

# Unlocking Substantial Value At Etame

Updated Investor Presentation

August 2020



VAALCO ENERGY, INC.

# Safe Harbor Statement

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The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves that meet the SEC's definitions for such terms, and price and cost sensitivities for such reserves, and prohibits disclosure of resources that do not constitute such reserves. The Company uses terms in this presentation, such as "potential reserves", "potential resources", "2P", "2P reserves", "2C", "EUR", "contingent resources", "net resources", "recoverable resources", "prospective resources", "gross reserves and resource potential", "gross unrisks", "unrisks gross resource", "prospective mean resources", "gross unrisks recoverable prospective and contingent resources" and similar terms or other descriptions of volumes of reserves potentially recoverable that the SEC's guidelines strictly prohibit the Company from including in filings with the SEC. These terms refer to the Company's internal estimates of unbooked hydrocarbon quantities that may be potentially added in accordance with the 2018 Petroleum Resources Management System approved by the Society of Petroleum Engineers. These estimates are by their nature more speculative than estimates of proved, probable and possible reserves and accordingly are subject to substantially greater risk of being actually realized. Actual quantities of reserves that may be ultimately recovered from the Company's interests may differ substantially from those presented herein. Factors affecting ultimate recovery include the scope of the Company's ongoing drilling program, which will be directly affected by the availability of capital, decreases in oil and natural gas prices, drilling and production costs, availability of drilling services and equipment, drilling results, lease expirations, transportation constraints, processing costs, regulatory approvals, negative revisions to reserve estimates and other factors as well as actual drilling results, including geological and mechanical factors affecting recovery rates. Estimates of unproved reserves may change significantly as development of the Company's assets provides additional data. In addition, the Company's production forecasts and expectations for future periods are dependent upon many assumptions, including estimates of production decline rates from existing wells and the undertaking and outcome of future drilling activity, which may be affected by significant commodity price declines or drilling cost increases.

Estimates of reserves provided in this presentation are estimates only and there is no guarantee that estimated reserves will be recovered. Actual reserves may be greater than or less than estimates provided in this presentation and differences may be material. There is no assurance that forecast price and cost assumptions applied by NSAI or by the Company in evaluating VAALCO's reserves will be attained and variances could be material. References to thickness of oil pay or of a formation where evidence of hydrocarbons have been encountered is not necessarily an indicator that hydrocarbons will be recoverable in commercial quantities or in any estimated volume. Well test results should be considered as preliminary and not necessarily indicative of long-term performance or of ultimate recovery. Well log interpretations indicating oil accumulations are not necessarily indicative of future production or ultimate recovery.

# Corporate Overview

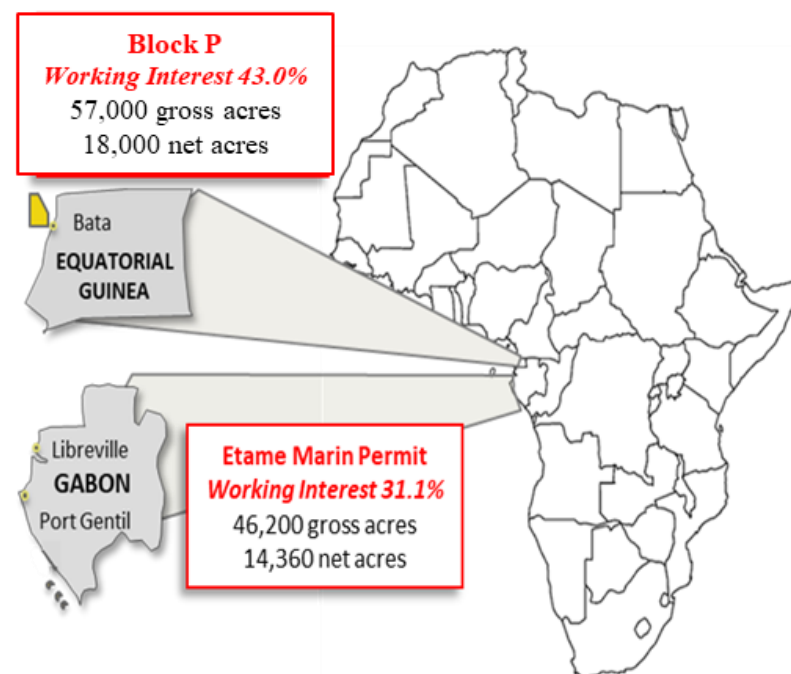


VAALCO ENERGY, INC.

# VAALCO Today

## Experienced Operator Maintaining Stability in a Challenging Environment

- International E&P focused on low-risk, producing assets in West Africa
- Operator of Gabon offshore Etame license
  - **Etame Joint Owners<sup>(1)</sup>**: VAALCO (operator) 33.6%, Addax (Sinopec) 33.9%, Sasol 30%, PetroEnergy 2.5%
- Produced ~116 gross MMBO to date with remaining reserves and resources of ~116 gross MMBO at Etame<sup>(3)</sup>
- Highly successful 2019/2020 work program; resulting in estimated 40% increase in production for FY'20 over FY'19
- Inventory of well locations available for multiple future drilling campaigns at Etame
- Significant potential in Equatorial Guinea
- Strong balance sheet with no debt and a cash balance of \$35.6 million, net of joint venture owner advances, as of June 30, 2020



	<b>Gross</b>	<b>WI<sup>(1)</sup></b>	<b>NRI<sup>(2)</sup></b>
YE'19 SEC Proved Reserves (MMBO) <sup>(4)</sup>	18.4	5.7	5.0
YE'19 2P CPR Reserves (MMBO) <sup>(5)</sup>	34.3	10.6	9.3
FY'19 Production (BOPD)	12,863	3,995	3,476
1H'20 Production (BOPD)	19,159	5,950	5,177

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# Q2 and Recent Highlights

## Continued Strong Performance

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- ❑ Exceeded quarterly production guidance by producing 5,410 NRI<sup>(1)</sup> BOPD, or 6,218 WI<sup>(2)</sup> BOPD in Q2 2020
- ❑ Sold 631,000 barrels of oil in Q2 2020 compared with 294,000 barrels in Q1 2020 due to a combination of four liftings in Q2 2020 compared with two liftings in Q1 2020 and higher production
- ❑ Reported net income of \$0.6 million (\$0.01 per diluted share), Adjusted Net Income<sup>(3)</sup> of \$5.3 million (\$0.09 per diluted share) and generated Adjusted EBITDAX<sup>(3)</sup> of \$10.1 million
- ❑ Decreased Q2 2020 per barrel production expense, excluding workovers, by 17% to \$19.31/BO compared to \$23.39/BO in Q1 2020
- ❑ Managed through COVID 19 challenges with no material disruptions in operations
- ❑ Increased midpoint of full year production guidance to 4,850 NRI BOPD despite planned maintenance activity and temporary production curtailment during Q3 2020 to support OPEC+ cuts
- ❑ Maintained strong balance sheet with no debt, a cash balance of \$44.8 million, including \$9.3 million in joint venture owner advances, working capital of \$11.7 million and Adjusted Working Capital<sup>(3)</sup> of \$24.1 million as of June 30, 2020.



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# Response to COVID-19 & Current Pricing Environment

## Instituted Measures to Ensure Safety and Health of all Employees and Contractors

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### Response to COVID-19

- ☐ Implemented stay-at-home initiatives for all but critical staff and put into place social distancing measures
- ☐ Actively screening and monitoring employees and contractors coming onto VAALCO's Gabon facilities including testing and quarantines with onsite medical supervision
- ☐ Engaged in regular COVID-19 updates to keep employees informed of key developments

### Response to Current Pricing Environment

- ☐ Implemented cost cutting measures with vendors
- ☐ Implemented sharing certain costs, such as shipping vessels, helicopter, and personnel with other operators in the region
- ☐ Temporarily reduced director, executive and certain non-executive employee compensation
- ☐ Ceased or deferred discretionary capital spending

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# 2019/2020 Highlights

## Gaining Momentum Towards Strategic Objectives

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### Highly Successful Development Wells

Well Name	IP Gross (BOPD)	IP NRI (BOPD)	1 <sup>st</sup> Prod	Remarks
Etime 9H	5,500	1,500	Dec 2019	Significantly exceeded predrill estimates
Etime 11H	5,200	1,400	Jan 2020	Significantly exceeded predrill estimates
South East Etime 4H	2,200	600	Mar 2020	Strong results in new step out area

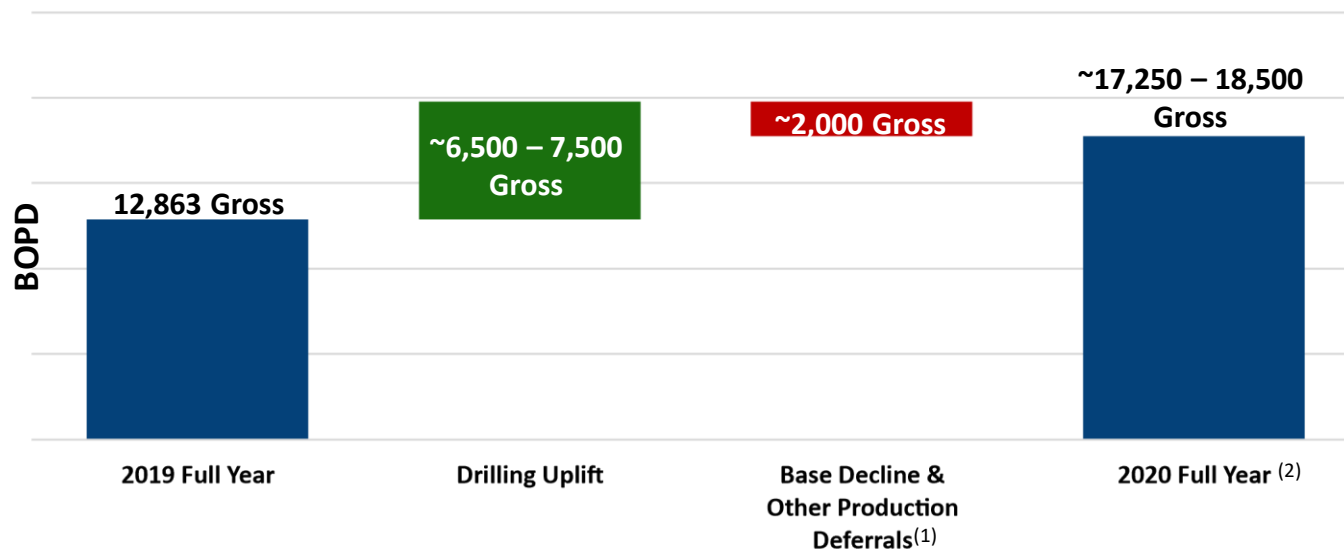
### Appraisal Wellbores

Wellbore Name	Drilled	Remarks
Etime 9H	Oct 2019	Discovered oil-filled Dentale and Gamba reservoirs, each was ~45 feet thick
South East Etime 4H	Feb 2020	Verified good-quality Gamba oil sands in new step out area

- Completed the 2019/2020 drilling campaign in March with a 100% success rate, on time and within budget and released the Vantage Drilling jackup drilling rig on April 9, 2020
- Completed dual listing on the London Stock Exchange on September 26, 2019
- Repurchased 2.7 million shares under the common stock repurchase program June 2019 - April 2020

# Meaningful Production Growth

## Positive Impacts from 2019/2020 Drilling Program



WI (BOPD)	3,995	~2,025 – 2,325	~625	~5,400 – 5,750
NRI (BOPD)	3,476	~1,750 – 2,025	~550	~4,700 – 5,000

- Etame 9H well online in Q4'19 above pre-drill expectations
- Etame 11H well online in Q1'20 above pre-drill expectations
- Successful subsea repair restored production at Etame 4H in Dec 2019
- Successful workover replaced ESP and restored production at Etame 10H in Jan 2020
- South East Etame 4H well online in Q1'20 within pre-drill estimates
- Successful workover replaced ESP and restored production at South East Etame 2H in March 2020

**Highly Successful Drilling Results Exceeded Pre-drill Expectations**



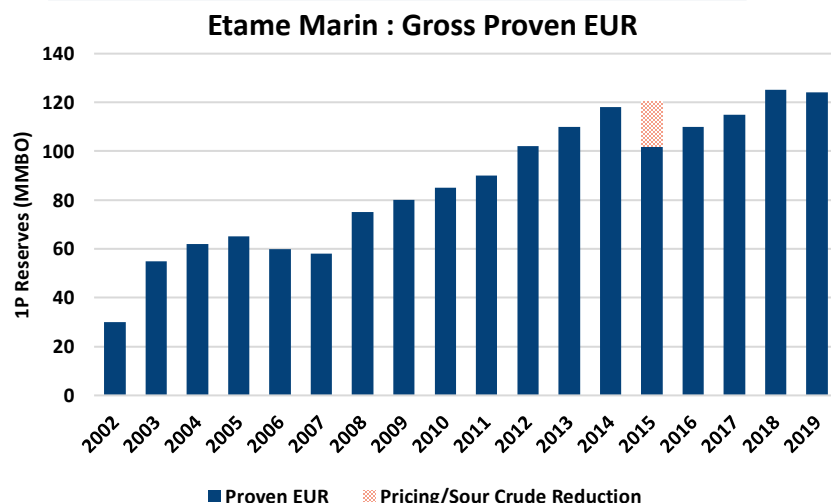
# Operational Outlook



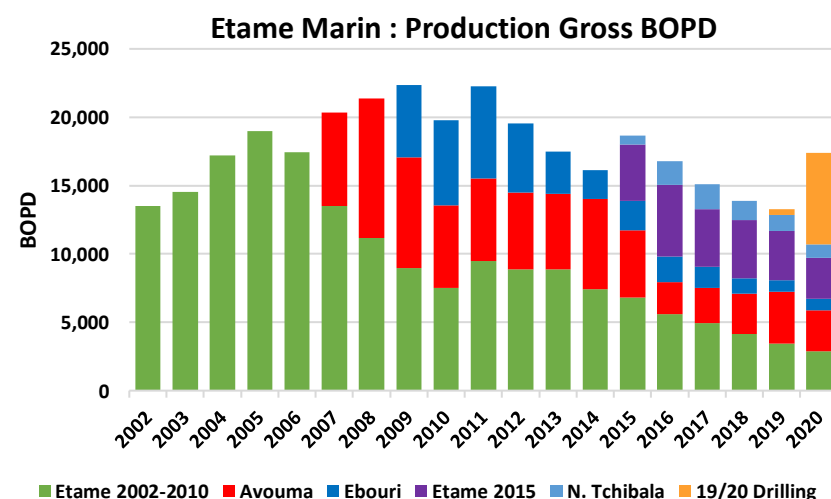
VAALCO ENERGY, INC.

# Etame Track Record of Success

## Repeatable Ability to Create Value



- Gamba reservoir plus deeper Dentale resource potential
- 30 MMBO initial gross proven EUR at YE 2002
- >116 MMBO gross barrels of oil produced
- ~131 MMBO gross proven EUR at YE 2019<sup>(1)</sup>
- Seven successful drilling programs over 20 years
- Three development wells drilled in 2019/2020
- Infrastructure in place for continued development
- Typical gross development well cost: \$20 - \$30 million
- 2019/2020 drilling program cost ~\$29 million, \$4.30/ NRI barrel of 2P reserves <sup>(2)</sup>



# Fully Funded 2019/20 Work Program

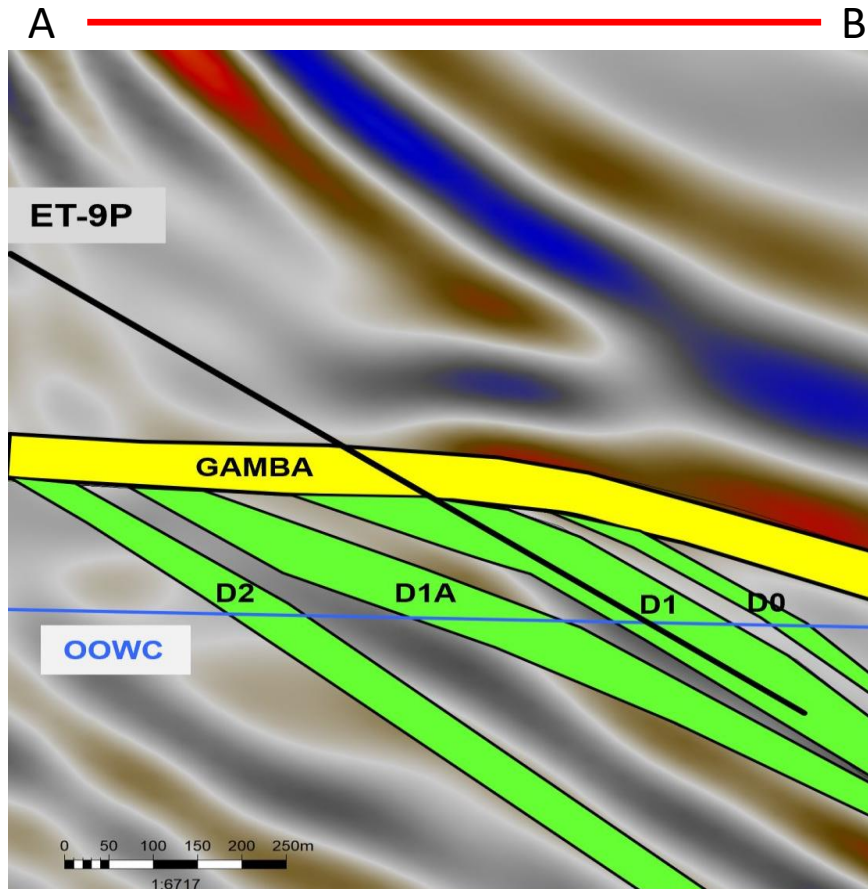
## Successful and Transformational Results

	Reserves / Resources						IP Rate	
	Gross MMBO			NRI MMBO			Gross	NRI
	2P	Contingent <sup>(1)</sup>	Prospective <sup>(2)</sup>	Total	Total		BOPD	BOPD
Etame 9P Appraisal Wellbore <sup>(1,2)</sup>	-	3.2	2.1	5.3	1.4		NA	NA
Etame 9H Development Well <sup>(1)</sup>	7.4	-	-	7.4	2.0		5,500	1,500
Etame 11H Development Well <sup>(1)</sup>	3.1	-	-	3.1	0.8		5,200	1,400
SE Etame 4H Development Well <sup>(2)</sup>	2.7	-	-	2.7	0.6		2,200	600
<b>Total</b>	<b><u>13.2</u></b>	<b><u>3.2</u></b>	<b><u>2.1</u></b>	<b><u>17.8</u></b>	<b><u>5.4</u></b>			

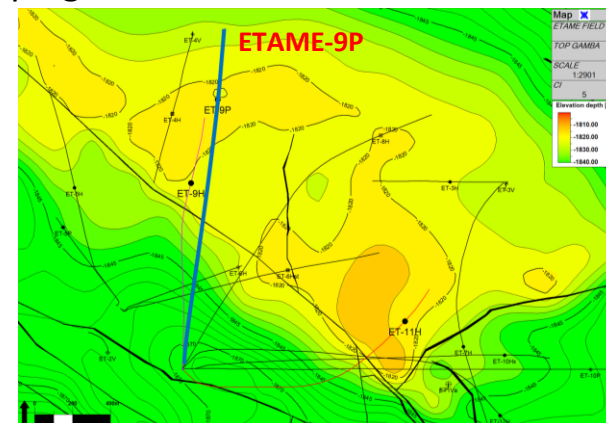
**Highly Successful Drilling Results Exceeded Pre-drill Expectations**

# 2019/20 Drilling Program: Etame 9P

## Etame Field Main Fault Sub Crop Dentale Appraisal

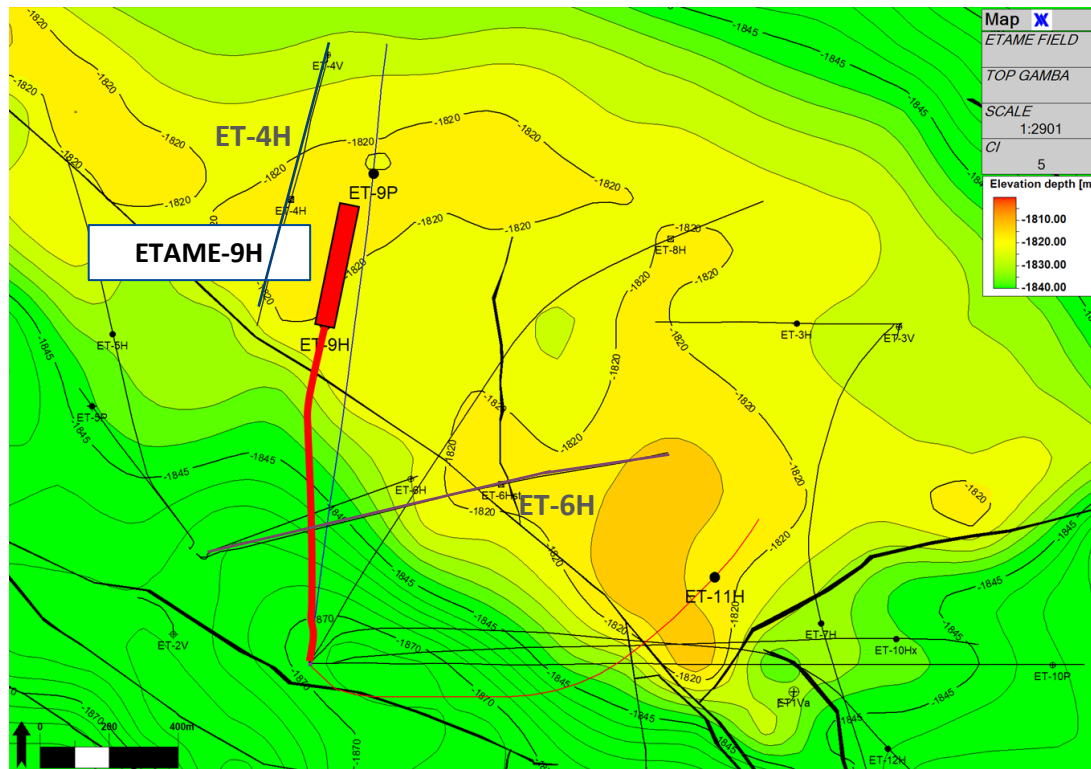


- Etame 9P appraisal wellbore successfully drilled and encountered Gamba and Dentale reservoirs
- Gamba and Dentale oil columns thicker than pre-drill expectations with no H<sub>2</sub>S
  - Gamba reservoir at least 45 feet thick with no oil-water contact
  - Dentale reservoir at least 45 feet thick with 27% porosity and 260 md of permeability
- Estimated gross recoverable 2C resource of 3.2 MMBO<sup>(1)</sup> and prospective resource of 2.1 MMBO<sup>(1)</sup> present in subcropping Dentale reservoirs



# 2019/20 Drilling Program: Etame 9H

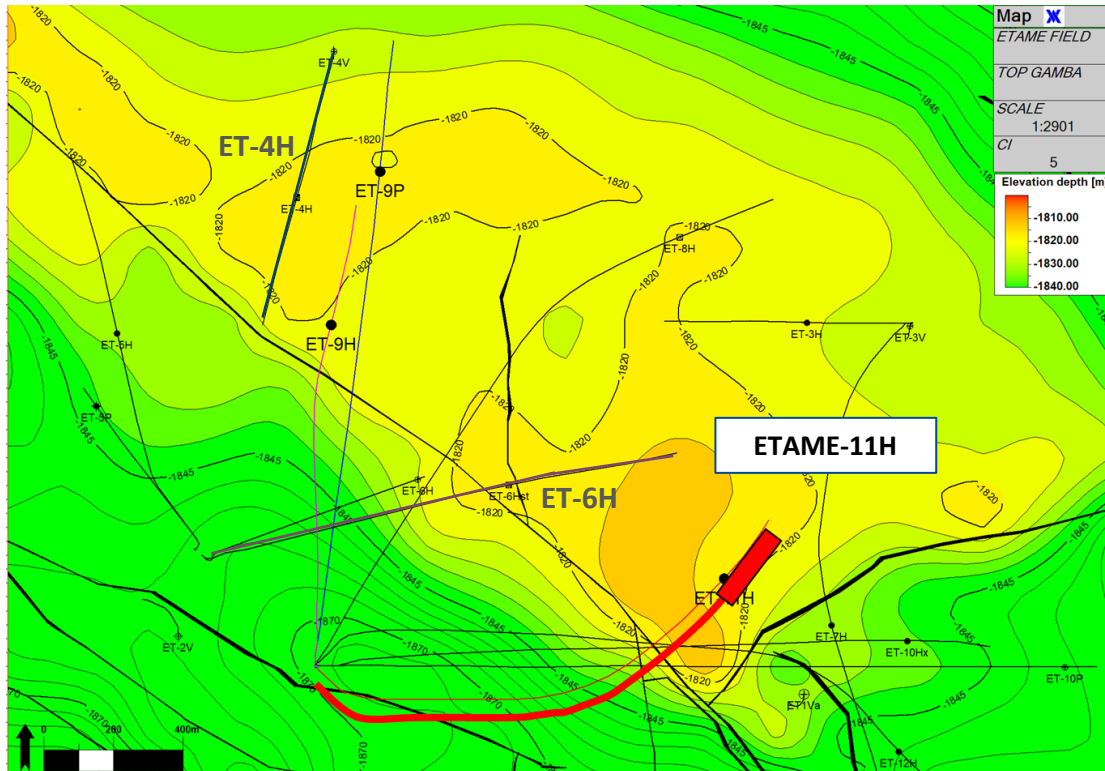
## Etame Field Main Fault Block Gamba Development



- Horizontal development well offsetting the Etame 4H and Etame 6H
- Successfully drilled and brought online in December 2019
- Pre-drill expected stabilized IP rate: 2,500 – 3,500 gross BOPD  
675 – 960 NRI BOPD
- Actual IP rate: 5,500 gross BOPD, 1,710 WI BOPD, 1,500 NRI BOPD
- 7.4 MMBO gross 2P CPR reserves<sup>(1)</sup>

# 2019/20 Drilling Program: Etame 11H

## Etame Field Main Fault Block Gamba Development

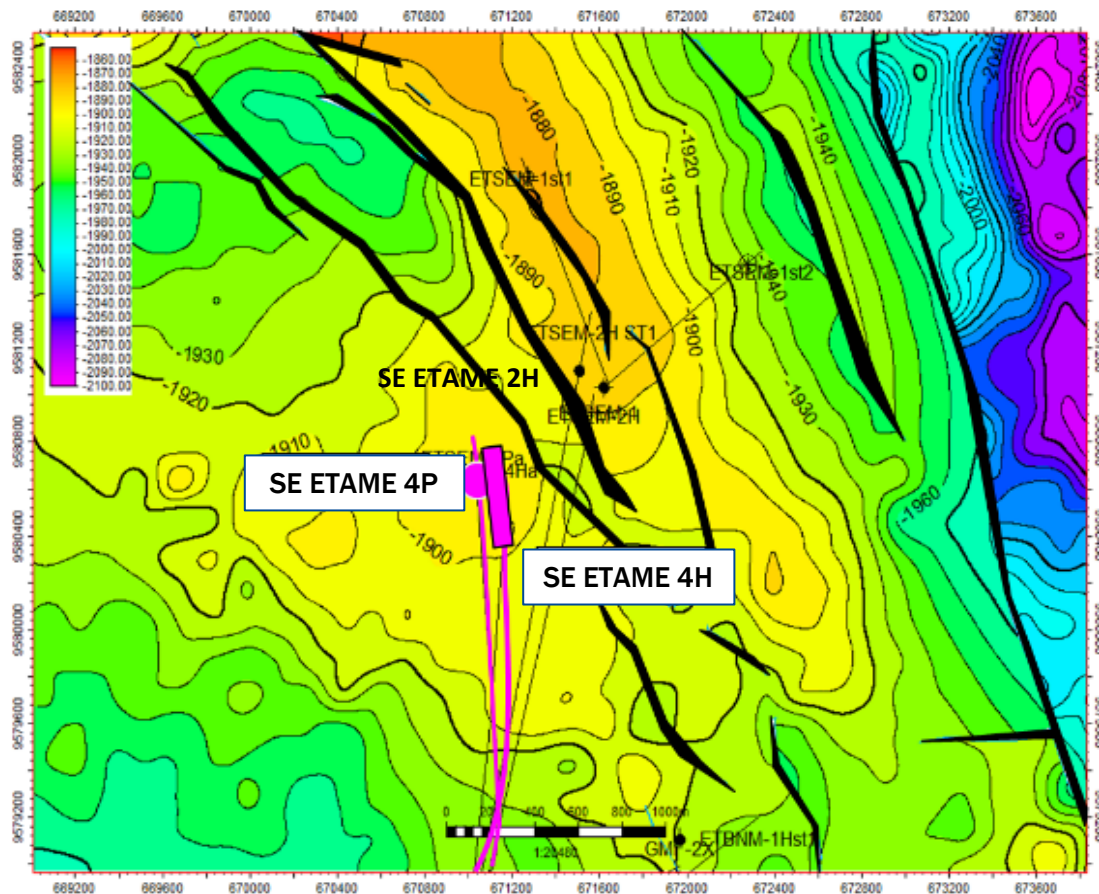


- Horizontal development well to optimize production in the east side of the main fault block
- Successfully drilled and brought online in January 2020
- Pre-drill expected stabilized IP rate: 2,500 – 3,500 gross BOPD  
675 – 960 NRI BOPD
- Actual IP rate: 5,200 gross BOPD, 1,615 WI BOPD, 1,400 NRI BOPD
- 3.1 MMBO gross 2P CPR reserves<sup>(1)</sup>



# 2019/20 Drilling Program: SE Etame 4P/4H

## SE Etame Fault Compartment/Step Out Area

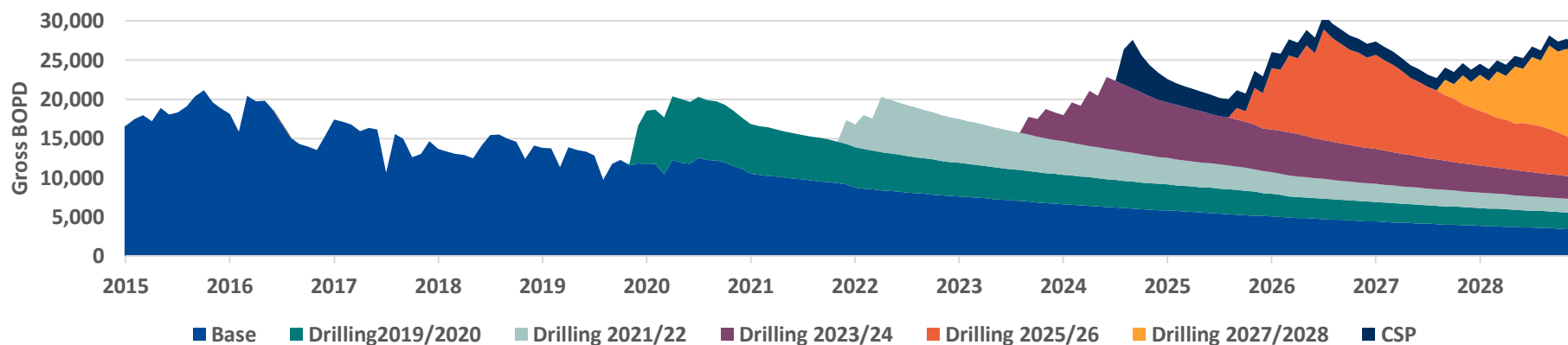


- Successfully evaluated the Step Out area with the SE Etame 4P, interpreted as an extension from the SE Etame 2H
- SE Etame 4H horizontal development well successfully drilled and brought online in March 2020
- Actual IP Rate: 2,200 gross BOPD, 680 WI BOPD, 600 NRI BOPD
- Production remains strong at IP rate for the first 4 months of production
- 6.0 MMBO gross prospective resources <sup>(1,3)</sup>
- 2.7 MMBO gross reserves <sup>(2)</sup>

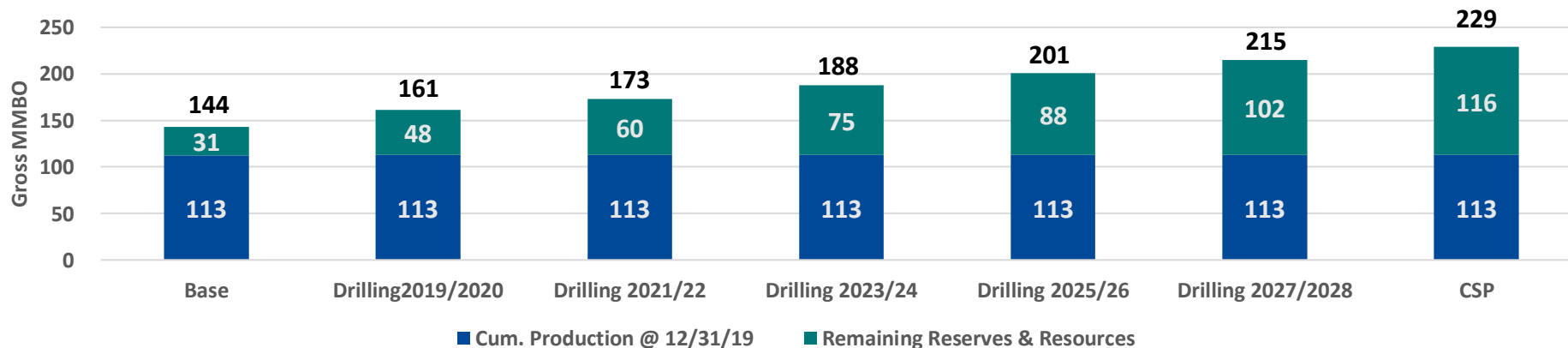
# Etame Organic Growth

## Underpinning Vision 2025

Production Growth



Reserve and Resource Growth – Est. Ultimate Recovery



# Reserves and Resources

## Organic Growth Opportunities

**Gamba Extensions:** 3 South East Etame and 2 South Tchibala Gamba wells

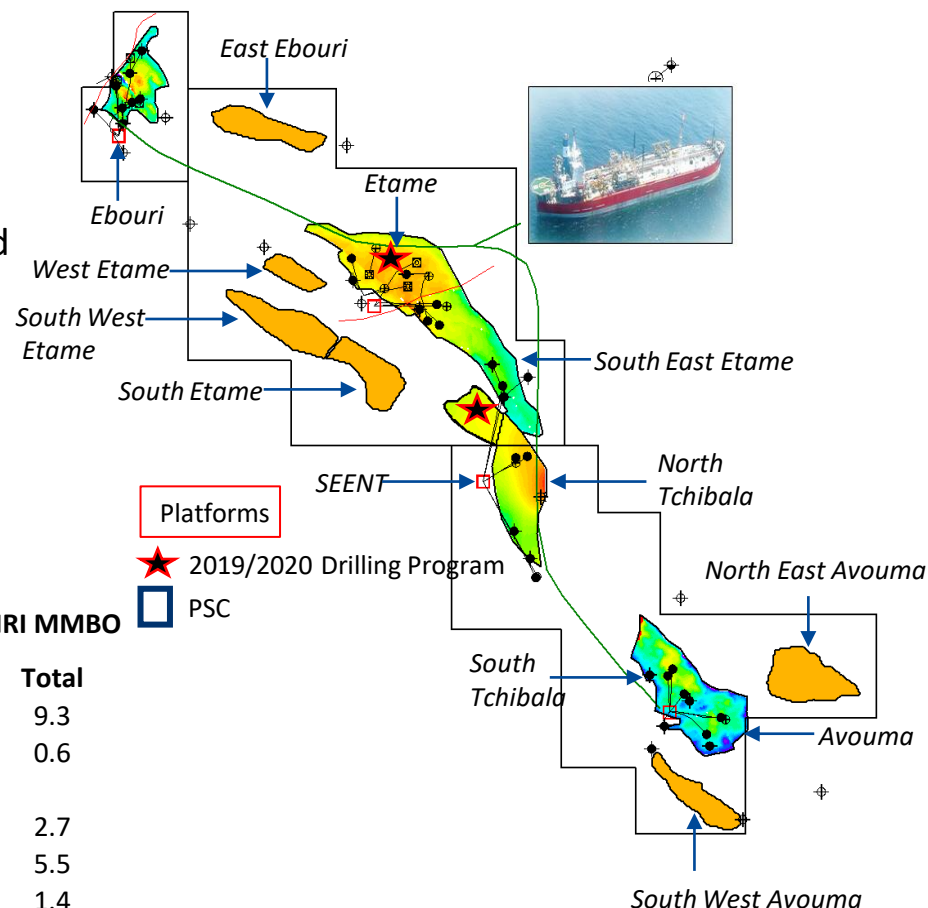
**Gamba Leads/Prospects:** 5 potential satellite prospects identified

**Dentale Sub Crop & Dentale Development:** 3 sub crop wells and 10 development wells

**Crude Sweetening Project:** Reactivation of 3 shut in wells, 3 potential new wells and testing a satellite prospect

**Extension beyond 2028:** Reserves and resources beyond economic life up to 2038 for PSC

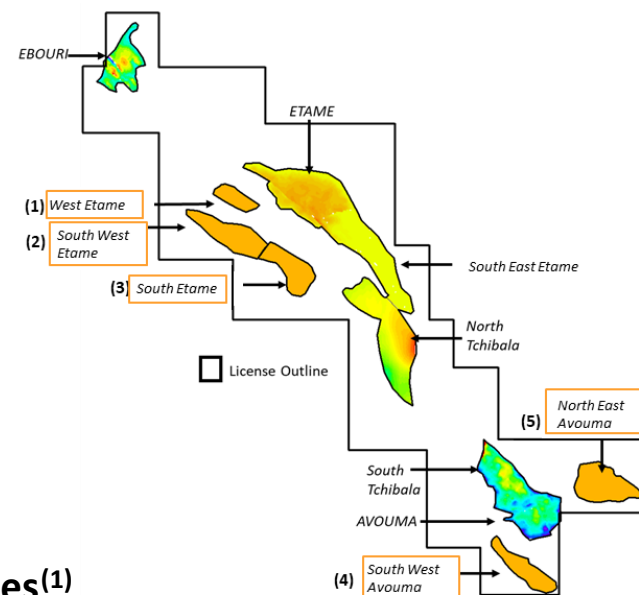
	Gross MMBO				NRI MMBO
	2P	Contingent <sup>(1)</sup>	Prospective <sup>(2)</sup>	Total	Total
CPR @ 12/31/2019	34.3 <sup>(1)</sup>	-	-	34.3	9.3
South East Etame 4H	2.7 <sup>(3)</sup>	-	-	2.7	0.6
Future Opportunities:					
Gamba Extensions	-	-	10.0	10.0	2.7
Gamba Satellite Prospects	-	-	20.3	20.3	5.5
Dentale Sub Crop	-	3.2	2.1	5.3	1.4
Dentale Development Wells	-	4.5	11.1	15.6	4.2
Crude Sweetening Project	-	6.1	8.2	14.3	3.9
Extension based on economics	-	13.7	-	13.7	3.7
<b>Total</b>	<b>37.0</b>	<b>27.5</b>	<b>51.7</b>	<b>116.2</b>	<b>32.2</b>



# Gamba Satellite Prospects

## High Upside Potential with Relatively Lower Risk

- Five potential satellite prospects identified
- High upside potential prospective resources with relatively low geological risk as assessed by NSAI, VAALCO's independent 3<sup>rd</sup> party reserve engineering firm
- Evaluating targets for near-term drilling campaigns



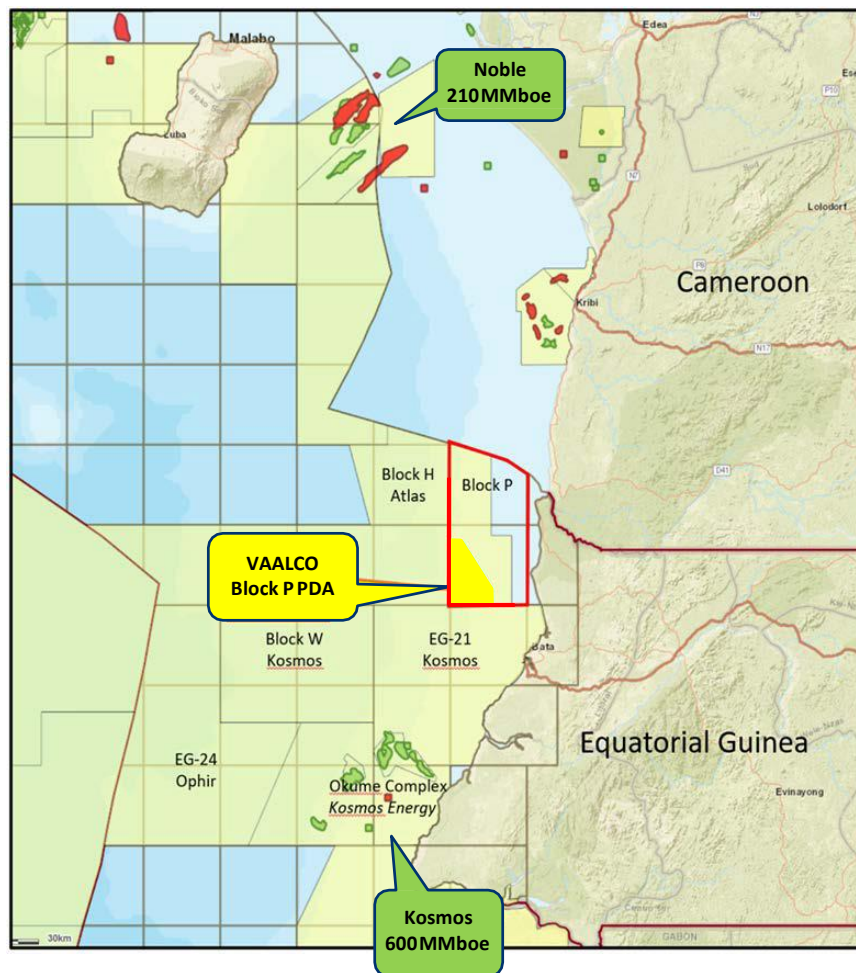
### Netherland Sewell & Associates Inc Prospective Mean Resources<sup>(1)</sup>

Gamba Satellites Prospects	Gross	WI	NRI	Probability of
	MMBO	MMBO	MMBO	Geological Success P(g)
(1) West Etame	1.0	0.3	0.3	56%
(2) South West Etame	5.2	1.6	1.4	64%
(3) South Etame	4.6	1.4	1.2	64%
(4) South West Avouma	5.1	1.6	1.4	73%
(5) North East Avouma	4.4	1.4	1.2	73%
<b>Total</b>	<b>20.3</b>	<b>6.3</b>	<b>5.5</b>	

**91% Success Rate on 33 Wells Drilled on the License Since 1995**  
**78% Success Rate on Exploration Wells (7 of 9) Drilled Since 1995**

# Equatorial Guinea

## Significant Upside Potential



- 16.5 million BOE unrisked gross 2C resource<sup>(1)</sup> Venus discovery; 7.9 million BOE unrisked gross 2C resource<sup>(1)</sup> Europa discovery
- Well defined exploration opportunity with 164 million BOE unrisked gross resource<sup>(1)</sup> potential in SW Grande
- PSC license period is for 25 years from date of approval of a development and production plan
- VAALCO 43%, Atlas 32%, Crown 5%, GEPetrol 20% carried interest during exploration phase
- Carried cost will be recovered after first oil from GEPetrol 20% participating interest
- Farm-down to Levene Energy Group (MoU in place)
  - Levene would acquire a portion of VAALCO EG's 43% WI in Block P for full carry of exploration well and \$5 million
  - Negotiations ongoing to finalize terms of definitive agreements
  - Subject to approval by the government
  - No assurance transaction will be completed
- Block originally owned by Devon

**Low-Cost Optionality with Significant Upside**

# Stakeholder Engagement



VAALCO ENERGY, INC.



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# Health, Safety, Security & Environment

## Our Commitment to World Class Safety

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### Health & Safety

- Distinguished health and safety record with only one serious incident in past 3 years
- Aligning the safety management systems with international standards (ISO 45001, 2018)
- Empowering workforce to take ownership of safety performance in order to reduce risk

### Environmental Management

- Committed to environmental stewardship with dedicated emergency environmental response capabilities
- Gathering greenhouse gas emissions data for building base line study to determine operational modifications required to meet recognized international standards
- Enhance environmental performance through Process Safety Management by creating awareness of potential process upsets



### People Based Safety

VAALCO Energy's People Based Safety Program –  
complementing Behaviour Based Safety through strengthening  
Safety Leadership Skills

**Inaugural Sustainability Report for 2019 is Available on VAALCO's Website**

# Social License to Operate

## Our Commitment to Society

### Diversified workforce

- VAALCO is committed to supporting the socioeconomic development of the communities in which we operate
- Our local workforce in Gabon comprises 93.7% national representation. Female workforce in Gabon is at 20% and 8% are represented in management team
- Houston workforce is diversified on the basis of merit and qualification without regard to race, religion, color, national origin, physical disability, sex, or age
  - Female workforce in Houston office is at 43% and 16% are represented in executive leadership and management teams

### Community initiatives

- Education: school supplies, training, facility upgrades
- Social and health development campaigns that support the improvement in quality of life
- Environmental programs



Colleagues and members of local communities engaging to discuss Women's education and career development opportunities, obstacles and solutions



In 2019 VAALCO GABON S.A. volunteers visited over 11 schools with educational programs. Company sponsors MISSION NISSI local center for young women who are at risk of human trafficking.

In Houston, VAALCO supports the Krause Children's Center that serves young women between the ages of 12-17 on their road to recovery from difficult domestic situations.

Houston office employees volunteer with Junior Achievement programs that help students realize that the education they are getting today will help them to have a bright future tomorrow.

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# Ethics and Compliance

## Our Commitment to High Ethical Standards

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- Good governance is part of the VAALCO culture at all levels of our organization – Employees are empowered to uphold these standards in our everyday operation, VAALCO holds a zero-tolerance policy to bribery and corruption
- Comprehensive policies require strict compliance with all applicable laws
  - Code of Business Conduct and Ethics
  - Anti-Bribery and Anti-Tax Avoidance Policy
- Annual training of employees, including both computer-based training modules and in-person training in the U.S. and Gabon
- Thorough, risk-based due diligence background checks on vendors and business partners (NAVEX Risk Rate) including pre-screening and continuous monitoring
- Anonymous Ethics Point Hotline monitored by the Chief Compliance Officer and Chairman of the Audit Committee

# Financial Overview



VAALCO ENERGY, INC.

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# Financial Snapshot<sup>(1)</sup>

1<sup>st</sup> Half 2020

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**\$(52.2) MM**

*Net Income (Loss)*

**\$16.1 MM**

*Adjusted EBITDAX*

**\$12.2 MM**

*Adjusted Net Income*

**\$20.2 MM**

*Cash from Operations*

**5,177 BOPD**

*NRI Production Volume per day*

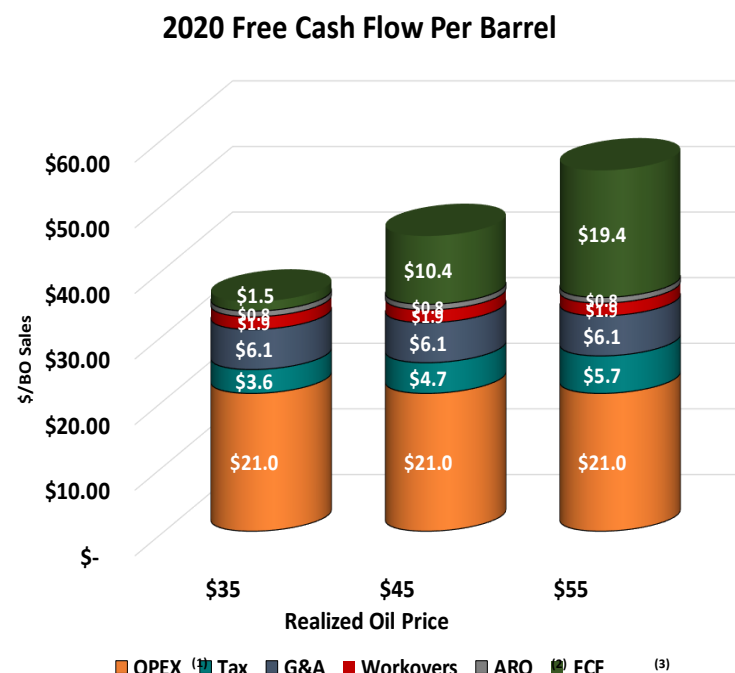
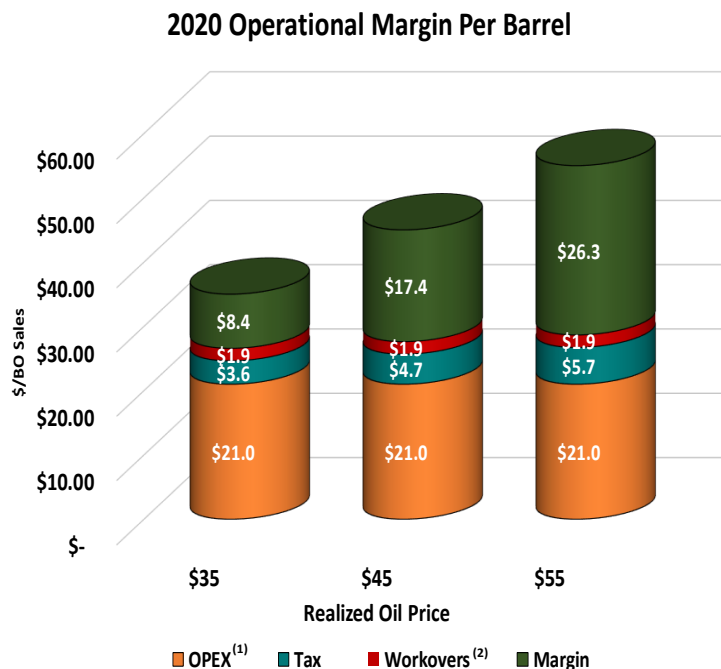
**\$20.61**

*Production cost per BO<sup>(2)</sup>*

**Delivering Strong Results and Better Positioning VAALCO for the Future**

# VAALCO Free Cash Flow Overview (2020E)

## Maximize Margins Through Cost Discipline



Each \$5/barrel improvement in oil price increases Free Cash Flow by ~\$7.5 million and increases Adjusted EBITDAX by ~\$8.5 million

Operational Margin Excludes Hedging

Free cash flow per barrel excludes Hedging and Capex

Approximately 90% of estimated opex is fixed, majority of costs don't increase with additional production levels

**Operational Breakeven: ~\$26.50/BBL**

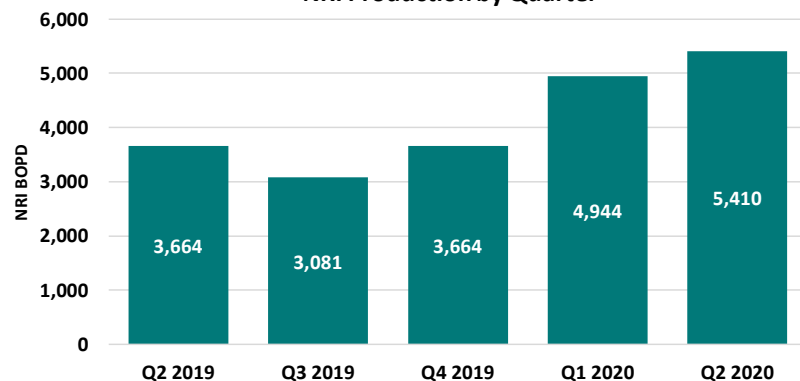
**Free Cash Flow Break-Even: ~\$33.50/BBL**



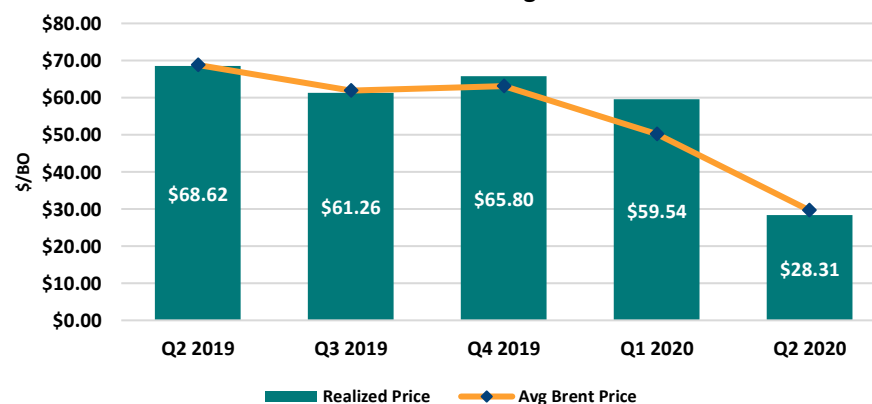
# Key Performance Metrics

## Profitable Results Build Financial Strength

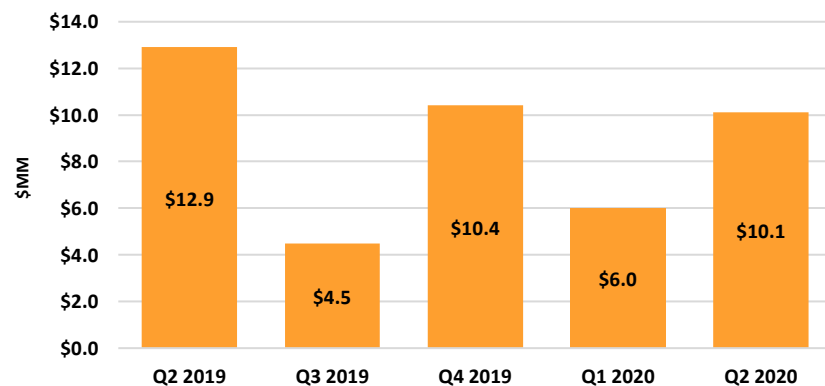
NRI Production by Quarter



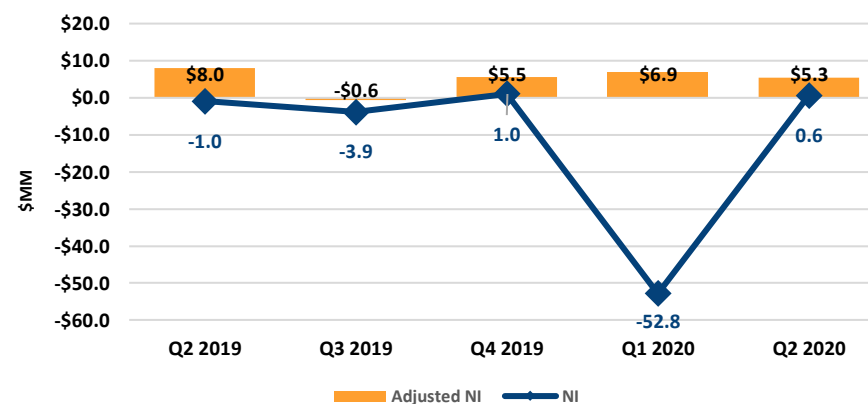
Realized Price and Avg Brent Price



Adjusted EBITDAX

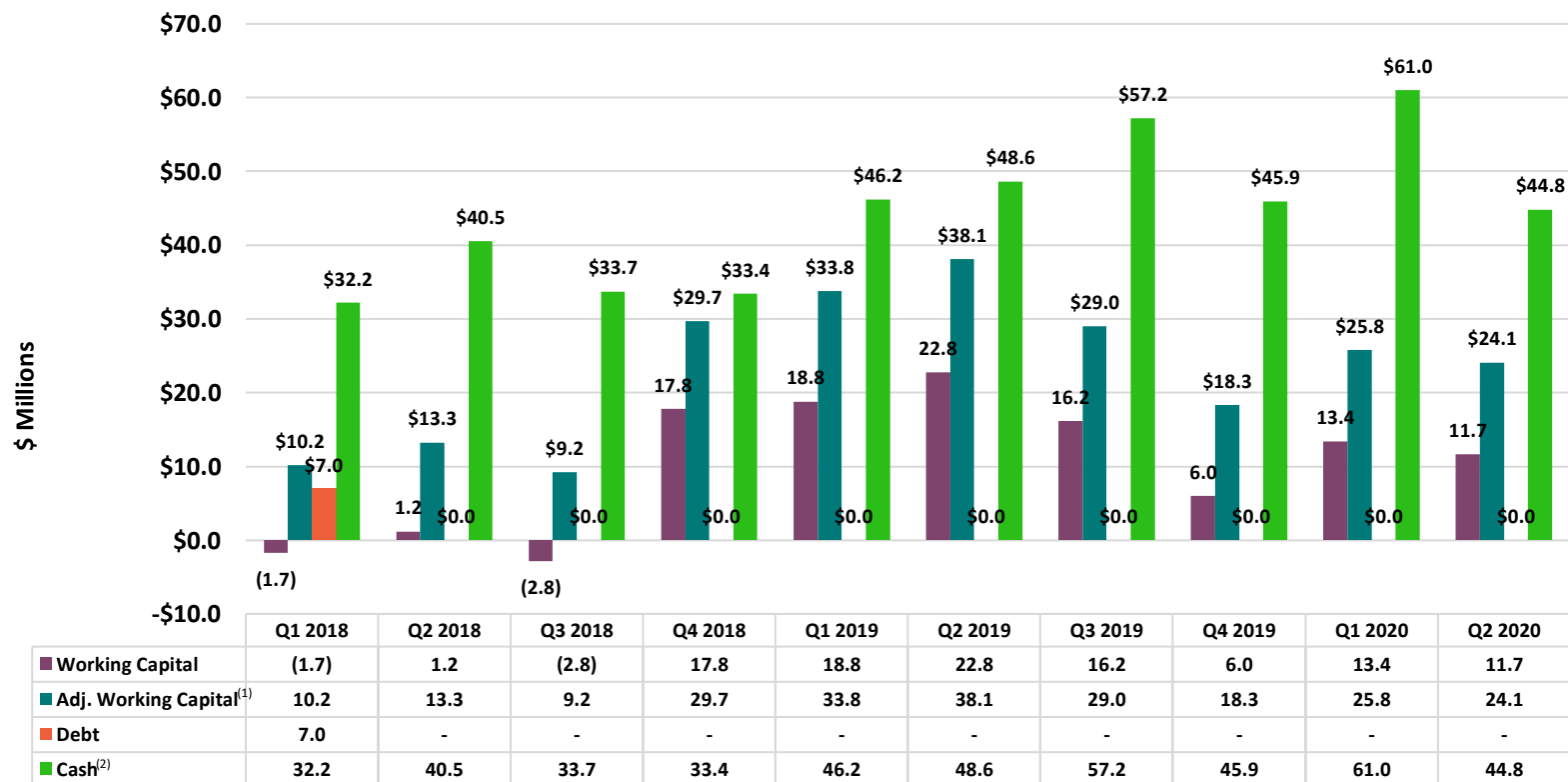


Net Income (Loss)/Adjusted Net Income (Loss)



# Working Capital and Adjusted Working Capital

## Liquidity Position Remains Strong



# Major Shareholders

## Top 20 Shareholders<sup>(1)</sup>

<u>Shareholder</u>	<u>Shares Held</u>	<u>% of Outstanding</u>
Fondren Management, L.P. + Brad Radoff (Director)	3,906,000	6.8%
Tieton Capital Management, LLC	3,866,409	6.7%
Renaissance Technologies LLC	3,795,642	6.6%
Wilén Management Company, Inc.	2,710,964	4.7%
LSV Asset Management	2,395,102	4.2%
The Vanguard Group, Inc.	2,286,591	4.0%
Kornitzer Capital Management Inc.	2,134,870	3.7%
BlackRock Institutional Trust Company, N.A.	1,305,831	2.3%
Bridgeway Capital Management, Inc.	957,400	1.7%
Dimensional Fund Advisors, L.P.	933,203	1.6%
Ancora Advisors, L.L.C.	846,629	1.5%
Cary Bounds (CEO & Director)	754,569	1.3%
Arrowstreet Capital, Limited Partnership	472,989	0.8%
Geode Capital Management, L.L.C.	387,387	0.7%
DIM Funds SICAV S.A.	321,000	0.6%
Andrew Fawthrop (Chairman)	262,618	0.5%
RBC Capital Markets Wealth Management	244,927	0.4%
Ancora Family Wealth Advisors, LLC	222,744	0.4%
Pinnacle Holdings, LLC	208,780	0.4%
Jacobs Levy Equity Management, Inc.	196,444	0.3%
<b>Total of top 20 Shareholders</b>	<b>28,210,099</b>	<b>49.1%</b>

- Large, stable shareholder base
- Average daily trading volume for 2020 is ~280,000 shares
- Management aligned with shareholder interests and owns ~3% of outstanding shares

# Vision 2025 Strategy

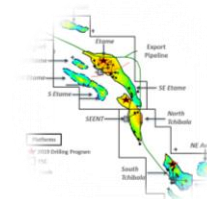


VAALCO ENERGY, INC.

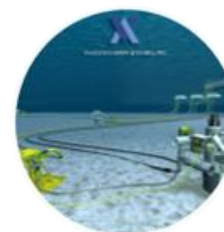
# Vision 2025

## Roadmap to Transformational Growth

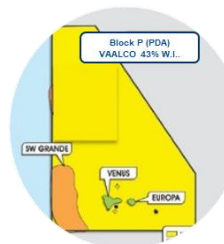
- Achieve material increase in scale as a premier Africa operator
- Maintain operational excellence, cost discipline and strong balance sheet
- Execute work programs at Etame to grow production and reserves
- Partner with established African company in Equatorial Guinea
- Pursue value accretive M&A opportunities within strategic focus



**2019/20 Etame License Work Program**



**Future Etame License Work Programs**



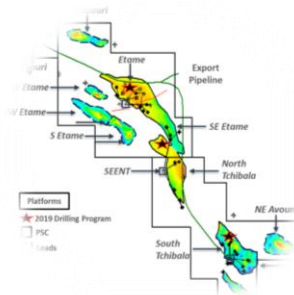
**Equatorial Guinea – Block P**



**New Ventures and M&A**

# Vision 2025

## Building Blocks to Achieve Growth



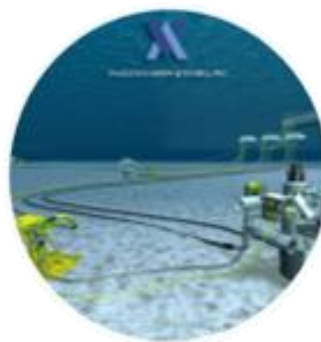
### 2019/20 Etame License Work Program

One Dentale appraisal wellbore to evaluate sub crop reservoirs

Two Etame Field Gamba development wells

One Gamba appraisal wellbore to extend the South East Etame Field

One South East Etame Field Gamba development well



### Future Etame License Work Programs

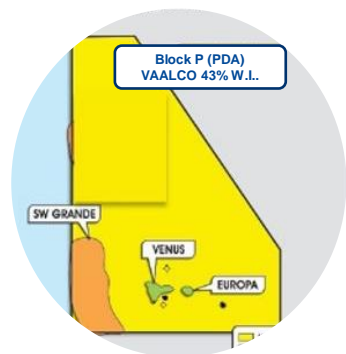
Five Gamba development wells

Five Gamba near field leads/prospects

Three Dentale sub crop development wells

Nine Dentale development wells

Crude Sweetening Project



### Equatorial Guinea – Block P

24.4 million BOE unrisked gross resource discovery with 43% W.I as operator<sup>(1)</sup>

South West Grande prospect with potential for 164 million BOE unrisked gross resource<sup>(1)</sup>

Multiple Miocene and Cretaceous prospects with significant reserves



### New Ventures and M&A

Acquisition of producing assets with upside potential

Pursuing accretive merger candidates with synergies to create scale

Multiple direct negotiations and bid round opportunities in progress

# Appendix



VAALCO ENERGY, INC.



# 2020 Full Year Guidance<sup>(1)</sup>

(As of August 7, 2020)

		Q3 2020	Q4 2020	FY 2020
Production (BOPD)	WI <sup>(2)</sup>	4,800 - 5,300	4,900 - 5,700	5,400 - 5,700
	NRI <sup>(2)</sup>	4,200 - 4,600	4,300 - 5,000	4,700 - 5,000
Sales Volume (BOPD)	WI <sup>(2)</sup>	4,800 - 5,300	4,900 - 5,700	5,400 - 5,700
	NRI <sup>(2)</sup>	4,200 - 4,600	4,300 - 5,000	4,700 - 5,000
Production Expense <sup>(3)</sup>	WI <sup>(2)</sup> & NRI <sup>(2)</sup>	\$9 - \$10 MM	\$9 - \$10 MM	\$37 - \$39 MM
Production Expense per BO <sup>(3)</sup>	WI <sup>(2)</sup>	\$17.50 - \$21.00	\$16.50 - \$20.00	\$17.50 - \$19.25
	NRI <sup>(2)</sup>	\$20.00 - \$24.00	\$19.00 - \$23.00	\$20.00 - \$22.00
Workovers	WI <sup>(2)</sup> & NRI <sup>(2)</sup>	\$ 0 MM	\$0 MM	\$3 - \$4 MM
Cash G&A <sup>(4)</sup>	WI <sup>(2)</sup> & NRI <sup>(2)</sup>	\$2.5 - \$3.0 MM	\$2.5 - \$3.0 MM	\$10 - \$12 MM
DD&A (per BO)	WI <sup>(2)</sup>	\$3.50 - \$4.25	\$3.50 - \$4.25	\$4.25 - \$5.25
	NRI <sup>(2)</sup>	\$4.00 - \$5.00	\$4.00 - \$5.00	\$5.00 - \$6.00
FY 2020 CAPEX	WI <sup>(2)</sup> & NRI <sup>(2)</sup>	\$0 - \$1 MM	\$0 - \$1 MM	\$10 - \$12 MM

**To Date, VAALCO's Operations Have Not Been Materially Impacted By Worldwide COVID-19 Pandemic.  
This Guidance Excludes Any Potential Future Impact Not Currently Being Experienced.**

# Supplemental Non-GAAP Financial Measures

This presentation contains crude oil and natural gas metrics which do not have standardized meanings or standard methods of calculation as classified by the SEC and therefore such measures may not be comparable to similar measures used by other companies. Such metrics have been included herein to provide readers with additional measures to evaluate the Company's performance; however, such measures are not reliable indicators of the future performance of the Company and future performance may not compare to the performance in previous periods.

## PV-10 Value and Probable Reserves

PV-10 is a non-GAAP financial measure and represents the period-end present value of estimated future cash inflows from VAALCO's reserves, less future development and production costs, discounted at 10% per annum to reflect timing of future cash flows. PV-10 values for both SEC reserves and 2P CPR reserves have been calculated using SEC pricing assumptions in the case of SEC reserves and using VAALCO's management assumptions for escalated crude oil price and cost in the case of 2P CPR reserves. PV-10 generally differs from standardized measure, the most directly comparable GAAP financial measure, because it generally does not include the effects of income taxes. PV-10 is a widely used measure within the industry and is commonly used by securities analysts, banks and credit rating agencies to evaluate the estimated future net cash flows from proved reserves on a comparative basis across companies or specific properties. VAALCO's PV-10 on an SEC basis is the same as its standardized measure for the periods presented herein. Neither PV-10 nor the standardized measure purports to represent the fair value of the Company's crude oil and natural gas reserves.

VAALCO has provided summations of its PV-10 for its proved and probable reserves on a 2P CPR basis in this press release. The SEC strictly prohibits companies from aggregating proved, probable and possible reserves in filings with the SEC due to the different levels of certainty associated with each reserve category. GAAP does not provide a measure of estimated future net cash flows for reserves other than proved reserves. Investors should be cautioned that estimates of PV-10 of probable reserves, as well as the underlying volumetric estimates, are inherently more uncertain of being recovered and realized than comparable measures for proved reserves. Further, because estimates of probable reserve volumes have not been adjusted for risk due to this uncertainty of recovery, their summation may be of limited use. Nonetheless, VAALCO believes that PV-10 estimates for probable reserves present useful information for investors about the future net cash flows of its reserves in the absence of a comparable GAAP measure such as standardized measure.

## 2P CPR Reserves

2P CPR reserves represent proved plus probable estimates as reported by NSAI and prepared in accordance with the definitions and guidelines set forth in the 2018 Petroleum Resources Management Systems approved by the Society of Petroleum Engineers as of December 31, 2019 using escalated crude oil price and cost assumptions made by VAALCO's management. The SEC definitions of proved and probable reserves are different from the definitions contained in the 2018 Petroleum Resources Management Systems approved by the Society of Petroleum Engineers as of December 31, 2019. As a result, 2P CPR reserves may not be comparable to United States standards. The SEC requires United States oil and gas reporting companies, in their filings with the SEC, to disclose only proved reserves after the deduction of royalties and production due to others but permits the optional disclosure of probable and possible reserves in accordance with SEC definitions.

2P CPR reserves the PV-10 value for 2P CPR reserves, as calculated herein, may differ from the SEC definitions of proved and probable reserves because: Pricing for SEC is the average closing price on the first trading day of each month for the prior year which is then held flat in the future, while the 2P CPR pricing is based on management pricing assumptions for future Brent oil pricing for 2020 -2028: \$64.68, \$60.06, \$57.00, \$63.00, \$67.50, \$72.50, \$77.00, \$81.45, \$85.14 and thereafter escalated 2% per year; Lease operating expenses are held flat in the SEC case, while for the 2P CPR reserves case they are escalated at 2% annually beginning in 2021.

Management uses 2P CPR reserves as a measurement of operating performance because it assists management in strategic planning, budgeting and economic evaluations and in comparing the operating performance of the Company to other companies. We believe that the presentation of 2P CPR reserves is useful to our international investors, particularly those that invest in companies trading on the London Stock Exchange, in order to better compare our reserves information to other London Stock Exchange-traded companies that report similar measures. We also believe that this information enhances our investors' and securities analysts' understanding of our business. However, 2P CPR reserves should not be used as a substitute for proved reserves calculated in accordance with the definitions prescribed by the SEC. In evaluating our business, you should rely on our SEC proved reserves and consider 2P CPR reserves only supplementally.

# Non-GAAP Reconciliations

(in thousands)

Three Months Ended

## Reconciliation of Net Income (Loss) to Adjusted EBITDAX

	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020
Net income (loss)	\$ (1,033)	\$ (3,919)	\$ 1,014	\$ (52,800)	\$ 596
Add back:					
Impact of discontinued operations	162	61	37	63	(11)
Interest expense (income), net	(201)	(193)	(152)	(116)	(11)
Income tax expense (benefit)	9,208	7,681	4,248	33,478	(2,249)
Depreciation, depletion and amortization	1,909	1,509	2,112	3,103	2,801
Impairment of proved crude oil and natural gas properties	—	—	—	30,625	—
Non-cash or unusual items:					
Stock-based compensation	(103)	1,150	736	(2,569)	720
Unrealized derivative instruments (gain) loss	(1,479)	(1,774)	3,095	(6,621)	7,254
Other operating income (expense), net	4,399	(35)	20	31	815
Gain on revision of asset retirement obligations	—	—	(379)	—	—
Bad debt (recovery) recovery and other	5	54	(371)	810	179
Adjusted EBITDAX	\$ 12,867	\$ 4,534	\$ 10,360	\$ 6,004	\$ 10,094

(in thousands)

Three Months Ended

## Reconciliation of Net Income (Loss) to Adjusted Net Income

	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020
Net income (loss)	\$ (1,033)	\$ (3,919)	\$ 1,014	\$ (52,800)	\$ 596
Adjustment for discrete items:					
Discontinued operations, net of tax	162	61	37	63	(11)
Impairment of proved crude oil and natural gas properties	—	—	—	30,625	—
Unrealized derivative instruments (gain) loss	(1,479)	(1,774)	3,095	(6,621)	7,254
Deferred income tax expense (benefit)	5,925	5,058	1,755	35,638	(3,367)
Other operating income (expense), net	4,399	(35)	20	31	815
Gain on revision of asset retirement obligations	—	—	(379)	—	—
Adjusted Net Income (Loss)	\$ 7,974	\$ (609)	\$ 5,542	\$ 6,936	\$ 5,287

# Non-GAAP Reconciliations

(in thousands)

Three Months Ended

## Reconciliation of Working Capital to Adjusted

Working Capital	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020
Current assets	\$ 49,507	\$ 59,439	\$ 44,591	\$ 58,794	\$ 62,026	\$ 69,914	\$ 74,543	\$ 69,758	\$ 79,049	\$ 62,234
Current liabilities	(51,252)	(58,193)	(47,343)	(41,044)	(43,267)	(47,136)	(58,341)	(63,750)	(65,687)	(50,498)
<b>Working capital</b>	<b>(1,745)</b>	<b>1,246</b>	<b>(2,752)</b>	<b>17,750</b>	<b>18,759</b>	<b>22,778</b>	<b>16,202</b>	<b>6,008</b>	<b>13,362</b>	<b>11,736</b>
Less current assets - discontinued operations	(3,030)	(3,172)	(3,222)	(3,290)	-	-	-	-	-	-
Add operating lease liabilities - current portion	—	—	—	—	10,334	10,500	12,432	11,990	12,050	12,274
Add current liabilities - discontinued operations	15,002	15,186	15,191	15,245	4,675	4,847	326	350	395	48
<b>Adjusted Working Capital</b>	<b>\$ 10,227</b>	<b>\$ 13,260</b>	<b>\$ 9,217</b>	<b>\$ 29,705</b>	<b>\$ 33,768</b>	<b>\$ 38,125</b>	<b>\$ 28,960</b>	<b>\$ 18,348</b>	<b>\$ 25,807</b>	<b>\$ 24,058</b>

# Etame PSC Contractual Summary

PSC Terms	Gabon - Etame
Royalty Rate	13%
Cost Oil	80% through Sept. 2028, 70% thereafter
Profit Oil Split/Income Tax	See Table Below
Government back-in - Tullow	7.5% carried through June 2026, 10% thereafter
Abandonment	Cost recoverable: Estimated \$61.8MM, Pre-funded \$37.4MM
Production and Development Term	10 yrs through 2028 plus two 5 yr options

Profit Oil Split (BOPD)	Contractor	State
0 - 10,000	50%	50%
10,000 – 25,000	45%	55%
25,000 +	40%	60%

# Delivering Value Through Execution

## Turnaround Driven by Management Team 2017 to 2018

- New strategy adopted by management team in 2017
- Delivered on objectives to position the Company for sustainable growth
- Initiated Vision 2025 to achieve material increase in scale and value

Management Objectives		Delivered to Date
Negotiate long-term license extension at Etame	▶	Extended PSC to 9/2028, with two 5-year options
Restore production and grow reserves	▶	Completed multiple workover programs Increased reserves 76% from 2017 to 2018
Strengthen financial position	▶	Reduced debt from \$15 MM to zero Self funded 2019/20 Etame drilling program
Focus portfolio	▶	Exited Angola on reasonable terms Acquired 3.23% Etame interest from Sojitz

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# Management Team

## Deep Industry, Technical and Financial Experience

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### **Cary Bounds – Chief Executive Officer and Director**

Joined VAALCO in 2015 as COO and was named CEO in December 2016. Mr. Bounds began his career at Conoco in 1991. Most recently led Noble's Central Africa BU, overseeing operations in Equatorial Guinea. Held technical and leadership positions with Noble Energy, SM Energy, Dominion, and ConocoPhillips. Fifteen years domestic experience and ten years international experience, primarily West Africa and UK. Holds B.S. in Petroleum Engineering from Texas A&M University.



### **Elizabeth Prochnow – Chief Financial Officer**

Joined VAALCO in 2015. Over thirty years serving in senior level accounting and financial officer roles with publicly traded companies. Holds a Bachelor of Arts and a Masters of Accounting from Rice University and is a certified public accountant in the State of Texas.



### **David DesAutels – Executive Vice President Corporate Development**

Joined VAALCO in 2017. Over forty years of domestic & international experience in oil and gas development and exploration. Held technical and leadership positions with Noble Energy and Occidental. Holds a M.S. in Geology from University of Minnesota-Twin Cities.



### **Thor Pruckl – Executive Vice President International Operations**

Joined VAALCO in 2019. Over thirty years of domestic & international experience in both upstream and midstream operations and is well versed in both onshore and offshore operations. Held technical and leadership positions with Noble Energy, Talisman Energy, Nexen Energy and BP Resources Canada. Holds an undergraduate degree from the University of Saskatchewan and a Master's from Royal Roads University, UK.



### **Michael Silver – Executive Vice President and General Counsel**

Joined VAALCO in 2018. Over twenty-five years of experience as in-house counsel with ExxonMobil and BHP Billiton supporting international petroleum operations. Areas of experience includes M&A, negotiations, compliance and dispute resolution. Holds a J.D. from the Duke University School of Law, an M.B.A. from the Fuqua School of Business and a B.A. in International Affairs from Lafayette College.



# Additional Etame Technical Detail



VAALCO ENERGY, INC.

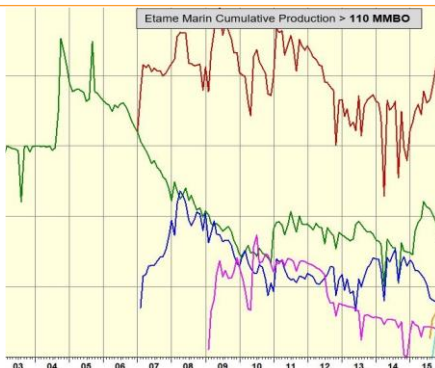
# Etame Complex

## A World Class Asset With Material Upside Potential

### Gross Reserves and Resources

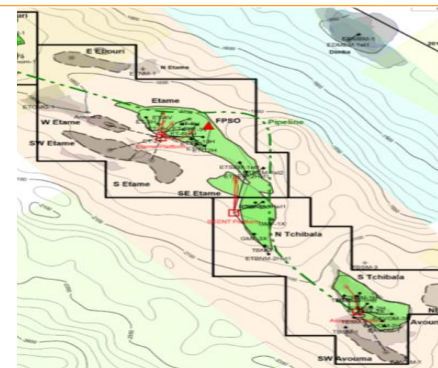
#### Producing Wells

>116 MMBO produced to date  
32.7 MMBO 2P CPR developed<sup>(1)</sup>  
SE Etame 4H drilling additions: 2.7 MMBO<sup>(2)</sup>



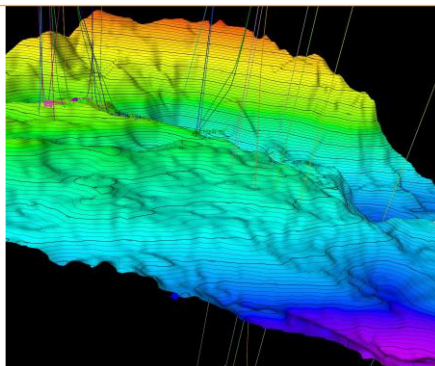
#### Undeveloped Reserves

South Tchibala  
Extension: 1.6 MMBO<sup>(1)</sup>  
2P CPR undeveloped reserves in one well



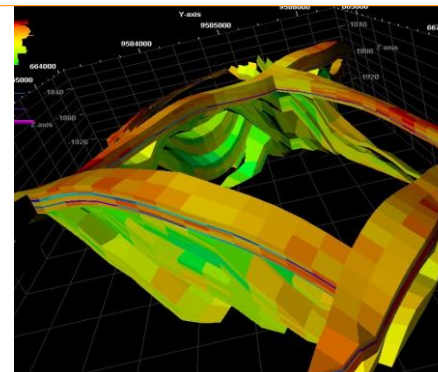
#### Contingent Resources

Future Dentale Drilling: 7.7 MMBO<sup>(1)</sup>  
Crude Sweetening: 6.1 MMBO<sup>(1)</sup>  
2028 License Extension: 13.7 MMBO<sup>(1)</sup>



#### Prospective Resources

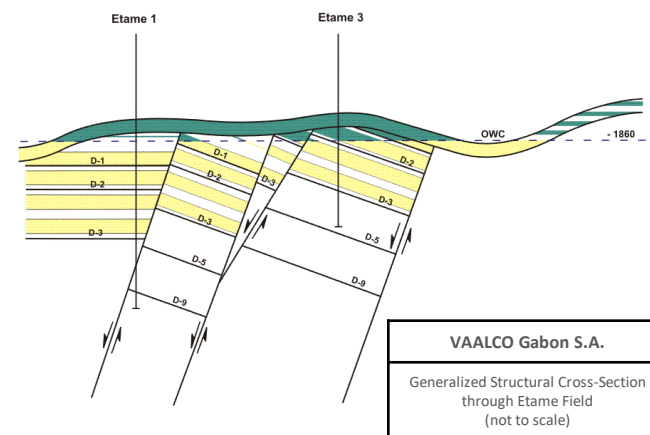
Future Gamba Drilling: 30.3 MMBO<sup>(2)</sup>  
Future Dentale Drilling: 13.2 MMBO<sup>(2)</sup>  
Crude Sweetening: 8.2 MMBO<sup>(2)</sup>



**Accelerating Growth, Increasing Reserves, Reducing Cost Per Barrel**

# VAALCO Offshore Gabon Etame Reservoirs

- Located in prolific South Gabon basin in shallow water (~85m)
- Numerous undrilled opportunities at moderate drilling depths (1800m TVD to 2900m TVD)
- Continuous overlying salt sheet provides an effective seal for Gamba/Dentale reservoirs
- Oil was generated from high-class lacustrine source rocks
- Gamba Sandstone reservoir characteristics:
  - Aptian age (mid-Cretaceous)
  - A nearly-continuous deposit across the entire block
  - Exceptional aquifer support
  - Porosity ranges between 20% to 30%
  - Permeability approaches or exceeds 4 Darcies (4000 mD)
- Production rates from horizontal wells can exceed 5,000 BOPD, with limited pressure drawdown
- Recovery factors approach or exceed 50%
- The deeper Dentale formation includes a number of targets in a sand-shale sequence with favorable reservoir properties



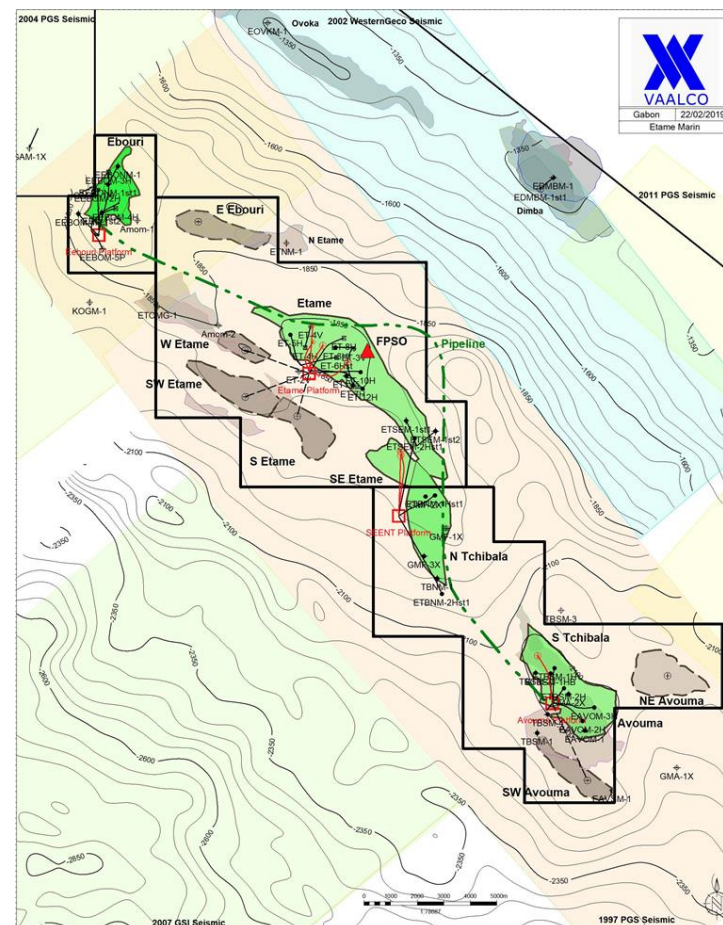
## Stratigraphic Column

	Age	Lithology	Formation	Tectonic Phase
Upper Tertiary	Recent - Pleist.		Akasso	Drift - Sag
	Miocene		M'Bega	
			Mandorove	
	Eocene		Animba	
			Ozouri	
	Senonian		Ewongue	
Lower Cretaceous	Turonian		Pt. Clairette	Transitional
			Anguille	
			Azile	
			Cap Lopez	
	Albian		Mediela	Late Rift
			Ezanga	
	Aptian		Vembo	
			Gamba	
			Dentale	
	Barremian		Melania	

# VAALCO Etame Offshore License

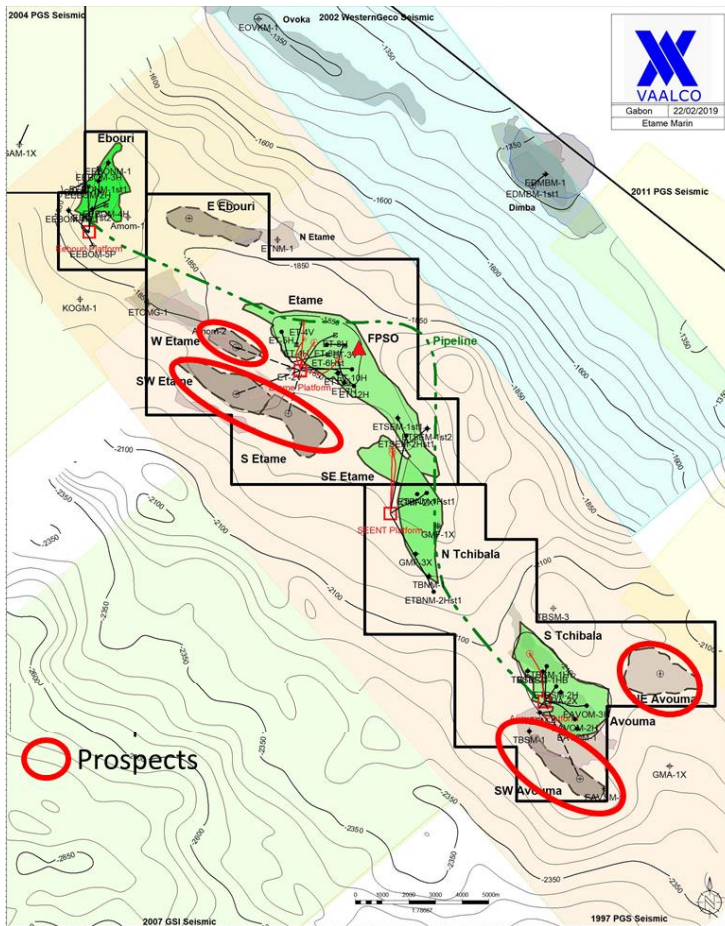
- Operator with 31.1% WI and 27.1% NRI (net of royalty)
- Joint Owners: Sinopec (Addax), Sasol, PetroEnergy
- Current producing wells: 32.7 gross MMBO 2019 2P CPR developed<sup>(1)</sup> and 2.7 MMBO SE Etame 4H drilling additions<sup>(2)</sup>
- Infrastructure in place for further development

Platform	Producing Wells	Gross BOPD
Etame	4	8,925
SEENT	3	4,000
Avouma	2	2,950
Ebouri	1	750
FPSO Subsea	3	2,525
<b>Total</b>	<b>13</b>	<b>19,150<sup>(3)</sup></b>





# Additional Etame Gamba Opportunities



## 2P CPR Drilling Location:

South Tchibala 3H: Gamba horizontal 2P CPR undeveloped reserves 1.6 MMBO gross<sup>(1)</sup>

## Prospective Step Out Locations:

### SEENT Platform:

- Three Gamba wells (8.0 MMBO gross)<sup>(2)</sup>

### Avouma Platform, South Tchibala:

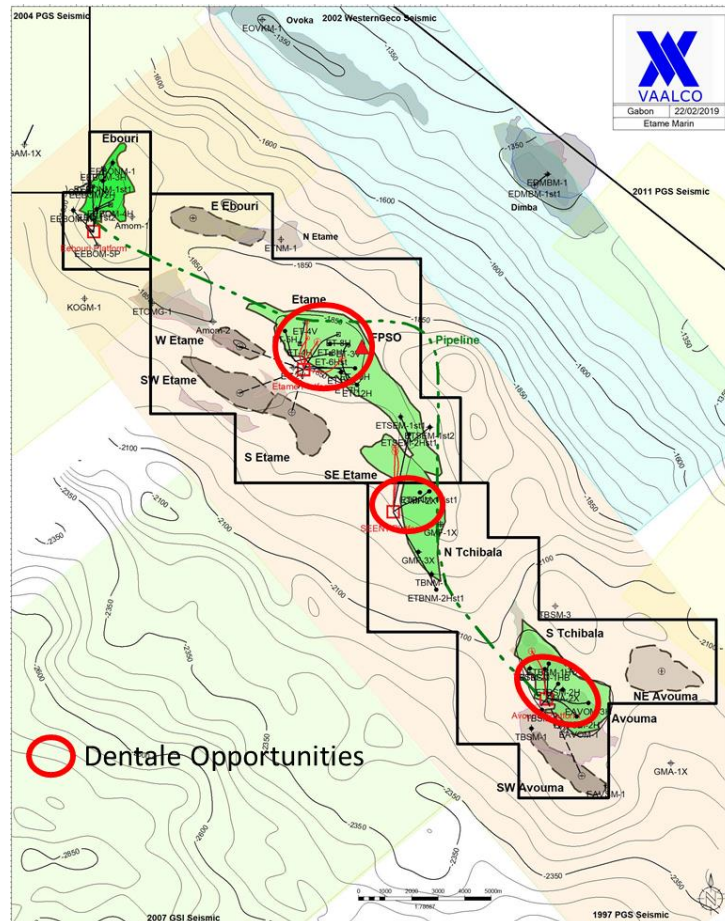
- One Gamba well (2.0 MMBO gross)<sup>(2)</sup>

### Prospects:

- Provide significant upside opportunities
- Additional satellite opportunities (20.3 MMBO gross)<sup>(1)</sup>
- Determine viability of additional resources on expanded acreage

**~30.3 MMBO of Gross Unrisked Recoverable Prospective Resources from Gamba Opportunities**

# Additional Etame Dentale Opportunities



## Additional Prospective Locations:

Etame Platform:

- Four Dentale infills (7.7 MMBO gross)<sup>(1)</sup>

SEENT Platform:

- One Dentale infills (2.5 MMBO gross)<sup>(1)</sup>

Avouma Platform:

- Two Dentale infills (3.0 MMBO gross)<sup>(1)</sup>

## Additional Contingent Opportunities:

Etame Platform:

- Two Dentale infills (3.2 MMBO gross)<sup>(1)</sup>

SEENT Platform:

- Three Dentale infills (4.5 MMBO gross)<sup>(1)</sup>

**~20.9 MMBO of Gross Unrisked Recoverable  
Prospective & Contingent Resources from  
Dentale Opportunities**

# Crude Sweetening Project (CSP)

	Gross MMBO <sup>(1)</sup>			NRI MMBO
	Contingent	Prospective	Total	Total
Wells Drilled and Shut in:				
Ebouri 3H & 4H	4.4	-	4.4	1.2
Etame 8H	0.4	-	0.4	0.1
Future Opportunities:				
Ebouri 5H	1.3	-	1.3	0.4
Ebouri 6H	-	1.1	1.1	0.3
Etame 20H	-	3.5	3.5	0.9
East Ebouri Satellite	-	3.6	3.6	1.0
<b>Total</b>	<b>6.1</b>	<b>8.2</b>	<b>14.3</b>	<b>3.9</b>

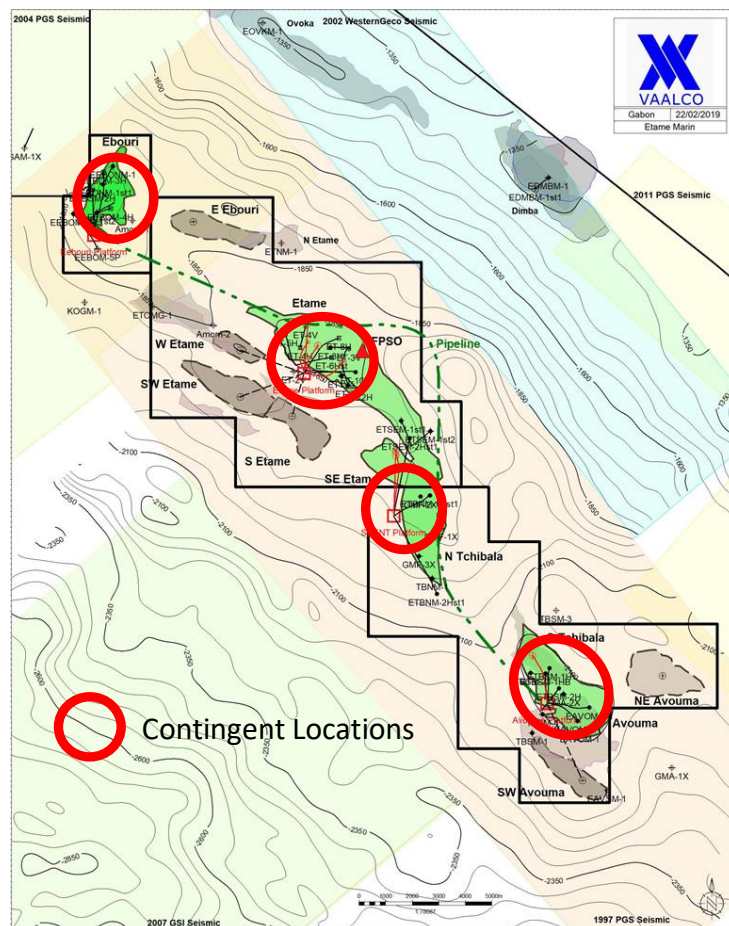
- CSP assessment to be conducted as a result of the commitment made with the Etame Marin license extension
- Evaluating economic potential in current pricing environment and looking at ways to minimize costs to enhance returns
- In addition, CSP production could extend Etame economic field life

**Lower Resource Risk with ~14.3 MMBO of Gross Upside Potential**



# Etame Marin Gross Contingent Resources

## Upside Resources Beyond 2028



### Etame Marin Contingent Resources (2C)

Etame Platform: 7.6 MMBO gross<sup>(1)</sup>

SEENT Platform: 1.1 MMBO gross<sup>(1)</sup>

Avouma Platform: 3.9 MMBO gross<sup>(1)</sup>

Ebouri Platform: 0.4 MMBO gross<sup>(1)</sup>

Subsea: 0.7 MMBO gross<sup>(1)</sup>

VAALCO has two five-year options to extend the Etame license beyond 2028 and convert these resources to reserves

**~13.7 MMBO of Gross Unrisked Recoverable Contingent Resources Beyond 2028 from Existing Fields at Etame**

# Contact

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VAALCO ENERGY, INC.