

22022

EARNINGS

Forward-looking statements

This presentation contains certain forward-looking information, including third quarter and full year 2022 guidance, to help you understand Equifax and its business environment. All statements that address operating performance and events or developments that we expect or anticipate will occur in the future, including statements relating to our future operating results, improvements in our IT and data security infrastructure, the expected financial and operational benefits, synergies and growth from our acquisitions, our strategy, our long-term financial framework, the extent of the impact of COVID-19, changes in the U.S. mortgage market environment, as well as changes more generally in U.S. and worldwide economic conditions, such as rising interest rates and inflation, and similar statements about our financial outlook and business plans, are forward-looking statements.

We believe these forward-looking statements are reasonable as and when made. However, forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, those described in our 2021 Form 10-K and subsequent SEC filings.

As a result of such risks and uncertainties, we urge you not to place undue reliance on any forward-looking statements. Forward-looking statements speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



Non-GAAP disclosure statement

This presentation contains certain non-GAAP financial measures, including adjusted EPS and adjusted EBITDA, which reflect adjustments for certain items that affect the comparability of our underlying operational performance.

Adjusted EPS is defined as as net income adjusted for acquisition-related amortization expense, legal expenses related to the 2017 cybersecurity incident, fair value adjustment and gain on sale of equity investments, foreign currency impact of certain intercompany loans, acquisition-related costs other than acquisition amortization, income tax effect of stock awards recognized upon vesting or settlement. Argentina highly inflationary foreign currency adjustment, and income tax adjustments.

Adjusted EBITDA is defined as net income excluding income taxes, interest expense, net, depreciation and amortization expenses related to the 2017 cybersecurity incident, fair value adjustment and gain on sale of equity investments, foreign currency impact of certain intercompany loans, acquisition-related costs other than acquisition amortization, Argentina highly inflationary foreign currency impacts.

Local currency is calculated by conforming the current period results to the comparable prior period exchange rates. Local currency can be presented for numerous GAAP measures, but is most commonly used by management to analyze operating revenue without the impact of changes in foreign currency exchange rates.

Core revenue growth is defined as revenue growth excluding: (i) the impact on revenue from U.S. mortgage market activity, as measured by changes in total U.S. mortgage credit inquiries; (ii) the extraordinary revenue growth in our unemployment claims business; and (iii) Employee Retention Credit revenue from our recently-acquired HIREtech business.

Core non-mortgage growth is defined as revenue growth within our non-mortgage verticals excluding (i) the extraordinary revenue growth in our unemployment claims business; and (ii) Employee Retention Credit revenue from our recently-acquired HIREtech business.

Core mortgage growth is defined as revenue growth within our mortgage vertical, excluding the impact on revenue from U.S. mortgage market activity, as measured by changes in total U.S. mortgage credit inquiries.

Organic revenue growth is defined as revenue growth, adjusted to reflect an increase in prior year Equifax revenue from the revenue of acquired companies in the prior year period.

Organic non-mortgage revenue growth is defined as revenue growth within our non-mortgage verticals adjusted to reflect an increase in prior year Equifax revenue from the revenue of acquired companies in the prior year period.

These non-GAAP measures are detailed in reconciliation tables which are included with our earnings release and are also posted at www.equifax.com under "Investor Relations/Financial Results/Non-GAAP Financial Measures.



Strong 2Q despite mortgage market...7% total revenue growth and 19% core revenue growth

2Q Total EFX core growth of 19%, and core organic growth of 16%

2Q US Revenue of \$1.03B, up 8% total, 3% organic and 18% core organic. Non-mortgage revenue up strong 27% total and 17% organic

EWS up strong 21% total, 11% organic... Verifier organic non-mortgage up +50%... 144M records up 22% and +6% sequentially

International up 11.5% constant... second quarter of double digit growth

EFX Cloud Data and Technology Transformation progressing... focus on North American customer migrations and shutting down data centers

Accelerating innovation and NPIs... delivered +50 NPIs YTD, 13% Vitality Index

Signed LawLogix acquisition... strengthens EWS Employer Services capabilities

Resetting guidance for 37%+ decline in mortgage market... maintaining strong 17% Core Growth outlook for 2022

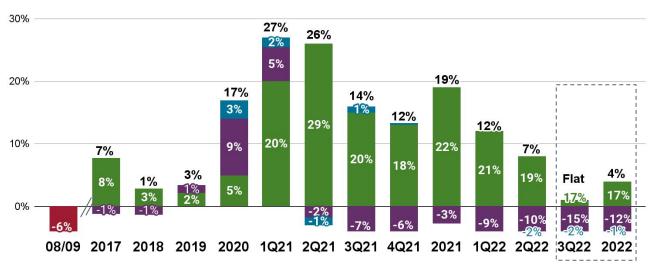
EFX Delivering:

- Strong 2Q in line with guidance, Adj EPS above high-end of range
- 2Q Revenue of \$1.32B, up 7% with 19% core growth, non-mortgage up 19%
- EWS up 21% total, 11% organic
- 2Q Adj EBITDA of \$461M up 7%, Adj EBITDA Margin of 35.0%
- 2Q Adj EPS of \$2.09, up 5% YTY
- Adjusting 2H guidance for weaker mortgage market to midpoint of \$5.1B revenue and **Adj EPS of \$7.68**



Strong 2Q Core Revenue Growth... 19% Total and 16% Organic... 2022 Outlook of 17%

EFX Double Digit Core Revenue Growth Continues





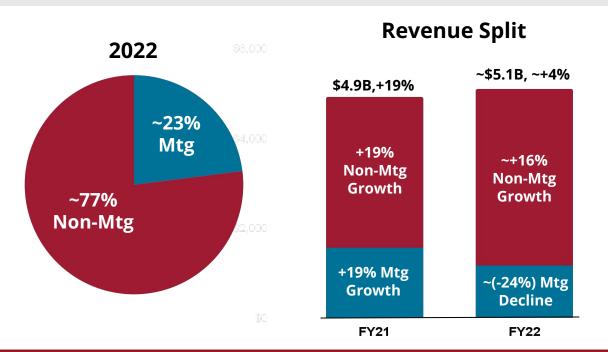


US Core mortgage growth up 13% in 2Q... partially offsetting 33% US market decline





Strong ~16% non-mortgage growth again in 2022... ~77% of 2022 EFX revenues



Non-Mortgage **Growth Levers**

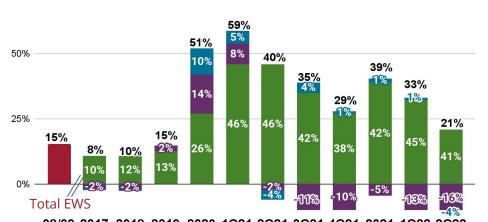
- EWS expansion into Talent, Government, Card
- USIS ID&F accelerating... **Kount driving synergies**
- New INTL markets driving growth in ID&F
- **Accelerating NPIs and** Vitality Index add 2-3% to long term framework
- Cloud native

EWS outperformance, NPIs, ID&F, and INTL driving above market non-mortgage growth



Workforce Solutions powering EFX.... 2Q Core Revenue up 41%; TWN records up 22%

EWS core revenue growth consistently above 35%...



2018 2019 2020 1Q21 2Q21 3Q21 4Q21 Total Revenue (M)

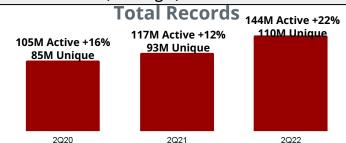
2021 \$2.035

Mortgage Market UC & ERC



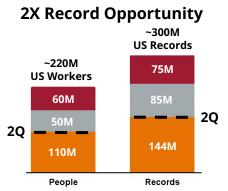
... with strong future growth levers

- TWN Record Growth 144M records, +22% YTY
- Vertical Market Penetration Growth
 - Mortgage at 60%+
 - Talent, Government currently under 20%
- Increase Revenue per Transaction through New Products & Increasing Data Depth & Coverage
- **Expand System-to-System Integrations**
- Bolt-on M&A (LawLogix)

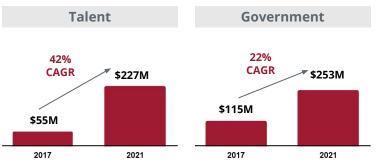


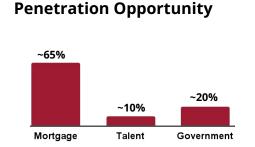


Multiple, strong EWS growth levers...13% to 15% LT Growth

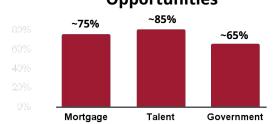


Strong New Vertical Growth





System-to-System Integration **Opportunities**



New Product Growth

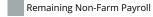
- Cloud native
- **Expanding Data Hub driving** new products (criminal, education, credentials)
- Tailored vertical specific products... Mortgage, Talent, Government, Financial Services
- LTFF +3% NPI / Cloud

Pricing

- Annual price increases
- LTFF +4% from Pricing and Penetration

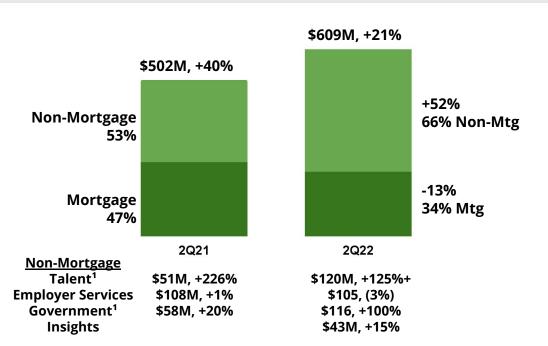








Workforce Solutions 2Q Revenue up 21% Total / 11% Organic... Non-Mortgage up 52%; Adj. EBITDA margins of 53%



Continued Strong Performance in 2Q

Verifier Revenue +28% total, +17% organic

- ✓ Non-mortgage +90% total / ~50%+ Organic
 - Talent 125%+ / ~70%+ organic
 - Government +100% / +50% organic
 - Consumer Lending +18% total
- ✓ Mortgage -13%, +20pts stronger than market Employer Revenue down -3% total, -9% organic
- 19 / Onboarding 15%+
- Health e(fx) & WFA 60%+ / +9% organic
- UC / ERC -33%

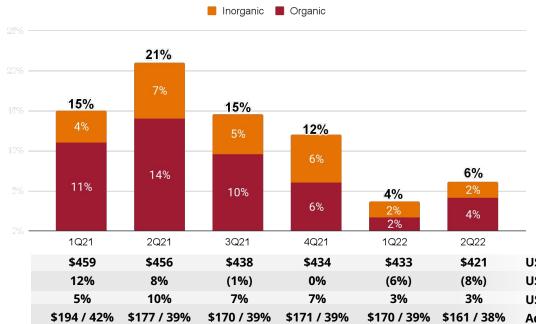
Non-Mortgage (Total) +52% / +30% Organic

Non-Mortgage growth accelerating... now 66% of total EWS



USIS B2B non-mortgage grows for 6th consecutive quarter... Adjusted EBITDA margins of 38%





2Q22 US Online B2B non-mtg remains strong:

- ✓ US B2B non-mtg +6% / +4% organic
- ✓ US Online B2B non-mtg +9% / +7% organic
- ✓ Offline / Batch down -5%
- Consumer Solutions down -3%
- ✓ Mortgage -29%, versus US market -33%

3Q22 B2B non-mtg growth expected MSD:

- ✓ Online remains strong
- ✓ Offline Fraud and Data Services decline MSD

USIS Revenue

USIS Revenue Growth

USIS Core Revenue Growth

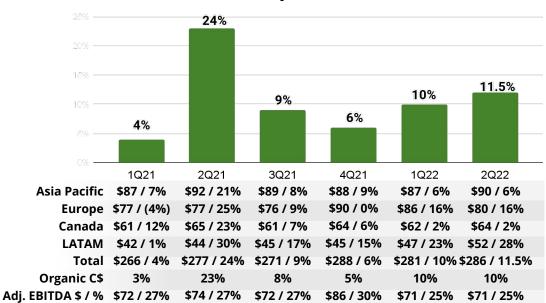
Adj. EBITDA \$ / %



Second consecutive quarter of double digit INTL growth; Adj. EBITDA margins of 25%



Constant Currency Revenue Growth



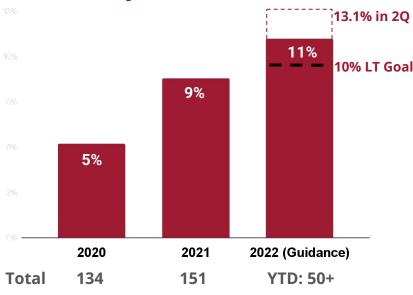
Key Growth Areas

- ✓ Broad based growth
- ✓ EFX Cloud-enabled innovation
- Differentiated data and insights
- NPI acceleration across INTL platforms
- ✓ Global platforms in local markets
- Bolt-on M&A to strengthen portfolio



Leveraging EFX Cloud to accelerate NPI roll-outs... expected 2022 Vitality Index of 11%

Vitality Index¹ and NPIs



1 Vitality index is percentage of revenue in a given year derived from new product releases over the prior three years and the current year.

2Q Product Roll-Outs

- Talent Report Express (EWS) Pre-employment verification for employment, identity and education; Delivering all three datasets via a single inquiry in one report
- OneScore for Commercial (USIS) A market-leading score suite harnessing Equifax NeuroDecision™ machine learning analytics, combined with business & consumer credit databases to be the authoritative score for commercial delinquencies.
- EFX Ignite for Graduate Outcomes (USIS) Colleges can utilize this product to meet state reporting requirements, market to students by showcasing the value of a degree by their institution/program, and improve areas of institutional effectiveness
- eCommerce Hotlist (USIS) Using the EFX B2bConnect file with Enigma's credit card
 revenue data, we are able to create an eCommerce focused Hot List to enable further
 targeting and segmenting based on annual revenue, growth, and industry classification.
- Mortgage Broker Solution (ANZ) A one-stop shop platform to pre-assess the quality of
 potential applicants that quickly returns an electronic verification, and reducing re-work by
 improving the quality of approved applicants

2022+

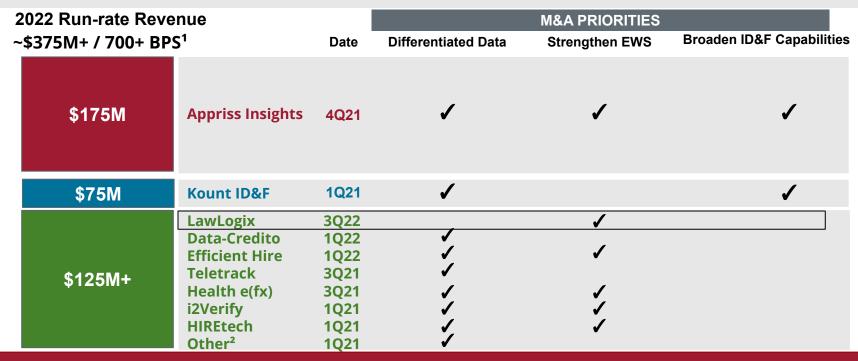
New Products: Over 50 NPI YTD



Accelerating NPI revenue contribution



2021 and 2022 M&A adding ~\$375M to EFX run-rate revenue



Reinvesting strong performance in strategic, bolt-on M&A for future growth



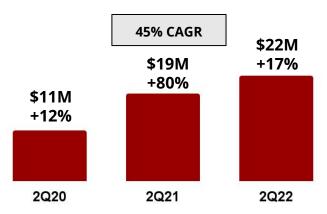
- 1. Calculated as \$375M of acquisition revenue divided by midpoint of 2022 Equifax revenue guidance provided on 4/21/22.
- Includes AccountScore and Creditworks acquisition.
- Total investment in M&A is the following: 2020 \$89M, 2021, \$2.9B, 2022 YTD as of 6/30/22 \$124m.

LawLogix acquisition strengthens EWS Employer I9 capabilities in fast growing \$1.6B TAM



- Provider of I-9 Management and Immigration Case Management software; focused on removing friction during the employee experience
- Suite of products supplements
 Employer Services by building upon investments being made to help clients enable automation, deepen employee insights and increase efficiency
- Adds TWN records

Strong Double Digit 19 Growth

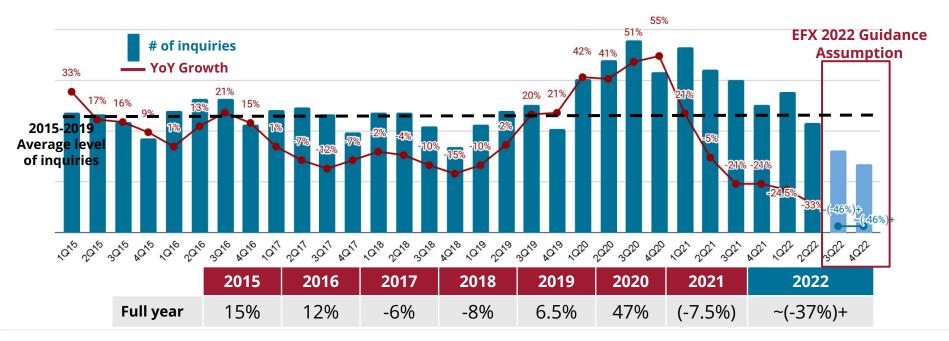


LawLogix strengthens I9 and Employer capabilities... and delivers records



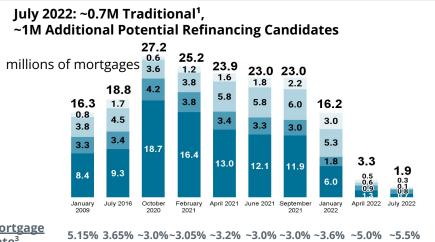
Adjusted 2022 Mortgage Outlook to -37%+ from -33.5%... 2H Mortgage Outlook to -46%+ YTY, Approaching 40% Below Normalized Market

Volume and Growth in Consumer Credit Inquiries Serving Mortgage Market





Purchase volume is slightly below 2021 Levels... Refi driven by Cash-Out Refis

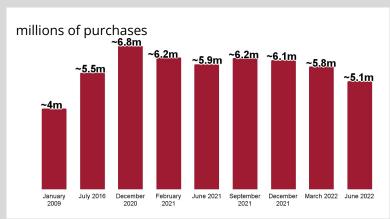




Black Knight Estimated Refinance Candidates² and Average Monthly 30-Year Fixed Mortgage Rate³

- 660+ credit score, 0-70% LTV with 0-25 bps incentive
- 660+ credit score, 0-70% LTV with 25-75 bps incentive
- 660-719 credit score, 0-70% LTV with 75+ bps incentive
- 720+ credit score, 0-80% LTV with 75+ bps incentive

Existing Home Purchases⁴

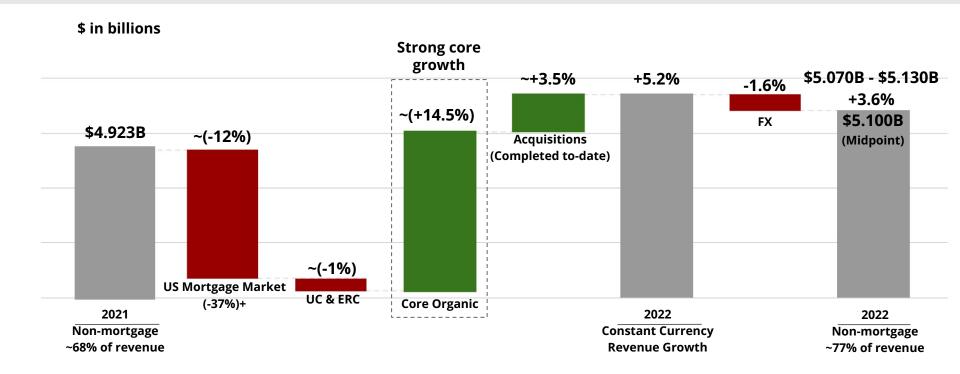


Annualized Average Existing Home Purchases⁴

- 1. Source: Estimates derived from Mortgage Monitor Reports, Black Knight.
- 2. Refinance Candidates data is approximated from Black Knight Mortgage Monitor Report data.
- 3. Mortgage Bankers Association
- 4. Source: Trading Economics, National Association of Realtors Existing Home Purchases Annual Run Rate



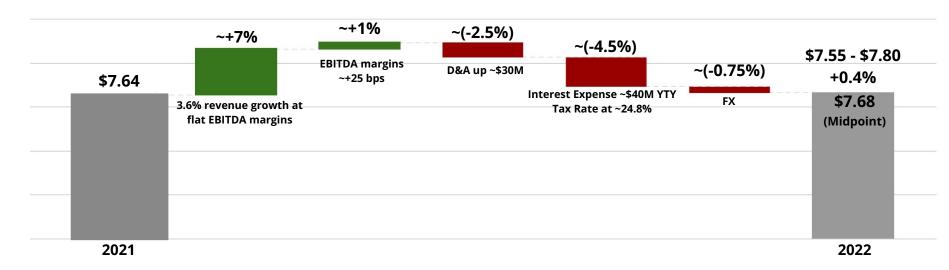
2022 Revenue Guidance... Overcoming 13% market headwinds to deliver 5% CC Growth





2022 Adjusted EPS Guidance... ~+25 BPs EBITDA margin

\$ per share





2022 Guidance

2022 \$ vs 2021 % vs 2021 \$146M - \$206M Revenue¹ \$5,070M - \$5,130M $3.0\% - 4.2\%^{1}$ (-\$0.09) - \$0.16 / share \$7.55 - \$7.80 / share Adjusted EPS¹ (-1.2%) - 2.1% **Guidance Specifics** Adj. EBITDA Margins (YTY) Revenue Depreciation and amortization ~\$325M **Business Unit Guidance** Amortization of acquired intangible assets ~\$230M EWS revenue growth rate and Adj. EBITDA Margin ~15% ~53% Interest expense ~\$185M USIS revenue growth rate and Adj. EBITDA Margin ~(-8.5%) ~37% Other income (expense)² ~\$19M $\sim 10\%^3$ INTL revenue growth rate and Adj. EBITDA Margin ~27% Effective tax rate ~24.8% **Equifax EBITDA** ~+25 bps

^{*} This slide contains forward-looking information, including 2022 guidance. Actual results may differ materially from our historical experience and our present expectations or projections. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



^{1. 2022} FX based on July 2022 rates. FX impact is unfavorable to revenue by ~1.6%. Acquisitions benefit revenue in 2022 by ~3.5%.

^{2.} Reflects the elimination of income in 2022 from our non-controlling interest in a Russian joint venture.

^{3.} Figures in constant currency.

3Q 2022 Guidance

		3Q22		\$ '	vs 3Q21	% vs 3Q21	
Revenue ¹ Adjusted EPS ¹	\$1,210M - \$1,230M \$1.60 - \$1.70 / share		(-\$13M) - \$7M (-\$0.25) - (-\$0.15) / share		(-1.1%) - 0.6% ¹ (-13.4%) - (-8.0%		
			Adi. I	EBITDA	Guidance Speci	fics	
Business Unit Guidance		Revenue	Margins (YTY)		Depreciation and	~\$81M	
EWS revenue growth rate / Adj. EBITDA Margin		~8%		~52%	Amortization of acquired intangible assets		5 ~\$58M
USIS revenue growth rate / Adj. EBITDA Margin		~(-12%)		~35%	Interest expense		~\$52M
INTL revenue growth rate / Adj. EBITDA M	argin	~13%³		~26%	Other income (exp	pense) ²	~\$5M
,					Effective tax rate		~24.9%
Equifax EBITDA				to Down s 3Q21			

^{1. 3}Q22 FX based on July 2022 rates. FX impact is unfavorable to revenue by ~1.9%. Acquisitions benefit revenue in 3Q22 by ~4.0%.

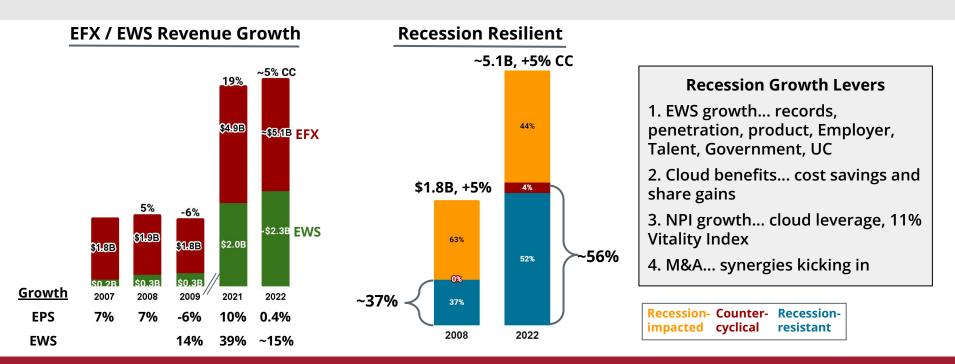
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^{2.} Reflects the elimination of income in 2022 from our non-controlling interest in a Russian joint venture.

^{3.} Figures in constant currency.

EFX more resilient and well positioned for potential recession



EWS driving EFX resiliency... up from 16% of EFX in 2008 to ~45% and grew through 08/09 GFC



Ш PRIORITI STRATEG

The New EFX







Faster growth, higher margins and free cash flow, higher returns



2022 Revenue up 5% CC from strong 17% core growth... de-risked mortgage outlook

2Q revenue of \$1.3B up 7%, 19% core growth, sixth consecutive quarter of double-digit core growth

EWS growth of 21% / 41% core; substantially outperforming mortgage market, growing records and penetrating new verticals... EFX's largest, fastest growing and most profitable business... approaching 50% of EFX

Expanding our TAM beyond traditional credit bureau... penetration into high growth markets will be critical to achieving our LTFF of 7-10% organic revenue growth

USIS on offense... 2Q Online B2B non-mortgage revenue up 9%, organic up 7%¹

International off to strong start; second quarter of growth of +10% revenue growth

Benefitting from **EFX Cloud data and technology investments** as we accelerate NPIs... YTD +50 NPIs driving vitality index of 13.1%; 2022 vitality index expected to be 11%

LawLogix bolt-on strengthens EWS... aligned with EFX strategy to deliver 100-200 BPs of revenue from strategic, bolt-on M&A... 11th bolt-on since January 2021

2022 guidance with core revenue growth of ~17% with ~5% overall constant currency growth... Adjusted EPS up ~0.4%

New EFX

- ✓ 8-12% LT Growth, \$7B 2025 goal
- 2022 Core up 17%
- ✓ Strong EWS Growth... **Approaching 50% of EFX**
- ✓ Completing Cloud... Margins up 500 BPS from 2022-2025
- **Accelerating FCF**
- Accretive bolt-on M&A



Excludes impact of GCS integration.





Appendix



Revenue Trends -- US

		% BU Rev²	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
	Online / Verific.	~80%	63%	70%	75%	57%	34%	29%	33%	28%
EWS	-Mortgage		+100%	+100%	+100%	+50%	+20%	6%	3%	-13%
(~46%	-Non-Mortgage		4%	15%	26%	65%	55%	64%	90%	90%
EFX	Employer Svcs	~20%	35%	32%	17%	Flat	39%	28%	33%	(3%)
Rev ²)	-UC / ERC		73%	72%	47%	(17%)	28%	6%	6%	(33%)
	-WFA, W2, Talent M.³, others	s ~85%	(1%) 15 %	(3%) 13%	(1%) 11%	43% 7%	52% (4%)	62% (3%)	56% (5%)	42% (7%)
USIS	-Mortgage		57%	60%	25%	(2%)	(17%)	(18%)	(21%)	(29%)
(~32% EFX	-Non-Mortgage, Non-Consu	mer	(5%)	Flat	16%	23%	14%	11%	10%	9%
Rev ²)	-US Consumer Solutions		(7%)	(25%)	(27%)	(10%)	(12%)	1%	2%	(3%)
	Financial Mktg Svcs	~15%	(9%)	(2%)	12%	14%	20%	14%	(14%)	(5%)
	Online ¹	~64%	31%	35%	35%	27%	12%	13%	14%	10%
US	EWS Employer Services	~9%	35%	32%	17%	Flat	39%	28%	33%	(3%)
Total	USIS Fin. Mktg. Services	~5%	(9%)	(2%)	12%	14%	20%	14%	(14%)	(5%)
	Total	~78%	29%	31%	32%	23%	15%	14%	14%	8%

^{1.} USIS Online + USIS Mortgage Solutions + US Consumer Solutions + EWS Verification Services.

EQUIFAX°

Based on 2Q22 revenue
 Includes I9/Onboarding

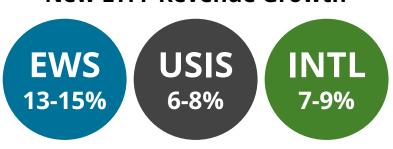
Revenue Trends -- International and EFX

		% BU Rev ¹	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
	APAC	~31%	Flat	4%	7%	21%	8%	9%	6%	6%
	LatAm	~18%	(6%)	(1%)	1%	30%	17%	15%	23%	28%
INTL	Canada	~22%	3%	7%	12%	23%	7%	6%	2%	2%
(~22%	Europe	~30%	(12%)	4%	(4%)	25%	9%	0%	16%	16%
EFX Rev¹)	- CRA	~18%	(5%)	(2%)	(4%)	23%	4%	2%	2%	(1%)
,	- Debt Management	~12%	(26%)	19%	(4%)	30%	21%	(5%)	45%	59%
	TOTAL	100%	(4%)	4%	4%	24%	9%	6%	10%	11%
EFX										
	Total		22%	23%	27%	26%	14%	12%	12%	7%



New EFX Long Term Framework

New LTFF Revenue Growth



Long Term Financial Framework	New EFX
Organic revenue growth	7-10%
M&A contribution	1-2%
Total growth	8-12%
EBITDA% margin improvement	+50 bps
Cash EPS growth	12-16%
Dividend yield	~1%
Annual shareholder return	13-18%

Faster growth, higher margins and free cash flow, higher returns





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July 2022

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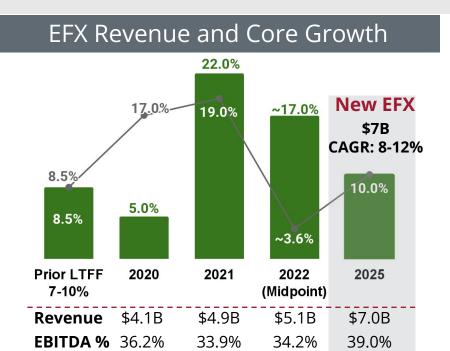
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The New EFX



The New Equifax... we are just getting started

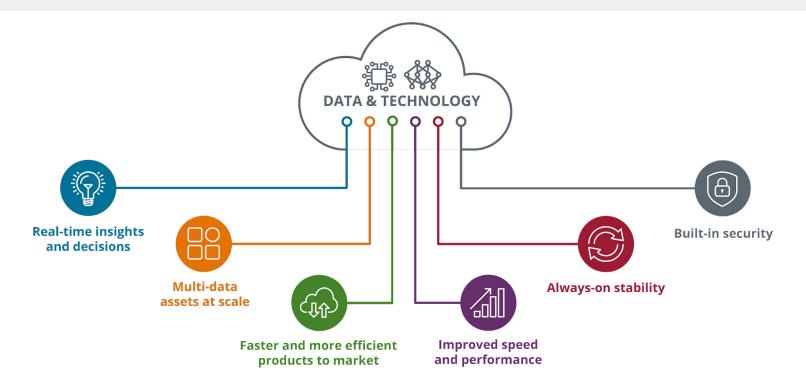


The New EFX					
	Yesterday	Today			
Technology	Legacy	Cloud-native			
Data	Siloed	Single Data Fabric			
Innovation	Process-driven	Agile, customer-driven			
NPI	Sales-centric	Product-centric			
EWS	#2 BU	Largest business			
M&A	Opportunistic	Accelerated			
Security	Compliance	Industry-leading			
Culture	Inward-focused	Customer-centric			

Faster growth, higher margins and free cash flow, higher returns



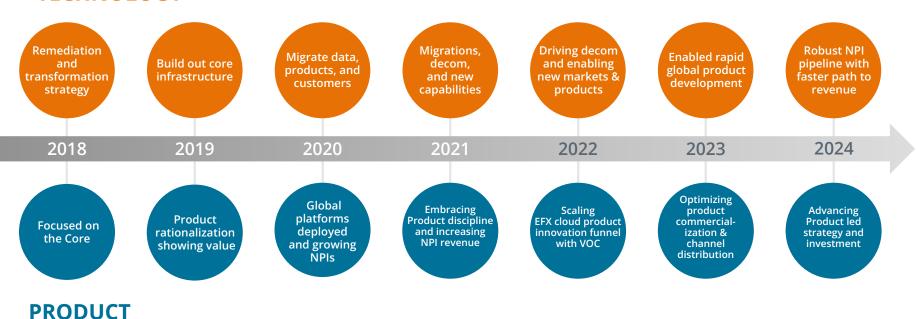
The EFX Cloud





EFX Transformation to Cloud Native on Track

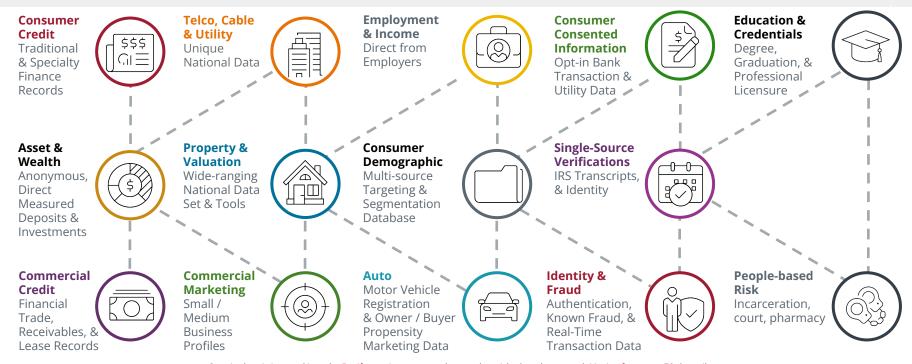
TECHNOLOGY





A Robust Foundation for Comprehensive Multi-Data Solutions

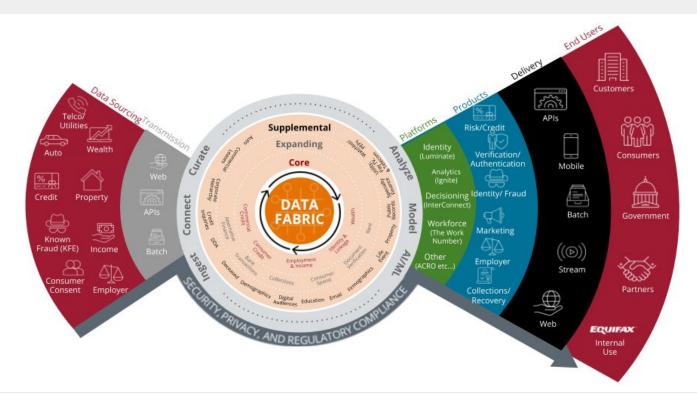
Insights Are Created Through Connected and Differentiated Data



Certain data is ingested into the Equifax environment, and curated, enriched, and purposed. Moving from over 70 data silos, multiple sources of data are organized into a seamless, globally-distributed Data Fabric with logical separation and governing rules.



The NEW Equifax End-to-End Data Flow



Data Fabric

Certain data is ingested into the Equifax environment, and curated, enriched, and purposed. Moving from over 70 data silos, multiple sources of data are organized into a seamless, globally-distributed Data Fabric with logical separation and governing rules.

Platforms

Equifax Platforms govern strategic data sets to either be delivered to users, data applications, or other products.

Products

Unique data, analytics or decisioning based solutions crafted to meet the needs of any sized organization across the globe.

Delivery

Convenient and innovative channels through which products are delivered to end users.



Broadening Our Global Presence in Important Growth Markets



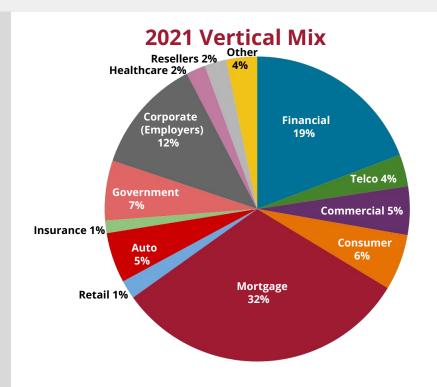


A Strong Portfolio of Businesses

2021 Business Mix



Note: Figures may not foot due to rounding.

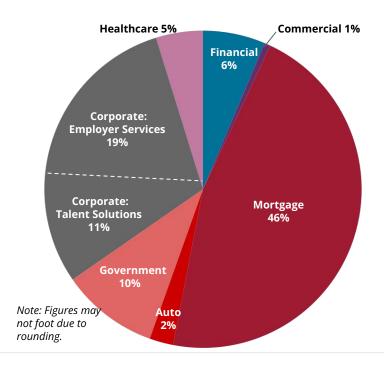




Workforce Solutions (WS)

Accelerating growth through The Work Number expansion, advanced analytical solutions, and vertical expertise across direct and indirect channels

2021 Revenue Mix - \$2,035M



Data HUB

- · Grow active TWN records
- Integrate alternative data assets into data hub

- Increase system-to-system integrations
- Increase penetration of closed loans

Focus Areas

1-9

- **Expand adoptions** and usage
- Launch new packages and solutions

Acquisitions

- · Augment Employer Services Capabilities
- Acquire Unique Data
- Expand Geographically

Mortgage

- Optimize SSA payroll exchange and drive maximum transactions
 - · Drive state penetration
 - Maximize revenue synergies with newly acquired M&A

Government

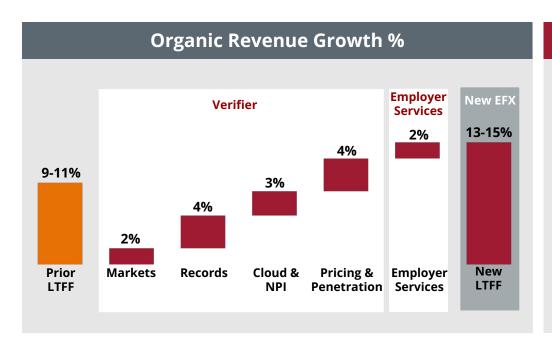
Talent Solutions

- Launch industry specific solutions
- Leverage integrations with applicant tracking
- Maximize revenue synergies among newly acquired M&A

Cloud Transformation



EWS Long Term Growth Framework



LTFF Growth Drivers

- The Work Number® record growth thru direct clients, strong partnerships and alternative data
- Growth in new verticals: Talent,
 Government
- Robust set of growth levers: hit rate, NPI, penetration, price-value
- Bolt-on M&A to broaden EWS
- Data hub and use case expansion

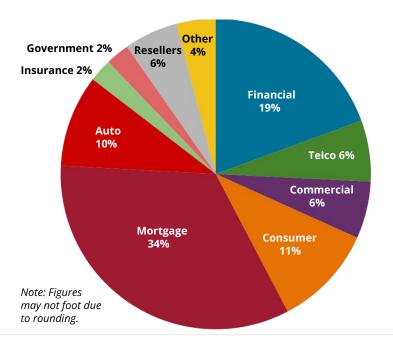
Note: Figures may not foot due to rounding. Prior LTFF as of August 2017. New EFX as of November 2021.



US Information Solutions (USIS)

Strengthen our foundation of assets and capabilities while investing in solutions and adjacencies that accelerate sustainable growth in existing and new markets

2021 Revenue Mix - \$1,787M



Focus Areas

Growth in Core Markets

- Drive Mortgage growth in core credit, digital mortgage, UDM and rental expansion
- Fuel growth in Financial Institutions, Digital Identity; expand and mature Auto
- Propel Commercial market expansion; continue to drive Paynet and Ansonia synergies; additional bolt-on M&A

Building Emerging Businesses

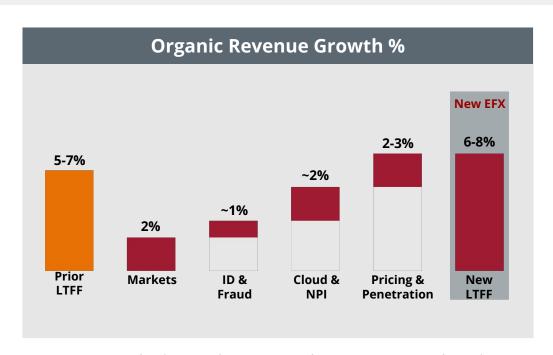
- Continue Non-Mortgage expansion in Digital Banking and FinTech; synergy opportunities with Kount acquisition
- Broaden Marketing Services product offerings

Innovation Engine

- New Product Innovation ... targeting 50 NPIs over two year period
- Fuel growth from Kount acquisition ... leverage best in class Al-driven fraud control services in digital payments and new account fraud; co-innovate in "account opening and ID verification space; vertical expansion in eCommerce and retail
- Continue expansion of Luminate and Synthetic ID products
- Data fabric driving multi-data asset products; leveraging cloud environment to expand Equifax Ignite and InterConnect



USIS Long Term Growth Framework



LTFF Growth Drivers

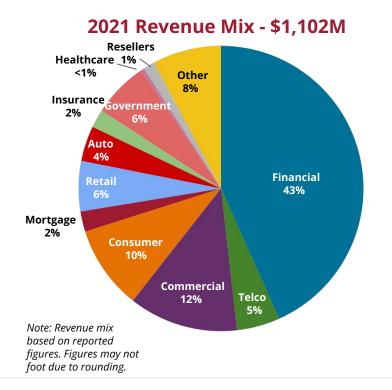
- Enable the digital client experience:
- "Say Yes More" and frictionless, personalized experiences
- Be the leader in identity solutions
- New product innovation enabled by differentiated data and EFX cloud
- Accelerate commercial B2B growth
- Above-market mortgage growth
- "Customer First" sales transformation

Note: Figures may not foot due to rounding. Prior LTFF as of August 2017. New EFX as of November 2021.



International (INTL)

Address customer needs through unique data assets to drive insights delivered via strategic technology platforms complemented by M&A for geographic and domain expansion.



Data & Insights

- Driving innovation with differentiated alternate data & exchanges
- Deploying data fabric
- Advanced Keying & Linking for better insights

Identity

- Leverage global digital Identity authentication capabilities
- Verification solutions for compliance / AML
- Acquire unique data assets

Focus Areas

Consumer B2B

- Global platforms enable risk, marketing, and identity solutions
- Digital enablement of the customer journey
- Innovate with BNPL, Open Banking, New-to-Credit

Debt Management

- Debt Management & Recoveries (UK Private & Government)
- Global Expansion of Cyber Financial via cloud-based product offering

Commercial B2B

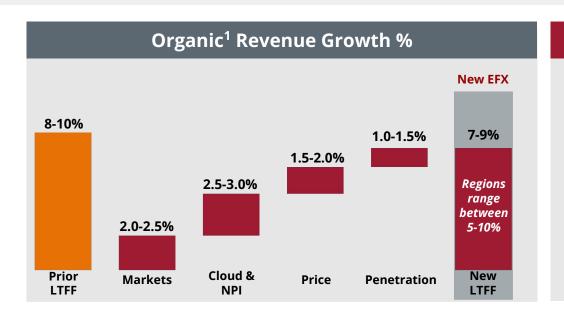
- Data hub for credit, marketing, and other solutions
- Strategic partnerships to accelerate growth
- Verification solutions

Consumer B2C

- Drive financial literacy solutions
- Drive subscription services for credit monitoring
- Expand offerings to new regions



INTL Long Term Growth Framework



LTFF Growth Drivers

- EFX Cloud-enabled innovation
- Differentiated data and insights
- NPI acceleration across INTL platforms
- Global platforms in local markets
- Bolt-on M&A to strengthen portfolio

Note: Prior LTFF as of August 2017. New EFX as of November 2021.

1. Organic excludes the impact of FX and acquisition.



Workforce Solutions Overview



Unique Dual-sided Business Model Driving Growth

Supply Networks

570M+ TWN records

Record

51% Records via direct contributors

49% Records via partner contributors

Employer

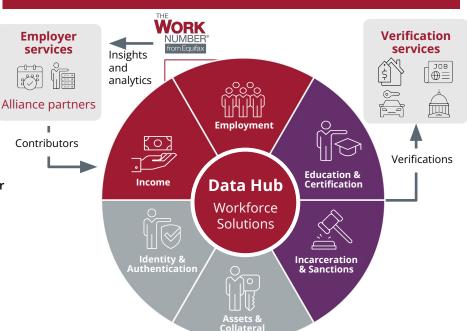
services

Contributors

Real time 92% incarceration coverage@

Incarceration and court records

Dual-sided Business Model



Demand Networks

500M+ TWN inquiries

System-to-System

API

Delivery channels

Unique Hubs

Web Portals

75M+

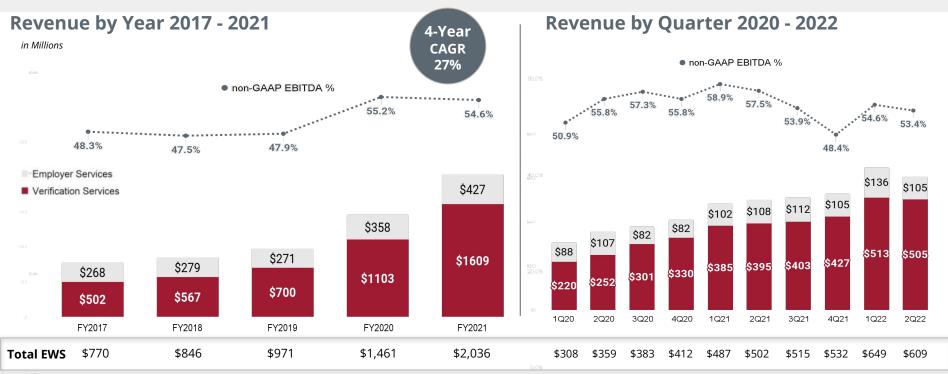
New hires

90M+

Government benefit recipients



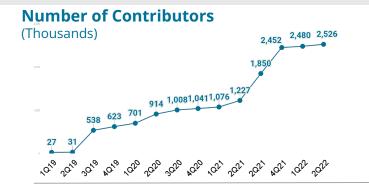
EWS Delivering Strong Growth, Margin Expansion



Note: Talent Solutions is included in Verification Services

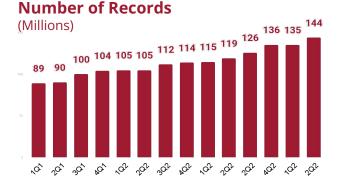


Multiple Drivers for EWS Revenue Growth





+1.3M increase 2Q22 vs. 2Q21



+25M increase 2Q22 vs. 2Q21

110M Unique SSNs

Approaching 70% BLS non-farm payroll

2022 Growth Drivers

- TWN Record Growth
- Deeper Integration with USIS in Key Verticals: Mortgage, Government, Banking, Auto, FinTech
- Expanding Key Employer Verticals:
 I-9 and Talent Solutions
- Penetration ... more pulls / transactions
- New products / use cases
- Technology enables distribution ... system-to-system, APIs
- International expansion



EWS Mortgage Growth: Increase Verifications per Loan

\$936

4-Year **CAGR 44%** Revenue (\$M)

2017

2021

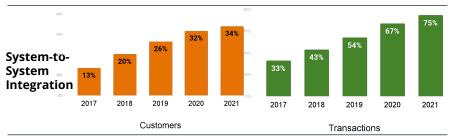
Distribution Expansion

Improve Trade **Penetration**

Grow transaction volumes through connector partners

Increase Verification Pulls

Develop new products, new product materials and training guides that educate customer "best-practice"



Expand Value Chain

Expanding TWN products beyond just loan origination

Product Innovation





Access current employment and income records from the last 90 days and previous records from the last 24 months. This solution includes the first verification and up to (3) additional



All Employers Within 12, 24 or 36 Months (VOI)

and fast-track your decisions with access to any and previous employers - going back 12, 24 or



Mortgage Duo (VOI)

Verify employment and income for dual applicants. Enjoy a flat rate pricing model so you can better forecast your costs and the ability to print a receipt for each transaction.



36 months from the date of the request.



Mortgage Preferred (VOI)

months from the date of the request.



Mortgage Complete and Mortgage Complete Duo (VOI)

verification, Manual and IRS Tax Transcript Fulfillment (4506-C)) for a single flat rate for one

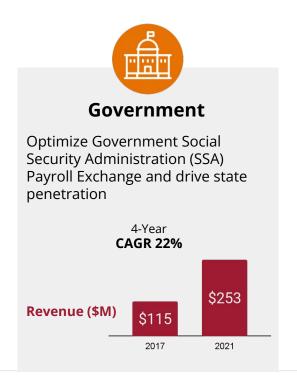


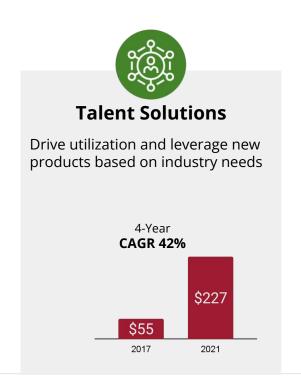
Employment Select (VOE)

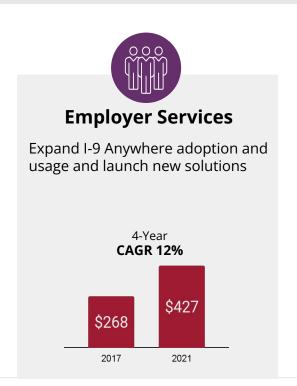
Order a verification of mortgage-or re-check employment prior to loan closing-with access to days from the date of the request.



Other EWS Key Verticals: Products and Trends

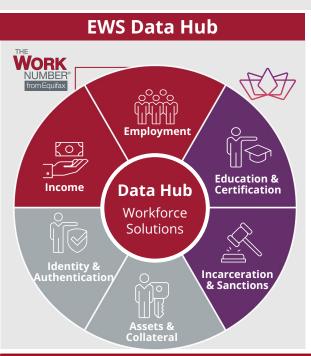


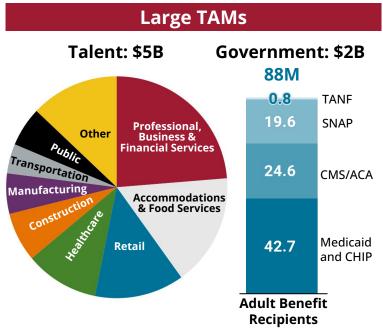






Appriss Insights expands EWS Data Hub for Talent and Government Markets





Appriss Insights

- 2021 run-rate revenue of \$150M, 30%+ growth¹
- 15%+ future growth
- \$75M synergies with EWS
- **Attractive margins**
- 92% of real-time US incarceration records... 170M historic records
- Real time court access
- Continuous monitoring
- 2,500 medical sanction sources with 5M records

Unique data set that strengthens EWS



Equifax expands industry-leading verification services globally



VERIFICATION EXCHANGE







- Now available in Australia and the United Kingdom - rapidly following rollout in Canada
- Increases access, reduces fraud, supports compliance, and mitigates risk
- Partners directly with employers as well as payroll and software companies
- Provides low-friction consumer experience for real-time financial services access
- Complies with all applicable privacy frameworks

EWS Global Expansion Strategy

- Partner directly with domestic and US multinational employers
- Provide employer services and replicate dual-sided business model
- Source new payroll processor partners, collaborate with existing
- Leverage Equifax cloud for scalability, market specific customizations and speed-to-market
- Help verifiers make better, faster decisions

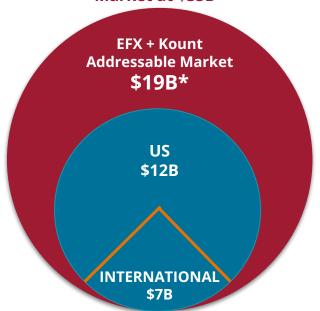


Identity and Fraud **Alternative Data**



EFX well positioned within **\$19B** digital identity and fraud prevention **market growing in high-teens** annually

Total Fraud, Risk & Authentication Market at \$35B



*Source: One World Identity (2020), Verified Market Research, IDC, TMR, BisResearch, GSMA, Statista.

- Digital Acceleration with Digital Signals Luminate's Identity & Fraud Solutions to increase approvals and convert more good customers faster through frictionless real-time identity insights while reducing the customers fraud / compliance risk exposure.
- Data Fabric / Identity Foundry Single Identity & Fraud global data repository to fuel EFX's entity graphs to improve product performance in a highly competitive marketplace. Facilitate global expansion into Canada, Australia, Latin America, and India.
- Foundational Building Blocks To Expand Into New Verticals Transforming and expanding our capabilities leveraging new data sources and digital signals, making it easier to do business via self service options. EFX + Kount = New Opportunities / Verticals



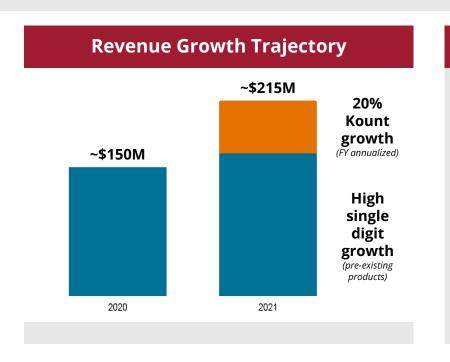


ID Foundry will leverage **Data Fabric** to fuel Identity and fraud products with insights created from **multi-domain data sources**(Equifax + 3rd Party)

Intrinsic Value Expanding data reach Raw Data w/Key Meta Data **EFX Data** in features, capabilities, (e.g. Match Score) and products Providing a standard & Linking **Luminate Capabilities Journal Data** way to organize and Interface **3rd Party Data** (By several views - personal key, Identity, Fraud, scale the data Append) address, email, etc...) & Compliance Promoting a global **Keying & Linking** Keying (Key standard **Proposed Views D&A Ignite** Feedback Data Knowledge Graphs Internal Interface (relationships / associations) Enabling faster product Trended Identity View **build** with standard Trended view by tuples feature views of identity elements Various *summary* and *aggregation* **Consumer Consent Data** Products built on up views (e.g. counts) to date data enabling instant insights



Kount acquisition and new **product investment** to fuel EFX identity and fraud **growth in 2021 and beyond**



Financial Highlights

- Digital capabilities revenue to grow ~2x driven by Kount acquisition and new products
- Global approach to identity and fraud will accelerate international adoption
- Projecting 20% growth with Kount (on normalized basis)



Security is a Competitive Advantage



Today's Cyber Challenges are Unprecedented



Security is part of our culture.

- Changed our organizational structure, elevating security to report to our CEO.
- Gave every employee visibility into their own security actions through a personalized security scorecard.
- Added a security goal to our incentive compensation plan for all bonus-eligible employees.
- Increased the security team members with technical skills from 30% in 2018 to 79% in 2021.

We overhauled our security capabilities.

- Built a \$7.3 million Cyber Fusion Center that supports
 24-7 detection and response.
- Migrated over 20,000 users to improved multi-factor authentication (MFA) required for remote access.
- Enrolled over 3,000 suppliers and third parties into continuous risk monitoring.
- Obtained re-certifications and compliance reports including PCI DSS, ISO 27001, SOC 1, and SOC 2.



For Equifax, Security is a Competitive Advantage



The maturity of our security program exceeds every major industry average, as measured by a third party.

2021 Control Maturity Benchmark



Security is no longer a baseline requirement – it's a differentiator.

- Our highly-skilled team successfully defends against millions of threats every day.
- Over 150 automated security checks enable real-time security monitoring of the Equifax Cloud.
- By leveraging our expertise in identity and fraud detection, we are helping our customers build cyber resilience.
- We are a force for good in security collaborating with peers, policymakers, and global organizations.



Supplemental Financial Information



2022 Guidance

General Corporate Expense, Capital Spending, D&A, Interest Expense and Other Income and Expense, excluding non-recurring costs

General Corporate Expense* - 3Q22

Expected to be down slightly sequentially 3Q22 when compared to 2Q22 of \$117 million

General Corporate Expense* - 2022

Expected to be under \$500 million in 2022. General corporate expense was \$539 million in 2021

The decrease is from lower investments in Technology Transformation and lower Variable Compensation Expense, partially offset by annual cost increases in Corporate.

Capital Expenditures (incurred) 3Q22 are expected to be ~\$120M, down from \$121M in 3Q21. Capital Expenditures (incurred) in 2022 are expected to be over \$500M, up from \$491M in 2021

Depreciation and Amortization in 3Q22 is expected to be \$81M, up from \$76M in 3Q21. Depreciation and Amortization**** in 2022 is expected to be \$325M, up from \$304M in 2021.

Amortization of acquired intangible assets in 3Q22 is expected to be \$58M, up from \$40M in 3Q21. Amortization of acquired intangible assets in 2022 is expected to be \$230M, up from \$176M in 2021.

Interest Expense in 3Q22 is expected to be \$52M, up from \$35M in 3Q21. Interest Expense in 2022 is expected to be \$185M, up from \$146M in 2021.

Other Income and (Expense) in 3Q22 is expected to be \$5M, down from \$9M in 3Q21. Other Income and (Expense) in 2022 is expected to be \$19M, down from \$36M in 2021. *

^{**} excluding amortization of acquired intangible assets



^{*}excluding non-recurring costs

2019-2022 Effective Income Tax Rate

The effective tax rate used in calculating our GAAP and Adjusted EPS is as follows:

	GAAP EPS	Adjusted EPS
FY 2020	23.2%	23.7%
1Q 2021	24.4%	25.3%
2Q 2021	22.1%	24.2%
3Q 2021	22.1%	22.8%
4Q 2021	11.0%	21.9%
FY 2021	21.2%	23.6%
1Q 2022	26.7%	25.9%
2Q 2022	23.9%	24.7%
3Q 2022 Estimate		~24.9%
FY 2022 Estimate		~24.8%



2021 Outstanding performance... revenue up 19% and core organic revenue up 22%

EFX \$4,924M

Revenue Growth

Revenue

Adjusted **EBITDA** Margin

Adjusted EPS

AS REPORTED +19% AS REPORTED 33.9%

> \$7.64 10%

-230bps

EWS \$2,035M AS REPORTED +39% AS REPORTED

> **54.6**% -60bps

2021 revenues exceed \$2B for first time

USIS

AS REPORTED

+4%

AS REPORTED

39.9% -270bps

2021 organic non-mortgage non-consumer growth of 10%1 INTL

\$1,787M \$1,102M AS REPORTED

+10%

LOCAL CURRENCY

27.6% -70bps

2021 revenues exceed \$1B for first time



Broad based execution in 2021 to strengthen Equifax

EWS Revenue: +39%

- Grew TWN records to 136M
- Significantly expanded TWN record contributors, 2.4M+
- Mortgage outperforms; Non Mortgage growth driven by U.C./Talent Solutions/I-9
- Introduced new products to the marketplace

USIS Revenue: +4%

- 8% non-market mortgage growth
- COVID response: 6 solutions suites, 22 market pulses, & \$16m in new sales
- Launched 29 new products
- Migrated +12k customers to cloud

INTL C\$ Revenue: +10%

- Continued Transformation roll out
- Renewed DRS Government debt collections contract in the UK
- Launched 112 new products

Security

- Security Leadership: Capabilities rank in Top 1% of financial services firms (BitSight) and outperforms averages of 11 major industries (Gartner)
- Cloud Security: Monitor and enforce 150+ cloud controls in real-time
- Data Security: Fit-for-purpose controls protect against digital supply chain and ransomware attacks
- Enablement: State-of-the-art FedRamp security environment to support government in the cloud
- Transparency: Published inaugural security report and continue to advocate for good cybersecurity

Technology

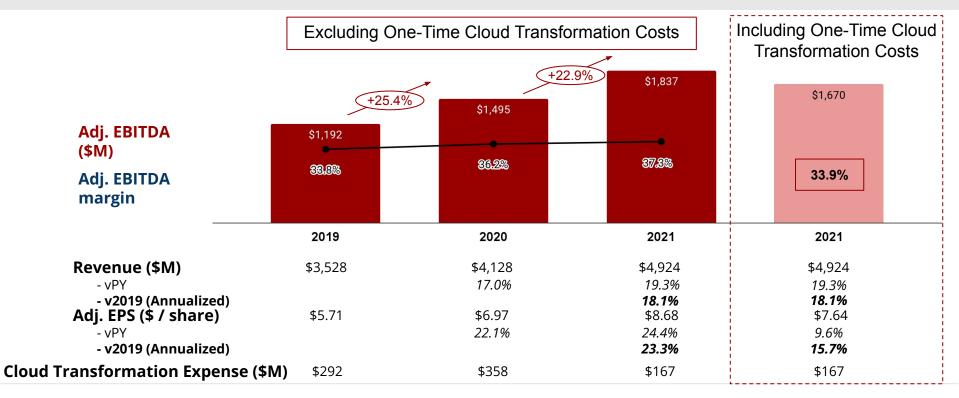
- 817 applications rebuilt (85% of US)
- Launched 151 NPIs
- 26% time to market improvement YoY on new products
- Core EFX value chain enabled globally (Ingestion, K&L, Journaling & Purposing & Ignite) +
 Fulfilment

D&A

- ID&F Continued customer traction with certain product client bases increasing 50+%
- Global Customer Event Ignite LIVE 1,100+ customers
- Innovation Pipeline robust 60+ current submissions in queue for NPI evaluation
- Patents Innovation efforts from multiple teams resulted in 31 new patents issued globally in 2021.
- Ignite continued migrations into GCP cloud with 286+ applications migrated



2021 Financial performance excluding and including one-time cloud transformation costs





FY 2021 Equifax Results

Dollars in millions (except per share amounts)	FY 2021	FY 2020
Reported Revenue	\$4,923.9	\$4,127.5
Growth %	19.3%	17.7%
Local Currency Revenue	\$4,873.5	\$4,152.1
Growth %	18.1%	17.7%
GAAP Net Income	\$744.2	\$520.1
Growth %	43.1%	235.4%
Adjusted EBITDA Margin	33.9%	36.2%
Growth %	-230 bps	240 bps
GAAP Diluted EPS	\$6.02	\$4.24
Growth %	42.1%	234.6%
Adjusted EPS	\$7.64	\$6.97
Growth %	9.6%	22.1%
Capital Expenditures	\$469.0	\$421.3

See Earnings Release for reconciliation of non-GAAP measures and related disclosures.



FY 2021 Business Unit Performance

	Reported Revenue Growth	Local Currency Revenue Growth	Adj. EBITDA Margin	Adj. EBITDA Margin Growth / (Decline)
Workforce Solutions	39.3%	39.3%	54.6%	(60 bps)
Verification Services	45.8%	45.8%	N/A	N/A
Employer Services	19.0%	19.0%	N/A	N/A
USIS	4.4%	4.4%	39.9%	(270 bps)
Online	7.8%	7.8%	N/A	N/A
US Consumer Solutions	(13.1%)	(13.1%)	N/A	N/A
Mortgage Solutions	(4.7%)	(4.7%)	N/A	N/A
Financial Marketing	14.7%	14.7%	N/A	N/A
International	15.4%	10.1%	27.6%	(70 bps)
Canada	17.6%	11.6%	N/A	N/A
Latin America	9.7%	14.9%	N/A	N/A
Europe	12.2%	5.7%	N/A	N/A
Asia Pacific	20.1%	10.8%	N/A	N/A

See Earnings Release for reconciliation of non-GAAP measures and related disclosures.



2Q 2022 Equifax Results

Dollars in millions (except per share amounts)	2Q22	2Q21
Reported Revenue	\$1,316.7	\$1,234.8
Growth %	6.6%	25.6%
Local Currency Revenue	\$1,339.7	\$1,208.7
Growth %	8.5%	23.0%
GAAP Net Income	\$200.6	\$215.1
Growth %	-6.8%	114.7%
Adjusted EBITDA Margin	35.0%	34.9%
Growth %	+10 bps	-160 bps
GAAP Diluted EPS	\$1.63	\$1.74
Growth %	-6.6%	113.3%
Adjusted EPS	\$2.09	\$1.98
Growth %	5.5%	21.5%
Capital Expenditures	\$158.9	\$122.5

^{1.} See Earnings Release for reconciliation of non-GAAP measures and related disclosures.



2Q22 Business Unit Performance

	Reported Revenue Growth	Local Currency Revenue Growth	Adj. EBITDA Margin	Adj. EBITDA Margin Growth / (Decline)
Workforce Solutions	21.3%	21.4%	53.4%	(410 bps)
Verification Services	27.9%	27.9%	N/A	N/A
Employer Services	(2.7%)	(2.7)%	N/A	N/A
USIS	(7.5%)	(7.5%)	38.2%	(70 bps)
Online	(5.7%)	(5.7%)	N/A	N/A
US Consumer Solutions	(3.0%)	(3.0%)	N/A	N/A
Mortgage Solutions	(25.3%)	(25.3%)	N/A	N/A
Financial Marketing	(5.4%)	(5.4%)	N/A	N/A
International	3.2%	11.5%	24.7%	(210 bps)
Asia Pacific	(1.7%)	6.2%	N/A	N/A
Europe	4.1%	16.1%	N/A	N/A
Latin America	18.2%	28.4%	N/A	N/A
Canada	(1.0%)	2.2%	N/A	N/A

See Earnings Release for reconciliation of non-GAAP measures and related disclosures.



2Q22 International Highlights

Geographic Region	Financial Performance	Commentary
International	Revenue: \$286M, +10% Adj. EBITDA: \$71M, 24.7%	
Asia Pacific	Revenue: \$90M, +6%	B2B Consumer: +13% B2B Commercial: -2%
Europe	Revenue: \$80M, +16%	European Credit Reporting Business: -1% B2B Consumer: +2% B2B Commercial: -12% Debt Management: +59%
Canada	Revenue: \$64M, +2%	B2B Consumer: -5% B2B Commercial: +2% Analytics: +35% ID&F: -18%
Latin America	\$52M, +28%	B2B Consumer: +56% Recovery Management: +15% Analytics: +14% ID&F: +23%



2Q2022

General Corporate Expense, Capital Spending, D&A, Interest Expense and Other Income and Expense, excluding non-recurring costs

General Corporate Expense* - 2Q22

\$117 million in 2022, as compared to \$131 million in 2021

The decrease is from lower investments in Technology Transformation and lower Variable Compensation Expense, partially offset by annual cost increases in Corporate and Technology Expense.

Capital Expenditures (incurred) in 2Q22 were \$152M, up from \$117M in 2Q21.

Depreciation and Amortization** in 2Q22 was \$82M, up from \$77M in 2Q21.

Amortization of acquired intangible assets in 2Q22 was \$58M, up from \$40M in 2021.

Interest Expense in 2Q22 was \$42M, up from \$35M in 2Q21.

Other Income and (Expense) in 2Q22 was \$5M, down from \$9M in 2Q21.

^{**} excluding amortization of acquired intangible assets



^{*}excluding non-recurring costs

Strong balance sheet and liquidity

Cash	\$224M
Available Borrowing Capacity ¹	\$789M
Total Liquidity	\$1,013M

June 30, 2022

Leverage Ratio for 2Q22² 3.0X

Credit Ratings BBB (S&P) / Baa2 (Moody's)

Next debt maturity: \$500M Bond Maturing 12/15/2022



[.] Credit Facility

2018-2020 Cybersecurity Related Costs and Other Items

Dollars in millions	FY18	FY19*	1Q20	2Q20	3Q20	4Q20	FY20*
CYBERSECURITY RELATED							
Technology and Data Transformation ¹	\$307.2	\$292.1	\$78.6	\$85.2	\$83.0	\$111.5	\$358.5
Product Liability	\$20.4	\$3.9	\$-	\$-	\$-	\$-	\$-
Legal and Investigative Fees	\$73.6	\$41.3	\$2.6	\$2.1	\$0.7	\$1.1	\$6.5
Litigation and Regulatory Accruals	\$-	\$913.3	\$-	\$-	\$-	\$-	\$-
Gross Expenses	\$401.2	\$1,250.6	\$81.2	\$87.3	\$83.7	\$112.6	\$365.0
Insurance Recoveries	(\$75.0)	(\$112.4)	\$-	\$-	\$-	\$-	\$-
Net Expenses	\$326.2	\$1,138.2	\$81.2	\$87.3	\$83.7	\$112.6	\$365.0
OTHER ITEMS							
Internal resource realignment	\$46.1	\$11.5	\$-	\$-	\$-	\$-	\$-
Other**	\$18.5	\$26.3	\$-	\$-	\$-	\$-	\$-
Total	\$390.8	\$1,176.0	\$81.2	\$87.3	\$83.7	\$112.6	\$365.0

^{1.} Beginning in 2021, Technology and Data Security Costs are included in Adj Oper Inc, Adj EBITDA, and Adj EPS. Detail on these expenditures will be provided in 2021 for comparability to prior periods. Amounts in the table above have been excluded from GAAP earnings. See Earnings Release for reconciliation of non-GAAP measures and related disclosures.

^{**}Included 2019 other items for consistency.



^{*}FY19 and FY20 amounts are as reported for the full year, which may vary slightly from the sum of all guarters, due to rounding

Cash Flow and Other Metrics

Dollars in millions	2Q22	2Q21	FY 2021	FY 2020
Operating Cash Flow*	\$275.3	\$407.7	\$1,334.8	\$946.2
Capital Expenditures (Cash)	(\$158.9)	(\$122.5)	(\$469.0)	(\$421.3)
Free Cash Flow	\$116.4	\$285.2	\$865.8	\$524.9
Cash Capex as a % Revenue	12.1%	9.9%	9.5%	10.2%
Depreciation Expense*	\$81.9	\$77.3	\$304.0	\$249.3
Depreciation and Amortization	\$139.8	\$117.4	\$480.4	\$391.1
Cash Paid for Acquisitions, Net and Other Investments**	\$0.0	(\$0.4)	\$2,935.6	\$80.4

^{*}Depreciation expense does not include the acquisition-related amortization of acquired intangibles.



^{**}Amount includes cash paid for acquisitions, net of cash acquired, investments in unconsolidated affiliates, net and purchase of redeemable noncontrolling interests appearing in our consolidated statements of cash flows.

Impact of GCS Integration on Operating Segment Performance

In the fourth quarter of 2021

we integrated our Global Consumer Solutions business into our U.S. Information Solutions, Workforce Solutions and International operating segments. U.S. consumer credit monitoring solutions businesses have been moved into U.S. Information Solutions, with the remaining U.S. consumer identity theft protection business moved to Workforce Solutions. All international consumer credit marketing solutions businesses in Canada and Europe have been moved into the International operating segment. These changes in operating segments align with how we manage our business as of the fourth quarter of 2021.

The change in operating segments has been applied retrospectively to our segment results for all periods presented within the 4Q21 earnings release, which can be found on our investor website.

The reconciliation tables on the following slides reflect the impacts of the GCS integration on revenue, operating income, operating margin, adjusted EBITDA and adjusted EBITDA margin for all periods for 2020 and 2021. Year to date amounts may not equal the sum of all quarterly periods due to rounding.



Impact of GCS Integration on Operating Segment

\$406.5

5.9

\$412.4

\$387.5

46.2

\$433.7

\$247.5

24.9

\$272.4

\$1,437.9

23.8

\$1,461.7

\$1,482.5

228.7

\$1,711.2

\$862.1

92.5

\$954.6

\$480.9

6.3

\$487.2

\$409.4

50.0

\$459.4

\$241.3

25.1

\$266.4

\$495.7

6.3

\$502.0

\$405.8

49.9

\$455.7

\$250.9

26.3

\$277.2

\$508.0

6.6

\$514.6

\$387.8

49.9

\$437.7

\$245.4

25.2

\$270.6

\$524.9

6.7

\$531.6

\$388.5

45.5

\$434.0

\$263.0

24.6

\$287.6

PROPRIETARY

\$2,009.4

26.0

\$2,035.4

\$1,591.6

195.1

\$1,786.7

\$1,000.6

101.2

\$1,101.8

Revenue					•		J	J		
Revenue	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021

\$376.8

5.9

\$382.7

\$386.3

57.7

\$444.0

\$218.0

23.7

\$241.7

Workforce Solutions (as reported)

U.S. Information Solutions (as reported)

U.S. Information Solutions (revised)

Impact of GCS Integration

Impact of GCS Integration

International (as reported)

Impact of GCS Integration

EQUIFAX°

International (revised)

Workforce Solutions (revised)

\$301.6

6.1

\$307.7

\$343.2

68.7

\$411.9

\$216.0

22.2

\$238.2

\$352.9

6.0

\$358.9

\$365.6

56.1

\$421.7

\$180.5

21.7

\$202.2

Impact of GCS Integration on Operating Segment Operating Income

Operating Income	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021
Workforce Solutions (as reported)	\$133.5	\$174.2	\$193.2	\$199.8	\$700.7	\$264.8	\$265.2	\$253.1	\$214.5	\$997.5
Impact of GCS Integration	0.7	0.9	0.8	0.9	3.2	0.9	0.6	0.9	0.7	3.2
Workforce Solutions (revised)	\$134.2	\$175.1	\$194.0	\$200.7	\$703.9	\$265.7	\$265.8	\$254.0	\$215.2	\$1,000.7
Workforce Solutions operating margin (revised)	43.6%	48.8%	50.7%	48.7%	48.2%	54.5%	53.0%	49.4%	40.5%	49.2%
U.S. Information Solutions (as reported)	\$107.6	\$113.1	\$128.6	\$114.6	\$463.9	\$139.7	\$126.1	\$116.7	\$125.0	\$507.5
Impact of GCS Integration	18.6	12.4	14.9	5.5	51.4	15.2	10.6	11.0	7.5	44.3
U.S. Information Solutions (revised)	\$126.2	\$125.5	\$143.5	\$120.1	\$515.3	\$154.9	\$136.7	\$127.7	\$132.5	\$551.8
U.S. Information Solutions operating margin (revised)	30.6%	29.8%	32.3%	27.7%	30.1%	33.7%	30.0%	29.2%	30.5%	30.9%
International (as reported)	\$15.3	(\$6.2)	\$25.4	\$32.2	\$66.7	\$27.8	\$29.3	\$27.9	\$41.6	\$126.7
Impact of GCS Integration	0.4	0.9	3.2	4.4	9.0	2.0	4.1	4.6	4.6	15.2
International (revised)	\$15.7	(\$5.3)	\$28.6	\$36.6	\$75.7	\$29.8	\$33.4	\$32.5	\$46.2	\$141.9
International operating margin (revised)	6.6%	(2.6%)	11.8%	13.4%	7.9%	11.2%	12.1%	12.0%	16.1%	12.9%



Impact of GCS Integration on Operating Segment Adjusted EBITDA

Adjusted EBITDA	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021
Workforce Solutions (as reported)	\$155.3	\$198.9	\$217.7	\$228.5	\$800.3	\$285.4	\$287.4	\$275.8	\$257.7	\$1,106.3
Impact of GCS Integration	1.4	1.5	1.4	1.5	5.9	1.5	1.4	1.5	(0.4)	4.1
Workforce Solutions (revised)	\$156.7	\$200.4	\$219.1	\$230.0	\$806.2	\$286.9	\$288.8	\$277.3	\$257.3	\$1,110.4
Workforce Solutions adjusted EBITDA margin (revised)	50.9%	55.8%	57.3%	55.8%	55.2%	58.9%	57.5%	53.9%	48.4%	54.6%
U.S. Information Solutions (as reported)	\$153.3	\$161.2	\$177.5	\$168.7	\$660.8	\$175.7	\$163.7	\$155.4	\$160.1	\$654.9
Impact of GCS Integration	21.8	16.1	18.4	11.7	68.0	17.9	13.7	14.6	11.0	57.2
U.S. Information Solutions (revised)	\$175.1	\$177.3	\$195.9	\$180.4	\$728.8	\$193.6	\$177.4	\$170.0	\$171.1	\$712.1
U.S. Information Solutions adjusted EBITDA margin (revised)	42.5%	42.1%	44.1%	41.6%	42.6%	42.1%	38.9%	38.8%	39.4%	39.9%
International (as reported)	\$60.3	\$39.5	\$70.7	\$84.2	\$254.7	\$68.1	\$68.5	\$65.6	\$79.3	\$281.5
Impact of GCS Integration	1.6	2.9	4.7	6.3	15.5	3.5	5.9	6.7	6.7	22.8
International (revised)	\$61.9	\$42.4	\$75.4	\$90.5	\$270.2	\$71.6	\$74.4	\$72.3	\$86.0	\$304.3
International adjusted EBITDA margin	26.0%	21.0%	31.2%	33.2%	28.3%	26.9%	26.8%	26.7%	29.9%	27.6%



Glossary



Closed Exchange LEAN

Data & Analytics (D&A)

Term

Insights

Verticals

Fused Scores

Adjusted EPS

Our Definition A give-to-get model where data providers determine the content of the database, utilization requirements/obligations, and governance philosophy; generally, all data providers contribute the same amount/type of data in return for their access to the consolidated data.

The process of streamlining various processes to improve both operating efficiency and effectiveness. The organization of our data and analytic professionals responsible for developing new analytic insights used for new products and other research endeavors.

internal IT platforms.

Enterprise Selling

Connectors InterConnect Adjusted EBITDA

credits, etc.

GAAP EPS excluding acquisition amortization and select periodic (i.e. less frequent) one-time items, e.g. restructuring charges, large tax

and has been developed for global implementation.

one-time items, e.g. restructuring charges, large tax credits, etc., and net Interest Expense (excluding Interest Income).

GAAP revenue excluding charges related to Q3 2019 settlements with commercial customers.

Analytical interpretations of various data assets that enable institutions to make better, more precise, real time decisions.

The process whereby our sales organizations represent ALL of Equifax's capabilities to their respective vertical focus.

Institutions that enable broader, more diverse distribution of insights and information.

A statistical process where multiple databases/scores are integrated into a single insight for customers to consume/integrate into their

The global IT platform whereby many customers consume our data and insight products; our most common decisioning platform that is

Consolidated Net Income Attributable to Equifax adding back Depreciation & Amortization, taxes, select periodic (i.e. less frequent)

Our various end-use markets aka industry verticals; reflects how we organize our sales professionals and go-to-market strategies.

GLOSSARY

Agile API - Application

Cloud First

Data Fabric

Data Ingestion

Data Insight

Term

and frequent reassessment and adaptation of plans.

resource utilization.

secret key or password.

sources.

TECHNOLOGY GLOSSARY **Our Definition** A method of project management used in software development that is characterized by the division of tasks into short phases of work

Programming Interface Architecture

Automation

Cloud Native

Data Analytics **Data Catalog Data Center**

Data Encryption

A software intermediary that allows two applications to talk to each other. The process by which organizations standardize and organize IT infrastructure to align with business goals. The use of software to create repeatable instructions and processes to replace or reduce human interaction with IT systems. A strategy where any new or updated IT project will evaluate safe, secure cloud computing options before making any new investments.

Information gained from analyzing data that could be used to make better business decisions.

As defined by the Cloud Native Computing Foundation (CNCF), Cloud native computing uses an open source software stack to deploy applications as microservices, packaging each part into its own container, and dynamically orchestrating those containers to optimize The process of examining data to draw conclusions about the information they contain.

Metadata containing data objects definitions that enable any user to discover, understand and consume data store in an Enterprise data A physical facility that enterprises use to house their business critical applications and information. The conversion of data from a readable format into an encoded format that can only be read or processed by people with access to a

A converged platform supporting the diverse data management, processing and access needs across all disparate data sources and infrastructure types. A data fabric focuses on the data aspect of cloud computing as the unifying factor. The process of obtaining and importing data for immediate use or storage in a database.

Data Gateway

Data Lineage

Data Linking

Data Modeling

Data Security

Data Taxonomy

Data Silo

Term

A system that connects to multiple data sources and provides a single and central point of access to connect to each data source.

TECHNOLOGY GLOSSARY

Our Definition

Data Governance

The overall management of the availability, usability, integrity and security of data used in an Enterprise. Data life cycle that describes the data's origins and where its transformations over time.

Interrelated set of activities that make a software system available to the users.

A technique for connecting pieces of information that are thought to relate to the same person, family, place or event.

A set of tools and techniques used to understand and analyze how an organization should collect, update and store data.

The process of protecting data from unauthorized access and data corruption throughout its lifecycle. A collection of information in an organization that is isolated from and not accessible by other parts of the organization. Taxonomy is the science of data classification according to a predetermined system to provide a conceptual framework for discussion, analysis of information retrieval. Tokenization is the process of replacing sensitive data such as a Credit Card Primary Account Number (PAN) or Social Security Number

with unique identification symbols that retain all the essential information about the data without compromising its security. A computerized information system that allows to sift through and analyze massive reams of data and compile information that can be

used to solve problems and make better decisions.

Data Tokenization Decisioning System Deployment



Powering the World with Knowledge[™]

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