
Welcome to
Lidar 2.0
MicroVision®

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MicroVision: built to lead Lidar 2.0

A fundamental shift from technology to value

Lidar 1.0
proving technology

Hardware-first
Best-in-class performance
Expensive
Volume drives down cost
Fragile revenue
Heavy burn

Lidar 2.0
proving value

Right performance for specific use cases
Designed to cost
Open software as a differentiator
Cost drives adoption
Disciplined execution
Diversified revenue streams

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Portfolio + software + execution: This is how MicroVision unlocks value for customers

Right performance. Right price.

Economics drive adoption, not the other way around.

Right portfolio. Many applications.

Short, long, and ultra-long-range sensing that supports many verticals.

Open software as a lever

Software that lowers cost and expands capability.

Accelerating revenue

Converting existing commercial demand and customer relationships into revenue.

Credible execution

Automotive-grade DNA and a collaborative approach to partnering with customers.
Experienced leadership with a track record for meeting commitments, milestones, and deliveries.

Right portfolio. Right performance.

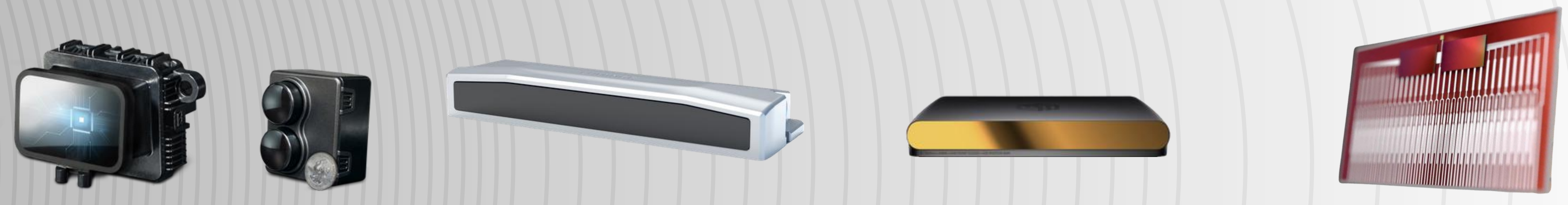
Leading Lidar 2.0 with the most comprehensive portfolio in the industry.

Sensors
The full suite of wavelength, scanning, and measurement technologies coupled with on-board processing

+

Software / AI
System-level value unlocked with our Open Software Framework and MicroVisions AI-enabled point cloud and perception.

Short range <50m	**Long range** 50-300m		***Ultra* long range** 500-1,500m

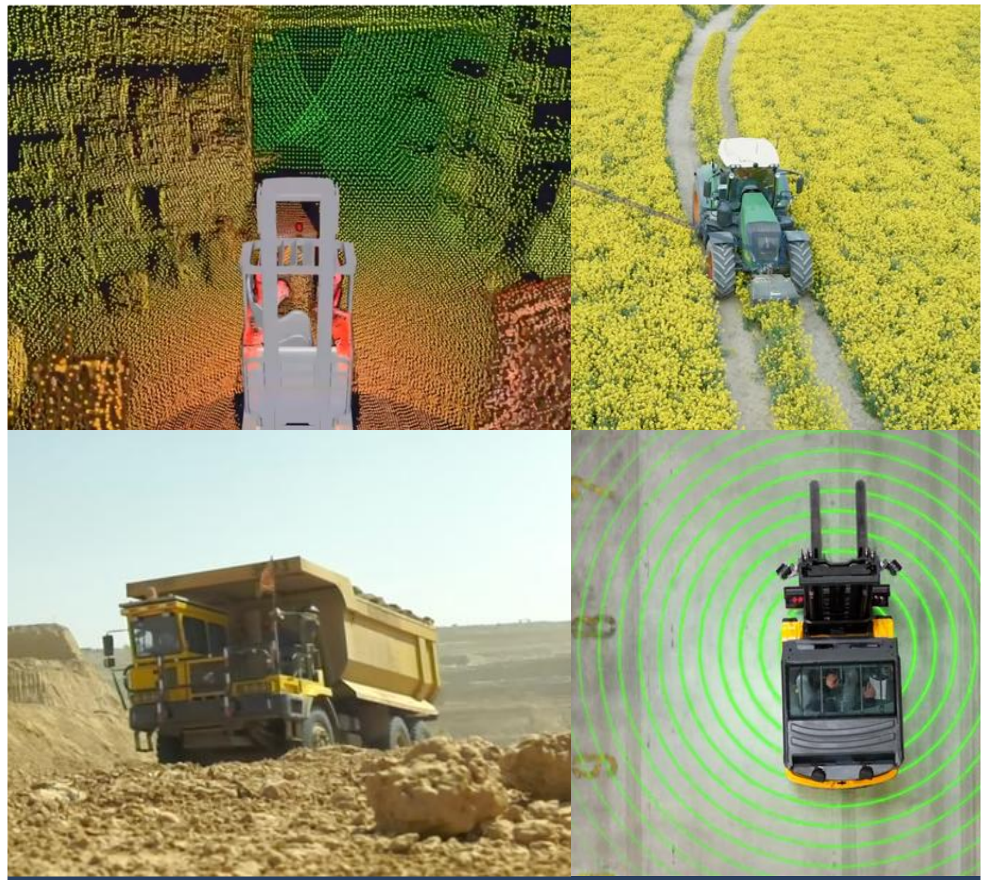


Movia L, S and Air 905nm flash-based sensors	**Iris 1550 ToF** 2-D Scanning	**Halo 1550 ToF** 2-D Scanning	**Scantinel 1550 FMCW** 1-D Scanning

Point Cloud	**Perception**	**SDK and Data Management**	**Open S/W Framework**
• AI-Enabled Point Cloud to simplify hardware complexity and reduce cost	• Full perception including localization, real time mapping and LCAS (Lidar Collision Avoidance)	• Full tool chain for development, visualization, data management and annotation	• Enables our customers to fully integrate the sensor sofware into the system software architecture - from point cloud to application layer

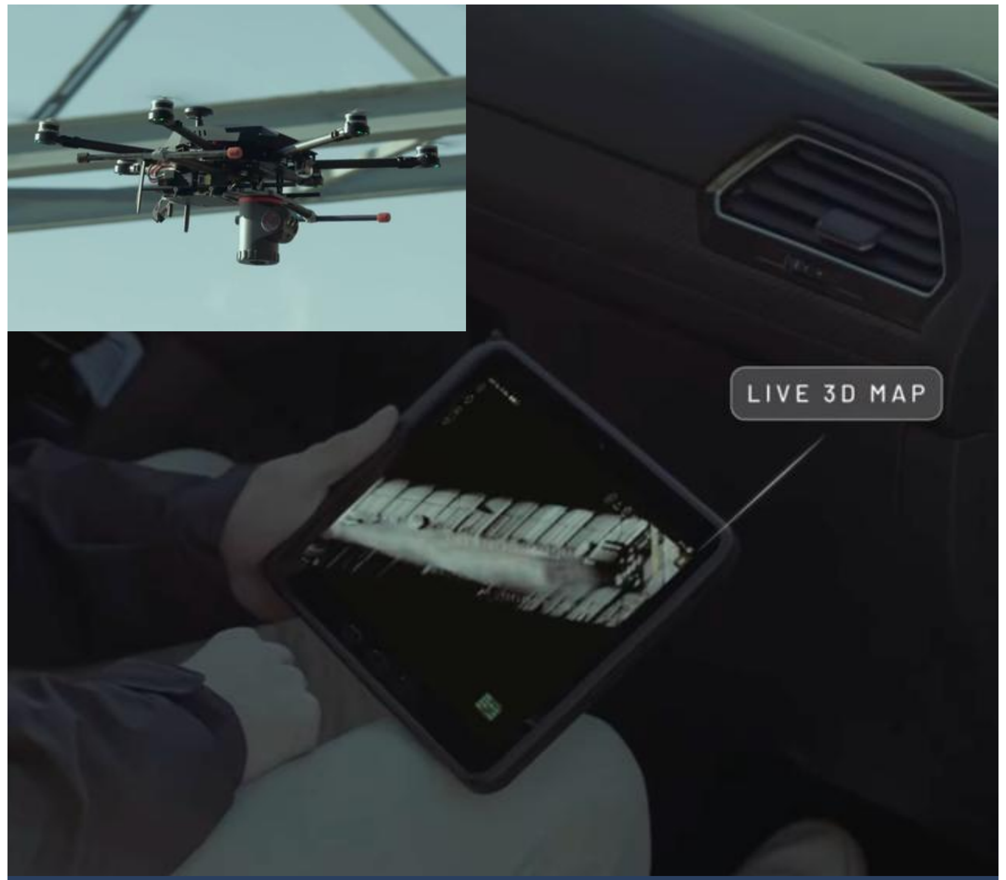
Our portfolio unlocks new end markets

More revenue streams. More revenue resilience.



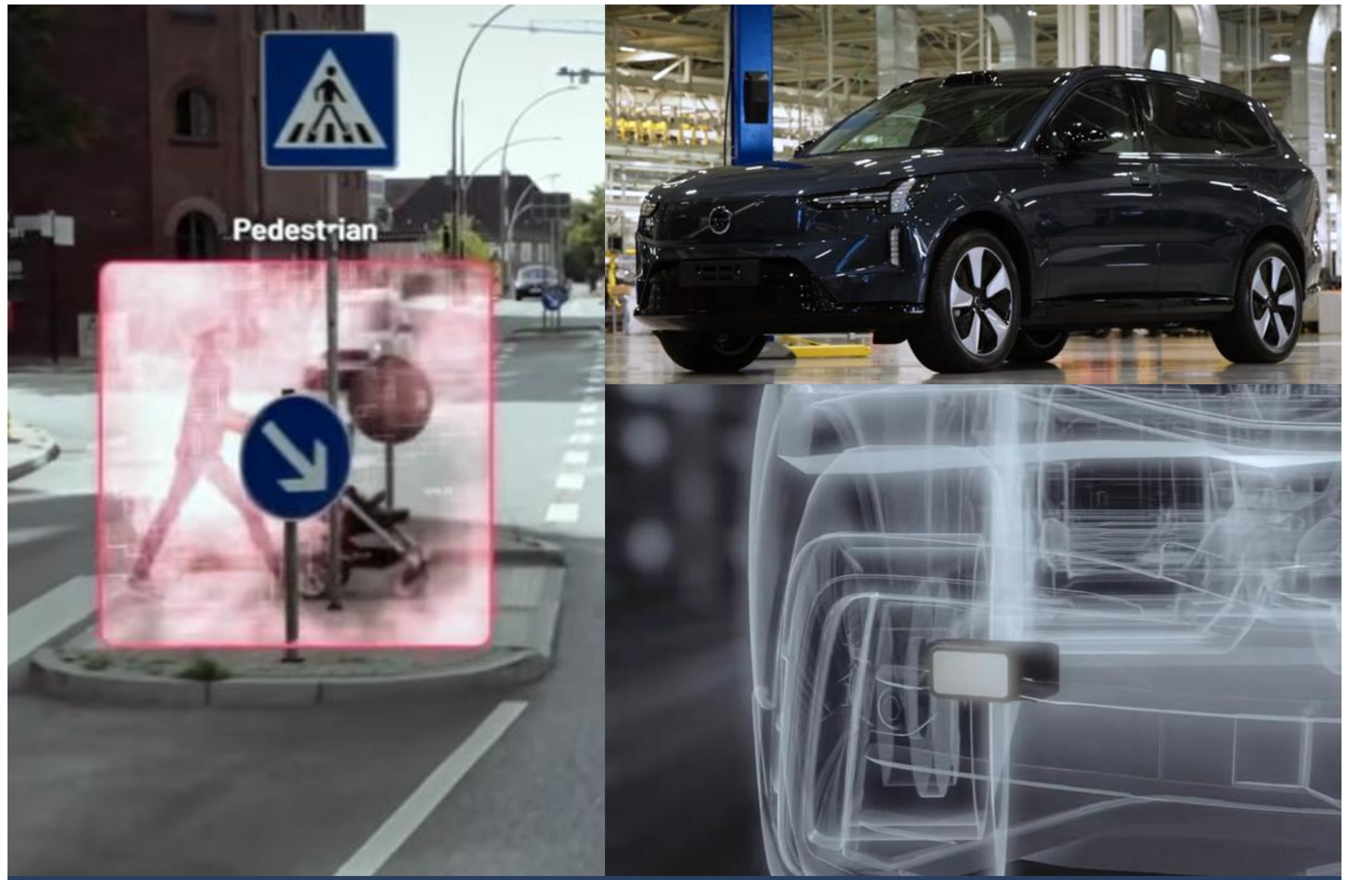
Industrial

Ruggedized packaging for harsh environments
Full perception and ADAS capability on board
Highly cost efficient



Security & Defense

Compact and lightweight design for drones
Real-time mapping
Autonomous navigation

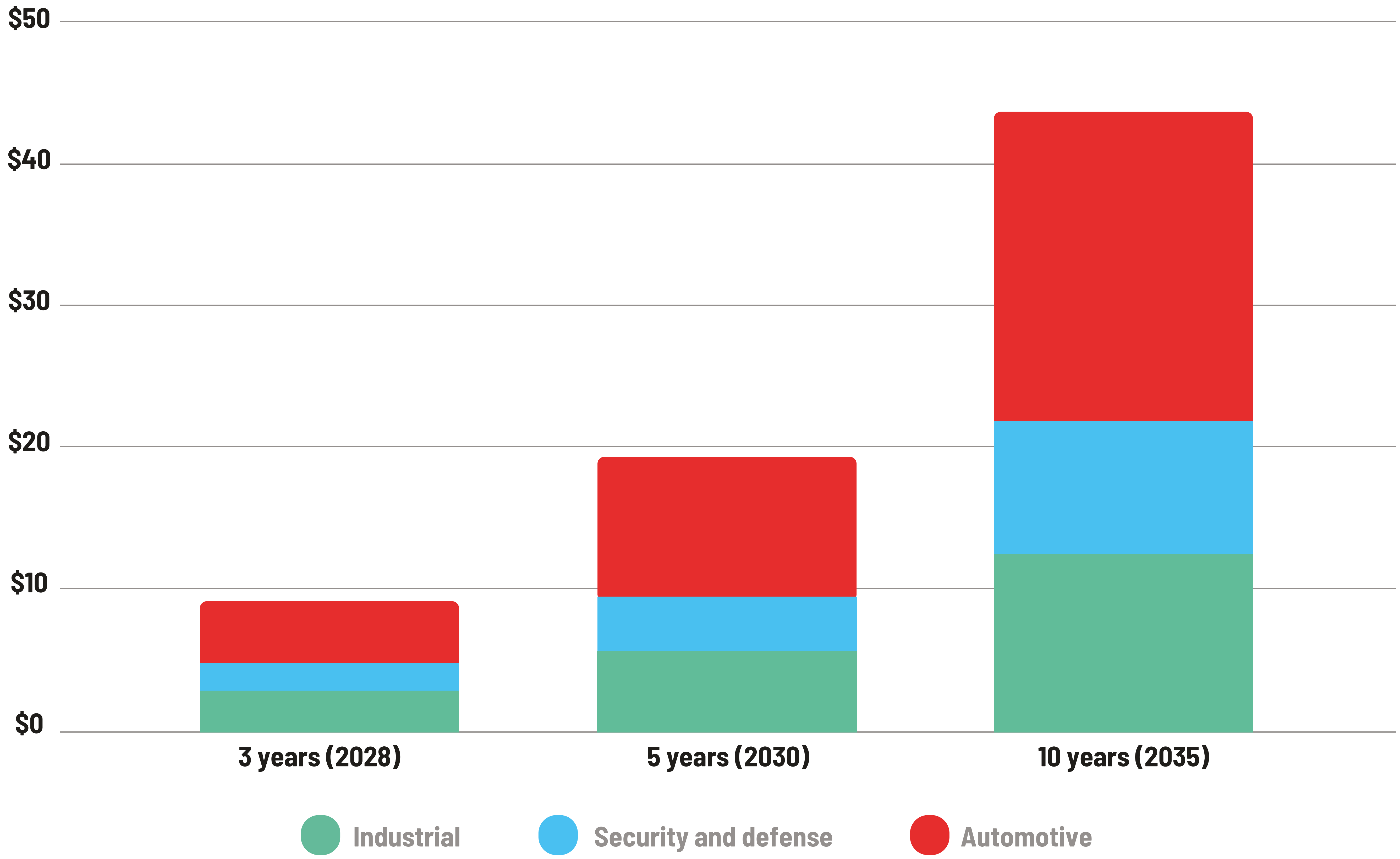


Automotive

Lower total system cost
Compact, low power and ultra-wide field of view
Customizable open software framework

$40B market growing 25% annually

Driven by perception-enabled autonomy across industries



Market data represent company estimates based on multiple sources

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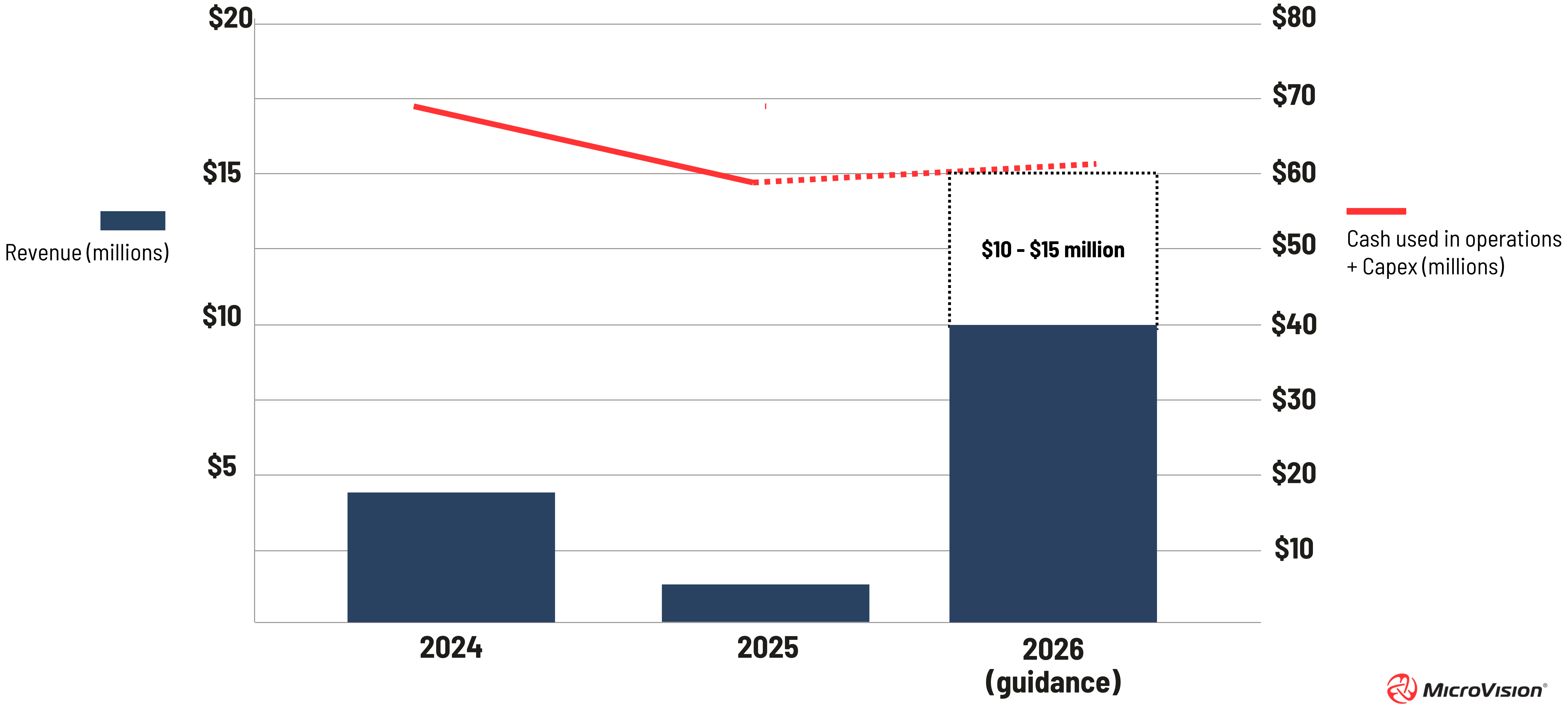
Driving Capital Efficiency and Revenue Growth

Reduced cash usage by 14% to execute Lidar 2.0 strategy



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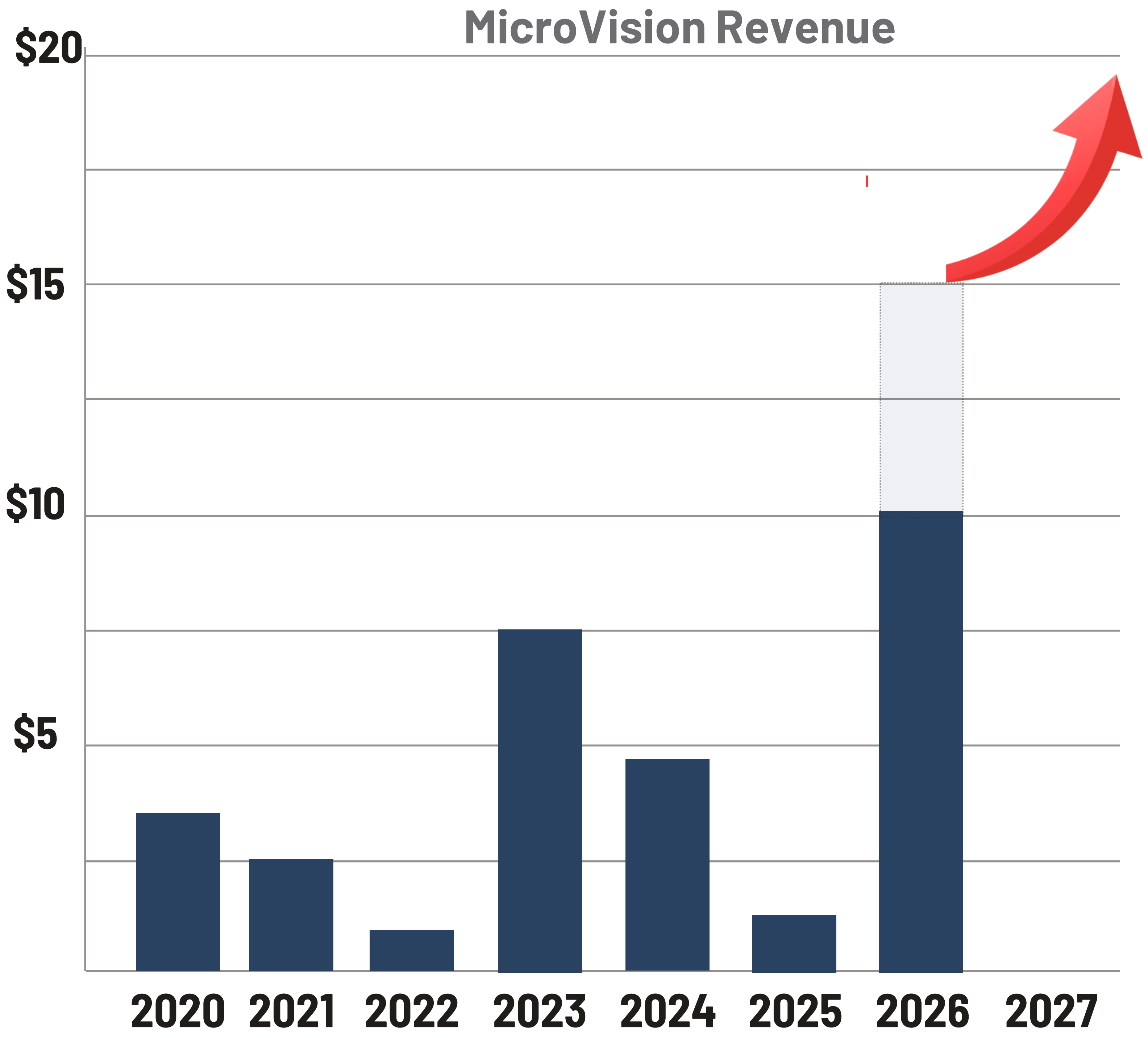
MicroVision's Transformation is Delivering in 2026

Shareholder Value Starts with Customer Success

2026 Revenue: Revenue that builds into 2027+
- IRIS Revenue approx. 70% with over 12 customers
- Movia L Revenue approx. 7% with over 10 customers
- Movia S Revenue approx. 10% with over 25 customers
- Engineering Service Revenue approx. 13%

Pipeline: 100+ customer opportunity engagements
- 15+ with Automotive OEMs
- 30+ with Security and Defense Companies
- 70+ with Industrial OEMs and Resellers
- Represents over $500M '26 – '30 booking opportunities

2026 Gross Margin
- Top line growth that delivers 35 – 40% Gross Margin



* *2026 revenue guidance: $10M-$15M*

* *2026 to 2027 YOY revenue growth is anticipated, but no guidance is intended at this time*

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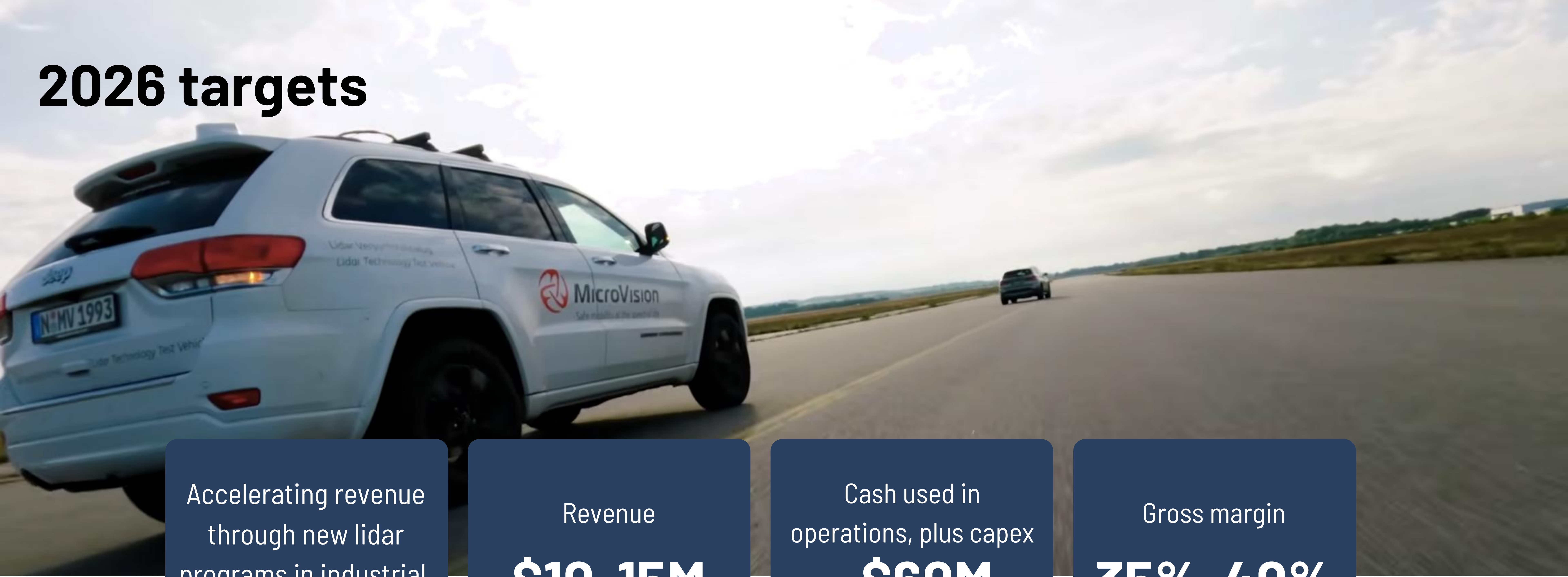
2026 targets



Accelerating revenue through new lidar programs in industrial, security, and defense verticals.

Revenue

$10-15M

Cash used in operations, plus capex

~$60M

Gross margin

35%-40%