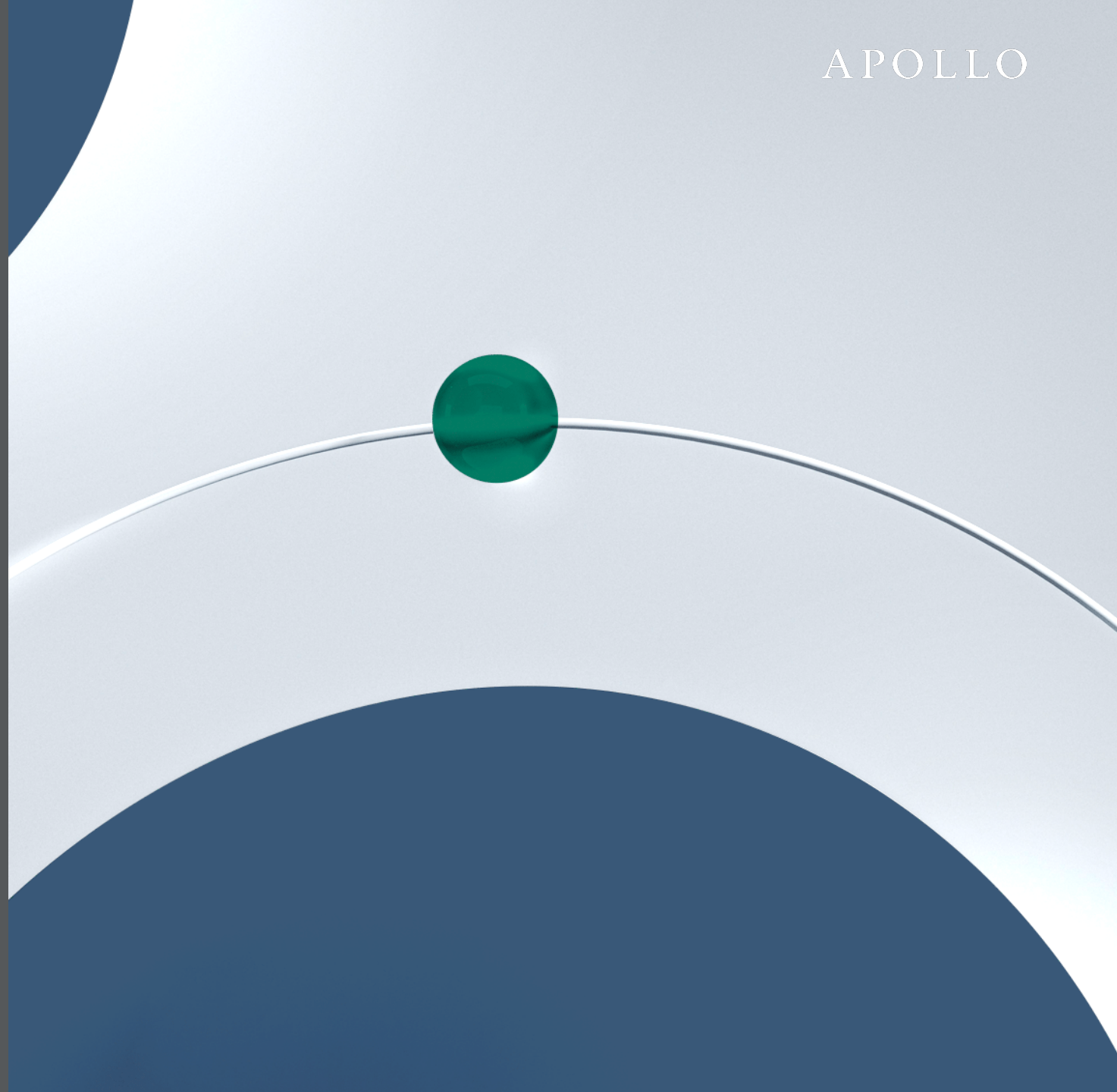


# Apollo Global Management, Inc. Reports First Quarter 2025 Results

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May 2, 2025



# Apollo Reports First Quarter 2025 Results

**New York, May 2, 2025** – Apollo Global Management, Inc. (NYSE: APO) (together with its consolidated subsidiaries, “Apollo”) today reported results for the first quarter ended March 31, 2025.

## Dividend

Apollo Global Management, Inc. has declared a cash dividend of \$0.51 per share of its Common Stock for the first quarter ended March 31, 2025. This dividend will be paid on May 30, 2025 to holders of record at the close of business on May 16, 2025.

Apollo Global Management, Inc. has also declared and set aside for payment a cash dividend of \$0.8438 per share of its Mandatory Convertible Preferred Stock, which will be paid on July 31, 2025 to holders of record at the close of business on July 15, 2025.

The declaration and payment of dividends on the Common Stock and the Mandatory Convertible Preferred Stock are at the sole discretion of Apollo Global Management, Inc.’s board of directors. Apollo cannot assure its stockholders that they will receive any dividends in the future.

## Conference Call

Apollo will host a public audio webcast on Friday, May 2, 2025 at 8:30 a.m. Eastern Time. During the webcast, members of Apollo’s senior management team will review Apollo’s financial results for the first quarter ended March 31, 2025.

The webcast may be accessed at [ir.apollo.com](https://ir.apollo.com). For those unable to listen to the live broadcast, there will be a replay of the webcast available at the same link one hour after the event.

Apollo distributes its earnings releases via its website and email distribution lists. Those interested in receiving firm updates by email can sign up for them at [ir.apollo.com](https://ir.apollo.com).

"Our first quarter results highlight Apollo’s strengths and our ability to navigate shifting market conditions. In Asset Management, we generated record organic inflows, strong origination volume, and delivered solid investment performance across all major strategies. In Retirement Services, consistent with our longstanding approach of positioning the business to seize opportunity, we accelerated new business growth and invested conservatively to be able to redeploy into widening spreads. Armed with broad origination capabilities and a robust pipeline, significant dry powder, and a purchase price matters philosophy, we are uniquely built to thrive amid volatility and dislocation."

**Marc Rowan**

Chairman and Chief Executive Officer

**About Apollo**

Apollo is a high-growth, global alternative asset manager. In our asset management business, we seek to provide our clients excess return at every point along the risk-reward spectrum from investment grade credit to private equity. For more than three decades, our investing expertise across our fully integrated platform has served the financial return needs of our clients and provided businesses with innovative capital solutions for growth. Through Athene, our retirement services business, we specialize in helping clients achieve financial security by providing a suite of retirement savings products and acting as a solutions provider to institutions. Our patient, creative, and knowledgeable approach to investing aligns our clients, businesses we invest in, our employees, and the communities we impact, to expand opportunity and achieve positive outcomes. As of March 31, 2025, Apollo had approximately \$785 billion of assets under management. To learn more, please visit [www.apollo.com](http://www.apollo.com).

**Forward-Looking Statements**

In this press release, references to “Apollo,” “we,” “us,” “our” and the “Company” refer collectively to Apollo Global Management, Inc. and its subsidiaries, or as the context may otherwise require. This press release may contain forward-looking statements that are within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include, but are not limited to, discussions related to Apollo’s expectations regarding the performance of its business, its liquidity and capital resources and other non-historical statements. These forward-looking statements are based on management’s beliefs, as well as assumptions made by, and information currently available to, management. When used in this press release, the words “believe,” “anticipate,” “estimate,” “expect,” “intend” and similar expressions are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct. These statements are subject to certain risks, uncertainties and assumptions, including risks relating to inflation, interest rate fluctuations and market conditions generally, international trade barriers, domestic or international political developments and other geopolitical events, including geopolitical tensions and hostilities, the impact of energy market dislocation, our ability to manage our growth, our ability to operate in highly competitive environments, the performance of the funds we manage, our ability to raise new funds, the variability of our revenues, earnings and cash flow, the accuracy of management’s assumptions and estimates, our dependence on certain key personnel, our use of leverage to finance our businesses and investments by the funds we manage, Athene’s ability to maintain or improve financial strength ratings, the impact of Athene’s reinsurers failing to meet their assumed obligations, Athene’s ability to manage its business in a highly regulated industry, changes in our regulatory environment and tax status, and litigation risks, among others. We believe these factors include but are not limited to those described under the section entitled “Risk Factors” in our annual report on Form 10-K filed with the Securities and Exchange Commission (the “SEC”) on February 24, 2025, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov). These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this press release and in our other filings with the SEC. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law. This press release does not constitute an offer of any Apollo fund.

**Investor and Media Relations Contacts**

For investors please contact:

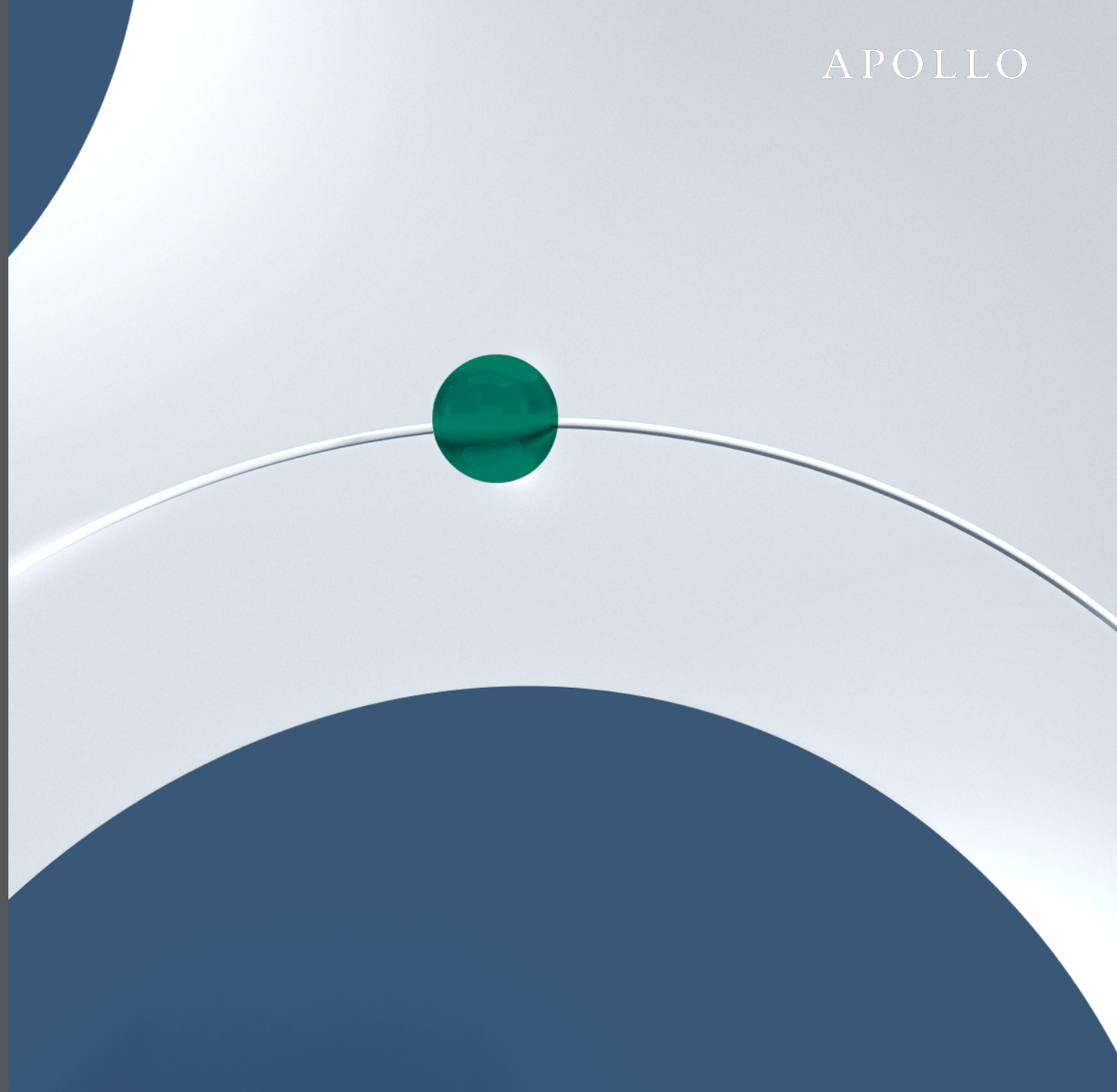
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Apollo Global  
Management, Inc.  
First Quarter 2025  
Earnings

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# First Quarter 2025 Financial Highlights

- GAAP Net Income Attributable to Apollo Global Management, Inc. Common Stockholders was \$418 million for the quarter ended March 31, 2025, or \$0.68 per share
- Apollo's primary non-GAAP earnings metric, Adjusted Net Income, which represents the sum of FRE, SRE, and PII, less HoldCo interest and other financing costs and taxes, totaled \$1.1 billion, or \$1.82 per share, for the first quarter

	1Q'25	Per Share	LTM 1Q'25	Per Share
<b>GAAP Financial Measures (\$ in millions, except per share amounts)</b>				
Net Income Attributable to Apollo Global Management, Inc. Common Stockholders	\$418	\$0.68		
<b>Segment and Non-GAAP Financial Measures (\$ in millions, except per share amounts)</b>				
Fee Related Earnings ("FRE")	\$559	\$0.91	\$2,160	\$3.52
Spread Related Earnings ("SRE")	\$804	\$1.31	\$3,211	\$5.23
Fee and Spread Related Earnings	\$1,363	\$2.22	\$5,371	\$8.75
Principal Investing Income ("PII")	\$14	\$0.02	\$264	\$0.43
Adjusted Net Income ("ANI")	\$1,119	\$1.82	\$4,620	\$7.53
<b>Assets Under Management (\$ in billions)</b>				
Total Assets Under Management ("AUM")	\$785			
Fee-Generating AUM ("FGAUM")	\$595			
	1Q'25		LTM 1Q'25	
<b>Business Drivers (\$ in billions)</b>				
Inflows <sup>1</sup>	\$43		\$157	
Origination	\$56		\$235	
Gross Capital Deployment <sup>2</sup>	\$84		\$301	

Note: This presentation contains non-GAAP financial information and defined terms which are described on pages 29 to 33. The non-GAAP financial information contained herein is reconciled to GAAP financial information on pages 26 and 28. Per share calculations are based on end of period Adjusted Net Income Shares Outstanding. LTM 1Q'25 per share amounts represent the sum of the last four quarters. See page 21 for the share reconciliation. "NM" as used throughout this presentation indicates data has not been presented as it was deemed not meaningful, unless the context otherwise provides. 1. Refer to footnote 2 on page 19 for details. 2. LTM 1Q'25 includes an additional \$9 billion for Atlas SP related to Q4'24.



# GAAP Income Statement (Unaudited)

(In millions, except per share amounts)

	1Q'24	4Q'24	1Q'25
<b>Revenues</b>			
<b>Asset Management</b>			
Management fees	\$438	\$523	\$508
Advisory and transaction fees, net	169	205	195
Investment income (loss)	402	395	303
Incentive fees	26	42	40
<b>Retirement Services</b>			
Premiums	101	155	127
Product charges	238	260	265
Net investment income	3,576	4,237	4,341
Investment related gains (losses)	1,677	(1,037)	(828)
Revenues of consolidated variable interest entities	411	493	592
Other revenues	2	10	5
<b>Total Revenues</b>	<b>7,040</b>	<b>5,283</b>	<b>5,548</b>
<b>Expenses</b>			
<b>Asset Management</b>			
Compensation and benefits	(667)	(732)	(745)
Interest expense	(51)	(67)	(60)
General, administrative and other	(240)	(285)	(308)
<b>Retirement Services</b>			
Interest sensitive contract benefits	(2,884)	(1,642)	(1,494)
Future policy and other policy benefits	(543)	(623)	(541)
Market risk benefits remeasurement gains (losses)	154	456	(385)
Amortization of deferred acquisition costs, deferred sales inducements and value of business acquired	(207)	(263)	(267)
Policy and other operating expenses	(453)	(535)	(542)
<b>Total Expenses</b>	<b>(4,891)</b>	<b>(3,691)</b>	<b>(4,342)</b>
<b>Other Income (Loss) – Asset Management</b>			
Net gains (losses) from investment activities	39	25	(18)
Net gains (losses) from investment activities of consolidated variable interest entities	25	20	211
Other income (loss), net	(26)	87	(218)
<b>Total Other Income (Loss)</b>	<b>38</b>	<b>132</b>	<b>(25)</b>
Income (loss) before income tax (provision) benefit	2,187	1,724	1,181
Income tax (provision) benefit	(422)	(62)	(243)
<b>Net income (loss)</b>	<b>1,765</b>	<b>1,662</b>	<b>938</b>
Net (income) loss attributable to non-controlling interests	(338)	(176)	(496)
<b>Net income (loss) attributable to Apollo Global Management, Inc.</b>	<b>1,427</b>	<b>1,486</b>	<b>442</b>
Preferred stock dividends	(24)	(24)	(24)
<b>Net income (loss) attributable to Apollo Global Management, Inc. Common Stockholders</b>	<b>\$1,403</b>	<b>\$1,462</b>	<b>\$418</b>
<b>Earnings (Loss) per share</b>			
Net income (loss) attributable to Common Stockholders - Basic	\$2.31	\$2.42	\$0.68
Net income (loss) attributable to Common Stockholders - Diluted	\$2.28	\$2.39	\$0.68
Weighted average shares outstanding - Basic	588	584	587
Weighted average shares outstanding - Diluted	605	603	593

# First Quarter 2025 Business Highlights



## Strong first quarter results across Asset Management and Retirement Services

- Record FRE of \$559 million driven by strong growth in fee related revenues and measured expense growth
- SRE of \$804 million, reflecting record organic growth and increased alternative net investment income
- Together, FRE and SRE totaled \$1.4 billion in the first quarter, showcasing the strength and durability of the combined earnings streams
- Total AUM of \$785 billion benefited from inflows of \$43 billion in the first quarter and \$157 billion over the last twelve months, driving a 17% increase year-over-year

## Continued execution on three strategic growth pillars amid market volatility

- *Origination*: Robust quarterly origination volume of \$56 billion driven by a diverse array of investing activity across debt origination platforms, core credit, high grade capital solutions, and equity origination
- *Global Wealth*: Record quarterly inflows of nearly \$5 billion driven by continued expansion in signature products, the recent launch of fixed income replacement-focused products, and strategic partnerships
- *Capital Solutions*: Strong quarterly fee revenue of \$154 million demonstrating Apollo's consistent capabilities to provide flexible capital solutions through different market environments

## Strategically allocating capital to drive stockholder value

- *Investments*: Allocated \$215 million of strategic capital to fund various investments supporting future growth over the last twelve months as well as committed \$1.5 billion for the pending acquisition of Bridge Investment Group announced during the first quarter
- *Share Repurchases*: Repurchased \$722 million of common stock in first quarter and more than \$1.4 billion of common stock over the last twelve months, including \$131 million of opportunistic share repurchases in the first quarter and \$632 million of opportunistic share repurchases over the last twelve months
- *Dividends*: Distributed more than \$1 billion of common stock dividends over the last twelve months

# Total Segment Earnings

(\$ in millions, except per share amounts)	1Q'24	4Q'24	1Q'25	LTM 1Q'24	LTM 1Q'25
Management fees	\$652	\$742	\$770	\$2,555	\$2,894
Capital solutions fees and other, net	141	160	154	541	681
Fee-related performance fees	46	53	54	165	216
Fee-related compensation	(220)	(227)	(259)	(844)	(964)
Non-compensation expenses	(157)	(174)	(160)	(584)	(667)
<b>Fee Related Earnings</b>	<b>\$462</b>	<b>\$554</b>	<b>\$559</b>	<b>\$1,833</b>	<b>\$2,160</b>
Net investment spread	1,022	1,094	1,048	4,126	4,173
Other operating expenses	(114)	(116)	(114)	(471)	(458)
Interest and other financing costs	(91)	(137)	(130)	(418)	(504)
<b>Spread Related Earnings</b>	<b>\$817</b>	<b>\$841</b>	<b>\$804</b>	<b>\$3,237</b>	<b>\$3,211</b>
<b>Fee and Spread Related Earnings</b>	<b>\$1,279</b>	<b>\$1,395</b>	<b>\$1,363</b>	<b>\$5,070</b>	<b>\$5,371</b>
<b>Principal Investing Income</b>	<b>\$21</b>	<b>\$139</b>	<b>\$14</b>	<b>\$96</b>	<b>\$264</b>
<b>Segment Income</b>	<b>\$1,300</b>	<b>\$1,534</b>	<b>\$1,377</b>	<b>\$5,166</b>	<b>\$5,635</b>
HoldCo interest and other financing costs <sup>1</sup>	(15)	(29)	(34)	(82)	(99)
Taxes and related payables	(221)	(145)	(224)	(783)	(916)
<b>Adjusted Net Income</b>	<b>\$1,064</b>	<b>\$1,360</b>	<b>\$1,119</b>	<b>\$4,301</b>	<b>\$4,620</b>
<b>ANI per share</b>	<b>\$1.72</b>	<b>\$2.22</b>	<b>\$1.82</b>	<b>\$7.04</b>	<b>\$7.53</b>

1. Represents interest and other financing costs related to Apollo Global Management, Inc. not attributable to any specific segment.



# Total Segment Earnings, Excluding Notable Items

(\$ in millions, except per share amounts)	1Q'24	4Q'24	1Q'25	LTM 1Q'24	LTM 1Q'25
Management fees	\$652	\$742	\$770	\$2,555	\$2,894
Capital solutions fees and other, net	141	160	154	541	681
Fee-related performance fees	46	53	54	165	216
Fee-related compensation	(220)	(227)	(259)	(844)	(964)
Non-compensation expenses	(157)	(174)	(160)	(584)	(667)
<b>Fee Related Earnings</b>	<b>\$462</b>	<b>\$554</b>	<b>\$559</b>	<b>\$1,833</b>	<b>\$2,160</b>
Net investment spread	1,022	1,094	1,048	4,126	4,173
Other operating expenses	(114)	(116)	(114)	(471)	(458)
Interest and other financing costs	(91)	(137)	(130)	(418)	(504)
Notable items <sup>1</sup>	—	—	22	(90)	(3)
<b>Spread Related Earnings, Excluding Notable Items</b>	<b>\$817</b>	<b>\$841</b>	<b>\$826</b>	<b>\$3,147</b>	<b>\$3,208</b>
<b>Fee and Spread Related Earnings, Excluding Notable Items</b>	<b>\$1,279</b>	<b>\$1,395</b>	<b>\$1,385</b>	<b>\$4,980</b>	<b>\$5,368</b>
<b>Principal Investing Income</b>	<b>\$21</b>	<b>\$139</b>	<b>\$14</b>	<b>\$96</b>	<b>\$264</b>
<b>Segment Income, Excluding Notable Items</b>	<b>\$1,300</b>	<b>\$1,534</b>	<b>\$1,399</b>	<b>\$5,076</b>	<b>\$5,632</b>
HoldCo interest and other financing costs	(15)	(29)	(34)	(82)	(99)
Taxes and related payables	(221)	(145)	(229)	(764)	(916)
<b>Adjusted Net Income, Excluding Notable Items</b>	<b>\$1,064</b>	<b>\$1,360</b>	<b>\$1,136</b>	<b>\$4,230</b>	<b>\$4,617</b>
<b>ANI per share, Excluding Notable Items</b>	<b>\$1.72</b>	<b>\$2.22</b>	<b>\$1.85</b>	<b>\$6.92</b>	<b>\$7.52</b>

1. Notable Items include unusual variability such as actuarial experience, assumption updates and other insurance adjustments.

## Segment Details

# Asset Management Segment

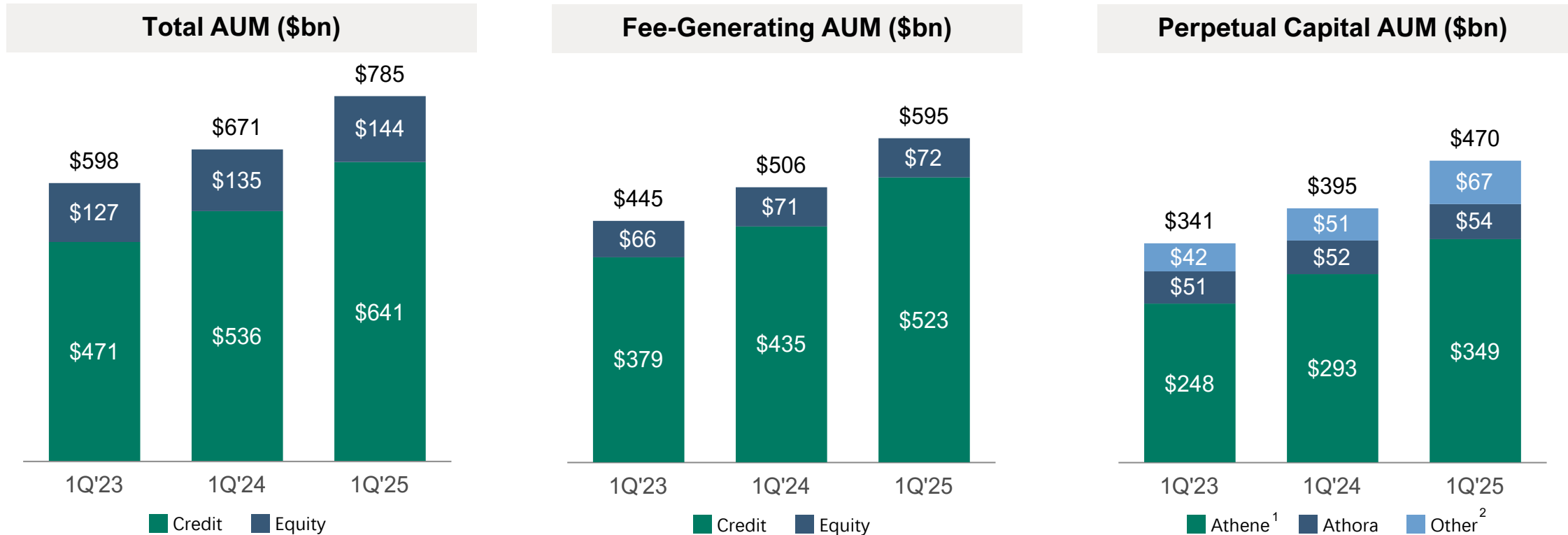
- Management fees increased 18% year-over-year driven by record growth from Retirement Services clients and strong levels of third-party asset management inflows, supporting record gross capital deployment
- Capital solutions fees grew 9% year-over-year, with more than 90 transactions across debt- and equity-related activity during the quarter
- Fee-related performance fees increased 17% year-over-year primarily driven by the strong growth and investment performance of Apollo Debt Solutions ("ADS")
- Fee related expenses grew 11% year-over-year, reflecting expense discipline while supporting the firm's investment in the next phase of growth, resulting in approximately 200 basis points of margin expansion

(\$ in millions, except per share amounts)	1Q'24	4Q'24	1Q'25	% Change vs. 1Q'24	LTM 1Q'24	LTM 1Q'25	% Change vs. LTM 1Q'24
Management Fees							
Credit	\$463	\$550	\$569	22.9%	\$1,753	\$2,121	21.0%
Equity <sup>1</sup>	189	192	201	6.3%	802	773	(3.6)%
Total management fees	652	742	770	18.1%	2,555	2,894	13.3%
Capital solutions fees and other, net	141	160	154	9.2%	541	681	25.9%
Fee-related performance fees	46	53	54	17.4%	165	216	30.9%
<b>Fee Related Revenues</b>	<b>\$839</b>	<b>\$955</b>	<b>\$978</b>	<b>16.6%</b>	<b>\$3,261</b>	<b>\$3,791</b>	<b>16.3%</b>
Fee-related compensation	(220)	(227)	(259)	17.7%	(844)	(964)	14.2%
Non-compensation expenses <sup>2</sup>	(157)	(174)	(160)	1.9%	(584)	(667)	14.2%
<b>Fee Related Earnings</b>	<b>\$462</b>	<b>\$554</b>	<b>\$559</b>	<b>21.0%</b>	<b>\$1,833</b>	<b>\$2,160</b>	<b>17.8%</b>
<b>FRE per share</b>	<b>\$0.75</b>	<b>\$0.90</b>	<b>\$0.91</b>	<b>21.3%</b>	<b>\$3.00</b>	<b>\$3.52</b>	<b>17.3%</b>
<b>FRE Margin</b>	<b>55.1%</b>	<b>58.0%</b>	<b>57.2%</b>		<b>56.2%</b>	<b>57.0%</b>	
<b>FRE Compensation Ratio</b>	<b>26.2%</b>	<b>23.8%</b>	<b>26.5%</b>		<b>25.9%</b>	<b>25.4%</b>	

1. Equity management fees include Fund X catch-up management fees of \$42 million for LTM 1Q'24. 2. Non-compensation expenses include placement fees of \$15 million and \$38 million, respectively, for 1Q'25 and LTM 1Q'25.

# Asset Management: Assets Under Management

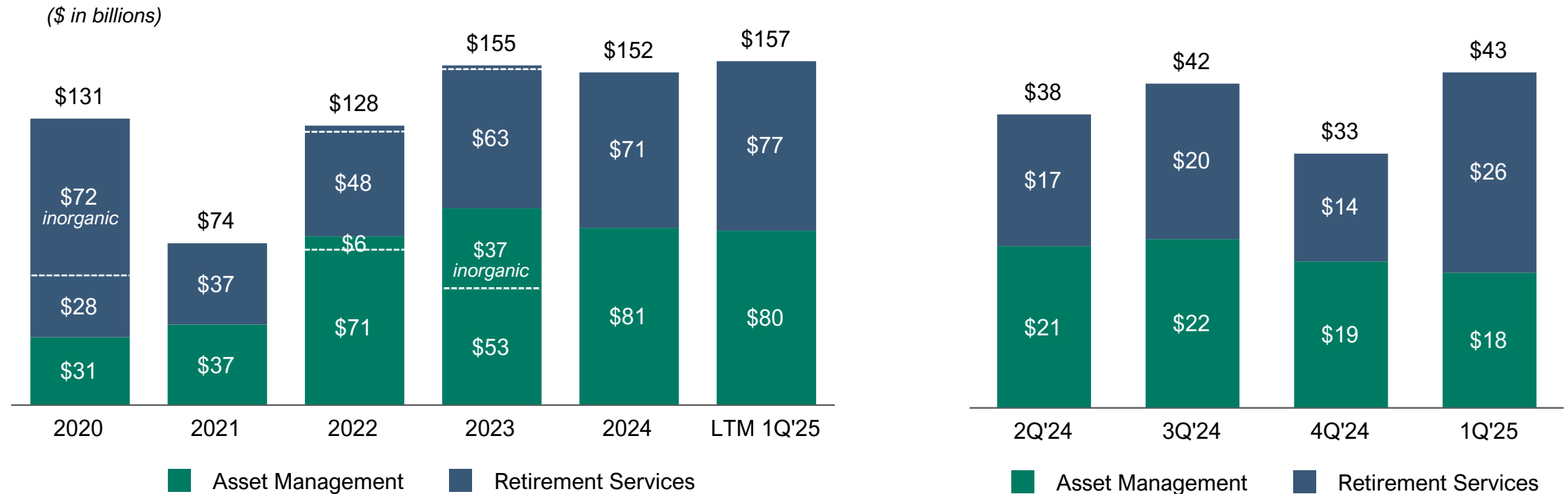
- Total AUM increased \$114 billion, or 17%, year-over-year primarily driven by \$80 billion of inflows from Asset Management and \$77 billion of gross inflows from Retirement Services, as well as mark-to-market appreciation, partially offset by \$57 billion of outflows primarily driven by normal course activity at Athene and \$19 billion of realization activity
- Fee-Generating AUM increased \$89 billion, or 18%, year-over-year primarily driven by record organic growth at Athene, institutional and global wealth fundraising across a variety of Asset Management strategies, and record levels of capital deployment, partially offset by outflows at Athene
- 60% of total AUM and 75% of total Fee-Generating AUM is comprised of perpetual capital, which is highly scalable and does not rely on cyclical drawdown fundraising dynamics



Note: AUM totals may not add due to rounding. 1. Perpetual Capital AUM derived from Athene includes assets, unfunded commitments, and available capital attributable to ADIP. 2. Other primarily includes MidCap Financial (\$13 billion), Apollo Debt Solutions BDC (\$20 billion), Apollo Commercial Real Estate Finance, Inc. (\$9 billion), Apollo Diversified Real Estate Fund/Apollo Diversified Credit Fund (\$7 billion), MidCap Financial Investment Corporation (\$4 billion), Apollo Realty Income Solutions, Inc. (\$1 billion) and other AUM related to a publicly traded business development company (\$2 billion), among others. Other also includes third-party capital within Apollo Aligned Alternatives (\$8 billion), with the remainder of its net asset value attributable to Athene (\$12 billion). AUM related to MidCap Financial Investment Corporation and the publicly traded business development company is as of December 31, 2024.

# Asset Management: Inflows

- Record gross organic inflows of \$43 billion during the first quarter and \$157 billion over the last twelve months
- Inflows from Asset Management of \$18 billion in the first quarter were driven by institutional and global wealth inflows into credit-focused strategies, including ADS, third-party insurance separately managed accounts, fundraising for the second vintage of Accord+ ("Accord+ II"), Total Return Fund ("TRF"), Apollo Diversified Credit Fund ("ADCF"), and Apollo Asset Backed Credit Company ("ABC"), as well as equity-focused strategies, recent close for S3 Equity & Hybrid Solutions, Apollo Aligned Alternatives ("AAA"), and the third vintage of Hybrid Value Fund ("HVF III")
- Record quarterly organic inflows from Athene of \$26 billion in the first quarter were driven by record funding agreement issuance and flow reinsurance volume, as well as continued strength in retail annuity sales



Note: Totals may not add due to rounding. Inflows from Retirement Services include organic inflows from Athene, as detailed on page 13, as well as inorganic inflows from Athene and Athora.

# Retirement Services Segment

- Spread Related Earnings, Excluding Notable Items increased modestly over the last twelve months versus the prior year period as record organic growth was mostly offset by lower net spread that was more in line with the historical average performance of the business
- Spread Related Earnings in the first quarter included a 10.1% return from Athene's alternative investment portfolio; considering management's long-term expected average annual return of 11% would have resulted in \$29 million of additional alternative net investment income

(\$ in millions, except per share amounts)	1Q'24	4Q'24	1Q'25	% Change vs. 1Q'24	LTM 1Q'24	LTM 1Q'25	% Change vs. LTM 1Q'24
Fixed income and other net investment income	\$2,454	\$2,912	\$2,914	18.7%	\$9,236	\$11,265	22.0%
Alternative net investment income	266	269	315	18.4%	945	988	4.6%
Strategic capital management fees	25	29	29	16.0%	83	109	31.3%
Cost of funds	(1,723)	(2,116)	(2,210)	28.3%	(6,138)	(8,189)	33.4%
<b>Net Investment Spread</b>	<b>1,022</b>	<b>1,094</b>	<b>1,048</b>	2.5%	<b>4,126</b>	<b>4,173</b>	1.1%
Other operating expenses	(114)	(116)	(114)	—%	(471)	(458)	(2.8)%
Interest and other financing costs	(91)	(137)	(130)	42.9%	(418)	(504)	20.6%
<b>Spread Related Earnings</b>	<b>\$817</b>	<b>\$841</b>	<b>\$804</b>	<b>(1.6)%</b>	<b>\$3,237</b>	<b>\$3,211</b>	<b>(0.8)%</b>
<b>SRE per share</b>	<b>\$1.32</b>	<b>\$1.37</b>	<b>\$1.31</b>	<b>(0.8)%</b>	<b>\$5.30</b>	<b>\$5.23</b>	<b>(1.3)%</b>
Notable items	—	—	22	NM	(90)	(3)	(96.7)%
<b>Spread Related Earnings, Excluding Notable Items</b>	<b>\$817</b>	<b>\$841</b>	<b>\$826</b>	<b>1.1%</b>	<b>\$3,147</b>	<b>\$3,208</b>	<b>1.9%</b>
<b>SRE per share, Excluding Notable Items</b>	<b>\$1.32</b>	<b>\$1.37</b>	<b>\$1.35</b>	<b>2.3%</b>	<b>\$5.15</b>	<b>\$5.23</b>	<b>1.6%</b>
<b>Net Spread</b>	1.47%	1.37%	1.26%	(21)bps	1.51%	1.32%	(19)bps
<b>Net Spread, Excluding Notable Items</b>	1.47%	1.37%	1.29%	(18)bps	1.47%	1.32%	(15)bps
Alternative net investment income delta to long-term expectation <sup>1</sup>	\$56	\$58	\$29		\$359	\$322	
<i>Alternative net return delta to long-term expectation</i>	1.90%	1.75%	0.92%		3.06%	2.74%	
<i>Impact to Net Spread</i>	0.10%	0.09%	0.05%		0.16%	0.13%	

1. Refers to the amount that as-reported alternative net investment income is below (above) management's long-term expectation of an 11% average annual return. Management's long-term expectation is based on historical experience and provides investors with supplemental information for period-to-period comparability as well as a basis for developing expectations of future performance. There is no assurance that management's expected long-term average annual return will be achieved. Actual results may differ materially.



# Retirement Services: Return on Asset View

- The sequential decrease in fixed income and other net investment income earned rate was driven by several factors, including lower rates impacting floating rate income and cash yields, conservatively investing record new business growth by temporarily holding a higher cash/Treasury position, as well as asset prepayments amid historically tight spreads
- Cost of funds was flat sequentially due to higher net cost of funds on new business versus run-off as well as an unfavorable notable item, offset by lower floating rate liability costs

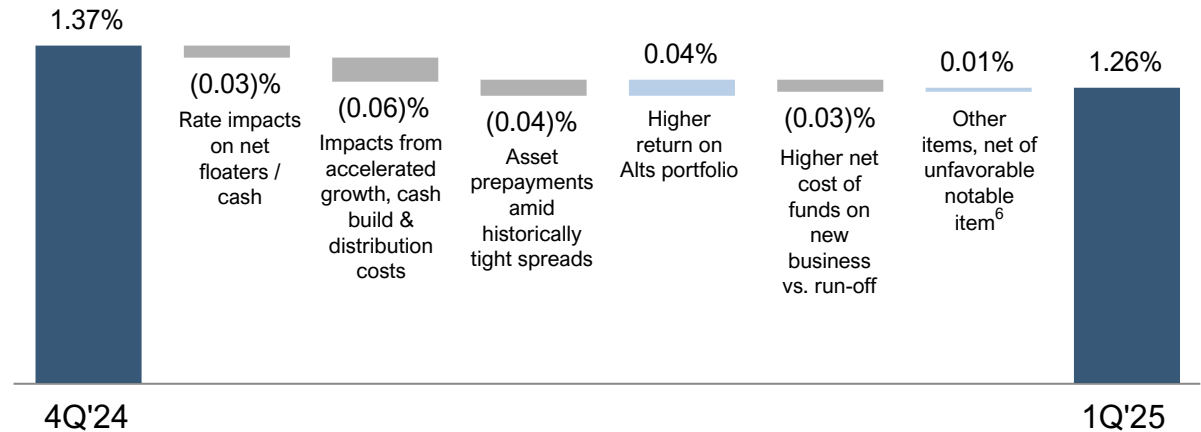
(% of average net invested assets)	1Q'24	4Q'24	1Q'25	% Change vs. 1Q'24	LTM 1Q'24	LTM 1Q'25	% Change vs. LTM 1Q'24
Fixed income and other net investment income	4.66%	5.00%	4.80%	14bps	4.56%	4.88%	32bps
Alternative net investment income	9.10%	9.25%	10.08%	98bps	7.94%	8.26%	32bps
<b>Net Investment Earnings</b>	<b>4.89%</b>	<b>5.20%</b>	<b>5.06%</b>	<b>17bps</b>	<b>4.74%</b>	<b>5.05%</b>	<b>31bps</b>
Strategic capital management fees	0.04%	0.05%	0.05%	1bp	0.04%	0.04%	0bps
Cost of funds	(3.10)%	(3.46)%	(3.46)%	36bps	(2.86)%	(3.37)%	51bps
<b>Net Investment Spread</b>	<b>1.83%</b>	<b>1.79%</b>	<b>1.65%</b>	<b>(18)bps</b>	<b>1.92%</b>	<b>1.72%</b>	<b>(20)bps</b>
Other operating expenses	(0.21)%	(0.20)%	(0.18)%	(3)bps	(0.22)%	(0.19)%	(3)bps
Interest and other financing costs	(0.15)%	(0.22)%	(0.21)%	6bps	(0.19)%	(0.21)%	2bps
<b>Net Spread</b>	<b>1.47%</b>	<b>1.37%</b>	<b>1.26%</b>	<b>(21)bps</b>	<b>1.51%</b>	<b>1.32%</b>	<b>(19)bps</b>
Notable items	—%	—%	0.03%	NM	(0.04)%	—%	NM
<b>Net Spread, Excluding Notable Items</b>	<b>1.47%</b>	<b>1.37%</b>	<b>1.29%</b>	<b>(18)bps</b>	<b>1.47%</b>	<b>1.32%</b>	<b>(15)bps</b>
Net investment earnings, excluding notable items	4.89%	5.20%	5.06%	17bps	4.74%	5.05%	31bps
Cost of funds, excluding notable items	(3.10)%	(3.46)%	(3.43)%	33bps	(2.90)%	(3.37)%	47bps
Net investment spread, excluding notable items	1.83%	1.79%	1.68%	(15)bps	1.88%	1.72%	(16)bps
<i>Alternative net return delta to long-term expectation</i>	<i>1.90%</i>	<i>1.75%</i>	<i>0.92%</i>		<i>3.06%</i>	<i>2.74%</i>	
<i>Impact to Net Spread</i>	<i>0.10%</i>	<i>0.09%</i>	<i>0.05%</i>		<i>0.16%</i>	<i>0.13%</i>	
(\$ in millions)							
Average net invested assets	\$222,391	\$244,796	\$255,505	14.9%	\$214,659	\$242,797	13.1%
Average net invested assets - fixed income	210,688	233,153	242,999	15.3%	202,761	230,839	13.8%
Average net invested assets - alternatives	11,703	11,643	12,506	6.9%	11,898	11,958	0.5%

# Retirement Services: Portfolio & Spread Highlights

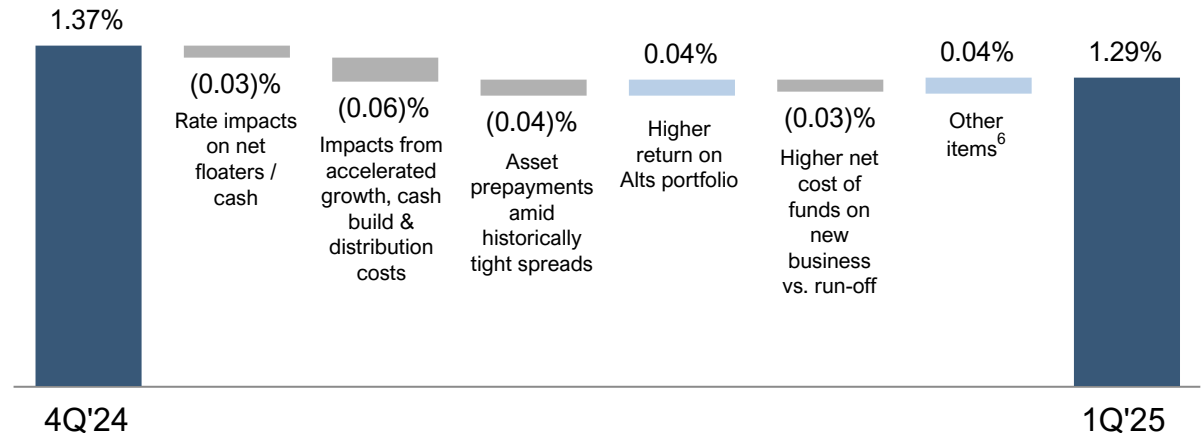
## Investment Portfolio Highlights

- Well-positioned with excess cash and liquidity to invest into a widening spread environment
- Holding additional countercyclical assets like U.S. Treasuries that can be sold at a gain and repositioned into wider spread assets if rates decline
- Track record of making opportunistic asset purchases during times of market dislocations
- 97% of Athene's fixed income portfolio<sup>1</sup> is invested in investment grade assets
- Apollo Asset Management aims to generate 30 to 40 basis points of asset outperformance across Athene's portfolio
- Focus on directly originated, senior secured loans where control of origination results in better risk-adjusted return
- Historical average annual credit losses across total portfolio of 11 basis points<sup>2</sup> over the past five years compared to 13 basis points for the industry<sup>3</sup>
- Floating Rate Portfolio: 7% or \$17 billion of Athene's portfolio<sup>4</sup> is invested in floating rate assets, net of floating rate liabilities<sup>5</sup>

## Retirement Services Net Spread Bridge (QoQ)



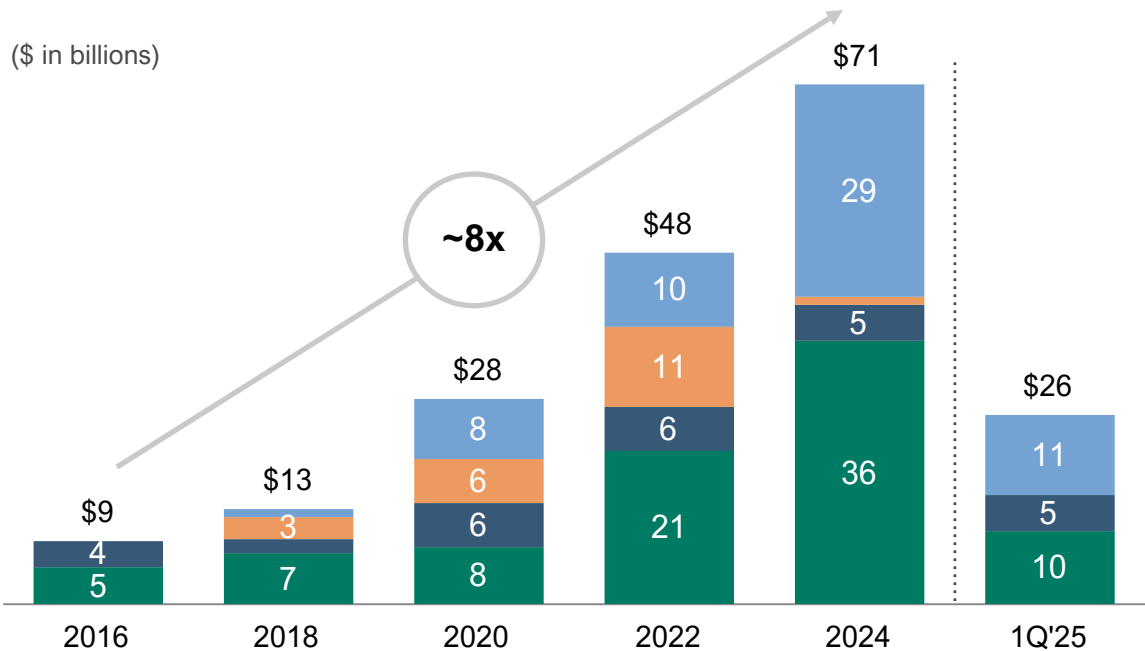
## Retirement Services Net Spread, Excluding Notable Items Bridge (QoQ)



1. As of March 31, 2025, 97% of \$197 billion of available-for-sale securities designated NAIC 1 or 2. 2. Athene's statutory fixed income impairments adjusted to include changes in mortgage loan specific reserves in relation to average invested assets of regulated entities in the U.S. and Bermuda. 3. Industry average represents U.S. statutory impairments adjusted to include changes in mortgage loan specific reserves per SNL Financial. Industry average includes AEL, AMP, BHF, CRBG, EQH, FG, LNC, MET, PFG, PRU, VOYA and Transamerica. Trailing five-year average (2020-2024). 4. Defined as Athene's net invested assets, which totaled \$262 billion, as of March 31, 2025. 5. Floating rate assets at notional were approximately \$53 billion, or approximately 20% of Athene's net invested assets. Floating rate liabilities at notional were approximately \$36 billion, or approximately 13% of Athene's net invested assets, as of March 31, 2025. 6. Other items represent various items primarily including strategic capital management fees, operating expenses, interest and other financing costs and changes in asset mix.

# Retirement Services: Strong Growth Profile

## Athene Gross Organic Inflows



### 1Q'25 Highlights:

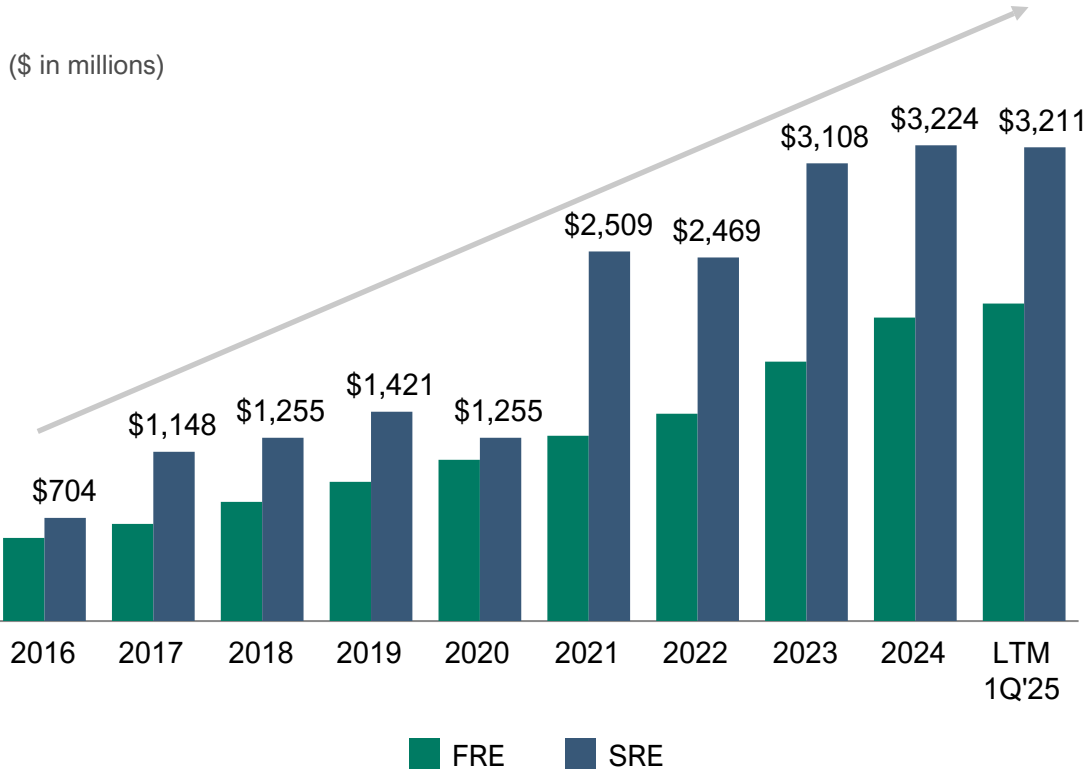
**Retail:** Strong annuity sales activity underwritten to attractive returns amid continued secular demand for retirement savings products

**Pension Group Annuities:** Continue to engage and compete in the market

**Flow Reinsurance:** Record quarterly activity driven by a strategic opportunity with a U.S. client at attractive returns and strong volume from APAC clients

**Funding Agreements<sup>1</sup>:** Record quarterly inflows driven by diversified activity across sub-channels, and included record quarterly FABN issuance

## Spread Related Earnings<sup>2</sup>



>95% correlation between SRE and FRE

1. Comprised of funding agreements issued under Athene's funding agreement backed notes ("FABN") program, secured and other funding agreements, funding agreements issued to the Federal Home Loan Bank ("FHLB") and long-term repurchase agreements. 2. For periods prior to 2022, SRE represents Athene's historically reported adjusted operating income available to common stockholders excluding the change in fair value of Apollo Operating Group Units, equity based compensation related to Athene's long-term incentive plan, and operating income tax.

# Principal Investing Segment

- Realized performance fees of \$190 million in the first quarter continue to be cyclically light as monetization activity from sizeable flagship private equity and hybrid funds remains prudently delayed amid a challenging exit environment
- Compensation ratio of 86% in the first quarter reflects a period of lower realized performance fees and investment income while market conditions are less accommodative for monetization activity

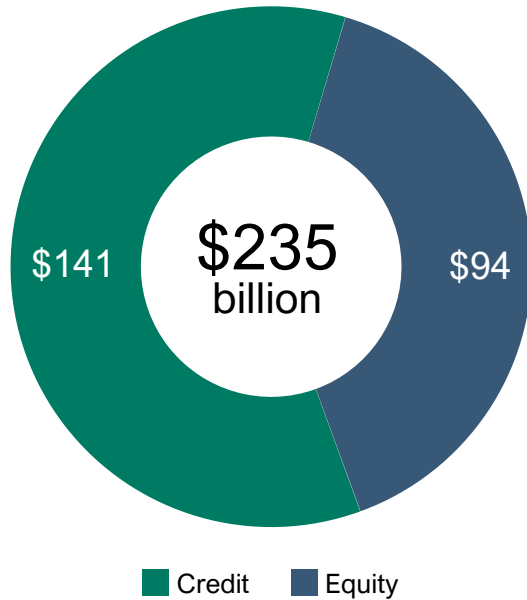
(\$ in millions, except per share amounts)	1Q'24	4Q'24	1Q'25	% Change vs. 1Q'24	LTM 1Q'24	LTM 1Q'25	% Change vs. LTM 1Q'24
Realized performance fees	\$94	\$321	\$190	102.1%	\$672	\$1,017	51.3%
Realized investment income <sup>1</sup>	14	32	28	100.0%	(16)	88	NM
Realized principal investing compensation	(73)	(200)	(188)	157.5%	(504)	(779)	54.6%
Other operating expenses	(14)	(14)	(16)	14.3%	(56)	(62)	10.7%
<b>Principal Investing Income</b>	<b>\$21</b>	<b>\$139</b>	<b>\$14</b>	<b>(33.3)%</b>	<b>\$96</b>	<b>\$264</b>	<b>175.0%</b>
<b>PII per share</b>	<b>\$0.03</b>	<b>\$0.23</b>	<b>\$0.02</b>	<b>(33.3)%</b>	<b>\$0.15</b>	<b>\$0.43</b>	<b>186.7%</b>
<b>PII Compensation Ratio</b>	<b>67.6%</b>	<b>56.7%</b>	<b>86.3%</b>		<b>76.8%</b>	<b>70.5%</b>	

1. Realized investment income for LTM 1Q'24 includes \$42 million of losses related to the liquidations of Apollo Strategic Growth Capital II and Acropolis Infrastructure Acquisition Corp., special purpose acquisition companies ("SPACs") sponsored by Apollo.

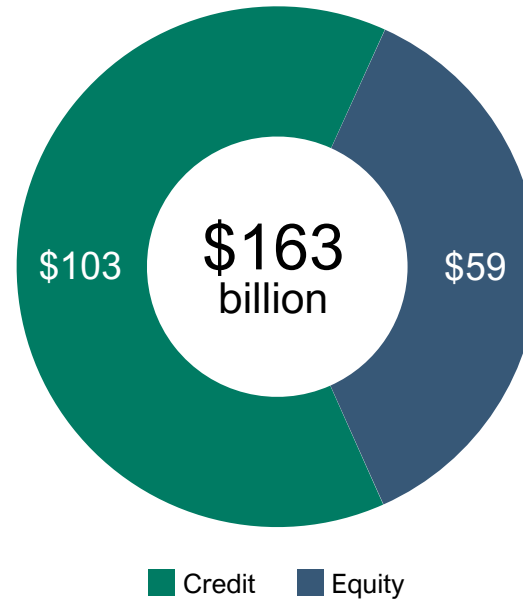
# Performance Fee AUM and Dry Powder

- Performance Fee-Eligible AUM of \$235 billion increased 12% year-over-year due to strong growth in performance fee-eligible Credit strategies, particularly direct origination and opportunistic credit
- Performance Fee-Generating AUM of \$163 billion increased 18% year-over-year due to funds moving into carry
- Dry Powder was \$64 billion as of quarter-end, including \$52 billion of Dry Powder with future management fee potential, of which approximately 75% is in Credit

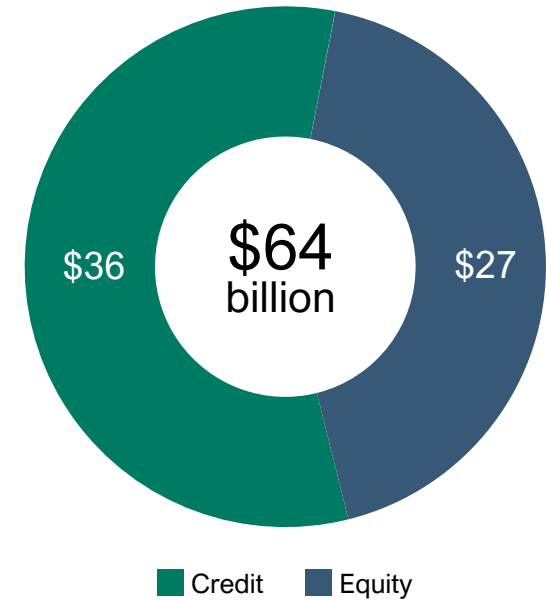
Performance Fee-Eligible AUM (\$bn)



Performance Fee-Generating AUM (\$bn)



Dry Powder (\$bn)



Note: AUM and Dry Powder totals may not add due to rounding. Dry Powder includes capital available for investment included within performance fee-eligible AUM as well as capital available for investment which does not earn any performance fees.

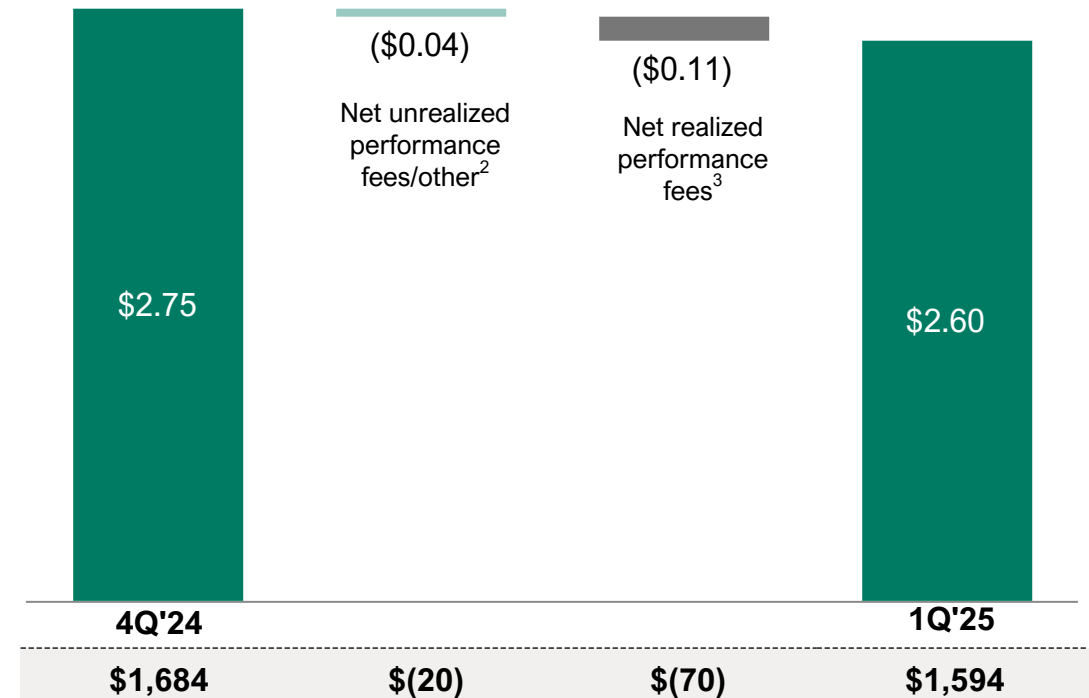
# Investment Performance Highlights and Net Accrued Performance Fees

## Investment Performance Highlights

Appreciation / gross returns	1Q'25	LTM 1Q'25
<b>Credit</b>		
Direct Origination	2.6%	11.8%
Opportunistic Credit	1.8%	9.1%
Multi-Credit	1.6%	7.7%
Asset-Backed Finance	2.6%	11.2%
<b>Equity</b>		
Flagship Private Equity	2.0%	6.6%
Hybrid Value	3.8%	19.3%

## Net Accrued Performance Fee Receivable<sup>1</sup> (QoQ)

(\$ in millions, except per share amounts)



1. Net Accrued Performance Fee Receivable represents the sum of performance allocations and incentive fees receivable, less profit sharing payable as reported on the consolidated statements of financial condition, and includes certain eliminations related to investments in consolidated funds and VIEs and other adjustments. 2. Net unrealized performance fees include (i) unrealized performance fees, net of unrealized profit sharing expense (ii) certain transaction related charges, and excludes general partner obligations to return previously distributed performance fees. Other primarily reflects the timing differences between previously recognized net realized performance fees versus the cash received and paid during the current period, driven by the opportunistic credit funds we manage. 3. Net realized performance fees includes (i) realized performance fees, net of realized profit sharing expense and (ii) fee-related performance fees.



# Capital Strength

- Deployed \$722 million for share repurchases in the first quarter, including \$131 million for opportunistic share repurchases in addition to repurchases to offset dilution from share issuances under equity incentive plans
- Returned a total of \$1.7 billion of capital to stockholders over the last twelve months through a combination of dividends paid and opportunistic share repurchases, while allocating ~\$215 million of capital to strategically invest in future growth of the business
- In February, announced the acquisition of Bridge Investment Group in an all-stock transaction for approximately \$1.5 billion expected to close in 3Q'25, subject to regulatory approvals and closing conditions

## HoldCo & Asset Management Summary Balance Sheet Highlights<sup>1</sup>

(\$ in millions, except per share amounts)	4Q'24	1Q'25
Cash and cash equivalents	\$2,692	\$1,871
U.S. Treasury securities, at fair value	—	448
Investments, net	3,096	3,245
Net accrued performance fees receivable <sup>2</sup>	1,684	1,594
Net clawback payable <sup>3</sup>	(119)	(107)
Debt	(4,279)	(4,280)
Net Balance Sheet Value	\$3,074	\$2,771
Net Balance Sheet Value per share	\$5.01	\$4.51
Net Balance Sheet Value / AUM	0.41%	0.35%
Adjusted Net Income Shares Outstanding	613	614

## Financial Strength Ratings

A2 / A / A

**Apollo Global Management**  
rated by Moody's, S&P, Fitch

A2 / A / A

**Apollo Asset Management**  
rated by Moody's, S&P, Fitch

A1 / A+ / A+ / A+

**Athene<sup>4</sup>**

rated by Moody's, S&P, Fitch, AM Best

1. Amounts presented are for Apollo Global Management, Inc. and consolidated subsidiaries, and excludes Athene and consolidated VIEs. 2. Net accrued performance fees receivable excludes profit sharing expected to be settled in the form of equity-based awards. 3. Net clawback payable includes general partner obligations to return previously distributed performance fees offset by clawbacks from certain employees and former employees for the potential return of profit sharing distributions. 4. Represents financial strength ratings of Athene's primary insurance subsidiaries.

# Supplemental Details

# AUM Rollforward

## Total AUM Rollforward<sup>1</sup>

Three Months Ended March 31, 2025				Twelve Months Ended March 31, 2025			
(\$ in millions)	Credit <sup>3</sup>	Equity	Total	(\$ in millions)	Credit <sup>3</sup>	Equity	Total
<b>Beginning Balance</b>	<b>\$616,387</b>	<b>\$134,650</b>	<b>\$751,037</b>	<b>Beginning Balance</b>	<b>\$536,264</b>	<b>\$134,740</b>	<b>\$671,004</b>
Inflows <sup>2</sup>	37,577	9,122	46,699	Inflows <sup>2</sup>	143,348	16,539	159,887
Outflows <sup>2</sup>	(19,941)	(315)	(20,256)	Outflows <sup>2</sup>	(54,192)	(5,672)	(59,864)
<b>Net Flows</b>	<b>17,636</b>	<b>8,807</b>	<b>26,443</b>	<b>Net Flows</b>	<b>89,156</b>	<b>10,867</b>	<b>100,023</b>
Realizations	(1,350)	(2,100)	(3,450)	Realizations	(10,429)	(8,549)	(18,978)
Market Activity	8,672	2,456	11,128	Market Activity	26,354	6,755	33,109
<b>Ending Balance</b>	<b>\$641,345</b>	<b>\$143,813</b>	<b>\$785,158</b>	<b>Ending Balance</b>	<b>\$641,345</b>	<b>\$143,813</b>	<b>\$785,158</b>

## Fee-Generating AUM Rollforward<sup>1</sup>

Three Months Ended March 31, 2025				Twelve Months Ended March 31, 2025			
(\$ in millions)	Credit <sup>3</sup>	Equity	Total	(\$ in millions)	Credit <sup>3</sup>	Equity	Total
<b>Beginning Balance</b>	<b>\$495,843</b>	<b>\$72,823</b>	<b>\$568,666</b>	<b>Beginning Balance</b>	<b>\$435,288</b>	<b>\$70,809</b>	<b>\$506,097</b>
Inflows <sup>2</sup>	39,956	5,221	45,177	Inflows <sup>2</sup>	128,824	14,285	143,109
Outflows <sup>2,4</sup>	(19,656)	(5,696)	(25,352)	Outflows <sup>2,4</sup>	(58,904)	(11,309)	(70,213)
<b>Net Flows</b>	<b>20,300</b>	<b>(475)</b>	<b>19,825</b>	<b>Net Flows</b>	<b>69,920</b>	<b>2,976</b>	<b>72,896</b>
Realizations	(848)	(289)	(1,137)	Realizations	(5,275)	(1,900)	(7,175)
Market Activity	7,549	255	7,804	Market Activity	22,911	429	23,340
<b>Ending Balance</b>	<b>\$522,844</b>	<b>\$72,314</b>	<b>\$595,158</b>	<b>Ending Balance</b>	<b>\$522,844</b>	<b>\$72,314</b>	<b>\$595,158</b>

1. Inflows at the individual strategy level represent subscriptions, commitments, and other increases in available capital, such as acquisitions or leverage, net of inter-strategy transfers. Outflows represent redemptions and other decreases in available capital. Realizations represent fund distributions of realized proceeds. Market activity represents gains (losses), the impact of foreign exchange rate fluctuations and other income. 2. Inflows and outflows reflected above include \$3.4 billion and \$2.0 billion for Total AUM and FGAUM, respectively, related to a strategy realignment of certain funds from Credit to Equity as of January 1, 2025 with no impact to net flows presented for 1Q'25 and LTM 1Q'25 above. Included in the 1Q'25 outflows for Total AUM and FGAUM are \$1.6 billion and \$1.5 billion of redemptions, respectively. Included in the LTM 1Q'25 outflows for Total AUM and FGAUM are \$7.0 billion and \$6.7 billion of redemptions, respectively. 3. As of 1Q'25, Credit AUM includes \$32.3 billion of CLOs, \$5.1 billion of which Apollo earns fees on based on gross assets and \$27.2 billion of which relates to Redding Ridge, from which Apollo earns fees based on net asset value. 4. Included in the 1Q'25 and LTM 1Q'25 Equity outflows for FGAUM is \$4.5 billion related to the expiration of Fund VIII's fee-paying period.

# Retirement Services Flows & Invested Assets

- Third-party capital augments Athene's ability to grow and supported 21% and 29% of Athene's record organic new business volume in the first quarter and near record volume over the last twelve months, respectively

(\$ in millions)	1Q'25	
<b>Invested Assets</b>		
Gross invested assets	\$343,972	
Invested assets attributable to ADIP	(81,605)	
Net invested assets <sup>1</sup>	\$262,367	
(\$ in millions)	1Q'25	LTM 1Q'25
<b>Flows by Channel</b>		
Retail	\$9,482	\$35,583
Flow reinsurance	4,933	8,116
Funding agreements <sup>2</sup>	11,144	31,851
Pension group annuities	4	922
Gross organic inflows	25,563	76,472
Gross inorganic inflows <sup>3</sup>	—	—
Total gross inflows	25,563	76,472
Gross outflows <sup>4</sup>	(8,392)	(33,826)
Net flows	\$17,171	\$42,646
<b>Flows attributable to Athene vs. Third Parties</b>		
Inflows attributable to Athene	\$20,118	\$54,611
Inflows attributable to ADIP	4,956	18,367
Inflows ceded to third-party reinsurers	489	3,494
Total gross inflows	25,563	76,472
Outflows attributable to Athene	(7,017)	(27,517)
Outflows attributable to ADIP	(1,375)	(6,309)
Total gross outflows <sup>4</sup>	\$(8,392)	\$(33,826)

(\$ in millions)	1Q'25	LTM 1Q'25
<b>Outflows attributable to Athene by type</b>		
Maturity-driven, contractual-based outflows <sup>5</sup>	\$(3,535)	\$(12,813)
Policyholder-driven outflows <sup>6</sup>	(3,482)	(14,704)
Income oriented withdrawals (planned) <sup>7</sup>	(1,680)	(6,416)
From policies out-of-surrender-charge (planned) <sup>8</sup>	(1,058)	(5,144)
From policies in-surrender-charge (unplanned) <sup>9</sup>	(744)	(3,144)
<b>Core outflows</b>	<b>(7,017)</b>	<b>(27,517)</b>
Strategic reinsurance transactions	—	—
<b>Outflows attributable to Athene</b>	<b>\$(7,017)</b>	<b>\$(27,517)</b>
<b>Annualized rate<sup>10</sup></b>		
Maturity-driven, contractual-based outflows <sup>5</sup>	(5.5)%	(5.3)%
Policyholder-driven outflows <sup>6</sup>	(5.5)%	(6.0)%
Income oriented withdrawals (planned) <sup>7</sup>	(2.6)%	(2.6)%
From policies out-of-surrender-charge (planned) <sup>8</sup>	(1.7)%	(2.1)%
From policies in-surrender-charge (unplanned) <sup>9</sup>	(1.2)%	(1.3)%
<b>Core outflows</b>	<b>(11.0)%</b>	<b>(11.3)%</b>
Strategic reinsurance transactions	—%	—%
<b>Outflows attributable to Athene</b>	<b>(11.0)%</b>	<b>(11.3)%</b>

1. Net invested assets are a component of Apollo's total AUM reported under the Asset Management segment and should not be viewed as additive to total AUM disclosed previously. 2. Funding agreements are comprised of funding agreements issued under Athene's FABN program, secured and other funding agreements, funding agreements issued to the FHLB and long term repurchase agreements. 3. Gross inorganic inflows represent acquisitions and block reinsurance transactions. 4. Gross outflows include full and partial policyholder withdrawals on deferred annuities, death benefits, pension group annuity benefit payments, payments on payout annuities, maturities and repurchases of funding agreements and block reinsurance outflows. 5. Represents outflows from funding agreements, pension group annuities, and multi-year guarantee fixed annuities, all of which occur based on defined maturities or substantially lapse upon reaching their contractual term. Amounts may vary on a quarterly basis, based on the timing of original issuance. 6. Represents outflows from fixed indexed annuities and other applicable products, which have varying degrees of predictability due to policyholder actions. 7. Represents partial annuity withdrawals to meet retirement income needs within contractual annual limits. 8. Represents outflows from policies that no longer have an active surrender charge in force. 9. Represents outflows from policies with an active surrender charge in force. 10. The outflow rate is calculated as outflows attributable to Athene divided by Athene average net invested assets for the respective period, on an annualized basis.

# Sharecount Reconciliation

Share Reconciliation	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25
Total GAAP Common Stock Outstanding	569,003,922	569,535,344	565,816,456	565,738,933	570,432,275
Non-GAAP Adjustments:					
Mandatory Convertible Preferred Stock <sup>1</sup>	14,524,381	14,528,625	14,531,793	14,536,019	14,538,803
Vested RSUs	18,438,577	18,421,647	18,201,439	21,337,132	16,145,959
Unvested RSUs Eligible for Dividend Equivalents	15,075,269	14,387,351	14,274,139	11,455,245	12,646,550
<b>Adjusted Net Income Shares Outstanding</b>	<b>617,042,149</b>	<b>616,872,967</b>	<b>612,823,827</b>	<b>613,067,329</b>	<b>613,763,587</b>
Share Activity	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25
Shares Issued to Employees	3,399,930	374,057	430,962	263,340	4,293,251
Other Shares Issued <sup>2</sup>	—	—	—	—	1,213,003
Shares Repurchased <sup>3</sup>					
# of Shares	4,629,336	975,174	4,492,833	750,336	4,578,770
Average Cost <sup>4</sup>	\$110.68	\$113.24	\$105.78	\$173.35	\$157.58
Capital Utilized	\$512.4 million	\$110.4 million	\$475.2 million	\$130.1 million	\$721.5 million
Share Repurchase Plan Authorization Remaining <sup>5</sup>	\$2.49 billion	\$2.38 billion	\$1.90 billion	\$1.77 billion	\$1.05 billion

1. Reflects the number of shares of underlying common stock assumed to be issuable upon conversion of the Mandatory Convertible Preferred Stock during each period. 2. Reflects shares issued to the previously announced donor-advised fund. 3. Since January 1, 2022, the Company in its discretion has elected to repurchase 1.0 million shares of common stock for \$64.7 million, to prevent dilution that would have resulted from the issuance of shares granted in connection with certain profit sharing arrangements. These repurchases are separate from the repurchase plan described in footnote 5 and accordingly are not reflected in the above share repurchase activity table. 4. Average cost reflects total capital used for share repurchases in a given period divided by the number of shares purchased. 5. Pursuant to a share repurchase program that was publicly announced on January 3, 2022, as amended on February 21, 2023, the Company was authorized to repurchase (i) up to an aggregate of \$1.0 billion of shares of its common stock in order to opportunistically reduce its share count and (ii) up to an aggregate of \$1.5 billion of shares of its common stock in order to offset the dilutive impact of share issuances under its equity incentive plans. On February 8, 2024, the AGM board of directors terminated the Company's prior share repurchase program and approved a new share repurchase program, pursuant to which, the Company is authorized to repurchase up to \$3.0 billion of shares of its common stock. The share repurchase program may be used to repurchase outstanding shares of common stock as well as to reduce shares that otherwise would have been issued to participants under the Company's equity incentive plans in order to satisfy associated tax obligations.

# Reconciliations and Disclosures



# Investment Record as of March 31, 2025

<i>(in millions, except IRR)</i>	Vintage Year	Total AUM	Committed Capital	Total Invested Capital	Realized Value	Remaining Cost	Unrealized Value	Total Value	Gross IRR	Net IRR
<b>Credit:</b>										
Accord VI <sup>1</sup>	2024	\$ 1,884	\$ 1,701	\$ 497	\$ 340	\$ 408	\$ 404	\$ 744	23 %	14 %
Accord I, II, III, III B, IV & V <sup>1</sup>	Various	—	7,992	6,795	7,251	—	—	7,251	18	13
Accord+ II	2025	3,699	3,661	1,966	285	1,726	1,744	2,029	NM <sup>4</sup>	NM <sup>4</sup>
Accord+	2021	3,029	2,370	6,869	5,454	2,135	2,243	7,697	15	12
ADIP II	2024	6,772	6,016	2,603	—	2,603	3,064	3,064	18	13
ADIP I	2020	5,221	3,254	2,620	1,665	2,597	3,085	4,750	23	19
EPF IV	2023	3,155	3,021	1,272	451	938	1,117	1,568	21	13
EPF III	2017	2,529	4,459	4,975	4,433	1,594	1,547	5,980	8	3
<b>Total Credit</b>		<b>\$ 26,289</b>	<b>\$ 32,474</b>	<b>\$ 27,597</b>	<b>\$ 19,879</b>	<b>\$ 12,001</b>	<b>\$ 13,204</b>	<b>\$ 33,083</b>		
<b>Equity:</b>										
Fund X	2023	\$ 20,755	\$ 19,877	\$ 7,293	\$ 1,476	\$ 6,639	\$ 8,205	\$ 9,681	40 %	19 %
Fund IX	2018	31,797	24,729	21,755	14,777	15,415	24,925	39,702	25	17
Fund VIII	2013	6,927	18,377	16,615	23,332	4,725	4,298	27,630	13	9
Fund VII	2008	—	14,677	16,461	34,294	—	—	34,294	33	25
Fund VI	2006	371	10,136	12,457	21,136	405	—	21,136	12	9
Fund V	2001	—	3,742	5,192	12,724	—	—	12,724	61	44
Fund I, II, III, IV & MIA <sup>2</sup>	Various	9	7,320	8,753	17,400	—	—	17,400	39	26
<b>Traditional Private Equity Funds<sup>3</sup></b>		<b>\$ 59,859</b>	<b>\$ 98,858</b>	<b>\$ 88,526</b>	<b>\$ 125,139</b>	<b>\$ 27,184</b>	<b>\$ 37,428</b>	<b>\$ 162,567</b>	<b>39</b>	<b>24</b>
AIOF III <sup>5</sup>	N/A	1,622	1,624	411	—	411	448	448	NM <sup>4</sup>	NM <sup>4</sup>
AIOF II	2021	2,830	2,542	1,993	751	1,467	1,919	2,670	16	10
AIOF I	2018	344	897	803	1,280	—	—	1,280	22	16
HVF II	2022	5,289	4,592	3,796	805	3,403	4,245	5,050	16	12
HVF I	2019	3,062	3,238	3,698	4,439	869	1,307	5,746	22	17
<b>Total Equity</b>		<b>\$ 73,006</b>	<b>\$ 111,751</b>	<b>\$ 99,227</b>	<b>\$ 132,414</b>	<b>\$ 33,334</b>	<b>\$ 45,347</b>	<b>\$ 177,761</b>		

1. Accord funds have investment periods shorter than 24 months, therefore Gross and Net IRR are presented after 12 months of investing. 2. The general partners and managers of Funds I, II and MIA, as well as the general partner of Fund III, were excluded assets in connection with the reorganization of the Company that occurred in 2007. As a result, Apollo did not receive the economics associated with these entities. The investment performance of these funds, combined with Fund IV, is presented to illustrate fund performance associated with Apollo's investment professionals. 3. Total IRR is calculated based on total cash flows for all funds presented. 4. Data has not been presented as the fund's effective date is less than 24 months prior to the period indicated and such information was deemed not meaningful. 5. Vintage Year is not yet applicable as the fund has not had its final closing.

# GAAP Balance Sheet (Unaudited)

(\$ in millions, except share amounts)

	4Q'24	1Q'25
<b>Assets</b>		
<b>Asset Management</b>		
Cash and cash equivalents	\$2,692	\$1,871
Restricted cash and cash equivalents	3	3
Investments	6,086	6,591
Assets of consolidated variable interest entities		
Cash and cash equivalents	158	231
Investments	2,806	1,873
Other assets	84	264
Due from related parties	584	634
Goodwill	264	264
Other assets	2,579	2,677
<b>Retirement Services</b>		
Cash and cash equivalents	12,733	11,023
Restricted cash and cash equivalents	943	2,210
Investments	262,283	278,323
Investments in related parties	28,884	29,834
Assets of consolidated variable interest entities		
Cash and cash equivalents	583	175
Investments	23,424	24,653
Other assets	565	362
Reinsurance recoverable	8,194	8,790
Deferred acquisition costs, deferred sales inducements and value of business acquired	7,173	7,606
Goodwill	4,063	4,067
Other assets	13,794	13,594
<b>Total Assets</b>	<b>\$377,895</b>	<b>\$395,045</b>

# GAAP Balance Sheet (Unaudited) - cont'd

(\$ in millions, except share amounts)	4Q'24	1Q'25
<b>Liabilities</b>		
<b>Asset Management</b>		
Accounts payable, accrued expenses, and other liabilities	\$3,616	\$3,773
Due to related parties	710	708
Debt	4,279	4,280
Liabilities of consolidated variable interest entities		
Other liabilities	1,363	785
<b>Retirement Services</b>		
Interest sensitive contract liabilities	253,637	273,439
Future policy benefits	49,902	49,897
Market risk benefits	4,028	4,362
Debt	6,309	6,301
Payables for collateral on derivatives and securities to repurchase	11,652	7,253
Other liabilities	9,784	10,355
Liabilities of consolidated variable interest entities		
Other liabilities	1,635	1,548
<b>Total Liabilities</b>	<b>346,915</b>	<b>362,701</b>
<b>Redeemable non-controlling interests</b>		
Redeemable non-controlling interests	16	—
<b>Equity</b>		
Mandatory Convertible Preferred Stock	1,398	1,398
Common Stock, \$0.00001 par value, 90,000,000,000 shares authorized, 570,432,275 and 565,738,933 shares issued and outstanding as of March 31, 2025 and December 31, 2024, respectively	—	—
Additional paid in capital	15,327	15,527
Retained earnings (accumulated deficit)	6,022	5,634
Accumulated other comprehensive income (loss)	(5,494)	(4,583)
<b>Total Apollo Global Management, Inc. Stockholders' Equity</b>	<b>17,253</b>	<b>17,976</b>
Non-controlling interests	13,711	14,368
<b>Total Equity</b>	<b>30,964</b>	<b>32,344</b>
<b>Total Liabilities, Redeemable non-controlling interests and Equity</b>	<b>\$377,895</b>	<b>\$395,045</b>

# Reconciliation of GAAP to Non-GAAP Financial Measures

(\$ in millions)	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	LTM 1Q'24	LTM 1Q'25
<b>GAAP Net income (loss) attributable to Apollo Global Management, Inc. Common Stockholders</b>	<b>\$1,403</b>	<b>\$828</b>	<b>\$787</b>	<b>\$1,462</b>	<b>\$418</b>	<b>\$5,394</b>	<b>\$3,495</b>
Preferred dividends	24	25	24	24	24	70	97
Net income (loss) attributable to non-controlling interests	338	324	958	176	496	1,272	1,954
<b>GAAP Net income (loss)</b>	<b>\$1,765</b>	<b>\$1,177</b>	<b>\$1,769</b>	<b>\$1,662</b>	<b>\$938</b>	<b>\$6,736</b>	<b>\$5,546</b>
Income tax provision (benefit)	422	261	317	62	243	(754)	883
<b>GAAP Income (loss) before Income tax provision (benefit)</b>	<b>\$2,187</b>	<b>\$1,438</b>	<b>\$2,086</b>	<b>\$1,724</b>	<b>\$1,181</b>	<b>\$5,982</b>	<b>\$6,429</b>
<i>Asset Management Adjustments:</i>							
Equity-based profit sharing expense <sup>1</sup>	94	45	41	141	30	266	257
Equity-based compensation	74	84	72	78	99	684	333
Net (income) loss attributable to non-controlling interests in consolidated entities	(377)	(323)	(975)	(165)	(549)	(1,410)	(2,012)
Unrealized performance fees	(268)	(86)	141	(51)	(119)	(156)	(115)
Unrealized profit sharing expense	159	35	(65)	16	105	203	91
HoldCo interest and other financing costs	15	15	21	29	34	82	99
Unrealized principal investment (income) loss	(11)	1	(4)	23	2	(89)	22
Unrealized net (gains) losses from investment activities	(16)	20	(13)	(37)	61	(68)	31
Transaction-related costs, restructuring and other non-operating expenses <sup>2</sup>	51	67	60	6	276	197	409
<i>Retirement Services Adjustments:</i>							
Investment (gains) losses, net of offsets	22	124	(628)	265	(151)	249	(390)
Non-operating change in insurance liabilities and related derivatives <sup>3</sup>	(673)	(203)	513	(483)	367	(990)	194
Integration, restructuring and other non-operating expenses	30	31	204	(26)	30	131	239
Equity-based compensation	13	11	12	14	11	85	48
<b>Segment Income</b>	<b>\$1,300</b>	<b>\$1,259</b>	<b>\$1,465</b>	<b>\$1,534</b>	<b>\$1,377</b>	<b>\$5,166</b>	<b>\$5,635</b>
HoldCo interest and other financing costs	(15)	(15)	(21)	(29)	(34)	(82)	(99)
Taxes and related payables	(221)	(235)	(312)	(145)	(224)	(783)	(916)
<b>Adjusted Net Income</b>	<b>\$1,064</b>	<b>\$1,009</b>	<b>\$1,132</b>	<b>\$1,360</b>	<b>\$1,119</b>	<b>\$4,301</b>	<b>\$4,620</b>
Notable items	—	—	(25)	—	22	(90)	(3)
Tax impact of notable items	—	—	5	—	(5)	19	—
<b>Adjusted Net Income, Excluding Notable Items</b>	<b>\$1,064</b>	<b>\$1,009</b>	<b>\$1,112</b>	<b>\$1,360</b>	<b>\$1,136</b>	<b>\$4,230</b>	<b>\$4,617</b>

1. Equity-based profit sharing expense includes certain profit sharing arrangements in which a portion of performance fees distributed to the general partner are required to be used by employees of Apollo to purchase restricted shares of common stock or is delivered in the form of RSUs, which are granted under the Equity Plan. Equity-based profit sharing expense and other also includes performance grants which are tied to the Company's receipt of performance fees, within prescribed periods, sufficient to cover the associated equity-based compensation expense 2. Transaction-related costs, restructuring and other non-operating expenses includes: a) contingent consideration, certain equity-based charges, amortization of intangible assets and certain other expenses associated with acquisitions; b) gains (losses) from changes in the tax receivable agreement liability; c) merger-related transaction and integration costs associated with Company's merger with Athene and d) other non-operating expenses, including the issuance of shares of AGM common stock for charitable contributions. In 1Q'25, other non-operating expenses includes \$200 million in charitable contributions related to the issuance of shares to the previously announced donor-advised fund in 1Q'25. 3. Includes change in fair values of derivatives and embedded derivatives, non-operating change in funding agreements, change in fair value of market risk benefits, and non-operating change in liability for future policy benefits.

# Reconciliation of GAAP to Non-GAAP Financial Measures - cont'd

(\$ in millions)	4Q'24	1Q'25
Investments, at fair value	\$ 1,384	\$ 1,546
Equity method investments	1,082	1,127
Performance allocations	3,262	3,112
U.S. Treasury securities, at fair value	—	448
Other investments	358	358
<b>Total GAAP Investments – Asset Management</b>	<b>\$ 6,086</b>	<b>\$ 6,591</b>
(\$ in millions)	4Q'24	1Q'25
Investments, at fair value	\$ 1,384	\$ 1,546
Equity method investments	1,082	1,127
Other investments	358	358
Other <sup>1</sup>	272	214
<b>Investments, net</b>	<b>\$ 3,096</b>	<b>\$ 3,245</b>
(\$ in millions)	4Q'24	1Q'25
Performance allocations	\$ 3,262	\$ 3,112
Incentive fees receivable <sup>2</sup>	44	46
Profit sharing payable <sup>2</sup>	(1,888)	(1,870)
Other <sup>1</sup>	266	306
<b>Net Accrued Performance Fee Receivable</b>	<b>\$ 1,684</b>	<b>\$ 1,594</b>
(\$ in millions)		1Q'25
<b>Total investments, including related parties</b>	<b>\$</b>	<b>308,157</b>
Derivative assets		(6,153)
Cash and cash equivalents (including restricted cash)		13,233
Accrued investment income		2,891
Net receivable (payable) for collateral on derivatives		(2,793)
Reinsurance impacts		(4,635)
VIE and VOE assets, liabilities and non-controlling interests		17,786
Unrealized (gains) losses		15,392
Ceded policy loans		(164)
Net investment receivables (payables)		(379)
Allowance for credit losses		720
Other investments		(83)
Total adjustments to arrive at gross invested assets		35,815
<b>Gross invested assets</b>	<b>\$</b>	<b>343,972</b>
ACRA non-controlling interests		(81,605)
<b>Net invested assets</b>	<b>\$</b>	<b>262,367</b>

1. Other primarily includes adjustments related to consolidated funds and VIEs. Other also includes amounts related to certain profit sharing arrangements between investments, net and net accrued performance fee receivable. 2. Incentive fees receivable and Profit sharing payable are included within Due from related parties and Accounts payable, accrued expenses, and other liabilities, respectively, on the GAAP balance sheet.

# Reconciliation of GAAP to Non-GAAP Financial Measures - cont'd

(\$ in millions)	Year ended December 31,					
	2016	2017	2018	2019	2020	2021
<b>Net income available to Athene Holding Ltd. common stockholders</b>	<b>\$ 773</b>	<b>\$ 1,358</b>	<b>\$ 1,053</b>	<b>\$ 2,136</b>	<b>\$ 1,446</b>	<b>\$ 3,718</b>
Preferred stock dividends	—	—	—	36	95	141
Net income (loss) attributable to non-controlling interest	—	—	—	13	380	(59)
<b>Net income</b>	<b>\$ 773</b>	<b>\$ 1,358</b>	<b>\$ 1,053</b>	<b>\$ 2,185</b>	<b>\$ 1,921</b>	<b>\$ 3,800</b>
Income tax expense (benefit)	(61)	106	122	117	285	386
<b>Income before income tax</b>	<b>\$ 712</b>	<b>\$ 1,464</b>	<b>\$ 1,175</b>	<b>\$ 2,302</b>	<b>\$ 2,206</b>	<b>\$ 4,186</b>
Investment gains (losses), net of offsets	47	199	(274)	994	733	1,024
Non-operating change in insurance liabilities and related derivatives, net of offsets <sup>1</sup>	67	230	242	(65)	(235)	692
Integration, restructuring and other non-operating expenses	(22)	(68)	(22)	(70)	(10)	(124)
Stock compensation expense	(84)	(45)	(26)	(27)	(25)	(38)
Preferred stock dividends	—	—	—	36	95	141
Non-controlling interests - pre-tax income (loss)	—	—	—	13	393	(18)
Less: Total adjustments to income before income tax	8	316	(80)	881	951	1,677
<b>Spread related earnings</b>	<b>\$ 704</b>	<b>\$ 1,148</b>	<b>\$ 1,255</b>	<b>\$ 1,421</b>	<b>\$ 1,255</b>	<b>\$ 2,509</b>

1. Includes change in fair values of derivatives and embedded derivatives, net of offsets.

- **“Segment Income”, or “SI”,** is the key performance measure used by management in evaluating the performance of the asset management, retirement services, and principal investing segments. Management uses Segment Income to make key operating decisions such as the following:
  - decisions related to the allocation of resources such as staffing decisions including hiring and locations for deployment of the new hires;
  - decisions related to capital deployment such as providing capital to facilitate growth for the business and/or to facilitate expansion into new businesses;
  - decisions related to expenses, such as determining annual discretionary bonuses and equity-based compensation awards to its employees. With respect to compensation, management seeks to align the interests of certain professionals and selected other individuals with those of the investors in the funds and those of Apollo’s stockholders by providing such individuals a profit sharing interest in the performance fees earned in relation to the funds. To achieve that objective, a certain amount of compensation is based on Apollo’s performance and growth for the year; and
  - decisions related to the amount of earnings available for dividends to Common Stockholders and holders of RSUs that participate in dividends.

Segment Income is the sum of (i) Fee Related Earnings, (ii) Spread Related Earnings, and (iii) Principal Investing Income. Segment Income excludes the effects of the consolidation of any of the related funds, HoldCo interest and other financing costs not attributable to any specific segment, Taxes and Related Payables, transaction-related charges and other non-operating expenses. Transaction-related charges includes equity-based compensation charges, the amortization of intangible assets, contingent consideration, and certain other charges associated with acquisitions, and restructuring charges. Non-operating expenses includes certain charitable contributions and other non-operating expenses. In addition, Segment Income excludes non-cash revenue and expense related to equity awards granted by unconsolidated related parties to employees of the Company, compensation and administrative related expense reimbursements, as well as the assets, liabilities and operating results of the funds and VIEs that are included in the consolidated financial statements.

- **“Fee Related Earnings”, or “FRE”,** is a component of Segment Income that is used to assess the performance of the Asset Management segment. FRE is the sum of (i) management fees, (ii) capital solutions and other related fees, (iii) fee-related performance fees from indefinite term vehicles, that are measured and received on a recurring basis and not dependent on realization events of the underlying investments, excluding performance fees from Athene and performance fees from origination platforms dependent on capital appreciation, and (iv) other income, net, less (a) fee-related compensation, excluding equity-based compensation, (b) non-compensation expenses incurred in the normal course of business, (c) placement fees and (d) non-controlling interests in the management companies of certain funds the Company manages.
- **“Spread Related Earnings”, or “SRE”** is a component of Segment Income that is used to assess the performance of the Retirement Services segment, excluding certain market volatility, which consists of investment gains (losses), net of offsets and non-operating change in insurance liabilities and related derivatives, and certain expenses related to integration, restructuring, equity-based compensation, and other expenses. For the Retirement Services segment, SRE equals the sum of (i) the net investment earnings on Athene’s net invested assets and (ii) management fees received on business managed for others, less (x) cost of funds, (y) operating expenses excluding equity-based compensation and (z) financing costs, including interest expense and preferred dividends, if any, paid to Athene preferred stockholders.
- **“Principal Investing Income”, or “PII”** is a component of Segment Income that is used to assess the performance of the Principal Investing segment. For the Principal Investing segment, PII is the sum of (i) realized performance fees, including certain realizations received in the form of equity, (ii) realized investment income, less (x) realized principal investing compensation expense, excluding expense related to equity-based compensation, and (y) certain corporate compensation and non-compensation expenses.
- **“Adjusted Net Income” or “ANI”** represents Segment Income less HoldCo interest and other financing costs and estimated income taxes. Adjusted Net Income is calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America (“non-GAAP”). Income taxes on FRE and PII represents the total current corporate, local, and non-U.S. taxes as well as the current payable under Apollo’s tax receivable agreement. Income taxes on FRE and PII excludes the impacts of deferred taxes and the remeasurement of the tax receivable agreement, which arise from changes in estimated future tax rates. For purposes of calculating the Adjusted Net Income tax rate, Segment Income is reduced by HoldCo interest and financing costs. Certain assumptions and methodologies that impact the implied FRE and PII income tax provision are similar to those used under U.S. GAAP. Specifically, certain deductions considered in the income tax provision under U.S. GAAP relating to transaction-related costs, equity-based compensation, charitable contributions and tax deductible interest expense are taken into account for the implied tax provision. Income Taxes on SRE represent the total current and deferred tax expense or benefit on income before taxes adjusted to eliminate the impact of the tax expense or benefit associated with the non-operating adjustments. Management believes the methodologies used to compute income taxes on FRE, SRE, and PII are meaningful to each segment and increases comparability of income taxes between periods.
- **“Spread Related Earnings, Excluding Notable Items”** represents SRE with an adjustment to exclude notable items. Notable items include unusual variability such as actuarial experience, assumption updates and other insurance adjustments. We use this measure to assess the long-term performance of the Retirement Services segment against projected earnings, by excluding items that are expected to be infrequent or not indicative of the ongoing operations of the segment. We view this non-GAAP measure as an additional measure that provides insight to management and investors on the historical, period-to-period comparability of the Company’s key non-GAAP operating measures.

- **"Adjusted Net Income, Excluding Notable Items"** represents ANI with an adjustment related to our Retirement Services segment to exclude notable items. Notable items include unusual variability such as actuarial experience, assumption updates and other insurance adjustments. We use this measure to assess the long-term performance of the business against projected earnings, by excluding items that are expected to be infrequent or not indicative of the ongoing operations of the business. We view this non-GAAP measure as an additional measure that provides insight to management and investors on the historical, period-to-period comparability of the Company's key non-GAAP operating measures.
- **"Assets Under Management", or "AUM"**, refers to the assets of the funds, partnerships and accounts to which Apollo provides investment management, advisory, or certain other investment-related services, including, without limitation, capital that such funds, partnerships and accounts have the right to call from investors pursuant to capital commitments. AUM equals the sum of:
  1. the net asset value ("NAV"), plus used or available leverage and/or capital commitments, or gross assets plus capital commitments, of the credit and certain equity funds, partnerships and accounts for which we provide investment management or advisory services, other than certain collateralized loan obligations ("CLOs"), collateralized debt obligations ("CDOs"), and certain perpetual capital vehicles, which have a fee-generating basis other than the mark-to-market value of the underlying assets; for certain perpetual capital vehicles in credit, gross asset value plus available financing capacity;
  2. the fair value of the investments of equity and certain credit funds, partnerships and accounts Apollo manages or advises, plus the capital that such funds, partnerships and accounts are entitled to call from investors pursuant to capital commitments, plus portfolio level financings;
  3. the gross asset value associated with the reinsurance investments of the portfolio company assets Apollo manages or advises; and
  4. the fair value of any other assets that Apollo manages or advises for the funds, partnerships and accounts to which Apollo provides investment management, advisory, or certain other investment-related services, plus unused credit facilities, including capital commitments to such funds, partnerships and accounts for investments that may require pre-qualification or other conditions before investment plus any other capital commitments to such funds, partnerships and accounts available for investment that are not otherwise included in the clauses above.

Apollo's AUM measure includes Assets Under Management for which Apollo charges either nominal or zero fees. Apollo's AUM measure also includes assets for which Apollo does not have investment discretion, including certain assets for which Apollo earns only investment-related service fees, rather than management or advisory fees. Apollo's definition of AUM is not based on any definition of Assets Under Management contained in its governing documents or in any Apollo Fund management agreements. Apollo considers multiple factors for determining what should be included in its definition of AUM. Such factors include but are not limited to (1) Apollo's ability to influence the investment decisions for existing and available assets; (2) Apollo's ability to generate income from the underlying assets in its funds; and (3) the AUM measures that Apollo uses internally or believes are used by other investment managers. Given the differences in the investment strategies and structures among other alternative investment managers, Apollo's calculation of AUM may differ from the calculations employed by other investment managers and, as a result, this measure may not be directly comparable to similar measures presented by other investment managers. Apollo's calculation also differs from the manner in which its affiliates registered with the SEC report "Regulatory Assets Under Management" on Form ADV and Form PF in various ways.

Apollo uses AUM, Gross capital deployed and Dry powder as performance measurements of its investment activities, as well as to monitor fund size in relation to professional resource and infrastructure needs.

- **"Fee-Generating AUM" or "FGAUM"** consists of assets of the funds, partnerships and accounts to which we provide investment management, advisory, or certain other investment-related services and on which we earn management fees, monitoring fees or other investment-related fees pursuant to management or other fee agreements on a basis that varies among the Apollo funds, partnerships and accounts. Management fees are normally based on "net asset value," "gross assets," "adjusted par asset value," "adjusted cost of all unrealized portfolio investments," "capital commitments," "adjusted assets," "stockholders' equity," "invested capital" or "capital contributions," each as defined in the applicable management agreement. Monitoring fees, also referred to as advisory fees, with respect to the structured portfolio company investments of the funds, partnerships and accounts we manage or advise, are generally based on the total value of such structured portfolio company investments, which normally includes leverage, less any portion of such total value that is already considered in Fee-Generating AUM.



- **“Performance Fee-Eligible AUM”** or **“PFEAUM”** refers to the AUM that may eventually produce performance fees. All funds for which we are entitled to receive a performance fee allocation or incentive fee are included in Performance Fee-Eligible AUM, which consists of the following:
  - **“Performance Fee-Generating AUM”**, which refers to invested capital of the funds, partnerships and accounts we manage, advise, or to which we provide certain other investment-related services, that is currently above its hurdle rate or preferred return, and profit of such funds, partnerships and accounts is being allocated to, or earned by, the general partner in accordance with the applicable limited partnership agreements or other governing agreements;
  - **“AUM Not Currently Generating Performance Fees”**, which refers to invested capital of the funds, partnerships and accounts we manage, advise, or to which we provide certain other investment-related services that is currently below its hurdle rate or preferred return; and
  - **“Uninvested Performance Fee-Eligible AUM”**, which refers to capital of the funds, partnerships and accounts we manage, advise, or to which we provide certain other investment-related services that is available for investment or reinvestment subject to the provisions of applicable limited partnership agreements or other governing agreements, which capital is not currently part of the NAV or fair value of investments that may eventually produce performance fees allocable to, or earned by, the general partner.
- **“ACRA”** refers to Athene Co-Invest Reinsurance Affiliate Holding Ltd, together with its subsidiaries (“ACRA 1”), and Athene Co-Invest Reinsurance Affiliate Holding 2 Ltd, together with its subsidiaries (“ACRA 2”).
- **“ADIP”** refers to Apollo/Athene Dedicated Investment Program (“ADIP I”) and Apollo/Athene Dedicated Investment Program II (“ADIP II”), funds managed by Apollo including third-party capital that, through ACRA, invest alongside Athene in certain investments.
- **“Adjusted Net Income Shares Outstanding”** or **“ANI Shares Outstanding”** consists of total shares of Common Stock outstanding, RSUs that participate in dividends, and shares of Common Stock assumed to be issuable upon the conversion of the shares of Mandatory Convertible Preferred Stock.
- **“Appreciation (depreciation)”** of flagship private equity and hybrid value funds refers to gain (loss) and income for the periods presented on a total return basis before giving effect to fees and expenses. The performance percentage is determined by dividing (a) the change in the fair value of investments over the period presented, minus the change in invested capital over the period presented, plus the realized value for the period presented, by (b) the beginning unrealized value for the period presented plus the change in invested capital for the period presented. Returns over multiple periods are calculated by geometrically linking each period’s return over time.
- **“Athene”** refers to Athene Holding Ltd. (together with its subsidiaries, **“Athene”**), a subsidiary of the Company and a leading retirement services company that issues, reinsures and acquires retirement savings products designed for the increasing number of individuals and institutions seeking to fund retirement needs, and to which Apollo, through its consolidated subsidiary Apollo Insurance Solutions Group LP (**“ISG”**), provides asset management and advisory services.
- **“Athora”** refers to a strategic platform that acquires or reinsures blocks of insurance business in the German and broader European life insurance market (collectively, the **“Athora Accounts”**).
- **“Capital solutions fees and other, net”** primarily includes transaction fees earned by Apollo Capital Solutions (“ACS”) related to underwriting, structuring, arrangement and placement of debt and equity securities, and syndication for funds managed by Apollo, portfolio companies of funds managed by Apollo, and third parties. Capital solutions fees and other, net also includes advisory fees for the ongoing monitoring of portfolio operations and directors’ fees. These fees also include certain offsetting amounts including reductions in management fees related to a percentage of these fees recognized (“management fee offset”) and other additional revenue sharing arrangements.
- **“Cost of Funds”** includes liability costs related to cost of crediting on both deferred annuities and institutional products as well as other liability costs, but does not include the proportionate share of the ACRA cost of funds associated with the non-controlling interests. While we believe cost of funds is a meaningful financial metric and enhances the understanding of the underlying profitability drivers of our retirement services business, it should not be used as a substitute for total benefits and expenses presented under U.S. GAAP.
- **“Dry Powder”** represents the amount of capital available for investment or reinvestment subject to the provisions of the applicable limited partnership agreements or other governing agreements of the funds, partnerships and accounts we manage. Dry powder excludes uncalled commitments which can only be called for fund fees and expenses and commitments from perpetual capital vehicles.
- **“FRE Compensation Ratio”** is calculated as fee-related compensation divided by fee-related revenues (which includes management fees, capital solutions fees and other, net, and fee-related performance fees).
- **“FRE Margin”** is calculated as Fee Related Earnings divided by fee-related revenues (which includes management fees, capital solutions fees and other, net, and fee-related performance fees).
- **“Gross Capital Deployment”** represents the gross capital that has been invested by the funds and accounts we manage during the relevant period, but excludes certain investment activities primarily related to hedging and cash management functions at the firm. Gross Capital Deployment is not reduced or netted down by sales or refinancings, and takes into account leverage used by the funds and accounts we manage in gaining exposure to the various investments that they have made.

# Definitions - cont'd

- **"Gross IRR" of accord series, ADIP funds and the European principal finance funds** represents the annualized return of a fund based on the actual timing of all cumulative fund cash flows before management fees, performance fees allocated to the general partner and certain other expenses. Calculations may include certain investors that do not pay fees. The terminal value is the net asset value as of the reporting date. Non-U.S. dollar denominated ("USD") fund cash flows and residual values are converted to USD using the spot rate as of the reporting date. In addition, gross IRRs at the fund level will differ from those at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Gross IRR does not represent the return to any fund investor.
- **"Gross IRR" of a traditional private equity or hybrid value fund** represents the cumulative investment-related cash flows (i) for a given investment for the fund or funds which made such investment, and (ii) for a given fund, in the relevant fund itself (and not any one investor in the fund), in each case, on the basis of the actual timing of investment inflows and outflows (for unrealized investments assuming disposition on March 31, 2025 or other date specified) aggregated on a gross basis quarterly, and the return is annualized and compounded before management fees, performance fees and certain other expenses (including interest incurred by the fund itself) and measures the returns on the fund's investments as a whole without regard to whether all of the returns would, if distributed, be payable to the fund's investors. In addition, gross IRRs at the fund level will differ from those at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Gross IRR does not represent the return to any fund investor.
- **"Gross IRR" of infrastructure funds** represents the cumulative investment-related cash flows in the fund itself (and not any one investor in the fund), on the basis of the actual timing of cash inflows and outflows (for unrealized investments assuming disposition on March 31, 2025 or other date specified) starting on the date that each investment closes, and the return is annualized and compounded before management fees, performance fees, and certain other expenses (including interest incurred by the fund itself) and measures the returns on the fund's investments as a whole without regard to whether all of the returns would, if distributed, be payable to the fund's investors. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date. In addition, gross IRRs at the fund level will differ from those at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Gross IRR does not represent the return to any fund investor.
- **"Gross Return" for credit funds** is the monthly or quarterly time-weighted return that is equal to the percentage change in the value of a fund's portfolio, adjusted for all contributions and withdrawals, before the effects of management fees, incentive fees allocated to the general partner, and other fees and expenses. Returns for these categories are calculated for all funds and accounts in the respective strategies excluding assets managed for Athene, Athora, and certain other entities where Apollo manages or may manage a significant portion of the total company assets, or where Apollo only provides certain other investment-related services. Certain funds and accounts that have elected not to use fair-value accounting standards are also excluded due to the lack of returns. Returns for the Asset-Backed Finance strategy excludes CRE Debt and ACTC funds. Returns of CLOs represent the gross returns on assets. Returns over multiple periods are calculated by geometrically linking each period's return over time.
- **"HoldCo"** refers to Apollo Global Management, Inc.
- **"Inflows"** within the Asset Management segment represents (i) at the individual strategy level, subscriptions, commitments, and other increases in available capital, such as acquisitions or leverage, net of inter-strategy transfers, and (ii) on an aggregate basis, the sum of inflows across the credit and equity strategies.
- **"Mandatory Convertible Preferred Stock"** refers to the 6.75% Series A Mandatory Convertible Preferred Stock of AGM.
- **"MidCap Financial"** refers to MidCap FinCo LLC
- **"Net Invested Assets"** represent the investments that directly back Athene's net reserve liabilities as well as surplus assets. Net invested assets is used in the computation of net investment earned rate, which is used to analyze the profitability of Athene's investment portfolio. Net invested assets include (a) total investments on the statements of financial condition, with AFS securities, trading securities and mortgage loans at cost or amortized cost, excluding derivatives, (b) cash and cash equivalents and restricted cash, (c) investments in related parties, (d) accrued investment income, (e) VIE and VOE assets, liabilities and non-controlling interest adjustments, (f) net investment payables and receivables, (g) policy loans ceded (which offset the direct policy loans in total investments) and (h) an adjustment for the allowance for credit losses. Net invested assets exclude the derivative collateral offsetting the related cash positions. Athene includes the underlying investments supporting its assumed funds withheld and modco agreements and excludes the underlying investments related to ceded reinsurance transactions in its net invested assets calculation in order to match the assets with the income received. Athene believes the adjustments for reinsurance provide a view of the assets for which it has economic exposure. Net invested assets include Athene's proportionate share of ACRA investments, based on its economic ownership, but do not include the proportionate share of investments associated with the non-controlling interests. Net invested assets are averaged over the number of quarters in the relevant period to compute a net investment earned rate for such period. While Athene believes net invested assets is a meaningful financial metric and enhances the understanding of the underlying drivers of its investment portfolio, it should not be used as a substitute for total investments, including related parties, presented under U.S. GAAP.
- **"Net Investment Earned Rate"** is computed as the income from Athene's net invested assets divided by the average net invested assets for the relevant period, presented on an annualized basis for interim periods.
- **"Net Investment Spread"** measures Athene's investment performance plus its strategic capital management fees, less its total cost of funds. Net investment earned rate is a key measure of Athene's investment performance while cost of funds is a key measure of the cost of its policyholder benefits and liabilities.
- **"Net IRR" of accord series, ADIP funds and the European principal finance funds** represents the annualized return of a fund after management fees, performance fees allocated to the general partner and certain other expenses, calculated on investors that pay such fees. The terminal value is the net asset value as of the reporting date. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date. In addition, net IRR at the fund level will differ from that at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Net IRR does not represent the return to any fund investor.

- **"Net IRR" of a traditional private equity or hybrid value fund** represents the gross IRR applicable to a fund, including returns for related parties which may not pay fees or performance fees, net of management fees, certain expenses (including interest incurred or earned by the fund itself) and realized performance fees all offset to the extent of interest income, and measures returns at the fund level on amounts that, if distributed, would be paid to investors of the fund. The timing of cash flows applicable to investments, management fees and certain expenses, may be adjusted for the usage of a fund's subscription facility. To the extent that a fund exceeds all requirements detailed within the applicable fund agreement, the estimated unrealized value is adjusted such that a percentage of up to 20.0% of the unrealized gain is allocated to the general partner of such fund, thereby reducing the balance attributable to fund investors. In addition, net IRR at the fund level will differ from that at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Net IRR does not represent the return to any fund investor.
- **"Net IRR" of infrastructure funds** represents the cumulative cash flows in a fund (and not any one investor in the fund), on the basis of the actual timing of cash inflows received from and outflows paid to investors of the fund (assuming the ending net asset value as of March 31, 2025 or other date specified is paid to investors), excluding certain non-fee and non-performance fee bearing parties, and the return is annualized and compounded after management fees, performance fees, and certain other expenses (including interest incurred by the fund itself) and measures the returns to investors of the fund as a whole. Non-USD fund cash flows and residual values are converted to USD using the spot rate as of the reporting date. In addition, net IRR at the fund level will differ from that at the individual investor level as a result of, among other factors, timing of investor-level inflows and outflows. Net IRR does not represent the return to any fund investor.
- **"Origination"** represents (i) capital that has been invested in new equity, debt or debt-like investments by Apollo's equity and credit strategies (whether purchased by funds and accounts managed by Apollo, or syndicated to third parties) where Apollo or one of Apollo's origination platforms has sourced, negotiated, or significantly affected the commercial terms of the investment; (ii) new capital pools formed by debt issuances, including CLOs; and (iii) net purchases of certain assets by the funds and accounts we manage that we consider to be private, illiquid, and hard to access assets and which the funds and accounts otherwise may not be able to meaningfully access. Origination generally excludes any issuance of debt or debt-like investments by the portfolio companies of the funds we manage.
- **"Other operating expenses"** within the Principal Investing segment represents expenses incurred in the normal course of business and includes allocations of non-compensation expenses related to managing the business.
- **"Other operating expenses"** within the Retirement Services segment represents expenses incurred in the normal course of business inclusive of compensation and non-compensation expenses, but does not include the proportionate share of the ACRA operating expenses associated with the non-controlling interests.
- **"Perpetual capital"** refers to assets under management of certain vehicles with an indefinite duration, which assets may only be withdrawn under certain conditions or subject to certain limitations, including satisfying required hold periods or percentage limits on the amounts that may be redeemed over a particular period. The investment management, advisory or other service agreements with our perpetual capital vehicles may be terminated under certain circumstances.
- **"PII Compensation Ratio"** is calculated as Principal investing compensation divided by the sum of realized performance fees and realized investment income.
- **"Principal investing compensation"** within the Principal Investing segment represents realized performance compensation, distributions related to investment income and dividends, and includes allocations of certain compensation expenses related to managing the business.
- **"Realized Value"** refers to all cash investment proceeds received by the relevant Apollo fund, including interest and dividends, but does not give effect to management fees, expenses, incentive compensation or performance fees to be paid by such Apollo fund.
- **"Redding Ridge"** refers to Redding Ridge Asset Management, LLC and its subsidiaries, which is a standalone, self-managed asset management business established in connection with risk retention rules that manages CLOs and retains the required risk retention interests.
- **"Remaining Cost"** represents the initial investment of the fund in a portfolio investment, reduced for any return of capital distributed to date on such portfolio investment.
- **"Total Invested Capital"** refers to the aggregate cash invested by the relevant Apollo fund and includes capitalized costs relating to investment activities, if any, but does not give effect to cash pending investment or available for reserves and excludes amounts, if any, invested on a financed basis with leverage facilities.
- **"Total Value"** represents the sum of the total Realized Value and Unrealized Value of investments.
- **"Unrealized Value"** refers to the fair value consistent with valuations determined in accordance with GAAP, for investments not yet realized and may include payments in kind, accrued interest and dividends receivable, if any, and before the effect of certain taxes. In addition, amounts include committed and funded amounts for certain investments.
- **"Vintage Year"** refers to the year in which a fund's final capital raise occurred, or, for certain funds, the year of a fund's effective date or the year in which a fund's investment period commences pursuant to its governing agreements.

# Forward-Looking Statements

In this presentation, references to “Apollo,” “we,” “us,” “our” and the “Company” refer collectively to Apollo Global Management, Inc. and its subsidiaries, or as the context may otherwise require. This presentation may contain forward-looking statements that are within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include, but are not limited to, discussions related to Apollo’s expectations regarding the performance of its business, its liquidity and capital resources and other non-historical statements. These forward-looking statements are based on management’s beliefs, as well as assumptions made by, and information currently available to, management. When used in this presentation, the words “believe,” “anticipate,” “estimate,” “expect,” “intend” and similar expressions are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct. These statements are subject to certain risks, uncertainties and assumptions, including risks relating to inflation, interest rate fluctuations and market conditions generally, international trade barriers, domestic or international political developments and other geopolitical events, including geopolitical tensions and hostilities, the impact of energy market dislocation, our ability to manage our growth, our ability to operate in highly competitive environments, the performance of the funds we manage, our ability to raise new funds, the variability of our revenues, earnings and cash flow, the accuracy of management’s assumptions and estimates, our dependence on certain key personnel, our use of leverage to finance our businesses and investments by the funds we manage, Athene’s ability to maintain or improve financial strength ratings, the impact of Athene’s reinsurers failing to meet their assumed obligations, Athene’s ability to manage its business in a highly regulated industry, changes in our regulatory environment and tax status, and litigation risks, among others. Apollo believes these factors include but are not limited to those described under the section entitled “Risk Factors” in our annual report on Form 10-K filed with the Securities and Exchange Commission (the “SEC”) on February 24, 2025, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov). These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this presentation and in other filings with the SEC. Apollo undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law. This presentation does not constitute an offer of any Apollo fund.