

Use of Data

Industry and market data used in this Presentation have been obtained from third-party industry publications and sources, as well as from research reports prepared for other purposes. Redwire has not independently verified the data obtained from these sources and cannot assure you of the data's accuracy or completeness. This data is subject to change. Statements other than historical facts, including, but not limited to, those concerning market conditions or trends, consumer or customer preferences or other similar concepts with respect to Redwire, are based on current expectations, estimates, projections, targets, opinions and/or beliefs of Redwire or, when applicable, of one or more third-party sources. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. In addition, no representation or warranty is made with respect to the reasonableness of any estimates, forecasts, illustrations, prospects or returns, which should be regarded as illustrative only, or that any profits will be realized. The metrics regarding select aspects of Redwire's operations were selected by Redwire or its subsidiaries on a subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of Redwire's businesses, are incomplete, and are not necessarily indicative of Redwire's or its subsidiaries' performance or overall operations. There can be no assurance that historical trends will continue.

Use of Projections

The financial outlook and projections, estimates and targets in this Presentation are forward-looking statements that are based on assumptions that are inherently subject to significant uncertainty and contingencies, many of which are beyond Redwire's control. Such calculation cannot be predicted with reasonable certainty and without unreasonable effort because of the timing, magnitude and variables associated with the recently completed merger with Edge Autonomy. Additionally, any such calculation, at this time, would imply a degree of precision that could be confusing or misleading to investors. Redwire's independent auditors have not audited, reviewed, compiled or performed any procedures with respect to the financial projections for purposes of inclusion in this Presentation, and, accordingly, they did not express an opinion or provide any other form of assurance with respect thereto for the purposes of this Presentation. While all financial projections, estimates and targets are necessarily speculative, Redwire believes that the preparation of prospective financial information involves increasingly higher levels of uncertainty the further out the projection, estimate or target extends from the date of preparation. The assumptions and estimates underlying the projected, expected or target results for the combined company are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the financial projections, estimates or targets to be a reliable prediction of future events. Further, inclusion of the prospective financial information will be achieved.

Cautionary Statement Regarding Forward-Looking Statements

Readers are cautioned that the statements contained in this Presentation regarding expectations of our performance or other matters that may affect our business, results of operations, or financial condition are "forward-looking statements" as defined by the "safe harbor" provisions in the Private Securities Litigation Reform Act of 1995. Such statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1934, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical fact, included or incorporated in this Presentation, including statements regarding our strategy, financial projections, including any prospective financial information provided in this Presentation, financial position, funding for continued operations, cash reserves, liquidity, projected costs, plans, projects, awards and contracts, objectives of management, and the expected performance of Redwire following our acquisition of Edge Autonomy, among others, are forward-looking statements. Words such as "expect," "anticipate," "should," "believe," "target," "continued," "project," "plan," "opportunity," "estimate," "potential," "predict," "demonstrates," "may," "will," "could," "intend," "shall," "possible," "forecast," "trends," "contemplate," "would," "approximately," "likely," "outlook," "schedule," "pipeline," and variations of these terms or the negative of these terms and similar expressions are intended to identify these forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. These forward-looking statements are not guarantees of future performance, conditions or results. Forward-looking statements are subject to a number of risks and uncertainties, many of which involve factors or circumstances that are beyond our control.

These factors and circumstances include, but are not limited to (1) risks associated with economic uncertainty, including high inflation, effects of trade tariffs and other trade actions, supply chain challenges, labor shortages, increased labor costs, high interest rates, foreign currency exchange volatility, concerns of economic slowdown or recession and reduced spending or suspension of investment in new or enhanced projects; (2) the failure of financial institutions or transactional counterparties; (3) Redwire's limited operating history in an evolving industry and history of losses to date as well as the limited operating history of Edge Autonomy and the relatively novel nature of the drone industry makes it difficult to evaluate our future prospects and the risks and challenges we may encounter; (4) the inability to successfully integrate recently completed and future acquisitions, including the recent acquisition of Edge Autonomy, as well as the failure to realize the anticipated benefits of our acquisition of Edge Autonomy or to realize estimated projected combined company results; (5) the development and continued refinement of many of Redwire's proprietary technologies, products and service offerings; (6) competition with new or existing companies; (7) a limited number of customers make up a high percentage of our revenue; (8) natural disasters, geopolitical conflicts, or other natural or man-made catastrophic events; (9) adverse publicity stemming from any incident or perceived risk involving Redwire or our competitions; (10) incurring significant risks and uncertainties not covered by insurance or indemnity; (11) failure to respond to industry cycles in terms of our cost structure, manufacturing capacity, and/or personnel needs; (12) delays in the development, design, engineering and manufacturing of our core offerings; (13) unsatisfactory performance of our core offerings resulting from challenges in the space environment, extreme space weather events or otherwise; (14) impacts to our cash flows ca



Cautionary Statement Regarding Forward-Looking Statements (Continued)

(continued from prior slide) (33) failure to adequately protect our intellectual property rights; (34) failure to obtain necessary additional funding; (35) the fact that AE Industrial Partners and its affiliates have significant influence over us, which could limit your ability to influence the outcome of key transactions; (36) the fact that provisions in our Certificate of Designation with respect to our Series A Convertible Preferred Stock may delay or prevent our acquisition by a third party, which could also reduce the market price of our capital stock; (37) the fact that our Series A Convertible Preferred Stock has rights, preferences and privileges that are not held by, and are preferential to, the rights of holders of our other outstanding capital stock; (38) the possibility of sales of a substantial amount of our Common Stock by our current stockholders; (39) volatility in the trading price of our Common Stock; (40) identification of material weaknesses of other deficiencies or failure to maintain effective internal controls over financial reporting; (41) the impact of a prolonged United States federal government shutdown and (42) other risks and uncertainties described in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and those indicated from time to time in other documents filed or to be filed with the Securities and Exchange Commission by Redwire. The forward-looking statements contained in this Presentation are based on our current expectations and beliefs concerning future developments and their potential effects on us. If underlying assumptions to forward-looking statements prove inaccurate, or if known or unknown risks or uncertainties materialize, actual results could vary materially from those anticipated, or projected. The forward-looking statements contained in this press release are made as of the date of this Presentation, and Redwire disclaims any intention or obligation, other than imposed by law, to update or revise any forward-looking statements, whether a

Non-GAAP Financial Information

This Presentation contains financial measures that have not been prepared in accordance with United States Generally Accepted Accounting Principles ("U.S. GAAP"). These financial measures include Adjusted EBITDA, Adjusted Gross Profit, Adjusted Gross Margin and Free Cash Flow.

Non-GAAP financial measures are used to supplement the financial information presented on a U.S. GAAP basis and should not be considered in isolation or as a substitute for the relevant U.S. GAAP measures and should be read in conjunction with information presented on a U.S. GAAP basis. Because not all companies use identical calculations, our presentation of Non-GAAP measures may not be comparable to other similarly titled measures of other companies. We encourage investors and stockholders to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure.

Adjusted EBITDA is defined as net income (loss) adjusted for interest expense, net, income tax expense (benefit), depreciation and amortization, impairment expense, transaction expenses, acquisition integration costs, acquisition earnout costs, purchase accounting fair value adjustment related to deferred revenue and inventory, severance costs, capital market and advisory fees, litigation-related expenses, write-off of long-lived assets, equity-based compensation, committed equity facility transaction costs, debt financing costs, gains on sale of joint ventures, net of costs incurred, and warrant liability change in fair value adjustment.

Adjusted Gross Profit is defined as revenues less cost of sales as computed in accordance with U.S. GAAP, excluding adjustments resulting from the application of purchase accounting included in cost of sales and Adjusted Gross Margin is defined as Adjusted Gross Profit as a percentage of revenue. Management believes these non-GAAP measures provide investors meaningful insight into results from ongoing operations as the calculation of these measures excludes the impact of certain non-recurring charges. Management believes that by using Adjusted Gross Margin in conjunction with GAAP Gross Margin, investors will get a more complete view of what management considers to be the Company's core operating performance and allow for comparison of this measure when compared to those of prior periods.

Free Cash Flow is computed as net cash provided by (used in) operating activities less capital expenditures.

We use Adjusted EBITDA, Adjusted Gross Profit and Adjusted Gross Margin to evaluate our operating performance, generate future operating plans, and make strategic decisions, including those relating to operating expenses and the allocation of internal resources. We use Free Cash Flow as an indicator of liquidity to evaluate our period-over-period operating cash generation that will be used to service our debt, and can be used to invest in future growth through new business development activities and/or acquisitions, among other uses. Free Cash Flow does not represent the total increase or decrease in our cash balance, and it should not be inferred that the entire amount of Free Cash Flow is available for discretionary expenditures, since we have mandatory debt service requirements and other non-discretionary expenditures that are not deducted from this measure.

Key Performance Indicators

Management uses Key Performance Indicators ("KPIs") to assess the financial performance of the Company, monitor relevant trends and support financial, operational and strategic decision-making. Management frequently monitors and evaluates KPIs against internal targets, core business objectives as well as industry peers and may, on occasion, change the mix or calculation of KPIs to better align with the business, its operating environment, standard industry metrics or other considerations. If the Company changes the method by which it calculates or presents a KPI, prior period disclosures are recast to conform to current presentation.

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Agenda

- 1 Q3 2025 Results
- 2 Financial Results & 2025 Outlook
- 3 Q&A 19

Presenters



Peter
Cannito
Chairman & Chief
Executive Officer



BaliffChief Financial Officer

Jonathan



Edmunds
Chief Accounting Officer;
Chief Financial Officer¹

Chris



Introducing Our Updated Vision Statement

Our Vision

To pioneer next-generation space and defense technologies that empower scientific discovery, advance global industries, and strengthen security transforming how humanity explores, connects, and protects — from the skies above to the stars beyond.

BUILD ABOVE DEFENDABOVE



Q3 2025 Results

Peter Cannito, Chairman and CEO



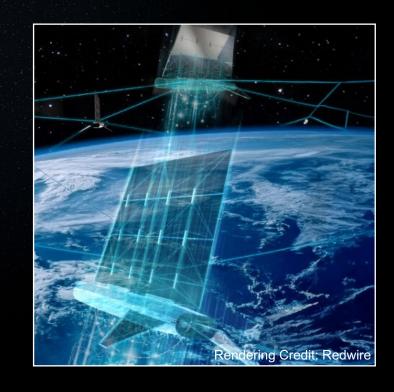


Q3 2025 Highlights

Book-to-Bill¹ of 1.25x with awards in key focus areas from Stalker UASs for LRR to ROSAs for CLD Sharpening execution; achieved Adjusted Gross Margin² of 27.1% and sequential Adjusted EBITDA² improvement of \$24.8M

Significant sequential and year-over-year revenue growth to \$103.4M

U.S. government shutdown has pushed a number of our anticipated orders out of the quarter and into 2026





Providing
Picks and
Shovels

Delivering Multi-Domain Platforms Exploring the Moon, Mars, and Beyond

Unlocking Breakthrough Technologies Executing Accretive M&A



Redwire Value Drivers

Next-Gen Spacecraft

VLEO / GEO



We build nextgeneration spacecraft with key capabilities such as AI, QKD and maneuverability Large Space Infrastructure

ROSA / IBDM



We provide building blocks for critical space infrastructure like space stations and moon/mars

Microgravity Development

SpaceMD



We are a global leader in microgravity with decades of heritage and 100s of experiments flown

Combat-Proven UAS

Stalker / Penguin



We supply combatproven, autonomous UAS systems, built in the US and Europe, to the warfighter Sensors & Payloads

Optics / RF



We support multidomain missions ranging from airborne ISR to moon-to-mars with avionics of choice



Next-Gen Spacecraft

Existing funded customers

- First mover advantage with two advanced VLEO designs
- Classified personnel and facilities
- In Q3, became the prime contractor for the European Space Agency's VLEO Skimsat program, leveraging Redwire's Phantom spacecraft, an advanced European VLEO platform out of our Belgian facility
- Signed an MOU with Honeywell for QKDSat; aim is to combine Redwire's quantum platform technology with Honeywell's quantum optical payload
- VLEO is a relatively untapped orbit with no dominant provider that can be leveraged for future defense space architectures such as Golden Dome and European defense programs.
- Target Customers: studies for the intelligence community; AFRL Tetra follow-ons; Space Force; DeepSat additional phases; Honeywell partnership for QKDSat; and others





Large Space Infrastructure

- ROSA heritage on the ISS, DART, Maxar's Ovzon 3, and more
- Key supplier for ROSA and IBDM on funded contracts from customers
- Protected IP such as Roll-Out design
- Awarded a contract to develop and deliver ROSA wings for Axiom Station's Payload Power Thermal Module
- Redwire's ROSA technology has a 100% success rate of on-orbit performance across a wide range of civil and commercial missions
- Working with existing customers such as Blue Origin and Thales to scale future ROSA orders
- Targeting all commercial LEO destination providers with ROSA, IBDM and other infrastructure
- Position ROSA and IBDM for other power-intensive spacecraft programs and Moon-to-Mars infrastructure





Microgravity Development

- 100s of microgravity experiments conducted
- Proven PIL-BOX IP
- Existing funded customers (commercial, government, and international)
- Launched 14 PIL-BOXes to the ISS in Q3 bringing our total to 42 PIL-BOXes to-date, studying 35 unique molecules
- The 14 PIL-BOXes are studying 18 molecules with three different partners: Bristol Myers Squibb, Butler University, and Purdue University
- Pharma has a <10% success rate from Phase I to approval¹ and a fast-approaching patent cliff that threatens ~\$350B in annual worldwide revenue from drugs losing exclusivity through 2030²
- Targeting royalty partnerships with biotech companies for drug development and new therapies





Combat-Proven UAS

- Stalker is proven, with ~20 years of heritage and 300K+ flight hours
- All-electric Stalker VTOL is silent, payload agnostic with 30+ third party payloads integrated, and has extended endurance of 18+ hours
- Delivered more than 200 Penguin aircraft to Ukraine Armed Forces
- Awarded and delivered Stalkers for the prototype phase agreement of the U.S. Army's Long-Range Reconnaissance (LRR) program; Stalker was previously selected for two Programs of Record, U.S. Marine Corps LR/LE and U.K. Ministry of Defence TIQUILA
- During Q3 2025, shipped Stalker aircraft to 8 different end customers in the United States and allied countries
- From "Unleashing American Drone Dominance" to the "European Drone Defence Initiative," in-region capability is critical
- We stand ready with production capacity and fielded aircraft to deliver on programs like the US Army LRR program





Sensors & Payloads

- Decades of heritage; delivered thousands of space-based sensors & payloads, including antennas, sun sensors, star trackers, and cameras
- More than 400 Octopus gimbals delivered to the Ukraine Armed Forces
- Compatible with wide variety of UAS platforms
- Partnered with Red Cat to integrate the Black Widow sUAS onto the Stalker as a deployable payload to support U.S. Army echelon missions
- Stalker and gimbals are already integrated with controllers such as ATAK and Kutta Technologies; post-Q3, we announced an MOU with UXV Technologies to enhance controller interoperability and align with the EU's ambition to strengthen its defense industrial base
- Growing UAV EO/IR Sensor opportunity: forecasted to grow from ~\$1.6B in FY23 to ~\$4.8B in FY32; a 12.9% CAGR¹
- Target customers: Further growth with the U.S. government and other key OEMs around the world
- Proliferation of satellites: as many as 70K LEO satellites are expected to be launched over the next 5 years²





Pipeline and Backlog Improvement

Demonstrating the Heritage + Innovation Differentiation

\$10.0B+

Pipeline as of September 30, 2025

~\$3.0B

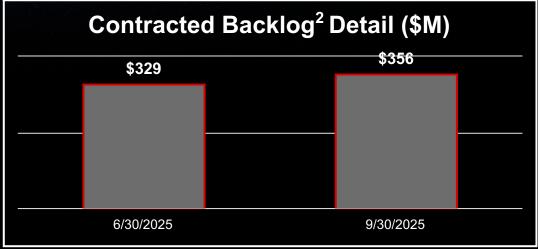
FY2025 submitted bids as of September 30, 2025¹

\$129.8M

Q3 2025 Contract Awards 1.25x

Q3 2025 Book-to-Bill²







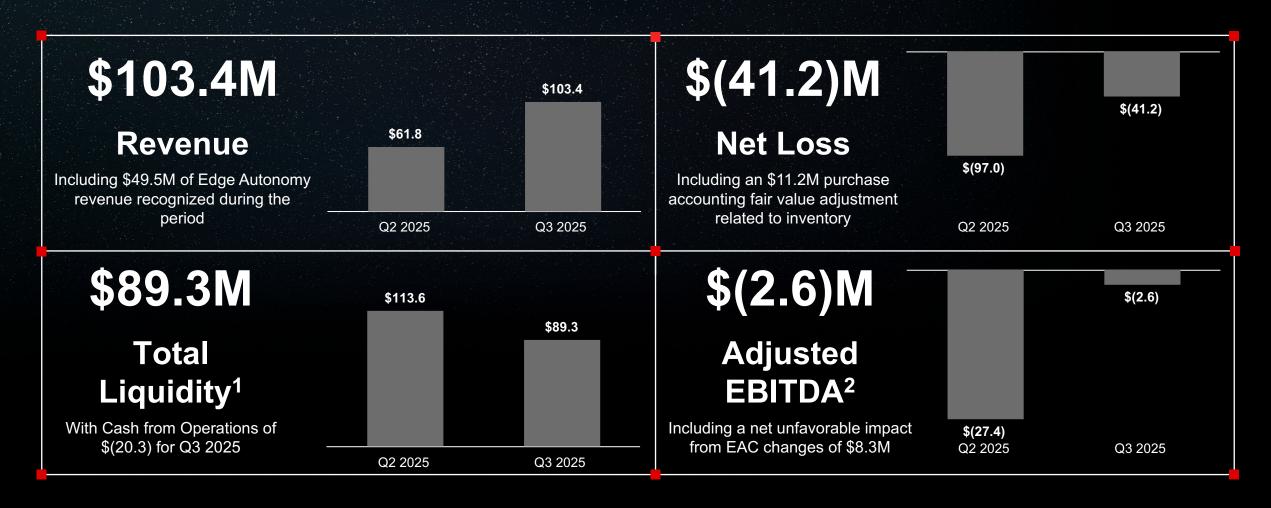
Financial Results & 2025 Outlook

Chris Edmunds, **Chief Accounting Officer**



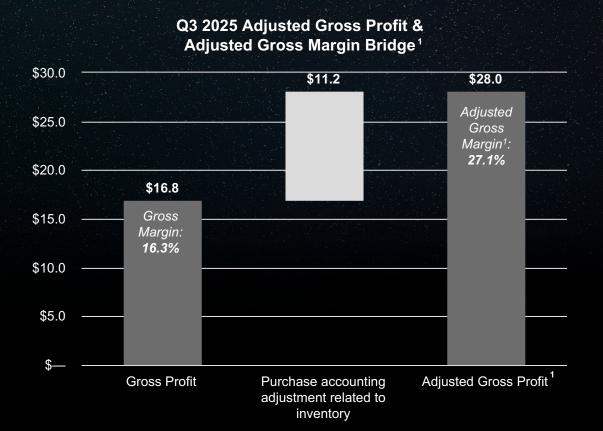


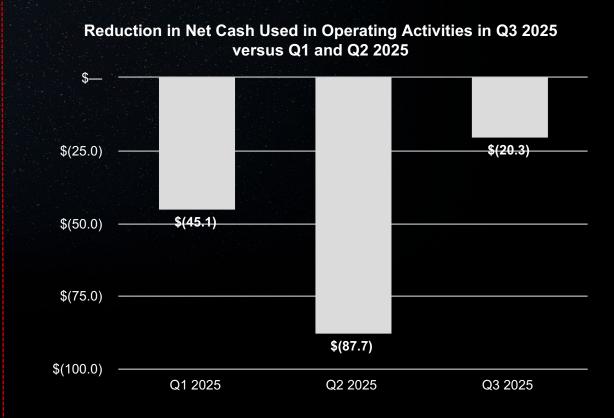
Balancing Growth & Profitability in FY2025





Q3 2025 Gross Profit and Use of Cash Details

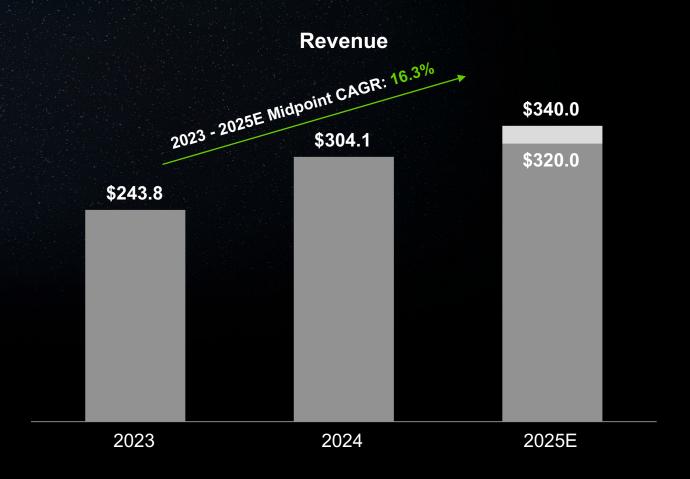






2025 Outlook

- Due to the ongoing U.S. government shutdown, a number of our anticipated orders have been pushed out of the quarter and into 2026
- As a result, for the full year 2025, including Edge Autonomy from the date of close,¹ we are forecasting revenue to be \$320-\$340M

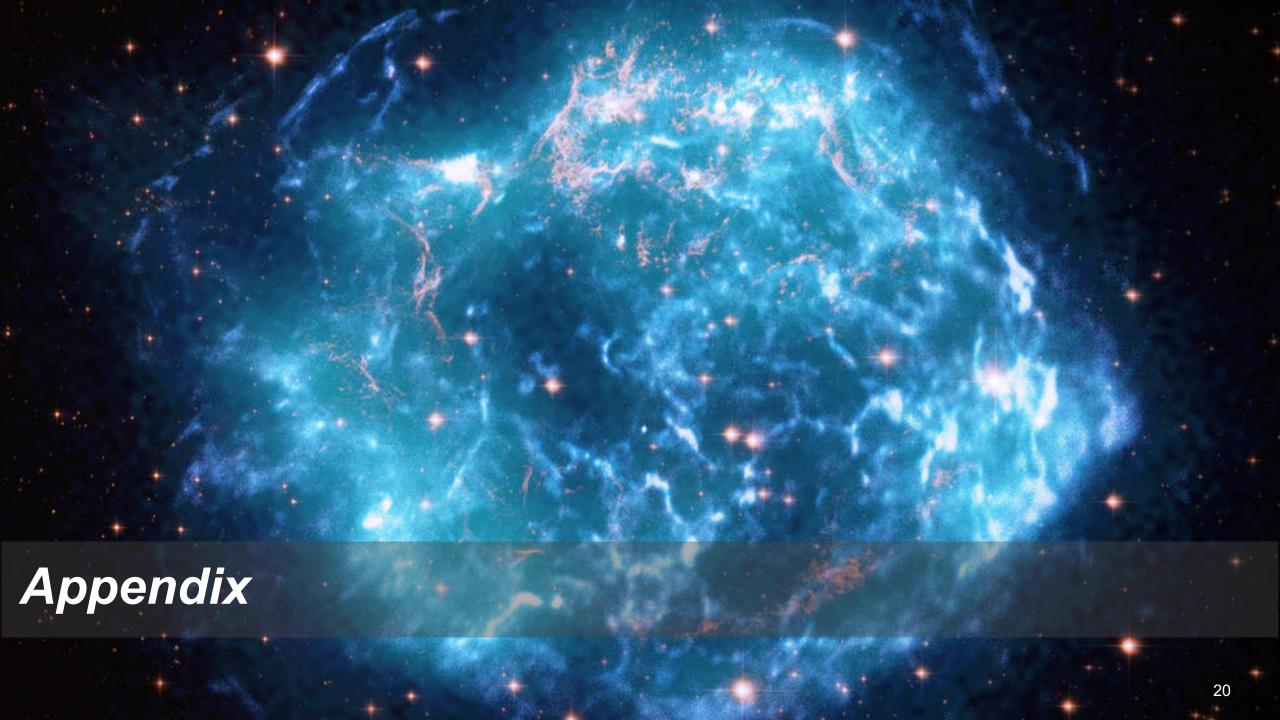




Questions & Answers







Q3 2025 Quarter-to-Date Performance

| | | Three Mon | nths Ended | S Change from prior | % Change from prior year period | |
|---|--------|---------------|---------------------------|---------------------|---------------------------------|--|
| (\$ in thousands, except percentages) | Septer | mber 30, 2025 | September 30, 2024 | year period | | |
| Revenues | \$ | 103,432 | \$ 68,638 | \$ 34,794 | 51 % | |
| Cost of sales | | 86,622 | 56,615 | 30,007 | 53 | |
| Gross profit | | 16,810 | 12,023 | 4,787 | 40 | |
| Operating expenses: | | | | | | |
| Selling, general and administrative expenses | | 50,285 | 17,521 | 32,764 | 187 | |
| Transaction expenses | | 684 | 5,121 | (4,437) | (87) | |
| Research and development | | 7,693 | 1,893 | 5,800 | 306 | |
| Operating income (loss) | | (41,852) | (12,512) | (29,340) | 234 | |
| Interest expense, net | | 6,282 | 3,610 | 2,672 | 74 | |
| Other (income) expense, net | | (13,844) | 5,309 | (19,153) | (361) | |
| Income (loss) before income taxes | | (34,290) | (21,431) | (12,859) | 60 | |
| Income tax expense (benefit) | | 6,862 | (472) | 7,334 | (1,554) | |
| Net income (loss) attributable to Redwire Corporation | \$ | (41,152) | \$ (20,959) | \$ (20,193) | 96 % | |



2025 Year-to-Date Performance

| | | Nine Mon | ths Ended | - \$ C | hange from prior | % Change from prior | |
|--|-------|---------------|----------------------|--------|------------------|---------------------|--|
| (\$ in thousands, except percentages) | Septe | mber 30, 2025 | 5 September 30, 2024 | | year period | year period | |
| Revenues | \$ | 226,587 | \$ 234,541 | \$ | (7,954) | (3)% | |
| Cost of sales | | 219,800 | 194,709 | | 25,091 | 13 | |
| Gross profit | | 6,787 | 39,832 | | (33,045) | (83) | |
| Operating expenses: | | | | | | | |
| Selling, general and administrative expenses | | 123,495 | 52,971 | | 70,524 | 133 | |
| Transaction expenses | | 21,126 | 5,399 | | 15,727 | 291 | |
| Research and development | | 10,226 | 4,681 | | 5,545 | 118 | |
| Operating income (loss) | | (148,060) | (23,219) |) | (124,841) | 538 | |
| Interest expense, net | | 33,631 | 9,537 | | 24,094 | 253 | |
| Other (income) expense, net | | (14,688) | 14,734 | | (29,422) | (200) | |
| Income (loss) before income taxes | | (167,003) | (47,490) |) | (119,513) | 252 | |
| Income tax expense (benefit) | | (25,924) | (348) |) | (25,576) | 7349 | |
| Net income (loss) | | (141,079) | (47,142) |) | (93,937) | 199 | |
| Net income (loss) attributable to noncontrolling interests | | | 4 | | (4) | (100) | |
| Net income (loss) attributable to Redwire Corporation | \$ | (141,079) | \$ (47,146) | \$ | (93,933) | 199 % | |



Supplemental Non-GAAP Information

Adjusted EBITDA

Adjusted EBITDA is not a measure of results under generally accepted accounting principles in the United States.

Adjusted EBITDA is defined as net income (loss) adjusted for interest expense, net, income tax expense (benefit), depreciation and amortization, impairment expense, transaction expenses, acquisition integration costs, acquisition earnout costs, purchase accounting fair value adjustment related to deferred revenue and inventory, severance costs, capital market and advisory fees, litigation-related expenses, write-off of long-lived assets, equity-based compensation, committed equity facility transaction costs, debt financing costs, gains on sale of joint ventures, net of costs incurred, and warrant liability change in fair value adjustment.

The table to the right presents a reconciliation of Adjusted EBITDA to net income (loss), computed in accordance with U.S. GAAP.

| | Three Months Ended | | | | Nine Months Ended | | | |
|---|--------------------|--------------------|----|---------------------|-----------------------|-----------------------|----------|--|
| (in thousands) | | tember 30, 2025 | Se | ptember 30, 2024 | September 30, 2025 | September 30, 2024 | | |
| Net income (loss) | \$ | (41,152) | \$ | (20,959) | \$ (141,079) | \$ | (47,142) | |
| Interest expense, net | | 6,282 | | 3,610 | 33,631 | | 9,537 | |
| Income tax expense (benefit) | | 6,862 | | (472) | (25,924) | | (348) | |
| Depreciation and amortization | | 12,121 | | 2,860 | 20,227 | | 8,538 | |
| Transaction expenses (i) | | 684 | | 5,121 | 21,126 | | 5,399 | |
| Acquisition integration costs (i) | | 1,041 | | 96 | 1,498 | | 96 | |
| Purchase accounting fair value adjustment related to inventory (ii) | | 11,227 | | _ | 13,645 | | _ | |
| Severance costs (iii) | | 353 | | 365 | 2,529 | | 532 | |
| Capital market and advisory fees (iv) | | 837 | | 1,071 | 4,545 | | 5,503 | |
| Write-off of long-lived assets (v) | | 165 | | _ | 165 | | _ | |
| Litigation-related expenses (vi) | | 1,216 | | 9,096 | 1,216 | | 11,329 | |
| Equity-based compensation (vii) | | 11,993 | | 3,593 | 47,591 | | 8,046 | |
| Debt financing costs (viii) | | _ | | _ | 105 | | _ | |
| Gain on sale of joint ventures, net of costs incurred (ix) | | _ | | _ | _ | | (1,255) | |
| Warrant liability change in fair value adjustment (x) | | (14,198) | | (1,941) | (11,506) | | 8,111 | |
| Adjusted EBITDA | \$ | (2,569) | \$ | 2,440 | \$ (32,231) | \$ | 8,346 | |



Supplemental Non-GAAP Information, Continued

- i. Redwire incurred acquisition costs including due diligence, integration costs and additional expenses related to pre-acquisition activity. Acquisition deal costs was reclassified as Transaction expenses to conform with current period presentation.
- ii. Redwire adjusted inventory related to the application of purchase accounting for the Edge Autonomy acquisition and recognized expense for the amount of the fair value adjustment included in cost of sales for the inventory sold after the acquisition date.
- iii. Redwire incurred severance costs related to separation agreements entered into with former employees.
- iv. Redwire incurred capital market and advisory fees related to advisors assisting with transitional activities associated with becoming a public company, such as implementation of internal controls over financial reporting, and the internalization of corporate services, including, but not limited to, implementing enhanced enterprise resource planning systems.
- v. Redwire incurred a loss on the write-off of long-lived assets.
- vi. Redwire incurred expenses related to securities litigation and settlements of legal matters.
- vii. Redwire incurred expenses related to equity-based compensation under Redwire's equity-based compensation plan and Edge Autonomy's incentive units.
- viii. Redwire incurred expenses related to debt financing agreements, including amendment related fees paid to third parties that are expensed in accordance with U.S. GAAP.
- ix. Redwire recognized a gain related to the sale of all its ownership in two joint ventures during the second quarter of 2024, presented net of transaction costs incurred.
- x. Redwire adjusted the private warrant liability to reflect changes in fair value recognized as a gain or loss during the respective periods.

| | Three Months Ended | | | | | | | | | |
|---|--------------------|----------|----|----------|---------|----------|---------|----------|---------|----------|
| (in thousands) | C | Q3 2024 | (| Q4 2024 | Q1 2025 | | Q2 2025 | | Q3 2025 | |
| Net income (loss) | \$ | (20,959) | \$ | (67,169) | \$ | (2,948) | \$ | (96,979) | \$ | (41,152) |
| Interest expense, net | | 3,610 | | 3,946 | | 3,594 | | 23,755 | | 6,282 |
| Income tax expense (benefit) | | (472) | | (1,672) | | (182) | | (32,604) | | 6,862 |
| Depreciation and amortization | | 2,860 | | 3,154 | | 3,046 | | 5,060 | | 12,121 |
| Transaction expenses (i) | | 5,121 | | 3,730 | | 3,799 | | 16,643 | | 684 |
| Acquisition integration cost (i) | | 96 | | 513 | | _ | | 457 | | 1,041 |
| Purchase accounting fair value adjustment related | | | | | | | | | | |
| to inventory (ii) | | _ | | _ | | _ | | 2,418 | | 11,227 |
| Severance costs (iii) | | 365 | | 335 | | 177 | | 1,999 | | 353 |
| Capital market and advisory fees (iv) | | 1,071 | | 1,200 | | 968 | | 2,740 | | 837 |
| Write-off of long-lived assets (v) | | _ | | _ | | _ | | _ | | 165 |
| Litigation-related expenses (vi) | | 9,096 | | (318) | | _ | | _ | | 1,216 |
| Equity-based compensation (vii) | | 3,593 | | 3,280 | | 2,912 | | 32,686 | | 11,993 |
| Debt financing costs (viii) | | _ | | _ | | _ | | 105 | | _ |
| Warrant liability change in fair value adjustment (x) | | (1,941) | | 43,849 | | (13,634) | | 16,326 | | (14,198) |
| Adjusted EBITDA | \$ | 2,440 | \$ | (9,152) | \$ | (2,268) | \$ | (27,394) | \$ | (2,569) |



Supplemental Non-GAAP Information, Continued

Free Cash Flow

Free Cash Flow is computed as net cash provided by (used in) operating activities less capital expenditures. The tables to the right present the reconciliation of Free Cash Flow to net cash provided by (used in) operating activities, computed in accordance with U.S. GAAP.

| | Three Mon | | | Ended | Nine Months Ended | | | |
|---|---------------|----------|---------------|----------|-------------------|-----------|------|-------------|
| | September 30, | | September 30, | | September 30, | | Se | ptember 30, |
| (in thousands) | 2025 | | 2024 | | 2025 | | 2024 | |
| Net cash provided by (used in) operating activities | \$ | (20,325) | \$ | (17,670) | \$ | (153,069) | \$ | (24,412) |
| Less: Capital expenditures | | (7,489) | | (2,798) | | (17,427) | | (6,852) |
| Free Cash Flow | \$ | (27,814) | \$ | (20,468) | \$ | (170,496) | \$ | (31,264) |

| | Three Months Ended | | | | | | | |
|---|--------------------|----------|-------------|-------------|----------|--|--|--|
| (in thousands) | | Q4 2024 | Q1 2025 | Q2 2025 | Q3 2025 | | | |
| Net cash provided by (used in) operating activities | \$ | 7,064 \$ | (45,081) \$ | (87,663) \$ | (20,325) | | | |
| Less:Capital expenditures | | (4,064) | (4,055) | (5,883) | (7,489) | | | |
| Free Cash Flow | \$ | 3,000 \$ | (49,136) \$ | (93,546) \$ | (27,814) | | | |

Adjusted Gross Profit and Margin

Adjusted Gross Profit is defined as revenues less cost of sales as computed in accordance with U.S. GAAP, excluding adjustments resulting from the application of purchase accounting included in cost of sales and Adjusted Gross Margin is defined as Adjusted Gross Profit as a percentage of revenues. The tables to the right present the reconciliation of Adjusted Gross Profit to Gross Profit, computed in accordance with U.S. GAAP and the calculation of Adjusted Gross Margin.

⁽¹⁾ Relates to the application of purchase accounting for the Edge Autonomy acquisition and represents the amount of the fair value adjustment recognized in cost of sales for the inventory sold after the acquisition date.

| | | Three Mo | nths E | nded | | Nine Months Ended | | | | |
|--|-----------------------|----------|--------|---------------------|-----------------------|-------------------|-----------------------|--------|--|--|
| (in thousands) | September 30, 2025 | | Sep | otember 30, 2024 | September 30, 2025 | | September 30, 2024 | | | |
| Gross Profit | \$ | 16,810 | \$ | 12,023 | \$ | 6,787 | \$ | 39,832 | | |
| Purchase accounting adjustments ⁽¹⁾ | | 11,227 | | _ | | 13,645 | | _ | | |
| Adjusted Gross Profit | \$ | 28,037 | \$ | 12,023 | \$ | 20,432 | \$ | 39,832 | | |
| Adjusted Gross Margin | | 27.1 % | | 17.5 % | <u>,</u> | 9.0 % | | 17.0 % | | |

| | Three Months Ended | | | | | | |
|--|--------------------|----|---------|----|----------|----|---------|
| (in thousands) | Q4 2024 | | Q1 2025 | | Q2 2025 | | Q3 2025 |
| Gross Profit | \$ 4,623 | \$ | 9,041 | \$ | (19,064) | \$ | 16,810 |
| Purchase accounting adjustments ⁽¹⁾ | _ | | _ | | 2,418 | | 11,227 |
| Adjusted Gross Profit | \$ 4,623 | \$ | 9,041 | \$ | (16,646) | \$ | 28,037 |
| Adjusted Gross Margin | 6.6 % | 6 | 14.7 % | % | (27.0)% | | 27.1 % |



Key Performance Indicators

Contracted Backlog

We view growth in backlog as a key measure of our business growth. Contracted backlog represents the estimated dollar value of firm funded executed contracts for which work has not been performed (also known as the remaining performance obligations on a contract).

Organic backlog change excludes backlog activity from acquisitions for the first four full quarters since the entities' acquisition date. Contracted backlog activity for the first four full quarters since the entities' acquisition date is included in acquisition-related contracted backlog change. After the completion of four fiscal quarters, acquired entities are treated as organic for current and comparable historical periods.

Organic contract value includes the remaining contract value as of January 1 not yet recognized as revenue and additional orders awarded during the period for those entities treated as organic. Acquisition-related contract value includes remaining contract value as of the acquisition date not yet recognized as revenue and additional orders awarded during the period for entities not treated as organic. Organic revenue includes revenue earned during the period presented for those entities treated as organic, while acquisition-related revenue includes the same for all other entities, excluding any preacquisition revenue earned during the period. The acquisition-related backlog activity presented in the table above is related to the Edge Autonomy acquisition completed during the second quarter of 2025.

Book-to-bill Ratio

We view book-to-bill as an indicator of future revenue growth potential. To drive future revenue growth, our goal is for the level of contracts awarded in a given period to exceed the revenue recorded, thus yielding a book-to-bill ratio greater than 1.0. For the three months ended September 30, 2025, none of the contracts awarded balance includes acquired contract value and for the LTM ended September 30, 2025, contracts awarded includes \$73.7 million from the Edge Autonomy acquisition, which was completed in the second quarter of 2025. For the three months and LTM ended September 30, 2024, \$21.9 million of the contracts awarded balance relates to acquired contract value from the Hera Systems acquisition, which was completed in the third quarter of 2024.

| (in thousands) | Sep | tember 30, 2025 | June 30, 2025 | De | cember 31, 2024 |
|---|-----|--------------------|------------------|----|--------------------|
| Organic backlog, beginning balance | \$ | 296,652 | \$ 296,652 | \$ | 372,790 |
| Organic additions during the period | | 145,221 | 71,772 | | 229,789 |
| Organic revenue recognized during the period | | (171,128) | (117,209) | | (304,101) |
| Foreign currency translation | | 8,782 | 8,844 | | (1,826) |
| Organic backlog, ending balance | | 279,527 | 260,059 | | 296,652 |
| Acquisition-related contract value, beginning balance | | _ | _ | | _ |
| Acquisition-related contract value acquired during the period | | 73,716 | 73,716 | | _ |
| Acquisition-related additions during the period | | 57,670 | 1,319 | | _ |
| Acquisition-related revenue recognized during the period | | (55,459) | (5,946) | | _ |
| Foreign currency translation | | 174 | 335 | | _ |
| Acquisition-related backlog, ending balance | | 76,101 | 69,424 | | _ |
| Contracted backlog, ending balance | \$ | 355,628 | \$ 329,483 | \$ | 296,652 |

| | Three Months Ended | | | | | Last Twelve Months | | | | | |
|------------------------------|-----------------------|---------|-----|---------------------|-----|---------------------|-----------------------|---------|--|--|--|
| (in thousands, except ratio) | September 30, 2025 | | Sep | otember 30, 2024 | Sep | otember 30, 2025 | September 30, 2024 | | | | |
| Contracts awarded | \$ | 129,800 | \$ | 44,503 | \$ | 312,355 | \$ | 372,249 | | | |
| Revenues | | 103,432 | | 68,638 | | 296,147 | | 298,026 | | | |
| Book-to-bill ratio | | 1.25 | | 0.65 | | 1.05 | | 1.25 | | | |



Glossary

| Acronym | Definition |
|---------|--|
| AFRL | Air Force Research Laboratory |
| Al | Artificial Intelligence |
| ATAK | Android Team Awareness Kit |
| CLD | Commercial LEO Destination |
| DART | Double Asteroid Redirection Test |
| EO/IR | Electro-Optical/Infrared |
| GEO | Geostationary Orbit |
| IBDM | International Berthing and Docking Mechanism |
| IP | Intellectual Property |
| ISR | Intelligence, Surveillance, and Reconnaissance |
| ISS | International Space Station |
| LEO | Low Earth Orbit |
| LR/LE | Long Range/Long Endurance |

| Acronym | Definition |
|---------|---|
| LRR | Long Range Reconnaissance |
| MOU | Memorandum of Understanding |
| OEM | Original Equipment Manufacturer |
| PIL-BOX | Pharmaceutical In-space Laboratory - Bio-crystal Optimization eXperiments |
| QKD | Quantum Key Distribution |
| RF | Radio Frequency |
| ROSA | Roll-Out Solar Array |
| sUAS | Small UAS |
| UAS | Uncrewed Aerial System |
| UAV | Uncrewed Aerial Vehicle |
| VLEO | Very Low Earth Orbit |
| VTOL | Vertical Take-Off and Landing |

