900 bps)	(41%)	(44%)	300 bps

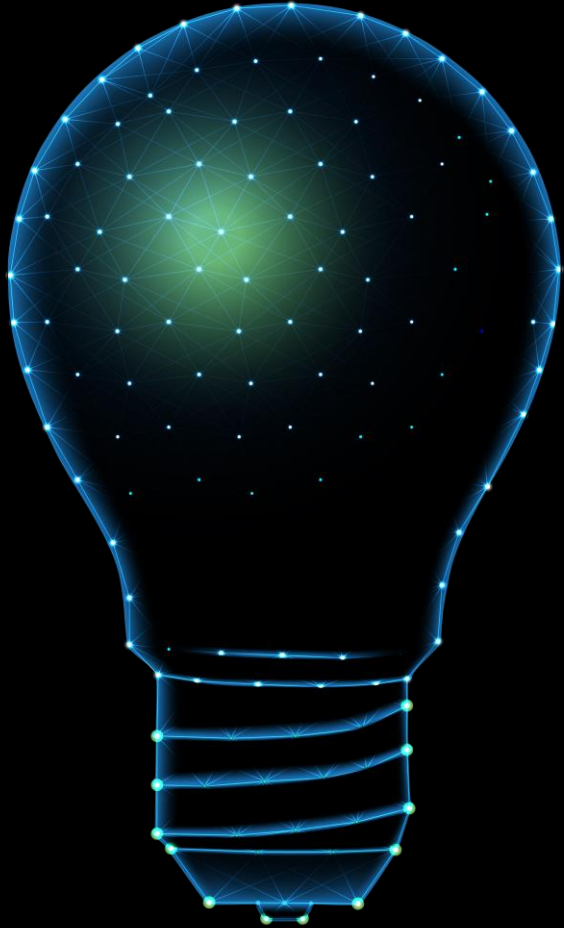
¹ Service Revenue consist of charging service revenues, network fees, and ride-sharing revenues.

² Other Revenues consist of other revenues, warranties, and grants and rebates.

³ Adjusted EBITDA, defined as EBITDA adjusted for non-recurring items such as stock-based compensation, acquisition related costs, impairment of goodwill and intangible assets, estimated loss related to sale of underperforming assets of subsidiary, change in fair value related to consideration payable, loss on extinguishment of notes payable and one-time non-recurring expenses. A reconciliation of GAAP to non-GAAP financial measures can be found in the appendix of this presentation.

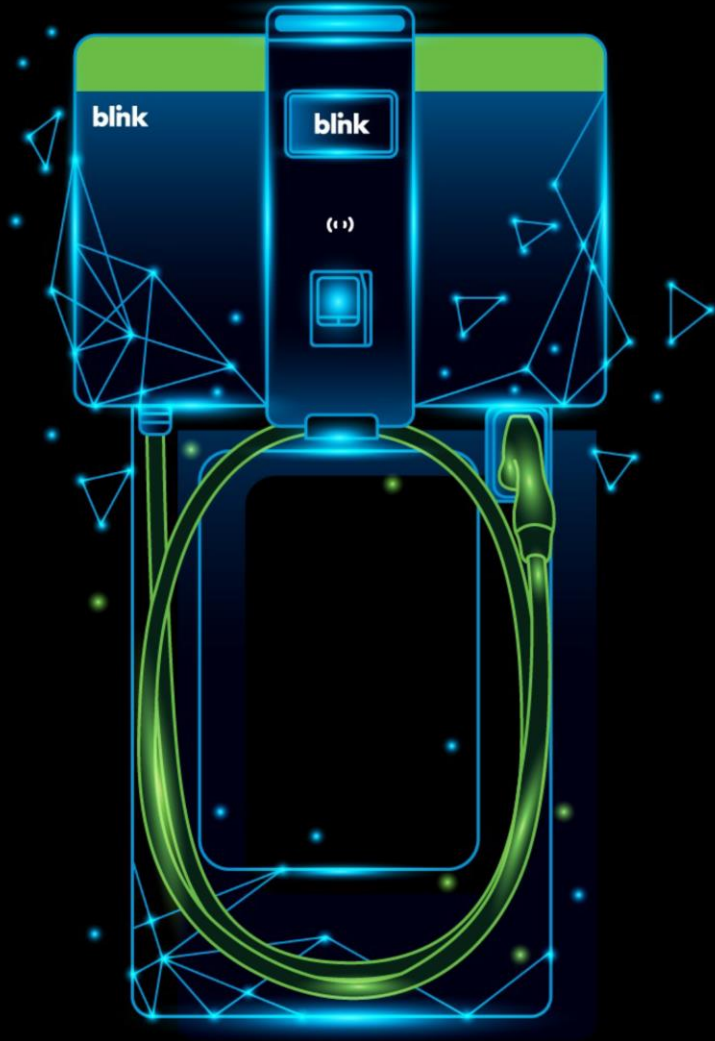
CONCLUDING REMARKS

| Brendan Jones
| President and CEO



blink®

| Q&A



blink[®]

| APPENDIX

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

<i>(In thousands and unaudited)</i>	Q3 2024	Q3 2023	9 Months Ended September 30, 2024	9 Months Ended September 30, 2023
Net loss	(\$87,839)	(\$112,721)	(\$124,621)	(\$184,004)
Interest expense, net	\$2	\$970	\$475	\$2,373
Provision for Income Taxes	(\$18)	\$807	\$174	\$1,225
Depreciation and amortization	\$2,987	\$2,869	\$9,566	\$9,694
EBITDA ⁽¹⁾	(\$84,418)	(\$108,075)	(\$114,406)	(\$170,712)
Stock-based compensation	\$926	\$1,105	\$2,877	\$20,543
Acquisition-related costs	-	\$50	\$26	\$333
Impairment of goodwill and intangible assets	\$69,111	\$94,230	\$69,111	\$94,230
Estimated loss related to sale of underperforming assets of subsidiary	-	-	\$676	-
Change in fair value related to consideration payable	\$364	-	\$2,811	-
Loss on extinguishment of notes payable	-	\$1,000	-	\$1,000
One-time non-recurring expense	-	-	-	\$11,632
Adjusted EBITDA ⁽²⁾	(\$14,017)	(\$11,690)	(\$38,905)	(\$42,974)

¹ EBITDA is a non-GAAP financial measure management uses as a proxy for net income (loss) and is defined as earnings (loss) before interest income (expense), provision for income taxes, and depreciation and amortization expense.

² Adjusted EBITDA, defined as EBITDA adjusted for non-recurring items such as stock-based compensation, acquisition-related costs, impairment of goodwill and intangible assets, estimated loss related to underperforming assets of subsidiary, change in fair value related to consideration payable, one-time non-recurring expenses, and loss on extinguishment of notes payable.

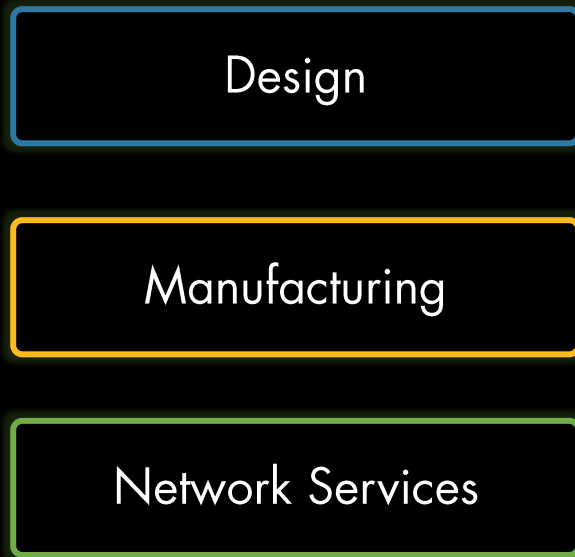
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

<i>(unaudited)</i>	Q3 2024	Q3 2023	9 Months Ended September 30, 2024	9 Months Ended September 30, 2023
Net loss – per diluted share	(\$0.86)	(\$1.74)	(\$1.24)	(\$3.02)
Add: Amortization expense of intangible assets	\$0.02	\$0.02	\$0.05	\$0.10
Acquisition-related costs	-	0.00	\$0.00	\$0.01
Estimated loss related to sale of underperforming assets of subsidiary	-	-	\$0.01	-
Change in fair value related to consideration payable	\$0.01	-	\$0.03	-
Impairment of goodwill and intangible assets	\$0.68	\$1.54	\$0.68	\$1.54
Loss on extinguishment of notes payable	-	\$0.02	-	\$0.02
One-time non-recurring expense	-	-	-	\$0.19
Adjusted EPS ⁽¹⁾	(\$0.16)	(\$0.16)	(\$0.47)	(\$1.15)

¹ Adjusted EPS (defined as earnings/loss per diluted share) is a non-GAAP financial measure management uses to assess earnings per diluted share excluding non-recurring items such as acquisition-related costs, estimated loss related to sale of underperforming assets of subsidiary, impairment of goodwill and intangible assets, change in fair value related to consideration payable, one-time non-recurring expense, and loss on extinguishment of notes payable

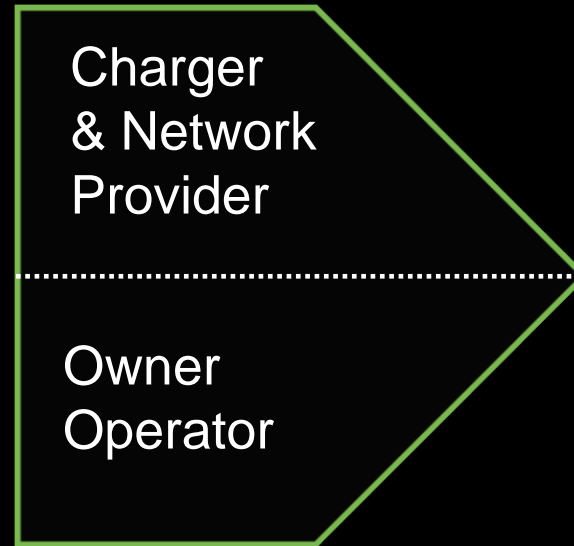
FULL SERVICE MODEL DRIVING SUSTAINED GROWTH

Vertical Integration



+

Synergistic Revenue Streams



=

**Sustained
Growth and
Improving
Profitability**