

RISK FACTORS

Statements in this presentation that refer to future plans and expectations are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "goals," "plans," "believes," "seeks," "estimates," "continues," "may," "will," "would," "should," "could," and variations of such words and similar expressions are intended to identify such forward looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Such statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these forward-looking statements. Important factors that could cause actual results to differ materially from the company's expectations are set in Intel's earnings release dated Oct 25, 2018, which is included as an exhibit to Intel's Form 8-K furnished to the SEC on such date. Additional information regarding these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent reports on Forms 10-K and 10-Q. Copies of Intel's Form 10-K, 10-Q and 8-K reports may be obtained by visiting our Investor Relations website at www.intc.com or the SEC's website at www.sec.gov.



INTEL INTERNET OF THINGS GROUP

Tom Lantzsch
SVP and GM
Internet of Things Group
Intel Corporation



IOT FUELS INTEL'S DATA-CENTRIC TRANSFORMATION



INTEL TAM
>\$300B

IOT TAM
~\$30B
2022

AUTONOMOUS THINGS – EDGE – NETWORK – CLOUD

Source: TAM – 2022F Si TAM is based on amalgamation of analyst data and Intel analysis





INTEL'S INTERNET OF THINGS GROUP

High performance compute solutions for targeted verticals along with historic embedded applications



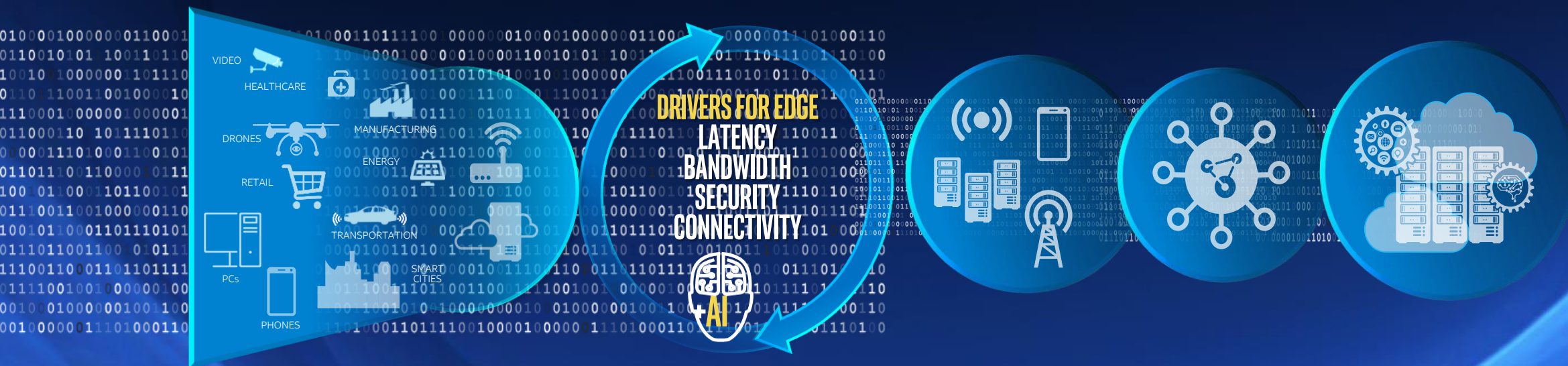
Legend:
□ ATOM
□ CORE
■ XEON



Note: Based on reported revenues for 2013-2017, the ASP and Product Mix based on 2017 CPU revenue



OUR FUTURE IS EDGE COMPUTING



**DEVICES /
THINGS**

**EDGE COMPUTE
NODE**

**NETWORK HUB
OR REGIONAL
DATA CENTER**

**CORE
NETWORK**

**CLOUD DATA
CENTER**

EDGE COMPUTING EXAMPLE

INDUSTRIAL AUTOMATION AGGREGATION

FROM: MANY DISCRETE DEVICES

PLC



HMI



VISION



MOTION



TO: FEW EXPANDABLE, HIGH PERFORMANCE COMPUTE
WITH SOFTWARE DEFINED SYSTEMS

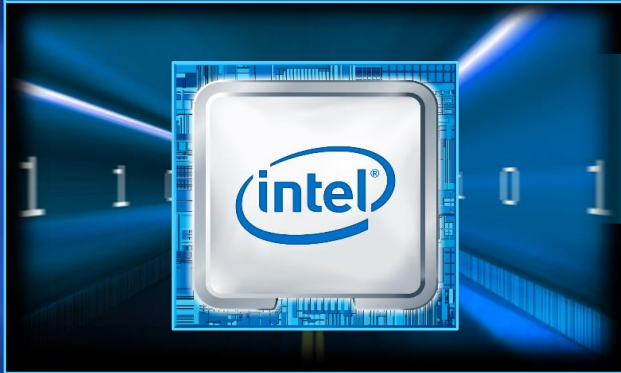


VALUE: LOWER COST, INCREASE SECURITY AND
MANAGEABILITY



TECHNOLOGY FOCUS AREAS

HIGH PERFORMANCE COMPUTE



AGGREGATION AT THE EDGE APPLICATIONS & DATA



VISION (VIDEO) INFERENCE



HIGH PERFORMANCE COMPUTE

OPTIMIZED FOR IOT
APPLICATIONS

SOFTWARE CAPABILITIES

SECURITY & MANAGEABILITY

REAL-TIME

FUNCTIONAL SAFETY

CONNECTIVITY



docker*

kubernetes*

VSphere*

Hyper-V*

KVM*

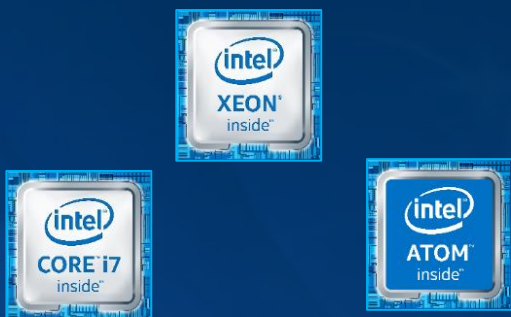
ACRN™



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INFERENCE AT THE EDGE

COMPUTE



SOFTWARE TOOLS

OpenVINO™

WRITE ONCE
LEVERAGE COMMON ALGORITHMS
DEPLOY TO CPU, GPU AND AI ACCELERATORS

VISION ACCELERATOR DESIGNS



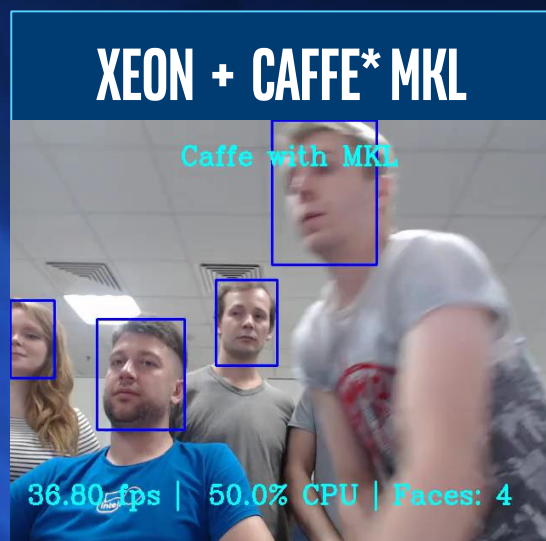
82%

By 2021
OF ALL IP TRAFFIC WILL BE VIDEO

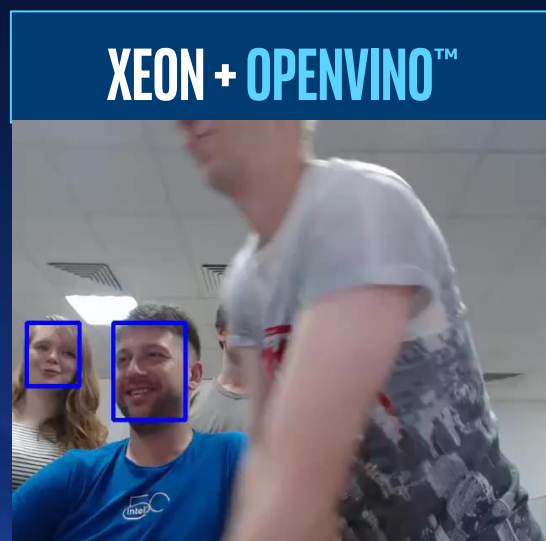
More video data is collected every day, making it critical
for businesses to implement robust data analysis strategy

INFERENCE AT THE EDGE WITH OPENVINO™

OPTIMIZED FOR SPEED



35+ FPS



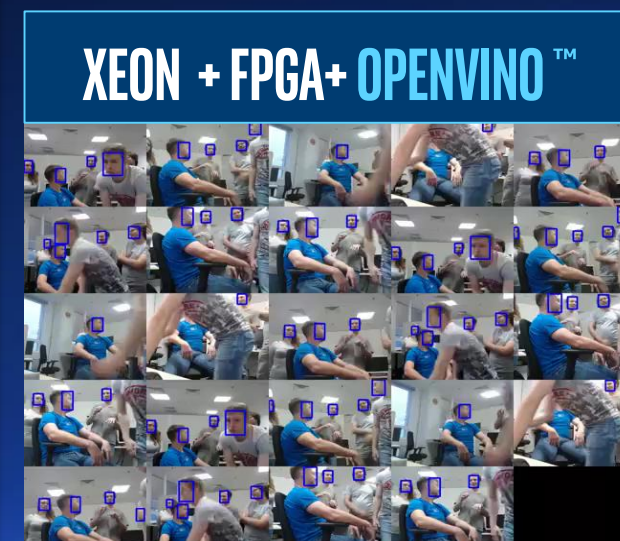
240+ FPS



760+ FPS

FPS = Frames Per Seconds

OPTIMIZED FOR SCALE



24 CAMERA STREAMS WITH 35+ FPS

For more complete information about performance and benchmark results, visit www.intel.com/benchmarks. Performance results are based on testing as of sept 10th, 2018 and may not reflect all publicly available security updates. See configuration disclosure for detail end of the presentation. No product can be absolutely secure.

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VERTICAL BUSINESS MODEL

**SOLVE KEY VERTICAL
MARKET CHALLENGES**

**PARTNER WITH MARKET LEADERS
IN VERTICAL SEGMENTS**

**DIFFERENTIATE WITH SILICON, SYSTEM
DESIGN AND DEVELOPER EXPERIENCE**

RETAIL



INDUSTRIAL



SMART CITIES/VIDEO



TRANSPORTATION



PUBLIC SECTOR



EDUCATION



HEALTHCARE



FINANCIAL SERVICES



AUTOMOTIVE



UNMATCHED ECOSYSTEM

For End Users

INTEL® IOT
MARKET READY
SOLUTIONS

100+

INTEL® MARKET
READY SOLUTIONS

INTEL® IOT
SOLUTION
AGGREGATORS

For Integrators

DEVELOPER
TOOL KITS

1000+

PARTNERS

INTEL® IOT RFP
READY KITS



Other names and brands may be claimed as the property of others.,

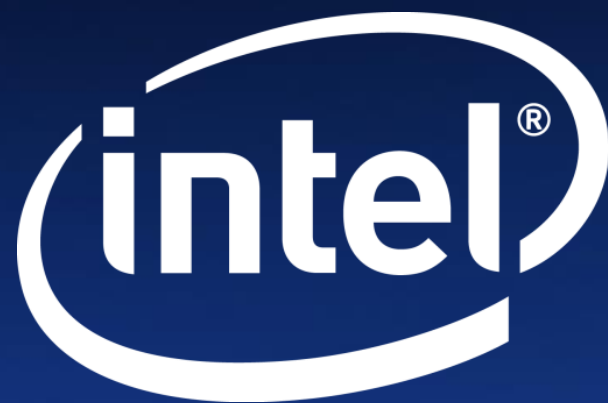
Brands depicted are members of the Intel® IoT Solutions Alliance, an ecosystem of industry leaders, the Intel® IoT Solutions Alliance helps OEMs, ISVs, and service providers accelerate deployment of best-in-class solutions including Intel® Market Ready Solutions

2022
IOT TAM
~\$30B
WINNING IN
AN EXPANDING TAM



Source: TAM – 2022F SI TAM is based on amalgamation of analyst data and Intel analysis





NOTICES & DISCLAIMERS

Intel technologies' features and benefits depend on system configuration and may require enabled hardware, software or service activation. Performance varies depending on system configuration.

No computer system can be absolutely secure.

Tests document performance of components on a particular test, in specific systems. Differences in hardware, software, or configuration will affect actual performance. For more complete information about performance and benchmark results, visit <http://www.intel.com/benchmarks>.

Software and workloads used in performance tests may have been optimized for performance only on Intel microprocessors. Performance tests, such as SYSmark and MobileMark, are measured using specific computer systems, components, software, operations and functions. Any change to any of those factors may cause the results to vary. You should consult other information and performance tests to assist you in fully evaluating your contemplated purchases, including the performance of that product when combined with other products. For more complete information visit <http://www.intel.com/benchmarks>.

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The benchmark results may need to be revised as additional testing is conducted. The results depend on the specific platform configurations and workloads utilized in the testing, and may not be applicable to any particular user's components, computer system or workloads. The results are not necessarily representative of other benchmarks and other benchmark results may show greater or lesser impact from mitigations.

Intel does not control or audit third-party benchmark data or the web sites referenced in this document. You should visit the referenced web site and confirm whether referenced data are accurate.

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SYSTEM CONFIGURATION FOR SLIDE 10

Testing by Intel as of Sept 10th, 2018,

Xeon: (for all scenarios)

1-node, 1x Intel Xeon CPU E3-1275 v6 @ 3.80GHz, AsRock Rack E3C236D4U, Total memory 32GB, 2 slots / 16GB / 2400MHz DDR4, Hyper Threading: Enable, Turbo: Enable, Storage: 1x Intel SSD 545s SATA 3.0 512GB, Network Devices: 2xRJ45 GLAN by Intel i210, Network Speed: 1GbE, OS: Ubuntu 16.04.4 LTS, Kernel: 4.13.0-45-generic x86_64

Caffe with MKL

Caffe – public distribution of Caffe with Intel® MKL optimizations enabled, for more information visit <http://caffe.berkeleyvision.org>
MKL - Math Library for Intel®-Based Systems for more information: <https://software.intel.com/en-us/mkl>

OpenVINO (Scenarios Xeon+ OpenVINO, Xeon+OpenVino+FPGA)

Intel® Open Visual Inference & Neural Network Optimization software toolkit. For more information: <https://software.intel.com/en-us/opencvino-toolkit>

FPGA (Scenario Xeon+OpenVINO+FPGA)

Arria 1150GX DevKit"

