Quantum Announces New DXi Edge-Core-Cloud Bundles for Comprehensive Data Protection and Ransomware Recovery to Safeguard Business Operations Across the Distributed Enterprise

New backup appliance bundles provide highly optimized data replication and cloud tiering capabilities with up to 70X greater storage and networking efficiency

SAN JOSE, Calif., Oct. 11, 2023 /PRNewswire/ -- Quantum Corporation (NASDAQ: QMCO), the leader in solutions for unstructured data, today announced new bundled offerings for organization-wide data protection based on Quantum DXi-Series Backup Appliances, the industry’s most efficient backup data management platform. With continued data growth, the increasing value of data, and the constant threat of ransomware, customers must be forever vigilant and adhere to backup and recovery best practices that include multiple data copies and offsite protection. With DXi® Edge-Core-Cloud Bundles, customers can easily and cost-effectively deploy a simple, comprehensive data protection fabric across their in-house infrastructure and cloud-resident resources to protect their data—and their business operations—from harm.

DXi-Series appliances are available as both physical and virtual appliances, providing enterprise scale and flexible deployment options. With built-in replication and newly announced DXi Cloud Share tiering, DXi appliances may be deployed across edge sites, central data centers, and the public cloud, acting as a co-operating set of resources to protect data wherever it lives. With patented data reduction features, DXi dramatically reduces storage and networking costs of stored backups, replicated copies, and cloud archives, providing up to 70X times the efficiency of other backup solutions. With flexible deployment options, a complete set of enterprise software features, and a rich backup
software ecosystem, DXi-Series solutions fit well in small implementations to the most complex enterprise environments.

To simplify purchasing and deployment, DXi Edge-Core-Cloud Bundles are now available with all the components customers need to easily deploy the solution across their enterprise. The bundles include pre-configured physical and virtual appliances and are available in four standard capacity sizes—Small, Medium, Large and Extra Large—in support of multiple edge locations, central data centers, and cloud-based archiving targets. Logical capacities range from 400 TB terabytes up to 228 petabytes.

"Quantum's end-to-end platform empowers customers to address their unstructured data needs across the entire data lifecycle. Protecting and preserving data efficiently is a key requirement," said Sanam Mittal, vice president, DXi engineering and product management, for Quantum. "With the new DXi Edge-Core-Cloud bundles, customers get a cost effective, fully modern data protection architecture designed to efficiently manage and protect backup data copies across their entire enterprise and help ensure their most valuable asset—their data—is safe."

"Our customers today are looking for cost-effective solutions to protect their data across their entire hybrid cloud environment," says Glenn Wallin, senior sales representative of IT solution provider, NordStar Group. "DXi Edge-Core-Cloud bundles deliver incredible value across organizations of all sizes and complexity. With built-in replication and cloud tiering based on DXi's patented data deduplication engine, these bundles dramatically reduce the overall software, storage and networking costs required for us to deliver complete, affordable, end-to-end protection."

The new DXi Edge-Core-Cloud bundles are available immediately. DXi Cloud Share is available as part of the DXi 4.9 software release, planned for release in December 2023. For more information, visit www.quantum.com/dxi.

*Based on internal field data of actual customer deployments. Realized rates will vary depending on the specific data and workload characteristics.

**About Quantum**

Quantum technology, software, and services provide the solutions that today's organizations need to make video and other unstructured data smarter – so their data works for them and not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organizations in cloud services, entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit www.quantum.com.

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**Forward-Looking Statements**
The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of DXi and the DXi Edge-Core-Cloud bundles as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements.

Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the DXi and the DXi Edge-Core-Cloud bundles develop as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our Form 10-K filed with the Securities and Exchange Commission on June 6, 2023 and our Form 10-Q filed on August 8, 2023. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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